

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through April 2022

Next Release Date: Week 4 of July

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**Retail
Endorsement Growth**

-5.0 %

**Wholesale
Endorsement Growth**

-2.0 %

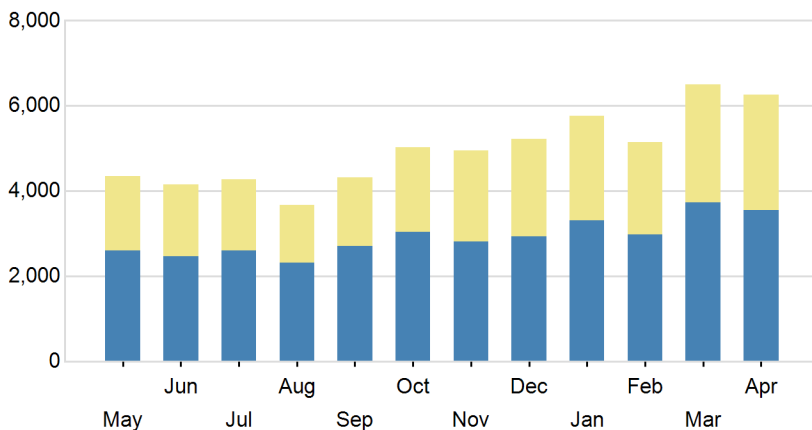
**Total
Endorsement Growth**

-3.7 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
May	2,608	10.6 %	1,734	-5.0 %	4,342	3.8 %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
Total	35,033		24,576		59,609	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,691	1,504	1,572	1,209	1,466	1,604	1,562	1,568	1,655	1,535	2,014	1,814	19,194	32.2%
FINANCE OF AMERICA REVER	621	622	490	468	479	663	662	982	799	666	992	1,044	8,488	14.2%
REVERSE MORTGAGE FUNDING	447	412	642	468	451	517	539	415	526	522	556	526	6,021	10.1%
ロンブリッジ FINANCIAL LLC	287	281	225	273	393	443	574	603	889	712	673	623	5,976	10.0%
LIBERTY REVERSE MORTGAGE	344	337	359	160	357	728	544	430	506	447	590	616	5,418	9.1%
MUTUAL OF OMAHA MORTGAGE	232	333	218	316	361	392	349	484	466	441	542	472	4,606	7.7%
OPEN MORTGAGE LLC	189	164	206	153	174	170	222	191	208	201	214	241	2,333	3.9%
FAIRWAY INDEPENDENT MORT	121	117	102	118	79	108	166	213	230	190	264	304	2,012	3.4%
SOUTH RIVER MORTGAGE LLC	126	123	157	98	108	127	174	176	165	143	180	185	1,762	3.0%
HIGHTECHLENDING INC	86	95	83	72	125	122	98	80	95	114	113	121	1,204	2.0%
Total	4,144	3,988	4,054	3,335	3,993	4,874	4,890	5,142	5,539	4,971	6,138	5,946	57,014	95.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,507	2,687	19,194	14.8 %	-2.5 %	12.0 %	86 %	14 %	27.7 %	10.9 %	32.2 %
FINANCE OF AMERICA REVERS	6	1	2	1,835	6,653	8,488	9.5 %	2.0 %	3.5 %	22 %	78 %	3.1 %	27.1 %	14.2 %
REVERSE MORTGAGE FUNDING	3	3	3	3,073	2,948	6,021	9.4 %	-4.9 %	1.9 %	51 %	49 %	5.2 %	12.0 %	10.1 %
ロンブリッジ FINANCIAL LLC	8	2	4	1,373	4,603	5,976	34.9 %	48.7 %	45.3 %	23 %	77 %	2.3 %	18.7 %	10.0 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,825	2,593	5,418	107.0 %	-4.4 %	32.9 %	52 %	48 %	4.7 %	10.6 %	9.1 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,811	795	4,606	64.8 %	19.4 %	54.7 %	83 %	17 %	6.4 %	3.2 %	7.7 %
OPEN MORTGAGE LLC	17	6	7	516	1,817	2,333	-26.6 %	18.4 %	4.3 %	22 %	78 %	0.9 %	7.4 %	3.9 %
FAIRWAY INDEPENDENT MORTG	5		8	2,012	0	2,012	0.5 %	NaN	0.5 %	100 %	0 %	3.4 %		3.4 %
SOUTH RIVER MORTGAGE LLC	7		9	1,762	0	1,762	85.9 %	NaN	85.9 %	100 %	0 %	3.0 %		3.0 %
HIGHTECHLENDING INC	12	9	10	798	406	1,204	18.0 %	33.6 %	22.9 %	66 %	34 %	1.3 %	1.7 %	2.0 %
Total				34,512	22,502	57,014	23.8 %	8.7 %	17.4 %	61 %	39 %	57.9 %	91.6 %	95.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,507	2,687	19,194	2,129	-69	2,060	86 %	14 %	27.7 %	10.9 %	32.2 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,811	795	4,606	1,499	129	1,628	83 %	17 %	6.4 %	3.2 %	7.7 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,825	2,593	5,418	1,460	-120	1,340	52 %	48 %	4.7 %	10.6 %	9.1 %
SOUTH RIVER MORTGAGE LLC	7		9	1,762	0	1,762	814	0	814	100 %	0 %	3.0 %		3.0 %
PREMIUM SECURITY INC	11		13	805	0	805	499	0	499	100 %	0 %	1.4 %		1.4 %
Total				25,710	6,075	31,785	6,401	-60	6,341	81 %	19 %	43.1 %	24.7 %	53.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ロンブリッジ FINANCIAL LLC	8	2	4	1,373	4,603	5,976	355	1,507	1,862	23 %	77 %	2.3 %	18.7 %	10.0 %
MID AMERICA MORTGAGE INC	23	10	17	271	403	674	99	340	439	40 %	60 %	0.5 %	1.6 %	1.1 %
OPEN MORTGAGE LLC	17	6	7	516	1,817	2,333	-187	283	96	22 %	78 %	0.9 %	7.4 %	3.9 %
MONEY HOUSE INC	205	8	18	21	601	622	9	227	236	3 %	97 %	0.0 %	2.4 %	1.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	3,811	795	4,606	1,499	129	1,628	83 %	17 %	6.4 %	3.2 %	7.7 %
Total				5,992	8,219	14,211	1,775	2,486	4,261	42 %	58 %	10.1 %	33.4 %	23.8 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	684	42 %
ロンブリッジ FINANCIAL LLC	265	38 %
REVERSE MORTGAGE FUNDING LLC	340	24 %
AMERICAN ADVISORS GROUP	397	24 %
LIBERTY REVERSE MORTGAGE	314	25 %
OPEN MORTGAGE LLC	108	35 %
MUTUAL OF OMAHA MORTGAGE INC	120	16 %
MONEY HOUSE INC	79	18 %
HIGHTECHLENDING INC	188	26 %
MID AMERICA MORTGAGE INC	63	28 %

LET REVERSE
MORTGAGE
POPULARITY
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HECM NEIGHBORHOOD WIDGET

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through April 2022																										
Rank						Loans			Market Share						Rank						Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total			
1	4	1	AMERICAN ADVISORS GR			16,507	2,687	19,194	27.7 %	10.9 %	32.2 %	46		51	ACADEMY MORTGAGE COR			122	0	122	0.2 %	0.0 %	0.2 %			
6	1	2	FINANCE OF AMERICA R			1,835	6,653	8,488	3.1 %	27.1 %	14.2 %	47		52	DALE ERNEST TILLMAN			113	0	113	0.2 %	0.0 %	0.2 %			
3	3	3	REVERSE MORTGAGE FUN			3,073	2,948	6,021	5.2 %	12.0 %	10.1 %	48		53	UNITED PACIFIC MORTG			110	0	110	0.2 %	0.0 %	0.2 %			
8	2	4	LONGBRIDGE FINANCIAL			1,373	4,603	5,976	2.3 %	18.7 %	10.0 %	49		54	SILVER LEAF MORTGAGE			109	0	109	0.2 %	0.0 %	0.2 %			
4	5	5	LIBERTY REVERSE MORT			2,825	2,593	5,418	4.7 %	10.6 %	9.1 %	164	16	55	LAND-HOME FINANCIAL			28	76	104	0.0 %	0.3 %	0.2 %			
2	7	6	MUTUAL OF OMAHA MORT			3,811	795	4,606	6.4 %	3.2 %	7.7 %	51		56	BAY EQUITY LLC			98	0	98	0.2 %	0.0 %	0.2 %			
17	6	7	OPEN MORTGAGE LLC			516	1,817	2,333	0.9 %	7.4 %	3.9 %	52		57	APPROVAL FIRST HOME			97	0	97	0.2 %	0.0 %	0.2 %			
5		8	FAIRWAY INDEPENDENT			2,012	0	2,012	3.4 %	0.0 %	3.4 %	53		58	GUARANTEED RATE INC			94	0	94	0.2 %	0.0 %	0.2 %			
7		9	SOUTH RIVER MORTGAGE			1,762	0	1,762	3.0 %	0.0 %	3.0 %	54		59	SENIOR FUNDING ASSOC			92	0	92	0.2 %	0.0 %	0.2 %			
12	9	10	HIGHTCHLENDING INC			798	406	1,204	1.3 %	1.7 %	2.0 %	55		60	ALPHA MORTGAGE CORPO			91	0	91	0.2 %	0.0 %	0.2 %			
9		11	ENNKAR INC			1,077	0	1,077	1.8 %	0.0 %	1.8 %	56		61	NEXA MORTGAGE LLC			89	0	89	0.1 %	0.0 %	0.1 %			
10		12	ADVISORS MORTGAGE GR			845	0	845	1.4 %	0.0 %	1.4 %	57		62	LEADER ONE FINANCIAL			87	0	87	0.1 %	0.0 %	0.1 %			
11		13	PREMIUM SECURITY INC			805	0	805	1.4 %	0.0 %	1.4 %	58		63	REVERSE MORTGAGE EDU			86	0	86	0.1 %	0.0 %	0.1 %			
14	14	14	CHERRY CREEK MORTGAG			655	122	777	1.1 %	0.5 %	1.3 %	59		64	THE REVERSE MORTGAGE			85	0	85	0.1 %	0.0 %	0.1 %			
13		15	FINANCE OF AMERICA M			771	0	771	1.3 %	0.0 %	1.3 %	60		65	BANK OF ENGLAND			84	0	84	0.1 %	0.0 %	0.1 %			
15	12	16	GOODLIFE HOME LOANS			587	164	751	1.0 %	0.7 %	1.3 %	60		65	CF CAPITAL GROUP			84	0	84	0.1 %	0.0 %	0.1 %			
23	10	17	MID AMERICA MORTGAGE			271	403	674	0.5 %	1.6 %	1.1 %	62		67	DATA MORTGAGE DBA ES			83	0	83	0.1 %	0.0 %	0.1 %			
205	8	18	MONEY HOUSE INC			21	601	622	0.0 %	2.4 %	1.0 %	62		67	ALLIED FIRST BANK SB			83	0	83	0.1 %	0.0 %	0.1 %			
16		19	ALL REVERSE MORTGAGE			523	0	523	0.9 %	0.0 %	0.9 %	64		69	FSI MORTGAGE LLC			82	0	82	0.1 %	0.0 %	0.1 %			
18		20	SUN AMERICAN MORTGAG			367	0	367	0.6 %	0.0 %	0.6 %	65		70	AMERICAN MORTGAGE &			80	0	80	0.1 %	0.0 %	0.1 %			
19		21	HERITAGE HOME LOANS			360	0	360	0.6 %	0.0 %	0.6 %	66		71	OPULENCE FUNDING LLC			79	0	79	0.1 %	0.0 %	0.1 %			
20		22	PRIMARY RESIDENTIAL			359	0	359	0.6 %	0.0 %	0.6 %	68		72	HOMETOWN LENDERS LLC			77	0	77	0.1 %	0.0 %	0.1 %			
279	11	23	PLAZA HOME MORTGAGE			13	294	307	0.0 %	1.2 %	0.5 %	69		73	C & E FINANCIAL GROU			76	0	76	0.1 %	0.0 %	0.1 %			
21		24	AMERICAN PACIFIC MOR			297	0	297	0.5 %	0.0 %	0.5 %	70		74	INTERCAP LENDING INC			75	0	75	0.1 %	0.0 %	0.1 %			
22		25	REVERSE FREEDOM LLC			294	0	294	0.5 %	0.0 %	0.5 %	71		75	KEY CITY LENDING INC			74	0	74	0.1 %	0.0 %	0.1 %			
24		26	INTEGRITY 1ST MORTGA			268	0	268	0.4 %	0.0 %	0.4 %	72		76	EAST COAST CAPITAL C			72	0	72	0.1 %	0.0 %	0.1 %			
50	13	27	MCM HOLDINGS INC			99	160	259	0.2 %	0.7 %	0.4 %	73		77	DIRECTORS MORTGAGE I			70	0	70	0.1 %	0.0 %	0.1 %			
34	17	28	NATIONWIDE EQUITIES			184	67	251	0.3 %	0.3 %	0.4 %	74		78	PREMIER REVERSE MORT			69	0	69	0.1 %	0.0 %	0.1 %			
25		29	MAGNOLIA BANK INC			219	0	219	0.4 %	0.0 %	0.4 %	75		79	55 PLACES MORTGAGE L			68	0	68	0.1 %	0.0 %	0.1 %			
26		30	SENIOR LENDING CORPO			217	0	217	0.4 %	0.0 %	0.4 %	77		80	ACCESS REVERSE MORTG			67	0	67	0.1 %	0.0 %	0.1 %			
27		31	VIP MORTGAGE INC			214	0	214	0.4 %	0.0 %	0.4 %	77		80	GREAT FLORIDA LENDIN			67	0	67	0.1 %	0.0 %	0.1 %			
27		31	AMERICAN FINANCIAL M			214	0	214	0.4 %	0.0 %	0.4 %	79		82	LOANDEPOTCOM			66	0	66	0.1 %	0.0 %	0.1 %			
29		33	FIRST AMERICAN HOME			208	0	208	0.3 %	0.0 %	0.3 %	80		83	CROSSCOUNTRY MORTGAG			65	0	65	0.1 %	0.0 %	0.1 %			
30		34	JET DIRECT FUNDING C			205	0	205	0.3 %	0.0 %	0.3 %	81		84	INTERCONTINENTAL CAP			61	0	61	0.1 %	0.0 %	0.1 %			
30		34	HOMEBRIDGE FINANCIAL			205	0	205	0.3 %	0.0 %	0.3 %	81		84	E MORTGAGE CAPITAL I			61	0	61	0.1 %	0.0 %	0.1 %			
32		36	C2 FINANCIAL CORPORA			200	0	200	0.3 %	0.0 %	0.3 %	83		86	AMERICAN LIBERTY MOR			60	0	60	0.1 %	0.0 %	0.1 %			
33		37	PARAMOUNT RESIDENTIA			194	0	194	0.3 %	0.0 %	0.3 %	112	20	87	TRUST MORTGAGE LENDI			46	13	59	0.1 %	0.1 %	0.1 %			
35		38	THE FEDERAL SAVINGS			183	0	183	0.3 %	0.0 %	0.3 %	84		88	MORTGAGESHOP LLC			58	0	58	0.1 %	0.0 %	0.1 %			
36		39	GENEVA FINANCIAL LLC			181	0	181	0.3 %	0.0 %	0.3 %	84		88	MORIA DEVELOPMENT IN			58	0	58	0.1 %	0.0 %	0.1 %			
75	15	40	MIDWEST LOAN SOLUTIO			68	95	163	0.1 %	0.4 %	0.3 %	84		88	LOANATIK LLC			58	0	58	0.1 %	0.0 %	0.1 %			
37		41	BROKER SOLUTIONS INC			162	0	162	0.3 %	0.0 %	0.3 %	87		91	MORTGAGE SOUTH OF TE			57	0	57	0.1 %	0.0 %	0.1 %			
37		41	GOLDEN YEARS MORTGAG			162	0	162	0.3 %	0.0 %	0.3 %	87		91	FOUNTAIN CITY FUNDIN			57	0	57	0.1 %	0.0 %	0.1 %			
39		43	KELLY MORTGAGE INC			150	0	150	0.3 %	0.0 %	0.3 %	89		93	ATLANTIC COAST MORTG			54	0	54	0.1 %	0.0 %	0.1 %			
40		44	AMERICAN FINANCIAL N			141	0	141	0.2 %	0.0 %	0.2 %	89		93	MORTGAGE MASTER SERV			54	0	54	0.1 %	0.0 %	0.1 %			
66	18	45	SUN WEST MORTGAGE CO			79	60	139	0.1 %	0.2 %	0.2 %	91		95	CALIVER BEACH MORTGA			53	0	53	0.1 %	0.0 %	0.1 %			
41		46	PREMIER MORTGAGE RES			138	0	138	0.2 %	0.0 %	0.2 %	91		95	PROFESSIONAL MORTGAG			53	0	53	0.1 %	0.0 %	0.1 %			
42		47	NORTHWEST REVERSE MO			130	0	130	0.2 %	0.0 %	0.2 %	150	19	97	TOTAL MEDIA MANAGEME			33	19	52	0.1 %	0.1 %	0.1 %			
43		48	UNIVERSAL LENDING CO			129	0	129	0.2 %	0.0 %	0.2 %	93		97	SECURITYNATIONAL MOR			52	0	52	0.1 %	0.0 %	0.1 %			
44		49	RESIDENTIAL HOME FUN			126	0	126	0.2 %	0.0 %	0.2 %	94		99	TREBOR REVERSE LLC			51	0	51	0.1 %	0.0 %	0.1 %			
45		50	GUILD MORTGAGE COMPA			125	0	125	0.2 %	0.0 %	0.2 %	95		100	THRIVE MORTGAGE LLC			50	0	50	0.1 %	0.0 %	0.1 %			

About Reverse Market Insight, Inc.

Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - April 2022 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,588	6,146	1,536.5	-9.4 %	33.8 %	45	54	UNITED PACIFIC MORTG	12	39	9.8	0.0 %	56.0 %
2	2	MUTUAL OF OMAHA MORT	391	1,608	402.0	-14.6 %	105.1 %	52	41	AMERICAN FINANCIAL N	11	54	13.5	-47.6 %	-41.9 %
3	5	FAIRWAY INDEPENDENT	304	988	247.0	15.2 %	49.2 %	52	59	ACCESS REVERSE MORTG	11	36	9.0	22.2 %	24.1 %
4	3	LIBERTY REVERSE MORT	287	1,078	269.5	-1.4 %	106.5 %	52	59	BANK OF ENGLAND	11	36	9.0	450.0 %	-14.3 %
5	6	FINANCE OF AMERICA R	247	747	186.8	28.0 %	26.8 %	52	83	GREAT FLORIDA LENDIN	11	26	6.5	175.0 %	23.8 %
6	4	REVERSE MORTGAGE FUN	234	1,060	265.0	-13.3 %	0.9 %	52	93	OMNI-FUND INC	11	22	5.5	175.0 %	15.8 %
7	9	PREMIUM SECURITY INC	187	462	115.5	83.3 %	266.7 %	57	49	DATA MORTGAGE DBA ES	10	41	10.3	-28.6 %	51.9 %
8	7	SOUTH RIVER MORTGAGE	185	673	168.3	2.8 %	33.3 %	57	59	ALPHA MORTGAGE CORPO	10	36	9.0	66.7 %	-18.2 %
9	10	ENNKAR INC	125	424	106.0	19.0 %	35.9 %	57	69	LOANATIK LLC	10	29	7.3	42.9 %	190.0 %
10	8	LONGBRIDGE FINANCIAL	123	645	161.3	-24.5 %	62.9 %	57	78	EAST COAST CAPITAL C	10	27	6.8	42.9 %	-6.9 %
11	12	CHERRY CREEK MORTGAG	100	339	84.8	25.0 %	129.1 %	61	38	ACADEMY MORTGAGE COR	9	57	14.3	-35.7 %	58.3 %
12	13	FINANCE OF AMERICA M	91	329	82.3	4.6 %	50.9 %	61	54	UNIVERSAL LENDING CO	9	39	9.8	12.5 %	-22.0 %
13	11	ADVISORS MORTGAGE GR	84	361	90.3	-31.1 %	49.2 %	61	63	FOUNTAIN CITY FUNDIN	9	34	8.5	28.6 %	240.0 %
14	14	HIGHTECHLENDING INC	69	264	66.0	11.3 %	21.1 %	61	64	OPULENCE FUNDING LLC	9	33	8.3	-30.8 %	-15.4 %
15	16	HERITAGE HOME LOANS	41	181	45.3	5.1 %	84.7 %	61	69	SILVER LEAF MORTGAGE	9	29	7.3	50.0 %	-23.7 %
16	15	ALL REVERSE MORTGAGE	39	234	58.5	-26.4 %	18.2 %	61	72	REVERSE MORTGAGE EDU	9	28	7.0	12.5 %	12.0 %
17	19	SUN AMERICAN MORTGAG	37	144	36.0	-22.9 %	33.3 %	61	72	APPROVAL FIRST HOME	9	28	7.0	50.0 %	16.7 %
18	18	OPEN MORTGAGE LLC	36	152	38.0	20.0 %	-24.4 %	61	72	MIDWEST LOAN Solutio	9	28	7.0	80.0 %	-12.5 %
18	21	AMERICAN PACIFIC MOR	36	133	33.3	9.1 %	18.8 %	61	90	SECURITYNATIONAL MOR	9	23	5.8	125.0 %	53.3 %
20	22	REVERSE FREEDOM LLC	35	115	28.8	16.7 %	91.7 %	61	93	TREBOR REVERSE LLC	9	22	5.5	125.0 %	-31.3 %
21	17	GOODLIFE HOME LOANS	33	169	42.3	-63.7 %	181.7 %	61	93	BARRETT FINANCIAL GR	9	22	5.5	200.0 %	22.2 %
21	32	SENIOR LENDING CORPO	33	72	18.0	83.3 %	-13.3 %	61	108	BANK OF UTAH	9	20	5.0	50.0 %	122.2 %
23	20	PRIMARY RESIDENTIAL	30	138	34.5	-30.2 %	68.3 %	61	125	HECM SENIOR HOME FIN	9	17	4.3	350.0 %	-10.5 %
24	25	PARAMOUNT RESIDENTIA	28	96	24.0	7.7 %	209.7 %	74	35	BROKER SOLUTIONS INC	8	64	16.0	-52.9 %	0.0 %
25	24	HOMEBRIDGE FINANCIAL	25	97	24.3	-21.9 %	31.1 %	74	69	INTERCAP LENDING INC	8	29	7.3	-11.1 %	38.1 %
26	28	VIP MORTGAGE INC	23	78	19.5	53.3 %	44.4 %	74	72	CL PARTNERS LLC	8	28	7.0	0.0 %	366.7 %
27	26	INTEGRITY 1ST MORTGA	21	85	21.3	-19.2 %	-4.5 %	74	78	AMERICAN LIBERTY MOR	8	27	6.8	0.0 %	22.7 %
27	34	KELLY MORTGAGE INC	21	65	16.3	40.0 %	80.6 %	74	85	CALIVER BEACH MORTGA	8	25	6.3	33.3 %	56.3 %
27	37	NORTHWEST REVERSE MO	21	59	14.8	250.0 %	22.9 %	74	87	C & E FINANCIAL GROU	8	24	6.0	-27.3 %	26.3 %
30	23	MID AMERICA MORTGAGE	19	110	27.5	-40.6 %	52.8 %	74	97	KRS CAPITAL PARTNERS	8	21	5.3	166.7 %	-40.0 %
30	29	JET DIRECT FUNDING C	19	75	18.8	5.6 %	-13.8 %	74	108	SUN WEST MORTGAGE CO	8	20	5.0	100.0 %	-16.7 %
32	45	NATIONWIDE EQUITIES	17	47	11.8	54.5 %	-50.0 %	74	117	THRIVE MORTGAGE LLC	8	18	4.5	700.0 %	-25.0 %
33	40	DALE ERNEST TILLMAN	16	56	14.0	14.3 %	107.4 %	83	66	CROSSCOUNTRY MORTGAG	7	32	8.0	0.0 %	100.0 %
33	46	RESIDENTIAL HOME FUN	16	46	11.5	100.0 %	17.9 %	83	67	LOANDEPOTCOM	7	31	7.8	-36.4 %	106.7 %
33	49	ALLIED FIRST BANK SB	16	41	10.3	14.3 %	925.0 %	83	78	MORTGAGE SOUTH OF TE	7	27	6.8	133.3 %	35.0 %
33	58	PREMIER REVERSE MORT	16	37	9.3	433.3 %	48.0 %	83	78	ZYNG INC DBA ZYNG MO	7	27	6.8	250.0 %	12.5 %
33	108	TJC MORTGAGE INC	16	20	5.0	700.0 %		83	83	MORIA DEVELOPMENT IN	7	26	6.5	-12.5 %	52.9 %
38	30	GOLDEN YEARS MORTGAG	15	74	18.5	-31.8 %	29.8 %	83	97	DIGNIFIED HOME LOANS	7	21	5.3	-12.5 %	200.0 %
39	26	AMERICAN FINANCIAL M	14	85	21.3	-61.1 %	80.9 %	83	97	719 LENDING INC	7	21	5.3	16.7 %	40.0 %
39	31	MAGNOLIA BANK INC	14	73	18.3	-26.3 %	-22.3 %	83	108	CREATIVE RETIREMENT	7	20	5.0	133.3 %	-28.6 %
41	33	C2 FINANCIAL CORPORA	13	68	17.0	-55.2 %	4.6 %	83	117	PS FINANCIAL SERVICE	7	18	4.5	133.3 %	50.0 %
41	43	THE FEDERAL SAVINGS	13	51	12.8	85.7 %	4.1 %	83	132	LHN FINANCIAL SERVIC	7	16	4.0	75.0 %	60.0 %
41	47	GUILD MORTGAGE COMPA	13	44	11.0	116.7 %	83.3 %	83	132	NUDGE FUNDING LLC	7	16	4.0	75.0 %	300.0 %
41	54	CF CAPITAL GROUP	13	39	9.8	8.3 %	34.5 %	83	143	MILEND INC	7	14	3.5	133.3 %	366.7 %
45	36	FIRST AMERICAN HOME	12	62	15.5	-36.8 %	-4.6 %	95	38	PREMIER MORTGAGE RES	6	57	14.3	-33.3 %	39.0 %
45	43	BAY EQUITY LLC	12	51	12.8	-7.7 %	104.0 %	95	59	GUARANTEED RATE INC	6	36	9.0	-25.0 %	-7.7 %
45	48	SENIOR FUNDING ASSOC	12	42	10.5	9.1 %	31.3 %	95	68	DIRECTORS MORTGAGE I	6	30	7.5	-25.0 %	20.0 %
45	49	KEY CITY LENDING INC	12	41	10.3	-20.0 %	105.0 %	95	72	IREVERSE HOME LOANS	6	28	7.0	-14.3 %	55.6 %
45	49	NEXA MORTGAGE LLC	12	41	10.3	-7.7 %	105.0 %	95	78	EVERETT FINANCIAL	6	27	6.8	-25.0 %	285.7 %
45	49	LEADER ONE FINANCIAL	12	41	10.3	20.0 %	-2.4 %	95	87	AMERICAN MORTGAGE &	6	24	6.0	-25.0 %	500.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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