

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2021

Next Release Date: Week 4 of January

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**Retail
Endorsement Growth**

12.3 %

**Wholesale
Endorsement Growth**

23.2 %

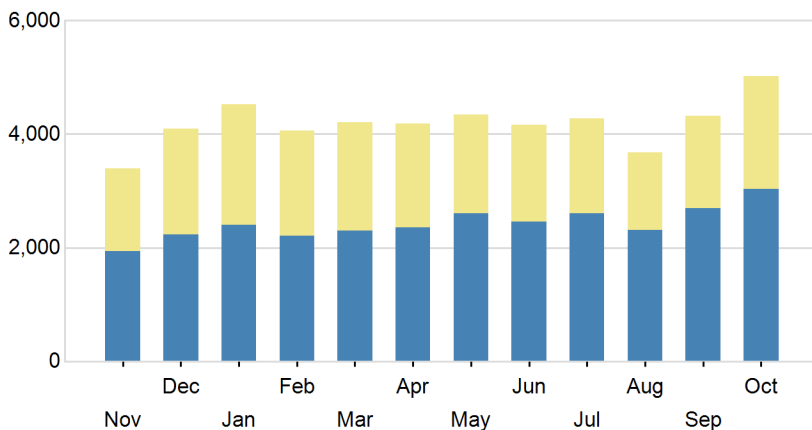
**Total
Endorsement Growth**

16.4 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	1,935	-9.5 %	1,455	-9.2 %	3,390	-9.4 %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Total	29,160		21,106		50,266	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,295	1,265	1,344	1,437	1,313	1,281	1,691	1,504	1,572	1,209	1,466	1,604	16,981	33.8%
FINANCE OF AMERICA REVER	580	742	753	671	788	673	621	622	490	468	479	663	7,550	15.0%
REVERSE MORTGAGE FUNDING	329	536	694	445	564	441	447	412	642	468	451	517	5,946	11.8%
LIBERTY REVERSE MORTGAGE	317	300	317	314	341	402	344	337	359	160	357	728	4,276	8.5%
Longbridge Financial LLC	156	321	513	411	341	407	287	281	225	273	393	443	4,051	8.1%
MUTUAL OF OMAHA MORTGAGE	263	279	267	221	253	258	232	333	218	316	361	392	3,393	6.8%
OPEN MORTGAGE LLC	113	232	198	219	201	242	189	164	206	153	174	170	2,261	4.5%
FAIRWAY INDEPENDENT MORT	134	154	197	169	158	138	121	117	102	118	79	108	1,595	3.2%
SOUTH RIVER MORTGAGE LLC	45	96	116	122	119	148	126	123	157	98	108	127	1,385	2.8%
HIGHTECHLENDING INC	96	56	94	42	98	74	86	95	83	72	125	122	1,043	2.1%
Total	3,328	3,981	4,493	4,051	4,176	4,064	4,144	3,988	4,054	3,335	3,993	4,874	48,481	96.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,462	2,519	16,981	19.0 %	-1.0 %	15.6 %	85 %	15 %	28.8 %	11.9 %	33.8 %
FINANCE OF AMERICA REVERS	5	1	2	1,622	5,928	7,550	32.5 %	10.3 %	14.4 %	21 %	79 %	3.2 %	28.1 %	15.0 %
REVERSE MORTGAGE FUNDING	2	3	3	2,933	3,013	5,946	40.1 %	12.6 %	24.7 %	49 %	51 %	5.8 %	14.3 %	11.8 %
LIBERTY REVERSE MORTGAGE	4	5	4	1,971	2,305	4,276	71.8 %	-23.4 %	2.8 %	46 %	54 %	3.9 %	10.9 %	8.5 %
Longbridge Financial LLC	8	2	5	982	3,069	4,051	30.4 %	42.8 %	39.6 %	24 %	76 %	2.0 %	14.5 %	8.1 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,726	667	3,393	46.7 %	7.6 %	36.9 %	80 %	20 %	5.4 %	3.2 %	6.8 %
OPEN MORTGAGE LLC	12	6	7	582	1,679	2,261	-13.4 %	89.7 %	45.2 %	26 %	74 %	1.2 %	8.0 %	4.5 %
FAIRWAY INDEPENDENT MORTG	6		8	1,595	0	1,595	-8.2 %	NaN	-8.2 %	100 %	0 %	3.2 %		3.2 %
SOUTH RIVER MORTGAGE LLC	7		9	1,385	0	1,385	358.6 %	NaN	358.6 %	100 %	0 %	2.8 %		2.8 %
HIGHTECHLENDING INC	10	9	10	752	291	1,043	43.0 %	11.5 %	32.5 %	72 %	28 %	1.5 %	1.4 %	2.1 %
Total				29,010	19,471	48,481	29.2 %	11.1 %	21.3 %	60 %	40 %	57.7 %	92.3 %	96.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,462	2,519	16,981	2,314	-26	2,288	85 %	15 %	28.8 %	11.9 %	33.8 %
SOUTH RIVER MORTGAGE LLC	7		9	1,385	0	1,385	1,083	0	1,083	100 %	0 %	2.8 %		2.8 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,726	667	3,393	868	47	915	80 %	20 %	5.4 %	3.2 %	6.8 %
REVERSE MORTGAGE FUNDING	2	3	3	2,933	3,013	5,946	840	337	1,177	49 %	51 %	5.8 %	14.3 %	11.8 %
LIBERTY REVERSE MORTGAGE	4	5	4	1,971	2,305	4,276	824	-706	118	46 %	54 %	3.9 %	10.9 %	8.5 %
Total				23,477	8,504	31,981	5,929	-348	5,581	73 %	27 %	46.7 %	40.3 %	63.6 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	8	2	5	982	3,069	4,051	229	920	1,149	24 %	76 %	2.0 %	14.5 %	8.1 %
OPEN MORTGAGE LLC	12	6	7	582	1,679	2,261	-90	794	704	26 %	74 %	1.2 %	8.0 %	4.5 %
FINANCE OF AMERICA REVERS	5	1	2	1,622	5,928	7,550	398	554	952	21 %	79 %	3.2 %	28.1 %	15.0 %
REVERSE MORTGAGE FUNDING	2	3	3	2,933	3,013	5,946	840	337	1,177	49 %	51 %	5.8 %	14.3 %	11.8 %
MONEY HOUSE INC	217	8	16	17	506	523	2	245	247	3 %	97 %	0.0 %	2.4 %	1.0 %
Total				6,136	14,195	20,331	1,379	2,850	4,229	30 %	70 %	12.2 %	67.3 %	40.4 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	634	42 %
Longbridge Financial LLC	215	33 %
REVERSE MORTGAGE FUNDING LLC	343	27 %
AMERICAN ADVISORS GROUP	388	22 %
LIBERTY REVERSE MORTGAGE	288	31 %
OPEN MORTGAGE LLC	112	34 %
MUTUAL OF OMAHA MORTGAGE INC	99	16 %
MONEY HOUSE INC	69	18 %
HIGHTECHLENDING INC	148	25 %
MID AMERICA MORTGAGE INC	48	22 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2021

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total				R	W	T	Company			R	W	T	Ret	Whls	Total			
1	4	1	AMERICAN ADVISORS GR	14,462	2,519	16,981	28.8 %	11.9 %	33.8 %	47	51	ALPHA MORTGAGE CORPO	100	0	100	0.2 %	0.0 %	0.2 %	47	51	ALPHA MORTGAGE CORPO	100	0	0.2 %					
5	1	2	FINANCE OF AMERICA R	1,622	5,928	7,550	3.2 %	28.1 %	15.0 %	48	52	GUILD MORTGAGE COMPA	97	0	97	0.2 %	0.0 %	0.2 %	48	52	GUILD MORTGAGE COMPA	97	0	0.2 %					
2	3	3	REVERSE MORTGAGE FUN	2,933	3,013	5,946	5.8 %	14.3 %	11.8 %	48	52	OPULENCE FUNDING LLC	97	0	97	0.2 %	0.0 %	0.2 %	48	52	OPULENCE FUNDING LLC	97	0	0.2 %					
4	5	4	LIBERTY REVERSE MORT	1,971	2,305	4,276	3.9 %	10.9 %	8.5 %	50	54	LEADER ONE FINANCIAL	92	0	92	0.2 %	0.0 %	0.2 %	50	54	LEADER ONE FINANCIAL	92	0	0.2 %					
8	2	5	LONGBRIDGE FINANCIAL	982	3,069	4,051	2.0 %	14.5 %	8.1 %	51	55	BANK OF ENGLAND	91	0	91	0.2 %	0.0 %	0.2 %	51	55	BANK OF ENGLAND	91	0	0.2 %					
3	7	6	MUTUAL OF OMAHA MORT	2,726	667	3,393	5.4 %	3.2 %	6.8 %	52	56	GUARANTEED RATE INC	90	0	90	0.2 %	0.0 %	0.2 %	52	56	GUARANTEED RATE INC	90	0	0.2 %					
12	6	7	OPEN MORTGAGE LLC	582	1,679	2,261	1.2 %	8.0 %	4.5 %	53	57	APPROVAL FIRST HOME	89	0	89	0.2 %	0.0 %	0.2 %	53	57	APPROVAL FIRST HOME	89	0	0.2 %					
6		8	FAIRWAY INDEPENDENT	1,595	0	1,595	3.2 %	0.0 %	3.2 %	54	58	SENIOR FUNDING ASSOC	88	0	88	0.2 %	0.0 %	0.2 %	54	58	SENIOR FUNDING ASSOC	88	0	0.2 %					
7		9	SOUTH RIVER MORTGAGE	1,385	0	1,385	2.8 %	0.0 %	2.8 %	55	59	CF CAPITAL GROUP	85	0	85	0.2 %	0.0 %	0.2 %	55	59	CF CAPITAL GROUP	85	0	0.2 %					
10	9	10	HIGHTECHLENDING INC	752	291	1,043	1.5 %	1.4 %	2.1 %	56	60	REVERSE MORTGAGE LEN	82	0	82	0.2 %	0.0 %	0.2 %	56	60	REVERSE MORTGAGE LEN	82	0	0.2 %					
9		11	ENNKAR INC	861	0	861	1.7 %	0.0 %	1.7 %	57	61	PARAMOUNT RESIDENTIA	81	0	81	0.2 %	0.0 %	0.2 %	57	61	PARAMOUNT RESIDENTIA	81	0	0.2 %					
11		12	ADVISORS MORTGAGE GR	699	0	699	1.4 %	0.0 %	1.4 %	57	61	DALE ERNEST TILLMAN	81	0	81	0.2 %	0.0 %	0.2 %	57	61	DALE ERNEST TILLMAN	81	0	0.2 %					
15	13	13	CHERRY CREEK MORTGAG	475	115	590	0.9 %	0.5 %	1.2 %	185	17	63	LAND-HOME FINANCIAL	21	58	79	0.0 %	0.3 %	0.2 %	185	17	63	LAND-HOME FINANCIAL	21	58	0.0 %			
14	14	14	GOODLIFE HOME LOANS	484	104	588	1.0 %	0.5 %	1.2 %	59	63	UNITED PACIFIC MORTG	79	0	79	0.2 %	0.0 %	0.2 %	59	63	UNITED PACIFIC MORTG	79	0	0.2 %					
12		15	FINANCE OF AMERICA M	582	0	582	1.2 %	0.0 %	1.2 %	60	65	REVERSE MORTGAGE EDU	77	0	77	0.2 %	0.0 %	0.2 %	60	65	REVERSE MORTGAGE EDU	77	0	0.2 %					
217	8	16	MONEY HOUSE INC	17	506	523	0.0 %	2.4 %	1.0 %	61	66	HOMETOWN LENDERS LLC	76	0	76	0.2 %	0.0 %	0.2 %	61	66	HOMETOWN LENDERS LLC	76	0	0.2 %					
16		17	ALL REVERSE MORTGAGE	434	0	434	0.9 %	0.0 %	0.9 %	62	67	EAST COAST CAPITAL C	75	0	75	0.1 %	0.0 %	0.1 %	62	67	EAST COAST CAPITAL C	75	0	0.1 %					
28	10	18	MID AMERICA MORTGAGE	216	217	433	0.4 %	1.0 %	0.9 %	62	67	THE REVERSE MORTGAGE	75	0	75	0.1 %	0.0 %	0.1 %	62	67	THE REVERSE MORTGAGE	75	0	0.1 %					
17		19	PREMIUM SECURITY INC	414	0	414	0.8 %	0.0 %	0.8 %	65	69	BAY EQUITY LLC	68	0	68	0.1 %	0.0 %	0.1 %	65	69	BAY EQUITY LLC	68	0	0.1 %					
44	11	20	MCM HOLDINGS INC	112	208	320	0.2 %	1.0 %	0.6 %	65	69	ATLANTIC COAST MORTG	68	0	68	0.1 %	0.0 %	0.1 %	65	69	ATLANTIC COAST MORTG	68	0	0.1 %					
21	16	21	NATIONWIDE EQUITIES	247	71	318	0.5 %	0.3 %	0.6 %	65	69	C & E FINANCIAL GROU	68	0	68	0.1 %	0.0 %	0.1 %	65	69	C & E FINANCIAL GROU	68	0	0.1 %					
18		22	SUN AMERICAN MORTGAG	284	0	284	0.6 %	0.0 %	0.6 %	65	69	MORTGAGESHOP LLC	68	0	68	0.1 %	0.0 %	0.1 %	65	69	MORTGAGESHOP LLC	68	0	0.1 %					
19		23	PRIMARY RESIDENTIAL	282	0	282	0.6 %	0.0 %	0.6 %	69	73	SHORE CAPITAL CORPOR	67	0	67	0.1 %	0.0 %	0.1 %	69	73	SHORE CAPITAL CORPOR	67	0	0.1 %					
20		24	AMERICAN PACIFIC MOR	260	0	260	0.5 %	0.0 %	0.5 %	70	74	ACCESS REVERSE MORTG	65	0	65	0.1 %	0.0 %	0.1 %	70	74	ACCESS REVERSE MORTG	65	0	0.1 %					
22		25	INTEGRITY 1ST MORTGA	244	0	244	0.5 %	0.0 %	0.5 %	109	19	75	TOTAL MEDIA MANAGEME	39	25	64	0.1 %	0.1 %	0.1 %	109	19	75	TOTAL MEDIA MANAGEME	39	25	0.1 %			
23		26	HERITAGE HOME LOANS	227	0	227	0.5 %	0.0 %	0.5 %	72	75	55 PLACES MORTGAGE L	64	0	64	0.1 %	0.0 %	0.1 %	72	75	55 PLACES MORTGAGE L	64	0	0.1 %					
23		26	REVERSE FREEDOM LLC	227	0	227	0.5 %	0.0 %	0.5 %	73	77	MORTGAGE MASTER SERV	63	0	63	0.1 %	0.0 %	0.1 %	73	77	MORTGAGE MASTER SERV	63	0	0.1 %					
25		28	MAGNOLIA BANK INC	226	0	226	0.4 %	0.0 %	0.4 %	73	77	DIRECTORS MORTGAGE I	63	0	63	0.1 %	0.0 %	0.1 %	73	77	DIRECTORS MORTGAGE I	63	0	0.1 %					
26		29	SENIOR LENDING CORPO	222	0	222	0.4 %	0.0 %	0.4 %	75	79	PREMIER REVERSE MORT	62	0	62	0.1 %	0.0 %	0.1 %	75	79	PREMIER REVERSE MORT	62	0	0.1 %					
27		30	JET DIRECT FUNDING C	221	0	221	0.4 %	0.0 %	0.4 %	75	79	DATA MORTGAGE DBA ES	62	0	62	0.1 %	0.0 %	0.1 %	75	79	DATA MORTGAGE DBA ES	62	0	0.1 %					
29		31	AMERICAN FINANCIAL N	213	0	213	0.4 %	0.0 %	0.4 %	77	81	NEXA MORTGAGE LLC	61	0	61	0.1 %	0.0 %	0.1 %	77	81	NEXA MORTGAGE LLC	61	0	0.1 %					
30		32	C2 FINANCIAL CORPORA	195	0	195	0.4 %	0.0 %	0.4 %	78	82	INTERCONTINENTAL CAP	59	0	59	0.1 %	0.0 %	0.1 %	78	82	INTERCONTINENTAL CAP	59	0	0.1 %					
31		33	VIP MORTGAGE INC	191	0	191	0.4 %	0.0 %	0.4 %	78	82	THRIVE MORTGAGE LLC	59	0	59	0.1 %	0.0 %	0.1 %	78	82	THRIVE MORTGAGE LLC	59	0	0.1 %					
32		34	FIRST AMERICAN HOME	179	0	179	0.4 %	0.0 %	0.4 %	80	84	KRS CAPITAL PARTNERS	58	0	58	0.1 %	0.0 %	0.1 %	80	84	KRS CAPITAL PARTNERS	58	0	0.1 %					
33		35	HOMEBRIDGE FINANCIAL	178	0	178	0.4 %	0.0 %	0.4 %	81	85	TREBOR REVERSE LLC	56	0	56	0.1 %	0.0 %	0.1 %	81	85	TREBOR REVERSE LLC	56	0	0.1 %					
2019	12	36	PLAZA HOME MORTGAGE	0	176	176	0.0 %	0.8 %	0.4 %	82	86	GREAT FLORIDA LENDIN	54	0	54	0.1 %	0.0 %	0.1 %	82	86	GREAT FLORIDA LENDIN	54	0	0.1 %					
62	15	36	MIDWEST LOAN Solutio	75	101	176	0.1 %	0.5 %	0.4 %	82	86	AMERICAN LIBERTY MOR	54	0	54	0.1 %	0.0 %	0.1 %	82	86	AMERICAN LIBERTY MOR	54	0	0.1 %					
34		38	GENEVA FINANCIAL LLC	172	0	172	0.3 %	0.0 %	0.3 %	82	86	INTERCAP LENDING INC	54	0	54	0.1 %	0.0 %	0.1 %	82	86	INTERCAP LENDING INC	54	0	0.1 %					
35		39	THE FEDERAL SAVINGS	164	0	164	0.3 %	0.0 %	0.3 %	85	89	FAMILY FIRST FUNDING	53	0	53	0.1 %	0.0 %	0.1 %	85	89	FAMILY FIRST FUNDING	53	0	0.1 %					
36		40	AMERICAN FINANCIAL M	163	0	163	0.3 %	0.0 %	0.3 %	85	89	KEY CITY LENDING INC	53	0	53	0.1 %	0.0 %	0.1 %	85	89	KEY CITY LENDING INC	53	0	0.1 %					
37		41	BROKER SOLUTIONS INC	155	0	155	0.3 %	0.0 %	0.3 %	87	91	MORTGAGE SOUTH OF TE	51	0	51	0.1 %	0.0 %	0.1 %	87	91	MORTGAGE SOUTH OF TE	51	0	0.1 %					
38		42	GOLDEN YEARS MORTGAG	151	0	151	0.3 %	0.0 %	0.3 %	88	92	GREEN MONARCH MORTGA	50	0	50	0.1 %	0.0 %	0.1 %	88	92	GREEN MONARCH MORTGA	50	0	0.1 %					
39		43	UNIVERSAL LENDING CO	147	0	147	0.3 %	0.0 %	0.3 %	88	92	QUONTIC BANK FSB	50	0	50	0.1 %	0.0 %	0.1 %	88	92	QUONTIC BANK FSB	50	0	0.1 %					
40		44	SILVER LEAF MORTGAGE	121	0	121	0.2 %	0.0 %	0.2 %	91	20	94	TRUST MORTGAGE LENDI	48	1	49	0.1 %	0.0 %	0.1 %	91	20	94	TRUST MORTGAGE LENDI	48	1	0.1 %			
41		45	KELLY MORTGAGE INC	120	0	120	0.2 %	0.0 %	0.2 %	90	94	E MORTGAGE CAPITAL I	49	0	49	0.1 %	0.0 %	0.1 %	90	94	E MORTGAGE CAPITAL I	49	0	0.1 %					
42		46	RESIDENTIAL HOME FUN	118	0	118	0.2 %	0.0 %	0.2 %	91	96	I3 LENDING INC	48	0	48	0.1 %	0.0 %	0.1 %	91	96	I3 LENDING INC	48	0	0.1 %					
70	18	47	SUN WEST MORTGAGE CO	65	51	116	0.1 %	0.2 %	0.2 %	91	96	FSI MORTGAGE LLC	48	0	48	0.1 %	0.0 %	0.1 %	91	96	FSI MORTGAGE LLC	48	0	0.1 %					
43		48	PREMIER MORTGAGE RES	113	0	113	0.2 %	0.0 %	0.2 %	94	98	PROFESSIONAL MORTGAG	47	0	47	0.1 %	0.0 %	0.1 %	94	98	PROFESSIONAL MORTGAG	47	0	0.1 %					
45		49	NORTHWEST REVERSE MO	107	0	107	0.2 %	0.0 %	0.2 %	95	99	BROOKSTONE MORTGAGE	46	0	46	0.1 %	0.0 %	0.1 %	95	99	BROOKSTONE MORTGAGE	46	0	0.1 %					
46		50	ACADEMY MORTGAGE COR	105	0	105	0.2 %	0.0 %	0.2 %	95	99	HECM SENIOR HOME FIN	46	0	46	0.1 %	0.0 %	0.1 %	95	99	HECM SENIOR HOME FIN	46	0	0.1 %					

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

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Top 100 HECM Originators - October 2021 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,368	12,357	1,235.7	7.2 %	18.6 %	47	67	BAY EQUITY LLC	9	56	5.6	80.0 %	-15.2 %
2	4	LIBERTY REVERSE MORT	392	1,751	175.1	88.5 %	58.5 %	47	107	TOP FLITE FINANCIAL	9	34	3.4	800.0 %	112.5 %
3	3	MUTUAL OF OMAHA MORT	331	2,300	230.0	11.4 %	47.2 %	53	30	AMERICAN FINANCIAL N	8	161	16.1	33.3 %	-23.3 %
4	2	REVERSE MORTGAGE FUN	282	2,530	253.0	12.4 %	36.9 %	53	39	UNIVERSAL LENDING CO	8	115	11.5	-27.3 %	7.5 %
5	6	FINANCE OF AMERICA R	156	1,297	129.7	69.6 %	17.8 %	53	47	ACADEMY MORTGAGE COR	8	80	8.0	60.0 %	-10.1 %
6	9	ENNKAR INC	133	759	75.9	82.2 %	41.1 %	53	59	SUN WEST MORTGAGE CO	8	63	6.3	0.0 %	384.6 %
7	7	SOUTH RIVER MORTGAGE	127	1,244	124.4	17.6 %	311.9 %	53	82	FSI MORTGAGE LLC	8	44	4.4	300.0 %	10.0 %
8	8	LONGBRIDGE FINANCIAL	111	866	86.6	7.8 %	22.0 %	53	92	PROFESSIONAL MORTGAG	8	40	4.0	60.0 %	81.8 %
9	5	FAIRWAY INDEPENDENT	108	1,307	130.7	36.7 %	-19.0 %	53	132	AMERIFIRST FINANCIAL	8	28	2.8	300.0 %	154.5 %
10	10	HIGHTECHLENDING INC	91	640	64.0	4.6 %	44.8 %	60	46	ALPHA MORTGAGE CORPO	7	83	8.3	40.0 %	16.9 %
11	11	ADVISORS MORTGAGE GR	58	593	59.3	-15.9 %	39.9 %	60	56	REVERSE MORTGAGE EDU	7	67	6.7	40.0 %	26.4 %
11	16	PREMIUM SECURITY INC	58	381	38.1	87.1 %	139.6 %	60	59	CF CAPITAL GROUP	7	63	6.3	0.0 %	-23.2 %
13	12	FINANCE OF AMERICA M	52	511	51.1	-7.1 %	18.8 %	60	65	THE REVERSE MORTGAGE	7	59	5.9	133.3 %	1.7 %
14	13	OPEN MORTGAGE LLC	43	472	47.2	2.4 %	-17.2 %	60	67	DATA MORTGAGE DBA ES	7	56	5.6	600.0 %	3.7 %
15	17	ALL REVERSE MORTGAGE	35	376	37.6	20.7 %	-10.9 %	60	73	55 PLACES MORTGAGE L	7	53	5.3	16.7 %	65.6 %
16	14	GOODLIFE HOME LOANS	34	455	45.5	-62.2 %	106.8 %	60	76	TREBOR REVERSE LLC	7	49	4.9	600.0 %	16.7 %
16	19	PRIMARY RESIDENTIAL	34	242	24.2	54.5 %	24.7 %	60	86	E MORTGAGE CAPITAL I	7	43	4.3	16.7 %	186.7 %
18	24	REVERSE FREEDOM LLC	30	197	19.7	36.4 %	79.1 %	60	91	AMERICAN MORTGAGE &	7	41	4.1	-30.0 %	925.0 %
19	18	SUN AMERICAN MORTGAG	28	274	27.4	-30.0 %	61.2 %	60	97	MORIA DEVELOPMENT IN	7	39	3.9	133.3 %	50.0 %
20	15	CHERRY CREEK MORTGAG	27	384	38.4	-48.1 %	13.9 %	60	103	ARAMCO MORTGAGE INC	7	35	3.5	16.7 %	-18.6 %
20	22	HERITAGE HOME LOANS	27	202	20.2	42.1 %	66.9 %	60	126	US MORTGAGE CORPORAT	7	29	2.9	133.3 %	45.0 %
22	26	JET DIRECT FUNDING C	26	189	18.9	116.7 %	12.5 %	60	156	EVERETT FINANCIAL	7	23	2.3	600.0 %	76.9 %
23	26	MID AMERICA MORTGAGE	25	189	18.9	0.0 %	71.8 %	73	61	EAST COAST CAPITAL C	6	62	6.2	-33.3 %	-32.6 %
24	20	AMERICAN PACIFIC MOR	24	222	22.2	41.2 %	5.7 %	73	62	C & E FINANCIAL GROU	6	61	6.1	-57.1 %	38.6 %
25	21	INTEGRITY 1ST MORTGA	22	217	21.7	37.5 %	35.6 %	73	62	MIDWEST LOAN Solutio	6	61	6.1	20.0 %	103.3 %
26	22	MAGNOLIA BANK INC	21	202	20.2	61.5 %	34.7 %	73	73	DIRECTORS MORTGAGE I	6	53	5.3	100.0 %	43.2 %
26	30	VIP MORTGAGE INC	21	161	16.1	16.7 %	36.4 %	73	75	INTERCAP LENDING INC	6	51	5.1	50.0 %	59.4 %
28	34	GENEVA FINANCIAL LLC	20	144	14.4	42.9 %	102.8 %	73	76	ATLANTIC COAST MORTG	6	49	4.9	20.0 %	-9.3 %
29	29	C2 FINANCIAL CORPORA	18	168	16.8	50.0 %	20.0 %	73	82	FAMILY FIRST FUNDING	6	44	4.4	100.0 %	7.3 %
29	35	THE FEDERAL SAVINGS	18	141	14.1	63.6 %	15.6 %	73	86	GREAT FLORIDA LENDIN	6	43	4.3	50.0 %	-24.6 %
31	32	FIRST AMERICAN HOME	16	156	15.6	0.0 %	6.1 %	73	103	MAC5 MORTGAGE INC	6	35	3.5	50.0 %	0.0 %
31	36	HOMEBRIDGE FINANCIAL	16	139	13.9	45.5 %	-24.9 %	73	120	PREMIER LENDING GROU	6	31	3.1	50.0 %	-24.4 %
33	28	SENIOR LENDING CORPO	15	184	18.4	25.0 %	64.3 %	73	123	BANK OF UTAH	6	30	3.0	50.0 %	-11.8 %
33	43	SILVER LEAF MORTGAGE	15	94	9.4	114.3 %	-41.6 %	73	151	STANDARD LENDERS INC	6	24	2.4	100.0 %	380.0 %
33	47	GUILD MORTGAGE COMPA	15	80	8.0	275.0 %	14.3 %	85	37	GOLDEN YEARS MORTGAG	5	125	12.5	-44.4 %	12.6 %
33	51	PARAMOUNT RESIDENTIA	15	75	7.5	87.5 %	50.0 %	85	51	OPULENCE FUNDING LLC	5	75	7.5	66.7 %	44.2 %
37	25	NATIONWIDE EQUITIES	14	196	19.6	0.0 %	-10.5 %	85	65	HOMETOWN LENDERS LLC	5	59	5.9	25.0 %	63.9 %
37	45	NORTHWEST REVERSE MO	14	92	9.2	75.0 %	87.8 %	85	86	AMERICAN LIBERTY MOR	5	43	4.3	150.0 %	-8.5 %
39	33	AMERICAN FINANCIAL M	12	146	14.6	-33.3 %	44.6 %	85	99	HECM SENIOR HOME FIN	5	38	3.8	66.7 %	31.0 %
39	38	BROKER SOLUTIONS INC	12	123	12.3	33.3 %	-30.9 %	85	101	LOANDEPOTCOM	5	36	3.6	150.0 %	-21.7 %
39	41	KELLY MORTGAGE INC	12	97	9.7	0.0 %	67.2 %	85	107	OM MORTGAGE LLC	5	34	3.4	-16.7 %	1,600.0 %
42	42	RESIDENTIAL HOME FUN	11	95	9.5	120.0 %	578.6 %	85	107	I3 LENDING INC	5	34	3.4	0.0 %	-42.4 %
42	70	NEXA MORTGAGE LLC	11	54	5.4	22.2 %	45.9 %	85	107	SECURITYNATIONAL MOR	5	34	3.4	25.0 %	25.9 %
42	76	MORTGAGESHOP LLC	11	49	4.9	266.7 %	40.0 %	85	132	FOUNTAIN CITY FUNDIN	5	28	2.8	66.7 %	-33.3 %
45	49	APPROVAL FIRST HOME	10	76	7.6	42.9 %	-6.2 %	85	132	ALLIED FIRST BANK SB	5	28	2.8	66.7 %	55.6 %
45	55	DALE ERNEST TILLMAN	10	70	7.0	66.7 %	75.0 %	85	151	DIGNIFIED HOME LOANS	5	24	2.4	25.0 %	0.0 %
47	43	PREMIER MORTGAGE RES	9	94	9.4	0.0 %	-10.5 %	85	178	MOUNTAIN AMERICA CRE	5	19	1.9		137.5 %
47	49	GUARANTEED RATE INC	9	76	7.6	12.5 %	1.3 %	85	185	LENDUSA LLC	5	18	1.8	150.0 %	80.0 %
47	54	LEADER ONE FINANCIAL	9	71	7.1	80.0 %	10.9 %	85	185	CL PARTNERS LLC	5	18	1.8	400.0 %	157.1 %
47	58	UNITED PACIFIC MORTG	9	65	6.5	-18.2 %	-15.6 %	85	185	A COLORADO REVERSE M	5	18	1.8		157.1 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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