

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through July 2021

Next Release Date: Week 4 of October

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**Retail
Endorsement Growth**

5.9 %

**Wholesale
Endorsement Growth**

-1.6 %

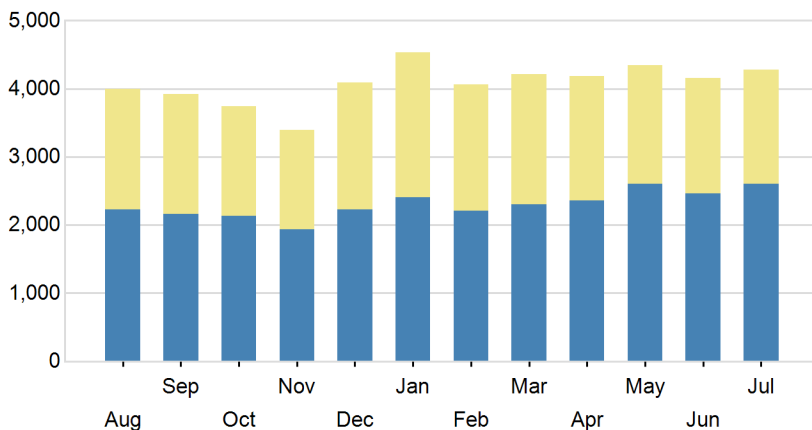
**Total
Endorsement Growth**

2.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Aug	2,224	-5.6 %	1,776	-6.5 %	4,000	-6.0 %
Sep	2,160	-2.9 %	1,763	-0.7 %	3,923	-1.9 %
Oct	2,138	-1.0 %	1,603	-9.1 %	3,741	-4.6 %
Nov	1,935	-9.5 %	1,455	-9.2 %	3,390	-9.4 %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Total	27,632		21,278		48,910	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,379	1,399	1,256	1,295	1,265	1,344	1,437	1,313	1,281	1,691	1,504	1,572	16,736	34.2%
FINANCE OF AMERICA REVER	550	667	631	580	742	753	671	788	673	621	622	490	7,788	15.9%
REVERSE MORTGAGE FUNDING	449	378	389	329	536	694	445	564	441	447	412	642	5,726	11.7%
Longbridge Financial LLC	499	320	295	156	321	513	411	341	407	287	281	225	4,056	8.3%
LIBERTY REVERSE MORTGAGE	298	328	308	317	300	317	314	341	402	344	337	359	3,965	8.1%
MUTUAL OF OMAHA MORTGAGE	246	222	238	263	279	267	221	253	258	232	333	218	3,030	6.2%
OPEN MORTGAGE LLC	179	242	214	113	232	198	219	201	242	189	164	206	2,399	4.9%
FAIRWAY INDEPENDENT MORT	160	160	145	134	154	197	169	158	138	121	117	102	1,755	3.6%
SOUTH RIVER MORTGAGE LLC	51	106	71	45	96	116	122	119	148	126	123	157	1,280	2.6%
HIGHTECHLENDING INC	98	78	56	96	56	94	42	98	74	86	95	83	956	2.0%
Total	3,909	3,900	3,603	3,328	3,981	4,493	4,051	4,176	4,064	4,144	3,988	4,054	47,691	97.5%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,168	2,568	16,736	27.1 %	8.5 %	23.8 %	85 %	15 %	29.0 %	12.1 %	34.2 %
FINANCE OF AMERICA REVERS	5	1	2	1,682	6,106	7,788	68.0 %	29.1 %	35.9 %	22 %	78 %	3.4 %	28.7 %	15.9 %
REVERSE MORTGAGE FUNDING	2	3	3	2,726	3,000	5,726	45.2 %	15.3 %	27.8 %	48 %	52 %	5.6 %	14.1 %	11.7 %
Longbridge Financial LLC	8	2	4	1,004	3,052	4,056	73.4 %	83.3 %	80.7 %	25 %	75 %	2.1 %	14.3 %	8.3 %
LIBERTY REVERSE MORTGAGE	6	5	5	1,588	2,377	3,965	67.9 %	-12.1 %	8.7 %	40 %	60 %	3.2 %	11.2 %	8.1 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,382	648	3,030	37.6 %	7.3 %	29.8 %	79 %	21 %	4.9 %	3.0 %	6.2 %
OPEN MORTGAGE LLC	12	6	7	653	1,746	2,399	7.6 %	222.1 %	108.8 %	27 %	73 %	1.3 %	8.2 %	4.9 %
FAIRWAY INDEPENDENT MORTG	4		8	1,755	0	1,755	11.6 %	NaN	11.6 %	100 %	0 %	3.6 %		3.6 %
SOUTH RIVER MORTGAGE LLC	7		9	1,280	0	1,280	>1,000%	NaN	>1,000%	100 %	0 %	2.6 %		2.6 %
HIGHTECHLENDING INC	10	9	10	676	280	956	46.0 %	2.9 %	30.1 %	71 %	29 %	1.4 %	1.3 %	2.0 %
Total				27,914	19,777	47,691	39.6 %	27.7 %	34.4 %	59 %	41 %	57.1 %	92.9 %	97.5 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,168	2,568	16,736	3,017	201	3,218	85 %	15 %	29.0 %	12.1 %	34.2 %
SOUTH RIVER MORTGAGE LLC	7		9	1,280	0	1,280	1,206	0	1,206	100 %	0 %	2.6 %		2.6 %
REVERSE MORTGAGE FUNDING	2	3	3	2,726	3,000	5,726	848	397	1,245	48 %	52 %	5.6 %	14.1 %	11.7 %
FINANCE OF AMERICA REVERS	5	1	2	1,682	6,106	7,788	681	1,375	2,056	22 %	78 %	3.4 %	28.7 %	15.9 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,382	648	3,030	651	44	695	79 %	21 %	4.9 %	3.0 %	6.2 %
Total				22,238	12,322	34,560	6,403	2,017	8,420	64 %	36 %	45.5 %	57.9 %	70.7 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	8	2	4	1,004	3,052	4,056	425	1,387	1,812	25 %	75 %	2.1 %	14.3 %	8.3 %
FINANCE OF AMERICA REVERS	5	1	2	1,682	6,106	7,788	681	1,375	2,056	22 %	78 %	3.4 %	28.7 %	15.9 %
OPEN MORTGAGE LLC	12	6	7	653	1,746	2,399	46	1,204	1,250	27 %	73 %	1.3 %	8.2 %	4.9 %
REVERSE MORTGAGE FUNDING	2	3	3	2,726	3,000	5,726	848	397	1,245	48 %	52 %	5.6 %	14.1 %	11.7 %
MONEY HOUSE INC	241	8	16	14	479	493	-4	268	264	3 %	97 %	0.0 %	2.3 %	1.0 %
Total				6,079	14,383	20,462	1,996	4,631	6,627	30 %	70 %	12.4 %	67.6 %	41.8 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	661	42 %
Longbridge Financial LLC	201	34 %
REVERSE MORTGAGE FUNDING LLC	329	26 %
AMERICAN ADVISORS GROUP	400	23 %
LIBERTY REVERSE MORTGAGE	301	32 %
OPEN MORTGAGE LLC	119	36 %
MUTUAL OF OMAHA MORTGAGE INC	99	16 %
MONEY HOUSE INC	58	18 %
HIGHTECHLENDING INC	137	28 %
MCM HOLDINGS INC	124	21 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2021

Rank							Loans			Market Share							Rank							Loans			Market Share				
R	W	T	Company			R	W	Total	Ret	Whls	Total		R	W	T	Company			R	W	T	Ret	Whls	Total		R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR		14,168	2,568	16,736	29.0 %	12.1 %	34.2 %		47		50	LEADER ONE FINANCIAL		104	0	104	0.2 %	0.0 %	0.2 %									
5	1	2	FINANCE OF AMERICA R		1,682	6,106	7,788	3.4 %	28.7 %	15.9 %		83	18	52	SUN WEST MORTGAGE CO		52	49	101	0.1 %	0.2 %	0.2 %									
2	3	3	REVERSE MORTGAGE FUN		2,726	3,000	5,726	5.6 %	14.1 %	11.7 %		49		52	ALPHA MORTGAGE CORPO		101	0	101	0.2 %	0.0 %	0.2 %									
8	2	4	Longbridge Financial		1,004	3,052	4,056	2.1 %	14.3 %	8.3 %		49		52	NORTHWEST REVERSE MO		101	0	101	0.2 %	0.0 %	0.2 %									
6	5	5	LIBERTY REVERSE MORT		1,588	2,377	3,965	3.2 %	11.2 %	8.1 %		51		55	CF CAPITAL GROUP		100	0	100	0.2 %	0.0 %	0.2 %									
3	7	6	MUTUAL OF OMAHA MORT		2,382	648	3,030	4.9 %	3.0 %	6.2 %		52		56	SENIOR FUNDING ASSOC		96	0	96	0.2 %	0.0 %	0.2 %									
12	6	7	OPEN MORTGAGE LLC		653	1,746	2,399	1.3 %	8.2 %	4.9 %		53		57	GUARANTEED RATE INC		95	0	95	0.2 %	0.0 %	0.2 %									
4		8	FAIRWAY INDEPENDENT		1,755	0	1,755	3.6 %	0.0 %	3.6 %		54		58	GUILD MORTGAGE COMPA		94	0	94	0.2 %	0.0 %	0.2 %									
7		9	SOUTH RIVER MORTGAGE		1,280	0	1,280	2.6 %	0.0 %	2.6 %		55		59	REVERSE MORTGAGE LEN		90	0	90	0.2 %	0.0 %	0.2 %									
10	9	10	HIGHTECHLENDING INC		676	280	956	1.4 %	1.3 %	2.0 %		182	17	60	LAND-HOME FINANCIAL		21	67	88	0.0 %	0.3 %	0.2 %									
9		11	ENNKAR INC		776	0	776	1.6 %	0.0 %	1.6 %		56		61	PREMIER REVERSE MORT		85	0	85	0.2 %	0.0 %	0.2 %									
11		12	ADVISORS MORTGAGE GR		669	0	669	1.4 %	0.0 %	1.4 %		57		62	THE REVERSE MORTGAGE		83	0	83	0.2 %	0.0 %	0.2 %									
13		13	FINANCE OF AMERICA M		565	0	565	1.2 %	0.0 %	1.2 %		58		63	EAST COAST CAPITAL C		82	0	82	0.2 %	0.0 %	0.2 %									
15	13	14	CHERRY CREEK MORTGAG		436	118	554	0.9 %	0.6 %	1.1 %		59		64	HOMETOWN LENDERS LLC		80	0	80	0.2 %	0.0 %	0.2 %									
14		15	ALL REVERSE MORTGAGE		506	0	506	1.0 %	0.0 %	1.0 %		60		65	UNITED PACIFIC MORTG		79	0	79	0.2 %	0.0 %	0.2 %									
241	8	16	MONEY HOUSE INC		14	479	493	0.0 %	2.3 %	1.0 %		60		65	ATLANTIC COAST MORTG		79	0	79	0.2 %	0.0 %	0.2 %									
17	15	17	GOODLIFE HOME LOANS		372	85	457	0.8 %	0.4 %	0.9 %		62		67	APPROVAL FIRST HOME		76	0	76	0.2 %	0.0 %	0.2 %									
16		18	PREMIUM SECURITY INC		375	0	375	0.8 %	0.0 %	0.8 %		63		68	SHORE CAPITAL CORPOR		75	0	75	0.2 %	0.0 %	0.2 %									
20	16	19	NATIONWIDE EQUITIES		271	72	343	0.6 %	0.3 %	0.7 %		64		69	ACCESS REVERSE MORTG		73	0	73	0.1 %	0.0 %	0.1 %									
45	10	20	MCM HOLDINGS INC		107	209	316	0.2 %	1.0 %	0.6 %		64		69	DALE ERNEST TILLMAN		73	0	73	0.1 %	0.0 %	0.1 %									
33	12	21	MID AMERICA MORTGAGE		175	135	310	0.4 %	0.6 %	0.6 %		103	19	71	TOTAL MEDIA MANAGEME		43	28	71	0.1 %	0.1 %	0.1 %									
18		22	AMERICAN FINANCIAL N		282	0	282	0.6 %	0.0 %	0.6 %		66		71	DATA MORTGAGE DBA ES		71	0	71	0.1 %	0.0 %	0.1 %									
19		23	AMERICAN PACIFIC MOR		272	0	272	0.6 %	0.0 %	0.6 %		67		73	INTERCONTINENTAL CAP		69	0	69	0.1 %	0.0 %	0.1 %									
21		24	PRIMARY RESIDENTIAL		267	0	267	0.5 %	0.0 %	0.5 %		68		74	GREEN MONARCH MORTGA		68	0	68	0.1 %	0.0 %	0.1 %									
22		25	INTEGRITY 1ST MORTGA		250	0	250	0.5 %	0.0 %	0.5 %		68		74	REVERSE MORTGAGE EDU		68	0	68	0.1 %	0.0 %	0.1 %									
23		26	SUN AMERICAN MORTGAG		236	0	236	0.5 %	0.0 %	0.5 %		71		76	MORTGAGE MASTER SERV		67	0	67	0.1 %	0.0 %	0.1 %									
24		27	SENIOR LENDING CORPO		227	0	227	0.5 %	0.0 %	0.5 %		72		77	KRS CAPITAL PARTNERS		66	0	66	0.1 %	0.0 %	0.1 %									
25		28	HERITAGE HOME LOANS		217	0	217	0.4 %	0.0 %	0.4 %		73		78	BAY EQUITY LLC		63	0	63	0.1 %	0.0 %	0.1 %									
26		29	JET DIRECT FUNDING C		216	0	216	0.4 %	0.0 %	0.4 %		74		79	55 PLACES MORTGAGE L		62	0	62	0.1 %	0.0 %	0.1 %									
27		30	MAGNOLIA BANK INC		211	0	211	0.4 %	0.0 %	0.4 %		75		80	QUONTIC BANK FSB		61	0	61	0.1 %	0.0 %	0.1 %									
28		31	HOMEBRIDGE FINANCIAL		203	0	203	0.4 %	0.0 %	0.4 %		76		81	PARAMOUNT RESIDENTIA		60	0	60	0.1 %	0.0 %	0.1 %									
29		32	REVERSE FREEDOM LLC		188	0	188	0.4 %	0.0 %	0.4 %		76		81	THRIVE MORTGAGE LLC		60	0	60	0.1 %	0.0 %	0.1 %									
30		33	C2 FINANCIAL CORPORA		187	0	187	0.4 %	0.0 %	0.4 %		78		83	TREBOR REVERSE LLC		59	0	59	0.1 %	0.0 %	0.1 %									
31		34	FIRST AMERICAN HOME		184	0	184	0.4 %	0.0 %	0.4 %		79		84	GREAT FLORIDA LENDIN		58	0	58	0.1 %	0.0 %	0.1 %									
32		35	BROKER SOLUTIONS INC		179	0	179	0.4 %	0.0 %	0.4 %		80		85	DIRECTORS MORTGAGE I		56	0	56	0.1 %	0.0 %	0.1 %									
34		36	VIP MORTGAGE INC		173	0	173	0.4 %	0.0 %	0.4 %		80		85	AMERICAN LIBERTY MOR		56	0	56	0.1 %	0.0 %	0.1 %									
35		37	GOLDEN YEARS MORTGAG		169	0	169	0.3 %	0.0 %	0.3 %		82		87	MORTGAGESHOP LLC		55	0	55	0.1 %	0.0 %	0.1 %									
2027	11	38	PLAZA HOME MORTGAGE		0	165	165	0.0 %	0.8 %	0.3 %		84		88	FAMILY FIRST FUNDING		51	0	51	0.1 %	0.0 %	0.1 %									
68	14	39	MIDWEST LOAN SOLUTIO		68	92	160	0.1 %	0.4 %	0.3 %		84		88	NEXA MORTGAGE LLC		51	0	51	0.1 %	0.0 %	0.1 %									
36		40	THE FEDERAL SAVINGS		159	0	159	0.3 %	0.0 %	0.3 %		86		90	C & E FINANCIAL GROU		50	0	50	0.1 %	0.0 %	0.1 %									
37		41	AMERICAN FINANCIAL M		156	0	156	0.3 %	0.0 %	0.3 %		87		91	TOWNEBANK		49	0	49	0.1 %	0.0 %	0.1 %									
38		42	GENEVA FINANCIAL LLC		154	0	154	0.3 %	0.0 %	0.3 %		87		91	AMERICA INTEGRITY FI		49	0	49	0.1 %	0.0 %	0.1 %									
39		43	UNIVERSAL LENDING CO		146	0	146	0.3 %	0.0 %	0.3 %		87		91	BARRETT FINANCIAL GR		49	0	49	0.1 %	0.0 %	0.1 %									
40		44	SILVER LEAF MORTGAGE		139	0	139	0.3 %	0.0 %	0.3 %		87		91	KEY CITY LENDING INC		49	0	49	0.1 %	0.0 %	0.1 %									
41		45	PREMIER MORTGAGE RES		127	0	127	0.3 %	0.0 %	0.3 %		91		95	I3 LENDING INC		48	0	48	0.1 %	0.0 %	0.1 %									
42		46	KELLY MORTGAGE INC		113	0	113	0.2 %	0.0 %	0.2 %		91		95	CROSSCOUNTRY MORTGAG		48	0	48	0.1 %	0.0 %	0.1 %									
43		47	ACADEMY MORTGAGE COR		110	0	110	0.2 %	0.0 %	0.2 %		91		95	BROOKSTONE MORTGAGE		48	0	48	0.1 %	0.0 %	0.1 %									
43		47	BANK OF ENGLAND		110	0	110	0.2 %	0.0 %	0.2 %		91		95	HECM SENIOR HOME FIN		48	0	48	0.1 %	0.0 %	0.1 %									
46		49	OPULENCE FUNDING LLC		106	0	106	0.2 %	0.0 %	0.2 %		95		99	LOANDEPOTCOM		47	0	47	0.1 %	0.0 %	0.1 %									
47		50	RESIDENTIAL HOME FUN		104	0	104	0.2 %	0.0 %	0.2 %		95		99	MORTGAGE SOUTH OF TE		47	0	47	0.1 %	0.0 %	0.1 %									

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - July 2021 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,363	8,650	1,235.7	7.5 %	23.4 %	49	45	ALPHA MORTGAGE CORPO	8	65	9.3	0.0 %	25.0 %
2	2	REVERSE MORTGAGE FUN	312	1,752	250.3	76.3 %	37.2 %	49	47	ACADEMY MORTGAGE COR	8	62	8.9	14.3 %	-6.1 %
3	4	LIBERTY REVERSE MORT	184	1,058	151.1	1.7 %	33.1 %	49	56	APPROVAL FIRST HOME	8	49	7.0	14.3 %	-26.9 %
4	3	MUTUAL OF OMAHA MORT	177	1,412	201.7	-32.7 %	38.7 %	54	38	BROKER SOLUTIONS INC	7	91	13.0	-50.0 %	-25.4 %
5	7	SOUTH RIVER MORTGAGE	157	911	130.1	27.6 %	1,131.1 %	54	50	LEADER ONE FINANCIAL	7	56	8.0	600.0 %	51.4 %
6	15	GOODLIFE HOME LOANS	107	262	37.4	5,250.0 %	88.5 %	54	62	DATA MORTGAGE DBA ES	7	45	6.4	16.7 %	32.4 %
7	5	FAIRWAY INDEPENDENT	102	1,002	143.1	-12.8 %	-12.8 %	54	71	DIRECTORS MORTGAGE I	7	41	5.9	40.0 %	28.1 %
8	6	FINANCE OF AMERICA R	100	954	136.3	-24.8 %	36.7 %	54	84	55 PLACES MORTGAGE L	7	32	4.6	-12.5 %	146.2 %
9	11	HIGHTECHLENDING INC	65	409	58.4	-3.0 %	42.5 %	54	108	LHN FINANCIAL SERVIC	7	25	3.6	250.0 %	31.6 %
10	9	ENNKAR INC	61	500	71.4	10.9 %	37.4 %	54	131	FIRST HOME EQUITY LO	7	20	2.9	75.0 %	33.3 %
11	10	ADVISORS MORTGAGE GR	60	421	60.1	7.1 %	49.3 %	54	131	AMERICAN MORTGAGE &	7	20	2.9	75.0 %	400.0 %
12	13	OPEN MORTGAGE LLC	45	337	48.1	9.8 %	-7.4 %	54	144	CORNERSTONE MORTGAGE	7	18	2.6	75.0 %	12.5 %
13	16	PREMIUM SECURITY INC	44	243	34.7	22.2 %	305.0 %	54	168	MANN MORTGAGE LLC	7	15	2.1	250.0 %	-31.8 %
14	12	FINANCE OF AMERICA M	41	372	53.1	-24.1 %	20.8 %	64	33	HOMEBRIDGE FINANCIAL	6	108	15.4	-57.1 %	-16.3 %
15	8	LONGBRIDGE FINANCIAL	37	587	83.9	-54.9 %	43.5 %	64	41	PREMIER MORTGAGE RES	6	71	10.1	-60.0 %	4.4 %
16	19	PRIMARY RESIDENTIAL	32	168	24.0	45.5 %	24.4 %	64	48	OPULENCE FUNDING LLC	6	61	8.7	-14.3 %	110.3 %
17	20	INTEGRITY 1ST MORTGA	31	166	23.7	72.2 %	61.2 %	64	55	REVERSE MORTGAGE LEN	6	50	7.1	50.0 %	163.2 %
18	14	ALL REVERSE MORTGAGE	28	291	41.6	-9.7 %	9.8 %	64	66	SUN WEST MORTGAGE CO	6	43	6.1	-25.0 %	616.7 %
18	28	REVERSE FREEDOM LLC	28	120	17.1	55.6 %	66.7 %	64	73	PREMIER REVERSE MORT	6	38	5.4	50.0 %	65.2 %
20	39	MCM HOLDINGS INC	24	88	12.6	9.1 %	576.9 %	64	76	ATLANTIC COAST MORTG	6	37	5.3	100.0 %	19.4 %
21	32	VIP MORTGAGE INC	22	110	15.7	22.2 %	29.4 %	64	81	FAMILY FIRST FUNDING	6	34	4.9	100.0 %	3.0 %
22	18	AMERICAN PACIFIC MOR	21	170	24.3	10.5 %	16.4 %	64	88	FSI MORTGAGE LLC	6	30	4.3	50.0 %	-3.2 %
23	30	MID AMERICA MORTGAGE	19	117	16.7	90.0 %	48.1 %	64	88	INNOVATIVE REAL ESTA	6	30	4.3	100.0 %	
24	22	NATIONWIDE EQUITIES	17	149	21.3	-43.3 %	0.7 %	64	94	THE SENIOR EQUITY GR	6	29	4.1	50.0 %	81.3 %
24	22	MAGNOLIA BANK INC	17	149	21.3	13.3 %	33.0 %	64	126	SOUND FINANCIAL MORT	6	21	3.0	100.0 %	110.0 %
26	27	JET DIRECT FUNDING C	16	135	19.3	6.7 %	13.4 %	64	144	OM MORTGAGE LLC	6	18	2.6	100.0 %	
26	50	GUILD MORTGAGE COMPA	16	56	8.0	100.0 %	14.3 %	64	144	MORTGAGE TOOLBOX INC	6	18	2.6		800.0 %
28	31	FIRST AMERICAN HOME	15	111	15.9	15.4 %	14.4 %	78	52	SENIOR FUNDING ASSOC	5	55	7.9	-37.5 %	10.0 %
28	37	THE FEDERAL SAVINGS	15	96	13.7	-16.7 %	17.1 %	78	53	GUARANTEED RATE INC	5	54	7.7	25.0 %	12.5 %
30	28	C2 FINANCIAL CORPORA	14	120	17.1	-26.3 %	20.0 %	78	60	CF CAPITAL GROUP	5	46	6.6	-28.6 %	-8.0 %
30	40	UNIVERSAL LENDING CO	14	81	11.6	55.6 %	9.5 %	78	79	KEY CITY LENDING INC	5	35	5.0	-28.6 %	600.0 %
32	34	AMERICAN FINANCIAL M	13	106	15.1	-50.0 %	55.9 %	78	102	MORIA DEVELOPMENT IN	5	27	3.9	400.0 %	50.0 %
32	35	GOLDEN YEARS MORTGAG	13	105	15.0	-31.6 %	43.8 %	78	104	LOANDEPOTCOM	5	26	3.7	400.0 %	-16.1 %
32	36	GENEVA FINANCIAL LLC	13	98	14.0	-31.6 %	127.9 %	78	117	AMERICAS MORTGAGE RE	5	23	3.3	25.0 %	0.0 %
35	17	CHERRY CREEK MORTGAG	11	232	33.1	-68.6 %	3.6 %	78	117	SUMMIT FUNDING INC	5	23	3.3	66.7 %	-17.9 %
35	60	THE REVERSE MORTGAGE	11	46	6.6	-21.4 %	24.3 %	78	126	ABSOLUTE HOME MORTGA	5	21	3.0	25.0 %	-22.2 %
35	81	GREEN MONARCH MORTGA	11	34	4.9	266.7 %	-38.2 %	78	155	PHILLIP YARBROUGH	5	17	2.4	66.7 %	1,600.0 %
38	24	SENIOR LENDING CORPO	10	140	20.0	-64.3 %	122.2 %	78	155	PREMIER LENDING GROU	5	17	2.4	400.0 %	-32.0 %
38	24	HERITAGE HOME LOANS	10	140	20.0	-16.7 %	102.9 %	78	174	LONE STAR REVERSE MO	5	14	2.0	400.0 %	-30.0 %
38	49	BANK OF ENGLAND	10	60	8.6	150.0 %	-17.8 %	78	179	AMERA REVERSE MORTGA	5	13	1.9		
38	56	DALE ERNEST TILLMAN	10	49	7.0	66.7 %	81.5 %	78	285	WEST RIDGE FINANCIAL	5	6	0.9		-33.3 %
38	59	REVERSE MORTGAGE EDU	10	47	6.7	42.9 %	11.9 %	92	64	ACCESS REVERSE MORTG	4	44	6.3	-33.3 %	25.7 %
38	98	MALIBU FUNDING	10	28	4.0	900.0 %	86.7 %	92	67	MORTGAGE MASTER SERV	4	42	6.0	-42.9 %	-10.6 %
44	26	AMERICAN FINANCIAL N	9	139	19.9	-57.1 %	16.8 %	92	88	NEXA MORTGAGE LLC	4	30	4.3	-20.0 %	30.4 %
44	43	SILVER LEAF MORTGAGE	9	67	9.6	0.0 %	-42.2 %	92	94	MORTGAGESHOP LLC	4	29	4.1	33.3 %	3.6 %
44	43	NORTHWEST REVERSE MO	9	67	9.6	125.0 %	123.3 %	92	108	UNITED AMERICAN MORT	4	25	3.6	300.0 %	25.0 %
44	46	KELLY MORTGAGE INC	9	63	9.0	0.0 %	103.2 %	92	113	PROFESSIONAL MORTGAG	4	24	3.4	33.3 %	60.0 %
44	83	C & E FINANCIAL GROU	9	33	4.7	350.0 %	-2.9 %	92	121	ARAMCO MORTGAGE INC	4	22	3.1	300.0 %	-24.1 %
49	21	SUN AMERICAN MORTGAG	8	156	22.3	-76.5 %	56.0 %	92	139	BANK OF UTAH	4	19	2.7	100.0 %	-24.0 %
49	41	RESIDENTIAL HOME FUN	8	71	10.1	0.0 %	1,675.0 %	92	144	FOUNTAIN CITY FUNDIN	4	18	2.6	100.0 %	-47.1 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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