

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through September 2021

Next Release Date: Week 4 of December

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**Retail
Endorsement Growth**

16.6 %

**Wholesale
Endorsement Growth**

19.3 %

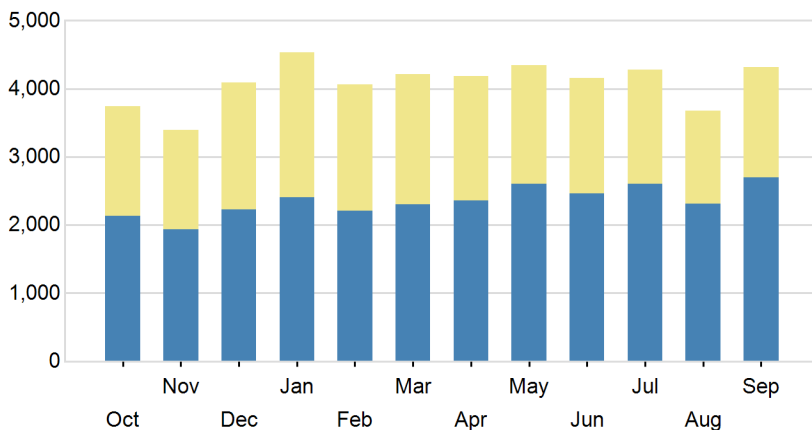
**Total
Endorsement Growth**

17.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Oct	2,138	-1.0 %	1,603	-9.1 %	3,741	-4.6 %
Nov	1,935	-9.5 %	1,455	-9.2 %	3,390	-9.4 %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Total	28,265		20,715		48,980	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,256	1,295	1,265	1,344	1,437	1,313	1,281	1,691	1,504	1,572	1,209	1,466	16,633	34.0%
FINANCE OF AMERICA REVER	631	580	742	753	671	788	673	621	622	490	468	479	7,518	15.3%
REVERSE MORTGAGE FUNDING	389	329	536	694	445	564	441	447	412	642	468	451	5,818	11.9%
Longbridge Financial LLC	295	156	321	513	411	341	407	287	281	225	273	393	3,903	8.0%
LIBERTY REVERSE MORTGAGE	308	317	300	317	314	341	402	344	337	359	160	357	3,856	7.9%
MUTUAL OF OMAHA MORTGAGE	238	263	279	267	221	253	258	232	333	218	316	361	3,239	6.6%
OPEN MORTGAGE LLC	214	113	232	198	219	201	242	189	164	206	153	174	2,305	4.7%
FAIRWAY INDEPENDENT MORT	145	134	154	197	169	158	138	121	117	102	118	79	1,632	3.3%
SOUTH RIVER MORTGAGE LLC	71	45	96	116	122	119	148	126	123	157	98	108	1,329	2.7%
HIGHTECHLENDING INC	56	96	56	94	42	98	74	86	95	83	72	125	977	2.0%
Total	3,603	3,328	3,981	4,493	4,051	4,176	4,064	4,144	3,988	4,054	3,335	3,993	47,210	96.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,161	2,472	16,633	15.9 %	-3.3 %	12.6 %	85 %	15 %	28.9 %	11.9 %	34.0 %
FINANCE OF AMERICA REVERS	6	1	2	1,624	5,894	7,518	44.5 %	13.9 %	19.4 %	22 %	78 %	3.3 %	28.5 %	15.3 %
REVERSE MORTGAGE FUNDING	2	2	3	2,851	2,967	5,818	41.6 %	10.8 %	24.0 %	49 %	51 %	5.8 %	14.3 %	11.9 %
Longbridge Financial LLC	8	3	4	955	2,948	3,903	36.2 %	44.5 %	42.4 %	24 %	76 %	1.9 %	14.2 %	8.0 %
LIBERTY REVERSE MORTGAGE	4	5	5	1,679	2,177	3,856	52.8 %	-26.6 %	-5.1 %	44 %	56 %	3.4 %	10.5 %	7.9 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,584	655	3,239	40.9 %	5.1 %	31.8 %	80 %	20 %	5.3 %	3.2 %	6.6 %
OPEN MORTGAGE LLC	12	6	7	605	1,700	2,305	-10.6 %	119.6 %	58.9 %	26 %	74 %	1.2 %	8.2 %	4.7 %
FAIRWAY INDEPENDENT MORTG	5		8	1,632	0	1,632	-3.7 %	NaN	-3.7 %	100 %	0 %	3.3 %		3.3 %
SOUTH RIVER MORTGAGE LLC	7		9	1,329	0	1,329	475.3 %	NaN	475.3 %	100 %	0 %	2.7 %		2.7 %
HIGHTECHLENDING INC	10	9	10	700	277	977	34.6 %	0.4 %	22.7 %	72 %	28 %	1.4 %	1.3 %	2.0 %
Total				28,120	19,090	47,210	27.2 %	11.7 %	20.4 %	60 %	40 %	57.4 %	92.2 %	96.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,161	2,472	16,633	1,943	-84	1,859	85 %	15 %	28.9 %	11.9 %	34.0 %
SOUTH RIVER MORTGAGE LLC	7		9	1,329	0	1,329	1,098	0	1,098	100 %	0 %	2.7 %		2.7 %
REVERSE MORTGAGE FUNDING	2	2	3	2,851	2,967	5,818	838	289	1,127	49 %	51 %	5.8 %	14.3 %	11.9 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,584	655	3,239	750	32	782	80 %	20 %	5.3 %	3.2 %	6.6 %
LIBERTY REVERSE MORTGAGE	4	5	5	1,679	2,177	3,856	580	-787	-207	44 %	56 %	3.4 %	10.5 %	7.9 %
Total				22,604	8,271	30,875	5,209	-550	4,659	73 %	27 %	46.1 %	39.9 %	63.0 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
OPEN MORTGAGE LLC	12	6	7	605	1,700	2,305	-72	926	854	26 %	74 %	1.2 %	8.2 %	4.7 %
Longbridge Financial LLC	8	3	4	955	2,948	3,903	254	908	1,162	24 %	76 %	1.9 %	14.2 %	8.0 %
FINANCE OF AMERICA REVERS	6	1	2	1,624	5,894	7,518	500	719	1,219	22 %	78 %	3.3 %	28.5 %	15.3 %
REVERSE MORTGAGE FUNDING	2	2	3	2,851	2,967	5,818	838	289	1,127	49 %	51 %	5.8 %	14.3 %	11.9 %
MONEY HOUSE INC	217	8	16	16	496	512	1	252	253	3 %	97 %	0.0 %	2.4 %	1.0 %
Total				6,051	14,005	20,056	1,521	3,094	4,615	30 %	70 %	12.4 %	67.6 %	40.9 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	640	42 %
REVERSE MORTGAGE FUNDING LLC	339	27 %
Longbridge Financial LLC	207	32 %
AMERICAN ADVISORS GROUP	388	22 %
LIBERTY REVERSE MORTGAGE	274	31 %
OPEN MORTGAGE LLC	111	36 %
MUTUAL OF OMAHA MORTGAGE INC	101	16 %
MONEY HOUSE INC	62	19 %
HIGHTECHLENDING INC	144	27 %
MCM HOLDINGS INC	126	23 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through September 2021

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR			14,161	2,472	16,633	28.9 %	11.9 %	34.0 %	47	51	ALPHA MORTGAGE CORPO				99	0	99	0.2 %	0.0 %	0.2 %						
6	1	2	FINANCE OF AMERICA R			1,624	5,894	7,518	3.3 %	28.5 %	15.3 %	48	52	NORTHWEST REVERSE MO				97	0	97	0.2 %	0.0 %	0.2 %						
2	2	3	REVERSE MORTGAGE FUN			2,851	2,967	5,818	5.8 %	14.3 %	11.9 %	49	53	BANK OF ENGLAND				95	0	95	0.2 %	0.0 %	0.2 %						
8	3	4	Longbridge Financial			955	2,948	3,903	1.9 %	14.2 %	8.0 %	50	54	GUARANTEED RATE INC				91	0	91	0.2 %	0.0 %	0.2 %						
4	5	5	LIBERTY REVERSE MORT			1,679	2,177	3,856	3.4 %	10.5 %	7.9 %	51	55	CF CAPITAL GROUP				88	0	88	0.2 %	0.0 %	0.2 %						
3	7	6	MUTUAL OF OMAHA MORT			2,584	655	3,239	5.3 %	3.2 %	6.6 %	51	55	GUILD MORTGAGE COMPA				88	0	88	0.2 %	0.0 %	0.2 %						
12	6	7	OPEN MORTGAGE LLC			605	1,700	2,305	1.2 %	8.2 %	4.7 %	53	57	SENIOR FUNDING ASSOC				87	0	87	0.2 %	0.0 %	0.2 %						
5		8	FAIRWAY INDEPENDENT			1,632	0	1,632	3.3 %	0.0 %	3.3 %	53	57	REVERSE MORTGAGE LEN				87	0	87	0.2 %	0.0 %	0.2 %						
7		9	SOUTH RIVER MORTGAGE			1,329	0	1,329	2.7 %	0.0 %	2.7 %	55	59	LEADER ONE FINANCIAL				85	0	85	0.2 %	0.0 %	0.2 %						
10	9	10	HIGHTECHLENDING INC			700	277	977	1.4 %	1.3 %	2.0 %	56	60	APPROVAL FIRST HOME				82	0	82	0.2 %	0.0 %	0.2 %						
9		11	ENNKAR INC			784	0	784	1.6 %	0.0 %	1.6 %	57	61	UNITED PACIFIC MORTG				79	0	79	0.2 %	0.0 %	0.2 %						
11		12	ADVISORS MORTGAGE GR			682	0	682	1.4 %	0.0 %	1.4 %	185	17	62	LAND-HOME FINANCIAL			20	58	78	0.0 %	0.3 %	0.2 %						
14	13	13	CHERRY CREEK MORTGAG			501	123	624	1.0 %	0.6 %	1.3 %	93	19	63	TOTAL MEDIA MANAGEME			47	30	77	0.1 %	0.1 %	0.2 %						
15	14	14	GOODLIFE HOME LOANS			483	112	595	1.0 %	0.5 %	1.2 %	58		64	THE REVERSE MORTGAGE			76	0	76	0.2 %	0.0 %	0.2 %						
13		15	FINANCE OF AMERICA M			570	0	570	1.2 %	0.0 %	1.2 %	59		65	DALE ERNEST TILLMAN			75	0	75	0.2 %	0.0 %	0.2 %						
217	8	16	MONEY HOUSE INC			16	496	512	0.0 %	2.4 %	1.0 %	61		66	HOMETOWN LENDERS LLC			74	0	74	0.2 %	0.0 %	0.2 %						
16		17	ALL REVERSE MORTGAGE			436	0	436	0.9 %	0.0 %	0.9 %	62		67	EAST COAST CAPITAL C			72	0	72	0.1 %	0.0 %	0.1 %						
29	11	18	MID AMERICA MORTGAGE			204	203	407	0.4 %	1.0 %	0.8 %	62		67	REVERSE MORTGAGE EDU			72	0	72	0.1 %	0.0 %	0.1 %						
17		19	PREMIUM SECURITY INC			383	0	383	0.8 %	0.0 %	0.8 %	64		69	PARAMOUNT RESIDENTIA			70	0	70	0.1 %	0.0 %	0.1 %						
42	10	20	MCM HOLDINGS INC			115	221	336	0.2 %	1.1 %	0.7 %	65		70	PREMIER REVERSE MORT			69	0	69	0.1 %	0.0 %	0.1 %						
20	16	21	NATIONWIDE EQUITIES			259	71	330	0.5 %	0.3 %	0.7 %	65		70	SHORE CAPITAL CORPOR			69	0	69	0.1 %	0.0 %	0.1 %						
18		22	SUN AMERICAN MORTGAG			283	0	283	0.6 %	0.0 %	0.6 %	67		72	ACCESS REVERSE MORTG			67	0	67	0.1 %	0.0 %	0.1 %						
19		23	PRIMARY RESIDENTIAL			266	0	266	0.5 %	0.0 %	0.5 %	67		72	ATLANTIC COAST MORTG			67	0	67	0.1 %	0.0 %	0.1 %						
21		24	AMERICAN PACIFIC MOR			253	0	253	0.5 %	0.0 %	0.5 %	69		74	GREEN MONARCH MORTGA			65	0	65	0.1 %	0.0 %	0.1 %						
22		25	AMERICAN FINANCIAL N			243	0	243	0.5 %	0.0 %	0.5 %	70		75	C & E FINANCIAL GROU			64	0	64	0.1 %	0.0 %	0.1 %						
23		26	INTEGRITY 1ST MORTGA			241	0	241	0.5 %	0.0 %	0.5 %	70		75	DATA MORTGAGE DBA ES			64	0	64	0.1 %	0.0 %	0.1 %						
24		27	SENIOR LENDING CORPO			221	0	221	0.5 %	0.0 %	0.5 %	70		75	KRS CAPITAL PARTNERS			64	0	64	0.1 %	0.0 %	0.1 %						
25		28	MAGNOLIA BANK INC			218	0	218	0.4 %	0.0 %	0.4 %	70		75	55 PLACES MORTGAGE L			64	0	64	0.1 %	0.0 %	0.1 %						
26		29	REVERSE FREEDOM LLC			217	0	217	0.4 %	0.0 %	0.4 %	74		79	BAY EQUITY LLC			63	0	63	0.1 %	0.0 %	0.1 %						
27		30	HERITAGE HOME LOANS			215	0	215	0.4 %	0.0 %	0.4 %	74		79	MORTGAGE MASTER SERV			63	0	63	0.1 %	0.0 %	0.1 %						
28		31	JET DIRECT FUNDING C			212	0	212	0.4 %	0.0 %	0.4 %	76		81	MORTGAGESHOP LLC			62	0	62	0.1 %	0.0 %	0.1 %						
30		32	HOMEBRIDGE FINANCIAL			189	0	189	0.4 %	0.0 %	0.4 %	77		82	INTERCONTINENTAL CAP			61	0	61	0.1 %	0.0 %	0.1 %						
31		33	C2 FINANCIAL CORPORA			185	0	185	0.4 %	0.0 %	0.4 %	79		83	DIRECTORS MORTGAGE I			58	0	58	0.1 %	0.0 %	0.1 %						
32		34	FIRST AMERICAN HOME			181	0	181	0.4 %	0.0 %	0.4 %	79		83	THRIVE MORTGAGE LLC			58	0	58	0.1 %	0.0 %	0.1 %						
33		35	VIP MORTGAGE INC			180	0	180	0.4 %	0.0 %	0.4 %	81		85	AMERICAN LIBERTY MOR			54	0	54	0.1 %	0.0 %	0.1 %						
59	15	36	MIDWEST LOAN SOLUTIO			75	98	173	0.2 %	0.5 %	0.4 %	82		86	GREAT FLORIDA LENDIN			53	0	53	0.1 %	0.0 %	0.1 %						
34		37	GOLDEN YEARS MORTGAG			167	0	167	0.3 %	0.0 %	0.3 %	82		86	QUONTIC BANK FSB			53	0	53	0.1 %	0.0 %	0.1 %						
35		38	GENEVA FINANCIAL LLC			165	0	165	0.3 %	0.0 %	0.3 %	82		86	NEXA MORTGAGE LLC			53	0	53	0.1 %	0.0 %	0.1 %						
2005	12	39	PLAZA HOME MORTGAGE			0	164	164	0.0 %	0.8 %	0.3 %	82		86	KEY CITY LENDING INC			53	0	53	0.1 %	0.0 %	0.1 %						
36		40	BROKER SOLUTIONS INC			162	0	162	0.3 %	0.0 %	0.3 %	86		90	TREBOR REVERSE LLC			52	0	52	0.1 %	0.0 %	0.1 %						
37		41	THE FEDERAL SAVINGS			161	0	161	0.3 %	0.0 %	0.3 %	86		90	MORTGAGE SOUTH OF TE			52	0	52	0.1 %	0.0 %	0.1 %						
38		42	AMERICAN FINANCIAL M			159	0	159	0.3 %	0.0 %	0.3 %	88		92	AMERICA INTEGRITY FI			49	0	49	0.1 %	0.0 %	0.1 %						
39		43	UNIVERSAL LENDING CO			150	0	150	0.3 %	0.0 %	0.3 %	88		92	FAMILY FIRST FUNDING			49	0	49	0.1 %	0.0 %	0.1 %						
40		44	SILVER LEAF MORTGAGE			125	0	125	0.3 %	0.0 %	0.3 %	90		94	I3 LENDING INC			48	0	48	0.1 %	0.0 %	0.1 %						
41		45	PREMIER MORTGAGE RES			116	0	116	0.2 %	0.0 %	0.2 %	90		94	INTERCAP LENDING INC			48	0	48	0.1 %	0.0 %	0.1 %						
42		46	KELLY MORTGAGE INC			115	0	115	0.2 %	0.0 %	0.2 %	90		94	TRUST MORTGAGE LENDI			48	0	48	0.1 %	0.0 %	0.1 %						
44		47	RESIDENTIAL HOME FUN			112	0	112	0.2 %	0.0 %	0.2 %	94		97	BROOKSTONE MORTGAGE			46	0	46	0.1 %	0.0 %	0.1 %						
78	18	48	SUN WEST MORTGAGE CO			60	47	107	0.1 %	0.2 %	0.2 %	94		97	OMNI-FUND INC			46	0	46	0.1 %	0.0 %	0.1 %						
45		49	ACADEMY MORTGAGE COR			102	0	102	0.2 %	0.0 %	0.2 %	94		97	HECM SENIOR HOME FIN			46	0	46	0.1 %	0.0 %	0.1 %						
45		49	OPULENCE FUNDING LLC			102	0	102	0.2 %	0.0 %	0.2 %	94		97	CREATIVE RETIREMENT			46	0	46	0.1 %	0.0 %	0.1 %						

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - September 2021 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,276	10,989	1,221.0	20.0 %	17.5 %	50	51	APPROVAL FIRST HOME	7	66	7.3	-30.0 %	-15.4 %
2	3	MUTUAL OF OMAHA MORT	297	1,969	218.8	14.2 %	43.4 %	50	59	CF CAPITAL GROUP	7	56	6.2	133.3 %	-22.2 %
3	2	REVERSE MORTGAGE FUN	251	2,248	249.8	2.4 %	36.4 %	50	68	MORTGAGE MASTER SERV	7	51	5.7	250.0 %	-15.0 %
4	4	LIBERTY REVERSE MORT	208	1,359	151.0	123.7 %	35.2 %	50	87	TRUST MORTGAGE LENDI	7	38	4.2	0.0 %	18.8 %
5	7	SOUTH RIVER MORTGAGE	108	1,117	124.1	10.2 %	383.5 %	50	145	SENIOR MANAGEMENT GR	7	23	2.6	600.0 %	76.9 %
6	8	LONGBRIDGE FINANCIAL	103	755	83.9	58.5 %	20.6 %	56	29	AMERICAN FINANCIAL N	6	153	17.0	-25.0 %	-11.0 %
7	6	FINANCE OF AMERICA R	92	1,141	126.8	-3.2 %	21.0 %	56	48	BANK OF ENGLAND	6	71	7.9	20.0 %	-28.3 %
8	14	GOODLIFE HOME LOANS	90	421	46.8	30.4 %	125.1 %	56	55	DALE ERNEST TILLMAN	6	60	6.7	20.0 %	66.7 %
9	10	HIGHTECHLENDING INC	87	549	61.0	64.2 %	36.2 %	56	74	55 PLACES MORTGAGE L	6	46	5.1	-25.0 %	84.0 %
10	5	FAIRWAY INDEPENDENT	79	1,199	133.2	-33.1 %	-18.4 %	56	76	KEY CITY LENDING INC	6	44	4.9	100.0 %	340.0 %
11	9	ENNKAR INC	73	626	69.6	37.7 %	29.9 %	56	93	E MORTGAGE CAPITAL I	6	36	4.0	50.0 %	176.9 %
12	11	ADVISORS MORTGAGE GR	69	535	59.4	53.3 %	39.7 %	56	114	OM MORTGAGE LLC	6	29	3.2	20.0 %	
13	12	FINANCE OF AMERICA M	56	459	51.0	80.6 %	17.7 %	56	122	HOME MORTGAGE ALLIAN	6	28	3.1	200.0 %	-33.3 %
14	15	CHERRY CREEK MORTGAG	52	357	39.7	-28.8 %	25.7 %	56	122	ARAMCO MORTGAGE INC	6	28	3.1		-28.2 %
15	13	OPEN MORTGAGE LLC	42	429	47.7	-16.0 %	-14.9 %	56	165	MORTGAGE NAVIGATORS	6	19	2.1	500.0 %	5.6 %
16	18	SUN AMERICAN MORTGAG	40	246	27.3	-20.0 %	72.0 %	66	40	MCM HOLDINGS INC	5	106	11.8	-61.5 %	360.9 %
17	17	PREMIUM SECURITY INC	31	323	35.9	-36.7 %	144.7 %	66	43	RESIDENTIAL HOME FUN	5	84	9.3	-37.5 %	833.3 %
18	16	ALL REVERSE MORTGAGE	29	341	37.9	38.1 %	-11.4 %	66	46	ALPHA MORTGAGE CORPO	5	76	8.4	-16.7 %	16.9 %
19	27	MID AMERICA MORTGAGE	25	164	18.2	13.6 %	69.1 %	66	47	ACADEMY MORTGAGE COR	5	72	8.0	0.0 %	-14.3 %
20	19	PRIMARY RESIDENTIAL	22	208	23.1	22.2 %	18.2 %	66	53	SENIOR FUNDING ASSOC	5	63	7.0	66.7 %	-6.0 %
20	26	REVERSE FREEDOM LLC	22	167	18.6	-12.0 %	85.6 %	66	54	LEADER ONE FINANCIAL	5	62	6.9	400.0 %	0.0 %
22	24	HERITAGE HOME LOANS	19	175	19.4	18.8 %	65.1 %	66	55	REVERSE MORTGAGE EDU	5	60	6.7	-37.5 %	17.6 %
23	31	VIP MORTGAGE INC	18	140	15.6	50.0 %	29.6 %	66	62	MIDWEST LOAN SOLUTIO	5	55	6.1	0.0 %	129.2 %
23	33	AMERICAN FINANCIAL M	18	134	14.9	80.0 %	44.1 %	66	68	ACCESS REVERSE MORTG	5	51	5.7	150.0 %	6.3 %
25	20	AMERICAN PACIFIC MOR	17	198	22.0	54.5 %	2.6 %	66	71	BAY EQUITY LLC	5	47	5.2	25.0 %	-24.2 %
26	21	INTEGRITY 1ST MORTGA	16	195	21.7	23.1 %	38.3 %	66	78	ATLANTIC COAST MORTG	5	43	4.8	400.0 %	-12.2 %
26	31	FIRST AMERICAN HOME	16	140	15.6	23.1 %	8.5 %	66	103	PROFESSIONAL MORTGAG	5	32	3.6	66.7 %	68.4 %
28	22	NATIONWIDE EQUITIES	14	182	20.2	-26.3 %	-5.7 %	66	112	CALIVER BEACH MORTGA	5	30	3.3	400.0 %	-16.7 %
28	34	GENEVA FINANCIAL LLC	14	124	13.8	16.7 %	113.8 %	66	114	I3 LENDING INC	5	29	3.2	150.0 %	-46.3 %
28	62	C & E FINANCIAL GROU	14	55	6.1	75.0 %	31.0 %	66	136	CORNERSTONE MORTGAGE	5	24	2.7	400.0 %	41.2 %
31	23	MAGNOLIA BANK INC	13	181	20.1	-31.6 %	32.1 %	66	165	APEX MORTGAGE	5	19	2.1	66.7 %	111.1 %
32	25	SENIOR LENDING CORPO	12	169	18.8	-29.4 %	72.4 %	66	165	REVERSEMORTGAGEONE I	5	19	2.1	150.0 %	5.6 %
32	28	JET DIRECT FUNDING C	12	163	18.1	-25.0 %	7.9 %	66	246	CITIZENS LENDING GRO	5	10	1.1		0.0 %
32	30	C2 FINANCIAL CORPORA	12	150	16.7	-33.3 %	13.6 %	84	52	GUILD MORTGAGE COMPA	4	65	7.2	-20.0 %	1.6 %
32	41	KELLY MORTGAGE INC	12	85	9.4	20.0 %	66.7 %	84	65	HOMETOWN LENDERS LLC	4	54	6.0	300.0 %	63.6 %
36	35	THE FEDERAL SAVINGS	11	123	13.7	-31.3 %	15.0 %	84	71	KRS CAPITAL PARTNERS	4	47	5.2	300.0 %	23.7 %
36	35	HOMEBRIDGE FINANCIAL	11	123	13.7	175.0 %	-22.2 %	84	75	INTERCAP LENDING INC	4	45	5.0	-60.0 %	40.6 %
36	39	UNIVERSAL LENDING CO	11	107	11.9	-26.7 %	11.5 %	84	83	MORTGAGE SOUTH OF TE	4	40	4.4	-33.3 %	53.8 %
36	59	UNITED PACIFIC MORTG	11	56	6.2	266.7 %	-17.6 %	84	91	GREAT FLORIDA LENDIN	4	37	4.1	300.0 %	-28.8 %
40	97	AMERICAN MORTGAGE &	10	34	3.8	150.0 %	750.0 %	84	93	INNOVATIVE REAL ESTA	4	36	4.0	100.0 %	
41	37	GOLDEN YEARS MORTGAG	9	120	13.3	50.0 %	33.3 %	84	93	OMNI-FUND INC	4	36	4.0		33.3 %
41	38	BROKER SOLUTIONS INC	9	111	12.3	-18.2 %	-30.2 %	84	97	TOWNEBANK	4	34	3.8	300.0 %	-19.0 %
41	41	PREMIER MORTGAGE RES	9	85	9.4	80.0 %	-8.6 %	84	114	SECURITYNATIONAL MOR	4	29	3.2	0.0 %	16.0 %
41	59	EAST COAST CAPITAL C	9	56	6.2	200.0 %	-37.1 %	84	114	MAC5 MORTGAGE INC	4	29	3.2	33.3 %	-12.1 %
41	78	NEXA MORTGAGE LLC	9	43	4.8	125.0 %	26.5 %	84	125	SOUND FINANCIAL MORT	4	27	3.0	100.0 %	125.0 %
46	45	NORTHWEST REVERSE MO	8	78	8.7	166.7 %	73.3 %	84	125	LOANATIK LLC	4	27	3.0	100.0 %	800.0 %
46	50	GUARANTEED RATE INC	8	67	7.4	60.0 %	3.1 %	84	128	PREMIER LENDING GROU	4	25	2.8	0.0 %	-32.4 %
46	55	PARAMOUNT RESIDENTIA	8	60	6.7	-20.0 %	30.4 %	84	128	HOMEOWNERS MORTGAGE	4	25	2.8	300.0 %	66.7 %
46	62	SUN WEST MORTGAGE CO	8	55	6.1	100.0 %	450.0 %	84	136	DANARYN CORPORATION	4	24	2.7	100.0 %	50.0 %
50	44	SILVER LEAF MORTGAGE	7	79	8.8	40.0 %	-44.4 %	84	136	BANK OF UTAH	4	24	2.7	300.0 %	-14.3 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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