

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through September 2022

Next Release Date: Week 1 of November

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Endorsement Growth Change

-43.5 %

Competition Growth

-6.0 %

Active Lender Change

-7

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	10/21	11/21	12/21	01/22	02/22	03/22	04/22	05/22	06/22	07/22	08/22	09/22	Trend
1 Pacific/Hawaii	1,877	1,821	1,831	1,937	1,848	2,390	2,253	2,040	2,194	1,644	2,025	1,007	▼
2 Southeast/Caribbean	813	782	850	872	777	1,075	1,067	1,033	1,124	1,005	1,045	683	▼
3 Rocky Mountain	666	694	782	806	694	851	850	763	700	593	588	390	▼
4 Northwest/Alaska	536	537	580	750	653	684	656	625	634	510	654	294	▼
5 Southwest	379	384	406	451	425	500	545	462	421	421	494	314	▼
6 Midwest	231	222	257	303	262	312	294	268	246	223	289	153	▼
7 Mid-Atlantic	210	226	192	265	194	272	213	208	244	176	218	139	▼
8 New York/New Jersey	145	157	148	188	137	206	189	188	183	183	180	120	▼
9 New England	114	84	87	126	103	145	128	130	125	114	156	90	▼
10 Great Plains	58	46	85	73	60	75	70	66	66	59	78	45	▼
Total	5,029	4,953	5,218	5,771	5,153	6,510	6,265	5,783	5,937	4,928	5,727	3,235	▼

Find out where the top five markets are in your area by state, county or even zip code to help improve sales performance, market share and maximize opportunities.

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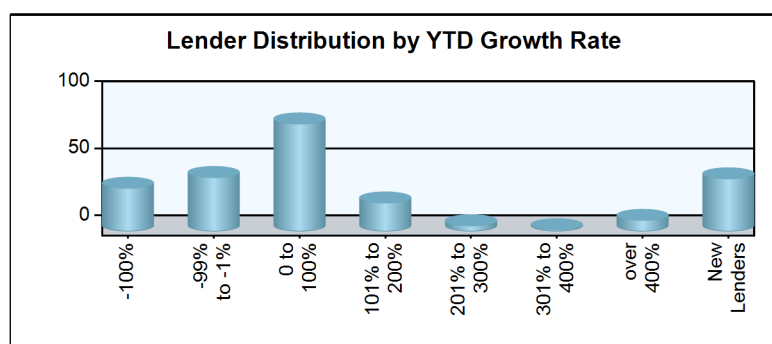
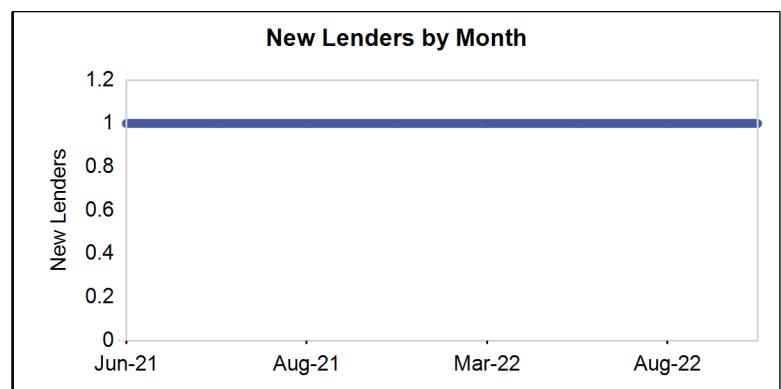
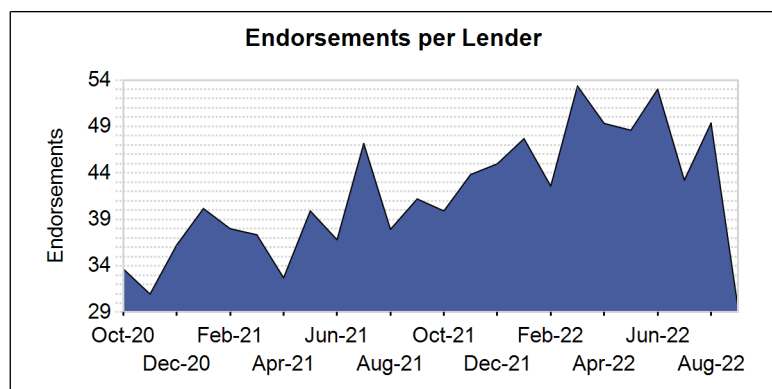
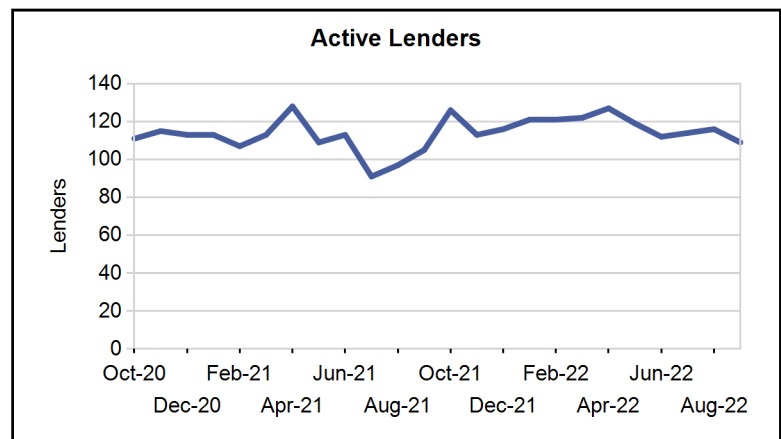
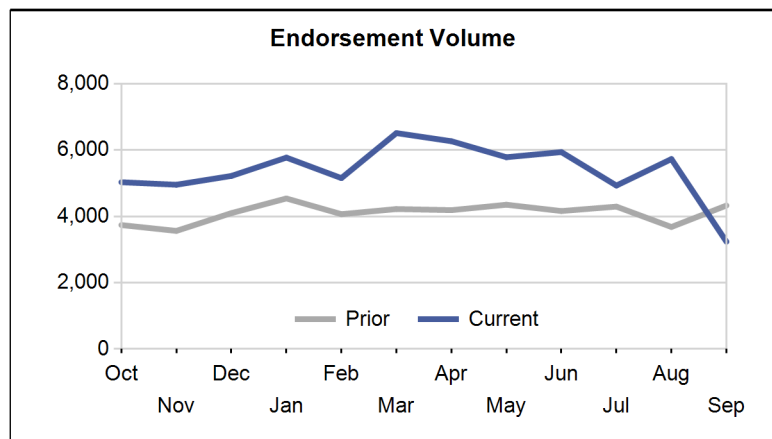
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Competition

Top 10 Lenders

Rank / Lender	10/21	11/21	12/21	01/22	02/22	03/22	04/22	05/22	06/22	07/22	08/22	09/22	Total	Trend
1 AMERICAN ADVISORS GROUP	1,566	1,532	1,530	1,605	1,495	1,944	1,758	1,567	1,497	1,257	1,222	609	17,582	▼
2 FINANCE OF AMERICA REVERSE LLC	401	376	560	440	347	562	611	647	698	519	498	277	5,936	▼
3 MUTUAL OF OMAHA MORTGAGE INC	391	351	483	465	440	540	470	513	575	421	504	467	5,620	▼
4 LONGBRIDGE FINANCIAL LLC	291	364	372	550	424	404	378	313	484	632	931	264	5,407	▼
5 REVERSE MORTGAGE FUNDING LLC	476	485	387	480	475	531	484	578	399	221	297	198	5,011	▼
6 LIBERTY REVERSE MORTGAGE	615	454	366	434	387	503	497	358	308	215	274	181	4,592	▼
7 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	108	166	214	230	191	265	305	271	237	177	294	201	2,659	▼
8 OPEN MORTGAGE LLC	169	222	191	208	201	214	241	182	177	164	162	132	2,263	▼
9 HIGHTECHLENDING INC	122	98	79	95	115	113	121	87	103	64	65	40	1,102	▼
10 FINANCE OF AMERICA MORTGAGE LLC	52	38	112	91	60	87	91	128	121	109	92	49	1,030	▼
Top 10 SubTotal	4,191	4,086	4,294	4,598	4,135	5,163	4,956	4,644	4,599	3,779	4,339	2,418	51,202	▼
Industry Total	5,029	4,953	5,218	5,771	5,153	6,510	6,265	5,783	5,937	4,928	5,727	3,235	64,509	▼



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Market Performance

Market	YTD Volume 2022	YTD Volume 2021	Chg %	Active Lenders 2022	Active Lenders 2021	Chg %	Volume / Lender 2022	Volume / Lender 2021	Chg %
Great Plains									
KANSAS CITY	206	160	28.8 %	20	11	81.8 %	3.0	3.8	-20.4 %
ST. LOUIS	115	113	1.8 %	16	13	23.1 %	2.2	3.1	-26.7 %
OMAHA	104	83	25.3 %	13	10	30.0 %	2.4	2.3	3.3 %
TOPEKA	91	63	44.4 %	15	9	66.7 %	1.6	2.9	-43.6 %
DES MOINES	76	97	-21.6 %	11	12	-8.3 %	2.1	2.6	-22.5 %
Region Total	592	516	14.7 %	33	23	43.5 %	4.9	5.4	-8.8 %
Mid-Atlantic									
RICHMOND	553	498	11.0 %	34	32	6.3 %	3.9	3.9	1.9 %
PHILADELPHIA	495	522	-5.2 %	41	30	36.7 %	3.5	4.7	-24.3 %
WASH. D.C.	323	345	-6.4 %	31	34	-8.8 %	3.1	2.7	14.2 %
BALTIMORE	292	286	2.1 %	29	25	16.0 %	3.0	3.7	-19.0 %
PITTSBURGH	132	141	-6.4 %	17	14	21.4 %	2.8	3.8	-24.6 %
WILMINGTON	97	76	27.6 %	15	11	36.4 %	1.9	2.6	-24.9 %
CHARLESTON	37	52	-28.8 %	10	9	11.1 %	1.5	2.9	-49.5 %
Region Total	1,929	1,920	0.5 %	64	59	8.5 %	7.3	7.6	-4.8 %
Midwest									
INDIANAPOLIS	362	253	43.1 %	20	20	0.0 %	4.2	3.7	15.0 %
CHICAGO	345	351	-1.7 %	28	29	-3.4 %	3.0	3.1	-4.1 %
MINN. ST. PAUL	342	297	15.2 %	26	21	23.8 %	3.4	3.4	-2.1 %
GRAND RAPIDS	249	149	67.1 %	20	18	11.1 %	3.5	3.3	4.2 %
COLUMBUS	240	229	4.8 %	21	11	90.9 %	3.9	4.4	-10.8 %
DETROIT	215	186	15.6 %	18	24	-25.0 %	3.1	3.3	-3.6 %
MILWAUKEE	208	163	27.6 %	18	16	12.5 %	3.0	3.2	-5.4 %
CLEVELAND	201	186	8.1 %	23	21	9.5 %	2.7	3.0	-11.9 %
CINCINNATI	94	105	-10.5 %	14	15	-6.7 %	2.3	2.4	-5.3 %
SPRINGFIELD	54	64	-15.6 %	10	12	-16.7 %	2.3	2.9	-21.5 %
FLINT	40	36	11.1 %	11	8	37.5 %	1.8	2.5	-28.9 %
Region Total	2,350	2,019	16.4 %	51	54	-5.6 %	10.6	9.2	15.3 %
New England									
BOSTON	512	415	23.4 %	23	21	9.5 %	5.2	5.0	3.6 %
HARTFORD	204	172	18.6 %	20	19	5.3 %	2.7	2.4	10.8 %
BANGOR	145	80	81.3 %	13	9	44.4 %	2.4	2.0	21.1 %
MANCHESTER	136	89	52.8 %	12	12	0.0 %	2.7	2.2	24.5 %
PROVIDENCE	85	74	14.9 %	15	14	7.1 %	1.9	2.3	-16.1 %
BURLINGTON	35	19	84.2 %	8	5	60.0 %	2.0	1.5	36.5 %
Region Total	1,117	849	31.6 %	35	36	-2.8 %	7.6	6.8	11.8 %
New York/New Jersey									
NEW YORK	699	707	-1.1 %	29	25	16.0 %	4.1	5.2	-22.7 %
NEWARK	386	357	8.1 %	38	32	18.8 %	2.9	2.9	-1.7 %
CAMDEN	338	211	60.2 %	39	30	30.0 %	2.7	2.7	-0.2 %
ALBANY	97	94	3.2 %	15	12	25.0 %	2.1	3.1	-31.6 %
BUFFALO	54	77	-29.9 %	10	10	0.0 %	2.1	2.6	-16.8 %
Region Total	1,574	1,446	8.9 %	53	48	10.4 %	6.0	6.5	-7.9 %
Northwest/Alaska									
SEATTLE	2,242	1,943	15.4 %	53	49	8.2 %	7.6	8.1	-5.6 %
PORTLAND	1,601	1,140	40.4 %	50	44	13.6 %	6.6	6.1	8.4 %
BOISE	1,218	856	42.3 %	37	31	19.4 %	7.7	6.9	12.3 %
SPOKANE	384	227	69.2 %	33	28	17.9 %	3.1	2.3	36.5 %
ANCHORAGE	15	28	-46.4 %	7	4	75.0 %	1.3	2.1	-39.5 %
Region Total	5,460	4,194	30.2 %	70	62	12.9 %	13.8	12.9	6.7 %
Pacific/Hawaii									
PHOENIX	3,832	2,482	54.4 %	58	48	20.8 %	12.3	10.0	22.3 %

Market	YTD Volume 2022	YTD Volume 2021	Chg %	Active Lenders 2022	Active Lenders 2021	Chg %	Volume / Lender 2022	Volume / Lender 2021	Chg %
SANTA ANA	3,342	2,453	36.2 %	62	47	31.9 %	10.4	10.0	4.1 %
LOS ANGELES	3,028	2,898	4.5 %	63	58	8.6 %	9.9	11.9	-16.5 %
SAN FRANCISCO	1,753	1,835	-4.5 %	49	44	11.4 %	7.8	8.9	-12.2 %
SACRAMENTO	1,521	1,260	20.7 %	47	50	-6.0 %	6.9	6.4	7.9 %
SAN DIEGO	1,300	1,126	15.5 %	48	38	26.3 %	6.2	6.7	-7.7 %
LAS VEGAS	1,007	610	65.1 %	41	28	46.4 %	5.6	4.3	28.9 %
FRESNO	564	448	25.9 %	42	28	50.0 %	3.4	3.8	-11.4 %
RENO	448	285	57.2 %	36	26	38.5 %	3.4	2.8	21.3 %
TUCSON	380	227	67.4 %	31	22	40.9 %	2.8	2.5	13.3 %
HONOLULU	163	109	49.5 %	13	14	-7.1 %	2.7	2.2	23.0 %
Region Total	17,338	13,733	26.3 %	104	95	9.5 %	30.5	28.4	7.6 %
Rocky Mountain									
DENVER	3,231	2,574	25.5 %	62	61	1.6 %	9.8	9.0	8.5 %
SALT LAKE CITY	2,632	1,618	62.7 %	48	42	14.3 %	10.2	7.4	38.3 %
HELENA	259	141	83.7 %	20	15	33.3 %	3.4	2.8	23.6 %
CASPER	59	58	1.7 %	14	10	40.0 %	1.6	2.2	-29.6 %
SIOUX FALLS	43	34	26.5 %	5	4	25.0 %	1.9	1.8	7.3 %
FARGO	11	19	-42.1 %	5	3	66.7 %	1.0	1.7	-40.0 %
Region Total	6,235	4,444	40.3 %	81	74	9.5 %	14.2	11.5	23.9 %
Southeast/Caribbean									
MIAMI	1,539	1,084	42.0 %	65	49	32.7 %	6.2	5.8	5.7 %
TAMPA	1,287	805	59.9 %	55	43	27.9 %	6.1	4.9	22.7 %
GREENSBORO	1,210	774	56.3 %	39	39	0.0 %	6.9	5.9	17.4 %
ATLANTA	987	705	40.0 %	41	35	17.1 %	5.7	4.8	19.4 %
ORLANDO	963	659	46.1 %	50	34	47.1 %	4.7	4.4	7.3 %
JACKSONVILLE	749	493	51.9 %	44	32	37.5 %	4.2	4.0	6.2 %
COLUMBIA	577	366	57.7 %	31	30	3.3 %	4.4	3.4	30.2 %
NASHVILLE	409	277	47.7 %	30	22	36.4 %	3.6	3.1	15.9 %
KNOXVILLE	403	227	77.5 %	23	20	15.0 %	3.9	3.1	23.8 %
BIRMINGHAM	259	222	16.7 %	18	21	-14.3 %	3.0	2.9	4.7 %
LOUISVILLE	149	113	31.9 %	17	9	88.9 %	3.1	3.1	0.3 %
JACKSON	78	83	-6.0 %	12	13	-7.7 %	2.0	2.3	-13.6 %
MEMPHIS	65	67	-3.0 %	12	11	9.1 %	2.1	2.6	-21.3 %
CARIBBEAN	6	5	20.0 %	1	3	-66.7 %	2.0	1.3	60.0 %
Region Total	8,681	5,880	47.6 %	95	80	18.8 %	18.4	15.2	21.1 %
Southwest									
SAN ANTONIO	916	496	84.7 %	35	36	-2.8 %	5.1	3.2	57.7 %
DALLAS	846	609	38.9 %	36	35	2.9 %	4.8	4.2	13.3 %
FT. WORTH	783	541	44.7 %	39	39	0.0 %	4.6	3.7	22.0 %
HOUSTON	650	496	31.0 %	37	35	5.7 %	4.3	3.8	11.3 %
ALBUQUERQUE	228	135	68.9 %	21	15	40.0 %	2.8	2.7	2.1 %
LITTLE ROCK	143	113	26.5 %	14	11	27.3 %	2.3	3.5	-33.3 %
NEW ORLEANS	131	164	-20.1 %	15	17	-11.8 %	2.2	2.5	-11.6 %
LUBBOCK	117	90	30.0 %	16	18	-11.1 %	2.3	2.3	-0.6 %
OKLAHOMA CITY	102	69	47.8 %	14	10	40.0 %	2.6	2.4	8.7 %
TULSA	87	71	22.5 %	15	11	36.4 %	2.2	2.4	-6.1 %
SHREVEPORT	30	35	-14.3 %	6	6	0.0 %	1.9	2.4	-21.0 %
Region Total	4,033	2,819	43.1 %	62	59	5.1 %	13.0	10.0	29.2 %
Grand Total	49,309	37,820	30.4 %	193	186	3.8 %	46.3	39.0	18.7 %

Analyze your top competitors and leverage the competitive strategies that work for them. Call us for a free, no obligation, Competitive Landscape Report at (682) 651-5632.

Top 100 Lenders - Year to Date

Rank	Lender	Vol 2022	Vol 2021	Chg %	Mkt Share 2022	Mkt Share 2021	Chg %	Top State
1	AMERICAN ADVISORS GROUP	12954	12468	4 %	26.3 %	33.0 %	-20 %	CA
2	FINANCE OF AMERICA REVER	4599	3299	39 %	9.3 %	8.7 %	7 %	CA
3	MUTUAL OF OMAHA MORTGAGE	4395	2442	80 %	8.9 %	6.5 %	38 %	CA
4	LONGBRIDGE FINANCIAL LLC	4380	1744	151 %	8.9 %	4.6 %	93 %	CA
5	REVERSE MORTGAGE FUNDING	3663	4007	-9 %	7.4 %	10.6 %	-30 %	CA
6	LIBERTY REVERSE MORTGAGE	3157	2406	31 %	6.4 %	6.4 %	1 %	CA
7	FAIRWAY INDEPENDENT MORT	2171	1200	81 %	4.4 %	3.2 %	39 %	AZ
8	OPEN MORTGAGE LLC	1681	1734	-3 %	3.4 %	4.6 %	-26 %	CA
9	PREMIUM SECURITY INC	834	325	157 %	1.7 %	0.9 %	97 %	CA
10	FINANCE OF AMERICA MORTG	828	456	82 %	1.7 %	1.2 %	39 %	CA
11	HIGHTECHLENDING INC	803	769	4 %	1.6 %	2.0 %	-20 %	CA
12	CHERRY CREEK MORTGAGE CO	757	440	72 %	1.5 %	1.2 %	32 %	UT
13	GOODLIFE HOME LOANS	719	531	35 %	1.5 %	1.4 %	4 %	CA
14	ADVISORS MORTGAGE GROUP	620	535	16 %	1.3 %	1.4 %	-11 %	CA
15	MID AMERICA MORTGAGE INC	596	351	70 %	1.2 %	0.9 %	30 %	TX
16	MONEY HOUSE INC	577	396	46 %	1.2 %	1.0 %	12 %	CA
17	ALL REVERSE MORTGAGE INC	537	342	57 %	1.1 %	0.9 %	20 %	CA
18	PLAZA HOME MORTGAGE INC	338	112	202 %	0.7 %	0.3 %	131 %	CA
19	AMERICAN PACIFIC MORTGAG	299	198	51 %	0.6 %	0.5 %	16 %	CA
20	SUN AMERICAN MORTGAGE CO	266	246	8 %	0.5 %	0.7 %	-17 %	AZ
21	MCM HOLDINGS INC	244	287	-15 %	0.5 %	0.8 %	-35 %	FL
22	HOMEBRIDGE FINANCIAL SER	230	122	89 %	0.5 %	0.3 %	45 %	CA
23	PRIMARY RESIDENTIAL MORT	227	7	3,143 %	0.5 %	0.0 %	2,387 %	CA
24	VIP MORTGAGE INC	196	140	40 %	0.4 %	0.4 %	7 %	AZ
25	PARAMOUNT RESIDENTIAL MO	184	56	229 %	0.4 %	0.1 %	152 %	CA
26	MAGNOLIA BANK INC	147	181	-19 %	0.3 %	0.5 %	-38 %	CA
27	BROKER SOLUTIONS INC	143	110	30 %	0.3 %	0.3 %	0 %	CA
28	JET DIRECT FUNDING CORP	142	154	-8 %	0.3 %	0.4 %	-29 %	NY
29	PREMIER MORTGAGE RESOURC	130	80	63 %	0.3 %	0.2 %	25 %	ID
30	MIDWEST LOAN SOLUTIONS I	129	122	6 %	0.3 %	0.3 %	-19 %	CA
31	ACADEMY MORTGAGE CORPORA	127	72	76 %	0.3 %	0.2 %	35 %	UT
32	THE FEDERAL SAVINGS BANK	126	124	2 %	0.3 %	0.3 %	-22 %	NV
33	NATIONWIDE EQUITIES CORP	122	235	-48 %	0.2 %	0.6 %	-60 %	CA
34	SUN WEST MORTGAGE CO INC	111	88	26 %	0.2 %	0.2 %	-3 %	CA
35	BAY EQUITY LLC	105	48	119 %	0.2 %	0.1 %	68 %	AZ
36	AMERICAN FINANCIAL NETWO	98	89	10 %	0.2 %	0.2 %	-16 %	CA
37	MIDWEST EQUITY MORTGAGE	95	5	1,800 %	0.2 %	0.0 %	1,357 %	WA
38	BANK OF ENGLAND	93	64	45 %	0.2 %	0.2 %	11 %	FL
39	CROSSCOUNTRY MORTGAGE	84	30	180 %	0.2 %	0.1 %	115 %	WA
40	ALPHA MORTGAGE CORPORATI	82	77	6 %	0.2 %	0.2 %	-18 %	NC
41	LEADER ONE FINANCIAL COR	80	62	29 %	0.2 %	0.2 %	-1 %	WA
42	LAND-HOME FINANCIAL SERV	78	47	66 %	0.2 %	0.1 %	27 %	CA
43	DIRECTORS MORTGAGE INC	74	47	57 %	0.2 %	0.1 %	21 %	OR
44	UNIVERSAL LENDING CORPOR	71	108	-34 %	0.1 %	0.3 %	-50 %	CO
45	RESIDENTIAL HOME FUNDING	70	77	-9 %	0.1 %	0.2 %	-30 %	NC
46	ENNKAR INC	70	0		0.1 %	0.0 %		CA
47	HOMETOWN LENDERS LLC	68	51	33 %	0.1 %	0.1 %	2 %	WA
48	TRUST MORTGAGE LENDING C	67	33	103 %	0.1 %	0.1 %	56 %	FL
49	TOTAL MEDIA MANAGEMENT L	65	36	81 %	0.1 %	0.1 %	38 %	FL
50	ATLANTIC COAST MORTGAGE	61	43	42 %	0.1 %	0.1 %	9 %	DC

Rank	Lender	Vol 2022	Vol 2021	Chg %	Mkt Share 2022	Mkt Share 2021	Chg %	Top State
51	AMERIFIRST FINANCIAL INC	53	18	194 %	0.1 %	0.0 %	126 %	AZ
52	INTERCONTINENTAL CAPITAL	53	43	23 %	0.1 %	0.1 %	-5 %	NY
53	THRIVE MORTGAGE LLC	53	39	36 %	0.1 %	0.1 %	4 %	TX
54	EAST COAST CAPITAL CORP	51	26	96 %	0.1 %	0.1 %	50 %	NY
55	SIMONICH CORPORATION	50	33	52 %	0.1 %	0.1 %	16 %	CA
56	TJC MORTGAGE INC	50	1	4,900 %	0.1 %	0.0 %	3,735 %	CA
57	AMERICAN LIBERTY MORTGAG	49	38	29 %	0.1 %	0.1 %	-1 %	CO
58	MORIA DEVELOPMENT INC	40	31	29 %	0.1 %	0.1 %	-1 %	AZ
59	SECURITYNATIONAL MORTGAG	40	25	60 %	0.1 %	0.1 %	23 %	UT
60	FAMILY FIRST FUNDING LLC	37	38	-3 %	0.1 %	0.1 %	-25 %	NJ
61	AMERICA FIRST FEDERAL CR	36	27	33 %	0.1 %	0.1 %	2 %	UT
62	NATIONWIDE MORTGAGE BANK	35	23	52 %	0.1 %	0.1 %	17 %	NY
63	MOVEMENT MORTGAGE LLC	32	14	129 %	0.1 %	0.0 %	75 %	WA
64	DIGNIFIED HOME LOANS LLC	31	11	182 %	0.1 %	0.0 %	116 %	CA
65	SUCCESS MORTGAGE PARTNER	31	31	0 %	0.1 %	0.1 %	-23 %	TX
66	TOWNEBANK	28	34	-18 %	0.1 %	0.1 %	-37 %	VA
67	NORWICH COMMERCIAL GROUP	27	29	-7 %	0.1 %	0.1 %	-29 %	CT
68	BANK OF UTAH	27	24	13 %	0.1 %	0.1 %	-14 %	UT
69	QUONTIC BANK FSB	27	39	-31 %	0.1 %	0.1 %	-47 %	NY
70	TOP FLITE FINANCIAL INC	26	23	13 %	0.1 %	0.1 %	-13 %	CO
71	MEADOWBROOK FINANCIAL MO	25	14	79 %	0.1 %	0.0 %	37 %	NY
72	SMARTFI HOME LOANS LLC	24	0		0.0 %	0.0 %		CA
73	SECURITY HOME MORTGAGE L	23	19	21 %	0.0 %	0.1 %	-7 %	UT
74	CORNERSTONE MORTGAGE COM	23	21	10 %	0.0 %	0.1 %	-16 %	WA
75	US MORTGAGE CORPORATION	23	22	5 %	0.0 %	0.1 %	-20 %	NY
76	FIRST FEDERAL SAVINGS BA	22	11	100 %	0.0 %	0.0 %	53 %	ID
77	CARROLLTON MORTGAGE CO	22	18	22 %	0.0 %	0.0 %	-6 %	CA
78	CONTOUR MORTGAGE CORPORA	22	2	1,000 %	0.0 %	0.0 %	744 %	NY
79	AMCAP MORTGAGE LTD	21	9	133 %	0.0 %	0.0 %	79 %	TX
80	ABSOLUTE HOME MORTGAGE C	21	8	163 %	0.0 %	0.0 %	101 %	FL
81	MILEND INC	21	8	163 %	0.0 %	0.0 %	101 %	GA
82	AMERICAS MORTGAGE RESOUR	20	28	-29 %	0.0 %	0.1 %	-45 %	LA
83	MANN MORTGAGE LLC	19	16	19 %	0.0 %	0.0 %	-9 %	OR
84	MORTGAGE MASTER SERVICE	19	50	-62 %	0.0 %	0.1 %	-71 %	WA
85	CHOICE LENDING CORPORATI	19	11	73 %	0.0 %	0.0 %	32 %	CA
86	PACIFIC RESIDENTIAL MORT	17	8	113 %	0.0 %	0.0 %	63 %	AZ
87	SIERRA PACIFIC MORTGAGE	17	8	113 %	0.0 %	0.0 %	63 %	CA
88	EVERETT FINANCIAL	16	3	433 %	0.0 %	0.0 %	309 %	FL
89	CENTRAL PACIFIC BANK	16	10	60 %	0.0 %	0.0 %	23 %	HI
90	GOLDEN EMPIRE MORTGAGE I	15	2	650 %	0.0 %	0.0 %	475 %	CA
91	HOME MORTGAGE ALLIANCE C	15	28	-46 %	0.0 %	0.1 %	-59 %	FL
92	LOANDEPOTCOM	15	12	25 %	0.0 %	0.0 %	-4 %	UT
93	MORTGAGE INVESTORS GROUP	14	1	1,300 %	0.0 %	0.0 %	974 %	TN
94	RESIDENTIAL WHOLESAL MO	14	8	75 %	0.0 %	0.0 %	34 %	CA
95	WALLICK & VOLK INC	14	11	27 %	0.0 %	0.0 %	-2 %	AZ
96	FIRST ALLIANCE HOME MORT	13	11	18 %	0.0 %	0.0 %	-9 %	PA
97	UNIVERSAL MORTGAGE AND F	13	5	160 %	0.0 %	0.0 %	99 %	VA
98	HARTFORD FUNDING LTD	13	2	550 %	0.0 %	0.0 %	399 %	NY
99	MORTGAGE NETWORK INC	13	5	160 %	0.0 %	0.0 %	99 %	MA
100	GOLDWATER BANK NA	12	21	-43 %	0.0 %	0.1 %	-56 %	CO

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