

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through October 2022

Next Release Date: Week 1 of December

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Endorsement Growth Change

8.3 %

Competition Growth

7.3 %

Active Lender Change

8

Figures above reflect change from prior month

PERFORMANCE

Rank/Region	11/21	12/21	01/22	02/22	03/22	04/22	05/22	06/22	07/22	08/22	09/22	10/22	Trend
1 Pacific/Hawaii	1,821	1,831	1,937	1,848	2,390	2,253	2,040	2,194	1,644	2,025	1,007	1,056	▲
2 Southeast/Caribbean	782	850	872	777	1,075	1,067	1,033	1,124	1,005	1,045	683	625	▼
3 Rocky Mountain	694	782	806	694	851	850	763	700	593	588	390	403	▲
4 Northwest/Alaska	537	580	750	653	684	656	625	634	510	654	294	374	▲
5 Southwest	384	406	451	425	500	545	462	421	421	494	314	354	▲
6 Midwest	222	257	303	262	312	294	268	246	223	289	153	218	▲
7 Mid-Atlantic	226	192	265	194	272	213	208	244	176	218	139	164	▲
8 New York/New Jersey	157	148	188	137	206	189	188	183	183	180	120	132	▲
9 New England	84	87	126	103	145	128	130	125	114	156	90	123	▲
10 Great Plains	46	85	73	60	75	70	66	66	59	78	45	55	▲
Total	4,953	5,218	5,771	5,153	6,510	6,265	5,783	5,937	4,928	5,727	3,235	3,504	▲

Find out where the top five markets are in your area by state, county or even zip code to help improve sales performance, market share and maximize opportunities.

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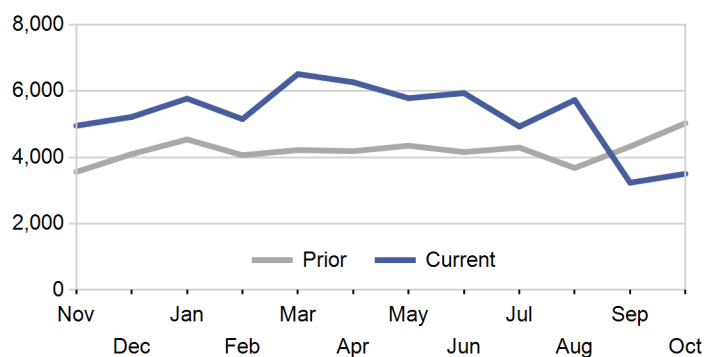
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Competition

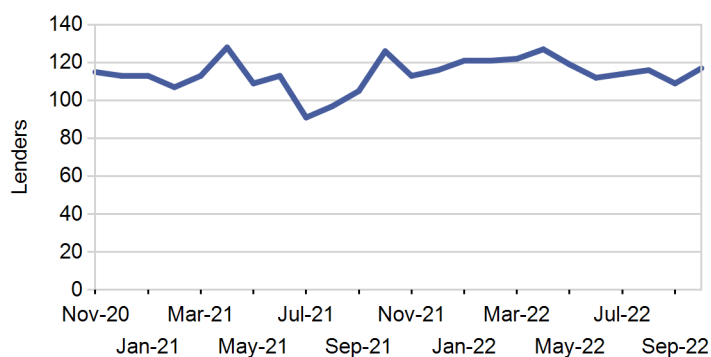
Top 10 Lenders

Rank / Lender	11/21	12/21	01/22	02/22	03/22	04/22	05/22	06/22	07/22	08/22	09/22	10/22	Total	Trend
1 AMERICAN ADVISORS GROUP	1,532	1,530	1,605	1,495	1,944	1,758	1,567	1,497	1,257	1,222	609	812	16,828	▲
2 FINANCE OF AMERICA REVERSE LLC	376	560	440	347	562	611	647	698	519	498	277	220	5,755	▼
3 MUTUAL OF OMAHA MORTGAGE INC	351	483	465	440	540	470	513	575	421	504	467	479	5,708	▲
4 LONGBRIDGE FINANCIAL LLC	364	372	550	424	404	378	313	484	632	931	264	285	5,401	▲
5 REVERSE MORTGAGE FUNDING LLC	485	387	480	475	531	484	578	399	221	297	198	269	4,804	▲
6 LIBERTY REVERSE MORTGAGE	454	366	434	387	503	497	358	308	215	274	181	205	4,182	▲
7 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	166	214	230	191	265	305	271	237	177	294	201	196	2,747	▼
8 OPEN MORTGAGE LLC	222	191	208	201	214	241	182	177	164	162	132	112	2,206	▼
9 HIGHTECHLENDING INC	98	79	95	115	113	121	87	103	64	65	40	56	1,036	▲
10 FINANCE OF AMERICA MORTGAGE LLC	38	112	91	60	87	91	128	121	109	92	49	47	1,025	▼
Top 10 SubTotal	4,086	4,294	4,598	4,135	5,163	4,956	4,644	4,599	3,779	4,339	2,418	2,681	49,692	▲
Industry Total	4,953	5,218	5,771	5,153	6,510	6,265	5,783	5,937	4,928	5,727	3,235	3,504	62,984	▲

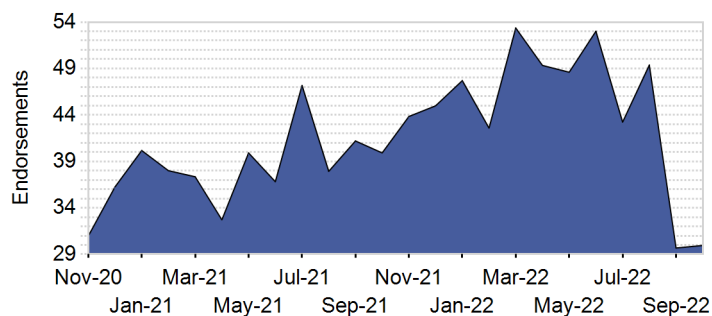
Endorsement Volume



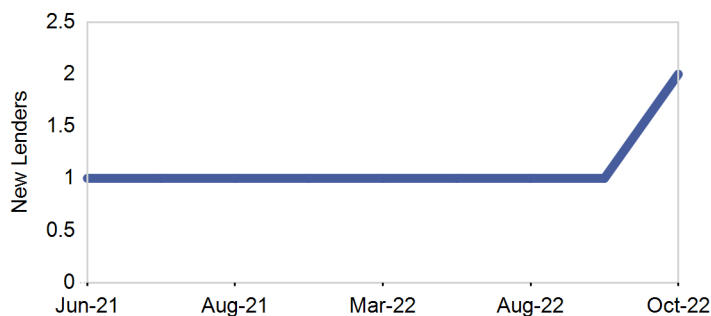
Active Lenders



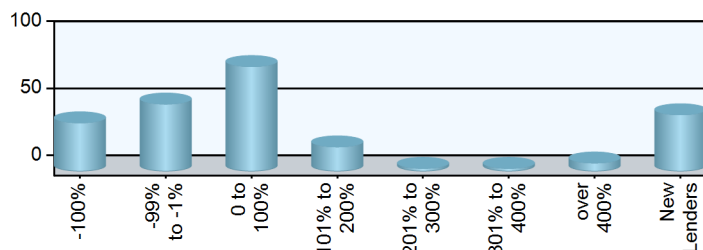
Endorsements per Lender



New Lenders by Month



Lender Distribution by YTD Growth Rate



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Market Performance

Market	YTD Volume 2022	YTD Volume 2021	Chg %	Active Lenders 2022	Active Lenders 2021	Chg %	Volume / Lender 2022	Volume / Lender 2021	Chg %
Great Plains									
KANSAS CITY	223	181	23.2 %	20	11	81.8 %	2.9	3.8	-23.6 %
ST. LOUIS	127	124	2.4 %	16	14	14.3 %	2.3	3.0	-23.5 %
OMAHA	117	94	24.5 %	13	10	30.0 %	2.4	2.3	4.7 %
TOPEKA	98	68	44.1 %	16	10	60.0 %	1.6	2.8	-41.9 %
DES MOINES	82	107	-23.4 %	12	14	-14.3 %	2.0	2.6	-22.8 %
Region Total	647	574	12.7 %	33	27	22.2 %	4.9	5.4	-9.1 %
Mid-Atlantic									
RICHMOND	593	559	6.1 %	35	35	0.0 %	3.8	3.9	-1.4 %
PHILADELPHIA	539	574	-6.1 %	41	31	32.3 %	3.5	4.6	-23.6 %
WASH. D.C.	339	385	-11.9 %	33	34	-2.9 %	3.0	2.8	6.3 %
BALTIMORE	330	311	6.1 %	32	26	23.1 %	3.0	3.5	-14.7 %
PITTSBURGH	146	158	-7.6 %	17	16	6.3 %	2.8	3.7	-25.2 %
WILMINGTON	106	86	23.3 %	15	11	36.4 %	2.0	2.6	-23.5 %
CHARLESTON	40	57	-29.8 %	10	9	11.1 %	1.6	3.1	-48.0 %
Region Total	2,093	2,130	-1.7 %	65	61	6.6 %	7.1	7.6	-6.2 %
Midwest									
INDIANAPOLIS	398	288	38.2 %	22	21	4.8 %	4.2	3.7	11.2 %
CHICAGO	379	391	-3.1 %	29	29	0.0 %	3.0	3.2	-5.3 %
MINN. ST. PAUL	368	323	13.9 %	26	21	23.8 %	3.3	3.4	-2.8 %
COLUMBUS	273	265	3.0 %	24	12	100.0 %	4.0	4.5	-10.6 %
GRAND RAPIDS	264	169	56.2 %	20	20	0.0 %	3.3	3.3	-0.6 %
DETROIT	236	205	15.1 %	19	24	-20.8 %	3.1	3.3	-3.8 %
CLEVELAND	223	202	10.4 %	24	21	14.3 %	2.7	3.1	-12.1 %
MILWAUKEE	222	185	20.0 %	19	16	18.8 %	2.9	3.3	-9.9 %
CINCINNATI	101	121	-16.5 %	16	15	6.7 %	2.2	2.4	-8.5 %
SPRINGFIELD	58	65	-10.8 %	11	12	-8.3 %	2.1	2.7	-20.7 %
FLINT	46	36	27.8 %	12	8	50.0 %	1.7	2.5	-31.1 %
Region Total	2,568	2,250	14.1 %	54	54	0.0 %	10.4	9.4	10.1 %
New England									
BOSTON	560	473	18.4 %	24	22	9.1 %	5.1	5.1	-0.1 %
HARTFORD	229	194	18.0 %	21	19	10.5 %	2.7	2.4	9.7 %
BANGOR	163	95	71.6 %	14	9	55.6 %	2.6	2.1	25.2 %
MANCHESTER	151	98	54.1 %	12	12	0.0 %	2.7	2.3	19.0 %
PROVIDENCE	97	82	18.3 %	15	14	7.1 %	1.9	2.3	-14.7 %
BURLINGTON	40	21	90.5 %	8	5	60.0 %	2.0	1.4	38.6 %
Region Total	1,240	963	28.8 %	35	37	-5.4 %	7.7	7.1	9.2 %
New York/New Jersey									
NEW YORK	756	777	-2.7 %	29	26	11.5 %	4.0	5.1	-22.0 %
NEWARK	414	397	4.3 %	39	33	18.2 %	2.9	2.9	-2.5 %
CAMDEN	369	238	55.0 %	41	30	36.7 %	2.6	2.7	-2.0 %
ALBANY	107	98	9.2 %	15	12	25.0 %	2.1	2.9	-29.0 %
BUFFALO	60	81	-25.9 %	11	10	10.0 %	2.0	2.7	-24.6 %
Region Total	1,706	1,591	7.2 %	54	49	10.2 %	5.9	6.4	-7.3 %
Northwest/Alaska									
SEATTLE	2,389	2,151	11.1 %	53	51	3.9 %	7.4	7.9	-6.2 %
PORTLAND	1,706	1,302	31.0 %	51	46	10.9 %	6.3	6.2	1.9 %
BOISE	1,318	986	33.7 %	37	31	19.4 %	7.5	7.0	6.9 %
SPOKANE	406	263	54.4 %	35	29	20.7 %	3.0	2.4	26.9 %
ANCHORAGE	15	28	-46.4 %	7	4	75.0 %	1.3	2.1	-39.5 %
Region Total	5,834	4,730	23.3 %	70	63	11.1 %	13.3	12.9	3.2 %
Pacific/Hawaii									
PHOENIX	4,102	2,872	42.8 %	61	50	22.0 %	11.8	10.3	15.1 %

Market	YTD Volume 2022	YTD Volume 2021	Chg %	Active Lenders 2022	Active Lenders 2021	Chg %	Volume / Lender 2022	Volume / Lender 2021	Chg %
SANTA ANA	3,538	2,780	27.3 %	64	52	23.1 %	9.9	10.0	-0.7 %
LOS ANGELES	3,184	3,241	-1.8 %	64	62	3.2 %	9.5	11.8	-19.7 %
SAN FRANCISCO	1,863	2,032	-8.3 %	51	45	13.3 %	7.5	9.0	-17.0 %
SACRAMENTO	1,597	1,455	9.8 %	47	50	-6.0 %	6.5	6.4	1.0 %
SAN DIEGO	1,385	1,301	6.5 %	49	40	22.5 %	6.0	7.0	-14.4 %
LAS VEGAS	1,056	720	46.7 %	42	31	35.5 %	5.3	4.5	17.5 %
FRESNO	614	507	21.1 %	46	30	53.3 %	3.3	3.8	-13.7 %
RENO	473	325	45.5 %	37	27	37.0 %	3.2	2.9	12.6 %
TUCSON	410	257	59.5 %	31	22	40.9 %	2.8	2.7	3.1 %
HONOLULU	172	120	43.3 %	15	14	7.1 %	2.6	2.2	19.5 %
Region Total	18,394	15,610	17.8 %	110	99	11.1 %	29.1	28.8	0.9 %
Rocky Mountain									
DENVER	3,456	2,958	16.8 %	66	62	6.5 %	9.4	9.3	1.8 %
SALT LAKE CITY	2,777	1,868	48.7 %	49	45	8.9 %	9.8	7.5	30.6 %
HELENA	284	160	77.5 %	20	15	33.3 %	3.3	2.8	20.5 %
CASPER	64	63	1.6 %	15	10	50.0 %	1.5	2.3	-31.8 %
SIOUX FALLS	46	37	24.3 %	6	4	50.0 %	1.8	1.9	-4.4 %
FARGO	11	24	-54.2 %	5	3	66.7 %	1.0	1.8	-42.9 %
Region Total	6,638	5,110	29.9 %	85	77	10.4 %	13.7	11.8	16.5 %
Southeast/Caribbean									
MIAMI	1,611	1,222	31.8 %	65	51	27.5 %	5.9	5.8	1.3 %
TAMPA	1,334	923	44.5 %	56	44	27.3 %	5.7	5.0	14.1 %
GREENSBORO	1,318	869	51.7 %	42	39	7.7 %	6.7	6.0	12.0 %
ATLANTA	1,094	815	34.2 %	41	35	17.1 %	5.7	5.1	11.2 %
ORLANDO	1,012	768	31.8 %	53	38	39.5 %	4.5	4.5	1.0 %
JACKSONVILLE	808	563	43.5 %	46	32	43.8 %	4.1	4.0	2.0 %
COLUMBIA	631	431	46.4 %	31	32	-3.1 %	4.4	3.6	23.1 %
NASHVILLE	448	297	50.8 %	31	23	34.8 %	3.6	3.1	16.3 %
KNOXVILLE	442	259	70.7 %	23	23	0.0 %	3.8	3.1	22.8 %
BIRMINGHAM	282	247	14.2 %	20	23	-13.0 %	2.9	2.8	2.9 %
LOUISVILLE	163	129	26.4 %	18	10	80.0 %	3.1	3.2	-3.6 %
JACKSON	85	91	-6.6 %	13	14	-7.1 %	2.0	2.3	-16.0 %
MEMPHIS	72	74	-2.7 %	13	11	18.2 %	2.0	2.6	-23.0 %
CARIBBEAN	6	5	20.0 %	1	3	-66.7 %	2.0	1.3	60.0 %
Region Total	9,306	6,693	39.0 %	98	85	15.3 %	18.0	15.4	16.8 %
Southwest									
SAN ANTONIO	991	577	71.8 %	37	36	2.8 %	5.0	3.3	51.7 %
DALLAS	913	683	33.7 %	38	36	5.6 %	4.6	4.2	8.8 %
FT. WORTH	840	616	36.4 %	42	41	2.4 %	4.4	3.8	17.2 %
HOUSTON	703	562	25.1 %	39	35	11.4 %	4.2	3.9	8.0 %
ALBUQUERQUE	255	156	63.5 %	21	15	40.0 %	2.8	2.7	4.7 %
LITTLE ROCK	157	128	22.7 %	14	11	27.3 %	2.6	3.4	-24.4 %
NEW ORLEANS	150	171	-12.3 %	17	18	-5.6 %	2.1	2.3	-7.9 %
LUBBOCK	130	101	28.7 %	18	18	0.0 %	2.3	2.3	-2.0 %
OKLAHOMA CITY	121	84	44.0 %	14	10	40.0 %	2.6	2.6	1.0 %
TULSA	96	77	24.7 %	16	12	33.3 %	2.1	2.2	-6.2 %
SHREVEPORT	31	43	-27.9 %	6	10	-40.0 %	1.8	2.3	-22.1 %
Region Total	4,387	3,198	37.2 %	66	59	11.9 %	12.6	10.2	23.9 %
Grand Total	52,813	42,849	23.3 %	198	192	3.1 %	44.7	39.1	14.2 %

Analyze your top competitors and leverage the competitive strategies that work for them. Call us for a free, no obligation, Competitive Landscape Report at (682) 651-5632.

Top 100 Lenders - Year to Date

Rank	Lender	Vol 2022	Vol 2021	Chg %	Mkt Share 2022	Mkt Share 2021	Chg %	Top State
1	AMERICAN ADVISORS GROUP	13766	14034	-2 %	26.1 %	32.8 %	-20 %	CA
2	MUTUAL OF OMAHA MORTGAGE	4874	2833	72 %	9.2 %	6.6 %	40 %	CA
3	FINANCE OF AMERICA REVER	4819	3700	30 %	9.1 %	8.6 %	6 %	CA
4	LONGBRIDGE FINANCIAL LLC	4665	2035	129 %	8.8 %	4.7 %	86 %	CA
5	REVERSE MORTGAGE FUNDING	3932	4483	-12 %	7.4 %	10.5 %	-29 %	CA
6	LIBERTY REVERSE MORTGAGE	3362	3021	11 %	6.4 %	7.1 %	-10 %	CA
7	FAIRWAY INDEPENDENT MORT	2367	1308	81 %	4.5 %	3.1 %	47 %	AZ
8	OPEN MORTGAGE LLC	1793	1903	-6 %	3.4 %	4.4 %	-24 %	CA
9	PREMIUM SECURITY INC	895	383	134 %	1.7 %	0.9 %	90 %	CA
10	FINANCE OF AMERICA MORTG	875	508	72 %	1.7 %	1.2 %	40 %	CA
11	HIGHTECHLENDING INC	859	891	-4 %	1.6 %	2.1 %	-22 %	CA
12	CHERRY CREEK MORTGAGE CO	827	470	76 %	1.6 %	1.1 %	43 %	UT
13	GOODLIFE HOME LOANS	790	575	37 %	1.5 %	1.3 %	11 %	CA
14	MID AMERICA MORTGAGE INC	644	394	63 %	1.2 %	0.9 %	33 %	TX
15	ADVISORS MORTGAGE GROUP	641	593	8 %	1.2 %	1.4 %	-12 %	CA
16	MONEY HOUSE INC	606	441	37 %	1.1 %	1.0 %	11 %	CA
17	ALL REVERSE MORTGAGE INC	566	377	50 %	1.1 %	0.9 %	22 %	CA
18	PLAZA HOME MORTGAGE INC	373	138	170 %	0.7 %	0.3 %	119 %	CA
19	AMERICAN PACIFIC MORTGAG	320	222	44 %	0.6 %	0.5 %	17 %	CA
20	SUN AMERICAN MORTGAGE CO	280	274	2 %	0.5 %	0.6 %	-17 %	AZ
21	MCM HOLDINGS INC	269	289	-7 %	0.5 %	0.7 %	-24 %	FL
22	HOMEBRIDGE FINANCIAL SER	248	138	80 %	0.5 %	0.3 %	46 %	CA
23	PRIMARY RESIDENTIAL MORT	241	10	2,310 %	0.5 %	0.0 %	1,855 %	CA
24	VIP MORTGAGE INC	212	161	32 %	0.4 %	0.4 %	7 %	AZ
25	PARAMOUNT RESIDENTIAL MO	192	71	170 %	0.4 %	0.2 %	119 %	CA
26	BROKER SOLUTIONS INC	164	122	34 %	0.3 %	0.3 %	9 %	CA
27	MAGNOLIA BANK INC	156	202	-23 %	0.3 %	0.5 %	-37 %	CA
28	JET DIRECT FUNDING CORP	147	180	-18 %	0.3 %	0.4 %	-34 %	NY
29	PREMIER MORTGAGE RESOURC	138	88	57 %	0.3 %	0.2 %	27 %	ID
30	THE FEDERAL SAVINGS BANK	137	142	-4 %	0.3 %	0.3 %	-22 %	NV
31	ACADEMY MORTGAGE CORPORA	132	80	65 %	0.2 %	0.2 %	34 %	UT
32	NATIONWIDE EQUITIES CORP	129	252	-49 %	0.2 %	0.6 %	-58 %	CA
33	MIDWEST LOAN SOLUTIONS I	129	135	-4 %	0.2 %	0.3 %	-22 %	CA
34	SUN WEST MORTGAGE CO INC	122	103	18 %	0.2 %	0.2 %	-4 %	CA
35	AMERICAN FINANCIAL NETWO	111	96	16 %	0.2 %	0.2 %	-6 %	CA
36	BAY EQUITY LLC	110	57	93 %	0.2 %	0.1 %	57 %	AZ
37	MIDWEST EQUITY MORTGAGE	99	5	1,880 %	0.2 %	0.0 %	1,506 %	WA
38	BANK OF ENGLAND	95	66	44 %	0.2 %	0.2 %	17 %	FL
39	CROSSCOUNTRY MORTGAGE	94	32	194 %	0.2 %	0.1 %	138 %	CA
40	ENNKAR INC	92	0		0.2 %	0.0 %		CA
41	ALPHA MORTGAGE CORPORATI	87	84	4 %	0.2 %	0.2 %	-16 %	NC
42	LEADER ONE FINANCIAL COR	83	71	17 %	0.2 %	0.2 %	-5 %	WA
43	LAND-HOME FINANCIAL SERV	82	53	55 %	0.2 %	0.1 %	26 %	CA
44	TRUST MORTGAGE LENDING C	76	38	100 %	0.1 %	0.1 %	62 %	FL
45	DIRECTORS MORTGAGE INC	75	53	42 %	0.1 %	0.1 %	15 %	OR
46	HOMETOWN LENDERS LLC	74	56	32 %	0.1 %	0.1 %	7 %	WA
47	TOTAL MEDIA MANAGEMENT L	71	38	87 %	0.1 %	0.1 %	52 %	FL
48	UNIVERSAL LENDING CORPOR	71	116	-39 %	0.1 %	0.3 %	-50 %	CO
49	RESIDENTIAL HOME FUNDING	71	83	-14 %	0.1 %	0.2 %	-31 %	NC
50	ATLANTIC COAST MORTGAGE	66	49	35 %	0.1 %	0.1 %	9 %	DC

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Rank	Lender	Vol 2022	Vol 2021	Chg %	Mkt Share 2022	Mkt Share 2021	Chg %	Top State
51	AMERIFIRST FINANCIAL INC	62	26	138 %	0.1 %	0.1 %	93 %	AZ
52	THRIVE MORTGAGE LLC	57	43	33 %	0.1 %	0.1 %	8 %	TX
53	EAST COAST CAPITAL CORP	54	27	100 %	0.1 %	0.1 %	62 %	NY
54	TJC MORTGAGE INC	54	1	5,300 %	0.1 %	0.0 %	4,281 %	CA
55	INTERCONTINENTAL CAPITAL	54	44	23 %	0.1 %	0.1 %	0 %	NY
56	AMERICAN LIBERTY MORTGAG	52	43	21 %	0.1 %	0.1 %	-2 %	CO
57	SIMONICH CORPORATION	52	34	53 %	0.1 %	0.1 %	24 %	CA
58	SECURITYNATIONAL MORTGAG	43	29	48 %	0.1 %	0.1 %	20 %	UT
59	MORIA DEVELOPMENT INC	42	38	11 %	0.1 %	0.1 %	-10 %	AZ
60	NATIONWIDE MORTGAGE BANK	41	23	78 %	0.1 %	0.1 %	45 %	NY
61	AMERICA FIRST FEDERAL CR	39	30	30 %	0.1 %	0.1 %	5 %	UT
62	MOVEMENT MORTGAGE LLC	39	16	144 %	0.1 %	0.0 %	98 %	WA
63	FAMILY FIRST FUNDING LLC	39	44	-11 %	0.1 %	0.1 %	-28 %	NJ
64	SUCCESS MORTGAGE PARTNER	32	34	-6 %	0.1 %	0.1 %	-24 %	TX
65	DIGNIFIED HOME LOANS LLC	31	14	121 %	0.1 %	0.0 %	80 %	CA
66	BANK OF UTAH	30	30	0 %	0.1 %	0.1 %	-19 %	UT
67	TOP FLITE FINANCIAL INC	30	31	-3 %	0.1 %	0.1 %	-21 %	CO
68	MEADOWBROOK FINANCIAL MO	29	18	61 %	0.1 %	0.0 %	31 %	NY
69	TOWNEBANK	29	36	-19 %	0.1 %	0.1 %	-35 %	VA
70	NORWICH COMMERCIAL GROUP	28	31	-10 %	0.1 %	0.1 %	-27 %	CT
71	SMARTFI HOME LOANS LLC	28	0		0.1 %	0.0 %		CA
72	CONTOUR MORTGAGE CORPORA	28	3	833 %	0.1 %	0.0 %	657 %	NY
73	QUONTIC BANK FSB	27	40	-33 %	0.1 %	0.1 %	-45 %	NY
74	FIRST FEDERAL SAVINGS BA	27	14	93 %	0.1 %	0.0 %	56 %	ID
75	US MORTGAGE CORPORATION	26	29	-10 %	0.0 %	0.1 %	-27 %	NY
76	SECURITY HOME MORTGAGE L	25	19	32 %	0.0 %	0.0 %	7 %	UT
77	CARROLLTON MORTGAGE CO	25	22	14 %	0.0 %	0.1 %	-8 %	CA
78	CORNERSTONE MORTGAGE COM	23	22	5 %	0.0 %	0.1 %	-15 %	WA
79	AMERICAS MORTGAGE RESOUR	22	29	-24 %	0.0 %	0.1 %	-38 %	LA
80	MILEND INC	22	10	120 %	0.0 %	0.0 %	78 %	GA
81	AMCAP MORTGAGE LTD	22	10	120 %	0.0 %	0.0 %	78 %	TX
82	CHOICE LENDING CORPORATI	21	11	91 %	0.0 %	0.0 %	55 %	CA
83	MANN MORTGAGE LLC	21	18	17 %	0.0 %	0.0 %	-5 %	OR
84	ABSOLUTE HOME MORTGAGE C	21	10	110 %	0.0 %	0.0 %	70 %	FL
85	RESIDENTIAL WHOLESALE MO	20	13	54 %	0.0 %	0.0 %	25 %	CA
86	MORTGAGE MASTER SERVICE	20	53	-62 %	0.0 %	0.1 %	-69 %	WA
87	PACIFIC RESIDENTIAL MORT	20	10	100 %	0.0 %	0.0 %	62 %	AZ
88	SIERRA PACIFIC MORTGAGE	19	10	90 %	0.0 %	0.0 %	54 %	CA
89	LOANDEPOTCOM	17	13	31 %	0.0 %	0.0 %	6 %	OR
90	EVERETT FINANCIAL	16	8	100 %	0.0 %	0.0 %	62 %	FL
91	FIRST ALLIANCE HOME MORT	16	12	33 %	0.0 %	0.0 %	8 %	PA
92	GOLDEN EMPIRE MORTGAGE I	16	2	700 %	0.0 %	0.0 %	549 %	CA
93	CENTRAL PACIFIC BANK	16	10	60 %	0.0 %	0.0 %	30 %	HI
94	WALLICK & VOLK INC	16	12	33 %	0.0 %	0.0 %	8 %	AZ
95	MORTGAGE NETWORK INC	15	5	200 %	0.0 %	0.0 %	143 %	MA
96	HOME MORTGAGE ALLIANCE C	15	29	-48 %	0.0 %	0.1 %	-58 %	FL
97	HARTFORD FUNDING LTD	14	3	367 %	0.0 %	0.0 %	279 %	NY
98	MORTGAGE INVESTORS GROUP	14	2	600 %	0.0 %	0.0 %	468 %	TN
99	UNIVERSAL MORTGAGE AND F	13	6	117 %	0.0 %	0.0 %	76 %	VA
100	NOVA FINANCIAL & INVESTM	12	15	-20 %	0.0 %	0.0 %	-35 %	AZ

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