

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through January 2023

Next Release Date: Week 4 of April

Sponsored By:

Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Retail Endorsement Growth

-9.4 %

Wholesale Endorsement Growth

-12.8 %

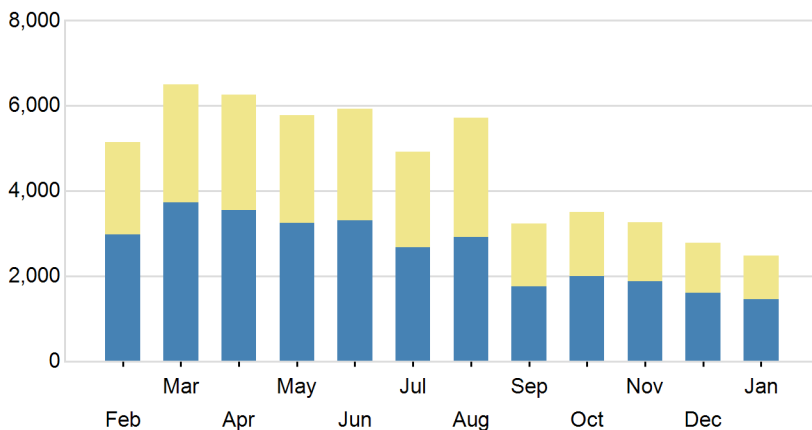
Total Endorsement Growth

-10.8 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Feb	2,979	-10.1 %	2,161	-11.8 %	5,140	-10.8 %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Jan	1,454	-9.4 %	1,030	-12.8 %	2,484	-10.8 %
Total	31,093		24,404		55,497	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,535	2,014	1,814	1,631	1,551	1,295	1,259	623	840	720	551	455	14,288	25.7%
FINANCE OF AMERICA REVER	666	992	1,044	1,119	1,134	847	884	542	445	352	244	306	8,575	15.5%
LONGBRIDGE FINANCIAL LLC	712	673	623	550	725	945	1,447	441	441	450	492	367	7,866	14.2%
MUTUAL OF OMAHA MORTGAGE	441	542	472	515	580	423	508	469	485	446	471	430	5,782	10.4%
LIBERTY REVERSE MORTGAGE	447	590	616	430	365	249	332	224	263	321	249	213	4,299	7.7%
REVERSE MORTGAGE FUNDING	522	556	526	614	432	237	313	209	294	287	98	8	4,096	7.4%
FAIRWAY INDEPENDENT MORT	190	264	304	271	237	177	293	200	196	200	180	234	2,746	4.9%
OPEN MORTGAGE LLC	201	214	241	183	179	164	162	132	112	102	105	57	1,852	3.3%
SOUTH RIVER MORTGAGE LLC	143	180	185	130	153	136	140	97	81	70	77	41	1,433	2.6%
GOODLIFE HOME LOANS	47	135	48	12	103	138	159	139	96	38	34	59	1,008	1.8%
Total	4,904	6,160	5,873	5,455	5,459	4,611	5,497	3,076	3,253	2,986	2,501	2,170	51,945	93.6%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	12,364	1,924	14,288	-19.2 %	-25.0 %	-20.0 %	87 %	13 %	22.3 %	7.9 %	25.7 %
FINANCE OF AMERICA REVERS	7	1	2	1,806	6,769	8,575	3.6 %	9.6 %	8.3 %	21 %	79 %	3.3 %	27.7 %	15.5 %
LONGBRIDGE FINANCIAL LLC	5	2	3	1,981	5,885	7,866	64.9 %	49.9 %	53.4 %	25 %	75 %	3.6 %	24.1 %	14.2 %
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,053	729	5,782	59.6 %	1.8 %	48.9 %	87 %	13 %	9.1 %	3.0 %	10.4 %
LIBERTY REVERSE MORTGAGE	4	3	5	2,132	2,167	4,299	-10.9 %	-10.7 %	-10.8 %	50 %	50 %	3.8 %	8.9 %	7.7 %
REVERSE MORTGAGE FUNDING	6	4	6	1,955	2,141	4,096	-34.5 %	-25.7 %	-30.2 %	48 %	52 %	3.5 %	8.8 %	7.4 %
FAIRWAY INDEPENDENT MORTG	3		7	2,746	0	2,746	59.7 %	NaN	59.7 %	100 %	0 %	4.9 %		4.9 %
OPEN MORTGAGE LLC	19	6	8	351	1,501	1,852	-36.5 %	-16.0 %	-20.8 %	19 %	81 %	0.6 %	6.2 %	3.3 %
SOUTH RIVER MORTGAGE LLC	8		9	1,433	0	1,433	-12.8 %	NaN	-12.8 %	100 %	0 %	2.6 %		2.6 %
GOODLIFE HOME LOANS	15	11	10	557	451	1,008	16.5 %	337.9 %	73.5 %	55 %	45 %	1.0 %	1.8 %	1.8 %
Total				30,378	21,567	51,945	-2.6 %	4.8 %	0.4 %	58 %	42 %	54.7 %	88.4 %	93.6 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,053	729	5,782	1,886	13	1,899	87 %	13 %	9.1 %	3.0 %	10.4 %
FAIRWAY INDEPENDENT MORTG	3		7	2,746	0	2,746	1,027	0	1,027	100 %	0 %	4.9 %		4.9 %
LONGBRIDGE FINANCIAL LLC	5	2	3	1,981	5,885	7,866	780	1,959	2,739	25 %	75 %	3.6 %	24.1 %	14.2 %
PREMIUM SECURITY INC	9		13	867	0	867	293	0	293	100 %	0 %	1.6 %		1.6 %
CHERRY CREEK MORTGAGE CO	12	14	11	760	142	902	208	40	248	84 %	16 %	1.4 %	0.6 %	1.6 %
Total				11,407	6,756	18,163	4,194	2,012	6,206	63 %	37 %	20.6 %	27.7 %	32.7 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	5	2	3	1,981	5,885	7,866	780	1,959	2,739	25 %	75 %	3.6 %	24.1 %	14.2 %
FINANCE OF AMERICA REVERS	7	1	2	1,806	6,769	8,575	62	595	657	21 %	79 %	3.3 %	27.7 %	15.5 %
GOODLIFE HOME LOANS	15	11	10	557	451	1,008	79	348	427	55 %	45 %	1.0 %	1.8 %	1.8 %
PLAZA HOME MORTGAGE INC	188	10	20	24	472	496	18	263	281	5 %	95 %	0.0 %	1.9 %	0.9 %
MID AMERICA MORTGAGE INC	28	9	16	202	527	729	-41	203	162	28 %	72 %	0.4 %	2.2 %	1.3 %
Total				4,570	14,104	18,674	898	3,368	4,266	24 %	76 %	8.2 %	57.8 %	33.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	846	42 %
LONGBRIDGE FINANCIAL LLC	385	44 %
LIBERTY REVERSE MORTGAGE	339	22 %
REVERSE MORTGAGE FUNDING LLC	345	20 %
AMERICAN ADVISORS GROUP	356	20 %
OPEN MORTGAGE LLC	110	38 %
MUTUAL OF OMAHA MORTGAGE INC	136	21 %
MONEY HOUSE INC	104	19 %
MID AMERICA MORTGAGE INC	96	24 %
PLAZA HOME MORTGAGE INC	312	40 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through January 2023

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	5	1	AMERICAN ADVISORS GR	12,364	1,924	14,288	22.3 %	7.9 %	25.7 %	68	19	51	TOTAL MEDIA MANAGEME	75	41	116	0.1 %	0.2 %	0.2 %				
7	1	2	FINANCE OF AMERICA R	1,806	6,769	8,575	3.3 %	27.7 %	15.5 %	106	17	52	MIDWEST LOAN SOLUTIO	48	63	111	0.1 %	0.3 %	0.2 %				
5	2	3	LONGBRIDGE FINANCIAL	1,981	5,885	7,866	3.6 %	24.1 %	14.2 %	46		52	CALIVER BEACH MORTGA	111	0	111	0.2 %	0.0 %	0.2 %				
2	7	4	MUTUAL OF OMAHA MORT	5,053	729	5,782	9.1 %	3.0 %	10.4 %	47		54	BAY EQUITY LLC	110	0	110	0.2 %	0.0 %	0.2 %				
4	3	5	LIBERTY REVERSE MORT	2,132	2,167	4,299	3.8 %	8.9 %	7.7 %	48		55	ALLIED FIRST BANK SB	102	0	102	0.2 %	0.0 %	0.2 %				
6	4	6	REVERSE MORTGAGE FUN	1,955	2,141	4,096	3.5 %	8.8 %	7.4 %	49		56	LEADER ONE FINANCIAL	100	0	100	0.2 %	0.0 %	0.2 %				
3		7	FAIRWAY INDEPENDENT	2,746	0	2,746	4.9 %	0.0 %	4.9 %	239	16	57	LAND-HOME FINANCIAL	17	81	98	0.0 %	0.3 %	0.2 %				
19	6	8	OPEN MORTGAGE LLC	351	1,501	1,852	0.6 %	6.2 %	3.3 %	50		58	BANK OF ENGLAND	95	0	95	0.2 %	0.0 %	0.2 %				
8		9	SOUTH RIVER MORTGAGE	1,433	0	1,433	2.6 %	0.0 %	2.6 %	50		58	KEY CITY LENDING INC	95	0	95	0.2 %	0.0 %	0.2 %				
15	11	10	GOODLIFE HOME LOANS	557	451	1,008	1.0 %	1.8 %	1.8 %	52		60	GENEVA FINANCIAL LLC	94	0	94	0.2 %	0.0 %	0.2 %				
12	14	11	CHERRY CREEK MORTGAG	760	142	902	1.4 %	0.6 %	1.6 %	52		60	KELLY MORTGAGE INC	94	0	94	0.2 %	0.0 %	0.2 %				
16	12	12	HIGHTECHLENDING INC	463	419	882	0.8 %	1.7 %	1.6 %	54		62	ALPHA MORTGAGE CORPO	92	0	92	0.2 %	0.0 %	0.2 %				
9		13	PREMIUM SECURITY INC	867	0	867	1.6 %	0.0 %	1.6 %	55		63	HOMETOWN LENDERS LLC	90	0	90	0.2 %	0.0 %	0.2 %				
10		14	FINANCE OF AMERICA M	860	0	860	1.5 %	0.0 %	1.5 %	56		64	EAST COAST CAPITAL C	89	0	89	0.2 %	0.0 %	0.2 %				
11		15	ENNKAR INC	852	0	852	1.5 %	0.0 %	1.5 %	57		65	DATA MORTGAGE DBA ES	87	0	87	0.2 %	0.0 %	0.2 %				
28	9	16	MID AMERICA MORTGAGE	202	527	729	0.4 %	2.2 %	1.3 %	110	20	66	TRUST MORTGAGE LENDI	46	40	86	0.1 %	0.2 %	0.2 %				
261	8	17	MONEY HOUSE INC	14	653	667	0.0 %	2.7 %	1.2 %	58		67	UNITED PACIFIC MORTG	84	0	84	0.2 %	0.0 %	0.2 %				
13		18	ADVISORS MORTGAGE GR	640	0	640	1.2 %	0.0 %	1.2 %	58		67	DALE ERNEST TILLMAN	84	0	84	0.2 %	0.0 %	0.2 %				
14		19	ALL REVERSE MORTGAGE	566	0	566	1.0 %	0.0 %	1.0 %	58		67	THRIVE MORTGAGE LLC	84	0	84	0.2 %	0.0 %	0.2 %				
188	10	20	PLAZA HOME MORTGAGE	24	472	496	0.0 %	1.9 %	0.9 %	61		70	GUARANTEED RATE INC	82	0	82	0.1 %	0.0 %	0.1 %				
17		21	HERITAGE HOME LOANS	387	0	387	0.7 %	0.0 %	0.7 %	62		71	C & E FINANCIAL GROU	81	0	81	0.1 %	0.0 %	0.1 %				
18		22	AMERICAN PACIFIC MOR	361	0	361	0.7 %	0.0 %	0.7 %	63		72	SENIOR FUNDING ASSOC	80	0	80	0.1 %	0.0 %	0.1 %				
68	13	23	MCM HOLDINGS INC	75	224	299	0.1 %	0.9 %	0.5 %	63		72	ACCESS REVERSE MORTG	80	0	80	0.1 %	0.0 %	0.1 %				
20		24	SUN AMERICAN MORTGAG	280	0	280	0.5 %	0.0 %	0.5 %	63		72	MORTGAGE SOUTH OF TE	80	0	80	0.1 %	0.0 %	0.1 %				
21		25	PRIMARY RESIDENTIAL	278	0	278	0.5 %	0.0 %	0.5 %	66		75	REVERSE MORTGAGE EDU	79	0	79	0.1 %	0.0 %	0.1 %				
22		26	HOMEBRIDGE FINANCIAL	267	0	267	0.5 %	0.0 %	0.5 %	67		76	DIRECTORS MORTGAGE I	78	0	78	0.1 %	0.0 %	0.1 %				
23		27	REVERSE FREEDOM LLC	260	0	260	0.5 %	0.0 %	0.5 %	70		77	NUDGE FUNDING LLC	74	0	74	0.1 %	0.0 %	0.1 %				
24		28	AMERICAN FINANCIAL M	222	0	222	0.4 %	0.0 %	0.4 %	70		77	TJC MORTGAGE INC	74	0	74	0.1 %	0.0 %	0.1 %				
25		29	C2 FINANCIAL CORPORA	219	0	219	0.4 %	0.0 %	0.4 %	72		79	ATLANTIC COAST MORTG	73	0	73	0.1 %	0.0 %	0.1 %				
26		30	VIP MORTGAGE INC	218	0	218	0.4 %	0.0 %	0.4 %	73		80	EVERETT FINANCIAL	72	0	72	0.1 %	0.0 %	0.1 %				
27		31	AMERICAN FINANCIAL N	203	0	203	0.4 %	0.0 %	0.4 %	74		81	E MORTGAGE CAPITAL I	71	0	71	0.1 %	0.0 %	0.1 %				
29		32	FIRST AMERICAN HOME	200	0	200	0.4 %	0.0 %	0.4 %	75		82	RESIDENTIAL HOME FUN	70	0	70	0.1 %	0.0 %	0.1 %				
30		33	PARAMOUNT RESIDENTIA	185	0	185	0.3 %	0.0 %	0.3 %	75		82	FSI MORTGAGE LLC	70	0	70	0.1 %	0.0 %	0.1 %				
31		34	INTEGRITY 1ST MORTGA	169	0	169	0.3 %	0.0 %	0.3 %	75		82	JACK TENOLD LLC	70	0	70	0.1 %	0.0 %	0.1 %				
32		35	SENIOR LENDING CORPO	168	0	168	0.3 %	0.0 %	0.3 %	78		85	INTERCAP LENDING INC	69	0	69	0.1 %	0.0 %	0.1 %				
33		36	JET DIRECT FUNDING C	163	0	163	0.3 %	0.0 %	0.3 %	78		85	TREBOR REVERSE LLC	69	0	69	0.1 %	0.0 %	0.1 %				
33		36	BROKER SOLUTIONS INC	163	0	163	0.3 %	0.0 %	0.3 %	80		87	BARRETT FINANCIAL GR	68	0	68	0.1 %	0.0 %	0.1 %				
35		38	MAGNOLIA BANK INC	158	0	158	0.3 %	0.0 %	0.3 %	81		88	OPULENCE FUNDING LLC	67	0	67	0.1 %	0.0 %	0.1 %				
36		39	PREMIER MORTGAGE RES	143	0	143	0.3 %	0.0 %	0.3 %	81		88	AMERIFIRST FINANCIAL	67	0	67	0.1 %	0.0 %	0.1 %				
37		40	NORTHWEST REVERSE MO	140	0	140	0.3 %	0.0 %	0.3 %	83		90	UNIVERSAL LENDING CO	64	0	64	0.1 %	0.0 %	0.1 %				
37		40	MIDWEST EQUITY MORTG	140	0	140	0.3 %	0.0 %	0.3 %	83		90	SECURITYNATIONAL MOR	64	0	64	0.1 %	0.0 %	0.1 %				
39		42	THE FEDERAL SAVINGS	139	0	139	0.3 %	0.0 %	0.3 %	86		92	CF CAPITAL GROUP	61	0	61	0.1 %	0.0 %	0.1 %				
40		43	GOLDEN YEARS MORTGAG	138	0	138	0.2 %	0.0 %	0.2 %	86		92	FOUNTAIN CITY FUNDIN	61	0	61	0.1 %	0.0 %	0.1 %				
125	15	43	SUN WEST MORTGAGE CO	40	98	138	0.1 %	0.4 %	0.2 %	88		94	KRS CAPITAL PARTNERS	60	0	60	0.1 %	0.0 %	0.1 %				
41		45	NEXA MORTGAGE LLC	135	0	135	0.2 %	0.0 %	0.2 %	89		95	INNOVATIVE MORTGAGE	59	0	59	0.1 %	0.0 %	0.1 %				
42		46	CROSSCOUNTRY MORTGAG	133	0	133	0.2 %	0.0 %	0.2 %	90		96	INNOVATIVE REAL ESTA	57	0	57	0.1 %	0.0 %	0.1 %				
43		47	ACADEMY MORTGAGE COR	132	0	132	0.2 %	0.0 %	0.2 %	90		96	SIMONICH CORPORATION	57	0	57	0.1 %	0.0 %	0.1 %				
44		48	PREMIER REVERSE MORT	123	0	123	0.2 %	0.0 %	0.2 %	92		98	ZYNG INC DBA ZYNG MO	56	0	56	0.1 %	0.0 %	0.1 %				
83	18	49	NATIONWIDE EQUITIES	64	57	121	0.1 %	0.2 %	0.2 %	93		99	GREAT FLORIDA LENDIN	55	0	55	0.1 %	0.0 %	0.1 %				
45		50	GUILD MORTGAGE COMPA	118	0	118	0.2 %	0.0 %	0.2 %	94		100	APPROVAL FIRST HOME	54	0	54	0.1 %	0.0 %	0.1 %				

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - January 2023 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	403	403	403.0		-72.2 %	46	46	MORTGAGESHOP LLC	5	5	5.0		-37.5 %
2	2	MUTUAL OF OMAHA MORT	397	397	397.0		1.3 %	46	46	MORTGAGE SOUTH OF TE	5	5	5.0		-37.5 %
3	3	FAIRWAY INDEPENDENT	234	234	234.0		1.7 %	46	46	PREMIER REVERSE MORT	5	5	5.0		-16.7 %
4	4	LONGBRIDGE FINANCIAL	109	109	109.0		-44.1 %	46	46	ATLANTIC COAST MORTG	5	5	5.0		-16.7 %
5	5	LIBERTY REVERSE MORT	86	86	86.0		-65.5 %	46	46	SIERRA PACIFIC MORTG	5	5	5.0		25.0 %
6	6	FINANCE OF AMERICA R	54	54	54.0		-70.7 %	46	46	MOVEMENT MORTGAGE LL	5	5	5.0		400.0 %
7	7	CHERRY CREEK MORTGAG	53	53	53.0		-54.7 %	46	46	CONTOUR MORTGAGE COR	5	5	5.0		
8	8	SOUTH RIVER MORTGAGE	41	41	41.0		-75.2 %	58	58	REVERSE FREEDOM LLC	4	4	4.0		-84.6 %
9	9	AMERICAN PACIFIC MOR	24	24	24.0		-31.4 %	58	58	GUARANTEED RATE INC	4	4	4.0		-71.4 %
10	10	ADVISORS MORTGAGE GR	22	22	22.0		-60.0 %	58	58	BANK OF ENGLAND	4	4	4.0		-69.2 %
11	11	HIGHTECHLENDING INC	21	21	21.0		-67.2 %	58	58	ALPHA MORTGAGE CORPO	4	4	4.0		-63.6 %
11	11	CALCON MUTUAL MORTGA	21	21	21.0		2,000.0 %	58	58	TOTAL MEDIA MANAGEME	4	4	4.0		-50.0 %
13	13	ALL REVERSE MORTGAGE	19	19	19.0		-75.0 %	58	58	EVERETT FINANCIAL	4	4	4.0		-42.9 %
13	13	HERITAGE HOME LOANS	19	19	19.0		-67.2 %	58	58	E MORTGAGE CAPITAL I	4	4	4.0		-33.3 %
15	15	CROSSCOUNTRY MORTGAG	17	17	17.0		183.3 %	58	58	EVERGREEN MONEYSOURC	4	4	4.0		-33.3 %
16	16	OPEN MORTGAGE LLC	16	16	16.0		-63.6 %	58	58	TREBOR REVERSE LLC	4	4	4.0		-33.3 %
17	17	PREMIUM SECURITY INC	15	15	15.0		-87.7 %	58	58	CALIVER BEACH MORTGA	4	4	4.0		-20.0 %
17	17	ENNKAR INC	15	15	15.0		-87.6 %	58	58	SECURITYNATIONAL MOR	4	4	4.0		-20.0 %
19	19	JET DIRECT FUNDING C	14	14	14.0		-36.4 %	58	58	719 LENDING INC	4	4	4.0		0.0 %
20	20	NEXA MORTGAGE LLC	13	13	13.0		44.4 %	58	58	MANN MORTGAGE LLC	4	4	4.0		33.3 %
21	21	FIRST AMERICAN HOME	12	12	12.0		-7.7 %	58	58	UNITED AMERICAN MORT	4	4	4.0		100.0 %
21	21	C2 FINANCIAL CORPORA	12	12	12.0		-7.7 %	58	58	TRUST MORTGAGE LENDI	4	4	4.0		100.0 %
21	21	GOODLIFE HOME LOANS	12	12	12.0		33.3 %	58	58	LAKEVIEW LOAN SERVIC	4	4	4.0		
21	21	MIDWEST EQUITY MORTG	12	12	12.0		1,100.0 %	58	58	ARIZONA FEDERAL CRED	4	4	4.0		
25	25	LEADER ONE FINANCIAL	11	11	11.0		-15.4 %	58	58	MORTGAGE NETWORK INC	4	4	4.0		
26	26	BROKER SOLUTIONS INC	10	10	10.0		-63.0 %	58	58	SOUTH FLORIDA HOME L	4	4	4.0		
26	26	INTEGRITY 1ST MORTGA	10	10	10.0		-52.4 %	77	77	MID AMERICA MORTGAGE	3	3	3.0		-88.5 %
26	26	AMERICAN FINANCIAL N	10	10	10.0		-9.1 %	77	77	PARAMOUNT RESIDENTIA	3	3	3.0		-88.0 %
29	29	FINANCE OF AMERICA M	9	9	9.0		-90.1 %	77	77	SENIOR LENDING CORPO	3	3	3.0		-80.0 %
29	29	VIP MORTGAGE INC	9	9	9.0		-57.1 %	77	77	ZYNG INC DBA ZYNG MO	3	3	3.0		-62.5 %
29	29	AMERICAN FINANCIAL M	9	9	9.0		-52.6 %	77	77	HOMETOWN LENDERS LLC	3	3	3.0		-62.5 %
29	29	AMERICAN FINANCING C	9	9	9.0		200.0 %	77	77	GREAT FLORIDA LENDIN	3	3	3.0		-57.1 %
33	33	HOMEBRIDGE FINANCIAL	8	8	8.0		-68.0 %	77	77	OPULENCE FUNDING LLC	3	3	3.0		-57.1 %
33	33	PREMIER MORTGAGE RES	8	8	8.0		-63.6 %	77	77	DIRECTORS MORTGAGE I	3	3	3.0		-50.0 %
33	33	NORTHWEST REVERSE MO	8	8	8.0		-52.9 %	77	77	KEY CITY LENDING INC	3	3	3.0		-50.0 %
33	33	AMERIFIRST FINANCIAL	8	8	8.0		14.3 %	77	77	ALLIED FIRST BANK SB	3	3	3.0		-50.0 %
33	33	THRIVE MORTGAGE LLC	8	8	8.0		14.3 %	77	77	FAMILY FIRST FUNDING	3	3	3.0		-50.0 %
33	33	UNIVERSITY BANK	8	8	8.0			77	77	AMERICAN MORTGAGE &	3	3	3.0		-25.0 %
39	39	MAGNOLIA BANK INC	7	7	7.0		-65.0 %	77	77	ABSOLUTE HOME MORTGA	3	3	3.0		-25.0 %
39	39	THE FEDERAL SAVINGS	7	7	7.0		-63.2 %	77	77	SALTER ENTERPRISES I	3	3	3.0		0.0 %
39	39	EAST COAST CAPITAL C	7	7	7.0		16.7 %	77	77	HOMESIDE FINANCIAL L	3	3	3.0		0.0 %
42	42	REVERSE MORTGAGE FUN	6	6	6.0		-98.0 %	77	77	TOP FLITE FINANCIAL	3	3	3.0		0.0 %
42	42	SUN AMERICAN MORTGAG	6	6	6.0		-81.3 %	77	77	AMERICA FIRST FEDERA	3	3	3.0		0.0 %
42	42	INTERCAP LENDING INC	6	6	6.0		-25.0 %	77	77	SUMMIT FUNDING INC	3	3	3.0		50.0 %
42	42	INNOVATIVE MORTGAGE	6	6	6.0		100.0 %	77	77	NOVA FINANCIAL & INV	3	3	3.0		50.0 %
46	46	PRIMARY RESIDENTIAL	5	5	5.0		-83.3 %	77	77	NATIONWIDE MORTGAGE	3	3	3.0		50.0 %
46	46	ACADEMY MORTGAGE COR	5	5	5.0		-73.7 %	77	77	CTC MORTGAGE COMPANY	3	3	3.0		200.0 %
46	46	GUILD MORTGAGE COMPA	5	5	5.0		-50.0 %	77	77	FBC MORTGAGE LLC	3	3	3.0		200.0 %
46	46	SUCCESS MORTGAGE PAR	5	5	5.0		-44.4 %	77	77	ALL AMERICAN MORTGAG	3	3	3.0		200.0 %
46	46	UNITED PACIFIC MORTG	5	5	5.0		-37.5 %	77	77	CMG MORTGAGE INC	3	3	3.0		200.0 %

Column Definitions

M = Company ranking for current month endorsement volume
Y = Company ranking for year to date endorsement volume
Mth = Current month endorsement volume & growth from prior month
YTD = Year to date endorsement volume & growth from prior year to date
Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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