

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2021

Next Release Date: Week 4 of November

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**Retail
Endorsement Growth**

-11.2 %

**Wholesale
Endorsement Growth**

-18.7 %

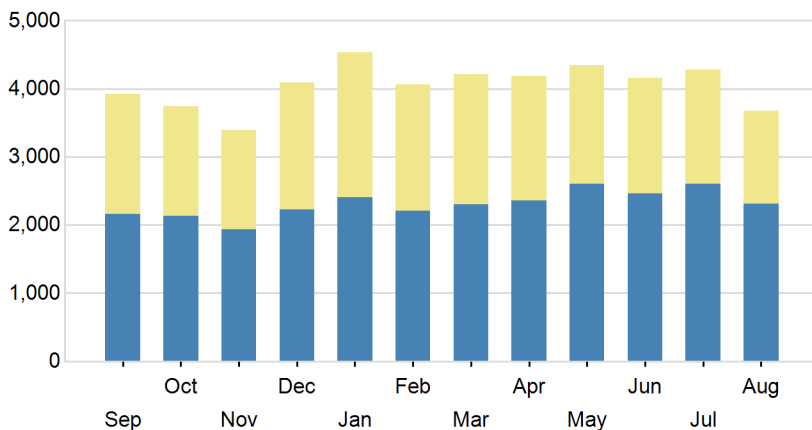
**Total
Endorsement Growth**

-14.1 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	2,160	-2.9 %	1,763	-0.7 %	3,923	-1.9 %
Oct	2,138	-1.0 %	1,603	-9.1 %	3,741	-4.6 %
Nov	1,935	-9.5 %	1,455	-9.2 %	3,390	-9.4 %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Total	27,724		20,859		48,583	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,399	1,256	1,295	1,265	1,344	1,437	1,313	1,281	1,691	1,504	1,572	1,209	16,566	34.1%
FINANCE OF AMERICA REVER	667	631	580	742	753	671	788	673	621	622	490	468	7,706	15.9%
REVERSE MORTGAGE FUNDING	378	389	329	536	694	445	564	441	447	412	642	468	5,745	11.8%
Longbridge Financial LLC	320	295	156	321	513	411	341	407	287	281	225	273	3,830	7.9%
LIBERTY REVERSE MORTGAGE	328	308	317	300	317	314	341	402	344	337	359	160	3,827	7.9%
MUTUAL OF OMAHA MORTGAGE	222	238	263	279	267	221	253	258	232	333	218	316	3,100	6.4%
OPEN MORTGAGE LLC	242	214	113	232	198	219	201	242	189	164	206	153	2,373	4.9%
FAIRWAY INDEPENDENT MORT	160	145	134	154	197	169	158	138	121	117	102	118	1,713	3.5%
SOUTH RIVER MORTGAGE LLC	106	71	45	96	116	122	119	148	126	123	157	98	1,327	2.7%
HIGHTECHLENDING INC	78	56	96	56	94	42	98	74	86	95	83	72	930	1.9%
Total	3,900	3,603	3,328	3,981	4,493	4,051	4,176	4,064	4,144	3,988	4,054	3,335	47,117	97.0%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,075	2,491	16,566	20.0 %	0.8 %	16.7 %	85 %	15 %	29.0 %	11.9 %	34.1 %
FINANCE OF AMERICA REVERS	5	1	2	1,664	6,042	7,706	57.7 %	22.6 %	28.8 %	22 %	78 %	3.4 %	29.0 %	15.9 %
REVERSE MORTGAGE FUNDING	2	2	3	2,782	2,963	5,745	42.4 %	11.4 %	24.5 %	48 %	52 %	5.7 %	14.2 %	11.8 %
Longbridge Financial LLC	8	3	4	931	2,899	3,830	38.3 %	51.8 %	48.3 %	24 %	76 %	1.9 %	13.9 %	7.9 %
LIBERTY REVERSE MORTGAGE	6	5	5	1,572	2,255	3,827	50.1 %	-20.3 %	-1.2 %	41 %	59 %	3.2 %	10.8 %	7.9 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,456	644	3,100	37.4 %	5.4 %	29.2 %	79 %	21 %	5.1 %	3.1 %	6.4 %
OPEN MORTGAGE LLC	12	6	7	639	1,734	2,373	1.6 %	173.9 %	88.0 %	27 %	73 %	1.3 %	8.3 %	4.9 %
FAIRWAY INDEPENDENT MORTG	4		8	1,713	0	1,713	4.8 %	NaN	4.8 %	100 %	0 %	3.5 %		3.5 %
SOUTH RIVER MORTGAGE LLC	7		9	1,327	0	1,327	961.6 %	NaN	961.6 %	100 %	0 %	2.7 %		2.7 %
HIGHTECHLENDING INC	11	9	10	661	269	930	34.6 %	1.1 %	22.9 %	71 %	29 %	1.4 %	1.3 %	1.9 %
Total				27,820	19,297	47,117	31.7 %	18.3 %	25.9 %	59 %	41 %	57.3 %	92.5 %	97.0 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,075	2,491	16,566	2,350	20	2,370	85 %	15 %	29.0 %	11.9 %	34.1 %
SOUTH RIVER MORTGAGE LLC	7		9	1,327	0	1,327	1,202	0	1,202	100 %	0 %	2.7 %		2.7 %
REVERSE MORTGAGE FUNDING	2	2	3	2,782	2,963	5,745	829	303	1,132	48 %	52 %	5.7 %	14.2 %	11.8 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,456	644	3,100	668	33	701	79 %	21 %	5.1 %	3.1 %	6.4 %
FINANCE OF AMERICA REVERS	5	1	2	1,664	6,042	7,706	609	1,114	1,723	22 %	78 %	3.4 %	29.0 %	15.9 %
Total				22,304	12,140	34,444	5,658	1,470	7,128	65 %	35 %	45.9 %	58.2 %	70.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	5	1	2	1,664	6,042	7,706	609	1,114	1,723	22 %	78 %	3.4 %	29.0 %	15.9 %
OPEN MORTGAGE LLC	12	6	7	639	1,734	2,373	10	1,101	1,111	27 %	73 %	1.3 %	8.3 %	4.9 %
Longbridge Financial LLC	8	3	4	931	2,899	3,830	258	989	1,247	24 %	76 %	1.9 %	13.9 %	7.9 %
REVERSE MORTGAGE FUNDING	2	2	3	2,782	2,963	5,745	829	303	1,132	48 %	52 %	5.7 %	14.2 %	11.8 %
MONEY HOUSE INC	227	8	16	15	488	503	-3	274	271	3 %	97 %	0.0 %	2.3 %	1.0 %
Total				6,031	14,126	20,157	1,703	3,781	5,484	30 %	70 %	12.4 %	67.7 %	41.5 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	652	42 %
REVERSE MORTGAGE FUNDING LLC	331	27 %
Longbridge Financial LLC	198	33 %
AMERICAN ADVISORS GROUP	392	23 %
LIBERTY REVERSE MORTGAGE	287	32 %
OPEN MORTGAGE LLC	115	36 %
MUTUAL OF OMAHA MORTGAGE INC	97	16 %
MONEY HOUSE INC	59	18 %
HIGHTECHLENDING INC	134	27 %
MCM HOLDINGS INC	124	22 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2021

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company				R	W	Total	Ret	Whls	Total	R	W	T	Company				R	W	T	Ret	Whls	Total				
1	4	1	AMERICAN ADVISORS GR				14,075	2,491	16,566	29.0 %	11.9 %	34.1 %	48		51	ALPHA MORTGAGE CORPO				99	0	99	0.2 %	0.0 %	0.2 %				
5	1	2	FINANCE OF AMERICA R				1,664	6,042	7,706	3.4 %	29.0 %	15.9 %	48		51	NORTHWEST REVERSE MO				99	0	99	0.2 %	0.0 %	0.2 %				
2	2	3	REVERSE MORTGAGE FUN				2,782	2,963	5,745	5.7 %	14.2 %	11.8 %	82	18	53	SUN WEST MORTGAGE CO				54	43	97	0.1 %	0.2 %	0.2 %				
8	3	4	LONGBRIDGE FINANCIAL				931	2,899	3,830	1.9 %	13.9 %	7.9 %	50		54	GUILD MORTGAGE COMPA				94	0	94	0.2 %	0.0 %	0.2 %				
6	5	5	LIBERTY REVERSE MORT				1,572	2,255	3,827	3.2 %	10.8 %	7.9 %	51		55	GUARANTEED RATE INC				91	0	91	0.2 %	0.0 %	0.2 %				
3	7	6	MUTUAL OF OMAHA MORT				2,456	644	3,100	5.1 %	3.1 %	6.4 %	51		55	CF CAPITAL GROUP				91	0	91	0.2 %	0.0 %	0.2 %				
12	6	7	OPEN MORTGAGE LLC				639	1,734	2,373	1.3 %	8.3 %	4.9 %	53		57	REVERSE MORTGAGE LEN				90	0	90	0.2 %	0.0 %	0.2 %				
4		8	FAIRWAY INDEPENDENT				1,713	0	1,713	3.5 %	0.0 %	3.5 %	54		58	SENIOR FUNDING ASSOC				89	0	89	0.2 %	0.0 %	0.2 %				
7		9	SOUTH RIVER MORTGAGE				1,327	0	1,327	2.7 %	0.0 %	2.7 %	54		58	LEADER ONE FINANCIAL				89	0	89	0.2 %	0.0 %	0.2 %				
11	9	10	HIGHTECHLENDING INC				661	269	930	1.4 %	1.3 %	1.9 %	56		60	THE REVERSE MORTGAGE				85	0	85	0.2 %	0.0 %	0.2 %				
9		11	ENNKAR INC				766	0	766	1.6 %	0.0 %	1.6 %	182	17	61	LAND-HOME FINANCIAL				20	60	80	0.0 %	0.3 %	0.2 %				
10		12	ADVISORS MORTGAGE GR				665	0	665	1.4 %	0.0 %	1.4 %	57		61	APPROVAL FIRST HOME				80	0	80	0.2 %	0.0 %	0.2 %				
14	13	13	CHERRY CREEK MORTGAG				467	122	589	1.0 %	0.6 %	1.2 %	58		63	PREMIER REVERSE MORT				78	0	78	0.2 %	0.0 %	0.2 %				
13		14	FINANCE OF AMERICA M				553	0	553	1.1 %	0.0 %	1.1 %	59		64	UNITED PACIFIC MORTG				76	0	76	0.2 %	0.0 %	0.2 %				
16	14	15	GOODLIFE HOME LOANS				412	92	504	0.8 %	0.4 %	1.0 %	94	19	64	TOTAL MEDIA MANAGEME				46	30	76	0.1 %	0.1 %	0.2 %				
227	8	16	MONEY HOUSE INC				15	488	503	0.0 %	2.3 %	1.0 %	59		64	HOMETOWN LENDERS LLC				76	0	76	0.2 %	0.0 %	0.2 %				
15		17	ALL REVERSE MORTGAGE				455	0	455	0.9 %	0.0 %	0.9 %	61		67	DALE ERNEST TILLMAN				74	0	74	0.2 %	0.0 %	0.2 %				
17		18	PREMIUM SECURITY INC				401	0	401	0.8 %	0.0 %	0.8 %	62		68	EAST COAST CAPITAL C				72	0	72	0.1 %	0.0 %	0.1 %				
31	11	19	MID AMERICA MORTGAGE				184	173	357	0.4 %	0.8 %	0.7 %	62		68	REVERSE MORTGAGE EDU				72	0	72	0.1 %	0.0 %	0.1 %				
18	16	20	NATIONWIDE EQUITIES				270	73	343	0.6 %	0.3 %	0.7 %	62		68	SHORE CAPITAL CORPOR				72	0	72	0.1 %	0.0 %	0.1 %				
41	10	21	MCM HOLDINGS INC				117	217	334	0.2 %	1.0 %	0.7 %	65		71	ATLANTIC COAST MORTG				71	0	71	0.1 %	0.0 %	0.1 %				
19		22	AMERICAN FINANCIAL N				264	0	264	0.5 %	0.0 %	0.5 %	67		72	DATA MORTGAGE DBA ES				69	0	69	0.1 %	0.0 %	0.1 %				
20		23	PRIMARY RESIDENTIAL				263	0	263	0.5 %	0.0 %	0.5 %	68		73	PARAMOUNT RESIDENTIA				68	0	68	0.1 %	0.0 %	0.1 %				
21		24	SUN AMERICAN MORTGAG				262	0	262	0.5 %	0.0 %	0.5 %	68		73	ACCESS REVERSE MORTG				68	0	68	0.1 %	0.0 %	0.1 %				
22		25	AMERICAN PACIFIC MOR				260	0	260	0.5 %	0.0 %	0.5 %	70		75	GREEN MONARCH MORTGA				65	0	65	0.1 %	0.0 %	0.1 %				
23		26	INTEGRITY 1ST MORTGA				241	0	241	0.5 %	0.0 %	0.5 %	70		75	INTERCONTINENTAL CAP				65	0	65	0.1 %	0.0 %	0.1 %				
24		27	SENIOR LENDING CORPO				229	0	229	0.5 %	0.0 %	0.5 %	70		75	55 PLACES MORTGAGE L				65	0	65	0.1 %	0.0 %	0.1 %				
25		28	MAGNOLIA BANK INC				217	0	217	0.4 %	0.0 %	0.4 %	73		78	BAY EQUITY LLC				62	0	62	0.1 %	0.0 %	0.1 %				
26		29	JET DIRECT FUNDING C				216	0	216	0.4 %	0.0 %	0.4 %	73		78	MORTGAGE MASTER SERV				62	0	62	0.1 %	0.0 %	0.1 %				
27		30	HERITAGE HOME LOANS				206	0	206	0.4 %	0.0 %	0.4 %	73		78	KRS CAPITAL PARTNERS				62	0	62	0.1 %	0.0 %	0.1 %				
28		31	REVERSE FREEDOM LLC				199	0	199	0.4 %	0.0 %	0.4 %	76		81	MORTGAGESHOP LLC				60	0	60	0.1 %	0.0 %	0.1 %				
29		32	HOMEBRIDGE FINANCIAL				190	0	190	0.4 %	0.0 %	0.4 %	77		82	QUONTIC BANK FSB				59	0	59	0.1 %	0.0 %	0.1 %				
30		33	C2 FINANCIAL CORPORA				188	0	188	0.4 %	0.0 %	0.4 %	77		82	THRIVE MORTGAGE LLC				59	0	59	0.1 %	0.0 %	0.1 %				
31		34	FIRST AMERICAN HOME				184	0	184	0.4 %	0.0 %	0.4 %	79		84	DIRECTORS MORTGAGE I				57	0	57	0.1 %	0.0 %	0.1 %				
2008	12	35	PLAZA HOME MORTGAGE				0	170	170	0.0 %	0.8 %	0.3 %	80		85	AMERICAN LIBERTY MOR				55	0	55	0.1 %	0.0 %	0.1 %				
33		35	VIP MORTGAGE INC				170	0	170	0.3 %	0.0 %	0.3 %	80		85	TREBOR REVERSE LLC				55	0	55	0.1 %	0.0 %	0.1 %				
33		35	GOLDEN YEARS MORTGAG				170	0	170	0.3 %	0.0 %	0.3 %	82		87	C & E FINANCIAL GROU				54	0	54	0.1 %	0.0 %	0.1 %				
35		38	BROKER SOLUTIONS INC				165	0	165	0.3 %	0.0 %	0.3 %	84		88	GREAT FLORIDA LENDIN				52	0	52	0.1 %	0.0 %	0.1 %				
66	14	39	MIDWEST LOAN Solutio				70	92	162	0.1 %	0.4 %	0.3 %	85		89	AMERICA INTEGRITY FI				51	0	51	0.1 %	0.0 %	0.1 %				
36		40	THE FEDERAL SAVINGS				160	0	160	0.3 %	0.0 %	0.3 %	85		89	MORTGAGE SOUTH OF TE				51	0	51	0.1 %	0.0 %	0.1 %				
37		41	GENEVA FINANCIAL LLC				158	0	158	0.3 %	0.0 %	0.3 %	85		89	KEY CITY LENDING INC				51	0	51	0.1 %	0.0 %	0.1 %				
38		42	AMERICAN FINANCIAL M				156	0	156	0.3 %	0.0 %	0.3 %	88		92	FAMILY FIRST FUNDING				50	0	50	0.1 %	0.0 %	0.1 %				
39		43	UNIVERSAL LENDING CO				152	0	152	0.3 %	0.0 %	0.3 %	89		93	I3 LENDING INC				48	0	48	0.1 %	0.0 %	0.1 %				
40		44	SILVER LEAF MORTGAGE				133	0	133	0.3 %	0.0 %	0.3 %	89		93	NEXA MORTGAGE LLC				48	0	48	0.1 %	0.0 %	0.1 %				
41		45	PREMIER MORTGAGE RES				117	0	117	0.2 %	0.0 %	0.2 %	89		93	INTERCAP LENDING INC				48	0	48	0.1 %	0.0 %	0.1 %				
41		45	KELLY MORTGAGE INC				117	0	117	0.2 %	0.0 %	0.2 %	92		96	BROOKSTONE MORTGAGE				47	0	47	0.1 %	0.0 %	0.1 %				
44		47	RESIDENTIAL HOME FUN				110	0	110	0.2 %	0.0 %	0.2 %	92		96	CREATIVE RETIREMENT				47	0	47	0.1 %	0.0 %	0.1 %				
45		48	OPULENCE FUNDING LLC				106	0	106	0.2 %	0.0 %	0.2 %	94		98	CROSSCOUNTRY MORTGAG				46	0	46	0.1 %	0.0 %	0.1 %				
46		49	ACADEMY MORTGAGE COR				105	0	105	0.2 %	0.0 %	0.2 %	94		98	OMNI-FUND INC				46	0	46	0.1 %	0.0 %	0.1 %				
47		50	BANK OF ENGLAND				104	0	104	0.2 %	0.0 %	0.2 %	94		98	TRUST MORTGAGE LENDI				46	0	46	0.1 %	0.0 %	0.1 %				

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - August 2021 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,063	9,713	1,214.1	-22.0 %	19.0 %	50	45	ALPHA MORTGAGE CORPO	6	71	8.9	-25.0 %	18.3 %
2	3	MUTUAL OF OMAHA MORT	260	1,672	209.0	46.9 %	38.9 %	50	47	OPULENCE FUNDING LLC	6	67	8.4	0.0 %	91.4 %
3	2	REVERSE MORTGAGE FUN	245	1,997	249.6	-21.5 %	36.2 %	50	84	MORTGAGE SOUTH OF TE	6	36	4.5	200.0 %	56.5 %
4	5	FAIRWAY INDEPENDENT	118	1,120	140.0	15.7 %	-14.4 %	50	84	AMERICAN LIBERTY MOR	6	36	4.5		-7.7 %
5	7	SOUTH RIVER MORTGAGE	98	1,009	126.1	-37.6 %	707.2 %	50	87	MORTGAGESHOP LLC	6	35	4.4	50.0 %	20.7 %
6	6	FINANCE OF AMERICA R	95	1,049	131.1	-5.0 %	29.3 %	50	127	REVERSE MORTGAGE ANS	6	23	2.9	50.0 %	-39.5 %
7	4	LIBERTY REVERSE MORT	93	1,151	143.9	-49.5 %	27.3 %	50	148	ALLIED FIRST BANK SB	6	20	2.5	100.0 %	17.6 %
8	16	CHERRY CREEK MORTGAG	73	305	38.1	563.6 %	14.7 %	50	170	MORTGAGE EXPRESS LLC	6	16	2.0	200.0 %	128.6 %
9	14	GOODLIFE HOME LOANS	69	331	41.4	-35.5 %	97.0 %	59	42	PREMIER MORTGAGE RES	5	76	9.5	-16.7 %	-8.4 %
10	8	LONGBRIDGE FINANCIAL	65	652	81.5	75.7 %	19.2 %	59	44	SILVER LEAF MORTGAGE	5	72	9.0	-44.4 %	-43.3 %
11	9	ENNKAR INC	53	553	69.1	-13.1 %	29.5 %	59	47	ACADEMY MORTGAGE COR	5	67	8.4	-37.5 %	-11.8 %
11	11	HIGHTECHLENDING INC	53	462	57.8	-18.5 %	30.1 %	59	49	BANK OF ENGLAND	5	65	8.1	-50.0 %	-22.6 %
13	13	OPEN MORTGAGE LLC	50	387	48.4	11.1 %	-9.6 %	59	50	GUILD MORTGAGE COMPA	5	61	7.6	-68.8 %	13.0 %
13	18	SUN AMERICAN MORTGAG	50	206	25.8	525.0 %	66.1 %	59	51	GUARANTEED RATE INC	5	59	7.4	0.0 %	3.5 %
15	17	PREMIUM SECURITY INC	49	292	36.5	11.4 %	251.8 %	59	55	REVERSE MORTGAGE LEN	5	55	6.9	-16.7 %	129.2 %
16	10	ADVISORS MORTGAGE GR	45	466	58.3	-25.0 %	40.8 %	59	57	DALE ERNEST TILLMAN	5	54	6.8	-50.0 %	74.2 %
17	12	FINANCE OF AMERICA M	31	403	50.4	-24.4 %	14.8 %	59	60	MIDWEST LOAN Solutio	5	50	6.3	150.0 %	108.3 %
18	28	REVERSE FREEDOM LLC	25	145	18.1	-10.7 %	68.6 %	59	87	BROOKSTONE MORTGAGE	5	35	4.4		25.0 %
19	29	MID AMERICA MORTGAGE	22	139	17.4	15.8 %	51.1 %	59	108	SUCCESS MORTGAGE PAR	5	28	3.5		-26.3 %
20	15	ALL REVERSE MORTGAGE	21	312	39.0	-25.0 %	-7.4 %	59	127	OM MORTGAGE LLC	5	23	2.9	-16.7 %	
21	22	NATIONWIDE EQUITIES	19	168	21.0	11.8 %	0.0 %	59	148	AUGUSTA FINANCIAL IN	5	20	2.5	400.0 %	66.7 %
21	22	MAGNOLIA BANK INC	19	168	21.0	11.8 %	34.4 %	72	34	HOMEBRIDGE FINANCIAL	4	112	14.0	-33.3 %	-23.3 %
23	19	PRIMARY RESIDENTIAL	18	186	23.3	-43.8 %	18.5 %	72	65	SUN WEST MORTGAGE CO	4	47	5.9	-33.3 %	487.5 %
23	30	C2 FINANCIAL CORPORA	18	138	17.3	28.6 %	17.9 %	72	72	BAY EQUITY LLC	4	42	5.3	100.0 %	-27.6 %
25	24	SENIOR LENDING CORPO	17	157	19.6	70.0 %	101.3 %	72	90	FSI MORTGAGE LLC	4	34	4.3	-33.3 %	-2.9 %
26	25	HERITAGE HOME LOANS	16	156	19.5	60.0 %	62.5 %	72	90	NEXA MORTGAGE LLC	4	34	4.3	0.0 %	13.3 %
26	26	JET DIRECT FUNDING C	16	151	18.9	0.0 %	11.9 %	72	99	E MORTGAGE CAPITAL I	4	30	3.8	300.0 %	130.8 %
26	34	THE FEDERAL SAVINGS	16	112	14.0	6.7 %	15.5 %	72	117	SECURITYNATIONAL MOR	4	25	3.1	100.0 %	8.7 %
29	40	UNIVERSAL LENDING CO	15	96	12.0	7.1 %	15.7 %	72	120	AMERICAN MORTGAGE &	4	24	3.0	-42.9 %	500.0 %
30	21	INTEGRITY 1ST MORTGA	13	179	22.4	-58.1 %	43.2 %	72	120	OPTION ONE MORTGAGE	4	24	3.0	300.0 %	-29.4 %
30	31	FIRST AMERICAN HOME	13	124	15.5	-13.3 %	12.7 %	72	127	THE TURNKEY FOUNDATI	4	23	2.9	300.0 %	9.5 %
30	39	MCM HOLDINGS INC	13	101	12.6	-45.8 %	531.3 %	72	140	PREMIER LENDING GROU	4	21	2.6	-20.0 %	-27.6 %
33	32	VIP MORTGAGE INC	12	122	15.3	-45.5 %	22.0 %	72	140	NOVA FINANCIAL & INV	4	21	2.6	300.0 %	0.0 %
33	37	GENEVA FINANCIAL LLC	12	110	13.8	-7.7 %	115.7 %	72	154	SIERRA PACIFIC MORTG	4	19	2.4	300.0 %	-32.1 %
35	20	AMERICAN PACIFIC MOR	11	181	22.6	-47.6 %	7.1 %	72	174	STANDARD LENDERS INC	4	15	1.9	300.0 %	275.0 %
35	38	BROKER SOLUTIONS INC	11	102	12.8	57.1 %	-30.6 %	72	218	SENIOR AMERICAN FUND	4	11	1.4	300.0 %	120.0 %
37	33	AMERICAN FINANCIAL M	10	116	14.5	-23.1 %	48.7 %	72	218	UTAH MORTGAGE INC	4	11	1.4		175.0 %
37	43	KELLY MORTGAGE INC	10	73	9.1	11.1 %	97.3 %	72	258	LINDER MORTGAGE AND	4	8	1.0		-11.1 %
37	51	APPROVAL FIRST HOME	10	59	7.4	25.0 %	-19.2 %	72	274	LAYTON FINANCIAL SER	4	7	0.9	100.0 %	600.0 %
37	58	PARAMOUNT RESIDENTIA	10	52	6.5		30.0 %	90	46	NORTHWEST REVERSE MO	3	70	8.8	-66.7 %	100.0 %
37	73	INTERCAP LENDING INC	10	41	5.1	233.3 %	46.4 %	90	53	SENIOR FUNDING ASSOC	3	58	7.3	-40.0 %	-3.3 %
42	240	WESTERN OHIO MORTGAG	9	9	1.1		125.0 %	90	62	THE REVERSE MORTGAGE	3	49	6.1	-72.7 %	28.9 %
43	27	AMERICAN FINANCIAL N	8	147	18.4	-11.1 %	1.4 %	90	62	CF CAPITAL GROUP	3	49	6.1	-40.0 %	-21.0 %
43	41	RESIDENTIAL HOME FUN	8	79	9.9	0.0 %	1,216.7 %	90	64	DATA MORTGAGE DBA ES	3	48	6.0	-57.1 %	23.1 %
43	55	REVERSE MORTGAGE EDU	8	55	6.9	-20.0 %	19.6 %	90	65	EAST COAST CAPITAL C	3	47	5.9	0.0 %	-41.3 %
43	73	C & E FINANCIAL GROU	8	41	5.1	-11.1 %	7.9 %	90	68	UNITED PACIFIC MORTG	3	45	5.6	50.0 %	-25.0 %
43	77	55 PLACES MORTGAGE L	8	40	5.0	14.3 %	122.2 %	90	69	DIRECTORS MORTGAGE I	3	44	5.5	-57.1 %	29.4 %
48	73	GREEN MONARCH MORTGA	7	41	5.1	-36.4 %	-36.9 %	90	81	KEY CITY LENDING INC	3	38	4.8	-40.0 %	533.3 %
48	95	TRUST MORTGAGE LENDI	7	31	3.9	133.3 %	14.8 %	90	95	MALIBU FUNDING	3	31	3.9	-70.0 %	72.2 %
50	36	GOLDEN YEARS MORTGAG	6	111	13.9	-53.8 %	42.3 %	90	95	SIMONICH CORPORATION	3	31	3.9	0.0 %	-3.1 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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