

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through December 2021

Next Release Date: Week 4 of March

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Retail Endorsement Growth

3.8 %

Wholesale Endorsement Growth

7.4 %

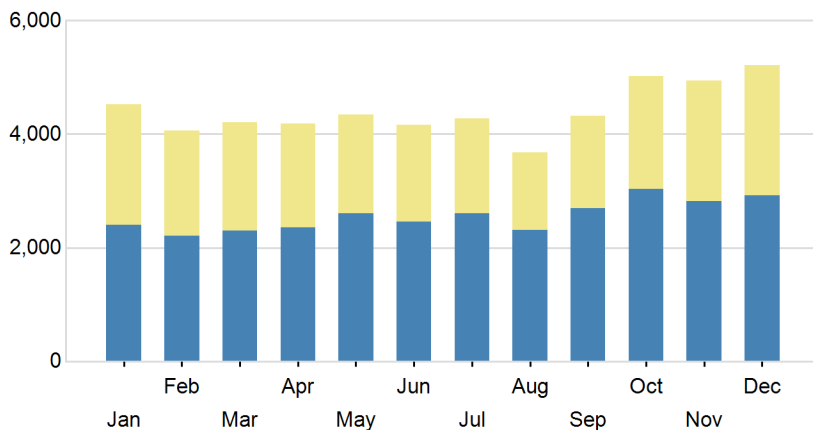
Total Endorsement Growth

5.4 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	2,404	7.8 %	2,125	14.1 %	4,529	10.7 %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Total	30,737		22,208		52,945	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,344	1,437	1,313	1,281	1,691	1,504	1,572	1,209	1,466	1,604	1,562	1,568	17,551	33.1%
FINANCE OF AMERICA REVER	753	671	788	673	621	622	490	468	479	663	662	982	7,872	14.9%
REVERSE MORTGAGE FUNDING	694	445	564	441	447	412	642	468	451	517	539	415	6,035	11.4%
Longbridge Financial LLC	513	411	341	407	287	281	225	273	393	443	574	603	4,751	9.0%
LIBERTY REVERSE MORTGAGE	317	314	341	402	344	337	359	160	357	728	544	430	4,633	8.8%
MUTUAL OF OMAHA MORTGAGE	267	221	253	258	232	333	218	316	361	392	349	484	3,684	7.0%
OPEN MORTGAGE LLC	198	219	201	242	189	164	206	153	174	170	222	191	2,329	4.4%
FAIRWAY INDEPENDENT MORT	197	169	158	138	121	117	102	118	79	108	166	213	1,686	3.2%
SOUTH RIVER MORTGAGE LLC	116	122	119	148	126	123	157	98	108	127	174	176	1,594	3.0%
HIGHTECHLENDING INC	94	42	98	74	86	95	83	72	125	122	98	80	1,069	2.0%
Total	4,493	4,051	4,176	4,064	4,144	3,988	4,054	3,335	3,993	4,874	4,890	5,142	51,204	96.7%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,953	2,598	17,551	19.4 %	-1.0 %	15.9 %	85 %	15 %	28.2 %	11.7 %	33.1 %
FINANCE OF AMERICA REVERS	6	1	2	1,677	6,195	7,872	17.6 %	5.7 %	8.0 %	21 %	79 %	3.2 %	27.9 %	14.9 %
REVERSE MORTGAGE FUNDING	2	3	3	3,064	2,971	6,035	36.1 %	8.8 %	21.1 %	51 %	49 %	5.8 %	13.4 %	11.4 %
Longbridge Financial LLC	8	2	4	1,124	3,627	4,751	36.1 %	51.9 %	47.9 %	24 %	76 %	2.1 %	16.3 %	9.0 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,269	2,364	4,633	71.2 %	-28.4 %	0.1 %	49 %	51 %	4.3 %	10.6 %	8.8 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,987	697	3,684	50.3 %	11.7 %	41.0 %	81 %	19 %	5.6 %	3.1 %	7.0 %
OPEN MORTGAGE LLC	13	6	7	565	1,764	2,329	-16.9 %	68.0 %	34.6 %	24 %	76 %	1.1 %	7.9 %	4.4 %
FAIRWAY INDEPENDENT MORTG	5		8	1,686	0	1,686	-11.4 %	NaN	-11.4 %	100 %	0 %	3.2 %		3.2 %
SOUTH RIVER MORTGAGE LLC	7		9	1,594	0	1,594	259.8 %	NaN	259.8 %	100 %	0 %	3.0 %		3.0 %
HIGHTECHLENDING INC	10	9	10	752	317	1,069	35.7 %	19.6 %	30.5 %	70 %	30 %	1.4 %	1.4 %	2.0 %
Total				30,671	20,533	51,204	28.2 %	9.0 %	19.7 %	60 %	40 %	57.9 %	92.5 %	96.7 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	14,953	2,598	17,551	2,428	-26	2,402	85 %	15 %	28.2 %	11.7 %	33.1 %
SOUTH RIVER MORTGAGE LLC	7		9	1,594	0	1,594	1,151	0	1,151	100 %	0 %	3.0 %		3.0 %
MUTUAL OF OMAHA MORTGAGE	3	7	6	2,987	697	3,684	999	73	1,072	81 %	19 %	5.6 %	3.1 %	7.0 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,269	2,364	4,633	944	-938	6	49 %	51 %	4.3 %	10.6 %	8.8 %
REVERSE MORTGAGE FUNDING	2	3	3	3,064	2,971	6,035	813	240	1,053	51 %	49 %	5.8 %	13.4 %	11.4 %
Total				24,867	8,630	33,497	6,335	-651	5,684	74 %	26 %	47.0 %	38.9 %	63.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	8	2	4	1,124	3,627	4,751	298	1,240	1,538	24 %	76 %	2.1 %	16.3 %	9.0 %
OPEN MORTGAGE LLC	13	6	7	565	1,764	2,329	-115	714	599	24 %	76 %	1.1 %	7.9 %	4.4 %
FINANCE OF AMERICA REVERS	6	1	2	1,677	6,195	7,872	251	333	584	21 %	79 %	3.2 %	27.9 %	14.9 %
MID AMERICA MORTGAGE INC	25	10	17	233	284	517	96	266	362	45 %	55 %	0.4 %	1.3 %	1.0 %
REVERSE MORTGAGE FUNDING	2	3	3	3,064	2,971	6,035	813	240	1,053	51 %	49 %	5.8 %	13.4 %	11.4 %
Total				6,663	14,841	21,504	1,343	2,793	4,136	31 %	69 %	12.6 %	66.8 %	40.6 %

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Top 10 Wholesale			Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC			662	41 %
Longbridge Financial LLC			240	36 %
REVERSE MORTGAGE FUNDING LLC			331	26 %
AMERICAN ADVISORS GROUP			393	25 %
LIBERTY REVERSE MORTGAGE			292	31 %
OPEN MORTGAGE LLC			108	36 %
MUTUAL OF OMAHA MORTGAGE INC			111	15 %
MONEY HOUSE INC			69	18 %
HIGHTECHLENDING INC			159	30 %
MID AMERICA MORTGAGE INC			53	26 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET



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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2021

Rank							Loans			Market Share							Rank							Loans			Market Share		
R	W	T	Company		R	W	Total	Ret	Whls	Total	R	W	T	Company		R	W	T	Ret	Whls	Total								
1	4	1	AMERICAN ADVISORS GR		14,953	2,598	17,551	28.2 %	11.7 %	33.1 %	47		51	GUILD MORTGAGE COMPA		105	0	105	0.2 %	0.0 %	0.2 %								
6	1	2	FINANCE OF AMERICA R		1,677	6,195	7,872	3.2 %	27.9 %	14.9 %	48		52	ACADEMY MORTGAGE COR		101	0	101	0.2 %	0.0 %	0.2 %								
2	3	3	REVERSE MORTGAGE FUN		3,064	2,971	6,035	5.8 %	13.4 %	11.4 %	49		53	ALPHA MORTGAGE CORPO		99	0	99	0.2 %	0.0 %	0.2 %								
8	2	4	Longbridge Financial		1,124	3,627	4,751	2.1 %	16.3 %	9.0 %	50		54	GUARANTEED RATE INC		97	0	97	0.2 %	0.0 %	0.2 %								
4	5	5	LIBERTY REVERSE MORT		2,269	2,364	4,633	4.3 %	10.6 %	8.8 %	51		55	UNITED PACIFIC MORTG		96	0	96	0.2 %	0.0 %	0.2 %								
3	7	6	MUTUAL OF OMAHA MORT		2,987	697	3,684	5.6 %	3.1 %	7.0 %	52		56	APPROVAL FIRST HOME		93	0	93	0.2 %	0.0 %	0.2 %								
13	6	7	OPEN MORTGAGE LLC		565	1,764	2,329	1.1 %	7.9 %	4.4 %	53		57	BANK OF ENGLAND		90	0	90	0.2 %	0.0 %	0.2 %								
5		8	FAIRWAY INDEPENDENT		1,686	0	1,686	3.2 %	0.0 %	3.2 %	54		58	LEADER ONE FINANCIAL		88	0	88	0.2 %	0.0 %	0.2 %								
7		9	SOUTH RIVER MORTGAGE		1,594	0	1,594	3.0 %	0.0 %	3.0 %	55		59	OPULENCE FUNDING LLC		85	0	85	0.2 %	0.0 %	0.2 %								
10	9	10	HIGHTECHLENDING INC		752	317	1,069	1.4 %	1.4 %	2.0 %	56		60	DALE ERNEST TILLMAN		84	0	84	0.2 %	0.0 %	0.2 %								
9		11	ENNKAR INC		965	0	965	1.8 %	0.0 %	1.8 %	57		61	REVERSE MORTGAGE EDU		83	0	83	0.2 %	0.0 %	0.2 %								
11		12	ADVISORS MORTGAGE GR		726	0	726	1.4 %	0.0 %	1.4 %	59		62	SENIOR FUNDING ASSOC		82	0	82	0.2 %	0.0 %	0.2 %								
12		13	FINANCE OF AMERICA M		660	0	660	1.2 %	0.0 %	1.2 %	60		63	THE REVERSE MORTGAGE		81	0	81	0.2 %	0.0 %	0.2 %								
15	13	14	GOODLIFE HOME LOANS		478	102	580	0.9 %	0.5 %	1.1 %	197	17	64	LAND-HOME FINANCIAL		20	58	78	0.0 %	0.3 %	0.1 %								
17	14	15	CHERRY CREEK MORTGAG		464	95	559	0.9 %	0.4 %	1.1 %	61		65	HOMETOWN LENDERS LLC		76	0	76	0.1 %	0.0 %	0.1 %								
197	8	16	MONEY HOUSE INC		20	514	534	0.0 %	2.3 %	1.0 %	62		66	EAST COAST CAPITAL C		74	0	74	0.1 %	0.0 %	0.1 %								
25	10	17	MID AMERICA MORTGAGE		233	284	517	0.4 %	1.3 %	1.0 %	62		66	CF CAPITAL GROUP		74	0	74	0.1 %	0.0 %	0.1 %								
14		18	ALL REVERSE MORTGAGE		487	0	487	0.9 %	0.0 %	0.9 %	64		68	BAY EQUITY LLC		72	0	72	0.1 %	0.0 %	0.1 %								
16		19	PREMIUM SECURITY INC		469	0	469	0.9 %	0.0 %	0.9 %	66		69	C & E FINANCIAL GROU		71	0	71	0.1 %	0.0 %	0.1 %								
18		20	SUN AMERICAN MORTGAG		331	0	331	0.6 %	0.0 %	0.6 %	67		70	DATA MORTGAGE DBA ES		69	0	69	0.1 %	0.0 %	0.1 %								
46	12	21	MCM HOLDINGS INC		116	195	311	0.2 %	0.9 %	0.6 %	68		71	NEXA MORTGAGE LLC		68	0	68	0.1 %	0.0 %	0.1 %								
19		22	PRIMARY RESIDENTIAL		303	0	303	0.6 %	0.0 %	0.6 %	69		72	55 PLACES MORTGAGE L		67	0	67	0.1 %	0.0 %	0.1 %								
26	16	23	NATIONWIDE EQUITIES		231	62	293	0.4 %	0.3 %	0.6 %	69		72	INTERCAP LENDING INC		67	0	67	0.1 %	0.0 %	0.1 %								
20		24	HERITAGE HOME LOANS		277	0	277	0.5 %	0.0 %	0.5 %	71		74	DIRECTORS MORTGAGE I		65	0	65	0.1 %	0.0 %	0.1 %								
21		25	AMERICAN PACIFIC MOR		276	0	276	0.5 %	0.0 %	0.5 %	72		75	GREAT FLORIDA LENDIN		62	0	62	0.1 %	0.0 %	0.1 %								
22		26	INTEGRITY 1ST MORTGA		272	0	272	0.5 %	0.0 %	0.5 %	72		75	REVERSE MORTGAGE LEN		62	0	62	0.1 %	0.0 %	0.1 %								
23		27	MAGNOLIA BANK INC		240	0	240	0.5 %	0.0 %	0.5 %	74		77	MORTGAGE MASTER SERV		61	0	61	0.1 %	0.0 %	0.1 %								
24		28	REVERSE FREEDOM LLC		239	0	239	0.5 %	0.0 %	0.5 %	74		77	TREBOR REVERSE LLC		61	0	61	0.1 %	0.0 %	0.1 %								
27		29	SENIOR LENDING CORPO		228	0	228	0.4 %	0.0 %	0.4 %	76		79	ACCESS REVERSE MORTG		60	0	60	0.1 %	0.0 %	0.1 %								
28		30	JET DIRECT FUNDING C		217	0	217	0.4 %	0.0 %	0.4 %	76		79	AMERICAN MORTGAGE &		60	0	60	0.1 %	0.0 %	0.1 %								
29		31	FIRST AMERICAN HOME		211	0	211	0.4 %	0.0 %	0.4 %	78		81	FSI MORTGAGE LLC		59	0	59	0.1 %	0.0 %	0.1 %								
836	11	32	PLAZA HOME MORTGAGE		2	199	201	0.0 %	0.9 %	0.4 %	79		82	INTERCONTINENTAL CAP		58	0	58	0.1 %	0.0 %	0.1 %								
30		33	C2 FINANCIAL CORPORA		197	0	197	0.4 %	0.0 %	0.4 %	80		83	PREMIER REVERSE MORT		57	0	57	0.1 %	0.0 %	0.1 %								
31		34	VIP MORTGAGE INC		190	0	190	0.4 %	0.0 %	0.4 %	81		84	ATLANTIC COAST MORTG		56	0	56	0.1 %	0.0 %	0.1 %								
32		35	HOMEBRIDGE FINANCIAL		182	0	182	0.3 %	0.0 %	0.3 %	81		84	THRIVE MORTGAGE LLC		56	0	56	0.1 %	0.0 %	0.1 %								
33		36	THE FEDERAL SAVINGS		181	0	181	0.3 %	0.0 %	0.3 %	136	19	86	TOTAL MEDIA MANAGEME		34	21	55	0.1 %	0.1 %	0.1 %								
34		37	AMERICAN FINANCIAL N		180	0	180	0.3 %	0.0 %	0.3 %	83		86	AMERICAN LIBERTY MOR		55	0	55	0.1 %	0.0 %	0.1 %								
35		38	AMERICAN FINANCIAL M		176	0	176	0.3 %	0.0 %	0.3 %	84		88	MORTGAGESHOP LLC		54	0	54	0.1 %	0.0 %	0.1 %								
36		39	GENEVA FINANCIAL LLC		174	0	174	0.3 %	0.0 %	0.3 %	84		88	SHORE CAPITAL CORPOR		54	0	54	0.1 %	0.0 %	0.1 %								
64	15	40	MIDWEST LOAN SOLUTIO		72	91	163	0.1 %	0.4 %	0.3 %	84		88	E MORTGAGE CAPITAL I		54	0	54	0.1 %	0.0 %	0.1 %								
37		41	BROKER SOLUTIONS INC		162	0	162	0.3 %	0.0 %	0.3 %	87		91	KEY CITY LENDING INC		53	0	53	0.1 %	0.0 %	0.1 %								
38		42	GOLDEN YEARS MORTGAG		145	0	145	0.3 %	0.0 %	0.3 %	88		92	KRS CAPITAL PARTNERS		52	0	52	0.1 %	0.0 %	0.1 %								
39		43	UNIVERSAL LENDING CO		140	0	140	0.3 %	0.0 %	0.3 %	88		92	FAMILY FIRST FUNDING		52	0	52	0.1 %	0.0 %	0.1 %								
57	18	44	SUN WEST MORTGAGE CO		83	51	134	0.2 %	0.2 %	0.3 %	90		94	LOANDEPOTCOM		50	0	50	0.1 %	0.0 %	0.1 %								
40		45	PARAMOUNT RESIDENTIA		129	0	129	0.2 %	0.0 %	0.2 %	90		94	QUONTIC BANK FSB		50	0	50	0.1 %	0.0 %	0.1 %								
41		46	PREMIER MORTGAGE RES		122	0	122	0.2 %	0.0 %	0.2 %	90		94	MORTGAGE SOUTH OF TE		50	0	50	0.1 %	0.0 %	0.1 %								
42		47	KELLY MORTGAGE INC		121	0	121	0.2 %	0.0 %	0.2 %	90		94	TOP FLITE FINANCIAL		50	0	50	0.1 %	0.0 %	0.1 %								
43		48	NORTHWEST REVERSE MO		119	0	119	0.2 %	0.0 %	0.2 %	90		94	INNOVATIVE REAL ESTA		50	0	50	0.1 %	0.0 %	0.1 %								
43		48	RESIDENTIAL HOME FUN		119	0	119	0.2 %	0.0 %	0.2 %	95		99	GREEN MONARCH MORTGA		49	0	49	0.1 %	0.0 %	0.1 %								
45		50	SILVER LEAF MORTGAGE		118	0	118	0.2 %	0.0 %	0.2 %	95		99	CROSSCOUNTRY MORTGAG		49	0	49	0.1 %	0.0 %	0.1 %								

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - December 2021 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank	Company	Loans			Growth		
M	Y		Mth	YTD	Avg	Mth	YTD			M	Y	Mth	YTD	Avg	Mth
1	1	AMERICAN ADVISORS GR	1,318	14,953	1,246.1	3.1 %	19.4 %	48	72	GREAT FLORIDA LENDIN	11	62	5.2	37.5 %	-8.8 %
2	3	MUTUAL OF OMAHA MORT	397	2,987	248.9	36.9 %	50.3 %	48	101	ALLIED FIRST BANK SB	11	46	3.8	57.1 %	155.6 %
3	2	REVERSE MORTGAGE FUN	235	3,064	255.3	-21.4 %	36.1 %	53	34	AMERICAN FINANCIAL N	10	180	15.0	11.1 %	-31.3 %
4	4	LIBERTY REVERSE MORT	220	2,269	189.1	-26.2 %	71.2 %	53	45	SILVER LEAF MORTGAGE	10	118	9.8	-28.6 %	-37.2 %
5	6	FINANCE OF AMERICA R	216	1,677	139.8	31.7 %	17.6 %	53	49	ALPHA MORTGAGE CORPO	10	99	8.3	66.7 %	12.5 %
6	5	FAIRWAY INDEPENDENT	213	1,686	140.5	28.3 %	-11.4 %	53	57	REVERSE MORTGAGE EDU	10	83	6.9	66.7 %	31.7 %
7	7	SOUTH RIVER MORTGAGE	176	1,594	132.8	1.1 %	259.8 %	53	68	NEXA MORTGAGE LLC	10	68	5.7	150.0 %	54.5 %
8	8	LONGBRIDGE FINANCIAL	147	1,124	93.7	32.4 %	36.1 %	53	69	55 PLACES MORTGAGE L	10	67	5.6	150.0 %	55.8 %
9	12	FINANCE OF AMERICA M	111	660	55.0	192.1 %	31.7 %	53	95	CROSSCOUNTRY MORTGAG	10	49	4.1	66.7 %	-23.4 %
10	9	ENNKAR INC	93	965	80.4	-17.7 %	50.8 %	60	59	SENIOR FUNDING ASSOC	9	82	6.8	50.0 %	-9.9 %
11	17	CHERRY CREEK MORTGAG	69	464	38.7	527.3 %	8.4 %	60	69	INTERCAP LENDING INC	9	67	5.6	28.6 %	91.4 %
12	11	ADVISORS MORTGAGE GR	59	726	60.5	-20.3 %	37.0 %	60	78	FSI MORTGAGE LLC	9	59	4.9	50.0 %	34.1 %
13	14	ALL REVERSE MORTGAGE	58	487	40.6	9.4 %	1.5 %	60	79	INTERCONTINENTAL CAP	9	58	4.8	80.0 %	-17.1 %
14	10	HIGHTECHLENDING INC	53	752	62.7	-10.2 %	35.7 %	60	90	LOANDEPOTCOM	9	50	4.2	80.0 %	-3.8 %
15	13	OPEN MORTGAGE LLC	38	565	47.1	-30.9 %	-16.9 %	60	130	THE TURNKEY FOUNDATI	9	35	2.9	800.0 %	9.4 %
16	18	SUN AMERICAN MORTGAG	34	331	27.6	47.8 %	83.9 %	66	46	MCM HOLDINGS INC	8	116	9.7	300.0 %	262.5 %
17	16	PREMIUM SECURITY INC	32	469	39.1	-42.9 %	144.3 %	66	52	APPROVAL FIRST HOME	8	93	7.8	-11.1 %	-1.1 %
17	19	PRIMARY RESIDENTIAL	32	303	25.3	10.3 %	29.5 %	66	66	C & E FINANCIAL GROU	8	71	5.9	300.0 %	39.2 %
17	20	HERITAGE HOME LOANS	32	277	23.1	-25.6 %	89.7 %	66	80	PREMIER REVERSE MORT	8	57	4.8	60.0 %	-18.6 %
20	40	PARAMOUNT RESIDENTIA	30	129	10.8	25.0 %	130.4 %	66	117	IREVERSE HOME LOANS	8	40	3.3	700.0 %	-11.1 %
21	22	INTEGRITY 1ST MORTGA	28	272	22.7	3.7 %	45.5 %	66	141	DIGNIFIED HOME LOANS	8	33	2.8	700.0 %	13.8 %
22	27	SENIOR LENDING CORPO	27	228	19.0	58.8 %	52.0 %	72	15	GOODLIFE HOME LOANS	7	478	39.8	-56.3 %	92.0 %
22	29	FIRST AMERICAN HOME	27	211	17.6	-3.6 %	24.1 %	72	53	BANK OF ENGLAND	7	90	7.5	-22.2 %	-26.8 %
24	21	AMERICAN PACIFIC MOR	25	276	23.0	-13.8 %	11.3 %	72	64	MIDWEST LOAN Solutio	7	72	6.0	75.0 %	63.6 %
25	24	REVERSE FREEDOM LLC	22	239	19.9	10.0 %	70.7 %	72	71	DIRECTORS MORTGAGE I	7	65	5.4	40.0 %	38.3 %
26	32	HOMEBRIDGE FINANCIAL	20	182	15.2	-13.0 %	-18.8 %	72	103	AMERICA FIRST FEDERA	7	45	3.8	-12.5 %	-6.3 %
26	51	UNITED PACIFIC MORTG	20	96	8.0	81.8 %	5.5 %	72	103	MAC5 MORTGAGE INC	7	45	3.8	133.3 %	25.0 %
28	30	C2 FINANCIAL CORPORA	19	197	16.4	90.0 %	18.0 %	78	55	OPULENCE FUNDING LLC	6	85	7.1	50.0 %	14.9 %
28	31	VIP MORTGAGE INC	19	190	15.8	90.0 %	28.4 %	78	62	EAST COAST CAPITAL C	6	74	6.2	0.0 %	-29.5 %
28	36	GENEVA FINANCIAL LLC	19	174	14.5	72.7 %	75.8 %	78	64	BAY EQUITY LLC	6	72	6.0	-40.0 %	-7.7 %
28	39	UNIVERSAL LENDING CO	19	140	11.7	216.7 %	0.7 %	78	83	AMERICAN LIBERTY MOR	6	55	4.6	0.0 %	-5.2 %
32	23	MAGNOLIA BANK INC	18	240	20.0	-10.0 %	37.9 %	78	87	KEY CITY LENDING INC	6	53	4.4	200.0 %	178.9 %
32	25	MID AMERICA MORTGAGE	18	233	19.4	-30.8 %	70.1 %	78	90	TOP FLITE FINANCIAL	6	50	4.2	-40.0 %	163.2 %
34	28	JET DIRECT FUNDING C	17	217	18.1	54.5 %	8.5 %	78	90	MORTGAGE SOUTH OF TE	6	50	4.2	50.0 %	31.6 %
34	41	PREMIER MORTGAGE RES	17	122	10.2	54.5 %	-1.6 %	78	106	CALIVER BEACH MORTGA	6	44	3.7	50.0 %	-2.2 %
36	35	AMERICAN FINANCIAL M	15	176	14.7	0.0 %	49.2 %	78	111	ZYNG INC DBA ZYNG MO	6	43	3.6	100.0 %	0.0 %
36	37	BROKER SOLUTIONS INC	15	162	13.5	-37.5 %	-22.9 %	78	122	DANARYN CORPORATION	6	38	3.2	50.0 %	90.0 %
36	42	KELLY MORTGAGE INC	15	121	10.1	66.7 %	49.4 %	78	146	HORIZON COMMUNITY BA	6	32	2.7	-50.0 %	60.0 %
36	48	ACADEMY MORTGAGE COR	15	101	8.4	150.0 %	-11.4 %	78	146	STANDARD LENDERS INC	6	32	2.7	200.0 %	433.3 %
40	33	THE FEDERAL SAVINGS	14	181	15.1	-46.2 %	24.8 %	90	56	DALE ERNEST TILLMAN	5	84	7.0	-44.4 %	64.7 %
40	38	GOLDEN YEARS MORTGAG	14	145	12.1	133.3 %	5.8 %	90	81	ATLANTIC COAST MORTG	5	56	4.7	150.0 %	-23.3 %
42	57	SUN WEST MORTGAGE CO	13	83	6.9	85.7 %	453.3 %	90	84	E MORTGAGE CAPITAL I	5	54	4.5	-16.7 %	157.1 %
42	60	THE REVERSE MORTGAGE	13	81	6.8	44.4 %	9.5 %	90	90	INNOVATIVE REAL ESTA	5	50	4.2	0.0 %	
44	43	NORTHWEST REVERSE MO	12	119	9.9	-20.0 %	85.9 %	90	95	HECM SENIOR HOME FIN	5	49	4.1	-16.7 %	32.4 %
44	43	RESIDENTIAL HOME FUN	12	119	9.9	0.0 %	221.6 %	90	95	MORIA DEVELOPMENT IN	5	49	4.1	0.0 %	48.5 %
44	47	GUILD MORTGAGE COMPA	12	105	8.8	-7.7 %	20.7 %	90	101	BROOKSTONE MORTGAGE	5	46	3.8	150.0 %	15.0 %
44	76	AMERICAN MORTGAGE &	12	60	5.0	71.4 %	1,400.0 %	90	106	SIMONICH CORPORATION	5	44	3.7	0.0 %	-2.2 %
48	26	NATIONWIDE EQUITIES	11	231	19.3	-54.2 %	-14.4 %	90	106	SECURITYNATIONAL MOR	5	44	3.7	0.0 %	51.7 %
48	50	GUARANTEED RATE INC	11	97	8.1	10.0 %	9.0 %	90	111	719 LENDING INC	5	43	3.6	-16.7 %	514.3 %
48	54	LEADER ONE FINANCIAL	11	88	7.3	83.3 %	3.5 %	90	130	JACK TENOLD LLC	5	35	2.9	-28.6 %	-23.9 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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