

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through November 2021

Next Release Date: Week 1 of January

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Endorsement Growth Change

-1.5 %

Competition Growth

-10.3 %

Active Lender Change

-13

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	12/20	01/21	02/21	03/21	04/21	05/21	06/21	07/21	08/21	09/21	10/21	11/21	Trend
1 Pacific/Hawaii	1,358	1,493	1,390	1,555	1,523	1,561	1,477	1,643	1,407	1,684	1,877	1,821	▼
2 Southeast/Caribbean	698	717	672	685	672	673	649	645	521	646	813	782	▼
3 Rocky Mountain	522	507	475	458	456	453	495	537	500	563	666	694	▲
4 Northwest/Alaska	425	553	451	467	425	496	495	470	383	454	536	537	▲
5 Southwest	317	362	323	222	341	394	309	319	270	279	379	384	▲
6 Midwest	231	276	247	257	213	225	209	189	161	242	231	222	▼
7 Mid-Atlantic	195	273	195	235	192	239	215	205	166	200	210	226	▲
8 New York/New Jersey	180	206	165	161	187	181	160	148	133	105	145	157	▲
9 New England	118	90	86	113	102	84	97	93	85	99	114	84	▼
10 Great Plains	53	62	62	67	76	44	54	44	53	54	58	46	▼
Total	4,097	4,539	4,066	4,220	4,187	4,350	4,160	4,293	3,679	4,326	5,029	4,953	▼

Find out where the top five markets are in your area by state, county or even zip code to help improve sales performance, market share and maximize opportunities.

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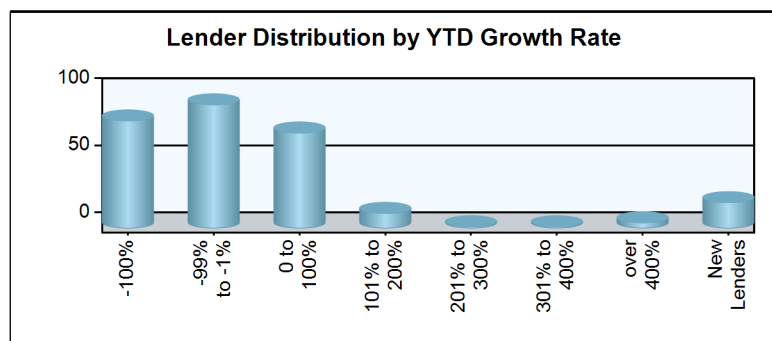
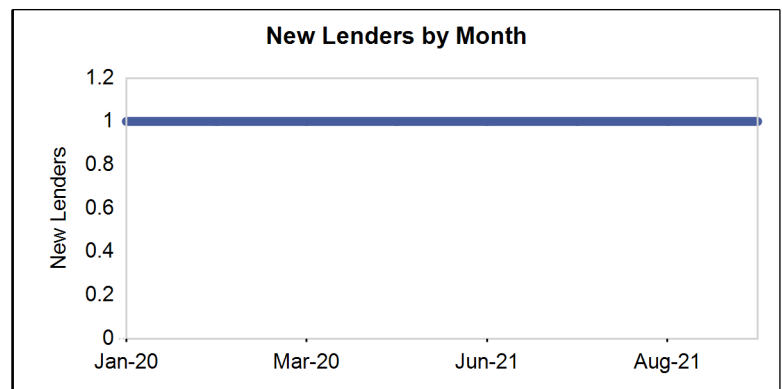
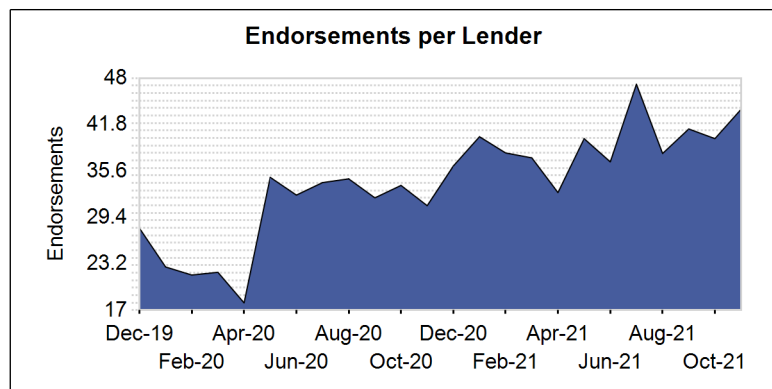
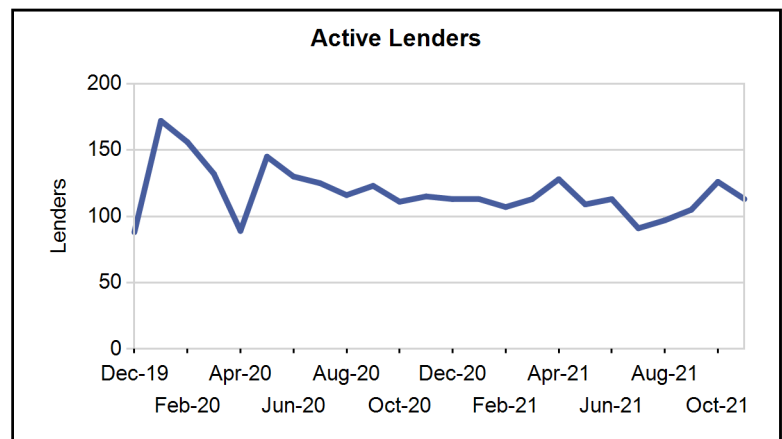
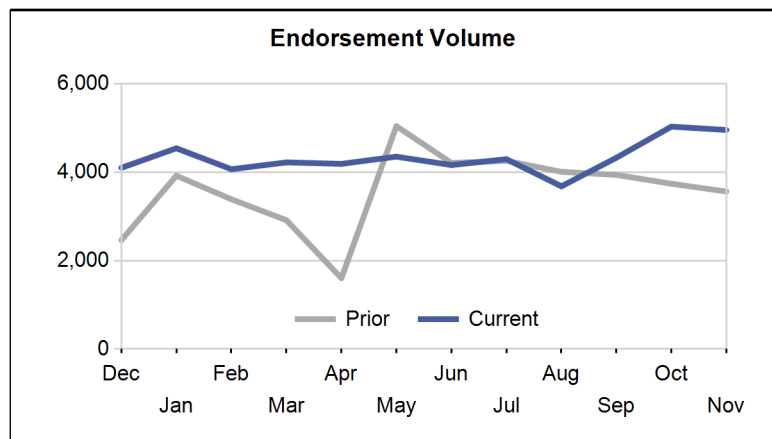
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Competition

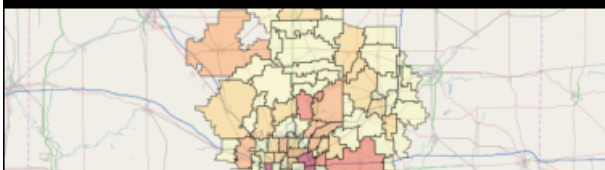
Top 10 Lenders


Rank / Lender	12/20	01/21	02/21	03/21	04/21	05/21	06/21	07/21	08/21	09/21	10/21	11/21	Total	Trend
1 AMERICAN ADVISORS GROUP	1,187	1,287	1,374	1,262	1,246	1,650	1,463	1,547	1,194	1,445	1,566	1,532	16,753	▼
2 REVERSE MORTGAGE FUNDING LLC	434	603	376	487	392	382	359	582	427	399	476	485	5,402	▲
3 FINANCE OF AMERICA REVERSE LLC	487	369	416	524	399	379	366	292	271	283	401	376	4,563	▼
4 LIBERTY REVERSE MORTGAGE	239	266	255	266	314	278	278	302	144	303	615	454	3,714	▼
5 MUTUAL OF OMAHA MORTGAGE INC	280	264	217	247	256	232	332	217	316	361	391	351	3,464	▼
6 LONGBRIDGE FINANCIAL LLC	191	280	223	182	208	149	163	117	157	265	291	364	2,590	▲
7 OPEN MORTGAGE LLC	232	197	219	201	234	187	163	205	154	174	169	222	2,357	▲
8 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	154	197	169	159	138	121	117	102	118	79	108	166	1,628	▲
9 HIGHTECHLENDING INC	56	94	42	98	74	86	95	82	73	125	122	98	1,045	▼
10 ADVISORS MORTGAGE GROUP LLC	58	65	44	75	57	63	57	60	45	69	58	75	726	▲
Top 10 SubTotal	3,318	3,622	3,335	3,501	3,318	3,527	3,393	3,506	2,899	3,503	4,197	4,123	42,242	▲
Industry Total	4,097	4,539	4,066	4,220	4,187	4,350	4,160	4,293	3,679	4,326	5,029	4,953	51,899	▼



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Market Performance

Market	YTD Volume 2021	YTD Volume 2020	Chg %	Active Lenders 2021	Active Lenders 2020	Chg %	Volume / Lender 2021	Volume / Lender 2020	Chg %
Great Plains									
KANSAS CITY	199	212	-6.1 %	12	24	-50.0 %	3.7	2.9	30.2 %
ST. LOUIS	131	141	-7.1 %	14	18	-22.2 %	3.0	2.1	38.4 %
DES MOINES	116	100	16.0 %	15	13	15.4 %	2.5	2.5	1.7 %
OMAHA	102	80	27.5 %	11	13	-15.4 %	2.5	2.3	8.1 %
TOPEKA	72	79	-8.9 %	10	12	-16.7 %	2.6	2.2	21.0 %
Region Total	620	612	1.3 %	28	39	-28.2 %	5.3	4.4	21.7 %
Mid-Atlantic									
PHILADELPHIA	631	542	16.4 %	33	36	-8.3 %	4.5	3.9	15.7 %
RICHMOND	622	550	13.1 %	37	36	2.8 %	3.9	3.7	6.3 %
WASH. D.C.	424	435	-2.5 %	35	30	16.7 %	2.9	3.4	-16.2 %
BALTIMORE	347	306	13.4 %	29	34	-14.7 %	3.5	2.7	26.0 %
PITTSBURGH	174	151	15.2 %	16	16	0.0 %	3.7	2.8	29.8 %
WILMINGTON	91	91	0.0 %	12	17	-29.4 %	2.5	2.0	24.7 %
CHARLESTON	67	78	-14.1 %	9	11	-18.2 %	3.3	3.0	10.0 %
Region Total	2,356	2,153	9.4 %	63	64	-1.6 %	7.7	7.5	2.2 %
Midwest									
CHICAGO	428	413	3.6 %	29	32	-9.4 %	3.2	3.1	2.6 %
MINN. ST. PAUL	358	382	-6.3 %	22	27	-18.5 %	3.3	3.2	5.5 %
INDIANAPOLIS	327	320	2.2 %	22	22	0.0 %	3.8	4.2	-10.5 %
COLUMBUS	284	265	7.2 %	12	16	-25.0 %	4.4	4.2	4.5 %
CLEVELAND	220	184	19.6 %	21	20	5.0 %	3.1	3.0	1.9 %
DETROIT	218	206	5.8 %	25	21	19.0 %	3.2	2.6	21.2 %
MILWAUKEE	202	258	-21.7 %	16	26	-38.5 %	3.2	2.9	10.7 %
GRAND RAPIDS	184	188	-2.1 %	20	15	33.3 %	3.2	3.5	-8.5 %
CINCINNATI	135	93	45.2 %	15	15	0.0 %	2.5	2.0	25.6 %
SPRINGFIELD	75	85	-11.8 %	13	11	18.2 %	2.8	2.9	-4.9 %
FLINT	41	43	-4.7 %	10	7	42.9 %	2.4	3.0	-19.0 %
Region Total	2,472	2,437	1.4 %	55	63	-12.7 %	9.4	8.9	6.3 %
New England									
BOSTON	518	568	-8.8 %	25	25	0.0 %	5.0	4.3	17.3 %
HARTFORD	214	255	-16.1 %	21	27	-22.2 %	2.4	2.7	-8.4 %
MANCHESTER	107	100	7.0 %	12	10	20.0 %	2.3	2.1	9.6 %
BANGOR	101	96	5.2 %	9	12	-25.0 %	2.1	2.1	-0.6 %
PROVIDENCE	86	91	-5.5 %	14	13	7.7 %	2.2	2.1	2.7 %
BURLINGTON	21	28	-25.0 %	5	7	-28.6 %	1.4	1.4	1.8 %
Region Total	1,047	1,138	-8.0 %	39	40	-2.5 %	6.9	6.1	13.3 %
New York/New Jersey									
NEW YORK	852	917	-7.1 %	27	39	-30.8 %	5.1	4.9	4.9 %
NEWARK	433	428	1.2 %	35	39	-10.3 %	2.9	3.0	-1.8 %
CAMDEN	273	296	-7.8 %	31	33	-6.1 %	2.8	2.6	9.0 %
ALBANY	103	108	-4.6 %	12	19	-36.8 %	2.8	2.2	26.2 %
BUFFALO	87	61	42.6 %	11	10	10.0 %	2.6	2.3	16.1 %
Region Total	1,748	1,810	-3.4 %	53	63	-15.9 %	6.3	6.0	5.4 %
Northwest/Alaska									
SEATTLE	2,372	1,761	34.7 %	52	54	-3.7 %	7.9	6.1	29.2 %
PORTLAND	1,452	1,129	28.6 %	46	48	-4.2 %	6.4	4.9	29.8 %
BOISE	1,116	772	44.6 %	33	28	17.9 %	7.1	5.2	36.2 %
SPOKANE	296	242	22.3 %	30	34	-11.8 %	2.4	2.4	0.3 %
ANCHORAGE	31	39	-20.5 %	4	6	-33.3 %	2.1	2.8	-26.0 %
Region Total	5,267	3,943	33.6 %	64	71	-9.9 %	13.1	10.0	30.9 %
Pacific/Hawaii									
LOS ANGELES	3,544	3,078	15.1 %	64	67	-4.5 %	11.7	9.3	25.9 %

Market	YTD Volume 2021	YTD Volume 2020	Chg %	Active Lenders 2021	Active Lenders 2020	Chg %	Volume / Lender 2021	Volume / Lender 2020	Chg %
PHOENIX	3,268	2,187	49.4 %	52	57	-8.8 %	10.5	7.3	44.3 %
SANTA ANA	3,140	2,381	31.9 %	56	70	-20.0 %	10.1	7.5	33.9 %
SAN FRANCISCO	2,209	1,877	17.7 %	45	55	-18.2 %	8.9	7.0	28.4 %
SACRAMENTO	1,643	1,308	25.6 %	51	52	-1.9 %	6.5	5.7	14.4 %
SAN DIEGO	1,439	1,068	34.7 %	40	42	-4.8 %	7.0	5.6	24.1 %
LAS VEGAS	820	684	19.9 %	32	35	-8.6 %	4.6	4.0	16.3 %
FRESNO	583	423	37.8 %	31	30	3.3 %	3.8	3.3	14.4 %
RENO	370	246	50.4 %	28	23	21.7 %	2.9	2.4	21.1 %
TUCSON	290	231	25.5 %	22	20	10.0 %	2.7	2.3	16.2 %
HONOLULU	125	126	-0.8 %	14	15	-6.7 %	2.1	1.9	11.1 %
Region Total	17,431	13,609	28.1 %	102	116	-12.1 %	28.9	20.9	38.2 %
Rocky Mountain									
DENVER	3,357	2,987	12.4 %	64	61	4.9 %	9.3	8.8	5.9 %
SALT LAKE CITY	2,125	1,374	54.7 %	46	42	9.5 %	7.6	6.0	28.1 %
HELENA	186	148	25.7 %	16	16	0.0 %	2.8	2.0	43.6 %
CASPER	71	66	7.6 %	11	9	22.2 %	2.4	2.6	-5.5 %
SIOUX FALLS	41	43	-4.7 %	5	5	0.0 %	1.8	1.8	2.6 %
FARGO	24	18	33.3 %	3	4	-25.0 %	1.8	1.5	16.7 %
Region Total	5,804	4,636	25.2 %	78	82	-4.9 %	11.9	10.3	16.0 %
Southeast/Caribbean									
MIAMI	1,346	1,224	10.0 %	52	57	-8.8 %	5.7	4.8	19.3 %
TAMPA	1,034	912	13.4 %	44	48	-8.3 %	5.2	4.6	14.3 %
GREENSBORO	966	925	4.4 %	42	40	5.0 %	6.0	5.1	17.1 %
ATLANTA	912	761	19.8 %	35	35	0.0 %	5.1	4.8	7.1 %
ORLANDO	886	773	14.6 %	40	49	-18.4 %	4.5	4.2	8.9 %
JACKSONVILLE	634	523	21.2 %	35	35	0.0 %	4.0	3.9	2.7 %
COLUMBIA	476	487	-2.3 %	34	33	3.0 %	3.5	3.6	-0.2 %
NASHVILLE	327	269	21.6 %	25	24	4.2 %	3.0	2.5	23.3 %
KNOXVILLE	295	268	10.1 %	23	23	0.0 %	3.1	3.0	2.8 %
BIRMINGHAM	266	304	-12.5 %	23	21	9.5 %	2.8	3.3	-15.5 %
LOUISVILLE	144	170	-15.3 %	12	14	-14.3 %	3.1	3.7	-16.2 %
JACKSON	99	97	2.1 %	14	15	-6.7 %	2.3	2.6	-11.5 %
MEMPHIS	82	55	49.1 %	11	13	-15.4 %	2.5	2.1	17.9 %
CARIBBEAN	8	12	-33.3 %	4	4	0.0 %	1.3	1.4	-7.1 %
Region Total	7,475	6,780	10.3 %	86	105	-18.1 %	15.5	12.5	23.3 %
Southwest									
DALLAS	771	715	7.8 %	36	41	-12.2 %	4.3	3.5	22.3 %
FT. WORTH	674	625	7.8 %	42	36	16.7 %	3.7	4.1	-8.8 %
SAN ANTONIO	658	496	32.7 %	37	35	5.7 %	3.4	3.3	3.1 %
HOUSTON	628	625	0.5 %	37	39	-5.1 %	3.9	4.1	-5.8 %
NEW ORLEANS	188	257	-26.8 %	18	21	-14.3 %	2.3	2.7	-12.8 %
ALBUQUERQUE	180	204	-11.8 %	16	18	-11.1 %	2.7	3.1	-12.9 %
LITTLE ROCK	145	152	-4.6 %	11	17	-35.3 %	3.4	2.8	19.2 %
LUBBOCK	111	101	9.9 %	18	17	5.9 %	2.3	2.1	8.8 %
OKLAHOMA CITY	91	123	-26.0 %	10	11	-9.1 %	2.5	2.7	-10.5 %
TULSA	89	98	-9.2 %	13	14	-7.1 %	2.3	1.9	16.5 %
SHREVEPORT	47	50	-6.0 %	10	10	0.0 %	2.3	1.7	34.2 %
Region Total	3,582	3,446	3.9 %	62	67	-7.5 %	10.3	9.5	8.2 %
Grand Total	47,802	40,564	17.8 %	199	260	-23.5 %	39.5	28.8	37.3 %

Analyze your top competitors and leverage the competitive strategies that work for them. Call us for a free, no obligation, Competitive Landscape Report at (682) 651-5632.

Top 100 Lenders - Year to Date

Rank	Lender	Vol 2021	Vol 2020	Chg %	Mkt Share 2021	Mkt Share 2020	Chg %	Top State
1	AMERICAN ADVISORS GROUP	15566	13247	18 %	32.6 %	32.7 %	0 %	CA
2	REVERSE MORTGAGE FUNDING	4968	3674	35 %	10.4 %	9.1 %	15 %	CA
3	FINANCE OF AMERICA REVER	4076	3622	13 %	8.5 %	8.9 %	-5 %	CA
4	LIBERTY REVERSE MORTGAGE	3475	3349	4 %	7.3 %	8.3 %	-12 %	CA
5	MUTUAL OF OMAHA MORTGAGE	3184	2342	36 %	6.7 %	5.8 %	15 %	CA
6	LONGBRIDGE FINANCIAL LLC	2399	1434	67 %	5.0 %	3.5 %	42 %	CA
7	OPEN MORTGAGE LLC	2125	1492	42 %	4.4 %	3.7 %	21 %	CA
8	FAIRWAY INDEPENDENT MORT	1474	1750	-16 %	3.1 %	4.3 %	-29 %	AZ
9	HIGHTECHLENDING INC	989	775	28 %	2.1 %	1.9 %	8 %	CA
10	ADVISORS MORTGAGE GROUP	668	476	40 %	1.4 %	1.2 %	19 %	CA
11	GOODLIFE HOME LOANS	593	270	120 %	1.2 %	0.7 %	86 %	CA
12	FINANCE OF AMERICA MORTG	546	469	16 %	1.1 %	1.2 %	-1 %	CA
13	MONEY HOUSE INC	486	282	72 %	1.0 %	0.7 %	46 %	CA
14	CHERRY CREEK MORTGAGE CO	484	459	5 %	1.0 %	1.1 %	-11 %	UT
15	MID AMERICA MORTGAGE INC	452	139	225 %	0.9 %	0.3 %	176 %	TX
16	PREMIUM SECURITY INC	439	176	149 %	0.9 %	0.4 %	112 %	CA
17	ALL REVERSE MORTGAGE INC	430	443	-3 %	0.9 %	1.1 %	-18 %	CA
18	SUN AMERICAN MORTGAGE CO	297	172	73 %	0.6 %	0.4 %	47 %	AZ
19	MCM HOLDINGS INC	297	119	150 %	0.6 %	0.3 %	112 %	FL
20	NATIONWIDE EQUITIES CORP	277	268	3 %	0.6 %	0.7 %	-12 %	CA
21	AMERICAN PACIFIC MORTGAG	251	230	9 %	0.5 %	0.6 %	-7 %	CA
22	MAGNOLIA BANK INC	222	154	44 %	0.5 %	0.4 %	22 %	CA
23	JET DIRECT FUNDING CORP	190	132	44 %	0.4 %	0.3 %	22 %	NY
24	VIP MORTGAGE INC	171	124	38 %	0.4 %	0.3 %	17 %	AZ
25	THE FEDERAL SAVINGS BANK	168	131	28 %	0.4 %	0.3 %	9 %	NV
26	PLAZA HOME MORTGAGE INC	163	221	-26 %	0.3 %	0.5 %	-37 %	CA
27	HOMEBRIDGE FINANCIAL SER	161	197	-18 %	0.3 %	0.5 %	-31 %	CA
28	MIDWEST LOAN SOLUTIONS I	148	121	22 %	0.3 %	0.3 %	4 %	MI
29	BROKER SOLUTIONS INC	146	190	-23 %	0.3 %	0.5 %	-35 %	CA
30	UNIVERSAL LENDING CORP	122	115	6 %	0.3 %	0.3 %	-10 %	CO
31	SUN WEST MORTGAGE CO INC	114	76	50 %	0.2 %	0.2 %	27 %	CA
32	AMERICAN FINANCIAL NETWO	102	187	-45 %	0.2 %	0.5 %	-54 %	CA
33	PREMIER MORTGAGE RESOURC	98	104	-6 %	0.2 %	0.3 %	-20 %	ID
34	PARAMOUNT RESIDENTIAL MO	95	50	90 %	0.2 %	0.1 %	61 %	FL
35	RESIDENTIAL HOME FUNDING	93	16	481 %	0.2 %	0.0 %	393 %	FL
36	ALPHA MORTGAGE CORPORATI	90	76	18 %	0.2 %	0.2 %	0 %	NC
37	ACADEMY MORTGAGE CORPORA	86	96	-10 %	0.2 %	0.2 %	-24 %	UT
38	LEADER ONE FINANCIAL COR	77	73	5 %	0.2 %	0.2 %	-10 %	CO
39	BANK OF ENGLAND	75	99	-24 %	0.2 %	0.2 %	-36 %	UT
40	BAY EQUITY LLC	67	34	97 %	0.1 %	0.1 %	67 %	AZ
41	HOMETOWN LENDERS LLC	66	33	100 %	0.1 %	0.1 %	70 %	WA
42	LAND-HOME FINANCIAL SERV	63	95	-34 %	0.1 %	0.2 %	-44 %	CO
43	DIRECTORS MORTGAGE INC	58	42	38 %	0.1 %	0.1 %	17 %	OR
44	MORTGAGE MASTER SERVICE	57	66	-14 %	0.1 %	0.2 %	-27 %	WA
45	THRIVE MORTGAGE LLC	53	41	29 %	0.1 %	0.1 %	10 %	TX
46	ATLANTIC COAST MORTGAGE	51	70	-27 %	0.1 %	0.2 %	-38 %	DC
47	INTERCONTINENTAL CAPITAL	49	61	-20 %	0.1 %	0.2 %	-32 %	NY
48	AMERICAN LIBERTY MORTGAG	49	50	-2 %	0.1 %	0.1 %	-17 %	CO
49	FAMILY FIRST FUNDING LLC	48	42	14 %	0.1 %	0.1 %	-3 %	NJ
50	QUONTIC BANK FSB	46	39	18 %	0.1 %	0.1 %	0 %	NY

Rank	Lender	Vol 2021	Vol 2020	Chg %	Mkt Share 2021	Mkt Share 2020	Chg %	Top State
51	MORIA DEVELOPMENT INC	43	26	65 %	0.1 %	0.1 %	40 %	AZ
52	TOTAL MEDIA MANAGEMENT L	40	53	-25 %	0.1 %	0.1 %	-36 %	FL
53	TRUST MORTGAGE LENDING C	39	28	39 %	0.1 %	0.1 %	18 %	FL
54	SIMONICH CORPORATION	39	44	-11 %	0.1 %	0.1 %	-25 %	CA
55	CROSSCOUNTRY MORTGAGE	38	59	-36 %	0.1 %	0.1 %	-45 %	CA
56	AMERICA FIRST FEDERAL CR	38	47	-19 %	0.1 %	0.1 %	-31 %	UT
57	TOP FLITE FINANCIAL INC	38	4	850 %	0.1 %	0.0 %	706 %	CO
58	BANK OF UTAH	37	32	16 %	0.1 %	0.1 %	-2 %	UT
59	TOWNEBANK	37	48	-23 %	0.1 %	0.1 %	-35 %	VA
60	SUCCESS MORTGAGE PARTNER	35	46	-24 %	0.1 %	0.1 %	-35 %	TX
61	NORWICH COMMERCIAL GROUP	35	28	25 %	0.1 %	0.1 %	6 %	CT
62	AMERICAS MORTGAGE RESOUR	35	31	13 %	0.1 %	0.1 %	-4 %	LA
63	SECURITYNATIONAL MORTGAG	33	26	27 %	0.1 %	0.1 %	8 %	UT
64	US MORTGAGE CORPORATION	31	21	48 %	0.1 %	0.1 %	25 %	NY
65	AMERIFIRST FINANCIAL INC	30	12	150 %	0.1 %	0.0 %	112 %	AZ
66	HOME MORTGAGE ALLIANCE C	30	47	-36 %	0.1 %	0.1 %	-46 %	DC
67	CARROLLTON MORTGAGE CO	29	19	53 %	0.1 %	0.0 %	30 %	CA
68	EAST COAST CAPITAL CORP	28	57	-51 %	0.1 %	0.1 %	-58 %	NY
69	GOLDWATER BANK NA	24	19	26 %	0.1 %	0.0 %	7 %	CO
70	NATIONWIDE MORTGAGE BANK	24	62	-61 %	0.1 %	0.2 %	-67 %	NY
71	CORNERSTONE MORTGAGE COM	23	17	35 %	0.0 %	0.0 %	15 %	WA
72	SECURITY HOME MORTGAGE L	21	7	200 %	0.0 %	0.0 %	155 %	UT
73	MANN MORTGAGE LLC	20	26	-23 %	0.0 %	0.1 %	-35 %	OR
74	HOMEOWNERS FINANCIAL GRO	19	13	46 %	0.0 %	0.0 %	24 %	AZ
75	MEADOWBROOK FINANCIAL MO	18	37	-51 %	0.0 %	0.1 %	-59 %	NY
76	CAMBRIA FINANCIAL GROUP	18	13	38 %	0.0 %	0.0 %	17 %	MN
77	MOVEMENT MORTGAGE LLC	17	33	-48 %	0.0 %	0.1 %	-56 %	ID
78	PRIMARY RESIDENTIAL MORT	17	19	-11 %	0.0 %	0.0 %	-24 %	FL
79	FIRST FEDERAL SAVINGS BA	17	31	-45 %	0.0 %	0.1 %	-53 %	ID
80	SUMMIT FUNDING INC	17	22	-23 %	0.0 %	0.1 %	-34 %	CA
81	NOVA FINANCIAL & INVESTM	17	20	-15 %	0.0 %	0.0 %	-28 %	AZ
82	SALEM FIVE MORTGAGE CO L	15	25	-40 %	0.0 %	0.1 %	-49 %	MA
83	DIGNIFIED HOME LOANS LLC	15	18	-17 %	0.0 %	0.0 %	-29 %	CA
84	RESIDENTIAL WHOLESAL MO	14	1	1,300 %	0.0 %	0.0 %	1,088 %	CA
85	ASPIRE FINANCIAL INC	13	25	-48 %	0.0 %	0.1 %	-56 %	TX
86	LOANDEPOTCOM	13	33	-61 %	0.0 %	0.1 %	-67 %	WA
87	CREDIT UNION MORTGAGE AS	13	6	117 %	0.0 %	0.0 %	84 %	DC
88	EVERGREEN MONEYSOURCE MT	13	16	-19 %	0.0 %	0.0 %	-31 %	WA
89	MILEND INC	12	18	-33 %	0.0 %	0.0 %	-43 %	GA
90	CHRISTENSEN FINANCIAL IN	12	14	-14 %	0.0 %	0.0 %	-27 %	FL
91	ABSOLUTE HOME MORTGAGE C	12	23	-48 %	0.0 %	0.1 %	-56 %	FL
92	FIRST ALLIANCE HOME MORT	12	25	-52 %	0.0 %	0.1 %	-59 %	PA
93	AMCAP MORTGAGE LTD	12	18	-33 %	0.0 %	0.0 %	-43 %	TX
94	CHOICE LENDING CORPORATI	12	8	50 %	0.0 %	0.0 %	27 %	CA
95	WALLICK & VOLK INC	12	11	9 %	0.0 %	0.0 %	-7 %	AZ
96	SIERRA PACIFIC MORTGAGE	11	13	-15 %	0.0 %	0.0 %	-28 %	CA
97	CENTRAL PACIFIC BANK	10	13	-23 %	0.0 %	0.0 %	-35 %	HI
98	PACIFIC RESIDENTIAL MORT	10	16	-38 %	0.0 %	0.0 %	-47 %	ID
99	CLIFFCO INC	9	3	200 %	0.0 %	0.0 %	155 %	NY
100	WESTERN OHIO MORTGAGE CO	9	4	125 %	0.0 %	0.0 %	91 %	OH

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