

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through May 2022

Next Release Date: Week 4 of August

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**Retail
Endorsement Growth**

-8.2 %

**Wholesale
Endorsement Growth**

-6.9 %

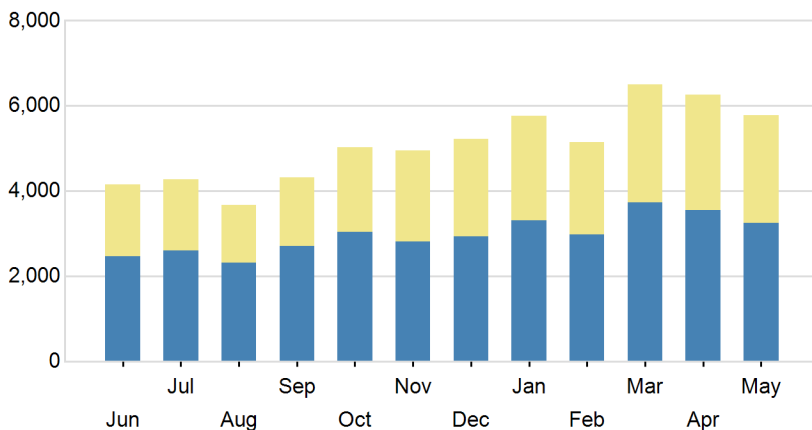
**Total
Endorsement Growth**

-7.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jun	2,461	-5.6 %	1,697	-2.1 %	4,158	-4.2 %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Total	35,678		25,365		61,043	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,504	1,572	1,209	1,466	1,604	1,562	1,568	1,655	1,535	2,014	1,814	1,631	19,134	31.3%
FINANCE OF AMERICA REVER	622	490	468	479	663	662	982	799	666	992	1,044	1,119	8,986	14.7%
ロンブリッジ FINANCIAL LLC	281	225	273	393	443	574	603	889	712	673	623	550	6,239	10.2%
REVERSE MORTGAGE FUNDING	412	642	468	451	517	539	415	526	522	556	526	614	6,188	10.1%
LIBERTY REVERSE MORTGAGE	337	359	160	357	728	544	430	506	447	590	616	430	5,504	9.0%
MUTUAL OF OMAHA MORTGAGE	333	218	316	361	392	349	484	466	441	542	472	515	4,889	8.0%
OPEN MORTGAGE LLC	164	206	153	174	170	222	191	208	201	214	241	183	2,327	3.8%
FAIRWAY INDEPENDENT MORT	117	102	118	79	108	166	213	230	190	264	304	271	2,162	3.5%
SOUTH RIVER MORTGAGE LLC	123	157	98	108	127	174	176	165	143	180	185	130	1,766	2.9%
HIGHTECHLENDING INC	95	83	72	125	122	98	80	95	114	113	121	87	1,205	2.0%
Total	3,988	4,054	3,335	3,993	4,874	4,890	5,142	5,539	4,971	6,138	5,946	5,530	58,400	95.7%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,474	2,660	19,134	15.3 %	-1.8 %	12.6 %	86 %	14 %	27.0 %	10.5 %	31.3 %
FINANCE OF AMERICA REVERS	6	1	2	1,950	7,036	8,986	15.9 %	11.2 %	12.2 %	22 %	78 %	3.2 %	27.7 %	14.7 %
ロンブリッジ FINANCIAL LLC	8	2	3	1,426	4,813	6,239	37.6 %	54.9 %	50.6 %	23 %	77 %	2.3 %	19.0 %	10.2 %
REVERSE MORTGAGE FUNDING	3	3	4	3,158	3,030	6,188	18.4 %	3.7 %	10.7 %	51 %	49 %	5.2 %	11.9 %	10.1 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,899	2,605	5,504	106.3 %	3.7 %	40.5 %	53 %	47 %	4.7 %	10.3 %	9.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,053	836	4,889	75.5 %	27.4 %	64.9 %	83 %	17 %	6.6 %	3.3 %	8.0 %
OPEN MORTGAGE LLC	17	6	7	483	1,844	2,327	-29.7 %	16.6 %	2.6 %	21 %	79 %	0.8 %	7.3 %	3.8 %
FAIRWAY INDEPENDENT MORTG	5		8	2,162	0	2,162	14.0 %	NaN	14.0 %	100 %	0 %	3.5 %		3.5 %
SOUTH RIVER MORTGAGE LLC	7		9	1,766	0	1,766	65.0 %	NaN	65.0 %	100 %	0 %	2.9 %		2.9 %
HIGHTECHLENDING INC	13	10	10	792	413	1,205	10.0 %	28.3 %	15.6 %	66 %	34 %	1.3 %	1.6 %	2.0 %
Total				35,163	23,237	58,400	26.7 %	15.4 %	21.9 %	60 %	40 %	57.6 %	91.6 %	95.7 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,474	2,660	19,134	2,186	-50	2,136	86 %	14 %	27.0 %	10.5 %	31.3 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,053	836	4,889	1,744	180	1,924	83 %	17 %	6.6 %	3.3 %	8.0 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,899	2,605	5,504	1,494	93	1,587	53 %	47 %	4.7 %	10.3 %	9.0 %
SOUTH RIVER MORTGAGE LLC	7		9	1,766	0	1,766	696	0	696	100 %	0 %	2.9 %		2.9 %
PREMIUM SECURITY INC	10		12	894	0	894	565	0	565	100 %	0 %	1.5 %		1.5 %
Total				26,086	6,101	32,187	6,685	223	6,908	81 %	19 %	42.7 %	24.1 %	52.7 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ロンブリッジ FINANCIAL LLC	8	2	3	1,426	4,813	6,239	390	1,705	2,095	23 %	77 %	2.3 %	19.0 %	10.2 %
FINANCE OF AMERICA REVERS	6	1	2	1,950	7,036	8,986	267	708	975	22 %	78 %	3.2 %	27.7 %	14.7 %
MID AMERICA MORTGAGE INC	23	9	16	276	438	714	101	353	454	39 %	61 %	0.5 %	1.7 %	1.2 %
OPEN MORTGAGE LLC	17	6	7	483	1,844	2,327	-204	262	58	21 %	79 %	0.8 %	7.3 %	3.8 %
MONEY HOUSE INC	221	8	18	20	609	629	7	188	195	3 %	97 %	0.0 %	2.4 %	1.0 %
Total				4,155	14,740	18,895	561	3,216	3,777	22 %	78 %	6.8 %	58.1 %	31.0 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	722	42 %
ロンブリッジ FINANCIAL LLC	274	38 %
REVERSE MORTGAGE FUNDING LLC	349	24 %
AMERICAN ADVISORS GROUP	404	23 %
LIBERTY REVERSE MORTGAGE	317	25 %
OPEN MORTGAGE LLC	109	35 %
MUTUAL OF OMAHA MORTGAGE INC	127	17 %
MONEY HOUSE INC	84	18 %
MID AMERICA MORTGAGE INC	65	28 %
HIGHTECHLENDING INC	186	25 %

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through May 2022

Rank						Loans			Market Share						Rank			Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR			16,474	2,660	19,134	27.0 %	10.5 %	31.3 %	45		50	RESIDENTIAL HOME FUN			124	0	124	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R			1,950	7,036	8,986	3.2 %	27.7 %	14.7 %	47		52	UNITED PACIFIC MORTG			117	0	117	0.2 %	0.0 %	0.2 %
8	2	3	LONGBRIDGE FINANCIAL			1,426	4,813	6,239	2.3 %	19.0 %	10.2 %	48		53	DALE ERNEST TILLMAN			115	0	115	0.2 %	0.0 %	0.2 %
3	3	4	REVERSE MORTGAGE FUN			3,158	3,030	6,188	5.2 %	11.9 %	10.1 %	173	16	54	LAND-HOME FINANCIAL			27	79	106	0.0 %	0.3 %	0.2 %
4	5	5	LIBERTY REVERSE MORT			2,899	2,605	5,504	4.7 %	10.3 %	9.0 %	49		55	SILVER LEAF MORTGAGE			103	0	103	0.2 %	0.0 %	0.2 %
2	7	6	MUTUAL OF OMAHA MORT			4,053	836	4,889	6.6 %	3.3 %	8.0 %	50		56	APPROVAL FIRST HOME			99	0	99	0.2 %	0.0 %	0.2 %
17	6	7	OPEN MORTGAGE LLC			483	1,844	2,327	0.8 %	7.3 %	3.8 %	50		56	NEXA MORTGAGE LLC			99	0	99	0.2 %	0.0 %	0.2 %
5		8	FAIRWAY INDEPENDENT			2,162	0	2,162	3.5 %	0.0 %	3.5 %	52		58	GUARANTEED RATE INC			98	0	98	0.2 %	0.0 %	0.2 %
7		9	SOUTH RIVER MORTGAGE			1,766	0	1,766	2.9 %	0.0 %	2.9 %	52		58	ALPHA MORTGAGE CORPO			98	0	98	0.2 %	0.0 %	0.2 %
13	10	10	HIGHTECHLENDING INC			792	413	1,205	1.3 %	1.6 %	2.0 %	54		60	BAY EQUITY LLC			96	0	96	0.2 %	0.0 %	0.2 %
9		11	ENNKAR INC			1,121	0	1,121	1.8 %	0.0 %	1.8 %	55		61	ALLIED FIRST BANK SB			94	0	94	0.2 %	0.0 %	0.2 %
10		12	PREMIUM SECURITY INC			894	0	894	1.5 %	0.0 %	1.5 %	56		62	BANK OF ENGLAND			93	0	93	0.2 %	0.0 %	0.2 %
11		13	ADVISORS MORTGAGE GR			856	0	856	1.4 %	0.0 %	1.4 %	58		63	SENIOR FUNDING ASSOC			92	0	92	0.2 %	0.0 %	0.2 %
12		14	FINANCE OF AMERICA M			840	0	840	1.4 %	0.0 %	1.4 %	59		64	LEADER ONE FINANCIAL			91	0	91	0.1 %	0.0 %	0.1 %
14	14	15	CHERRY CREEK MORTGAG			675	125	800	1.1 %	0.5 %	1.3 %	60		65	REVERSE MORTGAGE EDU			88	0	88	0.1 %	0.0 %	0.1 %
23	9	16	MID AMERICA MORTGAGE			276	438	714	0.5 %	1.7 %	1.2 %	61		66	THE REVERSE MORTGAGE			86	0	86	0.1 %	0.0 %	0.1 %
16	12	17	GOODLIFE HOME LOANS			499	156	655	0.8 %	0.6 %	1.1 %	62		67	CF CAPITAL GROUP			85	0	85	0.1 %	0.0 %	0.1 %
221	8	18	MONEY HOUSE INC			20	609	629	0.0 %	2.4 %	1.0 %	62		67	DATA MORTGAGE DBA ES			85	0	85	0.1 %	0.0 %	0.1 %
15		19	ALL REVERSE MORTGAGE			541	0	541	0.9 %	0.0 %	0.9 %	62		67	INTERCAP LENDING INC			85	0	85	0.1 %	0.0 %	0.1 %
18		20	SUN AMERICAN MORTGAG			395	0	395	0.6 %	0.0 %	0.6 %	65		70	FSI MORTGAGE LLC			83	0	83	0.1 %	0.0 %	0.1 %
19		21	HERITAGE HOME LOANS			371	0	371	0.6 %	0.0 %	0.6 %	66		71	OPULENCE FUNDING LLC			82	0	82	0.1 %	0.0 %	0.1 %
20		22	PRIMARY RESIDENTIAL			362	0	362	0.6 %	0.0 %	0.6 %	66		71	AMERICAN MORTGAGE &			82	0	82	0.1 %	0.0 %	0.1 %
273	11	23	PLAZA HOME MORTGAGE			14	316	330	0.0 %	1.2 %	0.5 %	69		73	HOMETOWN LENDERS LLC			78	0	78	0.1 %	0.0 %	0.1 %
21		24	REVERSE FREEDOM LLC			328	0	328	0.5 %	0.0 %	0.5 %	69		73	KEY CITY LENDING INC			78	0	78	0.1 %	0.0 %	0.1 %
22		25	AMERICAN PACIFIC MOR			308	0	308	0.5 %	0.0 %	0.5 %	71		75	PREMIER REVERSE MORT			76	0	76	0.1 %	0.0 %	0.1 %
24		26	INTEGRITY 1ST MORTGA			261	0	261	0.4 %	0.0 %	0.4 %	72		76	DIRECTORS MORTGAGE I			73	0	73	0.1 %	0.0 %	0.1 %
35	17	27	NATIONWIDE EQUITIES			183	68	251	0.3 %	0.3 %	0.4 %	72		76	C & E FINANCIAL GROU			73	0	73	0.1 %	0.0 %	0.1 %
56	13	28	MCM HOLDINGS INC			93	136	229	0.2 %	0.5 %	0.4 %	74		78	EAST COAST CAPITAL C			72	0	72	0.1 %	0.0 %	0.1 %
25		29	PARAMOUNT RESIDENTIA			222	0	222	0.4 %	0.0 %	0.4 %	74		78	ACCESS REVERSE MORTG			72	0	72	0.1 %	0.0 %	0.1 %
26		30	VIP MORTGAGE INC			221	0	221	0.4 %	0.0 %	0.4 %	76		80	CROSSCOUNTRY MORTGAG			71	0	71	0.1 %	0.0 %	0.1 %
27		31	HOMEBRIDGE FINANCIAL			216	0	216	0.4 %	0.0 %	0.4 %	78		81	GREAT FLORIDA LENDIN			67	0	67	0.1 %	0.0 %	0.1 %
27		31	SENIOR LENDING CORPO			216	0	216	0.4 %	0.0 %	0.4 %	104	19	82	TRUST MORTGAGE LENDI			48	18	66	0.1 %	0.1 %	0.1 %
29		33	AMERICAN FINANCIAL M			211	0	211	0.3 %	0.0 %	0.3 %	79		83	LOANDEPOTCOM			64	0	64	0.1 %	0.0 %	0.1 %
30		34	JET DIRECT FUNDING C			206	0	206	0.3 %	0.0 %	0.3 %	79		83	E MORTGAGE CAPITAL I			64	0	64	0.1 %	0.0 %	0.1 %
30		34	MAGNOLIA BANK INC			206	0	206	0.3 %	0.0 %	0.3 %	81		85	55 PLACES MORTGAGE L			63	0	63	0.1 %	0.0 %	0.1 %
32		36	FIRST AMERICAN HOME			198	0	198	0.3 %	0.0 %	0.3 %	81		85	LOANATIK LLC			63	0	63	0.1 %	0.0 %	0.1 %
33		37	C2 FINANCIAL CORPORA			196	0	196	0.3 %	0.0 %	0.3 %	83		87	AMERICAN LIBERTY MOR			61	0	61	0.1 %	0.0 %	0.1 %
34		38	THE FEDERAL SAVINGS			187	0	187	0.3 %	0.0 %	0.3 %	84		88	INTERCONTINENTAL CAP			60	0	60	0.1 %	0.0 %	0.1 %
77	15	39	MIDWEST LOAN Solutio			70	102	172	0.1 %	0.4 %	0.3 %	85		89	CALIVER BEACH MORTGA			59	0	59	0.1 %	0.0 %	0.1 %
36		40	GENEVA FINANCIAL LLC			168	0	168	0.3 %	0.0 %	0.3 %	86		90	MORTGAGESHOP LLC			58	0	58	0.1 %	0.0 %	0.1 %
37		41	BROKER SOLUTIONS INC			165	0	165	0.3 %	0.0 %	0.3 %	86		90	MORIA DEVELOPMENT IN			58	0	58	0.1 %	0.0 %	0.1 %
38		42	GOLDEN YEARS MORTGAG			160	0	160	0.3 %	0.0 %	0.3 %	86		90	CL PARTNERS LLC			58	0	58	0.1 %	0.0 %	0.1 %
39		43	KELLY MORTGAGE INC			156	0	156	0.3 %	0.0 %	0.3 %	89		93	FOUNTAIN CITY FUNDIN			57	0	57	0.1 %	0.0 %	0.1 %
68	18	44	SUN WEST MORTGAGE CO			81	63	144	0.1 %	0.2 %	0.2 %	89		93	SECURITYNATIONAL MOR			57	0	57	0.1 %	0.0 %	0.1 %
40		45	AMERICAN FINANCIAL N			140	0	140	0.2 %	0.0 %	0.2 %	91		95	ATLANTIC COAST MORTG			56	0	56	0.1 %	0.0 %	0.1 %
40		45	PREMIER MORTGAGE RES			140	0	140	0.2 %	0.0 %	0.2 %	141	19	96	TOTAL MEDIA MANAGEME			37	18	55	0.1 %	0.1 %	0.1 %
42		47	NORTHWEST REVERSE MO			137	0	137	0.2 %	0.0 %	0.2 %	92		96	TREBOR REVERSE LLC			55	0	55	0.1 %	0.0 %	0.1 %
43		48	UNIVERSAL LENDING CO			130	0	130	0.2 %	0.0 %	0.2 %	92		96	IREVERSE HOME LOANS			55	0	55	0.1 %	0.0 %	0.1 %
44		49	GUILD MORTGAGE COMPA			129	0	129	0.2 %	0.0 %	0.2 %	92		96	MORTGAGE SOUTH OF TE			55	0	55	0.1 %	0.0 %	0.1 %
45		50	ACADEMY MORTGAGE COR			124	0	124	0.2 %	0.0 %	0.2 %	92		96	PROFESSIONAL MORTGAG			55	0	55	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.

Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - May 2022 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,394	7,540	1,508.0	-12.2 %	25.3 %	51	33	MAGNOLIA BANK INC	10	83	16.6	-28.6 %	-29.1 %
2	2	MUTUAL OF OMAHA MORT	430	2,038	407.6	10.0 %	109.7 %	51	49	SENIOR FUNDING ASSOC	10	52	10.4	-16.7 %	23.8 %
3	3	REVERSE MORTGAGE FUN	297	1,357	271.4	26.9 %	7.4 %	51	51	LEADER ONE FINANCIAL	10	51	10.2	-16.7 %	6.3 %
4	5	FAIRWAY INDEPENDENT	271	1,259	251.8	-10.9 %	60.8 %	51	58	PREMIER REVERSE MORT	10	47	9.4	-37.5 %	67.9 %
5	6	FINANCE OF AMERICA R	247	994	198.8	0.0 %	37.9 %	51	59	ACCESS REVERSE MORTG	10	46	9.2	-9.1 %	35.3 %
6	4	LIBERTY REVERSE MORT	245	1,323	264.6	-14.6 %	90.9 %	51	59	GUARANTEED RATE INC	10	46	9.2	66.7 %	2.2 %
7	7	SOUTH RIVER MORTGAGE	130	803	160.6	-29.7 %	27.3 %	51	64	CROSSCOUNTRY MORTGAG	10	42	8.4	42.9 %	110.0 %
8	11	FINANCE OF AMERICA M	128	457	91.4	40.7 %	65.0 %	51	73	CALIVER BEACH MORTGA	10	35	7.0	25.0 %	75.0 %
9	9	PREMIUM SECURITY INC	126	588	117.6	-32.6 %	260.7 %	59	35	BROKER SOLUTIONS INC	9	73	14.6	12.5 %	4.3 %
10	8	LONGBRIDGE FINANCIAL	125	770	154.0	1.6 %	64.5 %	59	54	UNIVERSAL LENDING CO	9	48	9.6	0.0 %	-17.2 %
11	10	ENNKAR INC	116	540	108.0	-7.2 %	40.6 %	59	85	DIGNIFIED HOME LOANS	9	30	6.0	28.6 %	172.7 %
12	12	ADVISORS MORTGAGE GR	74	435	87.0	-11.9 %	42.6 %	59	94	TJC MORTGAGE INC	9	29	5.8	-43.8 %	
13	13	CHERRY CREEK MORTGAG	58	397	79.4	-42.0 %	113.4 %	59	102	CAPITAL PACIFIC MORT	9	26	5.2	80.0 %	100.0 %
14	14	HIGHTECHLENDING INC	53	317	63.4	-23.2 %	14.4 %	64	37	FIRST AMERICAN HOME	8	70	14.0	-33.3 %	-15.7 %
15	15	ALL REVERSE MORTGAGE	52	286	57.2	33.3 %	23.3 %	64	42	DALE ERNEST TILLMAN	8	64	12.8	-50.0 %	93.9 %
16	21	REVERSE FREEDOM LLC	48	163	32.6	37.1 %	120.3 %	64	43	GENEVA FINANCIAL LLC	8	60	12.0	60.0 %	-9.1 %
17	19	PRIMARY RESIDENTIAL	35	173	34.6	16.7 %	51.8 %	64	69	LOANATIK LLC	8	37	7.4	-20.0 %	184.6 %
18	17	SUN AMERICAN MORTGAG	34	178	35.6	-8.1 %	56.1 %	64	71	CL PARTNERS LLC	8	36	7.2	0.0 %	500.0 %
19	24	PARAMOUNT RESIDENTIA	32	128	25.6	14.3 %	265.7 %	64	81	SIMONICH CORPORATION	8	32	6.4	60.0 %	39.1 %
20	16	HERITAGE HOME LOANS	31	212	42.4	-24.4 %	79.7 %	64	85	BARRETT FINANCIAL GR	8	30	6.0	-11.1 %	30.4 %
21	22	AMERICAN PACIFIC MOR	29	162	32.4	-19.4 %	24.6 %	64	94	719 LENDING INC	8	29	5.8	14.3 %	61.1 %
22	25	HOMEBRIDGE FINANCIAL	25	122	24.4	0.0 %	38.6 %	64	94	E MORTGAGE CAPITAL I	8	29	5.8	60.0 %	52.6 %
23	28	VIP MORTGAGE INC	23	101	20.2	0.0 %	44.3 %	73	45	BAY EQUITY LLC	7	58	11.6	-41.7 %	70.6 %
24	23	MID AMERICA MORTGAGE	21	131	26.2	10.5 %	48.9 %	73	47	NATIONWIDE EQUITIES	7	54	10.8	-58.8 %	-47.1 %
24	26	INTEGRITY 1ST MORTGA	21	106	21.2	0.0 %	-9.4 %	73	54	KEY CITY LENDING INC	7	48	9.6	-41.7 %	108.7 %
26	29	JET DIRECT FUNDING C	18	93	18.6	-5.3 %	-10.6 %	73	54	DATA MORTGAGE DBA ES	7	48	9.6	-30.0 %	50.0 %
26	30	SENIOR LENDING CORPO	18	90	18.0	-45.5 %	-11.8 %	73	66	HOMETOWN LENDERS LLC	7	40	8.0	40.0 %	5.3 %
26	32	C2 FINANCIAL CORPORA	18	86	17.2	38.5 %	-1.1 %	73	69	DIRECTORS MORTGAGE I	7	37	7.4	16.7 %	27.6 %
26	39	THE FEDERAL SAVINGS	18	69	13.8	38.5 %	9.5 %	73	73	REVERSE MORTGAGE EDU	7	35	7.0	-22.2 %	16.7 %
30	20	OPEN MORTGAGE LLC	17	169	33.8	-52.8 %	-32.7 %	73	73	IREVERSE HOME LOANS	7	35	7.0	16.7 %	75.0 %
30	27	AMERICAN FINANCIAL M	17	102	20.4	21.4 %	52.2 %	73	76	AMERICAN LIBERTY MOR	7	34	6.8	-12.5 %	21.4 %
30	68	MIDWEST EQUITY MORTG	17	38	7.6	183.3 %	850.0 %	73	83	AMERICAN MORTGAGE &	7	31	6.2	16.7 %	244.4 %
33	34	KELLY MORTGAGE INC	15	80	16.0	-28.6 %	77.8 %	73	85	SECURITYNATIONAL MOR	7	30	6.0	-22.2 %	76.5 %
33	39	AMERICAN FINANCIAL N	15	69	13.8	36.4 %	-36.7 %	73	85	INTERCONTINENTAL CAP	7	30	6.0	16.7 %	7.1 %
35	31	GOLDEN YEARS MORTGAG	14	88	17.6	-6.7 %	20.5 %	73	97	ATLANTIC COAST MORTG	7	28	5.6	75.0 %	0.0 %
35	43	RESIDENTIAL HOME FUN	14	60	12.0	-12.5 %	9.1 %	73	100	SUN WEST MORTGAGE CO	7	27	5.4	-12.5 %	-6.9 %
35	85	NUDGE FUNDING LLC	14	30	6.0	100.0 %	500.0 %	73	108	THE TURNKEY FOUNDATI	7	25	5.0	133.3 %	127.3 %
38	36	NORTHWEST REVERSE MO	13	72	14.4	-38.1 %	33.3 %	73	115	LHN FINANCIAL SERVIC	7	23	4.6	0.0 %	43.8 %
38	37	ACADEMY MORTGAGE COR	13	70	14.0	44.4 %	48.9 %	73	136	MCM HOLDINGS INC	7	19	3.8	133.3 %	-54.8 %
38	53	BANK OF ENGLAND	13	49	9.8	18.2 %	6.5 %	90	61	CF CAPITAL GROUP	6	45	9.0	-53.8 %	32.4 %
41	46	GUILD MORTGAGE COMPA	12	56	11.2	-7.7 %	75.0 %	90	63	FSI MORTGAGE LLC	6	44	8.8	20.0 %	120.0 %
41	48	ALLIED FIRST BANK SB	12	53	10.6	-25.0 %	960.0 %	90	79	EAST COAST CAPITAL C	6	33	6.6	-40.0 %	-5.7 %
41	54	ALPHA MORTGAGE CORPO	12	48	9.6	20.0 %	-2.0 %	90	97	TREBOR REVERSE LLC	6	28	5.6	-33.3 %	-17.6 %
41	61	OPULENCE FUNDING LLC	12	45	9.0	33.3 %	-6.3 %	90	112	THRIVE MORTGAGE LLC	6	24	4.8	-25.0 %	-14.3 %
41	65	INTERCAP LENDING INC	12	41	8.2	50.0 %	78.3 %	90	112	PS FINANCIAL SERVICE	6	24	4.8	-14.3 %	71.4 %
41	66	APPROVAL FIRST HOME	12	40	8.0	33.3 %	17.6 %	90	122	SIERRA PACIFIC MORTG	6	21	4.2	20.0 %	110.0 %
41	102	TOTAL MEDIA MANAGEME	12	26	5.2		13.0 %	90	129	NATIONWIDE MORTGAGE	6	20	4.0	0.0 %	25.0 %
48	41	PREMIER MORTGAGE RES	11	68	13.6	83.3 %	36.0 %	90	129	UNITED AMERICAN MORT	6	20	4.0	200.0 %	0.0 %
48	49	NEXA MORTGAGE LLC	11	52	10.4	-8.3 %	147.6 %	90	136	HORIZON COMMUNITY BA	6	19	3.8	20.0 %	111.1 %
48	52	UNITED PACIFIC MORTG	11	50	10.0	-8.3 %	72.4 %	90	239	STRONG FINANCIAL GRO	6	8	1.6	500.0 %	100.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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