

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through February 2023

Next Release Date: Week 4 of May

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Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Retail Endorsement Growth

-12.2 %

Wholesale Endorsement Growth

-12.1 %

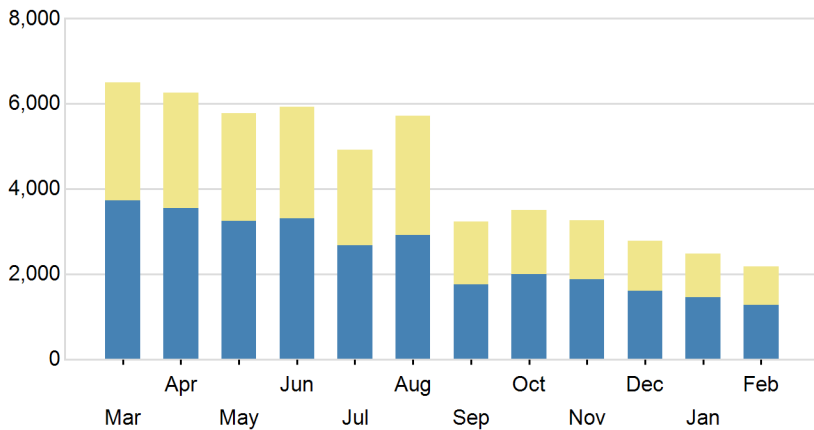
Total Endorsement Growth

-12.2 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	3,730	25.2 %	2,765	28.0 %	6,495	26.4 %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Jan	1,454	-9.4 %	1,030	-12.8 %	2,484	-10.8 %
Feb	1,276	-12.2 %	905	-12.1 %	2,181	-12.2 %
Total	29,390		23,148		52,538	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
AMERICAN ADVISORS GROUP	2,014	1,814	1,631	1,551	1,295	1,259	623	840	720	551	455	480	13,233	25.2%
FINANCE OF AMERICA REVER	992	1,044	1,119	1,134	847	884	542	445	352	244	306	198	8,107	15.4%
LONGBRIDGE FINANCIAL LLC	673	623	550	725	945	1,447	441	441	450	492	367	410	7,564	14.4%
MUTUAL OF OMAHA MORTGAGE	542	472	515	580	423	508	469	485	446	471	430	421	5,762	11.0%
LIBERTY REVERSE MORTGAGE	590	616	430	365	249	332	224	263	321	249	213	159	4,011	7.6%
REVERSE MORTGAGE FUNDING	556	526	614	432	237	313	209	294	287	98	8	1	3,575	6.8%
FAIRWAY INDEPENDENT MORT	264	304	271	237	177	293	200	196	200	180	234	93	2,649	5.0%
OPEN MORTGAGE LLC	214	241	183	179	164	162	132	112	102	105	57	60	1,711	3.3%
SOUTH RIVER MORTGAGE LLC	180	185	130	153	136	140	97	81	70	77	41	53	1,343	2.6%
GOODLIFE HOME LOANS	135	48	12	103	138	159	139	96	38	34	59	82	1,043	2.0%
Total	6,160	5,873	5,455	5,459	4,611	5,497	3,076	3,253	2,986	2,501	2,170	1,957	48,998	93.3%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	5	1	11,402	1,831	13,233	-26.1 %	-27.5 %	-26.3 %	86 %	14 %	21.7 %	7.9 %	25.2 %
FINANCE OF AMERICA REVERS	6	1	2	1,721	6,386	8,107	0.2 %	3.1 %	2.5 %	21 %	79 %	3.3 %	27.6 %	15.4 %
LONGBRIDGE FINANCIAL LLC	4	2	3	1,962	5,602	7,564	55.8 %	34.4 %	39.4 %	26 %	74 %	3.7 %	24.2 %	14.4 %
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,061	701	5,762	50.4 %	-4.9 %	40.4 %	88 %	12 %	9.6 %	3.0 %	11.0 %
LIBERTY REVERSE MORTGAGE	5	3	5	1,948	2,063	4,011	-22.8 %	-15.1 %	-19.1 %	49 %	51 %	3.7 %	8.9 %	7.6 %
REVERSE MORTGAGE FUNDING	7	4	6	1,693	1,882	3,575	-44.8 %	-34.5 %	-39.9 %	47 %	53 %	3.2 %	8.1 %	6.8 %
FAIRWAY INDEPENDENT MORTG	3		7	2,649	0	2,649	52.2 %	NaN	52.2 %	100 %	0 %	5.0 %		5.0 %
OPEN MORTGAGE LLC	19	6	8	329	1,382	1,711	-38.8 %	-22.5 %	-26.3 %	19 %	81 %	0.6 %	6.0 %	3.3 %
SOUTH RIVER MORTGAGE LLC	8		9	1,343	0	1,343	-19.3 %	NaN	-19.3 %	100 %	0 %	2.6 %		2.6 %
GOODLIFE HOME LOANS	14	10	10	536	507	1,043	7.0 %	356.8 %	70.4 %	51 %	49 %	1.0 %	2.2 %	2.0 %
Total				28,644	20,354	48,998	-10.0 %	-2.3 %	-6.9 %	58 %	42 %	54.5 %	87.9 %	93.3 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,061	701	5,762	1,695	-36	1,659	88 %	12 %	9.6 %	3.0 %	11.0 %
FAIRWAY INDEPENDENT MORTG	3		7	2,649	0	2,649	909	0	909	100 %	0 %	5.0 %		5.0 %
LONGBRIDGE FINANCIAL LLC	4	2	3	1,962	5,602	7,564	703	1,433	2,136	26 %	74 %	3.7 %	24.2 %	14.4 %
PREMIUM SECURITY INC	9		12	817	0	817	214	0	214	100 %	0 %	1.6 %		1.6 %
CHERRY CREEK MORTGAGE CO	12	14	11	747	139	886	192	39	231	84 %	16 %	1.4 %	0.6 %	1.7 %
Total				11,236	6,442	17,678	3,713	1,436	5,149	64 %	36 %	21.4 %	27.8 %	33.6 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	4	2	3	1,962	5,602	7,564	703	1,433	2,136	26 %	74 %	3.7 %	24.2 %	14.4 %
GOODLIFE HOME LOANS	14	10	10	536	507	1,043	35	396	431	51 %	49 %	1.0 %	2.2 %	2.0 %
PLAZA HOME MORTGAGE INC	176	11	20	25	473	498	19	248	267	5 %	95 %	0.0 %	2.0 %	0.9 %
FINANCE OF AMERICA REVERS	6	1	2	1,721	6,386	8,107	3	191	194	21 %	79 %	3.3 %	27.6 %	15.4 %
MID AMERICA MORTGAGE INC	29	9	16	175	530	705	-88	180	92	25 %	75 %	0.3 %	2.3 %	1.3 %
Total				4,419	13,498	17,917	672	2,448	3,120	25 %	75 %	8.4 %	58.3 %	34.1 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	838	43 %
LONGBRIDGE FINANCIAL LLC	399	39 %
LIBERTY REVERSE MORTGAGE	340	23 %
REVERSE MORTGAGE FUNDING LLC	323	19 %
AMERICAN ADVISORS GROUP	341	21 %
OPEN MORTGAGE LLC	113	38 %
MUTUAL OF OMAHA MORTGAGE INC	146	20 %
MONEY HOUSE INC	103	19 %
MID AMERICA MORTGAGE INC	97	25 %
GOODLIFE HOME LOANS	21	27 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2023

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	5	1	AMERICAN ADVISORS GR	11,402	1,831	13,233	21.7 %	7.9 %	25.2 %	45		51	CALIVER BEACH MORTGA	112	0	112	0.2 %	0.0 %	0.2 %
6	1	2	FINANCE OF AMERICA R	1,721	6,386	8,107	3.3 %	27.6 %	15.4 %	46		52	GUILD MORTGAGE COMPA	107	0	107	0.2 %	0.0 %	0.2 %
4	2	3	LONGBRIDGE FINANCIAL	1,962	5,602	7,564	3.7 %	24.2 %	14.4 %	47		53	ALLIED FIRST BANK SB	102	0	102	0.2 %	0.0 %	0.2 %
2	7	4	MUTUAL OF OMAHA MORT	5,061	701	5,762	9.6 %	3.0 %	11.0 %	109	18	54	MIDWEST LOAN SOLUTIO	44	54	98	0.1 %	0.2 %	0.2 %
5	3	5	LIBERTY REVERSE MORT	1,948	2,063	4,011	3.7 %	8.9 %	7.6 %	48		54	LEADER ONE FINANCIAL	98	0	98	0.2 %	0.0 %	0.2 %
7	4	6	REVERSE MORTGAGE FUN	1,693	1,882	3,575	3.2 %	8.1 %	6.8 %	48		54	BAY EQUITY LLC	98	0	98	0.2 %	0.0 %	0.2 %
3		7	FAIRWAY INDEPENDENT	2,649	0	2,649	5.0 %	0.0 %	5.0 %	50		57	EAST COAST CAPITAL C	95	0	95	0.2 %	0.0 %	0.2 %
19	6	8	OPEN MORTGAGE LLC	329	1,382	1,711	0.6 %	6.0 %	3.3 %	253	16	58	LAND-HOME FINANCIAL	14	78	92	0.0 %	0.3 %	0.2 %
8		9	SOUTH RIVER MORTGAGE	1,343	0	1,343	2.6 %	0.0 %	2.6 %	51		59	BANK OF ENGLAND	90	0	90	0.2 %	0.0 %	0.2 %
14	10	10	GOODLIFE HOME LOANS	536	507	1,043	1.0 %	2.2 %	2.0 %	52		60	KEY CITY LENDING INC	89	0	89	0.2 %	0.0 %	0.2 %
12	14	11	CHERRY CREEK MORTGAG	747	139	886	1.4 %	0.6 %	1.7 %	53		61	ALPHA MORTGAGE CORPO	86	0	86	0.2 %	0.0 %	0.2 %
9		12	PREMIUM SECURITY INC	817	0	817	1.6 %	0.0 %	1.6 %	53		61	THRIVE MORTGAGE LLC	86	0	86	0.2 %	0.0 %	0.2 %
10		13	FINANCE OF AMERICA M	801	0	801	1.5 %	0.0 %	1.5 %	55		63	GENEVA FINANCIAL LLC	84	0	84	0.2 %	0.0 %	0.2 %
16	12	14	HIGHTEHLENDING INC	405	392	797	0.8 %	1.7 %	1.5 %	56		64	C & E FINANCIAL GROU	83	0	83	0.2 %	0.0 %	0.2 %
11		15	ENNKAR INC	794	0	794	1.5 %	0.0 %	1.5 %	119	20	64	TRUST MORTGAGE LENDI	40	43	83	0.1 %	0.2 %	0.2 %
29	9	16	MID AMERICA MORTGAGE	175	530	705	0.3 %	2.3 %	1.3 %	58		66	GUARANTEED RATE INC	82	0	82	0.2 %	0.0 %	0.2 %
253	8	17	MONEY HOUSE INC	14	626	640	0.0 %	2.7 %	1.2 %	58		66	HOMETOWN LENDERS LLC	82	0	82	0.2 %	0.0 %	0.2 %
13		18	ADVISORS MORTGAGE GR	558	0	558	1.1 %	0.0 %	1.1 %	60		68	UNITED PACIFIC MORTG	81	0	81	0.2 %	0.0 %	0.2 %
15		19	ALL REVERSE MORTGAGE	516	0	516	1.0 %	0.0 %	1.0 %	61		69	KELLY MORTGAGE INC	80	0	80	0.2 %	0.0 %	0.2 %
176	11	20	PLAZA HOME MORTGAGE	25	473	498	0.0 %	2.0 %	0.9 %	61		69	DATA MORTGAGE DBA ES	80	0	80	0.2 %	0.0 %	0.2 %
17		21	AMERICAN PACIFIC MOR	354	0	354	0.7 %	0.0 %	0.7 %	63		71	SENIOR FUNDING ASSOC	77	0	77	0.1 %	0.0 %	0.1 %
18		22	HERITAGE HOME LOANS	351	0	351	0.7 %	0.0 %	0.7 %	65		72	REVERSE MORTGAGE EDU	75	0	75	0.1 %	0.0 %	0.1 %
63	13	23	MCM HOLDINGS INC	77	224	301	0.1 %	1.0 %	0.6 %	65		72	MORTGAGE SOUTH OF TE	75	0	75	0.1 %	0.0 %	0.1 %
20		24	HOMEBRIDGE FINANCIAL	267	0	267	0.5 %	0.0 %	0.5 %	65		72	NUDGE FUNDING LLC	75	0	75	0.1 %	0.0 %	0.1 %
21		25	SUN AMERICAN MORTGAG	258	0	258	0.5 %	0.0 %	0.5 %	68		75	ACCESS REVERSE MORTG	74	0	74	0.1 %	0.0 %	0.1 %
22		26	PRIMARY RESIDENTIAL	249	0	249	0.5 %	0.0 %	0.5 %	68		75	TJC MORTGAGE INC	74	0	74	0.1 %	0.0 %	0.1 %
23		27	REVERSE FREEDOM LLC	247	0	247	0.5 %	0.0 %	0.5 %	70		77	DALE ERNEST TILLMAN	72	0	72	0.1 %	0.0 %	0.1 %
24		28	C2 FINANCIAL CORPORA	227	0	227	0.4 %	0.0 %	0.4 %	70		77	DIRECTORS MORTGAGE I	72	0	72	0.1 %	0.0 %	0.1 %
25		29	AMERICAN FINANCIAL M	212	0	212	0.4 %	0.0 %	0.4 %	72		79	TREBOR REVERSE LLC	71	0	71	0.1 %	0.0 %	0.1 %
26		30	VIP MORTGAGE INC	205	0	205	0.4 %	0.0 %	0.4 %	73		80	INTERCAP LENDING INC	70	0	70	0.1 %	0.0 %	0.1 %
27		31	AMERICAN FINANCIAL N	198	0	198	0.4 %	0.0 %	0.4 %	73		80	ATLANTIC COAST MORTG	70	0	70	0.1 %	0.0 %	0.1 %
28		32	FIRST AMERICAN HOME	188	0	188	0.4 %	0.0 %	0.4 %	75		82	EVERETT FINANCIAL	69	0	69	0.1 %	0.0 %	0.1 %
30		33	SENIOR LENDING CORPO	172	0	172	0.3 %	0.0 %	0.3 %	76		83	OPULNCE FUNDING LLC	66	0	66	0.1 %	0.0 %	0.1 %
31		34	PARAMOUNT RESIDENTIA	170	0	170	0.3 %	0.0 %	0.3 %	76		83	E MORTGAGE CAPITAL I	66	0	66	0.1 %	0.0 %	0.1 %
32		35	BROKER SOLUTIONS INC	169	0	169	0.3 %	0.0 %	0.3 %	76		83	BARRETT FINANCIAL GR	66	0	66	0.1 %	0.0 %	0.1 %
33		36	INTEGRITY 1ST MORTGA	161	0	161	0.3 %	0.0 %	0.3 %	76		83	CALCON MUTUAL MORTGA	66	0	66	0.1 %	0.0 %	0.1 %
34		37	JET DIRECT FUNDING C	153	0	153	0.3 %	0.0 %	0.3 %	80		87	INNOVATIVE MORTGAGE	65	0	65	0.1 %	0.0 %	0.1 %
35		38	MAGNOLIA BANK INC	144	0	144	0.3 %	0.0 %	0.3 %	81		88	UNIVERSAL LENDING CO	63	0	63	0.1 %	0.0 %	0.1 %
36		39	MIDWEST EQUITY MORTG	140	0	140	0.3 %	0.0 %	0.3 %	81		88	FSI MORTGAGE LLC	63	0	63	0.1 %	0.0 %	0.1 %
130	15	40	SUN WEST MORTGAGE CO	36	101	137	0.1 %	0.4 %	0.3 %	81		88	JACK TENOLD LLC	63	0	63	0.1 %	0.0 %	0.1 %
37		41	THE FEDERAL SAVINGS	135	0	135	0.3 %	0.0 %	0.3 %	81		88	AMERIFIRST FINANCIAL	63	0	63	0.1 %	0.0 %	0.1 %
37		41	NEXA MORTGAGE LLC	135	0	135	0.3 %	0.0 %	0.3 %	85		92	SECURITYNATIONAL MOR	61	0	61	0.1 %	0.0 %	0.1 %
39		43	CROSSCOUNTRY MORTGAG	133	0	133	0.3 %	0.0 %	0.3 %	136	21	93	SMARTFI HOME LOANS L	33	27	60	0.1 %	0.1 %	0.1 %
40		44	NORTHWEST REVERSE MO	129	0	129	0.2 %	0.0 %	0.2 %	87		94	KRS CAPITAL PARTNERS	59	0	59	0.1 %	0.0 %	0.1 %
56	19	45	TOTAL MEDIA MANAGEME	83	44	127	0.2 %	0.2 %	0.2 %	88		95	RESIDENTIAL HOME FUN	58	0	58	0.1 %	0.0 %	0.1 %
41		46	PREMIER MORTGAGE RES	126	0	126	0.2 %	0.0 %	0.2 %	88		95	CF CAPITAL GROUP	58	0	58	0.1 %	0.0 %	0.1 %
42		47	ACADEMY MORTGAGE COR	121	0	121	0.2 %	0.0 %	0.2 %	90		97	INNOVATIVE REAL ESTA	55	0	55	0.1 %	0.0 %	0.1 %
43		48	GOLDEN YEARS MORTGAG	119	0	119	0.2 %	0.0 %	0.2 %	91		98	FOUNTAIN CITY FUNDIN	54	0	54	0.1 %	0.0 %	0.1 %
85	17	49	NATIONWIDE EQUITIES	61	56	117	0.1 %	0.2 %	0.2 %	92		99	MOVEMENT MORTGAGE LL	53	0	53	0.1 %	0.0 %	0.1 %
44		50	PREMIER REVERSE MORT	116	0	116	0.2 %	0.0 %	0.2 %	93		100	GREAT FLORIDA LENDIN	52	0	52	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - February 2023 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	395	798	399.0	-2.0 %	-71.6 %	45	64	C & E FINANCIAL GROU	5	7	3.5	150.0 %	40.0 %
2	2	MUTUAL OF OMAHA MORT	375	772	386.0	-5.5 %	1.7 %	45	71	MORTGAGE & INSURANCE	5	6	3.0	400.0 %	100.0 %
3	4	LONGBRIDGE FINANCIAL	145	254	127.0	33.0 %	-29.2 %	45	83	NORWICH COMMERCIAL G	5	5	2.5		-44.4 %
4	3	FAIRWAY INDEPENDENT	93	327	163.5	-60.3 %	-22.1 %	45	83	APEX MORTGAGE	5	5	2.5		25.0 %
5	5	LIBERTY REVERSE MORT	67	153	76.5	-22.1 %	-69.4 %	55	31	LEADER ONE FINANCIAL	4	15	7.5	-63.6 %	-21.1 %
6	6	SOUTH RIVER MORTGAGE	53	94	47.0	29.3 %	-69.5 %	55	41	NORTHWEST REVERSE MO	4	12	6.0	-50.0 %	-62.5 %
7	7	FINANCE OF AMERICA R	38	92	46.0	-29.6 %	-70.0 %	55	41	THRIVE MORTGAGE LLC	4	12	6.0	-50.0 %	33.3 %
8	8	CHERRY CREEK MORTGAG	29	82	41.0	-45.3 %	-48.4 %	55	53	ACADEMY MORTGAGE COR	4	9	4.5	-20.0 %	-73.5 %
9	9	AMERICAN PACIFIC MOR	22	46	23.0	-8.3 %	-28.1 %	55	53	GUILD MORTGAGE COMPA	4	9	4.5	-20.0 %	-64.0 %
10	14	C2 FINANCIAL CORPORA	21	33	16.5	75.0 %	26.9 %	55	53	MORTGAGE SOUTH OF TE	4	9	4.5	-20.0 %	-47.1 %
11	12	OPEN MORTGAGE LLC	20	36	18.0	25.0 %	-58.1 %	55	53	UNITED PACIFIC MORTG	4	9	4.5	-20.0 %	-40.0 %
12	10	ADVISORS MORTGAGE GR	18	40	20.0	-18.2 %	-74.2 %	55	53	CONTOUR MORTGAGE COR	4	9	4.5	-20.0 %	800.0 %
12	18	BROKER SOLUTIONS INC	18	28	14.0	80.0 %	-28.2 %	55	64	DIRECTORS MORTGAGE I	4	7	3.5	33.3 %	-56.3 %
14	11	CALCON MUTUAL MORTGA	16	37	18.5	-23.8 %	1,750.0 %	55	71	GENEVA FINANCIAL LLC	4	6	3.0	100.0 %	-83.3 %
14	13	ALL REVERSE MORTGAGE	16	35	17.5	-15.8 %	-75.4 %	55	71	SENIOR FUNDING ASSOC	4	6	3.0	100.0 %	-68.4 %
16	16	ENNKAR INC	15	30	15.0	0.0 %	-84.5 %	55	71	AMERICAN LIBERTY MOR	4	6	3.0	100.0 %	-45.5 %
16	19	GOODLIFE HOME LOANS	15	27	13.5	25.0 %	-40.0 %	55	83	APPROVAL FIRST HOME	4	5	2.5	300.0 %	-61.5 %
16	21	HOMEBRIDGE FINANCIAL	15	23	11.5	87.5 %	-42.5 %	55	83	BARRETT FINANCIAL GR	4	5	2.5	300.0 %	-50.0 %
19	17	CROSSCOUNTRY MORTGAG	12	29	14.5	-29.4 %	61.1 %	55	83	MASON MCDUFFIE MORTG	4	5	2.5	300.0 %	
20	15	HIGHTECHLENDING INC	11	32	16.0	-47.6 %	-75.9 %	55	83	WATERMARK CAPITAL IN	4	5	2.5	300.0 %	
20	31	REVERSE FREEDOM LLC	11	15	7.5	175.0 %	-70.0 %	55	102	INNOVATIVE HOME LOAN	4	4	2.0		-42.9 %
20	31	TOTAL MEDIA MANAGEME	11	15	7.5	175.0 %	36.4 %	55	102	THE MARKETING FORCE	4	4	2.0		33.3 %
23	27	EAST COAST CAPITAL C	10	17	8.5	42.9 %	70.0 %	55	102	NEW FED MORTGAGE COR	4	4	2.0		
23	37	LAKEVIEW LOAN SERVIC	10	14	7.0	150.0 %		74	44	PREMIER MORTGAGE RES	3	11	5.5	-62.5 %	-73.8 %
23	39	SENIOR LENDING CORPO	10	13	6.5	233.3 %	-38.1 %	74	44	AMERIFIRST FINANCIAL	3	11	5.5	-62.5 %	-21.4 %
26	24	INTEGRITY 1ST MORTGA	9	19	9.5	-10.0 %	-50.0 %	74	62	MOVEMENT MORTGAGE LL	3	8	4.0	-40.0 %	166.7 %
26	27	UNIVERSITY BANK	9	17	8.5	12.5 %		74	64	ALPHA MORTGAGE CORPO	3	7	3.5	-25.0 %	-65.0 %
28	31	THE FEDERAL SAVINGS	8	15	7.5	14.3 %	-51.6 %	74	64	EVERETT FINANCIAL	3	7	3.5	-25.0 %	-46.2 %
28	37	INNOVATIVE MORTGAGE	8	14	7.0	33.3 %	180.0 %	74	71	ZYNG INC DBA ZYNG MO	3	6	3.0	0.0 %	-66.7 %
28	41	GUARANTEED RATE INC	8	12	6.0	100.0 %	-45.5 %	74	71	OPULENCE FUNDING LLC	3	6	3.0	0.0 %	-45.5 %
28	53	MCM HOLDINGS INC	8	9	4.5	700.0 %	0.0 %	74	71	SUMMIT FUNDING INC	3	6	3.0	0.0 %	100.0 %
32	20	HERITAGE HOME LOANS	7	26	13.0	-63.2 %	-74.3 %	74	83	NATIONWIDE EQUITIES	3	5	2.5	50.0 %	-73.7 %
32	22	NEXA MORTGAGE LLC	7	20	10.0	-46.2 %	25.0 %	74	83	FIRST FEDERAL SAVING	3	5	2.5	50.0 %	-44.4 %
32	24	MIDWEST EQUITY MORTG	7	19	9.5	-41.7 %	137.5 %	74	102	UNIVERSAL LENDING CO	3	4	2.0	200.0 %	-81.8 %
32	44	CALIVER BEACH MORTGA	7	11	5.5	75.0 %	0.0 %	74	102	CREDIT UNION MORTGAG	3	4	2.0	200.0 %	0.0 %
36	22	JET DIRECT FUNDING C	6	20	10.0	-57.1 %	-47.4 %	74	128	FSI MORTGAGE LLC	3	3	1.5		-87.0 %
36	26	FIRST AMERICAN HOME	6	18	9.0	-50.0 %	-41.9 %	74	128	CF CAPITAL GROUP	3	3	1.5		-78.6 %
36	29	AMERICAN FINANCIAL N	6	16	8.0	-40.0 %	-27.3 %	74	128	LAND-HOME FINANCIAL	3	3	1.5		-66.7 %
36	31	VIP MORTGAGE INC	6	15	7.5	-33.3 %	-62.5 %	74	128	PULTE MORTGAGE LLC	3	3	1.5		-25.0 %
36	31	AMERICAN FINANCIAL M	6	15	7.5	-33.3 %	-57.1 %	74	128	KEY HOME LENDING LLC	3	3	1.5		200.0 %
36	39	MAGNOLIA BANK INC	6	13	6.5	-14.3 %	-67.5 %	91	64	ATLANTIC COAST MORTG	2	7	3.5	-60.0 %	-36.4 %
36	44	PRIMARY RESIDENTIAL	6	11	5.5	20.0 %	-83.1 %	91	71	E MORTGAGE CAPITAL I	2	6	3.0	-50.0 %	-53.8 %
36	53	MID AMERICA MORTGAGE	6	9	4.5	100.0 %	-84.7 %	91	71	SECURITYNATIONAL MOR	2	6	3.0	-50.0 %	-40.0 %
36	64	THE REVERSE MORTGAGE	6	7	3.5	500.0 %	-50.0 %	91	83	PARAMOUNT RESIDENTIA	2	5	2.5	-33.3 %	-88.1 %
45	44	SUN AMERICAN MORTGAG	5	11	5.5	-16.7 %	-81.4 %	91	83	HOMETOWN LENDERS LLC	2	5	2.5	-33.3 %	-72.2 %
45	44	INTERCAP LENDING INC	5	11	5.5	-16.7 %	-8.3 %	91	83	KEY CITY LENDING INC	2	5	2.5	-33.3 %	-64.3 %
45	50	PREMIER REVERSE MORT	5	10	5.0	0.0 %	-44.4 %	91	83	AMERICAN MORTGAGE &	2	5	2.5	-33.3 %	-50.0 %
45	53	BANK OF ENGLAND	5	9	4.5	25.0 %	-60.9 %	91	83	FAMILY FIRST FUNDING	2	5	2.5	-33.3 %	-37.5 %
45	53	TREBOR REVERSE LLC	5	9	4.5	25.0 %	0.0 %	91	83	NOVA FINANCIAL & INV	2	5	2.5	-33.3 %	-16.7 %
45	62	ALLIED FIRST BANK SB	5	8	4.0	66.7 %	-27.3 %	91	83	CMG MORTGAGE INC	2	5	2.5	-33.3 %	66.7 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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