

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through December 2022

Next Release Date: Week 4 of March

Sponsored By:

Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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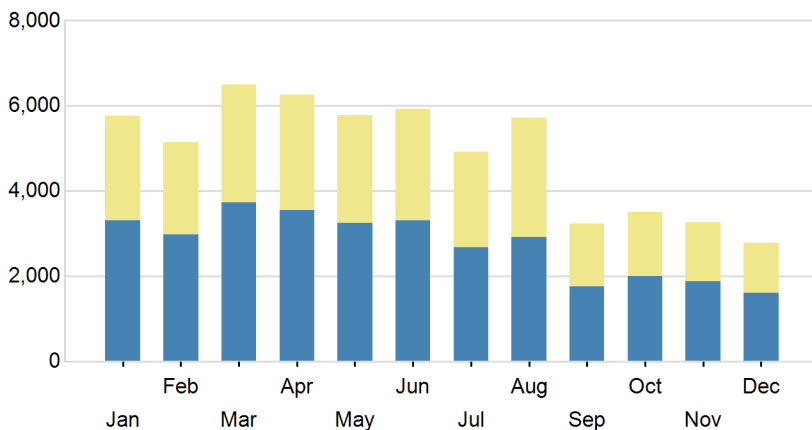

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Retail
Endorsement Growth**-14.8 %**Wholesale
Endorsement Growth**-14.9 %**Total
Endorsement Growth**-14.8 %**

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jan	3,313	13.3 %	2,450	7.0 %	5,763	10.5 %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Total	32,952		25,824		58,776	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,655	1,535	2,014	1,814	1,631	1,551	1,295	1,259	623	840	720	551	15,488	26.4%
FINANCE OF AMERICA REVER	799	666	992	1,044	1,119	1,134	847	884	542	445	352	244	9,068	15.4%
LONGBRIDGE FINANCIAL LLC	889	712	673	623	550	725	945	1,447	441	441	450	492	8,388	14.3%
MUTUAL OF OMAHA MORTGAGE	466	441	542	472	515	580	423	508	469	485	446	471	5,818	9.9%
REVERSE MORTGAGE FUNDING	526	522	556	526	614	432	237	313	209	294	287	98	4,614	7.9%
LIBERTY REVERSE MORTGAGE	506	447	590	616	430	365	249	332	224	263	321	249	4,592	7.8%
FAIRWAY INDEPENDENT MORT	230	190	264	304	271	237	177	293	200	196	200	180	2,742	4.7%
OPEN MORTGAGE LLC	208	201	214	241	183	179	164	162	132	112	102	105	2,003	3.4%
SOUTH RIVER MORTGAGE LLC	165	143	180	185	130	153	136	140	97	81	70	77	1,557	2.6%
PREMIUM SECURITY INC	122	51	102	187	126	74	59	66	45	61	50	31	974	1.7%
Total	5,566	4,908	6,127	6,012	5,569	5,430	4,532	5,404	2,982	3,218	2,998	2,498	55,244	94.0%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	13,410	2,078	15,488	-10.3 %	-20.0 %	-11.8 %	87 %	13 %	22.8 %	8.0 %	26.4 %
FINANCE OF AMERICA REVERS	7	1	2	1,936	7,132	9,068	15.4 %	15.1 %	15.2 %	21 %	79 %	3.3 %	27.6 %	15.4 %
LONGBRIDGE FINANCIAL LLC	6	2	3	2,067	6,321	8,388	83.9 %	74.3 %	76.6 %	25 %	75 %	3.5 %	24.5 %	14.3 %
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,048	770	5,818	69.0 %	10.5 %	57.9 %	87 %	13 %	8.6 %	3.0 %	9.9 %
REVERSE MORTGAGE FUNDING	5	3	5	2,242	2,372	4,614	-26.8 %	-20.2 %	-23.5 %	49 %	51 %	3.8 %	9.2 %	7.9 %
LIBERTY REVERSE MORTGAGE	4	4	6	2,295	2,297	4,592	1.1 %	-2.8 %	-0.9 %	50 %	50 %	3.9 %	8.9 %	7.8 %
FAIRWAY INDEPENDENT MORTG	3		7	2,742	0	2,742	62.6 %	NaN	62.6 %	100 %	0 %	4.7 %		4.7 %
OPEN MORTGAGE LLC	18	6	8	379	1,624	2,003	-32.9 %	-7.9 %	-14.0 %	19 %	81 %	0.6 %	6.3 %	3.4 %
SOUTH RIVER MORTGAGE LLC	8		9	1,557	0	1,557	-2.3 %	NaN	-2.3 %	100 %	0 %	2.6 %		2.6 %
PREMIUM SECURITY INC	9		10	974	0	974	107.7 %	NaN	107.7 %	100 %	0 %	1.7 %		1.7 %
Total				32,650	22,594	55,244	7.4 %	11.8 %	9.2 %	59 %	41 %	55.5 %	87.5 %	94.0 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,048	770	5,818	2,061	73	2,134	87 %	13 %	8.6 %	3.0 %	9.9 %
FAIRWAY INDEPENDENT MORTG	3		7	2,742	0	2,742	1,056	0	1,056	100 %	0 %	4.7 %		4.7 %
LONGBRIDGE FINANCIAL LLC	6	2	3	2,067	6,321	8,388	943	2,694	3,637	25 %	75 %	3.5 %	24.5 %	14.3 %
PREMIUM SECURITY INC	9		10	974	0	974	505	0	505	100 %	0 %	1.7 %		1.7 %
CHERRY CREEK MORTGAGE CO	12	14	11	824	148	972	360	53	413	85 %	15 %	1.4 %	0.6 %	1.7 %
Total				11,655	7,239	18,894	4,925	2,820	7,745	62 %	38 %	19.8 %	28.0 %	32.1 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	6	2	3	2,067	6,321	8,388	943	2,694	3,637	25 %	75 %	3.5 %	24.5 %	14.3 %
FINANCE OF AMERICA REVERS	7	1	2	1,936	7,132	9,068	259	937	1,196	21 %	79 %	3.3 %	27.6 %	15.4 %
GOODLIFE HOME LOANS	15	12	12	554	409	963	76	307	383	58 %	42 %	0.9 %	1.6 %	1.6 %
MID AMERICA MORTGAGE INC	26	9	16	225	520	745	-8	236	228	30 %	70 %	0.4 %	2.0 %	1.3 %
PLAZA HOME MORTGAGE INC	178	10	20	27	432	459	25	233	258	6 %	94 %	0.0 %	1.7 %	0.8 %
Total				4,809	14,814	19,623	1,295	4,407	5,702	25 %	75 %	8.2 %	57.4 %	33.4 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	838	43 %
LONGBRIDGE FINANCIAL LLC	379	45 %
REVERSE MORTGAGE FUNDING LLC	353	20 %
LIBERTY REVERSE MORTGAGE	337	22 %
AMERICAN ADVISORS GROUP	365	20 %
OPEN MORTGAGE LLC	110	37 %
MUTUAL OF OMAHA MORTGAGE INC	133	21 %
MONEY HOUSE INC	102	19 %
MID AMERICA MORTGAGE INC	83	24 %
PLAZA HOME MORTGAGE INC	287	37 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET

rmi FIND OPPORTUNITY FASTER

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through December 2022

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	5	1	AMERICAN ADVISORS GR	13,410	2,078	15,488	22.8 %	8.0 %	26.4 %	45		51	CROSSCOUNTRY MORTGAG	122	0	122	0.2 %	0.0 %	0.2 %
7	1	2	FINANCE OF AMERICA R	1,936	7,132	9,068	3.3 %	27.6 %	15.4 %	46		52	BAY EQUITY LLC	120	0	120	0.2 %	0.0 %	0.2 %
6	2	3	LONGBRIDGE FINANCIAL	2,067	6,321	8,388	3.5 %	24.5 %	14.3 %	71	19	53	TOTAL MEDIA MANAGEME	79	40	119	0.1 %	0.2 %	0.2 %
2	7	4	MUTUAL OF OMAHA MORT	5,048	770	5,818	8.6 %	3.0 %	9.9 %	47		54	GENEVA FINANCIAL LLC	114	0	114	0.2 %	0.0 %	0.2 %
5	3	5	REVERSE MORTGAGE FUN	2,242	2,372	4,614	3.8 %	9.2 %	7.9 %	48		55	CALIVER BEACH MORTGA	112	0	112	0.2 %	0.0 %	0.2 %
4	4	6	LIBERTY REVERSE MORT	2,295	2,297	4,592	3.9 %	8.9 %	7.8 %	49		56	KELLY MORTGAGE INC	106	0	106	0.2 %	0.0 %	0.2 %
3		7	FAIRWAY INDEPENDENT	2,742	0	2,742	4.7 %	0.0 %	4.7 %	50		57	ALLIED FIRST BANK SB	105	0	105	0.2 %	0.0 %	0.2 %
18	6	8	OPEN MORTGAGE LLC	379	1,624	2,003	0.6 %	6.3 %	3.4 %	51		58	BANK OF ENGLAND	104	0	104	0.2 %	0.0 %	0.2 %
8		9	SOUTH RIVER MORTGAGE	1,557	0	1,557	2.6 %	0.0 %	2.6 %	214	16	58	LAND-HOME FINANCIAL	20	84	104	0.0 %	0.3 %	0.2 %
9		10	PREMIUM SECURITY INC	974	0	974	1.7 %	0.0 %	1.7 %	52		60	LEADER ONE FINANCIAL	102	0	102	0.2 %	0.0 %	0.2 %
12	14	11	CHERRY CREEK MORTGAG	824	148	972	1.4 %	0.6 %	1.7 %	53		61	ALPHA MORTGAGE CORPO	99	0	99	0.2 %	0.0 %	0.2 %
15	12	12	GOODLIFE HOME LOANS	554	409	963	0.9 %	1.6 %	1.6 %	54		62	KEY CITY LENDING INC	98	0	98	0.2 %	0.0 %	0.2 %
10		13	ENNKAR INC	958	0	958	1.6 %	0.0 %	1.6 %	55		63	DALE ERNEST TILLMAN	97	0	97	0.2 %	0.0 %	0.2 %
11		14	FINANCE OF AMERICA M	942	0	942	1.6 %	0.0 %	1.6 %	56		64	DATA MORTGAGE DBA ES	96	0	96	0.2 %	0.0 %	0.2 %
16	11	15	HIGHTECHLENDING INC	506	416	922	0.9 %	1.6 %	1.6 %	57		65	HOMETOWN LENDERS LLC	95	0	95	0.2 %	0.0 %	0.2 %
26	9	16	MID AMERICA MORTGAGE	225	520	745	0.4 %	2.0 %	1.3 %	58		66	GUARANTEED RATE INC	92	0	92	0.2 %	0.0 %	0.2 %
243	8	17	MONEY HOUSE INC	17	678	695	0.0 %	2.6 %	1.2 %	59		67	SENIOR FUNDING ASSOC	90	0	90	0.2 %	0.0 %	0.2 %
13		18	ADVISORS MORTGAGE GR	673	0	673	1.1 %	0.0 %	1.1 %	60		68	EAST COAST CAPITAL C	88	0	88	0.1 %	0.0 %	0.1 %
14		19	ALL REVERSE MORTGAGE	623	0	623	1.1 %	0.0 %	1.1 %	61		69	UNITED PACIFIC MORTG	87	0	87	0.1 %	0.0 %	0.1 %
178	10	20	PLAZA HOME MORTGAGE	27	432	459	0.0 %	1.7 %	0.8 %	61		69	ACCESS REVERSE MORTG	87	0	87	0.1 %	0.0 %	0.1 %
17		21	HERITAGE HOME LOANS	426	0	426	0.7 %	0.0 %	0.7 %	63		71	REVERSE MORTGAGE EDU	84	0	84	0.1 %	0.0 %	0.1 %
19		22	AMERICAN PACIFIC MOR	372	0	372	0.6 %	0.0 %	0.6 %	64		72	FSI MORTGAGE LLC	83	0	83	0.1 %	0.0 %	0.1 %
20		23	SUN AMERICAN MORTGAG	306	0	306	0.5 %	0.0 %	0.5 %	64		72	THRIVE MORTGAGE LLC	83	0	83	0.1 %	0.0 %	0.1 %
21		24	PRIMARY RESIDENTIAL	303	0	303	0.5 %	0.0 %	0.5 %	64		72	MORTGAGE SOUTH OF TE	83	0	83	0.1 %	0.0 %	0.1 %
72	13	25	MCM HOLDINGS INC	77	218	295	0.1 %	0.8 %	0.5 %	117	20	72	TRUST MORTGAGE LENDI	44	39	83	0.1 %	0.2 %	0.1 %
22		26	HOMEBRIDGE FINANCIAL	284	0	284	0.5 %	0.0 %	0.5 %	67		76	UNIVERSAL LENDING CO	81	0	81	0.1 %	0.0 %	0.1 %
23		27	REVERSE FREEDOM LLC	282	0	282	0.5 %	0.0 %	0.5 %	67		76	C & E FINANCIAL GROU	81	0	81	0.1 %	0.0 %	0.1 %
24		28	AMERICAN FINANCIAL M	232	0	232	0.4 %	0.0 %	0.4 %	67		76	DIRECTORS MORTGAGE I	81	0	81	0.1 %	0.0 %	0.1 %
25		29	VIP MORTGAGE INC	230	0	230	0.4 %	0.0 %	0.4 %	70		79	RESIDENTIAL HOME FUN	80	0	80	0.1 %	0.0 %	0.1 %
27		30	C2 FINANCIAL CORPORA	220	0	220	0.4 %	0.0 %	0.4 %	72		80	JACK TENOLD LLC	77	0	77	0.1 %	0.0 %	0.1 %
28		31	PARAMOUNT RESIDENTIA	207	0	207	0.4 %	0.0 %	0.4 %	72		80	NUDGE FUNDING LLC	77	0	77	0.1 %	0.0 %	0.1 %
29		32	AMERICAN FINANCIAL N	204	0	204	0.3 %	0.0 %	0.3 %	75		82	EVERETT FINANCIAL	75	0	75	0.1 %	0.0 %	0.1 %
30		33	FIRST AMERICAN HOME	201	0	201	0.3 %	0.0 %	0.3 %	77		83	ATLANTIC COAST MORTG	74	0	74	0.1 %	0.0 %	0.1 %
31		34	INTEGRITY 1ST MORTGA	180	0	180	0.3 %	0.0 %	0.3 %	77		83	TJC MORTGAGE INC	74	0	74	0.1 %	0.0 %	0.1 %
31		34	SENIOR LENDING CORPO	180	0	180	0.3 %	0.0 %	0.3 %	79		85	E MORTGAGE CAPITAL I	73	0	73	0.1 %	0.0 %	0.1 %
31		34	BROKER SOLUTIONS INC	180	0	180	0.3 %	0.0 %	0.3 %	80		86	OPULENCE FUNDING LLC	71	0	71	0.1 %	0.0 %	0.1 %
34		37	MAGNOLIA BANK INC	171	0	171	0.3 %	0.0 %	0.3 %	80		86	INTERCAP LENDING INC	71	0	71	0.1 %	0.0 %	0.1 %
34		37	JET DIRECT FUNDING C	171	0	171	0.3 %	0.0 %	0.3 %	80		86	TREBOR REVERSE LLC	71	0	71	0.1 %	0.0 %	0.1 %
36		39	PREMIER MORTGAGE RES	157	0	157	0.3 %	0.0 %	0.3 %	80		86	BARRETT FINANCIAL GR	71	0	71	0.1 %	0.0 %	0.1 %
37		40	GOLDEN YEARS MORTGAG	154	0	154	0.3 %	0.0 %	0.3 %	84		90	CF CAPITAL GROUP	69	0	69	0.1 %	0.0 %	0.1 %
38		41	THE FEDERAL SAVINGS	151	0	151	0.3 %	0.0 %	0.3 %	85		91	FOUNTAIN CITY FUNDIN	68	0	68	0.1 %	0.0 %	0.1 %
39		42	NORTHWEST REVERSE MO	149	0	149	0.3 %	0.0 %	0.3 %	86		92	KRS CAPITAL PARTNERS	66	0	66	0.1 %	0.0 %	0.1 %
40		43	ACADEMY MORTGAGE COR	146	0	146	0.2 %	0.0 %	0.2 %	86		92	AMERIFIRST FINANCIAL	66	0	66	0.1 %	0.0 %	0.1 %
122	15	44	SUN WEST MORTGAGE CO	43	100	143	0.1 %	0.4 %	0.2 %	88		94	SECURITYNATIONAL MOR	65	0	65	0.1 %	0.0 %	0.1 %
75	18	45	NATIONWIDE EQUITIES	75	61	136	0.1 %	0.2 %	0.2 %	89		95	INNOVATIVE REAL ESTA	64	0	64	0.1 %	0.0 %	0.1 %
41		46	NEXA MORTGAGE LLC	131	0	131	0.2 %	0.0 %	0.2 %	90		96	ZYNG INC DBA ZYNG MO	61	0	61	0.1 %	0.0 %	0.1 %
92	17	47	MIDWEST LOAN Solutio	57	73	130	0.1 %	0.3 %	0.2 %	91		97	GREAT FLORIDA LENDIN	59	0	59	0.1 %	0.0 %	0.1 %
42		48	MIDWEST EQUITY MORTG	129	0	129	0.2 %	0.0 %	0.2 %	92		98	AMERICAN LIBERTY MOR	57	0	57	0.1 %	0.0 %	0.1 %
43		49	PREMIER REVERSE MORT	124	0	124	0.2 %	0.0 %	0.2 %	92		98	LOANDEPOTCOM	57	0	57	0.1 %	0.0 %	0.1 %
44		50	GUILD MORTGAGE COMPA	123	0	123	0.2 %	0.0 %	0.2 %	92		98	SIMONICH CORPORATION	57	0	57	0.1 %	0.0 %	0.1 %

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RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - December 2022 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	461	13,410	1,117.5	-22.3 %	-10.3 %	48	54	KEY CITY LENDING INC	6	98	8.2	0.0 %	84.9 %
2	2	MUTUAL OF OMAHA MORT	429	5,048	420.7	5.7 %	69.0 %	48	60	EAST COAST CAPITAL C	6	88	7.3	20.0 %	18.9 %
3	3	FAIRWAY INDEPENDENT	180	2,742	228.5	-10.0 %	62.6 %	48	72	JACK TENOLD LLC	6	77	6.4	50.0 %	120.0 %
4	6	LONGBRIDGE FINANCIAL	138	2,067	172.3	10.4 %	83.9 %	48	156	CMG MORTGAGE INC	6	32	2.7	200.0 %	39.1 %
5	4	LIBERTY REVERSE MORT	97	2,295	191.3	-37.8 %	1.1 %	48	189	FIRST ALLIANCE HOME	6	24	2.0	200.0 %	84.6 %
6	8	SOUTH RIVER MORTGAGE	77	1,557	129.8	10.0 %	-2.3 %	56	23	REVERSE FREEDOM LLC	5	282	23.5	-72.2 %	18.0 %
7	12	CHERRY CREEK MORTGAG	57	824	68.7	-1.7 %	77.6 %	56	53	ALPHA MORTGAGE CORPO	5	99	8.3	-28.6 %	0.0 %
8	5	REVERSE MORTGAGE FUN	55	2,242	186.8	-63.8 %	-26.8 %	56	56	DATA MORTGAGE DBA ES	5	96	8.0	-44.4 %	39.1 %
9	7	FINANCE OF AMERICA R	38	1,936	161.3	-26.9 %	15.4 %	56	57	HOMETOWN LENDERS LLC	5	95	7.9	-28.6 %	25.0 %
10	11	FINANCE OF AMERICA M	36	942	78.5	20.0 %	42.7 %	56	63	REVERSE MORTGAGE EDU	5	84	7.0	25.0 %	1.2 %
11	10	ENNKAR INC	35	958	79.8	29.6 %	-0.7 %	56	64	MORTGAGE SOUTH OF TE	5	83	6.9	0.0 %	66.0 %
12	9	PREMIUM SECURITY INC	31	974	81.2	-38.0 %	107.7 %	56	80	TREBOR REVERSE LLC	5	71	5.9	-44.4 %	16.4 %
13	18	OPEN MORTGAGE LLC	27	379	31.6	12.5 %	-32.9 %	56	80	BARRETT FINANCIAL GR	5	71	5.9	0.0 %	57.8 %
14	14	ALL REVERSE MORTGAGE	26	623	51.9	-16.1 %	27.9 %	56	86	KRS CAPITAL PARTNERS	5	66	5.5	66.7 %	26.9 %
15	13	ADVISORS MORTGAGE GR	19	673	56.1	26.7 %	-7.3 %	56	102	SENIOR MANAGEMENT GR	5	54	4.5	150.0 %	58.8 %
15	19	AMERICAN PACIFIC MOR	19	372	31.0	-38.7 %	34.8 %	56	108	AMERICA FIRST FEDERA	5	48	4.0	25.0 %	6.7 %
17	64	THRIVE MORTGAGE LLC	18	83	6.9	350.0 %	48.2 %	56	108	MOVEMENT MORTGAGE LL	5	48	4.0	25.0 %	166.7 %
18	17	HERITAGE HOME LOANS	17	426	35.5	0.0 %	53.8 %	56	141	TOWNEBANK	5	35	2.9	400.0 %	-7.9 %
18	22	HOMEBRIDGE FINANCIAL	17	284	23.7	21.4 %	56.0 %	56	174	MOUNTAIN AMERICA CRE	5	28	2.3	400.0 %	27.3 %
18	42	MIDWEST EQUITY MORTG	17	129	10.8	142.9 %	1,190.0 %	56	189	UNIVERSITY BANK	5	24	2.0	-50.0 %	
21	161	CALCON MUTUAL MORTGA	16	31	2.6	220.0 %	287.5 %	71	30	FIRST AMERICAN HOME	4	201	16.8	-71.4 %	-4.7 %
22	29	AMERICAN FINANCIAL N	15	204	17.0	7.1 %	13.3 %	71	46	BAY EQUITY LLC	4	120	10.0	-33.3 %	66.7 %
23	24	AMERICAN FINANCIAL M	14	232	19.3	40.0 %	31.8 %	71	58	GUARANTEED RATE INC	4	92	7.7	-63.6 %	-5.2 %
24	21	PRIMARY RESIDENTIAL	13	303	25.3	-7.1 %	0.0 %	71	59	SENIOR FUNDING ASSOC	4	90	7.5	100.0 %	9.8 %
25	26	MID AMERICA MORTGAGE	12	225	18.8	-33.3 %	-3.4 %	71	67	UNIVERSAL LENDING CO	4	81	6.8	-33.3 %	-42.1 %
25	43	PREMIER REVERSE MORT	12	124	10.3	50.0 %	117.5 %	71	67	DIRECTORS MORTGAGE I	4	81	6.8	100.0 %	24.6 %
27	25	VIP MORTGAGE INC	11	230	19.2	57.1 %	21.1 %	71	72	NUDGE FUNDING LLC	4	77	6.4	-20.0 %	541.7 %
27	45	CROSSCOUNTRY MORTGAG	11	122	10.2	-26.7 %	149.0 %	71	72	MCM HOLDINGS INC	4	77	6.4		-33.6 %
29	31	BROKER SOLUTIONS INC	10	180	15.0	42.9 %	11.1 %	71	77	TJC MORTGAGE INC	4	74	6.2	-63.6 %	1,133.3 %
29	36	PREMIER MORTGAGE RES	10	157	13.1	42.9 %	28.7 %	71	92	LOANDEPOTCOM	4	57	4.8	100.0 %	14.0 %
29	48	CALIVER BEACH MORTGA	10	112	9.3	11.1 %	154.5 %	71	100	CL PARTNERS LLC	4	55	4.6	33.3 %	96.4 %
32	34	MAGNOLIA BANK INC	9	171	14.3	50.0 %	-28.8 %	71	117	CORNERSTONE MORTGAGE	4	44	3.7	-20.0 %	41.9 %
32	38	THE FEDERAL SAVINGS	9	151	12.6	80.0 %	-16.6 %	71	132	CONTOUR MORTGAGE COR	4	38	3.2	-33.3 %	850.0 %
32	39	NORTHWEST REVERSE MO	9	149	12.4	28.6 %	25.2 %	71	151	FIRST FEDERAL SAVING	4	33	2.8	300.0 %	65.0 %
32	41	NEXA MORTGAGE LLC	9	131	10.9	0.0 %	92.6 %	71	151	HOMEGROWN FINANCIAL	4	33	2.8		120.0 %
32	44	GUILD MORTGAGE COMPA	9	123	10.3	-25.0 %	17.1 %	71	167	NOVA FINANCIAL & INV	4	30	2.5	100.0 %	11.1 %
32	75	EVERETT FINANCIAL	9	75	6.3	80.0 %	188.5 %	71	214	GROVES CAPITAL INC	4	20	1.7	300.0 %	300.0 %
38	16	HIGHTECHLENDING INC	8	506	42.2	-50.0 %	-32.7 %	71	364	WATERSTONE MORTGAGE	4	10	0.8		25.0 %
38	20	SUN AMERICAN MORTGAG	8	306	25.5	-55.6 %	-7.6 %	89	34	JET DIRECT FUNDING C	3	171	14.3	-62.5 %	-21.2 %
38	148	LAKEVIEW LOAN SERVIC	8	34	2.8	-20.0 %		89	37	GOLDEN YEARS MORTGAG	3	154	12.8	50.0 %	6.2 %
41	15	GOODLIFE HOME LOANS	7	554	46.2	-12.5 %	15.9 %	89	51	BANK OF ENGLAND	3	104	8.7	-40.0 %	15.6 %
41	28	PARAMOUNT RESIDENTIA	7	207	17.3	-12.5 %	60.5 %	89	61	UNITED PACIFIC MORTG	3	87	7.3	-50.0 %	-9.4 %
41	31	INTEGRITY 1ST MORTGA	7	180	15.0	-12.5 %	-33.8 %	89	77	ATLANTIC COAST MORTG	3	74	6.2	-50.0 %	32.1 %
41	40	ACADEMY MORTGAGE COR	7	146	12.2	0.0 %	44.6 %	89	88	SECURITYNATIONAL MOR	3	65	5.4	-62.5 %	47.7 %
41	61	ACCESS REVERSE MORTG	7	87	7.3	40.0 %	45.0 %	89	91	GREAT FLORIDA LENDIN	3	59	4.9	50.0 %	-4.8 %
41	71	TOTAL MEDIA MANAGEME	7	79	6.6	40.0 %	132.4 %	89	92	SIMONICH CORPORATION	3	57	4.8		29.5 %
41	79	E MORTGAGE CAPITAL I	7	73	6.1	40.0 %	35.2 %	89	97	INNOVATIVE MORTGAGE	3	56	4.7	-50.0 %	300.0 %
48	27	C2 FINANCIAL CORPORA	6	220	18.3	-60.0 %	11.7 %	89	105	DIGNIFIED HOME LOANS	3	52	4.3	50.0 %	57.6 %
48	31	SENIOR LENDING CORPO	6	180	15.0	20.0 %	-21.1 %	89	108	FRONTIER LOAN GROUP	3	48	4.0	-57.1 %	128.6 %
48	52	LEADER ONE FINANCIAL	6	102	8.5	20.0 %	15.9 %	89	122	SUN WEST MORTGAGE CO	3	43	3.6		-48.2 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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