

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through July 2022

Next Release Date: Week 1 of September

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Endorsement Growth Change

-17.0 %

Competition Growth

1.8 %

Active Lender Change

2

Figures above reflect change from prior month

PERFORMANCE

	Rank/Region	08/21	09/21	10/21	11/21	12/21	01/22	02/22	03/22	04/22	05/22	06/22	07/22	Trend
1	Pacific/Hawaii	1,407	1,684	1,877	1,821	1,831	1,937	1,848	2,390	2,253	2,040	2,194	1,644	▼
2	Southeast/Caribbean	521	646	813	782	850	872	777	1,075	1,067	1,033	1,124	1,005	▼
3	Rocky Mountain	500	563	666	694	782	806	694	851	850	763	700	593	▼
4	Northwest/Alaska	383	454	536	537	580	750	653	684	656	625	634	510	▼
5	Southwest	270	279	379	384	406	451	425	500	545	462	421	421	▬
6	Midwest	161	242	231	222	257	303	262	312	294	268	246	223	▼
7	Mid-Atlantic	166	200	210	226	192	265	194	272	213	208	244	176	▼
8	New York/New Jersey	133	105	145	157	148	188	137	206	189	188	183	183	▬
9	New England	85	99	114	84	87	126	103	145	128	130	125	114	▼
10	Great Plains	53	54	58	46	85	73	60	75	70	66	66	59	▼
Total		3,679	4,326	5,029	4,953	5,218	5,771	5,153	6,510	6,265	5,783	5,937	4,928	▼

Find out where the top five markets are in your area by state, county or even zip code to help improve sales performance, market share and maximize opportunities.

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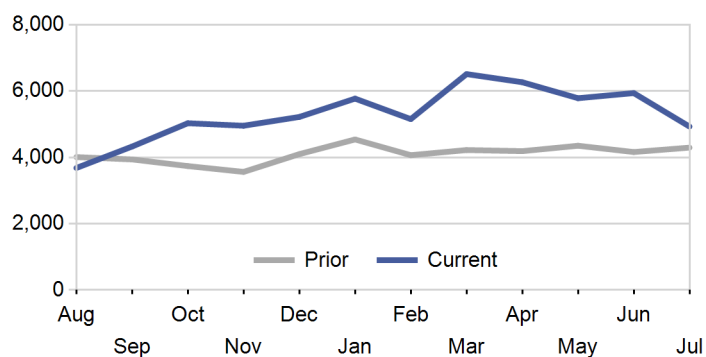
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Competition

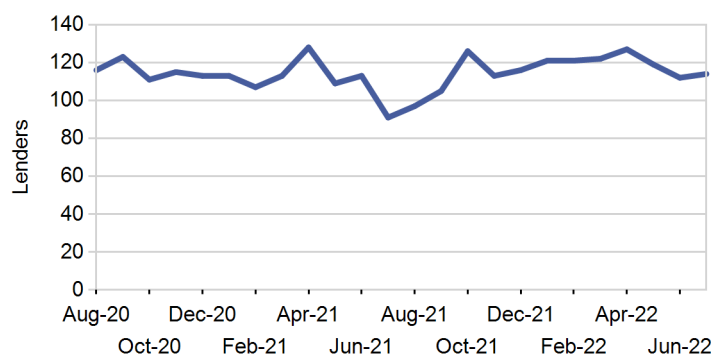
Top 10 Lenders

Rank / Lender	08/21	09/21	10/21	11/21	12/21	01/22	02/22	03/22	04/22	05/22	06/22	07/22	Total	Trend
1 AMERICAN ADVISORS GROUP	1,194	1,445	1,566	1,532	1,530	1,605	1,495	1,944	1,758	1,567	1,497	1,257	18,390	▼
2 FINANCE OF AMERICA REVERSE LLC	271	283	401	376	560	440	347	562	611	647	698	519	5,715	▼
3 REVERSE MORTGAGE FUNDING LLC	427	399	476	485	387	480	475	531	484	578	399	221	5,342	▼
4 MUTUAL OF OMAHA MORTGAGE INC	316	361	391	351	483	465	440	540	470	513	575	421	5,326	▼
5 LONGBRIDGE FINANCIAL LLC	157	265	291	364	372	550	424	404	378	313	484	632	4,634	▲
6 LIBERTY REVERSE MORTGAGE	144	303	615	454	366	434	387	503	497	358	308	215	4,584	▼
7 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	118	79	108	166	214	230	191	265	305	271	237	177	2,361	▼
8 OPEN MORTGAGE LLC	154	174	169	222	191	208	201	214	241	182	177	164	2,297	▼
9 HIGHTECHLENDING INC	73	125	122	98	79	95	115	113	121	87	103	64	1,195	▼
10 FINANCE OF AMERICA MORTGAGE LLC	31	57	52	38	112	91	60	87	91	128	121	109	977	▼
Top 10 SubTotal	2,885	3,491	4,191	4,086	4,294	4,598	4,135	5,163	4,956	4,644	4,599	3,779	50,821	▼
Industry Total	3,679	4,326	5,029	4,953	5,218	5,771	5,153	6,510	6,265	5,783	5,937	4,928	63,552	▼

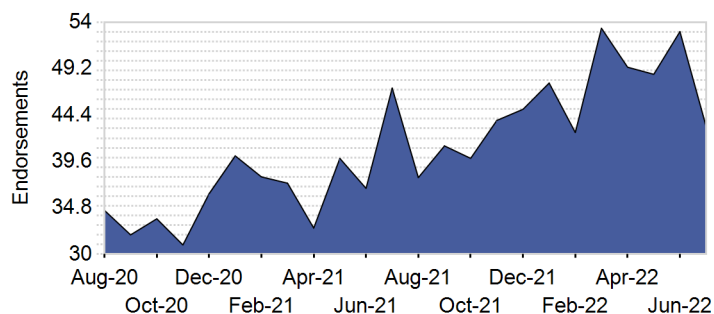
Endorsement Volume



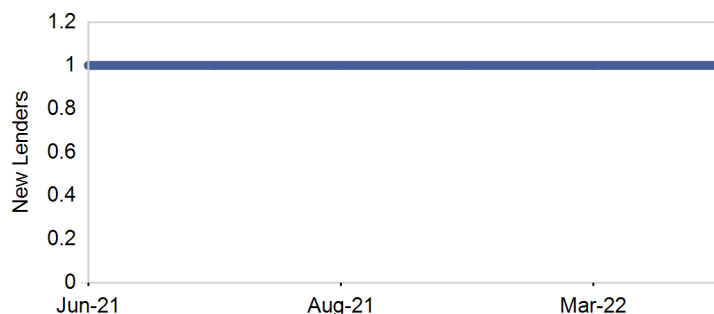
Active Lenders



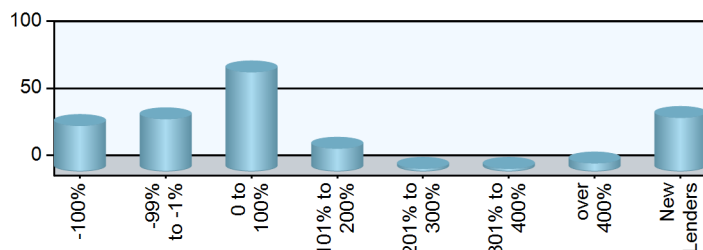
Endorsements per Lender



New Lenders by Month



Lender Distribution by YTD Growth Rate



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Market Performance

Market	YTD Volume 2022	YTD Volume 2021	Chg %	Active Lenders 2022	Active Lenders 2021	Chg %	Volume / Lender 2022	Volume / Lender 2021	Chg %
Great Plains									
KANSAS CITY	174	122	42.6 %	18	11	63.6 %	3.2	3.8	-15.9 %
ST. LOUIS	98	92	6.5 %	15	13	15.4 %	2.4	2.8	-15.3 %
OMAHA	81	70	15.7 %	11	8	37.5 %	2.4	2.6	-8.6 %
TOPEKA	66	52	26.9 %	12	9	33.3 %	1.6	3.1	-50.0 %
DES MOINES	50	73	-31.5 %	10	11	-9.1 %	1.9	2.7	-31.8 %
Region Total	469	409	14.7 %	27	21	28.6 %	5.1	5.5	-7.1 %
Mid-Atlantic									
RICHMOND	455	391	16.4 %	33	30	10.0 %	4.0	3.9	2.6 %
PHILADELPHIA	401	428	-6.3 %	37	26	42.3 %	3.8	4.9	-22.4 %
WASH. D.C.	266	288	-7.6 %	29	33	-12.1 %	3.3	2.8	16.9 %
BALTIMORE	228	225	1.3 %	26	22	18.2 %	3.0	3.7	-19.0 %
PITTSBURGH	109	118	-7.6 %	15	13	15.4 %	3.1	3.7	-16.0 %
WILMINGTON	80	57	40.4 %	14	10	40.0 %	2.0	2.6	-23.2 %
CHARLESTON	33	47	-29.8 %	10	9	11.1 %	1.6	3.1	-47.0 %
Region Total	1,572	1,554	1.2 %	59	55	7.3 %	7.6	7.8	-2.6 %
Midwest									
INDIANAPOLIS	300	199	50.8 %	18	19	-5.3 %	4.4	3.6	22.5 %
MINN. ST. PAUL	286	236	21.2 %	23	20	15.0 %	3.6	3.5	1.9 %
CHICAGO	285	294	-3.1 %	28	28	0.0 %	2.8	3.2	-13.6 %
GRAND RAPIDS	194	117	65.8 %	17	18	-5.6 %	3.7	3.1	19.3 %
DETROIT	181	148	22.3 %	18	22	-18.2 %	3.3	3.2	2.2 %
MILWAUKEE	179	131	36.6 %	14	15	-6.7 %	3.4	3.2	8.7 %
COLUMBUS	176	179	-1.7 %	17	10	70.0 %	4.0	4.5	-12.3 %
CLEVELAND	160	153	4.6 %	21	20	5.0 %	2.8	3.0	-6.7 %
CINCINNATI	78	76	2.6 %	14	12	16.7 %	2.2	2.3	-4.1 %
SPRINGFIELD	42	56	-25.0 %	9	11	-18.2 %	2.5	3.3	-24.4 %
FLINT	27	27	0.0 %	7	7	0.0 %	1.8	2.4	-24.4 %
Region Total	1,908	1,616	18.1 %	48	51	-5.9 %	10.7	9.0	17.8 %
New England									
BOSTON	404	329	22.8 %	22	20	10.0 %	5.3	5.0	5.5 %
HARTFORD	152	137	10.9 %	16	18	-11.1 %	2.7	2.4	11.1 %
BANGOR	112	55	103.6 %	12	8	50.0 %	2.5	1.9	26.2 %
MANCHESTER	110	70	57.1 %	12	11	9.1 %	2.9	2.1	36.0 %
PROVIDENCE	63	61	3.3 %	12	14	-14.3 %	1.9	1.8	8.0 %
BURLINGTON	30	13	130.8 %	7	4	75.0 %	2.3	1.6	46.2 %
Region Total	871	665	31.0 %	30	35	-14.3 %	7.9	6.5	20.7 %
New York/New Jersey									
NEW YORK	556	602	-7.6 %	29	25	16.0 %	4.0	5.5	-26.0 %
NEWARK	319	294	8.5 %	35	32	9.4 %	3.0	2.8	6.6 %
CAMDEN	278	165	68.5 %	37	27	37.0 %	2.8	2.7	3.7 %
ALBANY	78	78	0.0 %	14	12	16.7 %	2.2	3.1	-28.6 %
BUFFALO	43	69	-37.7 %	9	10	-10.0 %	2.0	2.7	-27.6 %
Region Total	1,274	1,208	5.5 %	50	48	4.2 %	6.0	6.6	-9.2 %
Northwest/Alaska									
SEATTLE	1,830	1,589	15.2 %	49	47	4.3 %	8.0	8.4	-4.0 %
PORTLAND	1,337	910	46.9 %	47	39	20.5 %	7.2	6.3	15.2 %
BOISE	1,021	631	61.8 %	35	28	25.0 %	8.3	6.5	26.8 %
SPOKANE	312	203	53.7 %	31	27	14.8 %	3.2	2.5	24.7 %
ANCHORAGE	12	24	-50.0 %	4	4	0.0 %	1.3	2.3	-42.9 %
Region Total	4,512	3,357	34.4 %	65	60	8.3 %	14.7	13.3	11.2 %
Pacific/Hawaii									
PHOENIX	3,082	1,908	61.5 %	52	46	13.0 %	12.8	9.9	29.6 %

Market	YTD Volume 2022	YTD Volume 2021	Chg %	Active Lenders 2022	Active Lenders 2021	Chg %	Volume / Lender 2022	Volume / Lender 2021	Chg %
SANTA ANA	2,781	1,886	47.5 %	59	47	25.5 %	11.1	10.1	10.1 %
LOS ANGELES	2,555	2,306	10.8 %	57	53	7.5 %	10.8	12.1	-10.7 %
SAN FRANCISCO	1,470	1,434	2.5 %	45	41	9.8 %	8.5	8.9	-5.3 %
SACRAMENTO	1,277	945	35.1 %	40	49	-18.4 %	7.6	6.3	21.0 %
SAN DIEGO	1,069	871	22.7 %	46	36	27.8 %	6.4	6.9	-6.5 %
LAS VEGAS	835	470	77.7 %	37	26	42.3 %	6.0	4.4	37.0 %
FRESNO	435	334	30.2 %	36	27	33.3 %	3.4	3.7	-6.7 %
RENO	372	217	71.4 %	28	23	21.7 %	3.6	2.6	40.3 %
TUCSON	299	182	64.3 %	26	20	30.0 %	2.9	2.6	13.5 %
HONOLULU	131	89	47.2 %	12	14	-14.3 %	2.8	2.3	24.9 %
Region Total	14,306	10,642	34.4 %	95	88	8.0 %	32.7	28.1	16.4 %
Rocky Mountain									
DENVER	2,729	1,986	37.4 %	57	56	1.8 %	10.5	8.9	17.1 %
SALT LAKE CITY	2,212	1,207	83.3 %	45	38	18.4 %	10.7	7.0	51.9 %
HELENA	224	109	105.5 %	18	13	38.5 %	3.7	2.9	25.8 %
CASPER	46	43	7.0 %	12	8	50.0 %	1.6	2.4	-31.0 %
SIOUX FALLS	35	24	45.8 %	5	4	25.0 %	2.0	1.8	10.8 %
FARGO	11	12	-8.3 %	5	3	66.7 %	1.0	1.4	-30.0 %
Region Total	5,257	3,381	55.5 %	76	69	10.1 %	15.2	11.2	35.8 %
Southeast/Caribbean									
MIAMI	1,260	872	44.5 %	59	46	28.3 %	6.5	5.9	9.0 %
TAMPA	1,047	654	60.1 %	48	41	17.1 %	6.5	5.1	27.3 %
GREENSBORO	973	625	55.7 %	36	32	12.5 %	7.4	6.0	22.1 %
ORLANDO	776	505	53.7 %	48	34	41.2 %	4.8	4.3	11.5 %
ATLANTA	767	556	37.9 %	36	35	2.9 %	5.6	4.6	22.5 %
JACKSONVILLE	587	396	48.2 %	39	30	30.0 %	4.2	4.2	0.0 %
COLUMBIA	462	311	48.6 %	27	29	-6.9 %	4.6	3.5	31.6 %
NASHVILLE	318	226	40.7 %	28	19	47.4 %	3.6	3.3	10.5 %
KNOXVILLE	312	185	68.6 %	23	20	15.0 %	3.9	3.1	23.7 %
BIRMINGHAM	214	174	23.0 %	17	21	-19.0 %	3.3	2.9	11.0 %
LOUISVILLE	116	92	26.1 %	13	9	44.4 %	3.3	3.1	5.1 %
JACKSON	58	65	-10.8 %	9	13	-30.8 %	2.0	2.3	-14.3 %
MEMPHIS	57	48	18.8 %	10	11	-9.1 %	2.2	2.7	-16.8 %
CARIBBEAN	6	4	50.0 %	1	2	-50.0 %	2.0	1.3	50.0 %
Region Total	6,953	4,713	47.5 %	87	76	14.5 %	19.1	15.4	23.8 %
Southwest									
SAN ANTONIO	736	398	84.9 %	35	35	0.0 %	5.3	3.3	58.5 %
DALLAS	670	486	37.9 %	32	34	-5.9 %	4.8	4.2	15.4 %
FT. WORTH	645	435	48.3 %	36	35	2.9 %	4.8	3.9	22.1 %
HOUSTON	519	404	28.5 %	33	34	-2.9 %	4.4	3.9	13.3 %
ALBUQUERQUE	181	112	61.6 %	19	14	35.7 %	2.9	2.8	2.1 %
LITTLE ROCK	118	89	32.6 %	14	10	40.0 %	2.4	3.4	-29.9 %
NEW ORLEANS	106	135	-21.5 %	13	15	-13.3 %	2.3	2.6	-13.4 %
LUBBOCK	93	65	43.1 %	16	14	14.3 %	2.4	2.4	0.5 %
OKLAHOMA CITY	73	59	23.7 %	11	10	10.0 %	2.7	2.5	7.9 %
TULSA	64	59	8.5 %	12	10	20.0 %	2.2	2.5	-9.3 %
SHREVEPORT	20	28	-28.6 %	5	5	0.0 %	2.0	2.5	-21.5 %
Region Total	3,225	2,270	42.1 %	59	57	3.5 %	13.5	10.2	32.8 %
Grand Total	40,347	29,815	35.3 %	180	174	3.4 %	48.3	38.9	24.1 %

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Top 100 Lenders - Year to Date

Rank	Lender	Vol 2022	Vol 2021	Chg %	Mkt Share 2022	Mkt Share 2021	Chg %	Top State
1	AMERICAN ADVISORS GROUP	11123	9829	13 %	27.6 %	33.0 %	-16 %	CA
2	FINANCE OF AMERICA REVER	3824	2745	39 %	9.5 %	9.2 %	3 %	CA
3	MUTUAL OF OMAHA MORTGAGE	3424	1765	94 %	8.5 %	5.9 %	43 %	CA
4	LONGBRIDGE FINANCIAL LLC	3185	1322	141 %	7.9 %	4.4 %	78 %	CA
5	REVERSE MORTGAGE FUNDING	3168	3181	0 %	7.9 %	10.7 %	-26 %	CA
6	LIBERTY REVERSE MORTGAGE	2702	1959	38 %	6.7 %	6.6 %	2 %	CA
7	FAIRWAY INDEPENDENT MORT	1676	1003	67 %	4.2 %	3.4 %	23 %	AZ
8	OPEN MORTGAGE LLC	1387	1406	-1 %	3.4 %	4.7 %	-27 %	CA
9	PREMIUM SECURITY INC	723	244	196 %	1.8 %	0.8 %	119 %	CA
10	HIGHTECHLENDING INC	698	571	22 %	1.7 %	1.9 %	-10 %	CA
11	FINANCE OF AMERICA MORTG	687	368	87 %	1.7 %	1.2 %	38 %	CA
12	CHERRY CREEK MORTGAGE CO	643	284	126 %	1.6 %	1.0 %	67 %	UT
13	ADVISORS MORTGAGE GROUP	555	421	32 %	1.4 %	1.4 %	-3 %	CA
14	MID AMERICA MORTGAGE INC	469	236	99 %	1.2 %	0.8 %	47 %	TX
15	MONEY HOUSE INC	458	312	47 %	1.1 %	1.0 %	8 %	CA
16	GOODLIFE HOME LOANS	454	332	37 %	1.1 %	1.1 %	1 %	CA
17	ALL REVERSE MORTGAGE INC	409	292	40 %	1.0 %	1.0 %	4 %	CA
18	PLAZA HOME MORTGAGE INC	265	79	235 %	0.7 %	0.3 %	148 %	CA
19	SUN AMERICAN MORTGAGE CO	230	156	47 %	0.6 %	0.5 %	9 %	AZ
20	AMERICAN PACIFIC MORTGAG	228	170	34 %	0.6 %	0.6 %	-1 %	CA
21	MCM HOLDINGS INC	206	241	-15 %	0.5 %	0.8 %	-37 %	FL
22	PRIMARY RESIDENTIAL MORT	186	6	3,000 %	0.5 %	0.0 %	2,191 %	CA
23	HOMEBRIDGE FINANCIAL SER	183	107	71 %	0.5 %	0.4 %	26 %	CA
24	PARAMOUNT RESIDENTIAL MO	162	38	326 %	0.4 %	0.1 %	215 %	CA
25	VIP MORTGAGE INC	150	110	36 %	0.4 %	0.4 %	1 %	AZ
26	MAGNOLIA BANK INC	121	149	-19 %	0.3 %	0.5 %	-40 %	NV
27	JET DIRECT FUNDING CORP	118	127	-7 %	0.3 %	0.4 %	-31 %	NY
28	NATIONWIDE EQUITIES CORP	117	196	-40 %	0.3 %	0.7 %	-56 %	CA
29	MIDWEST LOAN SOLUTIONS I	109	95	15 %	0.3 %	0.3 %	-15 %	CA
30	BROKER SOLUTIONS INC	107	90	19 %	0.3 %	0.3 %	-12 %	CA
31	THE FEDERAL SAVINGS BANK	99	96	3 %	0.2 %	0.3 %	-24 %	NV
32	PREMIER MORTGAGE RESOURC	98	67	46 %	0.2 %	0.2 %	8 %	ID
33	ACADEMY MORTGAGE CORPORA	97	62	56 %	0.2 %	0.2 %	16 %	UT
34	SUN WEST MORTGAGE CO INC	97	66	47 %	0.2 %	0.2 %	9 %	CA
35	BAY EQUITY LLC	79	39	103 %	0.2 %	0.1 %	50 %	AZ
36	MIDWEST EQUITY MORTGAGE	71	4	1,675 %	0.2 %	0.0 %	1,212 %	WA
37	RESIDENTIAL HOME FUNDING	67	64	5 %	0.2 %	0.2 %	-23 %	TX
38	LAND-HOME FINANCIAL SERV	65	35	86 %	0.2 %	0.1 %	37 %	CA
39	BANK OF ENGLAND	64	54	19 %	0.2 %	0.2 %	-12 %	FL
40	ALPHA MORTGAGE CORPORATI	64	66	-3 %	0.2 %	0.2 %	-28 %	NC
41	LEADER ONE FINANCIAL COR	63	56	13 %	0.2 %	0.2 %	-17 %	CA
42	AMERICAN FINANCIAL NETWO	62	78	-21 %	0.2 %	0.3 %	-41 %	CA
43	UNIVERSAL LENDING CORPOR	59	82	-28 %	0.1 %	0.3 %	-47 %	CO
44	DIRECTORS MORTGAGE INC	57	41	39 %	0.1 %	0.1 %	3 %	OR
45	TRUST MORTGAGE LENDING C	56	19	195 %	0.1 %	0.1 %	118 %	FL
46	HOMETOWN LENDERS LLC	49	47	4 %	0.1 %	0.2 %	-23 %	WA
47	TOTAL MEDIA MANAGEMENT L	48	32	50 %	0.1 %	0.1 %	11 %	FL
48	CROSSCOUNTRY MORTGAGE	48	26	85 %	0.1 %	0.1 %	36 %	WA
49	ATLANTIC COAST MORTGAGE	42	37	14 %	0.1 %	0.1 %	-16 %	DC
50	AMERICAN LIBERTY MORTGAG	42	30	40 %	0.1 %	0.1 %	3 %	CO

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Rank	Lender	Vol 2022	Vol 2021	Chg %	Mkt Share 2022	Mkt Share 2021	Chg %	Top State
51	INTERCONTINENTAL CAPITAL	40	38	5 %	0.1 %	0.1 %	-22 %	NY
52	TJC MORTGAGE INC	39	0		0.1 %	0.0 %		CA
53	SIMONICH CORPORATION	38	28	36 %	0.1 %	0.1 %	0 %	CA
54	SECURITYNATIONAL MORTGAG	36	18	100 %	0.1 %	0.1 %	48 %	UT
55	MORIA DEVELOPMENT INC	35	26	35 %	0.1 %	0.1 %	-1 %	AZ
56	AMERIFIRST FINANCIAL INC	34	15	127 %	0.1 %	0.1 %	67 %	AZ
57	ENNKAR INC	34	0		0.1 %	0.0 %		CA
58	THRIVE MORTGAGE LLC	34	35	-3 %	0.1 %	0.1 %	-28 %	TX
59	EAST COAST CAPITAL CORP	31	23	35 %	0.1 %	0.1 %	0 %	NY
60	NATIONWIDE MORTGAGE BANK	27	18	50 %	0.1 %	0.1 %	11 %	NY
61	AMERICA FIRST FEDERAL CR	26	23	13 %	0.1 %	0.1 %	-16 %	UT
62	DIGNIFIED HOME LOANS LLC	26	9	189 %	0.1 %	0.0 %	113 %	CA
63	QUONTIC BANK FSB	26	36	-28 %	0.1 %	0.1 %	-47 %	NY
64	FAMILY FIRST FUNDING LLC	25	34	-26 %	0.1 %	0.1 %	-46 %	NJ
65	MOVEMENT MORTGAGE LLC	25	10	150 %	0.1 %	0.0 %	85 %	ID
66	BANK OF UTAH	24	19	26 %	0.1 %	0.1 %	-7 %	UT
67	NORWICH COMMERCIAL GROUP	24	23	4 %	0.1 %	0.1 %	-23 %	CT
68	TOP FLITE FINANCIAL INC	23	20	15 %	0.1 %	0.1 %	-15 %	CO
69	MEADOWBROOK FINANCIAL MO	22	13	69 %	0.1 %	0.0 %	25 %	NY
70	MILEND INC	21	7	200 %	0.1 %	0.0 %	122 %	GA
71	FIRST FEDERAL SAVINGS BA	21	9	133 %	0.1 %	0.0 %	72 %	ID
72	CORNERSTONE MORTGAGE COM	21	15	40 %	0.1 %	0.1 %	3 %	WA
73	ABSOLUTE HOME MORTGAGE C	21	7	200 %	0.1 %	0.0 %	122 %	FL
74	US MORTGAGE CORPORATION	21	19	11 %	0.1 %	0.1 %	-18 %	NY
75	SUCCESS MORTGAGE PARTNER	20	23	-13 %	0.0 %	0.1 %	-36 %	TX
76	SECURITY HOME MORTGAGE L	19	14	36 %	0.0 %	0.0 %	0 %	UT
77	MORTGAGE MASTER SERVICE	19	42	-55 %	0.0 %	0.1 %	-67 %	WA
78	AMERICAS MORTGAGE RESOUR	19	23	-17 %	0.0 %	0.1 %	-39 %	LA
79	CHOICE LENDING CORPORATI	18	8	125 %	0.0 %	0.0 %	66 %	CA
80	CARROLLTON MORTGAGE CO	17	13	31 %	0.0 %	0.0 %	-3 %	CA
81	TOWNEBANK	17	29	-41 %	0.0 %	0.1 %	-57 %	VA
82	AMCAP MORTGAGE LTD	16	8	100 %	0.0 %	0.0 %	48 %	TX
83	SMARTFI HOME LOANS LLC	16	0		0.0 %	0.0 %		CA
84	MANN MORTGAGE LLC	15	14	7 %	0.0 %	0.0 %	-21 %	OR
85	SIERRA PACIFIC MORTGAGE	15	6	150 %	0.0 %	0.0 %	85 %	CA
86	UNIVERSAL MORTGAGE AND F	13	4	225 %	0.0 %	0.0 %	140 %	VA
87	HOME MORTGAGE ALLIANCE C	13	20	-35 %	0.0 %	0.1 %	-52 %	CA
88	CONTOUR MORTGAGE CORPORA	13	2	550 %	0.0 %	0.0 %	380 %	NY
89	CENTRAL PACIFIC BANK	13	10	30 %	0.0 %	0.0 %	-4 %	HI
90	EVERETT FINANCIAL	12	2	500 %	0.0 %	0.0 %	343 %	FL
91	MORTGAGE INVESTORS GROUP	12	1	1,100 %	0.0 %	0.0 %	787 %	TN
92	GOLDEN EMPIRE MORTGAGE I	11	1	1,000 %	0.0 %	0.0 %	713 %	CA
93	WALLICK & VOLK INC	11	10	10 %	0.0 %	0.0 %	-19 %	AZ
94	FIRST ALLIANCE HOME MORT	10	10	0 %	0.0 %	0.0 %	-26 %	NJ
95	PACIFIC RESIDENTIAL MORT	10	6	67 %	0.0 %	0.0 %	23 %	ID
96	RESIDENTIAL WHOLESALE MO	10	6	67 %	0.0 %	0.0 %	23 %	CA
97	HARTFORD FUNDING LTD	10	2	400 %	0.0 %	0.0 %	269 %	NY
98	MORTGAGE NETWORK INC	9	3	200 %	0.0 %	0.0 %	122 %	MA
99	GOLDWATER BANK NA	9	17	-47 %	0.0 %	0.1 %	-61 %	CO
100	CAMBRIA FINANCIAL GROUP	9	12	-25 %	0.0 %	0.0 %	-45 %	MN

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