

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through February 2022

Next Release Date: Week 4 of May

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**Retail
Endorsement Growth**

-10.1 %

**Wholesale
Endorsement Growth**

-11.8 %

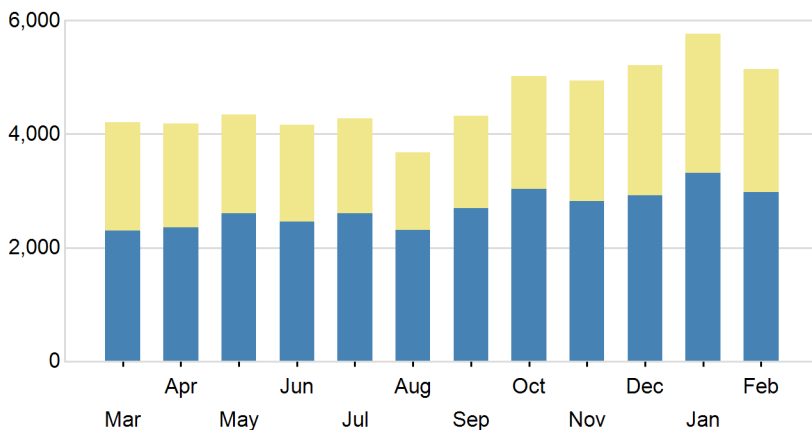
**Total
Endorsement Growth**

-10.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	2,299	4.1 %	1,915	3.3 %	4,214	3.7 %
Apr	2,357	2.5 %	1,825	-4.7 %	4,182	-0.8 %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Total	32,416		22,841		55,257	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,313	1,281	1,691	1,504	1,572	1,209	1,466	1,604	1,562	1,568	1,655	1,535	17,960	32.5%
FINANCE OF AMERICA REVER	788	673	621	622	490	468	479	663	662	982	799	666	7,913	14.3%
REVERSE MORTGAGE FUNDING	564	441	447	412	642	468	451	517	539	415	526	522	5,944	10.8%
Longbridge Financial LLC	341	407	287	281	225	273	393	443	574	603	889	712	5,428	9.8%
LIBERTY REVERSE MORTGAGE	341	402	344	337	359	160	357	728	544	430	506	447	4,955	9.0%
MUTUAL OF OMAHA MORTGAGE	253	258	232	333	218	316	361	392	349	484	466	441	4,103	7.4%
OPEN MORTGAGE LLC	201	242	189	164	206	153	174	170	222	191	208	201	2,321	4.2%
FAIRWAY INDEPENDENT MORT	158	138	121	117	102	118	79	108	166	213	230	190	1,740	3.1%
SOUTH RIVER MORTGAGE LLC	119	148	126	123	157	98	108	127	174	176	165	143	1,664	3.0%
HIGHTECHLENDING INC	98	74	86	95	83	72	125	122	98	80	95	114	1,142	2.1%
Total	4,176	4,064	4,144	3,988	4,054	3,335	3,993	4,874	4,890	5,142	5,539	4,971	53,170	96.2%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	15,436	2,524	17,960	16.3 %	-5.8 %	12.6 %	86 %	14 %	27.9 %	11.1 %	32.5 %
FINANCE OF AMERICA REVERS	6	1	2	1,718	6,195	7,913	12.8 %	-1.5 %	1.3 %	22 %	78 %	3.1 %	27.1 %	14.3 %
REVERSE MORTGAGE FUNDING	3	3	3	3,069	2,875	5,944	24.9 %	2.0 %	12.6 %	52 %	48 %	5.6 %	12.6 %	10.8 %
Longbridge Financial LLC	8	2	4	1,259	4,169	5,428	38.5 %	50.9 %	47.9 %	23 %	77 %	2.3 %	18.3 %	9.8 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,524	2,431	4,955	108.3 %	-6.2 %	30.3 %	51 %	49 %	4.6 %	10.6 %	9.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,366	737	4,103	60.1 %	18.3 %	50.6 %	82 %	18 %	6.1 %	3.2 %	7.4 %
OPEN MORTGAGE LLC	15	6	7	538	1,783	2,321	-17.2 %	45.9 %	24.0 %	23 %	77 %	1.0 %	7.8 %	4.2 %
FAIRWAY INDEPENDENT MORTG	5		8	1,740	0	1,740	-14.1 %	NaN	-14.1 %	100 %	0 %	3.1 %		3.1 %
SOUTH RIVER MORTGAGE LLC	7		9	1,664	0	1,664	144.3 %	NaN	144.3 %	100 %	0 %	3.0 %		3.0 %
HIGHTECHLENDING INC	10	9	10	792	350	1,142	35.2 %	30.1 %	33.6 %	69 %	31 %	1.4 %	1.5 %	2.1 %
Total				32,106	21,064	53,170	26.3 %	9.4 %	19.0 %	60 %	40 %	58.1 %	92.2 %	96.2 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	15,436	2,524	17,960	2,165	-156	2,009	86 %	14 %	27.9 %	11.1 %	32.5 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,524	2,431	4,955	1,312	-161	1,151	51 %	49 %	4.6 %	10.6 %	9.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,366	737	4,103	1,264	114	1,378	82 %	18 %	6.1 %	3.2 %	7.4 %
SOUTH RIVER MORTGAGE LLC	7		9	1,664	0	1,664	983	0	983	100 %	0 %	3.0 %		3.0 %
REVERSE MORTGAGE FUNDING	3	3	3	3,069	2,875	5,944	612	55	667	52 %	48 %	5.6 %	12.6 %	10.8 %
Total				26,059	8,567	34,626	6,336	-148	6,188	75 %	25 %	47.2 %	37.5 %	62.7 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	8	2	4	1,259	4,169	5,428	350	1,407	1,757	23 %	77 %	2.3 %	18.3 %	9.8 %
OPEN MORTGAGE LLC	15	6	7	538	1,783	2,321	-112	561	449	23 %	77 %	1.0 %	7.8 %	4.2 %
MID AMERICA MORTGAGE INC	23	9	15	263	350	613	113	319	432	43 %	57 %	0.5 %	1.5 %	1.1 %
MONEY HOUSE INC	193	8	18	21	528	549	13	198	211	4 %	96 %	0.0 %	2.3 %	1.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,366	737	4,103	1,264	114	1,378	82 %	18 %	6.1 %	3.2 %	7.4 %
Total				5,447	7,567	13,014	1,628	2,599	4,227	42 %	58 %	9.9 %	33.1 %	23.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	659	42 %
Longbridge Financial LLC	254	37 %
REVERSE MORTGAGE FUNDING LLC	323	24 %
AMERICAN ADVISORS GROUP	392	24 %
LIBERTY REVERSE MORTGAGE	295	30 %
OPEN MORTGAGE LLC	112	37 %
MUTUAL OF OMAHA MORTGAGE INC	109	16 %
MONEY HOUSE INC	71	18 %
MID AMERICA MORTGAGE INC	60	27 %
HIGHTECHLENDING INC	170	24 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET



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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2022

Rank							Loans			Market Share			Rank							Loans			Market Share		
R	W	T	Company		R	W	Total	Ret	Whls	Total	R	W	T	Company		R	W	T	Ret	Whls	Total				
1	4	1	AMERICAN ADVISORS GR		15,436	2,524	17,960	27.9 %	11.1 %	32.5 %	47		51	ACADEMY MORTGAGE COR		115	0	115	0.2 %	0.0 %	0.2 %				
6	1	2	FINANCE OF AMERICA R		1,718	6,195	7,913	3.1 %	27.1 %	14.3 %	48		52	SILVER LEAF MORTGAGE		111	0	111	0.2 %	0.0 %	0.2 %				
3	3	3	REVERSE MORTGAGE FUN		3,069	2,875	5,944	5.6 %	12.6 %	10.8 %	49		53	UNITED PACIFIC MORTG		99	0	99	0.2 %	0.0 %	0.2 %				
8	2	4	LONGBRIDGE FINANCIAL		1,259	4,169	5,428	2.3 %	18.3 %	9.8 %	50		54	DALE ERNEST TILLMAN		98	0	98	0.2 %	0.0 %	0.2 %				
4	5	5	LIBERTY REVERSE MORT		2,524	2,431	4,955	4.6 %	10.6 %	9.0 %	51		55	GUARANTEED RATE INC		97	0	97	0.2 %	0.0 %	0.2 %				
2	7	6	MUTUAL OF OMAHA MORT		3,366	737	4,103	6.1 %	3.2 %	7.4 %	52		56	APPROVAL FIRST HOME		96	0	96	0.2 %	0.0 %	0.2 %				
15	6	7	OPEN MORTGAGE LLC		538	1,783	2,321	1.0 %	7.8 %	4.2 %	53		57	BANK OF ENGLAND		91	0	91	0.2 %	0.0 %	0.2 %				
5		8	FAIRWAY INDEPENDENT		1,740	0	1,740	3.1 %	0.0 %	3.1 %	53		57	ALPHA MORTGAGE CORPO		91	0	91	0.2 %	0.0 %	0.2 %				
7		9	SOUTH RIVER MORTGAGE		1,664	0	1,664	3.0 %	0.0 %	3.0 %	55		59	SENIOR FUNDING ASSOC		89	0	89	0.2 %	0.0 %	0.2 %				
10	9	10	HIGHTECHLENDING INC		792	350	1,142	1.4 %	1.5 %	2.1 %	56		60	LEADER ONE FINANCIAL		88	0	88	0.2 %	0.0 %	0.2 %				
9		11	ENNKAR INC		1,004	0	1,004	1.8 %	0.0 %	1.8 %	57		61	BAY EQUITY LLC		87	0	87	0.2 %	0.0 %	0.2 %				
11		12	ADVISORS MORTGAGE GR		771	0	771	1.4 %	0.0 %	1.4 %	57		61	THE REVERSE MORTGAGE		87	0	87	0.2 %	0.0 %	0.2 %				
12		13	FINANCE OF AMERICA M		696	0	696	1.3 %	0.0 %	1.3 %	170	16	63	LAND-HOME FINANCIAL		25	58	83	0.0 %	0.3 %	0.2 %				
14	14	14	CHERRY CREEK MORTGAG		555	100	655	1.0 %	0.4 %	1.2 %	59		64	REVERSE MORTGAGE EDU		81	0	81	0.1 %	0.0 %	0.1 %				
23	9	15	MID AMERICA MORTGAGE		263	350	613	0.5 %	1.5 %	1.1 %	60		65	HOMETOWN LENDERS LLC		76	0	76	0.1 %	0.0 %	0.1 %				
17	13	16	GOODLIFE HOME LOANS		501	111	612	0.9 %	0.5 %	1.1 %	61		66	CF CAPITAL GROUP		74	0	74	0.1 %	0.0 %	0.1 %				
13		17	PREMIUM SECURITY INC		603	0	603	1.1 %	0.0 %	1.1 %	61		66	55 PLACES MORTGAGE L		74	0	74	0.1 %	0.0 %	0.1 %				
193	8	18	MONEY HOUSE INC		21	528	549	0.0 %	2.3 %	1.0 %	63		68	FSI MORTGAGE LLC		73	0	73	0.1 %	0.0 %	0.1 %				
16		19	ALL REVERSE MORTGAGE		521	0	521	0.9 %	0.0 %	0.9 %	65		69	OPULENCE FUNDING LLC		72	0	72	0.1 %	0.0 %	0.1 %				
18		20	PRIMARY RESIDENTIAL		330	0	330	0.6 %	0.0 %	0.6 %	65		69	NEXA MORTGAGE LLC		72	0	72	0.1 %	0.0 %	0.1 %				
19		21	HERITAGE HOME LOANS		315	0	315	0.6 %	0.0 %	0.6 %	67		71	DATA MORTGAGE DBA ES		70	0	70	0.1 %	0.0 %	0.1 %				
20		22	SUN AMERICAN MORTGAG		310	0	310	0.6 %	0.0 %	0.6 %	67		71	AMERICAN MORTGAGE &		70	0	70	0.1 %	0.0 %	0.1 %				
46	12	23	MCM HOLDINGS INC		117	177	294	0.2 %	0.8 %	0.5 %	69		73	EAST COAST CAPITAL C		69	0	69	0.1 %	0.0 %	0.1 %				
21		24	AMERICAN PACIFIC MOR		278	0	278	0.5 %	0.0 %	0.5 %	70		74	INTERCAP LENDING INC		67	0	67	0.1 %	0.0 %	0.1 %				
22		25	INTEGRITY 1ST MORTGA		265	0	265	0.5 %	0.0 %	0.5 %	72		75	DIRECTORS MORTGAGE I		66	0	66	0.1 %	0.0 %	0.1 %				
24		26	REVERSE FREEDOM LLC		258	0	258	0.5 %	0.0 %	0.5 %	125	19	76	TOTAL MEDIA MANAGEME		40	25	65	0.1 %	0.1 %	0.1 %				
29	18	27	NATIONWIDE EQUITIES		201	53	254	0.4 %	0.2 %	0.5 %	73		76	C & E FINANCIAL GROU		65	0	65	0.1 %	0.0 %	0.1 %				
25		28	MAGNOLIA BANK INC		246	0	246	0.4 %	0.0 %	0.4 %	74		78	GREAT FLORIDA LENDIN		61	0	61	0.1 %	0.0 %	0.1 %				
428	11	29	PLAZA HOME MORTGAGE		6	225	231	0.0 %	1.0 %	0.4 %	75		79	PREMIER REVERSE MORT		60	0	60	0.1 %	0.0 %	0.1 %				
26		30	JET DIRECT FUNDING C		218	0	218	0.4 %	0.0 %	0.4 %	75		79	E MORTGAGE CAPITAL I		60	0	60	0.1 %	0.0 %	0.1 %				
27		31	SENIOR LENDING CORPO		215	0	215	0.4 %	0.0 %	0.4 %	77		81	MORTGAGE MASTER SERV		58	0	58	0.1 %	0.0 %	0.1 %				
28		32	FIRST AMERICAN HOME		211	0	211	0.4 %	0.0 %	0.4 %	77		81	MORTGAGE SOUTH OF TE		58	0	58	0.1 %	0.0 %	0.1 %				
30		33	VIP MORTGAGE INC		200	0	200	0.4 %	0.0 %	0.4 %	77		81	KEY CITY LENDING INC		58	0	58	0.1 %	0.0 %	0.1 %				
31		34	C2 FINANCIAL CORPORA		191	0	191	0.3 %	0.0 %	0.3 %	80		84	CROSSCOUNTRY MORTGAG		57	0	57	0.1 %	0.0 %	0.1 %				
32		35	HOMEBRIDGE FINANCIAL		186	0	186	0.3 %	0.0 %	0.3 %	81		85	MORIA DEVELOPMENT IN		56	0	56	0.1 %	0.0 %	0.1 %				
32		35	THE FEDERAL SAVINGS		186	0	186	0.3 %	0.0 %	0.3 %	81		85	ALLIED FIRST BANK SB		56	0	56	0.1 %	0.0 %	0.1 %				
34		37	GENEVA FINANCIAL LLC		185	0	185	0.3 %	0.0 %	0.3 %	83		87	ACCESS REVERSE MORTG		55	0	55	0.1 %	0.0 %	0.1 %				
35		38	AMERICAN FINANCIAL M		184	0	184	0.3 %	0.0 %	0.3 %	83		87	INTERCONTINENTAL CAP		55	0	55	0.1 %	0.0 %	0.1 %				
36		39	BROKER SOLUTIONS INC		164	0	164	0.3 %	0.0 %	0.3 %	95	20	87	TRUST MORTGAGE LENDI		48	7	55	0.1 %	0.0 %	0.1 %				
37		40	GOLDEN YEARS MORTGAG		159	0	159	0.3 %	0.0 %	0.3 %	85		90	AMERICAN LIBERTY MOR		54	0	54	0.1 %	0.0 %	0.1 %				
70	15	41	MIDWEST LOAN SOLUTIO		67	88	155	0.1 %	0.4 %	0.3 %	85		90	MORTGAGESHOP LLC		54	0	54	0.1 %	0.0 %	0.1 %				
38		41	PARAMOUNT RESIDENTIA		155	0	155	0.3 %	0.0 %	0.3 %	85		90	LOANDEPOTCOM		54	0	54	0.1 %	0.0 %	0.1 %				
39		43	AMERICAN FINANCIAL N		143	0	143	0.3 %	0.0 %	0.3 %	85		90	INNOVATIVE REAL ESTA		54	0	54	0.1 %	0.0 %	0.1 %				
40		44	UNIVERSAL LENDING CO		136	0	136	0.2 %	0.0 %	0.2 %	89		94	THRIVE MORTGAGE LLC		52	0	52	0.1 %	0.0 %	0.1 %				
41		45	PREMIER MORTGAGE RES		134	0	134	0.2 %	0.0 %	0.2 %	89		94	PROFESSIONAL MORTGAG		52	0	52	0.1 %	0.0 %	0.1 %				
42		46	KELLY MORTGAGE INC		128	0	128	0.2 %	0.0 %	0.2 %	91		96	ATLANTIC COAST MORTG		51	0	51	0.1 %	0.0 %	0.1 %				
63	17	47	SUN WEST MORTGAGE CO		73	54	127	0.1 %	0.2 %	0.2 %	92		97	FAMILY FIRST FUNDING		50	0	50	0.1 %	0.0 %	0.1 %				
43		48	NORTHWEST REVERSE MO		126	0	126	0.2 %	0.0 %	0.2 %	92		97	ZYNG INC DBA ZYNG MO		50	0	50	0.1 %	0.0 %	0.1 %				
44		49	RESIDENTIAL HOME FUN		122	0	122	0.2 %	0.0 %	0.2 %	92		97	TOP FLITE FINANCIAL		50	0	50	0.1 %	0.0 %	0.1 %				
45		50	GUILD MORTGAGE COMPA		118	0	118	0.2 %	0.0 %	0.2 %	95		100	CALIVER BEACH MORTGA		48	0	48	0.1 %	0.0 %	0.1 %				

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - February 2022 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,357	2,806	1,403.0	-6.3 %	20.8 %	48	55	ZYNG INC DBA ZYNG MO	10	18	9.0	25.0 %	63.6 %
2	2	MUTUAL OF OMAHA MORT	367	759	379.5	-6.4 %	99.7 %	48	62	DIRECTORS MORTGAGE I	10	16	8.0	66.7 %	6.7 %
3	3	REVERSE MORTGAGE FUN	263	556	278.0	-10.2 %	0.9 %	48	75	APPROVAL FIRST HOME	10	13	6.5	233.3 %	30.0 %
4	4	LIBERTY REVERSE MORT	251	500	250.0	0.8 %	104.1 %	54	51	ALPHA MORTGAGE CORPO	9	20	10.0	-18.2 %	-28.6 %
5	5	FAIRWAY INDEPENDENT	190	420	210.0	-17.4 %	14.8 %	54	55	FOUNTAIN CITY FUNDIN	9	18	9.0	0.0 %	350.0 %
6	6	LONGBRIDGE FINANCIAL	164	359	179.5	-15.9 %	60.3 %	54	60	MORTGAGE SOUTH OF TE	9	17	8.5	12.5 %	88.9 %
7	7	SOUTH RIVER MORTGAGE	143	308	154.0	-13.3 %	29.4 %	54	62	JACK TENOLD LLC	9	16	8.0	28.6 %	166.7 %
8	8	FINANCE OF AMERICA R	123	307	153.5	-33.2 %	15.4 %	54	66	EVERGREEN MONEYSOURC	9	15	7.5	50.0 %	50.0 %
9	12	ADVISORS MORTGAGE GR	100	155	77.5	81.8 %	40.9 %	54	86	SIMONICH CORPORATION	9	11	5.5	350.0 %	57.1 %
10	9	ENNKAR INC	73	194	97.0	-39.7 %	25.2 %	60	46	GUARANTEED RATE INC	8	22	11.0	-42.9 %	0.0 %
11	15	HIGHTECHLENDING INC	69	133	66.5	7.8 %	43.0 %	60	62	ACCESS REVERSE MORTG	8	16	8.0	0.0 %	-23.8 %
12	14	ALL REVERSE MORTGAGE	66	142	71.0	-13.2 %	31.5 %	60	66	IREVERSE HOME LOANS	8	15	7.5	14.3 %	87.5 %
13	13	FINANCE OF AMERICA M	60	151	75.5	-34.1 %	31.3 %	60	69	KEY CITY LENDING INC	8	14	7.0	33.3 %	55.6 %
14	10	PREMIUM SECURITY INC	51	173	86.5	-58.2 %	343.6 %	60	86	REVERSE MORTGAGE ANS	8	11	5.5	166.7 %	266.7 %
15	16	HERITAGE HOME LOANS	43	101	50.5	-25.9 %	60.3 %	65	52	SENIOR FUNDING ASSOC	7	19	9.5	-41.7 %	58.3 %
16	11	CHERRY CREEK MORTGAG	42	159	79.5	-64.1 %	133.8 %	65	60	DATA MORTGAGE DBA ES	7	17	8.5	-30.0 %	6.3 %
16	17	OPEN MORTGAGE LLC	42	86	43.0	-4.5 %	-23.9 %	65	62	NEXA MORTGAGE LLC	7	16	8.0	-22.2 %	33.3 %
18	23	GOODLIFE HOME LOANS	36	45	22.5	300.0 %	104.5 %	65	66	UNITED PACIFIC MORTG	7	15	7.5	-12.5 %	25.0 %
19	18	PRIMARY RESIDENTIAL	35	65	32.5	16.7 %	71.1 %	65	69	AMERIFIRST FINANCIAL	7	14	7.0	0.0 %	180.0 %
20	20	MID AMERICA MORTGAGE	33	59	29.5	26.9 %	103.4 %	65	75	E MORTGAGE CAPITAL I	7	13	6.5	16.7 %	85.7 %
21	19	AMERICAN PACIFIC MOR	29	64	32.0	-17.1 %	3.2 %	65	125	MIDWEST EQUITY MORTG	7	8	4.0	600.0 %	300.0 %
22	20	SUN AMERICAN MORTGAG	27	59	29.5	-15.6 %	-26.3 %	65	125	FIRST CLASS HOME MOR	7	8	4.0	600.0 %	700.0 %
23	22	REVERSE FREEDOM LLC	24	50	25.0	-7.7 %	61.3 %	73	50	SENIOR LENDING CORPO	6	21	10.5	-60.0 %	-38.2 %
24	24	PREMIER MORTGAGE RES	20	42	21.0	-9.1 %	40.0 %	73	52	NATIONWIDE EQUITIES	6	19	9.5	-53.8 %	-61.2 %
24	26	MAGNOLIA BANK INC	20	40	20.0	0.0 %	17.6 %	73	52	LEADER ONE FINANCIAL	6	19	9.5	-53.8 %	0.0 %
24	32	GOLDEN YEARS MORTGAG	20	37	18.5	17.6 %	60.9 %	73	69	SILVER LEAF MORTGAGE	6	14	7.0	-25.0 %	-33.3 %
27	26	VIP MORTGAGE INC	19	40	20.0	-9.5 %	33.3 %	73	69	CF CAPITAL GROUP	6	14	7.0	-25.0 %	0.0 %
28	37	FIRST AMERICAN HOME	18	31	15.5	38.5 %	0.0 %	73	75	LOANDEPOTCOM	6	13	6.5	-14.3 %	44.4 %
29	24	PARAMOUNT RESIDENTIA	17	42	21.0	-32.0 %	162.5 %	73	75	EVERETT FINANCIAL	6	13	6.5	-14.3 %	225.0 %
29	30	INTEGRITY 1ST MORTGA	17	38	19.0	-19.0 %	-15.6 %	73	75	THE TURNKEY FOUNDATI	6	13	6.5	-14.3 %	333.3 %
31	30	JET DIRECT FUNDING C	16	38	19.0	-27.3 %	2.7 %	73	80	LOANATIK LLC	6	12	6.0	0.0 %	140.0 %
31	34	AMERICAN FINANCIAL M	16	35	17.5	-15.8 %	29.6 %	73	80	CL PARTNERS LLC	6	12	6.0	0.0 %	1,100.0 %
33	26	HOMEBRIDGE FINANCIAL	15	40	20.0	-40.0 %	11.1 %	73	86	REVERSE MORTGAGE EDU	6	11	5.5	20.0 %	-15.4 %
33	35	ACADEMY MORTGAGE COR	15	34	17.0	-21.1 %	70.0 %	73	86	CALIVER BEACH MORTGA	6	11	5.5	20.0 %	57.1 %
33	36	NORTHWEST REVERSE MO	15	32	16.0	-11.8 %	28.0 %	73	86	55 PLACES MORTGAGE L	6	11	5.5	20.0 %	175.0 %
33	39	KELLY MORTGAGE INC	15	29	14.5	7.1 %	31.8 %	73	100	CREATIVE RETIREMENT	6	10	5.0	50.0 %	-28.6 %
33	43	GUILD MORTGAGE COMPA	15	25	12.5	50.0 %	108.3 %	73	100	BARRETT FINANCIAL GR	6	10	5.0	50.0 %	11.1 %
38	33	GENEVA FINANCIAL LLC	14	36	18.0	-36.4 %	44.0 %	73	100	SENIOR MANAGEMENT GR	6	10	5.0	50.0 %	66.7 %
38	40	BAY EQUITY LLC	14	26	13.0	16.7 %	136.4 %	73	100	AMERICAN MORTGAGE &	6	10	5.0	50.0 %	
40	40	C2 FINANCIAL CORPORA	13	26	13.0	0.0 %	-18.8 %	73	111	INTERCONTINENTAL CAP	6	9	4.5	100.0 %	-25.0 %
41	29	BROKER SOLUTIONS INC	12	39	19.5	-55.6 %	5.4 %	73	111	MCM HOLDINGS INC	6	9	4.5	100.0 %	12.5 %
41	37	THE FEDERAL SAVINGS	12	31	15.5	-36.8 %	19.2 %	73	111	LAND-HOME FINANCIAL	6	9	4.5	100.0 %	125.0 %
41	40	DALE ERNEST TILLMAN	12	26	13.0	-14.3 %	116.7 %	73	111	FIRST FEDERAL SAVING	6	9	4.5	100.0 %	800.0 %
41	46	RESIDENTIAL HOME FUN	12	22	11.0	20.0 %	15.8 %	73	125	TRUST MORTGAGE LENDI	6	8	4.0	200.0 %	14.3 %
41	55	PREMIER REVERSE MORT	12	18	9.0	100.0 %	20.0 %	73	125	MORTGAGE EXPRESS LLC	6	8	4.0	200.0 %	60.0 %
41	55	CROSSCOUNTRY MORTGAG	12	18	9.0	100.0 %	80.0 %	73	125	NEW CASTLE MORTGAGE	6	8	4.0	200.0 %	166.7 %
47	46	AMERICAN FINANCIAL N	11	22	11.0	0.0 %	-62.7 %	97	80	CARLSON JAMES EDWARD	5	12	6.0	-28.6 %	9.1 %
48	44	BANK OF ENGLAND	10	23	11.5	-23.1 %	4.5 %	97	86	ATLANTIC COAST MORTG	5	11	5.5	-16.7 %	-31.3 %
48	44	FSI MORTGAGE LLC	10	23	11.5	-23.1 %	155.6 %	97	86	AMERICAN LIBERTY MOR	5	11	5.5	-16.7 %	-8.3 %
48	55	HOMETOWN LENDERS LLC	10	18	9.0	25.0 %	0.0 %	97	86	MORIA DEVELOPMENT IN	5	11	5.5	-16.7 %	175.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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