

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through November 2021

Next Release Date: Week 4 of February

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**Retail
Endorsement Growth**

-7.1 %

**Wholesale
Endorsement Growth**

6.9 %

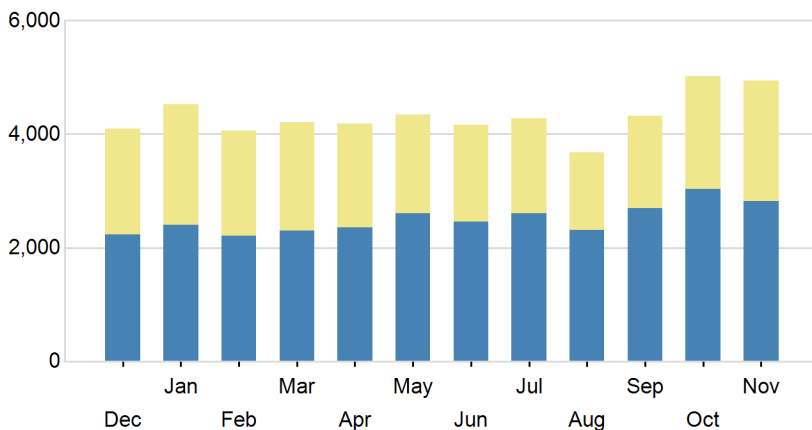
**Total
Endorsement Growth**

-1.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Dec	2,230	15.2 %	1,863	28.0 %	4,093	20.7 %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Total	30,042		21,782		51,824	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,265	1,344	1,437	1,313	1,281	1,691	1,504	1,572	1,209	1,466	1,604	1,562	17,248	33.3%
FINANCE OF AMERICA REVER	742	753	671	788	673	621	622	490	468	479	663	662	7,632	14.7%
REVERSE MORTGAGE FUNDING	536	694	445	564	441	447	412	642	468	451	517	539	6,156	11.9%
LIBERTY REVERSE MORTGAGE	300	317	314	341	402	344	337	359	160	357	728	544	4,503	8.7%
Longbridge Financial LLC	321	513	411	341	407	287	281	225	273	393	443	574	4,469	8.6%
MUTUAL OF OMAHA MORTGAGE	279	267	221	253	258	232	333	218	316	361	392	349	3,479	6.7%
OPEN MORTGAGE LLC	232	198	219	201	242	189	164	206	153	174	170	222	2,370	4.6%
FAIRWAY INDEPENDENT MORT	154	197	169	158	138	121	117	102	118	79	108	166	1,627	3.1%
SOUTH RIVER MORTGAGE LLC	96	116	122	119	148	126	123	157	98	108	127	174	1,514	2.9%
HIGHTECHLENDING INC	56	94	42	98	74	86	95	83	72	125	122	98	1,045	2.0%
Total	3,981	4,493	4,051	4,176	4,064	4,144	3,988	4,054	3,335	3,993	4,874	4,890	50,043	96.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,663	2,585	17,248	19.5 %	1.5 %	16.4 %	85 %	15 %	28.3 %	11.9 %	33.3 %
FINANCE OF AMERICA REVERS	5	1	2	1,660	5,972	7,632	29.2 %	8.5 %	12.4 %	22 %	78 %	3.2 %	27.4 %	14.7 %
REVERSE MORTGAGE FUNDING	2	3	3	3,075	3,081	6,156	43.2 %	14.8 %	27.4 %	50 %	50 %	5.9 %	14.1 %	11.9 %
LIBERTY REVERSE MORTGAGE	4	5	4	2,161	2,342	4,503	78.0 %	-24.8 %	4.0 %	48 %	52 %	4.2 %	10.8 %	8.7 %
Longbridge Financial LLC	8	2	5	1,063	3,406	4,469	39.9 %	54.5 %	50.8 %	24 %	76 %	2.1 %	15.6 %	8.6 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,808	671	3,479	46.6 %	7.4 %	36.9 %	81 %	19 %	5.4 %	3.1 %	6.7 %
OPEN MORTGAGE LLC	12	6	7	599	1,771	2,370	-10.3 %	92.3 %	49.2 %	25 %	75 %	1.2 %	8.1 %	4.6 %
FAIRWAY INDEPENDENT MORTG	6		8	1,627	0	1,627	-9.4 %	NaN	-9.4 %	100 %	0 %	3.1 %		3.1 %
SOUTH RIVER MORTGAGE LLC	7		9	1,514	0	1,514	336.3 %	NaN	336.3 %	100 %	0 %	2.9 %		2.9 %
HIGHTECHLENDING INC	10	9	10	736	309	1,045	30.3 %	14.9 %	25.3 %	70 %	30 %	1.4 %	1.4 %	2.0 %
Total				29,906	20,137	50,043	30.2 %	12.7 %	22.5 %	60 %	40 %	57.7 %	92.4 %	96.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,663	2,585	17,248	2,390	38	2,428	85 %	15 %	28.3 %	11.9 %	33.3 %
SOUTH RIVER MORTGAGE LLC	7		9	1,514	0	1,514	1,167	0	1,167	100 %	0 %	2.9 %		2.9 %
LIBERTY REVERSE MORTGAGE	4	5	4	2,161	2,342	4,503	947	-774	173	48 %	52 %	4.2 %	10.8 %	8.7 %
REVERSE MORTGAGE FUNDING	2	3	3	3,075	3,081	6,156	927	397	1,324	50 %	50 %	5.9 %	14.1 %	11.9 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,808	671	3,479	892	46	938	81 %	19 %	5.4 %	3.1 %	6.7 %
Total				24,221	8,679	32,900	6,323	-293	6,030	74 %	26 %	46.7 %	39.8 %	63.5 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	8	2	5	1,063	3,406	4,469	303	1,202	1,505	24 %	76 %	2.1 %	15.6 %	8.6 %
OPEN MORTGAGE LLC	12	6	7	599	1,771	2,370	-69	850	781	25 %	75 %	1.2 %	8.1 %	4.6 %
FINANCE OF AMERICA REVERS	5	1	2	1,660	5,972	7,632	375	466	841	22 %	78 %	3.2 %	27.4 %	14.7 %
REVERSE MORTGAGE FUNDING	2	3	3	3,075	3,081	6,156	927	397	1,324	50 %	50 %	5.9 %	14.1 %	11.9 %
MID AMERICA MORTGAGE INC	26	10	17	232	241	473	102	226	328	49 %	51 %	0.4 %	1.1 %	0.9 %
Total				6,629	14,471	21,100	1,638	3,141	4,779	31 %	69 %	12.8 %	66.4 %	40.7 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	648	41 %
Longbridge Financial LLC	238	34 %
REVERSE MORTGAGE FUNDING LLC	341	27 %
AMERICAN ADVISORS GROUP	391	26 %
LIBERTY REVERSE MORTGAGE	289	31 %
OPEN MORTGAGE LLC	110	35 %
MUTUAL OF OMAHA MORTGAGE INC	104	15 %
MONEY HOUSE INC	68	18 %
HIGHTECHLENDING INC	159	29 %
MID AMERICA MORTGAGE INC	50	23 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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HECM NEIGHBORHOOD WIDGET



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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through November 2021

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total				R	W	T	Company			R	W	T	Ret	Whls	Total			
1	4	1	AMERICAN ADVISORS GR	14,663	2,585	17,248	28.3 %	11.9 %	33.3 %	47	51	ACADEMY MORTGAGE COR	104	0	104	0.2 %	0.0 %	0.2 %	47	51	ACADEMY MORTGAGE COR	104	0	104	0.2 %	0.0 %	0.2 %		
5	1	2	FINANCE OF AMERICA R	1,660	5,972	7,632	3.2 %	27.4 %	14.7 %	48	52	GUILD MORTGAGE COMPA	103	0	103	0.2 %	0.0 %	0.2 %	48	52	GUILD MORTGAGE COMPA	103	0	103	0.2 %	0.0 %	0.2 %		
2	3	3	REVERSE MORTGAGE FUN	3,075	3,081	6,156	5.9 %	14.1 %	11.9 %	49	53	ALPHA MORTGAGE CORPO	101	0	101	0.2 %	0.0 %	0.2 %	49	53	ALPHA MORTGAGE CORPO	101	0	101	0.2 %	0.0 %	0.2 %		
4	5	4	LIBERTY REVERSE MORT	2,161	2,342	4,503	4.2 %	10.8 %	8.7 %	50	54	GUARANTEED RATE INC	95	0	95	0.2 %	0.0 %	0.2 %	50	54	GUARANTEED RATE INC	95	0	95	0.2 %	0.0 %	0.2 %		
8	2	5	LONGBRIDGE FINANCIAL	1,063	3,406	4,469	2.1 %	15.6 %	8.6 %	50	54	OPULENCE FUNDING LLC	95	0	95	0.2 %	0.0 %	0.2 %	50	54	OPULENCE FUNDING LLC	95	0	95	0.2 %	0.0 %	0.2 %		
3	7	6	MUTUAL OF OMAHA MORT	2,808	671	3,479	5.4 %	3.1 %	6.7 %	52	56	APPROVAL FIRST HOME	94	0	94	0.2 %	0.0 %	0.2 %	52	56	APPROVAL FIRST HOME	94	0	94	0.2 %	0.0 %	0.2 %		
12	6	7	OPEN MORTGAGE LLC	599	1,771	2,370	1.2 %	8.1 %	4.6 %	53	57	BANK OF ENGLAND	93	0	93	0.2 %	0.0 %	0.2 %	53	57	BANK OF ENGLAND	93	0	93	0.2 %	0.0 %	0.2 %		
6		8	FAIRWAY INDEPENDENT	1,627	0	1,627	3.1 %	0.0 %	3.1 %	54	58	LEADER ONE FINANCIAL	89	0	89	0.2 %	0.0 %	0.2 %	54	58	LEADER ONE FINANCIAL	89	0	89	0.2 %	0.0 %	0.2 %		
7		9	SOUTH RIVER MORTGAGE	1,514	0	1,514	2.9 %	0.0 %	2.9 %	55	59	SENIOR FUNDING ASSOC	86	0	86	0.2 %	0.0 %	0.2 %	55	59	SENIOR FUNDING ASSOC	86	0	86	0.2 %	0.0 %	0.2 %		
10	9	10	HIGHTECHLENDING INC	736	309	1,045	1.4 %	1.4 %	2.0 %	55	59	DALE ERNEST TILLMAN	86	0	86	0.2 %	0.0 %	0.2 %	55	59	DALE ERNEST TILLMAN	86	0	86	0.2 %	0.0 %	0.2 %		
9		11	ENNKAR INC	928	0	928	1.8 %	0.0 %	1.8 %	192	17	61	LAND-HOME FINANCIAL	21	63	84	0.0 %	0.3 %	0.2 %	192	17	61	LAND-HOME FINANCIAL	21	63	84	0.0 %	0.3 %	0.2 %
11		12	ADVISORS MORTGAGE GR	725	0	725	1.4 %	0.0 %	1.4 %	57	62	HOMETOWN LENDERS LLC	83	0	83	0.2 %	0.0 %	0.2 %	57	62	HOMETOWN LENDERS LLC	83	0	83	0.2 %	0.0 %	0.2 %		
14	14	13	GOODLIFE HOME LOANS	497	105	602	1.0 %	0.5 %	1.2 %	58	63	CF CAPITAL GROUP	81	0	81	0.2 %	0.0 %	0.2 %	58	63	CF CAPITAL GROUP	81	0	81	0.2 %	0.0 %	0.2 %		
13		14	FINANCE OF AMERICA M	582	0	582	1.1 %	0.0 %	1.1 %	58	63	UNITED PACIFIC MORTG	81	0	81	0.2 %	0.0 %	0.2 %	58	63	UNITED PACIFIC MORTG	81	0	81	0.2 %	0.0 %	0.2 %		
17	13	15	CHERRY CREEK MORTGAG	451	106	557	0.9 %	0.5 %	1.1 %	60	65	REVERSE MORTGAGE EDU	78	0	78	0.2 %	0.0 %	0.2 %	60	65	REVERSE MORTGAGE EDU	78	0	78	0.2 %	0.0 %	0.2 %		
204	8	16	MONEY HOUSE INC	19	503	522	0.0 %	2.3 %	1.0 %	61	66	EAST COAST CAPITAL C	75	0	75	0.1 %	0.0 %	0.1 %	61	66	EAST COAST CAPITAL C	75	0	75	0.1 %	0.0 %	0.1 %		
26	10	17	MID AMERICA MORTGAGE	232	241	473	0.4 %	1.1 %	0.9 %	61	66	BAY EQUITY LLC	75	0	75	0.1 %	0.0 %	0.1 %	61	66	BAY EQUITY LLC	75	0	75	0.1 %	0.0 %	0.1 %		
15		18	ALL REVERSE MORTGAGE	466	0	466	0.9 %	0.0 %	0.9 %	61	66	REVERSE MORTGAGE LEN	75	0	75	0.1 %	0.0 %	0.1 %	61	66	REVERSE MORTGAGE LEN	75	0	75	0.1 %	0.0 %	0.1 %		
16		19	PREMIUM SECURITY INC	458	0	458	0.9 %	0.0 %	0.9 %	64	69	THE REVERSE MORTGAGE	74	0	74	0.1 %	0.0 %	0.1 %	64	69	THE REVERSE MORTGAGE	74	0	74	0.1 %	0.0 %	0.1 %		
23	16	20	NATIONWIDE EQUITIES	249	66	315	0.5 %	0.3 %	0.6 %	67	70	C & E FINANCIAL GROU	67	0	67	0.1 %	0.0 %	0.1 %	67	70	C & E FINANCIAL GROU	67	0	67	0.1 %	0.0 %	0.1 %		
45	11	20	MCM HOLDINGS INC	110	205	315	0.2 %	0.9 %	0.6 %	68	71	ACCESS REVERSE MORTG	66	0	66	0.1 %	0.0 %	0.1 %	68	71	ACCESS REVERSE MORTG	66	0	66	0.1 %	0.0 %	0.1 %		
18		22	SUN AMERICAN MORTGAG	305	0	305	0.6 %	0.0 %	0.6 %	68	71	DATA MORTGAGE DBA ES	66	0	66	0.1 %	0.0 %	0.1 %	68	71	DATA MORTGAGE DBA ES	66	0	66	0.1 %	0.0 %	0.1 %		
19		23	PRIMARY RESIDENTIAL	291	0	291	0.6 %	0.0 %	0.6 %	70	73	TREBOR REVERSE LLC	64	0	64	0.1 %	0.0 %	0.1 %	70	73	TREBOR REVERSE LLC	64	0	64	0.1 %	0.0 %	0.1 %		
20		24	AMERICAN PACIFIC MOR	269	0	269	0.5 %	0.0 %	0.5 %	70	73	NEXA MORTGAGE LLC	64	0	64	0.1 %	0.0 %	0.1 %	70	73	NEXA MORTGAGE LLC	64	0	64	0.1 %	0.0 %	0.1 %		
21		25	INTEGRITY 1ST MORTGA	266	0	266	0.5 %	0.0 %	0.5 %	72	75	MORTGAGE MASTER SERV	63	0	63	0.1 %	0.0 %	0.1 %	72	75	MORTGAGE MASTER SERV	63	0	63	0.1 %	0.0 %	0.1 %		
22		26	HERITAGE HOME LOANS	264	0	264	0.5 %	0.0 %	0.5 %	72	75	SHORE CAPITAL CORPOR	63	0	63	0.1 %	0.0 %	0.1 %	72	75	SHORE CAPITAL CORPOR	63	0	63	0.1 %	0.0 %	0.1 %		
24		27	MAGNOLIA BANK INC	240	0	240	0.5 %	0.0 %	0.5 %	74	77	DIRECTORS MORTGAGE I	62	0	62	0.1 %	0.0 %	0.1 %	74	77	DIRECTORS MORTGAGE I	62	0	62	0.1 %	0.0 %	0.1 %		
25		28	REVERSE FREEDOM LLC	238	0	238	0.5 %	0.0 %	0.5 %	74	77	THRIVE MORTGAGE LLC	62	0	62	0.1 %	0.0 %	0.1 %	74	77	THRIVE MORTGAGE LLC	62	0	62	0.1 %	0.0 %	0.1 %		
27		29	SENIOR LENDING CORPO	227	0	227	0.4 %	0.0 %	0.4 %	76	79	55 PLACES MORTGAGE L	61	0	61	0.1 %	0.0 %	0.1 %	76	79	55 PLACES MORTGAGE L	61	0	61	0.1 %	0.0 %	0.1 %		
28		30	JET DIRECT FUNDING C	212	0	212	0.4 %	0.0 %	0.4 %	76	79	INTERCAP LENDING INC	61	0	61	0.1 %	0.0 %	0.1 %	76	79	INTERCAP LENDING INC	61	0	61	0.1 %	0.0 %	0.1 %		
29		31	VIP MORTGAGE INC	197	0	197	0.4 %	0.0 %	0.4 %	78	81	PREMIER REVERSE MORT	60	0	60	0.1 %	0.0 %	0.1 %	78	81	PREMIER REVERSE MORT	60	0	60	0.1 %	0.0 %	0.1 %		
30		32	C2 FINANCIAL CORPORA	194	0	194	0.4 %	0.0 %	0.4 %	79	82	MORTGAGESHOP LLC	59	0	59	0.1 %	0.0 %	0.1 %	79	82	MORTGAGESHOP LLC	59	0	59	0.1 %	0.0 %	0.1 %		
31		33	FIRST AMERICAN HOME	192	0	192	0.4 %	0.0 %	0.4 %	80	83	AMERICAN LIBERTY MOR	57	0	57	0.1 %	0.0 %	0.1 %	80	83	AMERICAN LIBERTY MOR	57	0	57	0.1 %	0.0 %	0.1 %		
32		34	AMERICAN FINANCIAL N	188	0	188	0.4 %	0.0 %	0.4 %	81	84	INTERCONTINENTAL CAP	56	0	56	0.1 %	0.0 %	0.1 %	81	84	INTERCONTINENTAL CAP	56	0	56	0.1 %	0.0 %	0.1 %		
1168	12	35	PLAZA HOME MORTGAGE	1	185	186	0.0 %	0.8 %	0.4 %	82	85	GREAT FLORIDA LENDIN	55	0	55	0.1 %	0.0 %	0.1 %	82	85	GREAT FLORIDA LENDIN	55	0	55	0.1 %	0.0 %	0.1 %		
33		36	HOMEBRIDGE FINANCIAL	182	0	182	0.4 %	0.0 %	0.4 %	83	86	ATLANTIC COAST MORTG	54	0	54	0.1 %	0.0 %	0.1 %	83	86	ATLANTIC COAST MORTG	54	0	54	0.1 %	0.0 %	0.1 %		
34		37	THE FEDERAL SAVINGS	180	0	180	0.3 %	0.0 %	0.3 %	139	19	86	TOTAL MEDIA MANAGEME	33	21	54	0.1 %	0.1 %	0.1 %	139	19	86	TOTAL MEDIA MANAGEME	33	21	54	0.1 %	0.1 %	0.1 %
35		38	AMERICAN FINANCIAL M	171	0	171	0.3 %	0.0 %	0.3 %	83	86	KRS CAPITAL PARTNERS	54	0	54	0.1 %	0.0 %	0.1 %	83	86	KRS CAPITAL PARTNERS	54	0	54	0.1 %	0.0 %	0.1 %		
36		39	GENEVA FINANCIAL LLC	170	0	170	0.3 %	0.0 %	0.3 %	83	86	FAMILY FIRST FUNDING	54	0	54	0.1 %	0.0 %	0.1 %	83	86	FAMILY FIRST FUNDING	54	0	54	0.1 %	0.0 %	0.1 %		
66	15	40	MIDWEST LOAN SOLUTIO	70	98	168	0.1 %	0.4 %	0.3 %	83	86	FSI MORTGAGE LLC	54	0	54	0.1 %	0.0 %	0.1 %	83	86	FSI MORTGAGE LLC	54	0	54	0.1 %	0.0 %	0.1 %		
37		41	BROKER SOLUTIONS INC	166	0	166	0.3 %	0.0 %	0.3 %	87	91	E MORTGAGE CAPITAL I	53	0	53	0.1 %	0.0 %	0.1 %	87	91	E MORTGAGE CAPITAL I	53	0	53	0.1 %	0.0 %	0.1 %		
38		42	GOLDEN YEARS MORTGAG	147	0	147	0.3 %	0.0 %	0.3 %	87	91	KEY CITY LENDING INC	53	0	53	0.1 %	0.0 %	0.1 %	87	91	KEY CITY LENDING INC	53	0	53	0.1 %	0.0 %	0.1 %		
39		43	UNIVERSAL LENDING CO	145	0	145	0.3 %	0.0 %	0.3 %	89	93	PROFESSIONAL MORTGAG	51	0	51	0.1 %	0.0 %	0.1 %	89	93	PROFESSIONAL MORTGAG	51	0	51	0.1 %	0.0 %	0.1 %		
40		44	RESIDENTIAL HOME FUN	123	0	123	0.2 %	0.0 %	0.2 %	90	94	GREEN MONARCH MORTGA	50	0	50	0.1 %	0.0 %	0.1 %	90	94	GREEN MONARCH MORTGA	50	0	50	0.1 %	0.0 %	0.1 %		
65	18	45	SUN WEST MORTGAGE CO	72	49	121	0.1 %	0.2 %	0.2 %	90	94	HECM SENIOR HOME FIN																	

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - November 2021 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,278	13,635	1,239.5	-6.6 %	18.6 %	44	94	TOP FLITE FINANCIAL	10	44	4.0	11.1 %	144.4 %
2	2	REVERSE MORTGAGE FUN	299	2,829	257.2	6.0 %	41.1 %	52	32	AMERICAN FINANCIAL N	9	170	15.5	12.5 %	-30.3 %
3	4	LIBERTY REVERSE MORT	298	2,049	186.3	-24.0 %	68.9 %	52	44	KELLY MORTGAGE INC	9	106	9.6	-25.0 %	58.2 %
4	3	MUTUAL OF OMAHA MORT	290	2,590	235.5	-12.4 %	46.3 %	52	51	APPROVAL FIRST HOME	9	85	7.7	-10.0 %	0.0 %
5	7	SOUTH RIVER MORTGAGE	174	1,418	128.9	37.0 %	308.6 %	52	52	BANK OF ENGLAND	9	83	7.5	200.0 %	-26.5 %
6	5	FAIRWAY INDEPENDENT	166	1,473	133.9	53.7 %	-15.7 %	52	53	DALE ERNEST TILLMAN	9	79	7.2	-10.0 %	79.5 %
7	6	FINANCE OF AMERICA R	164	1,461	132.8	5.1 %	19.1 %	52	62	THE REVERSE MORTGAGE	9	68	6.2	28.6 %	0.0 %
8	9	ENNKAR INC	113	872	79.3	-15.0 %	49.3 %	58	79	GREAT FLORIDA LENDIN	8	51	4.6	33.3 %	-20.3 %
9	8	LONGBRIDGE FINANCIAL	111	977	88.8	0.0 %	32.0 %	58	100	BARRETT FINANCIAL GR	8	41	3.7	700.0 %	2.5 %
10	11	ADVISORS MORTGAGE GR	74	667	60.6	27.6 %	41.3 %	58	108	AMERICA FIRST FEDERA	8	38	3.5	166.7 %	-19.1 %
11	10	HIGHTECHLENDING INC	59	699	63.5	-35.2 %	35.2 %	58	119	LOANATIK LLC	8	36	3.3	700.0 %	300.0 %
12	15	PREMIUM SECURITY INC	56	437	39.7	-3.4 %	155.6 %	62	60	SUN WEST MORTGAGE CO	7	70	6.4	-12.5 %	438.5 %
13	13	OPEN MORTGAGE LLC	55	527	47.9	27.9 %	-13.3 %	62	60	CF CAPITAL GROUP	7	70	6.4	0.0 %	-24.7 %
14	16	ALL REVERSE MORTGAGE	53	429	39.0	51.4 %	-3.2 %	62	70	INTERCAP LENDING INC	7	58	5.3	16.7 %	81.3 %
15	21	HERITAGE HOME LOANS	43	245	22.3	59.3 %	92.9 %	62	87	AMERICAN MORTGAGE &	7	48	4.4	0.0 %	1,100.0 %
16	12	FINANCE OF AMERICA M	38	549	49.9	-26.9 %	17.3 %	62	116	BANK OF UTAH	7	37	3.4	16.7 %	8.8 %
17	19	PRIMARY RESIDENTIAL	29	271	24.6	-14.7 %	26.6 %	62	122	ALLIED FIRST BANK SB	7	35	3.2	40.0 %	94.4 %
17	20	AMERICAN PACIFIC MOR	29	251	22.8	20.8 %	9.1 %	62	125	OCEAN LENDING HOME L	7	34	3.1	250.0 %	78.9 %
19	29	FIRST AMERICAN HOME	28	184	16.7	75.0 %	13.6 %	62	140	CARROLLTON MORTGAGE	7	30	2.7	75.0 %	50.0 %
20	22	INTEGRITY 1ST MORTGA	27	244	22.2	22.7 %	47.9 %	62	140	JACK TENOLD LLC	7	30	2.7	600.0 %	-26.8 %
21	26	MID AMERICA MORTGAGE	26	215	19.5	4.0 %	79.2 %	62	152	HOMEOWNERS FINANCIAL	7	27	2.5	75.0 %	50.0 %
21	33	THE FEDERAL SAVINGS	26	167	15.2	44.4 %	26.5 %	62	175	ALTUS MORTGAGE GROU	7	22	2.0	250.0 %	175.0 %
23	24	NATIONWIDE EQUITIES	24	220	20.0	71.4 %	-8.7 %	73	38	GOLDEN YEARS MORTGAG	6	131	11.9	20.0 %	8.3 %
23	37	BROKER SOLUTIONS INC	24	147	13.4	100.0 %	-23.0 %	73	39	UNIVERSAL LENDING CO	6	121	11.0	-25.0 %	5.2 %
23	46	PARAMOUNT RESIDENTIA	24	99	9.0	60.0 %	98.0 %	73	48	ALPHA MORTGAGE CORPO	6	89	8.1	-14.3 %	17.1 %
26	18	SUN AMERICAN MORTGAG	23	297	27.0	-17.9 %	72.7 %	73	49	ACADEMY MORTGAGE COR	6	86	7.8	-25.0 %	-10.4 %
26	34	HOMEBRIDGE FINANCIAL	23	162	14.7	43.8 %	-20.6 %	73	55	LEADER ONE FINANCIAL	6	77	7.0	-33.3 %	5.5 %
28	23	MAGNOLIA BANK INC	20	222	20.2	-4.8 %	42.3 %	73	57	REVERSE MORTGAGE EDU	6	73	6.6	-14.3 %	25.9 %
28	25	REVERSE FREEDOM LLC	20	217	19.7	-33.3 %	82.4 %	73	57	SENIOR FUNDING ASSOC	6	73	6.6	50.0 %	-6.4 %
30	27	SENIOR LENDING CORPO	17	201	18.3	13.3 %	62.1 %	73	62	EAST COAST CAPITAL C	6	68	6.2	0.0 %	-30.6 %
31	14	GOODLIFE HOME LOANS	16	471	42.8	-52.9 %	111.2 %	73	81	FSI MORTGAGE LLC	6	50	4.5	-25.0 %	25.0 %
32	35	AMERICAN FINANCIAL M	15	161	14.6	25.0 %	49.1 %	73	82	E MORTGAGE CAPITAL I	6	49	4.5	-14.3 %	188.2 %
32	42	NORTHWEST REVERSE MO	15	107	9.7	7.1 %	109.8 %	73	82	AMERICAN LIBERTY MOR	6	49	4.5	20.0 %	-2.0 %
34	40	SILVER LEAF MORTGAGE	14	108	9.8	-6.7 %	-39.0 %	73	90	PROFESSIONAL MORTGAG	6	46	4.2	-25.0 %	91.7 %
35	47	GUILD MORTGAGE COMPA	13	93	8.5	-13.3 %	20.8 %	73	90	QUONTIC BANK FSB	6	46	4.2	500.0 %	15.0 %
35	59	HOMETOWN LENDERS LLC	13	72	6.5	160.0 %	71.4 %	73	94	HECM SENIOR HOME FIN	6	44	4.0	20.0 %	41.9 %
37	42	RESIDENTIAL HOME FUN	12	107	9.7	9.1 %	409.5 %	73	105	CROSSCOUNTRY MORTGAG	6	39	3.5	200.0 %	-35.0 %
37	156	HORIZON COMMUNITY BA	12	26	2.4	1,100.0 %	36.8 %	73	108	719 LENDING INC	6	38	3.5		660.0 %
39	17	CHERRY CREEK MORTGAG	11	395	35.9	-59.3 %	6.2 %	73	122	AMERICAS MORTGAGE RE	6	35	3.2	500.0 %	9.4 %
39	28	JET DIRECT FUNDING C	11	200	18.2	-57.7 %	6.4 %	73	140	MORTGAGE & INSURANCE	6	30	2.7	500.0 %	11.1 %
39	36	GENEVA FINANCIAL LLC	11	155	14.1	-45.0 %	84.5 %	73	165	CL PARTNERS LLC	6	24	2.2	20.0 %	242.9 %
39	45	PREMIER MORTGAGE RES	11	105	9.5	22.2 %	-7.1 %	92	70	DIRECTORS MORTGAGE I	5	58	5.3	-16.7 %	34.9 %
39	56	UNITED PACIFIC MORTG	11	76	6.9	22.2 %	-11.6 %	92	82	PREMIER REVERSE MORT	5	49	4.5	150.0 %	-16.9 %
44	30	C2 FINANCIAL CORPORA	10	178	16.2	-44.4 %	17.9 %	92	82	INTERCONTINENTAL CAP	5	49	4.5	400.0 %	-22.2 %
44	31	VIP MORTGAGE INC	10	171	15.5	-52.4 %	40.2 %	92	92	INNOVATIVE REAL ESTA	5	45	4.1	25.0 %	
44	49	GUARANTEED RATE INC	10	86	7.8	11.1 %	7.5 %	92	94	MORIA DEVELOPMENT IN	5	44	4.0	-28.6 %	63.0 %
44	64	BAY EQUITY LLC	10	66	6.0	11.1 %	-4.3 %	92	100	LOANDEPOTCOM	5	41	3.7	0.0 %	-14.6 %
44	64	DATA MORTGAGE DBA ES	10	66	6.0	42.9 %	10.0 %	92	103	AMERICA INTEGRITY FI	5	40	3.6	25.0 %	-9.1 %
44	69	TREBOR REVERSE LLC	10	59	5.4	42.9 %	34.1 %	92	105	SECURITYNATIONAL MOR	5	39	3.5	0.0 %	39.3 %
44	77	THRIVE MORTGAGE LLC	10	53	4.8	150.0 %	29.3 %	92	105	SIMONICH CORPORATION	5	39	3.5	400.0 %	-11.4 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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