

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through January 2022

Next Release Date: Week 4 of April

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Retail Endorsement Growth

13.3 %

Wholesale Endorsement Growth

7.0 %

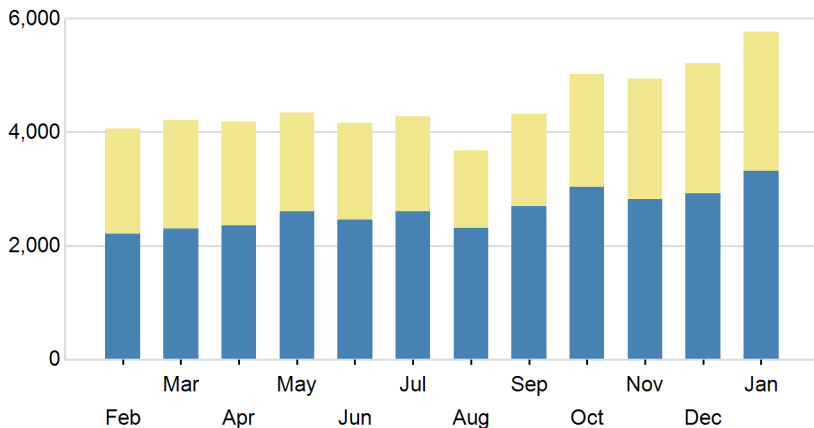
Total Endorsement Growth

10.5 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Feb	2,209	-8.1 %	1,853	-12.8 %	4,062	-10.3 %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Total	31,646		22,533		54,179	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,437	1,313	1,281	1,691	1,504	1,572	1,209	1,466	1,604	1,562	1,568	1,655	17,862	33.0%
FINANCE OF AMERICA REVER	671	788	673	621	622	490	468	479	663	662	982	799	7,918	14.6%
REVERSE MORTGAGE FUNDING	445	564	441	447	412	642	468	451	517	539	415	526	5,867	10.8%
LONGBRIDGE FINANCIAL LLC	411	341	407	287	281	225	273	393	443	574	603	889	5,127	9.5%
LIBERTY REVERSE MORTGAGE	314	341	402	344	337	359	160	357	728	544	430	506	4,822	8.9%
MUTUAL OF OMAHA MORTGAGE	221	253	258	232	333	218	316	361	392	349	484	466	3,883	7.2%
OPEN MORTGAGE LLC	219	201	242	189	164	206	153	174	170	222	191	208	2,339	4.3%
FAIRWAY INDEPENDENT MORT	169	158	138	121	117	102	118	79	108	166	213	230	1,719	3.2%
SOUTH RIVER MORTGAGE LLC	122	119	148	126	123	157	98	108	127	174	176	165	1,643	3.0%
HIGHTECHLENDING INC	42	98	74	86	95	83	72	125	122	98	80	95	1,070	2.0%
Total	4,051	4,176	4,064	4,144	3,988	4,054	3,335	3,993	4,874	4,890	5,142	5,539	52,250	96.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	15,296	2,566	17,862	20.7 %	-1.2 %	17.0 %	86 %	14 %	28.2 %	11.4 %	33.0 %
FINANCE OF AMERICA REVERS	5	1	2	1,744	6,174	7,918	19.8 %	0.1 %	3.9 %	22 %	78 %	3.2 %	27.4 %	14.6 %
REVERSE MORTGAGE FUNDING	3	3	3	2,987	2,880	5,867	22.9 %	3.2 %	12.4 %	51 %	49 %	5.5 %	12.8 %	10.8 %
LONGBRIDGE FINANCIAL LLC	8	2	4	1,201	3,926	5,127	38.5 %	50.0 %	47.1 %	23 %	77 %	2.2 %	17.4 %	9.5 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,394	2,428	4,822	85.6 %	-18.9 %	12.6 %	50 %	50 %	4.4 %	10.8 %	8.9 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,167	716	3,883	53.7 %	15.3 %	44.8 %	82 %	18 %	5.8 %	3.2 %	7.2 %
OPEN MORTGAGE LLC	14	6	7	553	1,786	2,339	-12.6 %	61.5 %	34.5 %	24 %	76 %	1.0 %	7.9 %	4.3 %
FAIRWAY INDEPENDENT MORTG	6		8	1,719	0	1,719	-14.3 %	NaN	-14.3 %	100 %	0 %	3.2 %		3.2 %
SOUTH RIVER MORTGAGE LLC	7		9	1,643	0	1,643	193.9 %	NaN	193.9 %	100 %	0 %	3.0 %		3.0 %
HIGHTECHLENDING INC	10	10	10	752	318	1,070	30.6 %	17.3 %	26.3 %	70 %	30 %	1.4 %	1.4 %	2.0 %
Total				31,456	20,794	52,250	28.2 %	8.5 %	19.5 %	60 %	40 %	58.1 %	92.3 %	96.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	15,296	2,566	17,862	2,627	-31	2,596	86 %	14 %	28.2 %	11.4 %	33.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,167	716	3,883	1,107	95	1,202	82 %	18 %	5.8 %	3.2 %	7.2 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,394	2,428	4,822	1,104	-566	538	50 %	50 %	4.4 %	10.8 %	8.9 %
SOUTH RIVER MORTGAGE LLC	7		9	1,643	0	1,643	1,084	0	1,084	100 %	0 %	3.0 %		3.0 %
REVERSE MORTGAGE FUNDING	3	3	3	2,987	2,880	5,867	557	88	645	51 %	49 %	5.5 %	12.8 %	10.8 %
Total				25,487	8,590	34,077	6,479	-414	6,065	75 %	25 %	47.0 %	38.1 %	62.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	8	2	4	1,201	3,926	5,127	334	1,308	1,642	23 %	77 %	2.2 %	17.4 %	9.5 %
OPEN MORTGAGE LLC	14	6	7	553	1,786	2,339	-80	680	600	24 %	76 %	1.0 %	7.9 %	4.3 %
MID AMERICA MORTGAGE INC	25	9	17	243	324	567	100	301	401	43 %	57 %	0.4 %	1.4 %	1.0 %
MONEY HOUSE INC	192	8	18	21	524	545	9	204	213	4 %	96 %	0.0 %	2.3 %	1.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,167	716	3,883	1,107	95	1,202	82 %	18 %	5.8 %	3.2 %	7.2 %
Total				5,185	7,276	12,461	1,470	2,588	4,058	42 %	58 %	9.6 %	32.3 %	23.0 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	670	41 %
LONGBRIDGE FINANCIAL LLC	250	37 %
REVERSE MORTGAGE FUNDING LLC	321	24 %
AMERICAN ADVISORS GROUP	386	25 %
LIBERTY REVERSE MORTGAGE	296	31 %
OPEN MORTGAGE LLC	108	38 %
MUTUAL OF OMAHA MORTGAGE INC	111	16 %
MONEY HOUSE INC	70	18 %
MID AMERICA MORTGAGE INC	57	26 %
HIGHTECHLENDING INC	162	28 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through January 2022

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	15,296	2,566	17,862	28.2%	11.4%	33.0%	47	51	ACADEMY MORTGAGE COR	110	0	110	0.2%	0.0%	0.2%					
5	1	2	FINANCE OF AMERICA R	1,744	6,174	7,918	3.2%	27.4%	14.6%	48	52	GUILD MORTGAGE COMPA	109	0	109	0.2%	0.0%	0.2%					
3	3	3	REVERSE MORTGAGE FUN	2,987	2,880	5,867	5.5%	12.8%	10.8%	49	53	GUARANTEED RATE INC	102	0	102	0.2%	0.0%	0.2%					
8	2	4	LONGBRIDGE FINANCIAL	1,201	3,926	5,127	2.2%	17.4%	9.5%	50	54	UNITED PACIFIC MORTG	98	0	98	0.2%	0.0%	0.2%					
4	5	5	LIBERTY REVERSE MORT	2,394	2,428	4,822	4.4%	10.8%	8.9%	51	55	LEADER ONE FINANCIAL	92	0	92	0.2%	0.0%	0.2%					
2	7	6	MUTUAL OF OMAHA MORT	3,167	716	3,883	5.8%	3.2%	7.2%	52	56	ALPHA MORTGAGE CORPO	91	0	91	0.2%	0.0%	0.2%					
14	6	7	OPEN MORTGAGE LLC	553	1,786	2,339	1.0%	7.9%	4.3%	52	56	DALE ERNEST TILLMAN	91	0	91	0.2%	0.0%	0.2%					
6	8	8	FAIRWAY INDEPENDENT	1,719	0	1,719	3.2%	0.0%	3.2%	54	58	APPROVAL FIRST HOME	89	0	89	0.2%	0.0%	0.2%					
7	9	9	SOUTH RIVER MORTGAGE	1,643	0	1,643	3.0%	0.0%	3.0%	55	59	BANK OF ENGLAND	88	0	88	0.2%	0.0%	0.2%					
10	10	10	HIGHTECHLENDING INC	752	318	1,070	1.4%	1.4%	2.0%	56	60	SENIOR FUNDING ASSOC	87	0	87	0.2%	0.0%	0.2%					
9	11	11	ENNKAR INC	997	0	997	1.8%	0.0%	1.8%	56	60	THE REVERSE MORTGAGE	87	0	87	0.2%	0.0%	0.2%					
11	12	12	ADVISORS MORTGAGE GR	715	0	715	1.3%	0.0%	1.3%	58	62	OPULENCE FUNDING LLC	82	0	82	0.2%	0.0%	0.2%					
12	13	13	FINANCE OF AMERICA M	686	0	686	1.3%	0.0%	1.3%	183	17	63	LAND-HOME FINANCIAL	22	59	81	0.0%	0.3%	0.1%				
15	14	14	CHERRY CREEK MORTGAG	552	102	654	1.0%	0.5%	1.2%	59	63	REVERSE MORTGAGE EDU	81	0	81	0.1%	0.0%	0.1%					
17	13	15	GOODLIFE HOME LOANS	478	103	581	0.9%	0.5%	1.1%	60	65	BAY EQUITY LLC	78	0	78	0.1%	0.0%	0.1%					
13	16	16	PREMIUM SECURITY INC	574	0	574	1.1%	0.0%	1.1%	62	66	CF CAPITAL GROUP	75	0	75	0.1%	0.0%	0.1%					
25	9	17	MID AMERICA MORTGAGE	243	324	567	0.4%	1.4%	1.0%	63	67	EAST COAST CAPITAL C	72	0	72	0.1%	0.0%	0.1%					
192	8	18	MONEY HOUSE INC	21	524	545	0.0%	2.3%	1.0%	63	67	INTERCAP LENDING INC	72	0	72	0.1%	0.0%	0.1%					
16	19	19	ALL REVERSE MORTGAGE	501	0	501	0.9%	0.0%	0.9%	65	69	HOMETOWN LENDERS LLC	71	0	71	0.1%	0.0%	0.1%					
18	20	20	PRIMARY RESIDENTIAL	316	0	316	0.6%	0.0%	0.6%	66	70	NEXA MORTGAGE LLC	70	0	70	0.1%	0.0%	0.1%					
19	21	21	SUN AMERICAN MORTGAG	310	0	310	0.6%	0.0%	0.6%	66	70	55 PLACES MORTGAGE L	70	0	70	0.1%	0.0%	0.1%					
45	12	22	MCM HOLDINGS INC	115	186	301	0.2%	0.8%	0.6%	68	72	DATA MORTGAGE DBA ES	69	0	69	0.1%	0.0%	0.1%					
20	23	23	HERITAGE HOME LOANS	293	0	293	0.5%	0.0%	0.5%	68	72	FSI MORTGAGE LLC	69	0	69	0.1%	0.0%	0.1%					
28	16	24	NATIONWIDE EQUITIES	214	62	276	0.4%	0.3%	0.5%	71	74	C & E FINANCIAL GROU	65	0	65	0.1%	0.0%	0.1%					
21	25	25	AMERICAN PACIFIC MOR	275	0	275	0.5%	0.0%	0.5%	72	75	GREAT FLORIDA LENDIN	64	0	64	0.1%	0.0%	0.1%					
22	26	26	INTEGRITY 1ST MORTGA	271	0	271	0.5%	0.0%	0.5%	72	75	AMERICAN MORTGAGE &	64	0	64	0.1%	0.0%	0.1%					
23	27	27	MAGNOLIA BANK INC	250	0	250	0.5%	0.0%	0.5%	74	77	DIRECTORS MORTGAGE I	63	0	63	0.1%	0.0%	0.1%					
23	27	27	REVERSE FREEDOM LLC	250	0	250	0.5%	0.0%	0.5%	131	19	78	TOTAL MEDIA MANAGEME	37	24	61	0.1%	0.1%	0.1%				
26	29	29	SENIOR LENDING CORPO	221	0	221	0.4%	0.0%	0.4%	75	79	MORTGAGE MASTER SERV	58	0	58	0.1%	0.0%	0.1%					
27	30	30	JET DIRECT FUNDING C	216	0	216	0.4%	0.0%	0.4%	75	79	E MORTGAGE CAPITAL I	58	0	58	0.1%	0.0%	0.1%					
409	11	31	PLAZA HOME MORTGAGE	6	209	215	0.0%	0.9%	0.4%	77	81	ACCESS REVERSE MORTG	57	0	57	0.1%	0.0%	0.1%					
29	32	32	FIRST AMERICAN HOME	207	0	207	0.4%	0.0%	0.4%	77	81	AMERICAN LIBERTY MOR	57	0	57	0.1%	0.0%	0.1%					
30	33	33	C2 FINANCIAL CORPORA	196	0	196	0.4%	0.0%	0.4%	79	83	MORTGAGESHOP LLC	56	0	56	0.1%	0.0%	0.1%					
31	34	34	VIP MORTGAGE INC	193	0	193	0.4%	0.0%	0.4%	79	83	MORTGAGE SOUTH OF TE	56	0	56	0.1%	0.0%	0.1%					
32	35	35	HOMEBRIDGE FINANCIAL	185	0	185	0.3%	0.0%	0.3%	79	83	KEY CITY LENDING INC	56	0	56	0.1%	0.0%	0.1%					
33	36	36	AMERICAN FINANCIAL M	183	0	183	0.3%	0.0%	0.3%	82	86	PREMIER REVERSE MORT	54	0	54	0.1%	0.0%	0.1%					
34	37	37	THE FEDERAL SAVINGS	181	0	181	0.3%	0.0%	0.3%	82	86	REVERSE MORTGAGE LEN	54	0	54	0.1%	0.0%	0.1%					
35	38	38	GENEVA FINANCIAL LLC	180	0	180	0.3%	0.0%	0.3%	82	86	THRIVE MORTGAGE LLC	54	0	54	0.1%	0.0%	0.1%					
36	39	39	BROKER SOLUTIONS INC	169	0	169	0.3%	0.0%	0.3%	85	89	INTERCONTINENTAL CAP	53	0	53	0.1%	0.0%	0.1%					
37	40	40	AMERICAN FINANCIAL N	154	0	154	0.3%	0.0%	0.3%	85	89	FAMILY FIRST FUNDING	53	0	53	0.1%	0.0%	0.1%					
70	15	40	MIDWEST LOAN SOLUTIO	66	88	154	0.1%	0.4%	0.3%	87	91	CROSSCOUNTRY MORTGAG	52	0	52	0.1%	0.0%	0.1%					
37	40	40	GOLDEN YEARS MORTGAG	154	0	154	0.3%	0.0%	0.3%	87	91	TREBOR REVERSE LLC	52	0	52	0.1%	0.0%	0.1%					
39	43	43	PARAMOUNT RESIDENTIA	145	0	145	0.3%	0.0%	0.3%	87	91	MORIA DEVELOPMENT IN	52	0	52	0.1%	0.0%	0.1%					
40	44	44	UNIVERSAL LENDING CO	144	0	144	0.3%	0.0%	0.3%	90	94	LOANDEPOTCOM	51	0	51	0.1%	0.0%	0.1%					
61	18	45	SUN WEST MORTGAGE CO	77	54	131	0.1%	0.2%	0.2%	90	94	HECM SENIOR HOME FIN	51	0	51	0.1%	0.0%	0.1%					
41	46	46	KELLY MORTGAGE INC	129	0	129	0.2%	0.0%	0.2%	90	94	TOP FLITE FINANCIAL	51	0	51	0.1%	0.0%	0.1%					
42	47	47	PREMIER MORTGAGE RES	127	0	127	0.2%	0.0%	0.2%	90	94	ALLIED FIRST BANK SB	51	0	51	0.1%	0.0%	0.1%					
43	48	48	NORTHWEST REVERSE MO	125	0	125	0.2%	0.0%	0.2%	90	94	INNOVATIVE REAL ESTA	51	0	51	0.1%	0.0%	0.1%					
44	49	49	RESIDENTIAL HOME FUN	118	0	118	0.2%	0.0%	0.2%	95	99	PROFESSIONAL MORTGAG	50	0	50	0.1%	0.0%	0.1%					
45	50	50	SILVER LEAF MORTGAGE	115	0	115	0.2%	0.0%	0.2%	96	100	ATLANTIC COAST MORTG	48	0	48	0.1%	0.0%	0.1%					

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - January 2022 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,449	1,449	1,449.0		31.0 %	50	50	ALPHA MORTGAGE CORPO	11	11	11.0		-42.1 %
2	2	MUTUAL OF OMAHA MORT	392	392	392.0		84.9 %	52	52	MIDWEST LOAN Solutio	10	10	10.0		-37.5 %
3	3	REVERSE MORTGAGE FUN	293	293	293.0		-20.8 %	52	52	RESIDENTIAL HOME FUN	10	10	10.0		-9.1 %
4	4	LIBERTY REVERSE MORT	249	249	249.0		100.8 %	52	52	DATA MORTGAGE DBA ES	10	10	10.0		0.0 %
5	5	FAIRWAY INDEPENDENT	230	230	230.0		16.8 %	52	52	GUILD MORTGAGE COMPA	10	10	10.0		66.7 %
6	6	LONGBRIDGE FINANCIAL	195	195	195.0		65.3 %	52	52	THE REVERSE MORTGAGE	10	10	10.0		150.0 %
7	7	FINANCE OF AMERICA R	184	184	184.0		57.3 %	57	57	GOODLIFE HOME LOANS	9	9	9.0		0.0 %
8	8	SOUTH RIVER MORTGAGE	165	165	165.0		42.2 %	57	57	NEXA MORTGAGE LLC	9	9	9.0		28.6 %
9	9	PREMIUM SECURITY INC	122	122	122.0		617.6 %	57	57	SUCCESS MORTGAGE PAR	9	9	9.0		28.6 %
10	10	ENNKAR INC	121	121	121.0		36.0 %	57	57	FOUNTAIN CITY FUNDIN	9	9	9.0		200.0 %
11	11	CHERRY CREEK MORTGAG	117	117	117.0		303.4 %	57	57	ARAMCO MORTGAGE INC	9	9	9.0		350.0 %
12	12	FINANCE OF AMERICA M	91	91	91.0		40.0 %	62	62	HOMETOWN LENDERS LLC	8	8	8.0		-38.5 %
13	13	ALL REVERSE MORTGAGE	76	76	76.0		22.6 %	62	62	MORTGAGE MASTER SERV	8	8	8.0		-27.3 %
14	14	HIGHTECHLENDING INC	64	64	64.0		0.0 %	62	62	SILVER LEAF MORTGAGE	8	8	8.0		-27.3 %
15	15	HERITAGE HOME LOANS	58	58	58.0		38.1 %	62	62	ACCESS REVERSE MORTG	8	8	8.0		-27.3 %
16	16	ADVISORS MORTGAGE GR	55	55	55.0		-16.7 %	62	62	ZYNG INC DBA ZYNG MO	8	8	8.0		-11.1 %
17	17	OPEN MORTGAGE LLC	44	44	44.0		-21.4 %	62	62	CF CAPITAL GROUP	8	8	8.0		14.3 %
18	18	AMERICAN PACIFIC MOR	35	35	35.0		-2.8 %	62	62	MORTGAGESHOP LLC	8	8	8.0		33.3 %
19	19	SUN AMERICAN MORTGAG	32	32	32.0		-39.6 %	62	62	UNITED PACIFIC MORTG	8	8	8.0		33.3 %
20	20	PRIMARY RESIDENTIAL	30	30	30.0		76.5 %	62	62	TOTAL MEDIA MANAGEME	8	8	8.0		60.0 %
21	21	BROKER SOLUTIONS INC	27	27	27.0		35.0 %	62	62	INTERCAP LENDING INC	8	8	8.0		166.7 %
22	22	MID AMERICA MORTGAGE	26	26	26.0		62.5 %	62	62	STANDARD LENDERS INC	8	8	8.0		300.0 %
22	22	REVERSE FREEDOM LLC	26	26	26.0		73.3 %	62	62	MORTGAGE SOUTH OF TE	8	8	8.0		300.0 %
24	24	HOMEBRIDGE FINANCIAL	25	25	25.0		13.6 %	62	62	CALIFORNIA REVERSE A	8	8	8.0		700.0 %
24	24	PARAMOUNT RESIDENTIA	25	25	25.0		177.8 %	75	75	KRS CAPITAL PARTNERS	7	7	7.0		-53.3 %
26	26	JET DIRECT FUNDING C	22	22	22.0		-4.3 %	75	75	OPULENCE FUNDING LLC	7	7	7.0		-30.0 %
26	26	PREMIER MORTGAGE RES	22	22	22.0		29.4 %	75	75	THRIVE MORTGAGE LLC	7	7	7.0		-22.2 %
26	26	GENEVA FINANCIAL LLC	22	22	22.0		37.5 %	75	75	I3 LENDING INC	7	7	7.0		-22.2 %
29	29	INTEGRITY 1ST MORTGA	21	21	21.0		-4.5 %	75	75	LOANDEPOTCOM	7	7	7.0		16.7 %
29	29	VIP MORTGAGE INC	21	21	21.0		16.7 %	75	75	INNOVATIVE REAL ESTA	7	7	7.0		16.7 %
31	31	MAGNOLIA BANK INC	20	20	20.0		100.0 %	75	75	GREAT FLORIDA LENDIN	7	7	7.0		40.0 %
32	32	THE FEDERAL SAVINGS	19	19	19.0		0.0 %	75	75	EVERETT FINANCIAL	7	7	7.0		75.0 %
32	32	AMERICAN FINANCIAL M	19	19	19.0		58.3 %	75	75	CARLSON JAMES EDWARD	7	7	7.0		75.0 %
32	32	ACADEMY MORTGAGE COR	19	19	19.0		90.0 %	75	75	JACK TENOLD LLC	7	7	7.0		250.0 %
35	35	UNIVERSAL LENDING CO	18	18	18.0		28.6 %	75	75	IREVERSE HOME LOANS	7	7	7.0		250.0 %
36	36	NORTHWEST REVERSE MO	17	17	17.0		54.5 %	75	75	HOMEGROWN FINANCIAL	7	7	7.0		600.0 %
36	36	GOLDEN YEARS MORTGAG	17	17	17.0		112.5 %	75	75	AMERIFIRST FINANCIAL	7	7	7.0		600.0 %
38	38	SENIOR LENDING CORPO	15	15	15.0		-31.8 %	75	75	THE TURNKEY FOUNDATI	7	7	7.0		
39	39	GUARANTEED RATE INC	14	14	14.0		55.6 %	89	89	TREBOR REVERSE LLC	6	6	6.0		-60.0 %
39	39	DALE ERNEST TILLMAN	14	14	14.0		100.0 %	89	89	ATLANTIC COAST MORTG	6	6	6.0		-57.1 %
39	39	KELLY MORTGAGE INC	14	14	14.0		133.3 %	89	89	PREMIER REVERSE MORT	6	6	6.0		-33.3 %
42	42	NATIONWIDE EQUITIES	13	13	13.0		-56.7 %	89	89	EAST COAST CAPITAL C	6	6	6.0		-25.0 %
42	42	FIRST AMERICAN HOME	13	13	13.0		-23.5 %	89	89	DIRECTORS MORTGAGE I	6	6	6.0		-25.0 %
42	42	BANK OF ENGLAND	13	13	13.0		-13.3 %	89	89	EVERGREEN MONEYSOURC	6	6	6.0		-14.3 %
42	42	C2 FINANCIAL CORPORA	13	13	13.0		-7.1 %	89	89	FAMILY FIRST FUNDING	6	6	6.0		20.0 %
42	42	LEADER ONE FINANCIAL	13	13	13.0		44.4 %	89	89	VERITAS FUNDING LLC	6	6	6.0		50.0 %
42	42	FSI MORTGAGE LLC	13	13	13.0		333.3 %	89	89	HECM SENIOR HOME FIN	6	6	6.0		50.0 %
48	48	SENIOR FUNDING ASSOC	12	12	12.0		71.4 %	89	89	AMERICAN LIBERTY MOR	6	6	6.0		50.0 %
48	48	BAY EQUITY LLC	12	12	12.0		100.0 %	89	89	CROSSCOUNTRY MORTGAG	6	6	6.0		100.0 %
50	50	AMERICAN FINANCIAL N	11	11	11.0		-70.3 %	89	89	LOANATIK LLC	6	6	6.0		100.0 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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