

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through August 2022

Next Release Date: Week 4 of November

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**Retail
Endorsement Growth**

8.8 %

**Wholesale
Endorsement Growth**

25.3 %

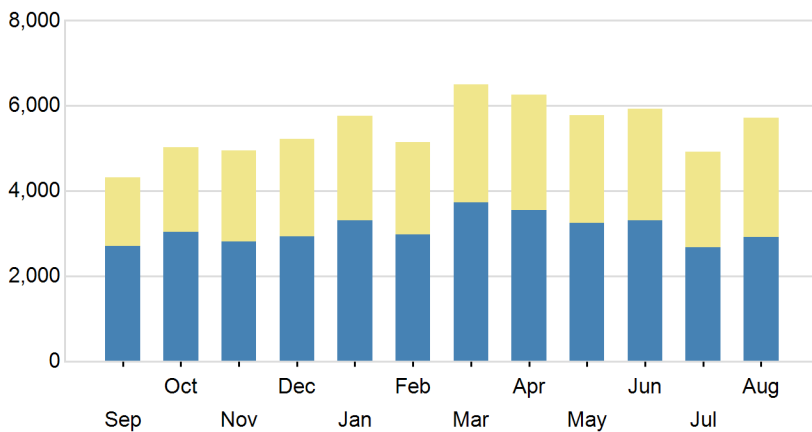
**Total
Endorsement Growth**

16.3 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Sep	2,701	16.6 %	1,619	19.3 %	4,320	17.6 %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Total	37,186		28,313		65,499	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,466	1,604	1,562	1,568	1,655	1,535	2,014	1,814	1,631	1,551	1,295	1,259	18,954	28.9%
FINANCE OF AMERICA REVER	479	663	662	982	799	666	992	1,044	1,119	1,134	847	884	10,271	15.7%
Longbridge Financial LLC	393	443	574	603	889	712	673	623	550	725	945	1,447	8,577	13.1%
REVERSE MORTGAGE FUNDING	451	517	539	415	526	522	556	526	614	432	237	313	5,648	8.6%
LIBERTY REVERSE MORTGAGE	357	728	544	430	506	447	590	616	430	365	249	332	5,594	8.5%
MUTUAL OF OMAHA MORTGAGE	361	392	349	484	466	441	542	472	515	580	423	508	5,533	8.4%
FAIRWAY INDEPENDENT MORT	79	108	166	213	230	190	264	304	271	237	177	293	2,532	3.9%
OPEN MORTGAGE LLC	174	170	222	191	208	201	214	241	183	179	164	162	2,309	3.5%
SOUTH RIVER MORTGAGE LLC	108	127	174	176	165	143	180	185	130	153	136	140	1,817	2.8%
ENNKAR INC	73	133	113	93	121	73	105	125	116	111	93	97	1,253	1.9%
Total	3,941	4,885	4,905	5,155	5,565	4,930	6,130	5,950	5,559	5,467	4,566	5,435	62,488	95.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	16,324	2,630	18,954	16.0 %	5.6 %	14.4 %	86 %	14 %	24.9 %	9.3 %	28.9 %
FINANCE OF AMERICA REVERS	6	1	2	2,327	7,944	10,271	39.8 %	31.5 %	33.3 %	23 %	77 %	3.6 %	28.1 %	15.7 %
Longbridge Financial LLC	7	2	3	2,046	6,531	8,577	119.8 %	125.3 %	123.9 %	24 %	76 %	3.1 %	23.1 %	13.1 %
REVERSE MORTGAGE FUNDING	4	3	4	2,860	2,788	5,648	2.8 %	-5.9 %	-1.7 %	51 %	49 %	4.4 %	9.8 %	8.6 %
LIBERTY REVERSE MORTGAGE	3	4	5	2,928	2,666	5,594	86.3 %	18.2 %	46.2 %	52 %	48 %	4.5 %	9.4 %	8.5 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,680	853	5,533	90.6 %	32.5 %	78.5 %	85 %	15 %	7.1 %	3.0 %	8.4 %
FAIRWAY INDEPENDENT MORTG	5		7	2,532	0	2,532	47.8 %	NaN	47.8 %	100 %	0 %	3.9 %		3.9 %
OPEN MORTGAGE LLC	18	6	8	451	1,858	2,309	-29.4 %	7.2 %	-2.7 %	20 %	80 %	0.7 %	6.6 %	3.5 %
SOUTH RIVER MORTGAGE LLC	8		9	1,817	0	1,817	36.9 %	NaN	36.9 %	100 %	0 %	2.8 %		2.8 %
ENNKAR INC	9		10	1,253	0	1,253	63.6 %	NaN	63.6 %	100 %	0 %	1.9 %		1.9 %
Total				37,218	25,270	62,488	33.3 %	32.8 %	33.1 %	60 %	40 %	56.8 %	89.3 %	95.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	16,324	2,630	18,954	2,249	139	2,388	86 %	14 %	24.9 %	9.3 %	28.9 %
MUTUAL OF OMAHA MORTGAGE	2	7	6	4,680	853	5,533	2,224	209	2,433	85 %	15 %	7.1 %	3.0 %	8.4 %
LIBERTY REVERSE MORTGAGE	3	4	5	2,928	2,666	5,594	1,356	411	1,767	52 %	48 %	4.5 %	9.4 %	8.5 %
Longbridge Financial LLC	7	2	3	2,046	6,531	8,577	1,115	3,632	4,747	24 %	76 %	3.1 %	23.1 %	13.1 %
FAIRWAY INDEPENDENT MORTG	5		7	2,532	0	2,532	819	0	819	100 %	0 %	3.9 %		3.9 %
Total				28,510	12,680	41,190	7,763	4,391	12,154	69 %	31 %	43.5 %	44.8 %	62.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	7	2	3	2,046	6,531	8,577	1,115	3,632	4,747	24 %	76 %	3.1 %	23.1 %	13.1 %
FINANCE OF AMERICA REVERS	6	1	2	2,327	7,944	10,271	663	1,902	2,565	23 %	77 %	3.6 %	28.1 %	15.7 %
LIBERTY REVERSE MORTGAGE	3	4	5	2,928	2,666	5,594	1,356	411	1,767	52 %	48 %	4.5 %	9.4 %	8.5 %
MID AMERICA MORTGAGE INC	24	9	17	269	497	766	85	324	409	35 %	65 %	0.4 %	1.8 %	1.2 %
PLAZA HOME MORTGAGE INC	201	11	21	24	402	426	24	232	256	6 %	94 %	0.0 %	1.4 %	0.7 %
Total				7,594	18,040	25,634	3,243	6,501	9,744	30 %	70 %	11.6 %	63.7 %	39.1 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	813	43 %
Longbridge Financial LLC	333	44 %
REVERSE MORTGAGE FUNDING LLC	344	21 %
LIBERTY REVERSE MORTGAGE	329	23 %
AMERICAN ADVISORS GROUP	393	21 %
OPEN MORTGAGE LLC	114	34 %
MUTUAL OF OMAHA MORTGAGE INC	126	25 %
MONEY HOUSE INC	100	18 %
MID AMERICA MORTGAGE INC	73	28 %
HIGHTECHLENDING INC	191	25 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET



FIND OPPORTUNITY FASTER

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through August 2022

Rank						Loans			Market Share						Rank						Loans			Market Share		
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total			
1	5	1	AMERICAN ADVISORS GR	16,324	2,630	18,954	24.9 %	9.3 %	28.9 %	46		51	DALE ERNEST TILLMAN	122	0	122	0.2 %	0.0 %	0.2 %							
6	1	2	FINANCE OF AMERICA R	2,327	7,944	10,271	3.6 %	28.1 %	15.7 %	46		51	NEXA MORTGAGE LLC	122	0	122	0.2 %	0.0 %	0.2 %							
7	2	3	LONGBRIDGE FINANCIAL	2,046	6,531	8,577	3.1 %	23.1 %	13.1 %	48		53	UNITED PACIFIC MORTG	119	0	119	0.2 %	0.0 %	0.2 %							
4	3	4	REVERSE MORTGAGE FUN	2,860	2,788	5,648	4.4 %	9.8 %	8.6 %	49		54	RESIDENTIAL HOME FUN	118	0	118	0.2 %	0.0 %	0.2 %							
3	4	5	LIBERTY REVERSE MORT	2,928	2,666	5,594	4.5 %	9.4 %	8.5 %	50		55	ALLIED FIRST BANK SB	116	0	116	0.2 %	0.0 %	0.2 %							
2	7	6	MUTUAL OF OMAHA MORT	4,680	853	5,533	7.1 %	3.0 %	8.4 %	51		56	LEADER ONE FINANCIAL	115	0	115	0.2 %	0.0 %	0.2 %							
5		7	FAIRWAY INDEPENDENT	2,532	0	2,532	3.9 %	0.0 %	3.9 %	52		57	BANK OF ENGLAND	113	0	113	0.2 %	0.0 %	0.2 %							
18	6	8	OPEN MORTGAGE LLC	451	1,858	2,309	0.7 %	6.6 %	3.5 %	53		58	GUARANTEED RATE INC	108	0	108	0.2 %	0.0 %	0.2 %							
8		9	SOUTH RIVER MORTGAGE	1,817	0	1,817	2.8 %	0.0 %	2.8 %	54		59	UNIVERSAL LENDING CO	107	0	107	0.2 %	0.0 %	0.2 %							
9		10	ENNKAR INC	1,253	0	1,253	1.9 %	0.0 %	1.9 %	212	17	60	LAND-HOME FINANCIAL	23	83	106	0.0 %	0.3 %	0.2 %							
14	10	11	HIGHTECHLENDING INC	730	457	1,187	1.1 %	1.6 %	1.8 %	55		61	PREMIER REVERSE MORT	105	0	105	0.2 %	0.0 %	0.2 %							
10		12	FINANCE OF AMERICA M	1,037	0	1,037	1.6 %	0.0 %	1.6 %	56		62	ALPHA MORTGAGE CORPO	104	0	104	0.2 %	0.0 %	0.2 %							
11		13	PREMIUM SECURITY INC	964	0	964	1.5 %	0.0 %	1.5 %	57		63	SENIOR FUNDING ASSOC	100	0	100	0.2 %	0.0 %	0.2 %							
13	14	14	CHERRY CREEK MORTGAG	756	133	889	1.2 %	0.5 %	1.4 %	58		64	CROSSCOUNTRY MORTGAG	95	0	95	0.1 %	0.0 %	0.1 %							
12		15	ADVISORS MORTGAGE GR	859	0	859	1.3 %	0.0 %	1.3 %	59		65	SILVER LEAF MORTGAGE	94	0	94	0.1 %	0.0 %	0.1 %							
16	12	16	GOODLIFE HOME LOANS	569	271	840	0.9 %	1.0 %	1.3 %	59		65	HOMETOWN LENDERS LLC	94	0	94	0.1 %	0.0 %	0.1 %							
24	9	17	MID AMERICA MORTGAGE	269	497	766	0.4 %	1.8 %	1.2 %	59		65	MIDWEST EQUITY MORTG	94	0	94	0.1 %	0.0 %	0.1 %							
226	8	18	MONEY HOUSE INC	22	705	727	0.0 %	2.5 %	1.1 %	62		68	CF CAPITAL GROUP	92	0	92	0.1 %	0.0 %	0.1 %							
15		19	ALL REVERSE MORTGAGE	680	0	680	1.0 %	0.0 %	1.0 %	62		68	REVERSE MORTGAGE EDU	92	0	92	0.1 %	0.0 %	0.1 %							
17		20	HERITAGE HOME LOANS	475	0	475	0.7 %	0.0 %	0.7 %	62		68	DIRECTORS MORTGAGE I	92	0	92	0.1 %	0.0 %	0.1 %							
201	11	21	PLAZA HOME MORTGAGE	24	402	426	0.0 %	1.4 %	0.7 %	62		68	KEY CITY LENDING INC	92	0	92	0.1 %	0.0 %	0.1 %							
19		22	SUN AMERICAN MORTGAG	379	0	379	0.6 %	0.0 %	0.6 %	66		72	EAST COAST CAPITAL C	91	0	91	0.1 %	0.0 %	0.1 %							
19		22	AMERICAN PACIFIC MOR	379	0	379	0.6 %	0.0 %	0.6 %	66		72	C & E FINANCIAL GROU	91	0	91	0.1 %	0.0 %	0.1 %							
21		24	PRIMARY RESIDENTIAL	364	0	364	0.6 %	0.0 %	0.6 %	68		74	CALIVER BEACH MORTGA	90	0	90	0.1 %	0.0 %	0.1 %							
22		25	REVERSE FREEDOM LLC	323	0	323	0.5 %	0.0 %	0.5 %	69		75	DATA MORTGAGE DBA ES	88	0	88	0.1 %	0.0 %	0.1 %							
23		26	HOMEBRIDGE FINANCIAL	293	0	293	0.4 %	0.0 %	0.4 %	69		75	FSI MORTGAGE LLC	88	0	88	0.1 %	0.0 %	0.1 %							
74	13	27	MCM HOLDINGS INC	79	183	262	0.1 %	0.6 %	0.4 %	71		77	INTERCAP LENDING INC	86	0	86	0.1 %	0.0 %	0.1 %							
25		28	PARAMOUNT RESIDENTIA	257	0	257	0.4 %	0.0 %	0.4 %	104	20	78	TOTAL MEDIA MANAGEME	59	25	84	0.1 %	0.1 %	0.1 %							
26		29	AMERICAN FINANCIAL M	252	0	252	0.4 %	0.0 %	0.4 %	72		79	APPROVAL FIRST HOME	83	0	83	0.1 %	0.0 %	0.1 %							
27		30	VIP MORTGAGE INC	250	0	250	0.4 %	0.0 %	0.4 %	72		79	ACCESS REVERSE MORTG	83	0	83	0.1 %	0.0 %	0.1 %							
28		31	FIRST AMERICAN HOME	245	0	245	0.4 %	0.0 %	0.4 %	116	19	81	TRUST MORTGAGE LENDI	51	31	82	0.1 %	0.1 %	0.1 %							
29		32	INTEGRITY 1ST MORTGA	239	0	239	0.4 %	0.0 %	0.4 %	74		82	AMERICAN MORTGAGE &	79	0	79	0.1 %	0.0 %	0.1 %							
30		33	SENIOR LENDING CORPO	223	0	223	0.3 %	0.0 %	0.3 %	76		83	OPULENCE FUNDING LLC	78	0	78	0.1 %	0.0 %	0.1 %							
31		34	C2 FINANCIAL CORPORA	220	0	220	0.3 %	0.0 %	0.3 %	77		84	GREAT FLORIDA LENDIN	77	0	77	0.1 %	0.0 %	0.1 %							
32		35	MAGNOLIA BANK INC	214	0	214	0.3 %	0.0 %	0.3 %	78		85	THE REVERSE MORTGAGE	76	0	76	0.1 %	0.0 %	0.1 %							
33		36	JET DIRECT FUNDING C	210	0	210	0.3 %	0.0 %	0.3 %	78		85	E MORTGAGE CAPITAL I	76	0	76	0.1 %	0.0 %	0.1 %							
44	18	37	NATIONWIDE EQUITIES	131	62	193	0.2 %	0.2 %	0.3 %	78		85	INNOVATIVE REAL ESTA	76	0	76	0.1 %	0.0 %	0.1 %							
34		38	BROKER SOLUTIONS INC	192	0	192	0.3 %	0.0 %	0.3 %	82		88	MORTGAGE SOUTH OF TE	75	0	75	0.1 %	0.0 %	0.1 %							
35		39	THE FEDERAL SAVINGS	187	0	187	0.3 %	0.0 %	0.3 %	83		89	JACK TENOLD LLC	74	0	74	0.1 %	0.0 %	0.1 %							
78	15	40	MIDWEST LOAN SOLUTIO	76	105	181	0.1 %	0.4 %	0.3 %	85		90	TREBOR REVERSE LLC	72	0	72	0.1 %	0.0 %	0.1 %							
36		41	AMERICAN FINANCIAL N	180	0	180	0.3 %	0.0 %	0.3 %	86		91	LOANATIK LLC	69	0	69	0.1 %	0.0 %	0.1 %							
37		42	GOLDEN YEARS MORTGAG	174	0	174	0.3 %	0.0 %	0.3 %	87		92	THRIVE MORTGAGE LLC	68	0	68	0.1 %	0.0 %	0.1 %							
37		42	PREMIER MORTGAGE RES	174	0	174	0.3 %	0.0 %	0.3 %	88		93	ATLANTIC COAST MORTG	67	0	67	0.1 %	0.0 %	0.1 %							
39		44	GENEVA FINANCIAL LLC	169	0	169	0.3 %	0.0 %	0.3 %	89		94	MORTGAGESHOP LLC	66	0	66	0.1 %	0.0 %	0.1 %							
40		45	NORTHWEST REVERSE MO	168	0	168	0.3 %	0.0 %	0.3 %	89		94	AMERICAN LIBERTY MOR	66	0	66	0.1 %	0.0 %	0.1 %							
84	16	46	SUN WEST MORTGAGE CO	73	89	162	0.1 %	0.3 %	0.2 %	91		96	INTERCONTINENTAL CAP	65	0	65	0.1 %	0.0 %	0.1 %							
41		47	ACADEMY MORTGAGE COR	152	0	152	0.2 %	0.0 %	0.2 %	91		96	SECURITYNATIONAL MOR	65	0	65	0.1 %	0.0 %	0.1 %							
42		48	KELLY MORTGAGE INC	146	0	146	0.2 %	0.0 %	0.2 %	93		98	LOANDEPOTCOM	64	0	64	0.1 %	0.0 %	0.1 %							
43		49	BAY EQUITY LLC	133	0	133	0.2 %	0.0 %	0.2 %	93		98	SIMONICH CORPORATION	64	0	64	0.1 %	0.0 %	0.1 %							
45		50	GUILD MORTGAGE COMPA	130	0	130	0.2 %	0.0 %	0.2 %	93		98	AMERIFIRST FINANCIAL	64	0	64	0.1 %	0.0 %	0.1 %							

About Reverse Market Insight, Inc.

Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - August 2022 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,088	11,084	1,385.5	-1.9 %	14.1 %	50	51	LEADER ONE FINANCIAL	14	84	10.5	0.0 %	47.4 %
2	2	MUTUAL OF OMAHA MORT	455	3,365	420.6	21.0 %	101.3 %	50	57	DIRECTORS MORTGAGE I	14	71	8.9	27.3 %	61.4 %
3	7	LONGBRIDGE FINANCIAL	382	1,574	196.8	62.6 %	141.4 %	50	73	JACK TENOLD LLC	14	60	7.5	40.0 %	185.7 %
4	3	FAIRWAY INDEPENDENT	293	1,966	245.8	65.5 %	75.5 %	50	84	EVERETT FINANCIAL	14	50	6.3	366.7 %	233.3 %
5	6	FINANCE OF AMERICA R	174	1,699	212.4	-29.3 %	62.0 %	55	45	ALLIED FIRST BANK SB	13	90	11.3	85.7 %	350.0 %
6	4	LIBERTY REVERSE MORT	158	1,810	226.3	10.5 %	57.3 %	55	91	THRIVE MORTGAGE LLC	13	48	6.0	85.7 %	33.3 %
7	8	SOUTH RIVER MORTGAGE	140	1,232	154.0	2.9 %	22.1 %	57	54	ALPHA MORTGAGE CORPO	12	76	9.5	50.0 %	7.0 %
8	5	REVERSE MORTGAGE FUN	131	1,793	224.1	20.2 %	-10.2 %	57	76	INNOVATOR REAL ESTA	12	58	7.3	-20.0 %	81.3 %
9	9	ENNKAR INC	97	841	105.1	4.3 %	52.1 %	57	81	TREBOR REVERSE LLC	12	52	6.5	100.0 %	26.8 %
10	14	ALL REVERSE MORTGAGE	96	505	63.1	39.1 %	61.9 %	57	83	SIMONICH CORPORATION	12	51	6.4	200.0 %	64.5 %
11	16	GOODLIFE HOME LOANS	93	422	52.8	5.7 %	27.5 %	61	54	SENIOR FUNDING ASSOC	11	76	9.5	37.5 %	31.0 %
12	11	FINANCE OF AMERICA M	92	780	97.5	-15.6 %	93.5 %	62	32	INTEGRITY 1ST MORTGA	10	146	18.3	-9.1 %	-18.4 %
13	10	PREMIUM SECURITY INC	66	787	98.4	11.9 %	169.5 %	62	57	CALIVER BEACH MORTGA	10	71	8.9	-9.1 %	184.0 %
14	17	HERITAGE HOME LOANS	57	354	44.3	39.0 %	126.9 %	62	61	HOMETOWN LENDERS LLC	10	68	8.5	-23.1 %	36.0 %
15	18	AMERICAN PACIFIC MOR	55	284	35.5	52.8 %	56.9 %	62	66	REVERSE MORTGAGE EDU	10	64	8.0	25.0 %	16.4 %
16	12	ADVISORS MORTGAGE GR	46	599	74.9	-2.1 %	28.5 %	62	79	LOANATIK LLC	10	53	6.6	233.3 %	130.4 %
17	13	CHERRY CREEK MORTGAG	44	597	74.6	29.4 %	95.7 %	62	81	E MORTGAGE CAPITAL I	10	52	6.5	0.0 %	73.3 %
17	24	AMERICAN FINANCIAL M	44	192	24.0	109.5 %	65.5 %	62	84	FOUNTAIN CITY FUNDIN	10	50	6.3	900.0 %	150.0 %
19	29	FIRST AMERICAN HOME	40	158	19.8	81.8 %	27.4 %	69	44	DALE ERNEST TILLMAN	9	92	11.5	80.0 %	70.4 %
20	23	HOMEBRIDGE FINANCIAL	38	223	27.9	22.6 %	99.1 %	69	64	CF CAPITAL GROUP	9	67	8.4	125.0 %	36.7 %
21	15	HIGHTECHLENDING INC	37	440	55.0	27.6 %	-4.8 %	69	84	KRS CAPITAL PARTNERS	9	50	6.3	0.0 %	16.3 %
22	25	VIP MORTGAGE INC	32	182	22.8	60.0 %	49.2 %	69	163	GREEN MONARCH MORTGA	9	23	2.9	125.0 %	-43.9 %
22	28	C2 FINANCIAL CORPORA	32	161	20.1	88.2 %	16.7 %	73	60	ACCESS REVERSE MORTG	8	69	8.6	33.3 %	50.0 %
24	19	OPEN MORTGAGE LLC	31	273	34.1	-16.2 %	-29.5 %	73	61	UNITED PACIFIC MORTG	8	68	8.5	700.0 %	51.1 %
24	31	AMERICAN FINANCIAL N	31	147	18.4	34.8 %	0.0 %	73	78	MIDWEST LOAN Solutio	8	54	6.8	60.0 %	8.0 %
26	37	PREMIER MORTGAGE RES	29	128	16.0	45.0 %	68.4 %	73	87	ATLANTIC COAST MORTG	8	49	6.1	14.3 %	28.9 %
27	21	PRIMARY RESIDENTIAL	26	247	30.9	23.8 %	32.8 %	73	95	MORTGAGESHOP LLC	8	47	5.9	33.3 %	34.3 %
27	36	BROKER SOLUTIONS INC	26	132	16.5	30.0 %	29.4 %	73	95	CAPITAL PACIFIC MORT	8	47	5.9	60.0 %	147.4 %
29	38	NORTHWEST REVERSE MO	25	119	14.9	66.7 %	70.0 %	73	99	BARRETT FINANCIAL GR	8	46	5.8	60.0 %	53.3 %
30	20	SUN AMERICAN MORTGAG	24	254	31.8	-7.7 %	23.3 %	73	99	ZYNG INC DBA ZYNG MO	8	46	5.8	300.0 %	48.4 %
30	42	BAY EQUITY LLC	24	103	12.9	140.0 %	145.2 %	73	109	SENIOR MANAGEMENT GR	8	40	5.0	300.0 %	150.0 %
30	56	CROSSCOUNTRY MORTGAG	24	74	9.3	500.0 %	164.3 %	73	215	PEOPLES BANK	8	15	1.9	700.0 %	15.4 %
33	47	BANK OF ENGLAND	23	88	11.0	155.6 %	35.4 %	83	50	GUILD MORTGAGE COMPA	7	86	10.8	16.7 %	41.0 %
34	35	GOLDEN YEARS MORTGAG	22	140	17.5	22.2 %	26.1 %	83	59	GUARANTEED RATE INC	7	70	8.8	-12.5 %	18.6 %
35	34	MAGNOLIA BANK INC	21	142	17.8	5.0 %	-15.5 %	83	69	FSI MORTGAGE LLC	7	63	7.9	0.0 %	85.3 %
35	39	ACADEMY MORTGAGE COR	21	118	14.8	75.0 %	76.1 %	83	73	INTERCAP LENDING INC	7	60	7.5	40.0 %	46.3 %
37	22	REVERSE FREEDOM LLC	19	229	28.6	0.0 %	57.9 %	83	87	TJC MORTGAGE INC	7	49	6.1	40.0 %	
37	39	THE FEDERAL SAVINGS	19	118	14.8	46.2 %	5.4 %	83	95	INTERCONTINENTAL CAP	7	47	5.9	250.0 %	17.5 %
39	26	PARAMOUNT RESIDENTIA	18	180	22.5	20.0 %	246.2 %	83	111	GW GOLDEN ENTERPRISE	7	38	4.8	0.0 %	3,700.0 %
39	41	GENEVA FINANCIAL LLC	18	105	13.1	0.0 %	-4.5 %	83	123	AMERICA INTEGRITY FI	7	33	4.1	40.0 %	17.9 %
41	27	MID AMERICA MORTGAGE	17	175	21.9	0.0 %	25.9 %	83	129	FAMILY FIRST FUNDING	7	32	4.0	250.0 %	-8.6 %
41	30	SENIOR LENDING CORPO	17	152	19.0	-19.0 %	-3.2 %	83	134	I3 LENDING INC	7	29	3.6	600.0 %	20.8 %
41	33	JET DIRECT FUNDING C	17	144	18.0	13.3 %	-4.6 %	83	142	SUCCESS MORTGAGE PAR	7	27	3.4	75.0 %	-3.6 %
41	47	PREMIER REVERSE MORT	17	88	11.0	-10.5 %	120.0 %	83	158	TOWNEBANK	7	24	3.0	250.0 %	-20.0 %
45	71	C & E FINANCIAL GROU	16	61	7.6	33.3 %	48.8 %	95	79	TOTAL MEDIA MANAGEME	6	53	6.6	-33.3 %	89.3 %
46	45	MIDWEST EQUITY MORTG	15	90	11.3	-6.3 %	1,400.0 %	95	108	LHN FINANCIAL SERVIC	6	41	5.1	100.0 %	51.9 %
46	66	EAST COAST CAPITAL C	15	64	8.0	87.5 %	36.2 %	95	113	STANDARD LENDERS INC	6	37	4.6	0.0 %	146.7 %
46	71	MORTGAGE SOUTH OF TE	15	61	7.6	25.0 %	69.4 %	95	123	FRONTIER LOAN GROUP	6	33	4.1	20.0 %	73.7 %
46	87	AMERIFIRST FINANCIAL	15	49	6.1	275.0 %	172.2 %	95	123	NATIONWIDE MORTGAGE	6	33	4.1	50.0 %	57.1 %
50	47	NEXA MORTGAGE LLC	14	88	11.0	55.6 %	158.8 %	95	129	AMERICA FIRST FEDERA	6	32	4.0	50.0 %	33.3 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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