

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through June 2021

Next Release Date: Week 4 of September

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Retail Endorsement Growth

-5.6 %

Wholesale Endorsement Growth

-2.1 %

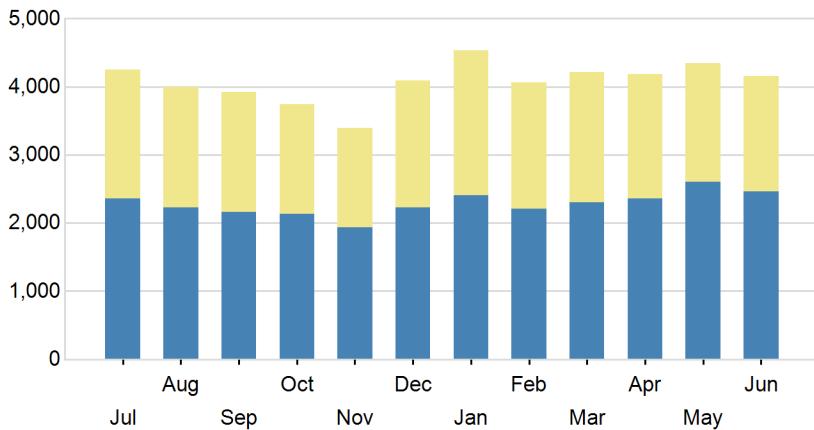
Total Endorsement Growth

-4.2 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jul	2,355	-5.3 %	1,899	10.6 %	4,254	1.2 %
Aug	2,224	-5.6 %	1,776	-6.5 %	4,000	-6.0 %
Sep	2,160	-2.9 %	1,763	-0.7 %	3,923	-1.9 %
Oct	2,138	-1.0 %	1,603	-9.1 %	3,741	-4.6 %
Nov	1,935	-9.5 %	1,455	-9.2 %	3,390	-9.4 %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Total	27,380		21,508		48,888	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,649	1,379	1,399	1,256	1,295	1,265	1,344	1,437	1,313	1,281	1,691	1,504	16,813	34.4%
FINANCE OF AMERICA REVER	682	550	667	631	580	742	753	671	788	673	621	622	7,980	16.3%
REVERSE MORTGAGE FUNDING	485	449	378	389	329	536	694	445	564	441	447	412	5,569	11.4%
LONGBRIDGE FINANCIAL LLC	381	499	320	295	156	321	513	411	341	407	287	281	4,212	8.6%
LIBERTY REVERSE MORTGAGE	312	298	328	308	317	300	317	314	341	402	344	337	3,918	8.0%
MUTUAL OF OMAHA MORTGAGE	214	246	222	238	263	279	267	221	253	258	232	333	3,026	6.2%
OPEN MORTGAGE LLC	139	179	242	214	113	232	198	219	201	242	189	164	2,332	4.8%
FAIRWAY INDEPENDENT MORT	182	160	160	145	134	154	197	169	158	138	121	117	1,835	3.8%
SOUTH RIVER MORTGAGE LLC	48	51	106	71	45	96	116	122	119	148	126	123	1,171	2.4%
HIGHTECHLENDING INC	95	98	78	56	96	56	94	42	98	74	86	95	968	2.0%
Total	4,187	3,909	3,900	3,603	3,328	3,981	4,493	4,051	4,176	4,064	4,144	3,988	47,824	97.8%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,145	2,668	16,813	32.9 %	20.2 %	30.7 %	84 %	16 %	28.9 %	12.4 %	34.4 %
FINANCE OF AMERICA REVERS	5	1	2	1,697	6,283	7,980	74.2 %	40.6 %	46.6 %	21 %	79 %	3.5 %	29.2 %	16.3 %
REVERSE MORTGAGE FUNDING	2	3	3	2,627	2,942	5,569	48.6 %	16.7 %	29.8 %	47 %	53 %	5.4 %	13.7 %	11.4 %
LONGBRIDGE FINANCIAL LLC	8	2	4	1,067	3,145	4,212	109.2 %	112.6 %	111.8 %	25 %	75 %	2.2 %	14.6 %	8.6 %
LIBERTY REVERSE MORTGAGE	6	5	5	1,489	2,429	3,918	60.5 %	-8.0 %	9.8 %	38 %	62 %	3.0 %	11.3 %	8.0 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,361	665	3,026	37.7 %	13.9 %	31.6 %	78 %	22 %	4.8 %	3.1 %	6.2 %
OPEN MORTGAGE LLC	11	6	7	673	1,659	2,332	19.3 %	237.9 %	121.0 %	29 %	71 %	1.4 %	7.7 %	4.8 %
FAIRWAY INDEPENDENT MORTG	4		8	1,835	0	1,835	22.1 %	NaN	22.1 %	100 %	0 %	3.8 %		3.8 %
SOUTH RIVER MORTGAGE LLC	7		9	1,171	0	1,171	>1,000%	NaN	>1,000%	100 %	0 %	2.4 %		2.4 %
HIGHTECHLENDING INC	10	9	10	682	286	968	65.9 %	11.3 %	44.9 %	70 %	30 %	1.4 %	1.3 %	2.0 %
Total				27,747	20,077	47,824	45.7 %	37.0 %	41.9 %	58 %	42 %	56.8 %	93.3 %	97.8 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,145	2,668	16,813	3,502	448	3,950	84 %	16 %	28.9 %	12.4 %	34.4 %
SOUTH RIVER MORTGAGE LLC	7		9	1,171	0	1,171	1,145	0	1,145	100 %	0 %	2.4 %		2.4 %
REVERSE MORTGAGE FUNDING	2	3	3	2,627	2,942	5,569	859	421	1,280	47 %	53 %	5.4 %	13.7 %	11.4 %
FINANCE OF AMERICA REVERS	5	1	2	1,697	6,283	7,980	723	1,815	2,538	21 %	79 %	3.5 %	29.2 %	16.3 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,361	665	3,026	646	81	727	78 %	22 %	4.8 %	3.1 %	6.2 %
Total				22,001	12,558	34,559	6,875	2,765	9,640	64 %	36 %	45.0 %	58.4 %	70.7 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,697	6,283	7,980	723	1,815	2,538	21 %	79 %	3.5 %	29.2 %	16.3 %
LONGBRIDGE FINANCIAL LLC	8	2	4	1,067	3,145	4,212	557	1,666	2,223	25 %	75 %	2.2 %	14.6 %	8.6 %
OPEN MORTGAGE LLC	11	6	7	673	1,659	2,332	109	1,168	1,277	29 %	71 %	1.4 %	7.7 %	4.8 %
AMERICAN ADVISORS GROUP	1	4	1	14,145	2,668	16,813	3,502	448	3,950	84 %	16 %	28.9 %	12.4 %	34.4 %
REVERSE MORTGAGE FUNDING	2	3	3	2,627	2,942	5,569	859	421	1,280	47 %	53 %	5.4 %	13.7 %	11.4 %
Total				20,209	16,697	36,906	5,750	5,518	11,268	55 %	45 %	41.3 %	77.6 %	75.5 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	667	43 %
LONGBRIDGE FINANCIAL LLC	198	34 %
REVERSE MORTGAGE FUNDING LLC	324	26 %
AMERICAN ADVISORS GROUP	407	24 %
LIBERTY REVERSE MORTGAGE	315	32 %
OPEN MORTGAGE LLC	122	35 %
MUTUAL OF OMAHA MORTGAGE INC	101	16 %
MONEY HOUSE INC	55	18 %
HIGHTECHLENDING INC	140	29 %
MCM HOLDINGS INC	116	20 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through June 2021

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	14,145	2,668	16,813	28.9 %	12.4 %	34.4 %	47		51	CF CAPITAL GROUP	107	0	107	0.2 %	0.0 %	0.2 %
5	1	2	FINANCE OF AMERICA R	1,697	6,283	7,980	3.5 %	29.2 %	16.3 %	48		52	NORTHWEST REVERSE MO	103	0	103	0.2 %	0.0 %	0.2 %
2	3	3	REVERSE MORTGAGE FUN	2,627	2,942	5,569	5.4 %	13.7 %	11.4 %	49		53	ALPHA MORTGAGE CORPO	99	0	99	0.2 %	0.0 %	0.2 %
8	2	4	LONGBRIDGE FINANCIAL	1,067	3,145	4,212	2.2 %	14.6 %	8.6 %	49		53	SENIOR FUNDING ASSOC	99	0	99	0.2 %	0.0 %	0.2 %
6	5	5	LIBERTY REVERSE MORT	1,489	2,429	3,918	3.0 %	11.3 %	8.0 %	51		55	GUARANTEED RATE INC	98	0	98	0.2 %	0.0 %	0.2 %
3	7	6	MUTUAL OF OMAHA MORT	2,361	665	3,026	4.8 %	3.1 %	6.2 %	52		56	RESIDENTIAL HOME FUN	96	0	96	0.2 %	0.0 %	0.2 %
11	6	7	OPEN MORTGAGE LLC	673	1,659	2,332	1.4 %	7.7 %	4.8 %	93	18	57	SUN WEST MORTGAGE CO	49	45	94	0.1 %	0.2 %	0.2 %
4		8	FAIRWAY INDEPENDENT	1,835	0	1,835	3.8 %	0.0 %	3.8 %	53		58	UNITED PACIFIC MORTG	89	0	89	0.2 %	0.0 %	0.2 %
7		9	SOUTH RIVER MORTGAGE	1,171	0	1,171	2.4 %	0.0 %	2.4 %	179	17	58	LAND-HOME FINANCIAL	21	68	89	0.0 %	0.3 %	0.2 %
10	9	10	HIGHTTECHLENDING INC	682	286	968	1.4 %	1.3 %	2.0 %	54		60	EAST COAST CAPITAL C	88	0	88	0.2 %	0.0 %	0.2 %
9		11	ENNKAR INC	777	0	777	1.6 %	0.0 %	1.6 %	54		60	PREMIER REVERSE MORT	88	0	88	0.2 %	0.0 %	0.2 %
12		12	ADVISORS MORTGAGE GR	665	0	665	1.4 %	0.0 %	1.4 %	56		62	GUILD MORTGAGE COMPA	86	0	86	0.2 %	0.0 %	0.2 %
13		13	FINANCE OF AMERICA M	567	0	567	1.2 %	0.0 %	1.2 %	56		62	REVERSE MORTGAGE LEN	86	0	86	0.2 %	0.0 %	0.2 %
15	12	14	CHERRY CREEK MORTGAG	436	119	555	0.9 %	0.6 %	1.1 %	82	19	64	TOTAL MEDIA MANAGEME	54	31	85	0.1 %	0.1 %	0.2 %
14		15	ALL REVERSE MORTGAGE	542	0	542	1.1 %	0.0 %	1.1 %	59		65	HOMETOWN LENDERS LLC	81	0	81	0.2 %	0.0 %	0.2 %
260	8	16	MONEY HOUSE INC	13	457	470	0.0 %	2.1 %	1.0 %	60		66	THE REVERSE MORTGAGE	79	0	79	0.2 %	0.0 %	0.2 %
17	15	17	GOODLIFE HOME LOANS	298	71	369	0.6 %	0.3 %	0.8 %	62		67	ATLANTIC COAST MORTG	78	0	78	0.2 %	0.0 %	0.2 %
16		18	PREMIUM SECURITY INC	349	0	349	0.7 %	0.0 %	0.7 %	63		68	APPROVAL FIRST HOME	77	0	77	0.2 %	0.0 %	0.2 %
19	16	19	NATIONWIDE EQUITIES	275	70	345	0.6 %	0.3 %	0.7 %	64		69	ACCESS REVERSE MORTG	74	0	74	0.2 %	0.0 %	0.2 %
18		20	AMERICAN FINANCIAL N	291	0	291	0.6 %	0.0 %	0.6 %	64		69	SHORE CAPITAL CORPOR	74	0	74	0.2 %	0.0 %	0.2 %
58	10	21	MCM HOLDINGS INC	85	189	274	0.2 %	0.9 %	0.6 %	66		71	BAY EQUITY LLC	71	0	71	0.1 %	0.0 %	0.1 %
20		22	AMERICAN PACIFIC MOR	273	0	273	0.6 %	0.0 %	0.6 %	66		71	MORTGAGE MASTER SERV	71	0	71	0.1 %	0.0 %	0.1 %
33	13	22	MID AMERICA MORTGAGE	171	102	273	0.3 %	0.5 %	0.6 %	66		71	INTERCONTINENTAL CAP	71	0	71	0.1 %	0.0 %	0.1 %
21		24	PRIMARY RESIDENTIAL	263	0	263	0.5 %	0.0 %	0.5 %	69		74	DALE ERNEST TILLMAN	69	0	69	0.1 %	0.0 %	0.1 %
22		25	SUN AMERICAN MORTGAG	256	0	256	0.5 %	0.0 %	0.5 %	70		75	KRS CAPITAL PARTNERS	68	0	68	0.1 %	0.0 %	0.1 %
23		26	INTEGRITY 1ST MORTGA	241	0	241	0.5 %	0.0 %	0.5 %	70		75	DATA MORTGAGE DBA ES	68	0	68	0.1 %	0.0 %	0.1 %
24		27	SENIOR LENDING CORPO	231	0	231	0.5 %	0.0 %	0.5 %	72		77	PARAMOUNT RESIDENTIA	67	0	67	0.1 %	0.0 %	0.1 %
25		28	HERITAGE HOME LOANS	230	0	230	0.5 %	0.0 %	0.5 %	72		77	REVERSE MORTGAGE EDU	67	0	67	0.1 %	0.0 %	0.1 %
26		29	JET DIRECT FUNDING C	216	0	216	0.4 %	0.0 %	0.4 %	74		79	TREBOR REVERSE LLC	64	0	64	0.1 %	0.0 %	0.1 %
27		30	MAGNOLIA BANK INC	214	0	214	0.4 %	0.0 %	0.4 %	75		80	GREEN MONARCH MORTGA	61	0	61	0.1 %	0.0 %	0.1 %
28		31	HOMEBRIDGE FINANCIAL	213	0	213	0.4 %	0.0 %	0.4 %	75		80	GREAT FLORIDA LENDIN	61	0	61	0.1 %	0.0 %	0.1 %
29		32	C2 FINANCIAL CORPORA	195	0	195	0.4 %	0.0 %	0.4 %	75		80	AMERICAN LIBERTY MOR	61	0	61	0.1 %	0.0 %	0.1 %
30		33	BROKER SOLUTIONS INC	192	0	192	0.4 %	0.0 %	0.4 %	78		83	55 PLACES MORTGAGE L	60	0	60	0.1 %	0.0 %	0.1 %
31		34	FIRST AMERICAN HOME	191	0	191	0.4 %	0.0 %	0.4 %	79		84	QUONTIC BANK FSB	58	0	58	0.1 %	0.0 %	0.1 %
60	14	35	MIDWEST LOAN Solutio	79	101	180	0.2 %	0.5 %	0.4 %	79		84	THRIVE MORTGAGE LLC	58	0	58	0.1 %	0.0 %	0.1 %
32		36	REVERSE FREEDOM LLC	174	0	174	0.4 %	0.0 %	0.4 %	81		86	MORTGAGESHOP LLC	55	0	55	0.1 %	0.0 %	0.1 %
2046	11	37	PLAZA HOME MORTGAGE	0	171	171	0.0 %	0.8 %	0.3 %	82		87	AMERICA INTEGRITY FI	54	0	54	0.1 %	0.0 %	0.1 %
34		38	VIP MORTGAGE INC	167	0	167	0.3 %	0.0 %	0.3 %	82		87	NEXA MORTGAGE LLC	54	0	54	0.1 %	0.0 %	0.1 %
35		39	GOLDEN YEARS MORTGAG	162	0	162	0.3 %	0.0 %	0.3 %	82		87	BROOKSTONE MORTGAGE	54	0	54	0.1 %	0.0 %	0.1 %
36		40	THE FEDERAL SAVINGS	157	0	157	0.3 %	0.0 %	0.3 %	86		90	DIRECTORS MORTGAGE I	53	0	53	0.1 %	0.0 %	0.1 %
37		41	AMERICAN FINANCIAL M	149	0	149	0.3 %	0.0 %	0.3 %	87		91	I3 LENDING INC	51	0	51	0.1 %	0.0 %	0.1 %
38		42	GENEVA FINANCIAL LLC	148	0	148	0.3 %	0.0 %	0.3 %	87		91	CROSSCOUNTRY MORTGAG	51	0	51	0.1 %	0.0 %	0.1 %
39		43	SILVER LEAF MORTGAGE	147	0	147	0.3 %	0.0 %	0.3 %	87		91	TRUST MORTGAGE LENDI	51	0	51	0.1 %	0.0 %	0.1 %
40		44	UNIVERSAL LENDING CO	140	0	140	0.3 %	0.0 %	0.3 %	90		94	TOWNEBANK	50	0	50	0.1 %	0.0 %	0.1 %
41		45	PREMIER MORTGAGE RES	135	0	135	0.3 %	0.0 %	0.3 %	90		94	LOANDEPOTCOM	50	0	50	0.1 %	0.0 %	0.1 %
42		46	ACADEMY MORTGAGE COR	112	0	112	0.2 %	0.0 %	0.2 %	90		94	BORBA INVESTMENTS IN	50	0	50	0.1 %	0.0 %	0.1 %
43		47	KELLY MORTGAGE INC	111	0	111	0.2 %	0.0 %	0.2 %	93		97	SUCCESS MORTGAGE PAR	49	0	49	0.1 %	0.0 %	0.1 %
44		48	BANK OF ENGLAND	110	0	110	0.2 %	0.0 %	0.2 %	93		97	BARRETT FINANCIAL GR	49	0	49	0.1 %	0.0 %	0.1 %
45		49	OPULENCE FUNDING LLC	109	0	109	0.2 %	0.0 %	0.2 %	93		97	MORTGAGE SOUTH OF TE	49	0	49	0.1 %	0.0 %	0.1 %
46		50	LEADER ONE FINANCIAL	108	0	108	0.2 %	0.0 %	0.2 %	93		97	HECM SENIOR HOME FIN	49	0	49	0.1 %	0.0 %	0.1 %

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - June 2021 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,268	7,287	1,214.5	-11.1 %	28.6 %	45	69	SUN WEST MORTGAGE CO	8	37	6.2	60.0 %	1,133.3 %
2	3	MUTUAL OF OMAHA MORT	263	1,235	205.8	39.9 %	43.3 %	45	71	INTERCONTINENTAL CAP	8	36	6.0	0.0 %	2.9 %
3	5	LIBERTY REVERSE MORT	181	874	145.7	5.8 %	23.1 %	45	92	55 PLACES MORTGAGE L	8	25	4.2	60.0 %	212.5 %
4	2	REVERSE MORTGAGE FUN	177	1,440	240.0	-16.5 %	35.3 %	45	108	AMERICA INTEGRITY FI	8	22	3.7	300.0 %	10.0 %
5	6	FINANCE OF AMERICA R	133	854	142.3	0.8 %	46.5 %	55	46	OPULENCE FUNDING LLC	7	55	9.2	-22.2 %	175.0 %
6	7	SOUTH RIVER MORTGAGE	123	754	125.7	-2.4 %	2,800.0 %	55	47	ACADEMY MORTGAGE COR	7	54	9.0	-36.4 %	-3.6 %
7	4	FAIRWAY INDEPENDENT	117	900	150.0	-3.3 %	-6.9 %	55	57	PARAMOUNT RESIDENTIA	7	42	7.0	75.0 %	35.5 %
8	8	LONGBRIDGE FINANCIAL	82	550	91.7	13.9 %	78.0 %	55	58	APPROVAL FIRST HOME	7	41	6.8	-30.0 %	-29.3 %
9	11	HIGHTECHLENDING INC	67	344	57.3	13.6 %	59.3 %	55	58	CF CAPITAL GROUP	7	41	6.8	40.0 %	7.9 %
10	10	ADVISORS MORTGAGE GR	56	361	60.2	-11.1 %	59.7 %	55	66	MORTGAGE MASTER SERV	7	38	6.3	0.0 %	-2.6 %
11	9	ENNKAR INC	55	439	73.2	-23.6 %	45.4 %	55	69	REVERSE MORTGAGE EDU	7	37	6.2	40.0 %	12.1 %
12	12	FINANCE OF AMERICA M	54	331	55.2	-8.5 %	24.9 %	55	80	KEY CITY LENDING INC	7	30	5.0	133.3 %	650.0 %
13	13	OPEN MORTGAGE LLC	41	292	48.7	-18.0 %	-2.3 %	55	127	THE TURNKEY FOUNDATI	7	18	3.0	75.0 %	28.6 %
14	16	PREMIUM SECURITY INC	36	199	33.2	-2.7 %	373.8 %	64	58	EAST COAST CAPITAL C	6	41	6.8	0.0 %	-29.3 %
15	15	CHERRY CREEK MORTGAG	35	221	36.8	-7.9 %	3.8 %	64	61	ACCESS REVERSE MORTG	6	40	6.7	20.0 %	33.3 %
16	19	SUN AMERICAN MORTGAG	34	148	24.7	466.7 %	105.6 %	64	65	DALE ERNEST TILLMAN	6	39	6.5	0.0 %	85.7 %
17	14	ALL REVERSE MORTGAGE	31	263	43.8	-8.8 %	30.8 %	64	66	DATA MORTGAGE DBA ES	6	38	6.3	20.0 %	26.7 %
18	22	NATIONWIDE EQUITIES	30	132	22.0	275.0 %	3.9 %	64	80	OMNI-FUND INC	6	30	5.0	20.0 %	57.9 %
19	24	SENIOR LENDING CORPO	28	130	21.7	47.4 %	165.3 %	64	92	E MORTGAGE CAPITAL I	6	25	4.2	20.0 %	316.7 %
20	32	AMERICAN FINANCIAL M	26	93	15.5	30.0 %	50.0 %	64	119	LOANATIK LLC	6	19	3.2	100.0 %	
21	20	PRIMARY RESIDENTIAL	22	136	22.7	-31.3 %	27.1 %	64	127	HOMEOWNERS MORTGAGE	6	18	3.0	50.0 %	125.0 %
21	41	MCM HOLDINGS INC	22	64	10.7	69.2 %	481.8 %	64	185	ALLIED FIRST BANK SB	6	11	1.8	500.0 %	-21.4 %
23	24	AMERICAN FINANCIAL N	21	130	21.7	31.3 %	28.7 %	73	75	DIRECTORS MORTGAGE I	5	34	5.7	25.0 %	21.4 %
24	18	AMERICAN PACIFIC MOR	19	149	24.8	5.6 %	20.2 %	73	85	INTERCAP LENDING INC	5	28	4.7	150.0 %	33.3 %
24	28	C2 FINANCIAL CORPORA	19	106	17.7	-13.6 %	35.9 %	73	89	NEXA MORTGAGE LLC	5	26	4.3	400.0 %	62.5 %
24	33	GOLDEN YEARS MORTGAG	19	92	15.3	18.8 %	37.3 %	73	102	719 LENDING INC	5	23	3.8	66.7 %	2,200.0 %
24	36	GENEVA FINANCIAL LLC	19	85	14.2	-9.5 %	136.1 %	73	139	FIRST REPUBLIC MORTG	5	17	2.8	150.0 %	112.5 %
28	21	INTEGRITY 1ST MORTGA	18	135	22.5	-35.7 %	66.7 %	73	143	MORTGAGE & INSURANCE	5	16	2.7	150.0 %	23.1 %
28	33	REVERSE FREEDOM LLC	18	92	15.3	28.6 %	58.6 %	73	143	NOVA FINANCIAL & INV	5	16	2.7		-5.9 %
28	35	VIP MORTGAGE INC	18	88	14.7	12.5 %	27.5 %	73	157	AUGUSTA FINANCIAL IN	5	14	2.3	25.0 %	75.0 %
28	38	THE FEDERAL SAVINGS	18	81	13.5	28.6 %	17.4 %	73	185	CMG MORTGAGE INC	5	11	1.8	66.7 %	-56.0 %
32	22	MAGNOLIA BANK INC	15	132	22.0	-34.8 %	43.5 %	82	43	NORTHWEST REVERSE MO	4	58	9.7	-33.3 %	205.3 %
32	27	JET DIRECT FUNDING C	15	119	19.8	-11.8 %	15.5 %	82	49	BANK OF ENGLAND	4	50	8.3	0.0 %	-20.6 %
32	40	PREMIER MORTGAGE RES	15	65	10.8	66.7 %	20.4 %	82	49	SHORE CAPITAL CORPOR	4	50	8.3	100.0 %	194.1 %
35	29	HOMEBRIDGE FINANCIAL	14	102	17.0	0.0 %	-9.7 %	82	52	GUARANTEED RATE INC	4	49	8.2	-33.3 %	22.5 %
35	37	BROKER SOLUTIONS INC	14	84	14.0	133.3 %	-17.6 %	82	55	REVERSE MORTGAGE LEN	4	44	7.3	-20.0 %	158.8 %
35	73	THE REVERSE MORTGAGE	14	35	5.8	366.7 %	16.7 %	82	66	TREBOR REVERSE LLC	4	38	6.3	100.0 %	65.2 %
38	31	FIRST AMERICAN HOME	13	96	16.0	-27.8 %	28.0 %	82	73	CREATIVE RETIREMENT	4	35	5.8	33.3 %	775.0 %
39	24	HERITAGE HOME LOANS	12	130	21.7	-40.0 %	182.6 %	82	76	QUONTIC BANK FSB	4	33	5.5	-33.3 %	106.3 %
40	61	UNITED PACIFIC MORTG	11	40	6.7	175.0 %	-4.8 %	82	77	THRIVE MORTGAGE LLC	4	32	5.3	0.0 %	33.3 %
41	30	MID AMERICA MORTGAGE	10	98	16.3	-37.5 %	53.1 %	82	77	PREMIER REVERSE MORT	4	32	5.3	33.3 %	128.6 %
42	39	UNIVERSAL LENDING CO	9	67	11.2	12.5 %	1.5 %	82	98	FSI MORTGAGE LLC	4	24	4.0	-20.0 %	-14.3 %
42	43	SILVER LEAF MORTGAGE	9	58	9.7	-18.2 %	-41.4 %	82	98	CROSSCOUNTRY MORTGAG	4	24	4.0	0.0 %	-35.1 %
42	47	KELLY MORTGAGE INC	9	54	9.0	0.0 %	125.0 %	82	102	THE SENIOR EQUITY GR	4	23	3.8	0.0 %	64.3 %
45	42	RESIDENTIAL HOME FUN	8	63	10.5	-50.0 %	1,475.0 %	82	108	AMERICA FIRST FEDERA	4	22	3.7	300.0 %	-24.1 %
45	45	ALPHA MORTGAGE CORPO	8	57	9.5	60.0 %	23.9 %	82	119	OCEAN LENDING HOME L	4	19	3.2	100.0 %	26.7 %
45	49	SENIOR FUNDING ASSOC	8	50	8.3	-20.0 %	19.0 %	82	127	BEST MORTGAGE INC	4	18	3.0	0.0 %	28.6 %
45	54	HOMETOWN LENDERS LLC	8	46	7.7	33.3 %	155.6 %	82	127	DANARYN CORPORATION	4	18	3.0	0.0 %	80.0 %
45	56	MIDWEST LOAN SOLUTIO	8	43	7.2	166.7 %	437.5 %	82	127	PS FINANCIAL SERVICE	4	18	3.0	100.0 %	-25.0 %
45	61	GUILD MORTGAGE COMPA	8	40	6.7	0.0 %	-2.4 %	82	127	AMERICAS MORTGAGE RE	4	18	3.0	100.0 %	-5.3 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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