

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through June 2022

Next Release Date: Week 4 of September

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**Retail
Endorsement Growth**

1.6 %

**Wholesale
Endorsement Growth**

4.1 %

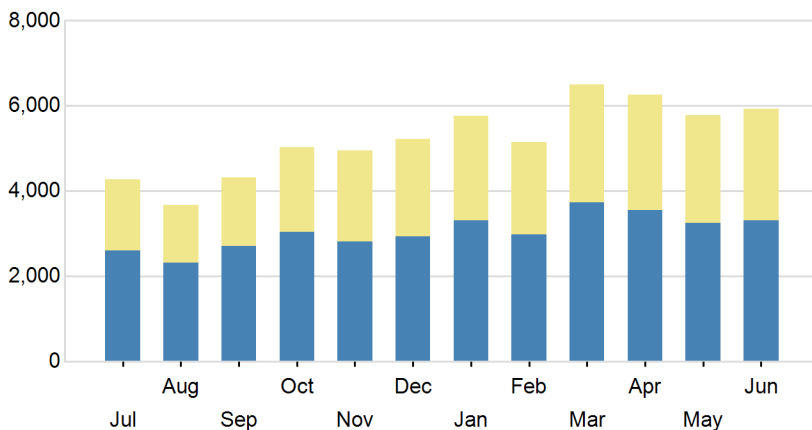
**Total
Endorsement Growth**

2.7 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jul	2,607	5.9 %	1,669	-1.6 %	4,276	2.8 %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Total	36,521		26,294		62,815	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,572	1,209	1,466	1,604	1,562	1,568	1,655	1,535	2,014	1,814	1,631	1,551	19,181	30.5%
FINANCE OF AMERICA REVER	490	468	479	663	662	982	799	666	992	1,044	1,119	1,134	9,498	15.1%
Longbridge Financial LLC	225	273	393	443	574	603	889	712	673	623	550	725	6,683	10.6%
REVERSE MORTGAGE FUNDING	642	468	451	517	539	415	526	522	556	526	614	432	6,208	9.9%
LIBERTY REVERSE MORTGAGE	359	160	357	728	544	430	506	447	590	616	430	365	5,532	8.8%
MUTUAL OF OMAHA MORTGAGE	218	316	361	392	349	484	466	441	542	472	515	580	5,136	8.2%
OPEN MORTGAGE LLC	206	153	174	170	222	191	208	201	214	241	183	179	2,342	3.7%
FAIRWAY INDEPENDENT MORT	102	118	79	108	166	213	230	190	264	304	271	237	2,282	3.6%
SOUTH RIVER MORTGAGE LLC	157	98	108	127	174	176	165	143	180	185	130	153	1,796	2.9%
HIGHTECHLENDING INC	83	72	125	122	98	80	95	114	113	121	87	103	1,213	1.9%
Total	4,054	3,335	3,993	4,874	4,890	5,142	5,539	4,971	6,138	5,946	5,530	5,459	59,871	95.3%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,553	2,628	19,181	17.0 %	-1.5 %	14.1 %	86 %	14 %	26.4 %	10.0 %	30.5 %
FINANCE OF AMERICA REVERS	6	1	2	2,102	7,396	9,498	23.9 %	17.7 %	19.0 %	22 %	78 %	3.3 %	28.1 %	15.1 %
Longbridge Financial LLC	8	2	3	1,531	5,152	6,683	43.5 %	63.8 %	58.7 %	23 %	77 %	2.4 %	19.6 %	10.6 %
REVERSE MORTGAGE FUNDING	3	3	4	3,177	3,031	6,208	20.9 %	3.0 %	11.5 %	51 %	49 %	5.1 %	11.5 %	9.9 %
LIBERTY REVERSE MORTGAGE	4	4	5	2,904	2,628	5,532	95.0 %	8.2 %	41.2 %	52 %	48 %	4.6 %	10.0 %	8.8 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,286	850	5,136	81.5 %	27.8 %	69.7 %	83 %	17 %	6.8 %	3.2 %	8.2 %
OPEN MORTGAGE LLC	17	6	7	478	1,864	2,342	-29.0 %	12.4 %	0.4 %	20 %	80 %	0.8 %	7.1 %	3.7 %
FAIRWAY INDEPENDENT MORTG	5		8	2,282	0	2,282	24.4 %	NaN	24.4 %	100 %	0 %	3.6 %		3.6 %
SOUTH RIVER MORTGAGE LLC	7		9	1,796	0	1,796	53.4 %	NaN	53.4 %	100 %	0 %	2.9 %		2.9 %
HIGHTECHLENDING INC	13	10	10	782	431	1,213	14.7 %	50.7 %	25.3 %	64 %	36 %	1.2 %	1.6 %	1.9 %
Total				35,891	23,980	59,871	29.4 %	19.4 %	25.2 %	60 %	40 %	57.1 %	91.2 %	95.3 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,553	2,628	19,181	2,408	-40	2,368	86 %	14 %	26.4 %	10.0 %	30.5 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,286	850	5,136	1,925	185	2,110	83 %	17 %	6.8 %	3.2 %	8.2 %
LIBERTY REVERSE MORTGAGE	4	4	5	2,904	2,628	5,532	1,415	199	1,614	52 %	48 %	4.6 %	10.0 %	8.8 %
SOUTH RIVER MORTGAGE LLC	7		9	1,796	0	1,796	625	0	625	100 %	0 %	2.9 %		2.9 %
PREMIUM SECURITY INC	10		12	932	0	932	583	0	583	100 %	0 %	1.5 %		1.5 %
Total				26,471	6,106	32,577	6,956	344	7,300	81 %	19 %	42.1 %	23.2 %	51.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	8	2	3	1,531	5,152	6,683	464	2,007	2,471	23 %	77 %	2.4 %	19.6 %	10.6 %
FINANCE OF AMERICA REVERS	6	1	2	2,102	7,396	9,498	405	1,113	1,518	22 %	78 %	3.3 %	28.1 %	15.1 %
MID AMERICA MORTGAGE INC	23	9	17	276	465	741	105	363	468	37 %	63 %	0.4 %	1.8 %	1.2 %
OPEN MORTGAGE LLC	17	6	7	478	1,864	2,342	-195	205	10	20 %	80 %	0.8 %	7.1 %	3.7 %
LIBERTY REVERSE MORTGAGE	4	4	5	2,904	2,628	5,532	1,415	199	1,614	52 %	48 %	4.6 %	10.0 %	8.8 %
Total				7,291	17,505	24,796	2,194	3,887	6,081	29 %	71 %	11.6 %	66.6 %	39.5 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	750	43 %
Longbridge Financial LLC	298	39 %
REVERSE MORTGAGE FUNDING LLC	353	23 %
AMERICAN ADVISORS GROUP	399	23 %
LIBERTY REVERSE MORTGAGE	319	25 %
OPEN MORTGAGE LLC	107	34 %
MUTUAL OF OMAHA MORTGAGE INC	126	26 %
MONEY HOUSE INC	85	17 %
MID AMERICA MORTGAGE INC	67	29 %
HIGHTECHLENDING INC	188	25 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET



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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through June 2022

Rank						Loans			Market Share						Rank			Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	16,553	2,628	19,181	26.4 %	10.0 %	30.5 %	46		51	UNIVERSAL LENDING CO	124	0	124	0.2 %	0.0 %	0.2 %				
6	1	2	FINANCE OF AMERICA R	2,102	7,396	9,498	3.3 %	28.1 %	15.1 %	47		52	DALE ERNEST TILLMAN	123	0	123	0.2 %	0.0 %	0.2 %				
8	2	3	LONGBRIDGE FINANCIAL	1,531	5,152	6,683	2.4 %	19.6 %	10.6 %	48		53	UNITED PACIFIC MORTG	115	0	115	0.2 %	0.0 %	0.2 %				
3	3	4	REVERSE MORTGAGE FUN	3,177	3,031	6,208	5.1 %	11.5 %	9.9 %	195	16	54	LAND-HOME FINANCIAL	24	85	109	0.0 %	0.3 %	0.2 %				
4	4	5	LIBERTY REVERSE MORT	2,904	2,628	5,532	4.6 %	10.0 %	8.8 %	49		55	NEXA MORTGAGE LLC	107	0	107	0.2 %	0.0 %	0.2 %				
2	7	6	MUTUAL OF OMAHA MORT	4,286	850	5,136	6.8 %	3.2 %	8.2 %	50		56	BAY EQUITY LLC	105	0	105	0.2 %	0.0 %	0.2 %				
17	6	7	OPEN MORTGAGE LLC	478	1,864	2,342	0.8 %	7.1 %	3.7 %	50		56	ALLIED FIRST BANK SB	105	0	105	0.2 %	0.0 %	0.2 %				
5		8	FAIRWAY INDEPENDENT	2,282	0	2,282	3.6 %	0.0 %	3.6 %	52		58	GUARANTEED RATE INC	103	0	103	0.2 %	0.0 %	0.2 %				
7		9	SOUTH RIVER MORTGAGE	1,796	0	1,796	2.9 %	0.0 %	2.9 %	53		59	SILVER LEAF MORTGAGE	101	0	101	0.2 %	0.0 %	0.2 %				
13	10	10	HIGHTECHLENDING INC	782	431	1,213	1.2 %	1.6 %	1.9 %	55		60	ALPHA MORTGAGE CORPO	98	0	98	0.2 %	0.0 %	0.2 %				
9		11	ENNKAR INC	1,177	0	1,177	1.9 %	0.0 %	1.9 %	56		61	BANK OF ENGLAND	96	0	96	0.2 %	0.0 %	0.2 %				
10		12	PREMIUM SECURITY INC	932	0	932	1.5 %	0.0 %	1.5 %	57		62	LEADER ONE FINANCIAL	95	0	95	0.2 %	0.0 %	0.2 %				
11		13	FINANCE OF AMERICA M	908	0	908	1.4 %	0.0 %	1.4 %	58		63	APPROVAL FIRST HOME	93	0	93	0.1 %	0.0 %	0.1 %				
14	14	14	CHERRY CREEK MORTGAG	762	137	899	1.2 %	0.5 %	1.4 %	59		64	REVERSE MORTGAGE EDU	92	0	92	0.1 %	0.0 %	0.1 %				
12		15	ADVISORS MORTGAGE GR	871	0	871	1.4 %	0.0 %	1.4 %	60		65	DATA MORTGAGE DBA ES	90	0	90	0.1 %	0.0 %	0.1 %				
15	12	16	GOODLIFE HOME LOANS	564	191	755	0.9 %	0.7 %	1.2 %	61		66	SENIOR FUNDING ASSOC	89	0	89	0.1 %	0.0 %	0.1 %				
23	9	17	MID AMERICA MORTGAGE	276	465	741	0.4 %	1.8 %	1.2 %	62		67	KEY CITY LENDING INC	88	0	88	0.1 %	0.0 %	0.1 %				
214	8	18	MONEY HOUSE INC	22	637	659	0.0 %	2.4 %	1.0 %	63		68	CF CAPITAL GROUP	87	0	87	0.1 %	0.0 %	0.1 %				
15		19	ALL REVERSE MORTGAGE	564	0	564	0.9 %	0.0 %	0.9 %	63		68	INTERCAP LENDING INC	87	0	87	0.1 %	0.0 %	0.1 %				
18		20	HERITAGE HOME LOANS	403	0	403	0.6 %	0.0 %	0.6 %	65		70	FSI MORTGAGE LLC	84	0	84	0.1 %	0.0 %	0.1 %				
19		21	SUN AMERICAN MORTGAG	387	0	387	0.6 %	0.0 %	0.6 %	65		70	AMERICAN MORTGAGE &	84	0	84	0.1 %	0.0 %	0.1 %				
20		22	PRIMARY RESIDENTIAL	367	0	367	0.6 %	0.0 %	0.6 %	67		72	OPULENCE FUNDING LLC	83	0	83	0.1 %	0.0 %	0.1 %				
256	11	23	PLAZA HOME MORTGAGE	16	339	355	0.0 %	1.3 %	0.6 %	68		73	THE REVERSE MORTGAGE	82	0	82	0.1 %	0.0 %	0.1 %				
21		24	REVERSE FREEDOM LLC	338	0	338	0.5 %	0.0 %	0.5 %	70		74	C & E FINANCIAL GROU	80	0	80	0.1 %	0.0 %	0.1 %				
22		25	AMERICAN PACIFIC MOR	320	0	320	0.5 %	0.0 %	0.5 %	97	19	75	TRUST MORTGAGE LENDI	55	23	78	0.1 %	0.1 %	0.1 %				
53	13	26	MCM HOLDINGS INC	101	175	276	0.2 %	0.7 %	0.4 %	71		76	PREMIER REVERSE MORT	77	0	77	0.1 %	0.0 %	0.1 %				
24		27	INTEGRITY 1ST MORTGA	262	0	262	0.4 %	0.0 %	0.4 %	71		76	DIRECTORS MORTGAGE I	77	0	77	0.1 %	0.0 %	0.1 %				
25		28	HOMEBRIDGE FINANCIAL	234	0	234	0.4 %	0.0 %	0.4 %	73		78	HOMETOWN LENDERS LLC	75	0	75	0.1 %	0.0 %	0.1 %				
25		28	PARAMOUNT RESIDENTIA	234	0	234	0.4 %	0.0 %	0.4 %	73		78	ACCESS REVERSE MORTG	75	0	75	0.1 %	0.0 %	0.1 %				
27		30	VIP MORTGAGE INC	232	0	232	0.4 %	0.0 %	0.4 %	75		80	EAST COAST CAPITAL C	74	0	74	0.1 %	0.0 %	0.1 %				
36	18	31	NATIONWIDE EQUITIES	162	66	228	0.3 %	0.3 %	0.4 %	76		81	CALIVER BEACH MORTGA	72	0	72	0.1 %	0.0 %	0.1 %				
28		32	SENIOR LENDING CORPO	212	0	212	0.3 %	0.0 %	0.3 %	77		82	CROSSCOUNTRY MORTGAG	71	0	71	0.1 %	0.0 %	0.1 %				
29		33	FIRST AMERICAN HOME	211	0	211	0.3 %	0.0 %	0.3 %	79		83	GREAT FLORIDA LENDIN	68	0	68	0.1 %	0.0 %	0.1 %				
30		34	JET DIRECT FUNDING C	210	0	210	0.3 %	0.0 %	0.3 %	80		84	LOANDEPOTCOM	67	0	67	0.1 %	0.0 %	0.1 %				
30		34	AMERICAN FINANCIAL M	210	0	210	0.3 %	0.0 %	0.3 %	81		85	MIDWEST EQUITY MORTG	65	0	65	0.1 %	0.0 %	0.1 %				
32		36	MAGNOLIA BANK INC	209	0	209	0.3 %	0.0 %	0.3 %	118	20	86	TOTAL MEDIA MANAGEME	47	17	64	0.1 %	0.1 %	0.1 %				
33		37	C2 FINANCIAL CORPORA	203	0	203	0.3 %	0.0 %	0.3 %	82		87	MORTGAGESHOP LLC	62	0	62	0.1 %	0.0 %	0.1 %				
34		38	THE FEDERAL SAVINGS	186	0	186	0.3 %	0.0 %	0.3 %	83		88	AMERICAN LIBERTY MOR	61	0	61	0.1 %	0.0 %	0.1 %				
78	15	39	MIDWEST LOAN Solutio	70	103	173	0.1 %	0.4 %	0.3 %	83		88	E MORTGAGE CAPITAL I	61	0	61	0.1 %	0.0 %	0.1 %				
35		40	BROKER SOLUTIONS INC	164	0	164	0.3 %	0.0 %	0.3 %	83		88	MORIA DEVELOPMENT IN	61	0	61	0.1 %	0.0 %	0.1 %				
37		41	KELLY MORTGAGE INC	159	0	159	0.3 %	0.0 %	0.3 %	83		88	CL PARTNERS LLC	61	0	61	0.1 %	0.0 %	0.1 %				
38		42	GENEVA FINANCIAL LLC	158	0	158	0.3 %	0.0 %	0.3 %	87		92	INTERCONTINENTAL CAP	60	0	60	0.1 %	0.0 %	0.1 %				
69	17	43	SUN WEST MORTGAGE CO	81	76	157	0.1 %	0.3 %	0.2 %	87		92	LOANATIK LLC	60	0	60	0.1 %	0.0 %	0.1 %				
39		44	GOLDEN YEARS MORTGAG	153	0	153	0.2 %	0.0 %	0.2 %	87		92	SECURITYNATIONAL MOR	60	0	60	0.1 %	0.0 %	0.1 %				
40		45	AMERICAN FINANCIAL N	143	0	143	0.2 %	0.0 %	0.2 %	90		95	ATLANTIC COAST MORTG	59	0	59	0.1 %	0.0 %	0.1 %				
41		46	NORTHWEST REVERSE MO	140	0	140	0.2 %	0.0 %	0.2 %	90		95	719 LENDING INC	59	0	59	0.1 %	0.0 %	0.1 %				
42		47	GUILD MORTGAGE COMPA	138	0	138	0.2 %	0.0 %	0.2 %	92		97	FOUNTAIN CITY FUNDIN	58	0	58	0.1 %	0.0 %	0.1 %				
43		48	PREMIER MORTGAGE RES	136	0	136	0.2 %	0.0 %	0.2 %	93		98	TREBOR REVERSE LLC	57	0	57	0.1 %	0.0 %	0.1 %				
44		49	ACADEMY MORTGAGE COR	132	0	132	0.2 %	0.0 %	0.2 %	93		98	IREVERSE HOME LOANS	57	0	57	0.1 %	0.0 %	0.1 %				
45		50	RESIDENTIAL HOME FUN	126	0	126	0.2 %	0.0 %	0.2 %	93		98	INNOVATIVE REAL ESTA	57	0	57	0.1 %	0.0 %	0.1 %				

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - June 2022 Rankings (Single Month)															
Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,347	8,887	1,481.2	-3.4 %	22.0 %	51	40	PREMIER MORTGAGE RES	11	79	13.2	0.0 %	21.5 %
2	2	MUTUAL OF OMAHA MORT	496	2,534	422.3	15.3 %	105.2 %	51	46	BAY EQUITY LLC	11	69	11.5	57.1 %	91.7 %
3	6	FINANCE OF AMERICA R	285	1,279	213.2	15.4 %	49.8 %	51	51	DATA MORTGAGE DBA ES	11	59	9.8	57.1 %	55.3 %
4	5	FAIRWAY INDEPENDENT	237	1,496	249.3	-12.5 %	66.2 %	51	68	REVERSE MORTGAGE EDU	11	46	7.7	57.1 %	24.3 %
5	3	REVERSE MORTGAGE FUN	196	1,553	258.8	-34.0 %	7.8 %	55	25	MID AMERICA MORTGAGE	10	141	23.5	-52.4 %	43.9 %
6	7	LONGBRIDGE FINANCIAL	187	957	159.5	49.6 %	74.0 %	55	44	RESIDENTIAL HOME FUN	10	70	11.7	-28.6 %	11.1 %
7	4	LIBERTY REVERSE MORT	186	1,509	251.5	-24.1 %	72.7 %	55	80	719 LENDING INC	10	39	6.5	25.0 %	69.6 %
8	8	SOUTH RIVER MORTGAGE	153	956	159.3	17.7 %	26.8 %	55	87	THE REVERSE MORTGAGE	10	36	6.0	150.0 %	2.9 %
9	11	FINANCE OF AMERICA M	122	579	96.5	-4.7 %	74.9 %	55	115	TRUST MORTGAGE LENDI	10	29	4.8	150.0 %	38.1 %
9	12	CHERRY CREEK MORTGAG	122	519	86.5	110.3 %	134.8 %	60	46	GENEVA FINANCIAL LLC	9	69	11.5	12.5 %	-18.8 %
11	10	ENNKAR INC	111	651	108.5	-4.3 %	48.3 %	60	50	NATIONWIDE EQUITIES	9	63	10.5	28.6 %	-52.3 %
12	9	PREMIUM SECURITY INC	74	662	110.3	-41.3 %	232.7 %	60	51	UNITED PACIFIC MORTG	9	59	9.8	-18.2 %	47.5 %
13	13	ADVISORS MORTGAGE GR	71	506	84.3	-4.1 %	40.2 %	60	58	GUARANTEED RATE INC	9	55	9.2	-10.0 %	12.2 %
14	17	GOODLIFE HOME LOANS	67	241	40.2	1,240.0 %	55.5 %	60	58	ACCESS REVERSE MORTG	9	55	9.2	-10.0 %	37.5 %
15	14	HIGHTECHLENDING INC	57	374	62.3	7.5 %	8.7 %	60	60	CF CAPITAL GROUP	9	54	9.0	50.0 %	31.7 %
16	15	ALL REVERSE MORTGAGE	54	340	56.7	3.8 %	29.3 %	60	68	DIRECTORS MORTGAGE I	9	46	7.7	28.6 %	35.3 %
17	16	HERITAGE HOME LOANS	44	256	42.7	41.9 %	96.9 %	60	95	BROOKSTONE MORTGAGE	9	34	5.7	125.0 %	13.3 %
18	18	OPEN MORTGAGE LLC	36	205	34.2	111.8 %	-29.8 %	60	101	C & E FINANCIAL GROU	9	33	5.5		37.5 %
19	23	HOMEBRIDGE FINANCIAL	32	154	25.7	28.0 %	51.0 %	60	106	LHN FINANCIAL SERVIC	9	32	5.3	28.6 %	77.8 %
20	21	AMERICAN PACIFIC MOR	31	193	32.2	6.9 %	29.5 %	60	186	SMARTFI HOME LOANS L	9	14	2.3	200.0 %	
21	65	MCM HOLDINGS INC	30	49	8.2	328.6 %	-23.4 %	71	55	ALPHA MORTGAGE CORPO	8	56	9.3	-33.3 %	-1.8 %
22	26	VIP MORTGAGE INC	29	130	21.7	26.1 %	47.7 %	71	61	OPULENCE FUNDING LLC	8	53	8.8	-33.3 %	-3.6 %
23	22	REVERSE FREEDOM LLC	28	191	31.8	-41.7 %	107.6 %	71	73	EAST COAST CAPITAL C	8	41	6.8	33.3 %	0.0 %
24	20	PRIMARY RESIDENTIAL	27	200	33.3	-22.9 %	47.1 %	71	73	MIDWEST LOAN Solutio	8	41	6.8	60.0 %	-4.7 %
25	19	SUN AMERICAN MORTGAG	26	204	34.0	-23.5 %	37.8 %	71	82	INTERCONTINENTAL CAP	8	38	6.3	14.3 %	5.6 %
25	30	C2 FINANCIAL CORPORA	26	112	18.7	44.4 %	5.7 %	71	85	TJC MORTGAGE INC	8	37	6.2	-11.1 %	
25	34	FIRST AMERICAN HOME	26	96	16.0	225.0 %	0.0 %	71	91	SUN WEST MORTGAGE CO	8	35	5.8	14.3 %	-5.4 %
28	27	AMERICAN FINANCIAL M	25	127	21.2	47.1 %	36.6 %	71	95	CAPITAL PACIFIC MORT	8	34	5.7	-11.1 %	100.0 %
29	29	SENIOR LENDING CORPO	24	114	19.0	33.3 %	-12.3 %	71	115	REVERSE MORTGAGE ANS	8	29	4.8	300.0 %	123.1 %
29	35	AMERICAN FINANCIAL N	24	93	15.5	60.0 %	-28.5 %	71	131	GW GOLDEN ENTERPRISE	8	24	4.0	60.0 %	2,300.0 %
31	51	MIDWEST EQUITY MORTG	21	59	9.8	23.5 %	1,375.0 %	81	40	NORTHWEST REVERSE MO	7	79	13.2	-46.2 %	36.2 %
32	24	PARAMOUNT RESIDENTIA	19	147	24.5	-40.6 %	250.0 %	81	55	BANK OF ENGLAND	7	56	9.3	-46.2 %	12.0 %
32	28	INTEGRITY 1ST MORTGA	19	125	20.8	-9.5 %	-7.4 %	81	67	INTERCAP LENDING INC	7	48	8.0	-41.7 %	71.4 %
32	30	JET DIRECT FUNDING C	19	112	18.7	5.6 %	-5.9 %	81	73	SILVER LEAF MORTGAGE	7	41	6.8	40.0 %	-29.3 %
35	32	MAGNOLIA BANK INC	18	101	16.8	80.0 %	-23.5 %	81	101	MORTGAGESHOP LLC	7	33	5.5	40.0 %	32.0 %
36	37	THE FEDERAL SAVINGS	17	86	14.3	-5.6 %	6.2 %	81	106	KRS CAPITAL PARTNERS	7	32	5.3	75.0 %	-20.0 %
36	43	GUILD MORTGAGE COMPA	17	73	12.2	41.7 %	82.5 %	81	111	SENIOR MANAGEMENT GR	7	30	5.0	75.0 %	100.0 %
36	44	ALLIED FIRST BANK SB	17	70	11.7	41.7 %	536.4 %	81	115	CORNERSTONE MORTGAGE	7	29	4.8	40.0 %	163.6 %
36	48	KEY CITY LENDING INC	17	65	10.8	142.9 %	116.7 %	81	135	TOP FLITE FINANCIAL	7	23	3.8	250.0 %	15.0 %
36	110	INNOVATIVE REAL ESTA	17	31	5.2	750.0 %	29.2 %	81	153	CAPITAL FINANCIAL GR	7	20	3.3	250.0 %	400.0 %
41	142	FRONTIER LOAN GROUP	16	22	3.7		37.5 %	91	85	AMERICAN MORTGAGE &	6	37	6.2	-14.3 %	184.6 %
42	39	ACADEMY MORTGAGE COR	15	85	14.2	15.4 %	57.4 %	91	87	JACK TENOLD LLC	6	36	6.0	200.0 %	100.0 %
42	64	CALIVER BEACH MORTGA	15	50	8.3	50.0 %	127.3 %	91	95	ATLANTIC COAST MORTG	6	34	5.7	-14.3 %	9.7 %
44	42	DALE ERNEST TILLMAN	14	78	13.0	75.0 %	100.0 %	91	95	TREBOR REVERSE LLC	6	34	5.7	0.0 %	-10.5 %
45	37	BROKER SOLUTIONS INC	13	86	14.3	44.4 %	2.4 %	91	125	STANDARD LENDERS INC	6	25	4.2		150.0 %
45	48	NEXA MORTGAGE LLC	13	65	10.8	18.2 %	150.0 %	91	131	MORTGAGE EXPRESS LLC	6	24	4.0	200.0 %	200.0 %
45	72	NUDGE FUNDING LLC	13	43	7.2	-7.1 %	616.7 %	91	142	MOVEMENT MORTGAGE LL	6	22	3.7	20.0 %	120.0 %
48	33	GOLDEN YEARS MORTGAG	12	100	16.7	-14.3 %	8.7 %	91	142	WALLICK & VOLK INC	6	22	3.7	500.0 %	83.3 %
48	36	KELLY MORTGAGE INC	12	92	15.3	-20.0 %	70.4 %	91	171	CARROLLTON MORTGAGE	6	16	2.7		60.0 %
48	82	TOTAL MEDIA MANAGEME	12	38	6.3	0.0 %	52.0 %	91	213	FLAGSTAR BANK FSB	6	12	2.0	500.0 %	200.0 %

Column Definitions
M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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