

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through September 2022

Next Release Date: Week 4 of December

Sponsored By:

ENNKAR IS GROWING ...
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(682) 651-5632

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**Retail
Endorsement Growth**

-39.8 %

**Wholesale
Endorsement Growth**

-47.3 %

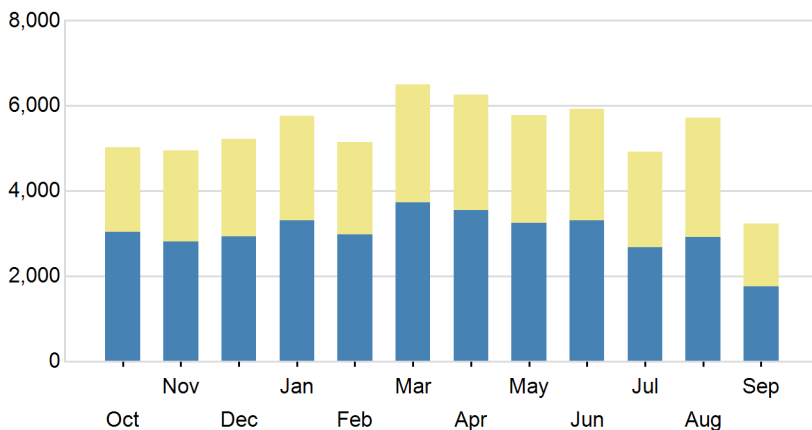
**Total
Endorsement Growth**

-43.5 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Oct	3,033	12.3 %	1,994	23.2 %	5,027	16.4 %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Total	36,238		28,172		64,410	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,604	1,562	1,568	1,655	1,535	2,014	1,814	1,631	1,551	1,295	1,259	623	18,111	28.1%
FINANCE OF AMERICA REVER	663	662	982	799	666	992	1,044	1,119	1,134	847	884	542	10,334	16.0%
Longbridge Financial LLC	443	574	603	889	712	673	623	550	725	945	1,447	441	8,625	13.4%
MUTUAL OF OMAHA MORTGAGE	392	349	484	466	441	542	472	515	580	423	508	469	5,641	8.8%
LIBERTY REVERSE MORTGAGE	728	544	430	506	447	590	616	430	365	249	332	224	5,461	8.5%
REVERSE MORTGAGE FUNDING	517	539	415	526	522	556	526	614	432	237	313	209	5,406	8.4%
FAIRWAY INDEPENDENT MORT	108	166	213	230	190	264	304	271	237	177	293	200	2,653	4.1%
OPEN MORTGAGE LLC	170	222	191	208	201	214	241	183	179	164	162	132	2,267	3.5%
SOUTH RIVER MORTGAGE LLC	127	174	176	165	143	180	185	130	153	136	140	97	1,806	2.8%
ENNKAR INC	133	113	93	121	73	105	125	116	111	93	97	24	1,204	1.9%
Total	4,885	4,905	5,155	5,565	4,930	6,130	5,950	5,559	5,467	4,566	5,435	2,961	61,508	95.5%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	15,599	2,512	18,111	10.2 %	1.6 %	8.9 %	86 %	14 %	24.2 %	8.9 %	28.1 %
FINANCE OF AMERICA REVERS	6	1	2	2,328	8,006	10,334	43.3 %	35.8 %	37.5 %	23 %	77 %	3.6 %	28.4 %	16.0 %
Longbridge Financial LLC	7	2	3	2,045	6,580	8,625	114.1 %	123.2 %	121.0 %	24 %	76 %	3.2 %	23.4 %	13.4 %
MUTUAL OF OMAHA MORTGAGE	2	7	4	4,796	845	5,641	85.6 %	29.0 %	74.2 %	85 %	15 %	7.4 %	3.0 %	8.8 %
LIBERTY REVERSE MORTGAGE	3	4	5	2,839	2,622	5,461	69.1 %	20.4 %	41.6 %	52 %	48 %	4.4 %	9.3 %	8.5 %
REVERSE MORTGAGE FUNDING	4	3	6	2,704	2,702	5,406	-5.2 %	-8.9 %	-7.1 %	50 %	50 %	4.2 %	9.6 %	8.4 %
FAIRWAY INDEPENDENT MORTG	5		7	2,653	0	2,653	62.6 %	NaN	62.6 %	100 %	0 %	4.1 %		4.1 %
OPEN MORTGAGE LLC	18	6	8	439	1,828	2,267	-27.4 %	7.5 %	-1.6 %	19 %	81 %	0.7 %	6.5 %	3.5 %
SOUTH RIVER MORTGAGE LLC	8		9	1,806	0	1,806	35.9 %	NaN	35.9 %	100 %	0 %	2.8 %		2.8 %
ENNKAR INC	9		10	1,204	0	1,204	53.6 %	NaN	53.6 %	100 %	0 %	1.9 %		1.9 %
Total				36,413	25,095	61,508	29.1 %	33.4 %	30.8 %	59 %	41 %	56.5 %	89.1 %	95.5 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	4	4,796	845	5,641	2,212	190	2,402	85 %	15 %	7.4 %	3.0 %	8.8 %
AMERICAN ADVISORS GROUP	1	5	1	15,599	2,512	18,111	1,438	40	1,478	86 %	14 %	24.2 %	8.9 %	28.1 %
LIBERTY REVERSE MORTGAGE	3	4	5	2,839	2,622	5,461	1,160	445	1,605	52 %	48 %	4.4 %	9.3 %	8.5 %
Longbridge Financial LLC	7	2	3	2,045	6,580	8,625	1,090	3,632	4,722	24 %	76 %	3.2 %	23.4 %	13.4 %
FAIRWAY INDEPENDENT MORTG	5		7	2,653	0	2,653	1,021	0	1,021	100 %	0 %	4.1 %		4.1 %
Total				27,932	12,559	40,491	6,921	4,307	11,228	69 %	31 %	43.4 %	44.6 %	62.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	7	2	3	2,045	6,580	8,625	1,090	3,632	4,722	24 %	76 %	3.2 %	23.4 %	13.4 %
FINANCE OF AMERICA REVERS	6	1	2	2,328	8,006	10,334	704	2,112	2,816	23 %	77 %	3.6 %	28.4 %	16.0 %
LIBERTY REVERSE MORTGAGE	3	4	5	2,839	2,622	5,461	1,160	445	1,605	52 %	48 %	4.4 %	9.3 %	8.5 %
MID AMERICA MORTGAGE INC	24	9	17	258	503	761	54	300	354	34 %	66 %	0.4 %	1.8 %	1.2 %
PLAZA HOME MORTGAGE INC	188	11	21	26	412	438	26	248	274	6 %	94 %	0.0 %	1.5 %	0.7 %
Total				7,496	18,123	25,619	3,034	6,737	9,771	29 %	71 %	11.6 %	64.3 %	39.8 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	829	43 %
Longbridge Financial LLC	349	44 %
REVERSE MORTGAGE FUNDING LLC	342	21 %
LIBERTY REVERSE MORTGAGE	327	23 %
AMERICAN ADVISORS GROUP	381	21 %
OPEN MORTGAGE LLC	112	34 %
MUTUAL OF OMAHA MORTGAGE INC	127	25 %
MONEY HOUSE INC	96	18 %
MID AMERICA MORTGAGE INC	74	27 %
HIGHTECHLENDING INC	187	24 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET



FIND OPPORTUNITY FASTER

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through September 2022

Rank						Loans			Market Share			Rank						Loans			Market Share																
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total														
1	5	1	AMERICAN ADVISORS GR	15,599	2,512	18,111	24.2 %	8.9 %	28.1 %	45	51	NEXA MORTGAGE LLC	122	0	122	0.2 %	0.0 %	0.2 %	6	1	2	FINANCE OF AMERICA R	2,328	8,006	10,334	3.6 %	28.4 %	16.0 %	46	52	DALE ERNEST TILLMAN	117	0	117	0.2 %	0.0 %	0.2 %
7	2	3	LONGBRIDGE FINANCIAL	2,045	6,580	8,625	3.2 %	23.4 %	13.4 %	48	53	ALLIED FIRST BANK SB	115	0	115	0.2 %	0.0 %	0.2 %	2	7	4	MUTUAL OF OMAHA MORT	4,796	845	5,641	7.4 %	3.0 %	8.8 %	49	54	RESIDENTIAL HOME FUN	114	0	114	0.2 %	0.0 %	0.2 %
3	4	5	LIBERTY REVERSE MORT	2,839	2,622	5,461	4.4 %	9.3 %	8.5 %	49	54	LEADER ONE FINANCIAL	114	0	114	0.2 %	0.0 %	0.2 %	3	4	5	LIBERTY REVERSE MORT	2,839	2,622	5,461	4.4 %	9.3 %	8.5 %	49	54	LEADER ONE FINANCIAL	114	0	114	0.2 %	0.0 %	0.2 %
4	3	6	REVERSE MORTGAGE FUN	2,704	2,702	5,406	4.2 %	9.6 %	8.4 %	51	56	BANK OF ENGLAND	113	0	113	0.2 %	0.0 %	0.2 %	4	3	6	REVERSE MORTGAGE FUN	2,704	2,702	5,406	4.2 %	9.6 %	8.4 %	51	56	BANK OF ENGLAND	113	0	113	0.2 %	0.0 %	0.2 %
5		7	FAIRWAY INDEPENDENT	2,653	0	2,653	4.1 %	0.0 %	4.1 %	51	56	UNITED PACIFIC MORTG	113	0	113	0.2 %	0.0 %	0.2 %	5		7	FAIRWAY INDEPENDENT	2,653	0	2,653	4.1 %	0.0 %	4.1 %	51	56	UNITED PACIFIC MORTG	113	0	113	0.2 %	0.0 %	0.2 %
18	6	8	OPEN MORTGAGE LLC	439	1,828	2,267	0.7 %	6.5 %	3.5 %	53	58	PREMIER REVERSE MORT	110	0	110	0.2 %	0.0 %	0.2 %	8	6	8	OPEN MORTGAGE LLC	439	1,828	2,267	0.7 %	6.5 %	3.5 %	53	58	PREMIER REVERSE MORT	110	0	110	0.2 %	0.0 %	0.2 %
8		9	SOUTH RIVER MORTGAGE	1,806	0	1,806	2.8 %	0.0 %	2.8 %	216	17	LAND-HOME FINANCIAL	22	84	106	0.0 %	0.3 %	0.2 %	8		9	SOUTH RIVER MORTGAGE	1,806	0	1,806	2.8 %	0.0 %	2.8 %	216	17	LAND-HOME FINANCIAL	22	84	106	0.0 %	0.3 %	0.2 %
9		10	ENNKAR INC	1,204	0	1,204	1.9 %	0.0 %	1.9 %	54	60	ALPHA MORTGAGE CORPO	105	0	105	0.2 %	0.0 %	0.2 %	9		10	ENNKAR INC	1,204	0	1,204	1.9 %	0.0 %	1.9 %	54	60	ALPHA MORTGAGE CORPO	105	0	105	0.2 %	0.0 %	0.2 %
15	10	11	HIGHTECHLENDING INC	660	442	1,102	1.0 %	1.6 %	1.7 %	55	61	UNIVERSAL LENDING CO	104	0	104	0.2 %	0.0 %	0.2 %	15	10	11	HIGHTECHLENDING INC	660	442	1,102	1.0 %	1.6 %	1.7 %	55	61	UNIVERSAL LENDING CO	104	0	104	0.2 %	0.0 %	0.2 %
10		12	FINANCE OF AMERICA M	1,030	0	1,030	1.6 %	0.0 %	1.6 %	55	61	CROSSCOUNTRY MORTGAG	104	0	104	0.2 %	0.0 %	0.2 %	10		12	FINANCE OF AMERICA M	1,030	0	1,030	1.6 %	0.0 %	1.6 %	55	61	CROSSCOUNTRY MORTGAG	104	0	104	0.2 %	0.0 %	0.2 %
11		13	PREMIUM SECURITY INC	978	0	978	1.5 %	0.0 %	1.5 %	57	63	GUARANTEED RATE INC	103	0	103	0.2 %	0.0 %	0.2 %	11		13	PREMIUM SECURITY INC	978	0	978	1.5 %	0.0 %	1.5 %	57	63	GUARANTEED RATE INC	103	0	103	0.2 %	0.0 %	0.2 %
13	14	14	CHERRY CREEK MORTGAG	757	129	886	1.2 %	0.5 %	1.4 %	57	63	MIDWEST EQUITY MORTG	103	0	103	0.2 %	0.0 %	0.2 %	13	14	14	CHERRY CREEK MORTGAG	757	129	886	1.2 %	0.5 %	1.4 %	57	63	MIDWEST EQUITY MORTG	103	0	103	0.2 %	0.0 %	0.2 %
16	12	15	GOODLIFE HOME LOANS	551	317	868	0.9 %	1.1 %	1.3 %	59	65	SENIOR FUNDING ASSOC	100	0	100	0.2 %	0.0 %	0.2 %	16	12	15	GOODLIFE HOME LOANS	551	317	868	0.9 %	1.1 %	1.3 %	59	65	SENIOR FUNDING ASSOC	100	0	100	0.2 %	0.0 %	0.2 %
12		16	ADVISORS MORTGAGE GR	809	0	809	1.3 %	0.0 %	1.3 %	60	66	HOMETOWN LENDERS LLC	99	0	99	0.2 %	0.0 %	0.2 %	12		16	ADVISORS MORTGAGE GR	809	0	809	1.3 %	0.0 %	1.3 %	60	66	HOMETOWN LENDERS LLC	99	0	99	0.2 %	0.0 %	0.2 %
24	9	17	MID AMERICA MORTGAGE	258	503	761	0.4 %	1.8 %	1.2 %	89	20	TOTAL MEDIA MANAGEME	67	29	96	0.1 %	0.1 %	0.1 %	24	9	17	MID AMERICA MORTGAGE	258	503	761	0.4 %	1.8 %	1.2 %	89	20	TOTAL MEDIA MANAGEME	67	29	96	0.1 %	0.1 %	0.1 %
216	8	18	MONEY HOUSE INC	22	694	716	0.0 %	2.5 %	1.1 %	61	68	CALIVER BEACH MORTGA	95	0	95	0.1 %	0.0 %	0.1 %	216	8	18	MONEY HOUSE INC	22	694	716	0.0 %	2.5 %	1.1 %	61	68	CALIVER BEACH MORTGA	95	0	95	0.1 %	0.0 %	0.1 %
14		19	ALL REVERSE MORTGAGE	683	0	683	1.1 %	0.0 %	1.1 %	62	69	FSI MORTGAGE LLC	94	0	94	0.1 %	0.0 %	0.1 %	14		19	ALL REVERSE MORTGAGE	683	0	683	1.1 %	0.0 %	1.1 %	62	69	FSI MORTGAGE LLC	94	0	94	0.1 %	0.0 %	0.1 %
17		20	HERITAGE HOME LOANS	473	0	473	0.7 %	0.0 %	0.7 %	63	70	DATA MORTGAGE DBA ES	93	0	93	0.1 %	0.0 %	0.1 %	17		20	HERITAGE HOME LOANS	473	0	473	0.7 %	0.0 %	0.7 %	63	70	DATA MORTGAGE DBA ES	93	0	93	0.1 %	0.0 %	0.1 %
188	11	21	PLAZA HOME MORTGAGE	26	412	438	0.0 %	1.5 %	0.7 %	64	71	SILVER LEAF MORTGAGE	92	0	92	0.1 %	0.0 %	0.1 %	188	11	21	PLAZA HOME MORTGAGE	26	412	438	0.0 %	1.5 %	0.7 %	64	71	SILVER LEAF MORTGAGE	92	0	92	0.1 %	0.0 %	0.1 %
19		22	AMERICAN PACIFIC MOR	378	0	378	0.6 %	0.0 %	0.6 %	64	71	DIRECTORS MORTGAGE I	92	0	92	0.1 %	0.0 %	0.1 %	19		22	AMERICAN PACIFIC MOR	378	0	378	0.6 %	0.0 %	0.6 %	64	71	DIRECTORS MORTGAGE I	92	0	92	0.1 %	0.0 %	0.1 %
20		23	PRIMARY RESIDENTIAL	357	0	357	0.6 %	0.0 %	0.6 %	64	71	KEY CITY LENDING INC	92	0	92	0.1 %	0.0 %	0.1 %	20		23	PRIMARY RESIDENTIAL	357	0	357	0.6 %	0.0 %	0.6 %	64	71	KEY CITY LENDING INC	92	0	92	0.1 %	0.0 %	0.1 %
21		24	SUN AMERICAN MORTGAG	351	0	351	0.5 %	0.0 %	0.5 %	67	74	REVERSE MORTGAGE EDU	91	0	91	0.1 %	0.0 %	0.1 %	21		24	SUN AMERICAN MORTGAG	351	0	351	0.5 %	0.0 %	0.5 %	67	74	REVERSE MORTGAGE EDU	91	0	91	0.1 %	0.0 %	0.1 %
22		25	REVERSE FREEDOM LLC	312	0	312	0.5 %	0.0 %	0.5 %	68	75	EAST COAST CAPITAL C	90	0	90	0.1 %	0.0 %	0.1 %	22		25	REVERSE FREEDOM LLC	312	0	312	0.5 %	0.0 %	0.5 %	68	75	EAST COAST CAPITAL C	90	0	90	0.1 %	0.0 %	0.1 %
23		26	HOMEBRIDGE FINANCIAL	294	0	294	0.5 %	0.0 %	0.5 %	69	76	C & E FINANCIAL GROU	86	0	86	0.1 %	0.0 %	0.1 %	23		26	HOMEBRIDGE FINANCIAL	294	0	294	0.5 %	0.0 %	0.5 %	69	76	C & E FINANCIAL GROU	86	0	86	0.1 %	0.0 %	0.1 %
75	13	27	MCM HOLDINGS INC	76	187	263	0.1 %	0.7 %	0.4 %	70	77	CF CAPITAL GROUP	85	0	85	0.1 %	0.0 %	0.1 %	75	13	27	MCM HOLDINGS INC	76	187	263	0.1 %	0.7 %	0.4 %	70	77	CF CAPITAL GROUP	85	0	85	0.1 %	0.0 %	0.1 %
25		28	PARAMOUNT RESIDENTIA	253	0	253	0.4 %	0.0 %	0.4 %	71	78	INTERCAP LENDING INC	84	0	84	0.1 %	0.0 %	0.1 %	25		28	PARAMOUNT RESIDENTIA	253	0	253	0.4 %	0.0 %	0.4 %	71	78	INTERCAP LENDING INC	84	0	84	0.1 %	0.0 %	0.1 %
26		29	VIP MORTGAGE INC	246	0	246	0.4 %	0.0 %	0.4 %	72	79	ACCESS REVERSE MORTG	81	0	81	0.1 %	0.0 %	0.1 %	26		29	VIP MORTGAGE INC	246	0	246	0.4 %	0.0 %	0.4 %	72	79	ACCESS REVERSE MORTG	81	0	81	0.1 %	0.0 %	0.1 %
27		30	AMERICAN FINANCIAL M	244	0	244	0.4 %	0.0 %	0.4 %	122	19	TRUST MORTGAGE LENDI	47	32	79	0.1 %	0.1 %	0.1 %	27		30	AMERICAN FINANCIAL M	244	0	244	0.4 %	0.0 %	0.4 %	122	19	TRUST MORTGAGE LENDI	47	32	79	0.1 %	0.1 %	0.1 %
28		31	FIRST AMERICAN HOME	243	0	243	0.4 %	0.0 %	0.4 %	73	81	APPROVAL FIRST HOME	78	0	78	0.1 %	0.0 %	0.1 %	28		31	FIRST AMERICAN HOME	243	0	243	0.4 %	0.0 %	0.4 %	73	81	APPROVAL FIRST HOME	78	0	78	0.1 %	0.0 %	0.1 %
29		32	INTEGRITY 1ST MORTGA	231	0	231	0.4 %	0.0 %	0.4 %	73	81	JACK TENOLD LLC	78	0	78	0.1 %	0.0 %	0.1 %	29		32	INTEGRITY 1ST MORTGA	231	0	231	0.4 %	0.0 %	0.4 %	73	81	JACK TENOLD LLC	78	0	78	0.1 %	0.0 %	0.1 %
30		33	C2 FINANCIAL CORPORA	229	0	229	0.4 %	0.0 %	0.4 %	75	83	OPULENCE FUNDING LLC	76	0	76	0.1 %	0.0 %	0.1 %	30		33	C2 FINANCIAL CORPORA	229	0	229	0.4 %	0.0 %	0.4 %	75	83	OPULENCE FUNDING LLC	76	0	76	0.1 %	0.0 %	0.1 %
31		34	SENIOR LENDING CORPO	224	0	224	0.3 %	0.0 %	0.3 %	77	84	GREAT FLORIDA LENDIN	75	0	75	0.1 %	0.0 %	0.1 %	31		34	SENIOR LENDING CORPO	224	0	224	0.3 %	0.0 %	0.3 %	77	84	GREAT FLORIDA LENDIN	75	0	75	0.1 %	0.0 %	0.1 %
32		35	JET DIRECT FUNDING C	208	0	208	0.3 %	0.0 %	0.3 %	77	84	MORTGAGE SOUTH OF TE	75	0	75	0.1 %	0.0 %	0.1 %	32		35	JET DIRECT FUNDING C	208	0	208	0.3 %	0.0 %	0.3 %	77	84	MORTGAGE SOUTH OF TE	75	0	75	0.1 %	0.0 %	0.1 %
33		36	MAGNOLIA BANK INC	206	0	206	0.3 %	0.0 %	0.3 %	79	86	TREBOR REVERSE LLC	74	0	74	0.1 %	0.0 %	0.1 %	33		36	MAGNOLIA BANK INC	206	0	206	0.3 %	0.0 %	0.3 %	79	86	TREBOR REVERSE LLC	74	0	74	0.1 %	0.0 %	0.1 %
34		37	BROKER SOLUTIONS INC	193	0	193	0.3 %	0.0 %	0.3 %	79	86	E MORTGAGE CAPITAL I	74	0	74	0.1 %	0.0 %	0.1 %	34		37	BROKER SOLUTIONS INC	193	0	193	0.3 %	0.0 %	0.3 %	79	86	E MORTGAGE CAPITAL I	74	0	74	0.1 %	0.0 %	0.1 %
35		38	AMERICAN FINANCIAL N	188	0	188	0.3 %	0.0 %	0.3 %	79	86	INNOVATIVE REAL ESTA	74	0	74	0.1 %	0.0 %	0.1 %	35		38	AMERICAN FINANCIAL N	188	0	188	0.3 %	0.0 %	0.3 %	79	86	INNOVATIVE REAL ESTA	74	0	74	0.1 %	0.0 %	0.1 %
36		39	THE FEDERAL SAVINGS	184	0	184	0.3 %	0.0 %	0.3 %	82	89	THE REVERSE MORTGAGE	73	0	73	0.1 %	0.0 %	0.1 %	36		39	THE FEDERAL SAVINGS	184	0	184	0.3 %	0.0 %	0.3 %	82	89	THE REVERSE MORTGAGE	73	0	73	0.1 %	0.0 %	0.1 %
46	18	40	NATIONWIDE EQUITIES	117	62	179	0.2 %	0.2 %	0.3 %	82	89	ATLANTIC COAST MORTG	73	0	73	0.1 %	0.0 %	0.1 %	46	18	40	NATIONWIDE EQUITIES	117	62	179	0.2 %	0.2 %	0.3 %	82	89	ATLANTIC COAST MORTG	73	0	73	0.1 %	0.0 %	0.1 %
37		41	GOLDEN YEARS MORTGAG	171	0	171	0.3 %	0.0 %	0.3 %	82	89	THRIVE MORTGAGE LLC	73	0	73	0.1 %	0.0 %	0.1 %	37		41	GOLDEN YEARS MORTGAG	171	0	171	0.3 %	0.0 %	0.3 %	82	89	THRIVE MORTGAGE LLC	73	0	73	0.1 %	0.0 %	0.1 %
82	15	42	MIDWEST LOAN Solutio	73</																																	

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - September 2022 Rankings (Single Month)

Rank			Loans			Growth		Rank			Loans			Growth	
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	551	11,635	1,292.8	-49.4 %	5.9 %	50	88	BARRETT FINANCIAL GR	7	53	5.9	-12.5 %	65.6 %
2	2	MUTUAL OF OMAHA MORT	413	3,778	419.8	-9.2 %	91.9 %	50	298	GM FUNDING	7	11	1.2		-35.3 %
3	3	FAIRWAY INDEPENDENT	200	2,166	240.7	-31.7 %	80.7 %	53	35	GOLDEN YEARS MORTGAG	6	146	16.2	-72.7 %	21.7 %
4	4	LIBERTY REVERSE MORT	119	1,929	214.3	-24.7 %	41.9 %	53	47	BANK OF ENGLAND	6	94	10.4	-73.9 %	32.4 %
5	7	LONGBRIDGE FINANCIAL	102	1,676	186.2	-73.3 %	122.0 %	53	49	GUILD MORTGAGE COMPA	6	92	10.2	-14.3 %	41.5 %
6	8	SOUTH RIVER MORTGAGE	97	1,329	147.7	-30.7 %	19.0 %	53	53	KEY CITY LENDING INC	6	83	9.2	100.0 %	88.6 %
7	5	REVERSE MORTGAGE FUN	95	1,888	209.8	-27.5 %	-16.0 %	53	54	ALPHA MORTGAGE CORPO	6	82	9.1	-50.0 %	7.9 %
8	6	FINANCE OF AMERICA R	93	1,792	199.1	-46.6 %	57.1 %	53	60	DATA MORTGAGE DBA ES	6	73	8.1	20.0 %	49.0 %
9	15	GOODLIFE HOME LOANS	72	494	54.9	-22.6 %	17.3 %	53	80	EVERETT FINANCIAL	6	56	6.2	-57.1 %	250.0 %
10	12	CHERRY CREEK MORTGAG	53	650	72.2	20.5 %	82.1 %	53	88	INTERCONTINENTAL CAP	6	53	5.9	-14.3 %	23.3 %
11	11	FINANCE OF AMERICA M	49	829	92.1	-46.7 %	80.6 %	53	98	LOANDEPOTCOM	6	49	5.4	20.0 %	58.1 %
12	10	PREMIUM SECURITY INC	45	832	92.4	-31.8 %	157.6 %	53	152	SUMMIT FUNDING INC	6	27	3.0	100.0 %	8.0 %
13	14	ALL REVERSE MORTGAGE	32	537	59.7	-66.7 %	57.5 %	53	152	APEX MORTGAGE	6	27	3.0	500.0 %	42.1 %
14	18	OPEN MORTGAGE LLC	30	303	33.7	-3.2 %	-29.4 %	53	435	UNIVERSITY BANK	6	6	0.7		
15	9	ENNKAR INC	24	865	96.1	-75.3 %	38.2 %	65	34	MAGNOLIA BANK INC	5	147	16.3	-76.2 %	-18.8 %
16	28	C2 FINANCIAL CORPORA	21	182	20.2	-34.4 %	21.3 %	65	55	SENIOR FUNDING ASSOC	5	81	9.0	-54.5 %	28.6 %
17	13	ADVISORS MORTGAGE GR	19	618	68.7	-58.7 %	15.5 %	65	60	UNITED PACIFIC MORTG	5	73	8.1	-37.5 %	30.4 %
18	16	HIGHTECHLENDING INC	17	457	50.8	-54.1 %	-16.8 %	65	72	JACK TENOLD LLC	5	65	7.2	-64.3 %	195.5 %
18	17	HERITAGE HOME LOANS	17	371	41.2	-70.2 %	112.0 %	65	74	NUDGE FUNDING LLC	5	63	7.0	25.0 %	600.0 %
20	19	AMERICAN PACIFIC MOR	16	300	33.3	-70.9 %	51.5 %	65	84	FOUNTAIN CITY FUNDIN	5	55	6.1	-50.0 %	139.1 %
21	21	PRIMARY RESIDENTIAL	15	262	29.1	-42.3 %	26.0 %	65	86	AMERIFIRST FINANCIAL	5	54	6.0	-66.7 %	170.0 %
21	114	INNOVATIVE MORTGAGE	15	38	4.2	650.0 %	322.2 %	65	86	TJC MORTGAGE INC	5	54	6.0	-28.6 %	5,300.0 %
23	25	VIP MORTGAGE INC	14	196	21.8	-56.3 %	40.0 %	65	88	SILVER LEAF MORTGAGE	5	53	5.9	150.0 %	-32.9 %
23	26	MID AMERICA MORTGAGE	14	189	21.0	-17.6 %	15.2 %	65	119	FAMILY FIRST FUNDING	5	37	4.1	-28.6 %	-2.6 %
23	29	FIRST AMERICAN HOME	14	172	19.1	-65.0 %	22.9 %	65	143	PULTE MORTGAGE LLC	5	29	3.2	25.0 %	314.3 %
23	31	AMERICAN FINANCIAL N	14	161	17.9	-54.8 %	5.2 %	65	179	CONTOUR MORTGAGE COR	5	22	2.4	25.0 %	1,000.0 %
27	30	SENIOR LENDING CORPO	13	165	18.3	-23.5 %	-2.4 %	65	204	LEGACY MORTGAGE	5	18	2.0	66.7 %	38.5 %
28	20	SUN AMERICAN MORTGAG	12	266	29.6	-50.0 %	8.1 %	78	27	PARAMOUNT RESIDENTIA	4	184	20.4	-77.8 %	206.7 %
28	23	HOMEBRIDGE FINANCIAL	12	235	26.1	-68.4 %	91.1 %	78	37	PREMIER MORTGAGE RES	4	132	14.7	-86.2 %	55.3 %
28	52	CROSSCOUNTRY MORTGAG	12	86	9.6	-50.0 %	177.4 %	78	40	NORTHWEST REVERSE MO	4	123	13.7	-84.0 %	57.7 %
31	22	REVERSE FREEDOM LLC	11	240	26.7	-42.1 %	43.7 %	78	41	GENEVA FINANCIAL LLC	4	109	12.1	-77.8 %	-12.1 %
31	78	ATLANTIC COAST MORTG	11	60	6.7	37.5 %	39.5 %	78	43	KELLY MORTGAGE INC	4	102	11.3	33.3 %	20.0 %
33	24	AMERICAN FINANCIAL M	10	202	22.4	-77.3 %	50.7 %	78	51	LEADER ONE FINANCIAL	4	88	9.8	-71.4 %	41.9 %
33	32	JET DIRECT FUNDING C	10	154	17.1	-41.2 %	-5.5 %	78	68	REVERSE MORTGAGE EDU	4	68	7.6	-60.0 %	13.3 %
33	36	BROKER SOLUTIONS INC	10	142	15.8	-61.5 %	27.9 %	78	72	MORTGAGE SOUTH OF TE	4	65	7.2	-73.3 %	62.5 %
33	44	MIDWEST EQUITY MORTG	10	100	11.1	-33.3 %	1,328.6 %	78	80	E MORTGAGE CAPITAL I	4	56	6.2	-60.0 %	55.6 %
33	55	CALIVER BEACH MORTGA	10	81	9.0	0.0 %	170.0 %	78	95	SECURITYNATIONAL MOR	4	50	5.6	0.0 %	72.4 %
38	38	ACADEMY MORTGAGE COR	9	127	14.1	-57.1 %	76.4 %	78	122	AMERICA FIRST FEDERA	4	36	4.0	-33.3 %	33.3 %
38	45	NEXA MORTGAGE LLC	9	97	10.8	-35.7 %	125.6 %	78	136	SUCCESS MORTGAGE PAR	4	31	3.4	-42.9 %	0.0 %
38	58	HOMETOWN LENDERS LLC	9	77	8.6	-10.0 %	42.6 %	78	136	WALLICK & VOLK INC	4	31	3.4	33.3 %	106.7 %
38	67	C & E FINANCIAL GROU	9	70	7.8	-43.8 %	27.3 %	78	143	VERITAS FUNDING LLC	4	29	3.2		20.8 %
38	75	TOTAL MEDIA MANAGEME	9	62	6.9	50.0 %	113.8 %	78	148	TOWNEBANK	4	28	3.1	-42.9 %	-17.6 %
43	32	INTEGRITY 1ST MORTGA	8	154	17.1	-20.0 %	-21.0 %	78	148	GOLDEN EMPIRE MORTGA	4	28	3.1	33.3 %	366.7 %
43	39	THE FEDERAL SAVINGS	8	126	14.0	-57.9 %	2.4 %	78	161	AAA NORTHEAST BANK	4	26	2.9	100.0 %	52.9 %
43	63	EAST COAST CAPITAL C	8	72	8.0	-46.7 %	28.6 %	78	179	TDE CAPITAL INC	4	22	2.4	300.0 %	120.0 %
43	65	FSI MORTGAGE LLC	8	71	7.9	14.3 %	97.2 %	78	183	BEST MORTGAGE INC	4	21	2.3	100.0 %	-12.5 %
43	65	UNIVERSAL LENDING CO	8	71	7.9	100.0 %	-33.6 %	78	195	ORION MORTGAGE INC	4	19	2.1	300.0 %	375.0 %
43	80	THRIVE MORTGAGE LLC	8	56	6.2	-38.5 %	43.6 %	78	211	BINGO REVERSE MORTGA	4	17	1.9	-20.0 %	
43	278	LAKEVIEW LOAN SERVIC	8	12	1.3	100.0 %		78	211	PACIFIC RESIDENTIAL	4	17	1.9	33.3 %	112.5 %
50	46	PREMIER REVERSE MORT	7	95	10.6	-58.8 %	126.2 %	78	211	MOUNTAIN AMERICA CRE	4	17	1.9		21.4 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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