

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through July 2022

Next Release Date: Week 4 of October

Sponsored By:

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**Retail
Endorsement Growth**

-19.0 %

**Wholesale
Endorsement Growth**

-14.7 %

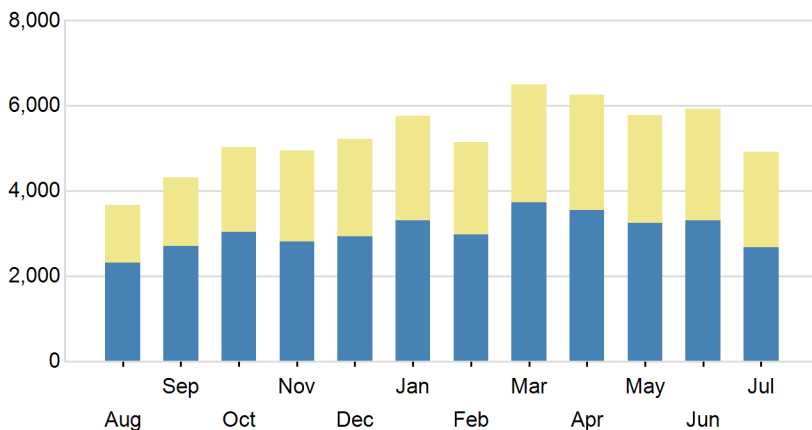
**Total
Endorsement Growth**

-17.1 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Aug	2,316	-11.2 %	1,357	-18.7 %	3,673	-14.1 %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Total	36,590		26,864		63,454	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,209	1,466	1,604	1,562	1,568	1,655	1,535	2,014	1,814	1,631	1,551	1,295	18,904	29.8%
FINANCE OF AMERICA REVER	468	479	663	662	982	799	666	992	1,044	1,119	1,134	847	9,855	15.5%
ロンブリッジ FINANCIAL LLC	273	393	443	574	603	889	712	673	623	550	725	945	7,403	11.7%
REVERSE MORTGAGE FUNDING	468	451	517	539	415	526	522	556	526	614	432	237	5,803	9.1%
LIBERTY REVERSE MORTGAGE	160	357	728	544	430	506	447	590	616	430	365	249	5,422	8.5%
MUTUAL OF OMAHA MORTGAGE	316	361	392	349	484	466	441	542	472	515	580	423	5,341	8.4%
FAIRWAY INDEPENDENT MORT	118	79	108	166	213	230	190	264	304	271	237	177	2,357	3.7%
OPEN MORTGAGE LLC	153	174	170	222	191	208	201	214	241	183	179	164	2,300	3.6%
SOUTH RIVER MORTGAGE LLC	98	108	127	174	176	165	143	180	185	130	153	136	1,775	2.8%
ENNKAR INC	53	73	133	113	93	121	73	105	125	116	111	93	1,209	1.9%
Total	3,316	3,941	4,885	4,905	5,155	5,565	4,930	6,130	5,950	5,559	5,467	4,566	60,369	95.1%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,299	2,605	18,904	15.0 %	1.4 %	13.0 %	86 %	14 %	25.7 %	9.7 %	29.8 %
FINANCE OF AMERICA REVERS	6	1	2	2,248	7,607	9,855	33.7 %	24.6 %	26.5 %	23 %	77 %	3.5 %	28.3 %	15.5 %
ロンブリッジ FINANCIAL LLC	8	2	3	1,729	5,674	7,403	72.2 %	85.9 %	82.5 %	23 %	77 %	2.7 %	21.1 %	11.7 %
REVERSE MORTGAGE FUNDING	3	3	4	2,974	2,829	5,803	9.1 %	-5.7 %	1.3 %	51 %	49 %	4.7 %	10.5 %	9.1 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,863	2,559	5,422	80.3 %	7.7 %	36.7 %	53 %	47 %	4.5 %	9.5 %	8.5 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,485	856	5,341	88.3 %	32.1 %	76.3 %	84 %	16 %	7.1 %	3.2 %	8.4 %
FAIRWAY INDEPENDENT MORTG	5		7	2,357	0	2,357	34.3 %	NaN	34.3 %	100 %	0 %	3.7 %		3.7 %
OPEN MORTGAGE LLC	17	6	8	470	1,830	2,300	-28.0 %	4.8 %	-4.1 %	20 %	80 %	0.7 %	6.8 %	3.6 %
SOUTH RIVER MORTGAGE LLC	7		9	1,775	0	1,775	38.7 %	NaN	38.7 %	100 %	0 %	2.8 %		2.8 %
ENNKAR INC	9		10	1,209	0	1,209	55.8 %	NaN	55.8 %	100 %	0 %	1.9 %		1.9 %
Total				36,409	23,960	60,369	30.0 %	22.9 %	27.1 %	60 %	40 %	57.4 %	89.2 %	95.1 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	16,299	2,605	18,904	2,131	37	2,168	86 %	14 %	25.7 %	9.7 %	29.8 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,485	856	5,341	2,103	208	2,311	84 %	16 %	7.1 %	3.2 %	8.4 %
LIBERTY REVERSE MORTGAGE	4	5	5	2,863	2,559	5,422	1,275	182	1,457	53 %	47 %	4.5 %	9.5 %	8.5 %
ロンブリッジ FINANCIAL LLC	8	2	3	1,729	5,674	7,403	725	2,622	3,347	23 %	77 %	2.7 %	21.1 %	11.7 %
FAIRWAY INDEPENDENT MORTG	5		7	2,357	0	2,357	602	0	602	100 %	0 %	3.7 %		3.7 %
Total				27,733	11,694	39,427	6,836	3,049	9,885	70 %	30 %	43.7 %	43.5 %	62.1 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
ロンブリッジ FINANCIAL LLC	8	2	3	1,729	5,674	7,403	725	2,622	3,347	23 %	77 %	2.7 %	21.1 %	11.7 %
FINANCE OF AMERICA REVERS	6	1	2	2,248	7,607	9,855	566	1,501	2,067	23 %	77 %	3.5 %	28.3 %	15.5 %
MID AMERICA MORTGAGE INC	23	9	17	274	475	749	99	340	439	37 %	63 %	0.4 %	1.8 %	1.2 %
PLAZA HOME MORTGAGE INC	227	11	22	20	377	397	20	212	232	5 %	95 %	0.0 %	1.4 %	0.6 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,485	856	5,341	2,103	208	2,311	84 %	16 %	7.1 %	3.2 %	8.4 %
Total				8,756	14,989	23,745	3,513	4,883	8,396	37 %	63 %	13.8 %	55.8 %	37.4 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	775	43 %
ロンブリッジ FINANCIAL LLC	312	42 %
REVERSE MORTGAGE FUNDING LLC	345	22 %
AMERICAN ADVISORS GROUP	396	22 %
LIBERTY REVERSE MORTGAGE	315	24 %
OPEN MORTGAGE LLC	113	35 %
MUTUAL OF OMAHA MORTGAGE INC	126	27 %
MONEY HOUSE INC	94	18 %
MID AMERICA MORTGAGE INC	70	29 %
HIGHTECHLENDING INC	192	25 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET


FIND OPPORTUNITY FASTER

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through July 2022																			
Rank				Loans			Market Share			Rank				Loans			Market Share		
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	16,299	2,605	18,904	25.7 %	9.7 %	29.8 %	46		51	UNIVERSAL LENDING CO	118	0	118	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R	2,248	7,607	9,855	3.5 %	28.3 %	15.5 %	46		51	DALE ERNEST TILLMAN	118	0	118	0.2 %	0.0 %	0.2 %
8	2	3	LONGBRIDGE FINANCIAL	1,729	5,674	7,403	2.7 %	21.1 %	11.7 %	48		53	UNITED PACIFIC MORTG	114	0	114	0.2 %	0.0 %	0.2 %
3	3	4	REVERSE MORTGAGE FUN	2,974	2,829	5,803	4.7 %	10.5 %	9.1 %	49		54	BAY EQUITY LLC	113	0	113	0.2 %	0.0 %	0.2 %
4	5	5	LIBERTY REVERSE MORT	2,863	2,559	5,422	4.5 %	9.5 %	8.5 %	50		55	NEXA MORTGAGE LLC	112	0	112	0.2 %	0.0 %	0.2 %
2	7	6	MUTUAL OF OMAHA MORT	4,485	856	5,341	7.1 %	3.2 %	8.4 %	51		56	ALLIED FIRST BANK SB	109	0	109	0.2 %	0.0 %	0.2 %
5		7	FAIRWAY INDEPENDENT	2,357	0	2,357	3.7 %	0.0 %	3.7 %	52		57	GUARANTEED RATE INC	106	0	106	0.2 %	0.0 %	0.2 %
17	6	8	OPEN MORTGAGE LLC	470	1,830	2,300	0.7 %	6.8 %	3.6 %	211	17	58	LAND-HOME FINANCIAL	22	83	105	0.0 %	0.3 %	0.2 %
7		9	SOUTH RIVER MORTGAGE	1,775	0	1,775	2.8 %	0.0 %	2.8 %	53		59	LEADER ONE FINANCIAL	102	0	102	0.2 %	0.0 %	0.2 %
9		10	ENNKAR INC	1,209	0	1,209	1.9 %	0.0 %	1.9 %	54		60	ALPHA MORTGAGE CORPO	98	0	98	0.2 %	0.0 %	0.2 %
14	10	11	HIGHTECHLENDING INC	746	448	1,194	1.2 %	1.7 %	1.9 %	55		61	SILVER LEAF MORTGAGE	97	0	97	0.2 %	0.0 %	0.2 %
10		12	FINANCE OF AMERICA M	976	0	976	1.5 %	0.0 %	1.5 %	56		62	BANK OF ENGLAND	95	0	95	0.1 %	0.0 %	0.1 %
11		13	PREMIUM SECURITY INC	947	0	947	1.5 %	0.0 %	1.5 %	57		63	SENIOR FUNDING ASSOC	92	0	92	0.1 %	0.0 %	0.1 %
13	14	14	CHERRY CREEK MORTGAG	785	142	927	1.2 %	0.5 %	1.5 %	57		63	KEY CITY LENDING INC	92	0	92	0.1 %	0.0 %	0.1 %
12		15	ADVISORS MORTGAGE GR	858	0	858	1.4 %	0.0 %	1.4 %	59		65	PREMIER REVERSE MORT	90	0	90	0.1 %	0.0 %	0.1 %
16	12	16	GOODLIFE HOME LOANS	545	223	768	0.9 %	0.8 %	1.2 %	59		65	REVERSE MORTGAGE EDU	90	0	90	0.1 %	0.0 %	0.1 %
23	9	17	MID AMERICA MORTGAGE	274	475	749	0.4 %	1.8 %	1.2 %	61		67	INTERCAP LENDING INC	89	0	89	0.1 %	0.0 %	0.1 %
227	8	18	MONEY HOUSE INC	20	663	683	0.0 %	2.5 %	1.1 %	62		68	APPROVAL FIRST HOME	88	0	88	0.1 %	0.0 %	0.1 %
15		19	ALL REVERSE MORTGAGE	605	0	605	1.0 %	0.0 %	1.0 %	64		69	CF CAPITAL GROUP	86	0	86	0.1 %	0.0 %	0.1 %
18		20	HERITAGE HOME LOANS	434	0	434	0.7 %	0.0 %	0.7 %	64		69	DATA MORTGAGE DBA ES	86	0	86	0.1 %	0.0 %	0.1 %
19		21	SUN AMERICAN MORTGAG	405	0	405	0.6 %	0.0 %	0.6 %	66		71	HOMETOWN LENDERS LLC	85	0	85	0.1 %	0.0 %	0.1 %
227	11	22	PLAZA HOME MORTGAGE	20	377	397	0.0 %	1.4 %	0.6 %	66		71	FSI MORTGAGE LLC	85	0	85	0.1 %	0.0 %	0.1 %
20		23	PRIMARY RESIDENTIAL	356	0	356	0.6 %	0.0 %	0.6 %	68		73	C & E FINANCIAL GROU	83	0	83	0.1 %	0.0 %	0.1 %
21		24	AMERICAN PACIFIC MOR	335	0	335	0.5 %	0.0 %	0.5 %	101	19	74	TRUST MORTGAGE LENDI	55	27	82	0.1 %	0.1 %	0.1 %
22		25	REVERSE FREEDOM LLC	329	0	329	0.5 %	0.0 %	0.5 %	69		75	OPULENCE FUNDING LLC	81	0	81	0.1 %	0.0 %	0.1 %
63	13	26	MCM HOLDINGS INC	87	186	273	0.1 %	0.7 %	0.4 %	69		75	DIRECTORS MORTGAGE I	81	0	81	0.1 %	0.0 %	0.1 %
24		27	HOMEBRIDGE FINANCIAL	259	0	259	0.4 %	0.0 %	0.4 %	69		75	CALIVER BEACH MORTGA	81	0	81	0.1 %	0.0 %	0.1 %
25		28	PARAMOUNT RESIDENTIA	249	0	249	0.4 %	0.0 %	0.4 %	69		75	MIDWEST EQUITY MORTG	81	0	81	0.1 %	0.0 %	0.1 %
26		29	INTEGRITY 1ST MORTGA	242	0	242	0.4 %	0.0 %	0.4 %	73		79	EAST COAST CAPITAL C	79	0	79	0.1 %	0.0 %	0.1 %
27		30	VIP MORTGAGE INC	230	0	230	0.4 %	0.0 %	0.4 %	73		79	AMERICAN MORTGAGE &	79	0	79	0.1 %	0.0 %	0.1 %
28		31	SENIOR LENDING CORPO	223	0	223	0.4 %	0.0 %	0.4 %	99	20	81	TOTAL MEDIA MANAGEME	56	22	78	0.1 %	0.1 %	0.1 %
29		32	FIRST AMERICAN HOME	218	0	218	0.3 %	0.0 %	0.3 %	75		82	ACCESS REVERSE MORTG	77	0	77	0.1 %	0.0 %	0.1 %
29		32	AMERICAN FINANCIAL M	218	0	218	0.3 %	0.0 %	0.3 %	76		83	THE REVERSE MORTGAGE	76	0	76	0.1 %	0.0 %	0.1 %
41	18	34	NATIONWIDE EQUITIES	149	64	213	0.2 %	0.2 %	0.3 %	78		84	GREAT FLORIDA LENDIN	73	0	73	0.1 %	0.0 %	0.1 %
31		35	MAGNOLIA BANK INC	212	0	212	0.3 %	0.0 %	0.3 %	80		85	CROSSCOUNTRY MORTGAG	72	0	72	0.1 %	0.0 %	0.1 %
32		36	JET DIRECT FUNDING C	209	0	209	0.3 %	0.0 %	0.3 %	81		86	E MORTGAGE CAPITAL I	70	0	70	0.1 %	0.0 %	0.1 %
33		37	C2 FINANCIAL CORPORA	206	0	206	0.3 %	0.0 %	0.3 %	82		87	AMERICAN LIBERTY MOR	67	0	67	0.1 %	0.0 %	0.1 %
34		38	THE FEDERAL SAVINGS	184	0	184	0.3 %	0.0 %	0.3 %	83		88	MORTGAGE SOUTH OF TE	66	0	66	0.1 %	0.0 %	0.1 %
35		39	BROKER SOLUTIONS INC	177	0	177	0.3 %	0.0 %	0.3 %	83		88	INNOVATIVE REAL ESTA	66	0	66	0.1 %	0.0 %	0.1 %
78	15	39	MIDWEST LOAN Solutio	73	104	177	0.1 %	0.4 %	0.3 %	85		90	SECURITYNATIONAL MOR	65	0	65	0.1 %	0.0 %	0.1 %
77	16	41	SUN WEST MORTGAGE CO	75	90	165	0.1 %	0.3 %	0.3 %	86		91	MORTGAGESHOP LLC	64	0	64	0.1 %	0.0 %	0.1 %
36		42	GENEVA FINANCIAL LLC	163	0	163	0.3 %	0.0 %	0.3 %	87		92	TREBOR REVERSE LLC	62	0	62	0.1 %	0.0 %	0.1 %
37		43	GOLDEN YEARS MORTGAG	158	0	158	0.2 %	0.0 %	0.2 %	87		92	LOANDEPOTCOM	62	0	62	0.1 %	0.0 %	0.1 %
38		44	AMERICAN FINANCIAL N	157	0	157	0.2 %	0.0 %	0.2 %	89		94	JACK TENOLD LLC	61	0	61	0.1 %	0.0 %	0.1 %
39		45	KELLY MORTGAGE INC	153	0	153	0.2 %	0.0 %	0.2 %	89		94	LOANATIK LLC	61	0	61	0.1 %	0.0 %	0.1 %
40		46	PREMIER MORTGAGE RES	150	0	150	0.2 %	0.0 %	0.2 %	89		94	CL PARTNERS LLC	61	0	61	0.1 %	0.0 %	0.1 %
42		47	NORTHWEST REVERSE MO	146	0	146	0.2 %	0.0 %	0.2 %	92		97	ATLANTIC COAST MORTG	60	0	60	0.1 %	0.0 %	0.1 %
43		48	ACADEMY MORTGAGE COR	136	0	136	0.2 %	0.0 %	0.2 %	92		97	INTERCONTINENTAL CAP	60	0	60	0.1 %	0.0 %	0.1 %
44		49	GUILD MORTGAGE COMPA	128	0	128	0.2 %	0.0 %	0.2 %	94		99	IREVERSE HOME LOANS	59	0	59	0.1 %	0.0 %	0.1 %
45		50	RESIDENTIAL HOME FUN	122	0	122	0.2 %	0.0 %	0.2 %	94		99	719 LENDING INC	59	0	59	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.

Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - July 2022 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,109	9,996	1,428.0	-17.7 %	15.6 %	48	69	NUDGE FUNDING LLC	11	54	7.7	-15.4 %	671.4 %
2	2	MUTUAL OF OMAHA MORT	376	2,910	415.7	-24.2 %	106.1 %	52	44	BAY EQUITY LLC	10	79	11.3	-9.1 %	107.9 %
3	6	FINANCE OF AMERICA R	246	1,525	217.9	-13.7 %	59.9 %	52	62	MCM HOLDINGS INC	10	59	8.4	-66.7 %	-33.0 %
4	7	LONGBRIDGE FINANCIAL	235	1,192	170.3	25.7 %	103.1 %	52	75	JACK TENOLD LLC	10	46	6.6	66.7 %	130.0 %
5	3	FAIRWAY INDEPENDENT	177	1,673	239.0	-25.3 %	67.0 %	52	85	E MORTGAGE CAPITAL I	10	42	6.0	233.3 %	61.5 %
6	5	LIBERTY REVERSE MORT	143	1,652	236.0	-23.1 %	56.1 %	56	48	KEY CITY LENDING INC	9	74	10.6	-47.1 %	111.4 %
7	8	SOUTH RIVER MORTGAGE	136	1,092	156.0	-11.1 %	19.9 %	56	48	NEXA MORTGAGE LLC	9	74	10.6	-30.8 %	146.7 %
8	4	REVERSE MORTGAGE FUN	109	1,662	237.4	-44.4 %	-5.1 %	56	54	BANK OF ENGLAND	9	65	9.3	28.6 %	8.3 %
8	11	FINANCE OF AMERICA M	109	688	98.3	-10.7 %	84.9 %	56	74	TOTAL MEDIA MANAGEME	9	47	6.7	-25.0 %	88.0 %
10	9	ENNKAR INC	93	744	106.3	-16.2 %	48.8 %	56	91	KRS CAPITAL PARTNERS	9	41	5.9	28.6 %	-2.4 %
11	16	GOODLIFE HOME LOANS	88	329	47.0	31.3 %	25.6 %	61	54	SENIOR FUNDING ASSOC	8	65	9.3	60.0 %	18.2 %
12	14	ALL REVERSE MORTGAGE	69	409	58.4	27.8 %	40.5 %	61	56	ALPHA MORTGAGE CORPO	8	64	9.1	0.0 %	-1.5 %
13	10	PREMIUM SECURITY INC	59	721	103.0	-20.3 %	196.7 %	61	57	GUARANTEED RATE INC	8	63	9.0	-11.1 %	16.7 %
14	12	ADVISORS MORTGAGE GR	47	553	79.0	-33.8 %	31.4 %	61	62	UNIVERSAL LENDING CO	8	59	8.4	166.7 %	-27.2 %
15	17	HERITAGE HOME LOANS	41	297	42.4	-6.8 %	112.1 %	61	69	REVERSE MORTGAGE EDU	8	54	7.7	-27.3 %	14.9 %
16	18	OPEN MORTGAGE LLC	37	242	34.6	2.8 %	-28.2 %	61	73	EAST COAST CAPITAL C	8	49	7.0	0.0 %	11.4 %
17	20	AMERICAN PACIFIC MOR	36	229	32.7	16.1 %	34.7 %	61	83	GREAT FLORIDA LENDIN	8	43	6.1	100.0 %	34.4 %
18	12	CHERRY CREEK MORTGAG	34	553	79.0	-72.1 %	138.4 %	61	161	SLADE MORTGAGE GROUP	8	20	2.9	100.0 %	185.7 %
19	23	HOMEBRIDGE FINANCIAL	31	185	26.4	-3.1 %	71.3 %	61	166	INDEPENDENT HOME LOA	8	19	2.7	300.0 %	
20	15	HIGHTECHLENDING INC	29	403	57.6	-49.1 %	-1.5 %	70	46	ALLIED FIRST BANK SB	7	77	11.0	-58.8 %	450.0 %
21	19	SUN AMERICAN MORTGAG	26	230	32.9	0.0 %	47.4 %	70	68	FSI MORTGAGE LLC	7	56	8.0	40.0 %	86.7 %
22	35	AMERICAN FINANCIAL N	23	116	16.6	-4.2 %	-16.5 %	70	85	SECURITYNATIONAL MOR	7	42	6.0	40.0 %	100.0 %
23	33	FIRST AMERICAN HOME	22	118	16.9	-15.4 %	6.3 %	70	91	ATLANTIC COAST MORTG	7	41	5.9	16.7 %	10.8 %
24	21	PRIMARY RESIDENTIAL	21	221	31.6	-22.2 %	31.5 %	70	108	THRIVE MORTGAGE LLC	7	35	5.0	75.0 %	0.0 %
24	27	AMERICAN FINANCIAL M	21	148	21.1	-16.0 %	39.6 %	70	113	PS FINANCIAL SERVICE	7	33	4.7	250.0 %	57.1 %
24	29	SENIOR LENDING CORPO	21	135	19.3	-12.5 %	-3.6 %	70	119	GW GOLDEN ENTERPRISE	7	31	4.4	-12.5 %	3,000.0 %
27	26	VIP MORTGAGE INC	20	150	21.4	-31.0 %	36.4 %	70	123	ABSOLUTE HOME MORTGA	7	30	4.3	133.3 %	42.9 %
27	32	MAGNOLIA BANK INC	20	121	17.3	11.1 %	-18.8 %	70	146	HOMEGROWN FINANCIAL	7	24	3.4	250.0 %	166.7 %
27	36	BROKER SOLUTIONS INC	20	106	15.1	53.8 %	16.5 %	79	44	GUILD MORTGAGE COMPA	6	79	11.3	-64.7 %	41.1 %
27	37	PREMIER MORTGAGE RES	20	99	14.1	81.8 %	39.4 %	79	59	ACCESS REVERSE MORTG	6	61	8.7	-33.3 %	38.6 %
31	22	REVERSE FREEDOM LLC	19	210	30.0	-32.1 %	75.0 %	79	85	AMERICAN LIBERTY MOR	6	42	6.0	200.0 %	40.0 %
31	51	PREMIER REVERSE MORT	19	71	10.1	280.0 %	86.8 %	79	94	TREBOR REVERSE LLC	6	40	5.7	0.0 %	2.6 %
33	33	GOLDEN YEARS MORTGAG	18	118	16.9	50.0 %	12.4 %	79	97	MORTGAGESHOP LLC	6	39	5.6	-14.3 %	34.5 %
33	42	GENEVA FINANCIAL LLC	18	87	12.4	100.0 %	-11.2 %	79	97	DIGNIFIED HOME LOANS	6	39	5.6	100.0 %	160.0 %
35	25	MID AMERICA MORTGAGE	17	158	22.6	70.0 %	35.0 %	79	119	STANDARD LENDERS INC	6	31	4.4	0.0 %	181.8 %
35	30	C2 FINANCIAL CORPORA	17	129	18.4	-34.6 %	7.5 %	79	200	KEVIN MICHAEL MELODY	6	15	2.1	100.0 %	25.0 %
37	47	MIDWEST EQUITY MORTG	16	75	10.7	-23.8 %	1,775.0 %	87	43	DALE ERNEST TILLMAN	5	83	11.9	-64.3 %	69.4 %
38	24	PARAMOUNT RESIDENTIA	15	162	23.1	-21.1 %	285.7 %	87	71	INTERCAP LENDING INC	5	53	7.6	-28.6 %	71.0 %
38	31	JET DIRECT FUNDING C	15	127	18.1	-21.1 %	-5.9 %	87	75	MIDWEST LOAN Solutio	5	46	6.6	-37.5 %	2.2 %
38	41	NORTHWEST REVERSE MO	15	94	13.4	114.3 %	40.3 %	87	75	SILVER LEAF MORTGAGE	5	46	6.6	-28.6 %	-31.3 %
38	75	INNOVATIVE REAL ESTA	15	46	6.6	-11.8 %	53.3 %	87	85	TJC MORTGAGE INC	5	42	6.0	-37.5 %	
42	52	LEADER ONE FINANCIAL	14	70	10.0	180.0 %	25.0 %	87	91	THE REVERSE MORTGAGE	5	41	5.9	-50.0 %	-10.9 %
43	37	THE FEDERAL SAVINGS	13	99	14.1	-23.5 %	3.1 %	87	97	CAPITAL PACIFIC MORT	5	39	5.6	-37.5 %	116.7 %
43	64	HOMETOWN LENDERS LLC	13	58	8.3	160.0 %	18.4 %	87	102	BARRETT FINANCIAL GR	5	38	5.4	66.7 %	35.7 %
45	39	ACADEMY MORTGAGE COR	12	97	13.9	-20.0 %	56.5 %	87	128	FRONTIER LOAN GROUP	5	27	3.9	-68.8 %	68.8 %
45	75	MORTGAGE SOUTH OF TE	12	46	6.6	200.0 %	53.3 %	87	134	AMERICA INTEGRITY FI	5	26	3.7	25.0 %	4.0 %
45	80	C & E FINANCIAL GROU	12	45	6.4	33.3 %	36.4 %	87	152	MEADOWBROOK FINANCIA	5	22	3.1	66.7 %	69.2 %
48	28	INTEGRITY 1ST MORTGA	11	136	19.4	-42.1 %	-18.1 %	87	166	CENTRAL PACIFIC BANK	5	19	2.7	150.0 %	46.2 %
48	59	CALIVER BEACH MORTGA	11	61	8.7	-26.7 %	154.2 %	87	174	K & B CAPITAL CORPOR	5	18	2.6	150.0 %	38.5 %
48	66	DIRECTORS MORTGAGE I	11	57	8.1	22.2 %	39.0 %	100	48	RESIDENTIAL HOME FUN	4	74	10.6	-60.0 %	4.2 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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