

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2022

Next Release Date: Week 4 of January

Sponsored By:

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**Retail
Endorsement Growth**

14.3 %

**Wholesale
Endorsement Growth**

1.3 %

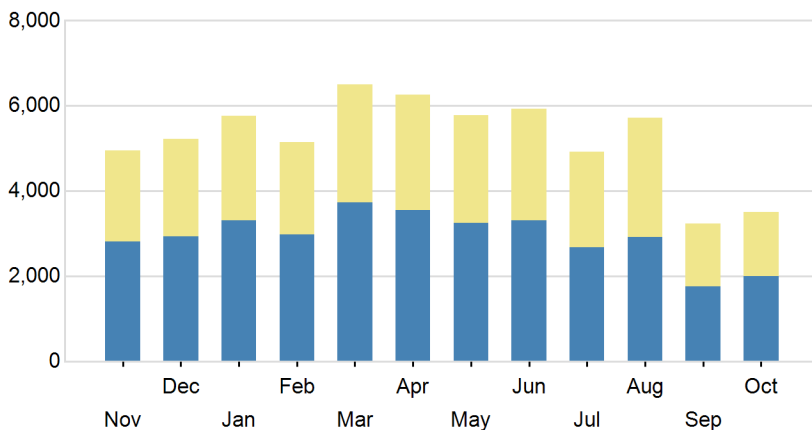
**Total
Endorsement Growth**

8.3 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	2,817	-7.1 %	2,131	6.9 %	4,948	-1.6 %
Dec	2,925	3.8 %	2,289	7.4 %	5,214	5.4 %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Total	35,208		27,675		62,883	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,562	1,568	1,655	1,535	2,014	1,814	1,631	1,551	1,295	1,259	623	840	17,347	27.6%
FINANCE OF AMERICA REVER	662	982	799	666	992	1,044	1,119	1,134	847	884	542	445	10,116	16.1%
Longbridge Financial LLC	574	603	889	712	673	623	550	725	945	1,447	441	441	8,623	13.7%
MUTUAL OF OMAHA MORTGAGE	349	484	466	441	542	472	515	580	423	508	469	485	5,734	9.1%
REVERSE MORTGAGE FUNDING	539	415	526	522	556	526	614	432	237	313	209	294	5,183	8.2%
LIBERTY REVERSE MORTGAGE	544	430	506	447	590	616	430	365	249	332	224	263	4,996	7.9%
FAIRWAY INDEPENDENT MORT	166	213	230	190	264	304	271	237	177	293	200	196	2,741	4.4%
OPEN MORTGAGE LLC	222	191	208	201	214	241	183	179	164	162	132	112	2,209	3.5%
SOUTH RIVER MORTGAGE LLC	174	176	165	143	180	185	130	153	136	140	97	81	1,760	2.8%
ENNKAR INC	113	93	121	73	105	125	116	111	93	97	24	31	1,102	1.8%
Total	4,905	5,155	5,565	4,930	6,130	5,950	5,559	5,467	4,566	5,435	2,961	3,188	59,811	95.1%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	14,952	2,395	17,347	3.4 %	-4.9 %	2.2 %	86 %	14 %	23.8 %	8.7 %	27.6 %
FINANCE OF AMERICA REVERS	6	1	2	2,226	7,890	10,116	37.2 %	33.1 %	34.0 %	22 %	78 %	3.5 %	28.5 %	16.1 %
Longbridge Financial LLC	7	2	3	2,062	6,561	8,623	110.0 %	113.8 %	112.9 %	24 %	76 %	3.3 %	23.7 %	13.7 %
MUTUAL OF OMAHA MORTGAGE	2	7	4	4,900	834	5,734	79.8 %	25.0 %	69.0 %	85 %	15 %	7.8 %	3.0 %	9.1 %
REVERSE MORTGAGE FUNDING	4	3	5	2,569	2,614	5,183	-12.4 %	-13.2 %	-12.8 %	50 %	50 %	4.1 %	9.4 %	8.2 %
LIBERTY REVERSE MORTGAGE	5	4	6	2,560	2,436	4,996	29.9 %	5.7 %	16.8 %	51 %	49 %	4.1 %	8.8 %	7.9 %
FAIRWAY INDEPENDENT MORTG	3		7	2,741	0	2,741	71.8 %	NaN	71.8 %	100 %	0 %	4.4 %		4.4 %
OPEN MORTGAGE LLC	18	6	8	421	1,788	2,209	-27.7 %	6.5 %	-2.3 %	19 %	81 %	0.7 %	6.5 %	3.5 %
SOUTH RIVER MORTGAGE LLC	8		9	1,760	0	1,760	27.1 %	NaN	27.1 %	100 %	0 %	2.8 %		2.8 %
ENNKAR INC	9		10	1,102	0	1,102	28.0 %	NaN	28.0 %	100 %	0 %	1.8 %		1.8 %
Total				35,293	24,518	59,811	21.2 %	27.8 %	23.8 %	59 %	41 %	56.1 %	88.6 %	95.1 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	4	4,900	834	5,734	2,174	167	2,341	85 %	15 %	7.8 %	3.0 %	9.1 %
FAIRWAY INDEPENDENT MORTG	3		7	2,741	0	2,741	1,146	0	1,146	100 %	0 %	4.4 %		4.4 %
Longbridge Financial LLC	7	2	3	2,062	6,561	8,623	1,080	3,492	4,572	24 %	76 %	3.3 %	23.7 %	13.7 %
FINANCE OF AMERICA REVERS	6	1	2	2,226	7,890	10,116	604	1,962	2,566	22 %	78 %	3.5 %	28.5 %	16.1 %
LIBERTY REVERSE MORTGAGE	5	4	6	2,560	2,436	4,996	589	131	720	51 %	49 %	4.1 %	8.8 %	7.9 %
Total				14,489	17,721	32,210	5,593	5,752	11,345	45 %	55 %	23.0 %	64.0 %	51.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
Longbridge Financial LLC	7	2	3	2,062	6,561	8,623	1,080	3,492	4,572	24 %	76 %	3.3 %	23.7 %	13.7 %
FINANCE OF AMERICA REVERS	6	1	2	2,226	7,890	10,116	604	1,962	2,566	22 %	78 %	3.5 %	28.5 %	16.1 %
MID AMERICA MORTGAGE INC	26	9	17	239	527	766	23	310	333	31 %	69 %	0.4 %	1.9 %	1.2 %
GOODLIFE HOME LOANS	16	12	15	562	358	920	78	254	332	61 %	39 %	0.9 %	1.3 %	1.5 %
PLAZA HOME MORTGAGE INC	189	11	21	26	422	448	26	246	272	6 %	94 %	0.0 %	1.5 %	0.7 %
Total				5,115	15,758	20,873	1,811	6,264	8,075	25 %	75 %	8.1 %	56.9 %	33.2 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	852	44 %
Longbridge Financial LLC	357	43 %
REVERSE MORTGAGE FUNDING LLC	340	21 %
LIBERTY REVERSE MORTGAGE	318	22 %
AMERICAN ADVISORS GROUP	378	21 %
OPEN MORTGAGE LLC	112	35 %
MUTUAL OF OMAHA MORTGAGE INC	132	25 %
MONEY HOUSE INC	97	17 %
MID AMERICA MORTGAGE INC	79	28 %
HIGHTECHLENDING INC	187	27 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET



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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2022

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	5	1	AMERICAN ADVISORS GR			14,952	2,395	17,347	23.8 %	8.7 %	27.6 %	45	51	126	BAY EQUITY LLC			126	0	126	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R			2,226	7,890	10,116	3.5 %	28.5 %	16.1 %	46	52	118	ALLIED FIRST BANK SB			118	0	118	0.2 %	0.0 %	0.2 %
7	2	3	LONGBRIDGE FINANCIAL			2,062	6,561	8,623	3.3 %	23.7 %	13.7 %	47	53	117	PREMIER REVERSE MORT			117	0	117	0.2 %	0.0 %	0.2 %
2	7	4	MUTUAL OF OMAHA MORT			4,900	834	5,734	7.8 %	3.0 %	9.1 %	48	54	112	BANK OF ENGLAND			112	0	112	0.2 %	0.0 %	0.2 %
4	3	5	REVERSE MORTGAGE FUN			2,569	2,614	5,183	4.1 %	9.4 %	8.2 %	48	54	112	CROSSCOUNTRY MORTGAG			112	0	112	0.2 %	0.0 %	0.2 %
5	4	6	LIBERTY REVERSE MORT			2,560	2,436	4,996	4.1 %	8.8 %	7.9 %	50	56	109	UNITED PACIFIC MORTG			109	0	109	0.2 %	0.0 %	0.2 %
3		7	FAIRWAY INDEPENDENT			2,741	0	2,741	4.4 %	0.0 %	4.4 %	51	57	108	LEADER ONE FINANCIAL			108	0	108	0.2 %	0.0 %	0.2 %
18	6	8	OPEN MORTGAGE LLC			421	1,788	2,209	0.7 %	6.5 %	3.5 %	51	57	108	MIDWEST EQUITY MORTG			108	0	108	0.2 %	0.0 %	0.2 %
8		9	SOUTH RIVER MORTGAGE			1,760	0	1,760	2.8 %	0.0 %	2.8 %	53	59	107	DALE ERNEST TILLMAN			107	0	107	0.2 %	0.0 %	0.2 %
9		10	ENNKAR INC			1,102	0	1,102	1.8 %	0.0 %	1.8 %	55	60	104	RESIDENTIAL HOME FUN			104	0	104	0.2 %	0.0 %	0.2 %
15	10	11	HIGHTECHLENDING INC			594	441	1,035	0.9 %	1.6 %	1.6 %	56	61	103	ALPHA MORTGAGE CORPO			103	0	103	0.2 %	0.0 %	0.2 %
10		12	FINANCE OF AMERICA M			1,025	0	1,025	1.6 %	0.0 %	1.6 %	212	17	61	LAND-HOME FINANCIAL			22	81	103	0.0 %	0.3 %	0.2 %
11		13	PREMIUM SECURITY INC			981	0	981	1.6 %	0.0 %	1.6 %	56	61	103	CALIVER BEACH MORTGA			103	0	103	0.2 %	0.0 %	0.2 %
12	14	14	CHERRY CREEK MORTGAG			789	137	926	1.3 %	0.5 %	1.5 %	58	64	100	HOMETOWN LENDERS LLC			100	0	100	0.2 %	0.0 %	0.2 %
16	12	15	GOODLIFE HOME LOANS			562	358	920	0.9 %	1.3 %	1.5 %	59	65	99	SENIOR FUNDING ASSOC			99	0	99	0.2 %	0.0 %	0.2 %
13		16	ADVISORS MORTGAGE GR			772	0	772	1.2 %	0.0 %	1.2 %	60	66	98	GUARANTEED RATE INC			98	0	98	0.2 %	0.0 %	0.2 %
26	9	17	MID AMERICA MORTGAGE			239	527	766	0.4 %	1.9 %	1.2 %	84	20	66	TOTAL MEDIA MANAGEME			70	28	98	0.1 %	0.1 %	0.2 %
228	8	18	MONEY HOUSE INC			20	678	698	0.0 %	2.4 %	1.1 %	61	68	96	UNIVERSAL LENDING CO			96	0	96	0.2 %	0.0 %	0.2 %
14		19	ALL REVERSE MORTGAGE			677	0	677	1.1 %	0.0 %	1.1 %	62	69	95	DATA MORTGAGE DBA ES			95	0	95	0.2 %	0.0 %	0.2 %
17		20	HERITAGE HOME LOANS			467	0	467	0.7 %	0.0 %	0.7 %	63	70	94	KEY CITY LENDING INC			94	0	94	0.1 %	0.0 %	0.1 %
189	11	21	PLAZA HOME MORTGAGE			26	422	448	0.0 %	1.5 %	0.7 %	63	70	94	FSI MORTGAGE LLC			94	0	94	0.1 %	0.0 %	0.1 %
19		22	AMERICAN PACIFIC MOR			376	0	376	0.6 %	0.0 %	0.6 %	65	72	91	REVERSE MORTGAGE EDU			91	0	91	0.1 %	0.0 %	0.1 %
20		23	SUN AMERICAN MORTGAG			337	0	337	0.5 %	0.0 %	0.5 %	66	73	89	EAST COAST CAPITAL C			89	0	89	0.1 %	0.0 %	0.1 %
20		23	PRIMARY RESIDENTIAL			337	0	337	0.5 %	0.0 %	0.5 %	67	74	87	DIRECTORS MORTGAGE I			87	0	87	0.1 %	0.0 %	0.1 %
22		25	REVERSE FREEDOM LLC			301	0	301	0.5 %	0.0 %	0.5 %	68	75	86	C & E FINANCIAL GROU			86	0	86	0.1 %	0.0 %	0.1 %
23		26	HOMEBRIDGE FINANCIAL			296	0	296	0.5 %	0.0 %	0.5 %	69	76	83	INTERCAP LENDING INC			83	0	83	0.1 %	0.0 %	0.1 %
69	13	27	MCM HOLDINGS INC			83	203	286	0.1 %	0.7 %	0.5 %	69	76	83	MORTGAGE SOUTH OF TE			83	0	83	0.1 %	0.0 %	0.1 %
24		28	PARAMOUNT RESIDENTIA			246	0	246	0.4 %	0.0 %	0.4 %	118	19	76	TRUST MORTGAGE LENDI			47	36	83	0.1 %	0.1 %	0.1 %
25		29	VIP MORTGAGE INC			241	0	241	0.4 %	0.0 %	0.4 %	72	79	80	ACCESS REVERSE MORTG			80	0	80	0.1 %	0.0 %	0.1 %
27		30	FIRST AMERICAN HOME			238	0	238	0.4 %	0.0 %	0.4 %	73	80	79	JACK TENOLD LLC			79	0	79	0.1 %	0.0 %	0.1 %
27		30	AMERICAN FINANCIAL M			238	0	238	0.4 %	0.0 %	0.4 %	74	81	78	SILVER LEAF MORTGAGE			78	0	78	0.1 %	0.0 %	0.1 %
29		32	C2 FINANCIAL CORPORA			228	0	228	0.4 %	0.0 %	0.4 %	74	81	78	CF CAPITAL GROUP			78	0	78	0.1 %	0.0 %	0.1 %
30		33	INTEGRITY 1ST MORTGA			220	0	220	0.3 %	0.0 %	0.3 %	76	83	74	OPULENCE FUNDING LLC			74	0	74	0.1 %	0.0 %	0.1 %
31		34	SENIOR LENDING CORPO			213	0	213	0.3 %	0.0 %	0.3 %	76	83	74	THRIVE MORTGAGE LLC			74	0	74	0.1 %	0.0 %	0.1 %
32		35	BROKER SOLUTIONS INC			202	0	202	0.3 %	0.0 %	0.3 %	78	85	73	GREAT FLORIDA LENDIN			73	0	73	0.1 %	0.0 %	0.1 %
33		36	MAGNOLIA BANK INC			194	0	194	0.3 %	0.0 %	0.3 %	78	85	73	BARRETT FINANCIAL GR			73	0	73	0.1 %	0.0 %	0.1 %
33		36	AMERICAN FINANCIAL N			194	0	194	0.3 %	0.0 %	0.3 %	80	87	72	APPROVAL FIRST HOME			72	0	72	0.1 %	0.0 %	0.1 %
35		38	JET DIRECT FUNDING C			188	0	188	0.3 %	0.0 %	0.3 %	80	87	72	ATLANTIC COAST MORTG			72	0	72	0.1 %	0.0 %	0.1 %
36		39	THE FEDERAL SAVINGS			177	0	177	0.3 %	0.0 %	0.3 %	80	87	72	E MORTGAGE CAPITAL I			72	0	72	0.1 %	0.0 %	0.1 %
53	18	40	NATIONWIDE EQUITIES			107	63	170	0.2 %	0.2 %	0.3 %	83	90	71	INNOVATIVE REAL ESTA			71	0	71	0.1 %	0.0 %	0.1 %
37		41	GOLDEN YEARS MORTGAG			169	0	169	0.3 %	0.0 %	0.3 %	84	91	70	NUDGE FUNDING LLC			70	0	70	0.1 %	0.0 %	0.1 %
38		42	PREMIER MORTGAGE RES			168	0	168	0.3 %	0.0 %	0.3 %	86	92	69	TREBOR REVERSE LLC			69	0	69	0.1 %	0.0 %	0.1 %
39		43	NORTHWEST REVERSE MO			160	0	160	0.3 %	0.0 %	0.3 %	87	93	68	INTERCONTINENTAL CAP			68	0	68	0.1 %	0.0 %	0.1 %
89	16	44	MIDWEST LOAN Solutio			67	90	157	0.1 %	0.3 %	0.2 %	87	93	68	AMERIFIRST FINANCIAL			68	0	68	0.1 %	0.0 %	0.1 %
40		45	ACADEMY MORTGAGE COR			153	0	153	0.2 %	0.0 %	0.2 %	89	95	67	AMERICAN MORTGAGE &			67	0	67	0.1 %	0.0 %	0.1 %
103	15	46	SUN WEST MORTGAGE CO			60	92	152	0.1 %	0.3 %	0.2 %	89	95	67	LOANATIK LLC			67	0	67	0.1 %	0.0 %	0.1 %
41		47	GENEVA FINANCIAL LLC			142	0	142	0.2 %	0.0 %	0.2 %	92	97	66	THE REVERSE MORTGAGE			66	0	66	0.1 %	0.0 %	0.1 %
42		48	KELLY MORTGAGE INC			127	0	127	0.2 %	0.0 %	0.2 %	93	98	65	LOANDEPOTCOM			65	0	65	0.1 %	0.0 %	0.1 %
42		48	GUILD MORTGAGE COMPA			127	0	127	0.2 %	0.0 %	0.2 %	93	98	65	FOUNTAIN CITY FUNDIN			65	0	65	0.1 %	0.0 %	0.1 %
42		48	NEXA MORTGAGE LLC			127	0	127	0.2 %	0.0 %	0.2 %	95	100	64	AMERICAN LIBERTY MOR			64	0	64	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - October 2022 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	721	12,356	1,235.6	30.9 %	0.0 %	47	143	BIG HORIZON MORTGAGE	7	31	3.1	250.0 %	121.4 %
2	2	MUTUAL OF OMAHA MORT	435	4,213	421.3	5.3 %	83.2 %	52	25	AMERICAN FINANCIAL M	6	208	20.8	-40.0 %	42.5 %
3	3	FAIRWAY INDEPENDENT	196	2,362	236.2	-2.0 %	80.7 %	52	27	MID AMERICA MORTGAGE	6	195	19.5	-57.1 %	3.2 %
4	5	REVERSE MORTGAGE FUN	147	2,035	203.5	54.7 %	-19.6 %	52	34	JET DIRECT FUNDING C	6	160	16.0	-40.0 %	-15.3 %
5	7	LONGBRIDGE FINANCIAL	128	1,804	180.4	25.5 %	108.3 %	52	57	HOMETOWN LENDERS LLC	6	83	8.3	-33.3 %	40.7 %
6	4	LIBERTY REVERSE MORT	113	2,042	204.2	-5.0 %	16.6 %	52	64	C & E FINANCIAL GROU	6	76	7.6	-33.3 %	24.6 %
7	8	SOUTH RIVER MORTGAGE	81	1,410	141.0	-16.5 %	13.3 %	52	105	SENIOR MANAGEMENT GR	6	47	4.7	500.0 %	74.1 %
8	10	PREMIUM SECURITY INC	61	893	89.3	35.6 %	134.4 %	52	115	NATIONWIDE MORTGAGE	6	41	4.1	200.0 %	78.3 %
9	12	CHERRY CREEK MORTGAG	59	709	70.9	11.3 %	84.6 %	52	158	CONTOUR MORTGAGE COR	6	28	2.8	20.0 %	833.3 %
10	6	FINANCE OF AMERICA R	54	1,846	184.6	-41.9 %	42.3 %	52	184	RESIDENTIAL WHOLESAL	6	22	2.2	200.0 %	46.7 %
11	11	FINANCE OF AMERICA M	47	876	87.6	-4.1 %	71.4 %	52	195	AMERICAN FINANCING C	6	21	2.1		90.9 %
12	15	GOODLIFE HOME LOANS	45	539	53.9	-37.5 %	18.5 %	62	40	ACADEMY MORTGAGE COR	5	132	13.2	-44.4 %	65.0 %
13	9	ENNKAR INC	31	896	89.6	29.2 %	18.1 %	62	43	BAY EQUITY LLC	5	110	11.0	150.0 %	96.4 %
14	14	ALL REVERSE MORTGAGE	29	566	56.6	-9.4 %	50.5 %	62	44	MIDWEST EQUITY MORTG	5	105	10.5	-50.0 %	1,400.0 %
15	16	HIGHTECHLENDING INC	25	482	48.2	47.1 %	-24.7 %	62	54	ALPHA MORTGAGE CORPO	5	87	8.7	-16.7 %	4.8 %
15	18	OPEN MORTGAGE LLC	25	328	32.8	-16.7 %	-30.5 %	62	61	UNITED PACIFIC MORTG	5	78	7.8	0.0 %	20.0 %
17	19	AMERICAN PACIFIC MOR	22	322	32.2	37.5 %	45.0 %	62	62	EAST COAST CAPITAL C	5	77	7.7	-37.5 %	24.2 %
18	13	ADVISORS MORTGAGE GR	21	639	63.9	10.5 %	7.8 %	62	72	NUDGE FUNDING LLC	5	68	6.8	0.0 %	580.0 %
18	17	HERITAGE HOME LOANS	21	392	39.2	23.5 %	94.1 %	62	73	TOTAL MEDIA MANAGEME	5	67	6.7	-44.4 %	116.1 %
18	33	BROKER SOLUTIONS INC	21	163	16.3	110.0 %	32.5 %	62	73	INTERCAP LENDING INC	5	67	6.7	150.0 %	31.4 %
21	22	REVERSE FREEDOM LLC	19	259	25.9	72.7 %	31.5 %	62	77	ATLANTIC COAST MORTG	5	65	6.5	-54.5 %	32.7 %
22	23	HOMEBRIDGE FINANCIAL	18	253	25.3	50.0 %	82.0 %	62	80	THRIVE MORTGAGE LLC	5	61	6.1	-37.5 %	41.9 %
23	26	C2 FINANCIAL CORPORA	17	199	19.9	-19.0 %	18.5 %	62	80	EVERETT FINANCIAL	5	61	6.1	-16.7 %	165.2 %
24	24	VIP MORTGAGE INC	16	212	21.2	14.3 %	31.7 %	62	80	E MORTGAGE CAPITAL I	5	61	6.1	25.0 %	41.9 %
24	41	NEXA MORTGAGE LLC	16	113	11.3	77.8 %	109.3 %	62	85	FOUNTAIN CITY FUNDIN	5	60	6.0	0.0 %	114.3 %
26	20	SUN AMERICAN MORTGAG	14	280	28.0	16.7 %	2.2 %	62	86	TJC MORTGAGE INC	5	59	5.9	0.0 %	2,850.0 %
26	21	PRIMARY RESIDENTIAL	14	276	27.6	-6.7 %	14.0 %	62	143	AAA NORTHEAST BANK	5	31	3.1	25.0 %	72.2 %
26	30	AMERICAN FINANCIAL N	14	175	17.5	0.0 %	8.7 %	62	158	FIRST FEDERAL SAVING	5	28	2.8	400.0 %	100.0 %
29	51	CALIVER BEACH MORTGA	12	93	9.3	20.0 %	173.5 %	62	170	MANN MORTGAGE LLC	5	26	2.6		36.8 %
30	29	FIRST AMERICAN HOME	11	183	18.3	-21.4 %	17.3 %	62	184	MOUNTAIN AMERICA CRE	5	22	2.2	25.0 %	15.8 %
30	32	INTEGRITY 1ST MORTGA	11	165	16.5	37.5 %	-24.0 %	62	222	BUYORREFI FINANCIAL	5	17	1.7	400.0 %	0.0 %
30	38	THE FEDERAL SAVINGS	11	137	13.7	37.5 %	-2.8 %	82	31	SENIOR LENDING CORPO	4	169	16.9	-69.2 %	-8.2 %
33	39	NORTHWEST REVERSE MO	10	133	13.3	150.0 %	44.6 %	82	62	GUARANTEED RATE INC	4	77	7.7	33.3 %	1.3 %
33	47	GUILD MORTGAGE COMPA	10	102	10.2	66.7 %	27.5 %	82	70	NATIONWIDE EQUITIES	4	72	7.2		-63.3 %
33	49	CROSSCOUNTRY MORTGAG	10	96	9.6	-16.7 %	190.9 %	82	91	APPROVAL FIRST HOME	4	55	5.5	100.0 %	-27.6 %
36	35	MAGNOLIA BANK INC	9	156	15.6	80.0 %	-22.8 %	82	92	SECURITYNATIONAL MOR	4	54	5.4	0.0 %	58.8 %
36	45	PREMIER REVERSE MORT	9	104	10.4	28.6 %	136.4 %	82	92	GREAT FLORIDA LENDIN	4	54	5.4	100.0 %	25.6 %
36	58	DATA MORTGAGE DBA ES	9	82	8.2	50.0 %	46.4 %	82	97	ZYNG INC DBA ZYNG MO	4	52	5.2	100.0 %	52.9 %
36	79	AMERIFIRST FINANCIAL	9	63	6.3	80.0 %	125.0 %	82	102	AMERICAN MORTGAGE &	4	48	4.8	300.0 %	17.1 %
36	105	INNOVATIVE MORTGAGE	9	47	4.7	-40.0 %	291.7 %	82	112	BROOKSTONE MORTGAGE	4	43	4.3	300.0 %	10.3 %
41	28	PARAMOUNT RESIDENTIA	8	192	19.2	100.0 %	156.0 %	82	113	TRUST MORTGAGE LENDI	4	42	4.2	33.3 %	0.0 %
41	37	PREMIER MORTGAGE RES	8	140	14.0	100.0 %	48.9 %	82	115	REVERSE MORTGAGE ANS	4	41	4.1	33.3 %	57.7 %
41	48	ALLIED FIRST BANK SB	8	100	10.0	300.0 %	257.1 %	82	117	EVERGREEN MONEYSOURC	4	40	4.0	300.0 %	48.1 %
41	60	FSI MORTGAGE LLC	8	79	7.9	0.0 %	79.5 %	82	130	SIERRA PACIFIC MORTG	4	35	3.5	33.3 %	52.2 %
41	68	MORTGAGE SOUTH OF TE	8	73	7.3	100.0 %	82.5 %	82	135	TOP FLITE FINANCIAL	4	33	3.3		-2.9 %
41	80	BARRETT FINANCIAL GR	8	61	6.1	14.3 %	84.8 %	82	152	MEADOWBROOK FINANCIA	4	29	2.9		61.1 %
47	65	REVERSE MORTGAGE EDU	7	75	7.5	75.0 %	11.9 %	82	176	NOVA FINANCIAL & INV	4	24	2.4	100.0 %	4.3 %
47	68	MCM HOLDINGS INC	7	73	7.3	250.0 %	-31.1 %	82	181	ORION MORTGAGE INC	4	23	2.3	0.0 %	475.0 %
47	87	KRS CAPITAL PARTNERS	7	58	5.8	600.0 %	20.8 %	82	184	LEGACY MORTGAGE	4	22	2.2	-20.0 %	37.5 %
47	121	MOVEMENT MORTGAGE LL	7	39	3.9	133.3 %	143.8 %	82	200	LONE STAR REVERSE MO	4	20	2.0		0.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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