

# HECM Lenders (FHA Approved Only)

## Industry Overview

HECMs Endorsed through April 2023

Next Release Date: Week 1 of June

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### Endorsement Growth Change

**-48.2 %**

### Competition Growth

**-7.8 %**

### Active Lender Change

**-8**

Figures above reflect change from prior month

## PERFORMANCE

Rank/Region	05/22	06/22	07/22	08/22	09/22	10/22	11/22	12/22	01/23	02/23	03/23	04/23	Trend
1 Pacific/Hawaii	2,040	2,194	1,644	2,025	1,007	1,056	1,010	780	646	605	893	567	▼
2 Southeast/Caribbean	1,033	1,124	1,005	1,045	683	625	622	614	566	488	914	439	▼
3 Rocky Mountain	763	700	593	588	390	403	346	281	257	205	301	187	▼
4 Northwest/Alaska	625	634	510	654	294	374	361	298	226	192	296	168	▼
5 Southwest	462	421	421	494	314	354	338	272	251	225	473	210	▼
6 Midwest	268	246	223	289	153	218	179	164	168	133	282	118	▼
7 Mid-Atlantic	208	244	176	218	139	164	136	142	132	124	252	96	▼
8 New York/New Jersey	188	183	183	180	120	132	116	92	114	84	183	86	▼
9 New England	130	125	114	156	90	123	121	92	81	91	121	67	▼
10 Great Plains	66	66	59	78	45	55	43	51	48	38	74	25	▼
<b>Total</b>	<b>5,783</b>	<b>5,937</b>	<b>4,928</b>	<b>5,727</b>	<b>3,235</b>	<b>3,504</b>	<b>3,272</b>	<b>2,786</b>	<b>2,489</b>	<b>2,185</b>	<b>3,789</b>	<b>1,963</b>	▼

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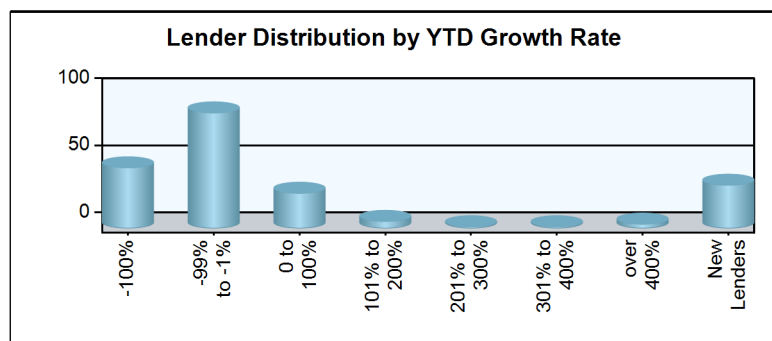
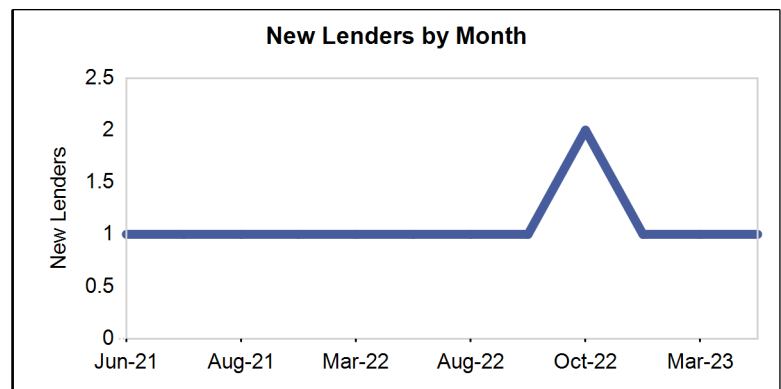
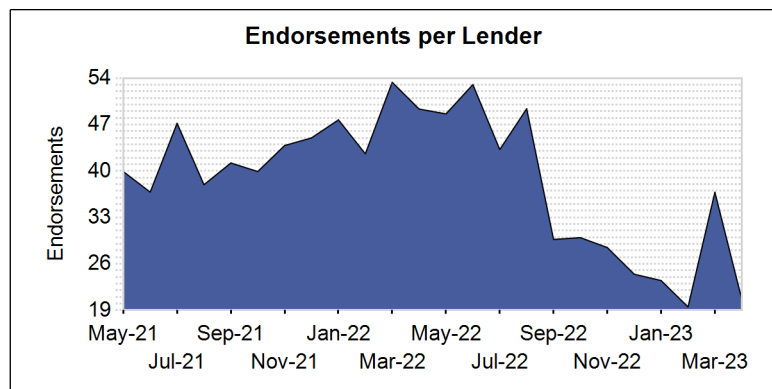
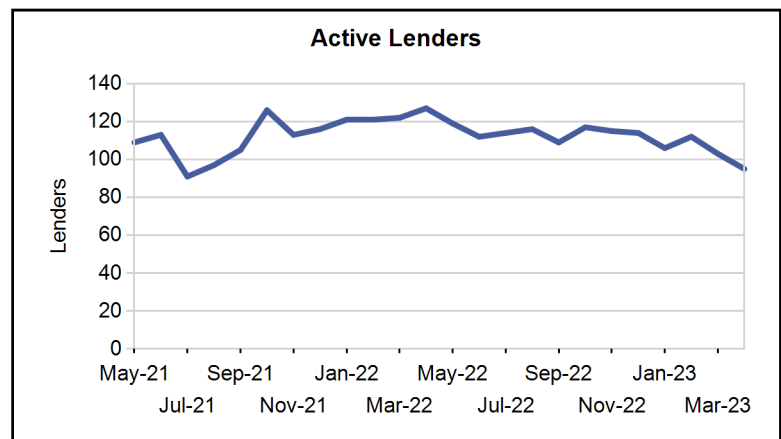
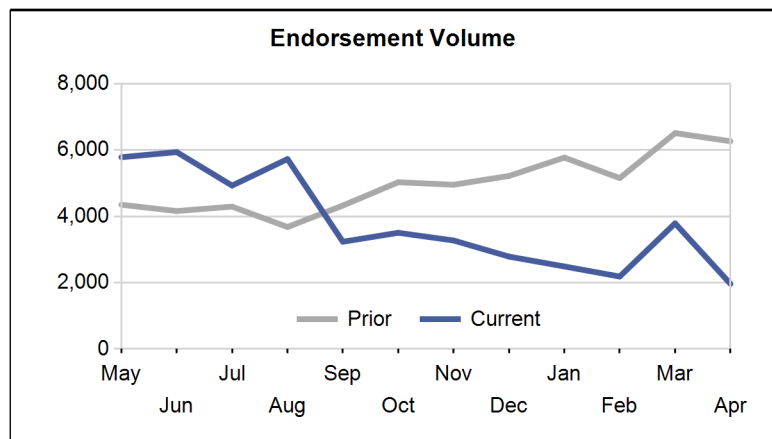
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# Competition

## Top 10 Lenders

Rank / Lender	05/22	06/22	07/22	08/22	09/22	10/22	11/22	12/22	01/23	02/23	03/23	04/23	Total	Trend
1 AMERICAN ADVISORS GROUP	1,567	1,497	1,257	1,222	609	812	688	526	447	468	1,970	29	11,092	▼
2 MUTUAL OF OMAHA MORTGAGE INC	513	575	421	504	467	479	439	463	428	418	472	488	5,667	▲
3 LONGBRIDGE FINANCIAL LLC	313	484	632	931	264	285	294	321	244	300	241	225	4,534	▼
4 FINANCE OF AMERICA REVERSE LLC	647	698	519	498	277	220	186	118	182	127	144	189	3,805	▲
5 LIBERTY REVERSE MORTGAGE	358	308	215	274	181	205	260	185	157	117	140	125	2,525	▼
6 REVERSE MORTGAGE FUNDING LLC	578	399	221	297	198	269	263	93	8	1			2,327	▼
7 FAIRWAY INDEPENDENT MORTGAGE CORPORATION	271	237	177	294	201	196	200	180	234	93	78	133	2,294	▲
8 OPEN MORTGAGE LLC	182	177	164	162	132	112	103	106	57	60	90	112	1,457	▲
9 CHERRY CREEK MORTGAGE CO INC	71	134	41	53	61	70	75	61	64	36	79	126	871	▲
10 GOODLIFE HOME LOANS	7	94	123	136	129	71	31	27	41	59	27	31	776	▲
<b>Top 10 SubTotal</b>	<b>4,507</b>	<b>4,603</b>	<b>3,770</b>	<b>4,371</b>	<b>2,519</b>	<b>2,719</b>	<b>2,539</b>	<b>2,080</b>	<b>1,862</b>	<b>1,679</b>	<b>3,241</b>	<b>1,458</b>	<b>35,348</b>	<b>▼</b>
<b>Industry Total</b>	<b>5,783</b>	<b>5,937</b>	<b>4,928</b>	<b>5,727</b>	<b>3,235</b>	<b>3,504</b>	<b>3,272</b>	<b>2,786</b>	<b>2,489</b>	<b>2,185</b>	<b>3,789</b>	<b>1,963</b>	<b>45,598</b>	<b>▼</b>



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# Market Performance

Market	YTD Volume 2023	YTD Volume 2022	Chg %	Active Lenders 2023	Active Lenders 2022	Chg %	Volume / Lender 2023	Volume / Lender 2022	Chg %
<b>Great Plains</b>									
KANSAS CITY	56	103	-45.6 %	8	16	-50.0 %	3.3	3.3	0.6 %
TOPEKA	36	34	5.9 %	6	9	-33.3 %	2.6	1.4	91.2 %
ST. LOUIS	34	59	-42.4 %	10	12	-16.7 %	2.0	2.4	-19.1 %
DES MOINES	31	28	10.7 %	7	7	0.0 %	2.3	2.1	11.3 %
OMAHA	28	54	-48.1 %	6	7	-14.3 %	2.6	3.2	-17.5 %
<b>Region Total</b>	<b>185</b>	<b>278</b>	<b>-33.5 %</b>	<b>18</b>	<b>22</b>	<b>-18.2 %</b>	<b>4.7</b>	<b>5.2</b>	<b>-9.4 %</b>
<b>Mid-Atlantic</b>									
PHILADELPHIA	194	257	-24.5 %	27	30	-10.0 %	3.8	4.2	-10.5 %
RICHMOND	158	264	-40.2 %	23	27	-14.8 %	3.3	4.0	-18.0 %
BALTIMORE	93	127	-26.8 %	20	24	-16.7 %	2.4	2.7	-13.5 %
WASH. D.C.	64	170	-62.4 %	15	22	-31.8 %	2.1	3.8	-44.0 %
PITTSBURGH	42	62	-32.3 %	7	14	-50.0 %	3.0	3.1	-2.7 %
WILMINGTON	35	46	-23.9 %	8	11	-27.3 %	2.3	2.0	11.9 %
CHARLESTON	18	18	0.0 %	5	5	0.0 %	2.7	1.8	45.5 %
<b>Region Total</b>	<b>604</b>	<b>944</b>	<b>-36.0 %</b>	<b>48</b>	<b>50</b>	<b>-4.0 %</b>	<b>6.1</b>	<b>7.8</b>	<b>-21.4 %</b>
<b>Midwest</b>									
INDIANAPOLIS	116	196	-40.8 %	14	18	-22.2 %	3.7	4.6	-18.2 %
CHICAGO	104	176	-40.9 %	23	24	-4.2 %	2.6	3.0	-12.0 %
MINN. ST. PAUL	91	169	-46.2 %	15	18	-16.7 %	2.6	3.9	-33.0 %
COLUMBUS	86	102	-15.7 %	11	13	-15.4 %	4.4	3.6	22.9 %
CLEVELAND	69	108	-36.1 %	11	19	-42.1 %	2.7	2.9	-6.4 %
DETROIT	57	101	-43.6 %	12	13	-7.7 %	2.8	3.7	-24.1 %
MILWAUKEE	55	110	-50.0 %	12	10	20.0 %	2.3	4.1	-44.5 %
GRAND RAPIDS	53	122	-56.6 %	11	14	-21.4 %	2.8	4.1	-33.0 %
CINCINNATI	31	47	-34.0 %	10	12	-16.7 %	2.9	2.4	21.9 %
SPRINGFIELD	21	19	10.5 %	4	4	0.0 %	2.3	2.5	-8.5 %
FLINT	18	21	-14.3 %	8	6	33.3 %	1.6	2.3	-27.8 %
<b>Region Total</b>	<b>701</b>	<b>1,171</b>	<b>-40.1 %</b>	<b>38</b>	<b>44</b>	<b>-13.6 %</b>	<b>8.6</b>	<b>11.0</b>	<b>-22.0 %</b>
<b>New England</b>									
BOSTON	148	224	-33.9 %	14	19	-26.3 %	4.1	5.0	-18.3 %
HARTFORD	86	98	-12.2 %	17	13	30.8 %	2.8	3.0	-6.6 %
BANGOR	42	65	-35.4 %	8	12	-33.3 %	2.6	2.4	5.2 %
MANCHESTER	42	64	-34.4 %	13	8	62.5 %	1.6	3.3	-52.3 %
PROVIDENCE	30	34	-11.8 %	8	8	0.0 %	1.6	1.9	-11.0 %
BURLINGTON	12	17	-29.4 %	3	6	-50.0 %	1.3	1.9	-34.1 %
<b>Region Total</b>	<b>360</b>	<b>502</b>	<b>-28.3 %</b>	<b>29</b>	<b>26</b>	<b>11.5 %</b>	<b>5.7</b>	<b>8.3</b>	<b>-30.7 %</b>
<b>New York/New Jersey</b>									
NEW YORK	169	298	-43.3 %	20	26	-23.1 %	3.5	3.8	-8.0 %
NEWARK	132	186	-29.0 %	25	26	-3.8 %	2.6	3.1	-15.0 %
CAMDEN	111	167	-33.5 %	23	32	-28.1 %	2.3	2.5	-7.8 %
ALBANY	32	42	-23.8 %	10	9	11.1 %	1.7	2.5	-30.8 %
BUFFALO	23	27	-14.8 %	6	6	0.0 %	1.9	2.3	-15.6 %
<b>Region Total</b>	<b>467</b>	<b>720</b>	<b>-35.1 %</b>	<b>38</b>	<b>46</b>	<b>-17.4 %</b>	<b>4.8</b>	<b>5.7</b>	<b>-16.7 %</b>
<b>Northwest/Alaska</b>									
SEATTLE	340	1,091	-68.8 %	42	44	-4.5 %	3.6	8.3	-57.2 %
PORTLAND	261	847	-69.2 %	37	41	-9.8 %	3.8	7.9	-52.0 %
BOISE	219	593	-63.1 %	28	30	-6.7 %	3.5	8.0	-56.4 %
SPOKANE	55	205	-73.2 %	20	25	-20.0 %	1.9	3.5	-45.8 %
ANCHORAGE	7	7	0.0 %	4	2	100.0 %	1.2	1.7	-26.7 %
<b>Region Total</b>	<b>882</b>	<b>2,743</b>	<b>-67.8 %</b>	<b>58</b>	<b>57</b>	<b>1.8 %</b>	<b>6.0</b>	<b>15.5</b>	<b>-61.3 %</b>
<b>Pacific/Hawaii</b>									
LOS ANGELES	528	1,508	-65.0 %	47	49	-4.1 %	5.0	11.5	-56.1 %

Market	YTD Volume 2023	YTD Volume 2022	Chg %	Active Lenders 2023	Active Lenders 2022	Chg %	Volume / Lender 2023	Volume / Lender 2022	Chg %
PHOENIX	520	1,812	-71.3 %	45	47	-4.3 %	5.1	13.2	-61.2 %
SANTA ANA	493	1,633	-69.8 %	42	52	-19.2 %	5.0	11.8	-57.5 %
SAN FRANCISCO	334	869	-61.6 %	35	39	-10.3 %	4.3	9.1	-52.1 %
SACRAMENTO	229	771	-70.3 %	31	34	-8.8 %	3.5	8.2	-57.5 %
SAN DIEGO	177	591	-70.1 %	30	36	-16.7 %	2.8	6.8	-59.0 %
LAS VEGAS	132	527	-75.0 %	18	28	-35.7 %	3.3	6.5	-49.5 %
FRESNO	120	265	-54.7 %	24	30	-20.0 %	2.5	3.6	-30.4 %
TUCSON	79	172	-54.1 %	23	20	15.0 %	1.7	2.9	-42.5 %
RENO	59	216	-72.7 %	14	24	-41.7 %	2.0	3.7	-46.7 %
HONOLULU	40	64	-37.5 %	15	9	66.7 %	1.6	2.7	-42.3 %
<b>Region Total</b>	<b>2,711</b>	<b>8,428</b>	<b>-67.8 %</b>	<b>79</b>	<b>86</b>	<b>-8.1 %</b>	<b>12.5</b>	<b>34.5</b>	<b>-63.6 %</b>
<b>Rocky Mountain</b>									
DENVER	518	1,635	-68.3 %	46	51	-9.8 %	4.9	11.3	-56.5 %
SALT LAKE CITY	345	1,390	-75.2 %	29	42	-31.0 %	5.3	11.1	-52.6 %
HELENA	47	124	-62.1 %	14	15	-6.7 %	1.9	3.5	-45.7 %
SIOUX FALLS	20	21	-4.8 %	6	3	100.0 %	2.3	2.3	3.7 %
CASPER	17	25	-32.0 %	6	7	-14.3 %	1.5	1.8	-11.9 %
FARGO	3	6	-50.0 %	3	4	-25.0 %	1.0	1.0	0.0 %
<b>Region Total</b>	<b>950</b>	<b>3,201</b>	<b>-70.3 %</b>	<b>64</b>	<b>69</b>	<b>-7.2 %</b>	<b>6.8</b>	<b>16.2</b>	<b>-58.0 %</b>
<b>Southeast/Caribbean</b>									
MIAMI	389	675	-42.4 %	44	46	-4.3 %	4.3	6.2	-31.3 %
TAMPA	330	564	-41.5 %	41	35	17.1 %	3.8	6.7	-44.0 %
GREENSBORO	325	527	-38.3 %	32	29	10.3 %	5.6	7.4	-25.2 %
ATLANTA	319	427	-25.3 %	30	34	-11.8 %	5.0	5.6	-11.3 %
ORLANDO	282	443	-36.3 %	37	40	-7.5 %	3.8	4.8	-20.4 %
JACKSONVILLE	212	316	-32.9 %	23	33	-30.3 %	4.0	4.0	2.1 %
COLUMBIA	168	236	-28.8 %	21	24	-12.5 %	4.6	4.1	12.4 %
NASHVILLE	102	167	-38.9 %	14	22	-36.4 %	2.9	3.5	-16.4 %
KNOXVILLE	100	189	-47.1 %	17	18	-5.6 %	3.2	4.4	-26.7 %
BIRMINGHAM	73	112	-34.8 %	12	14	-14.3 %	2.7	3.4	-21.2 %
LOUISVILLE	55	61	-9.8 %	13	7	85.7 %	3.6	3.7	-1.6 %
JACKSON	30	33	-9.1 %	7	8	-12.5 %	2.0	2.0	-0.4 %
MEMPHIS	22	38	-42.1 %	8	9	-11.1 %	2.6	2.4	7.4 %
CARIBBEAN	0	3	-100.0 %	0	1	-100.0 %		1.5	-100.0 %
<b>Region Total</b>	<b>2,407</b>	<b>3,791</b>	<b>-36.5 %</b>	<b>76</b>	<b>76</b>	<b>0.0 %</b>	<b>12.5</b>	<b>18.3</b>	<b>-31.7 %</b>
<b>Southwest</b>									
DALLAS	263	398	-33.9 %	32	28	14.3 %	4.0	5.1	-22.5 %
HOUSTON	227	303	-25.1 %	30	27	11.1 %	3.7	4.5	-18.0 %
FT. WORTH	190	402	-52.7 %	29	32	-9.4 %	3.1	5.0	-38.1 %
SAN ANTONIO	190	450	-57.8 %	31	31	0.0 %	3.3	5.3	-39.1 %
ALBUQUERQUE	66	105	-37.1 %	17	18	-5.6 %	2.3	3.0	-22.8 %
NEW ORLEANS	59	61	-3.3 %	11	12	-8.3 %	2.4	2.4	-1.1 %
LITTLE ROCK	54	62	-12.9 %	12	12	0.0 %	2.3	2.3	-1.6 %
OKLAHOMA CITY	46	43	7.0 %	10	6	66.7 %	2.4	3.5	-31.8 %
TULSA	27	33	-18.2 %	9	7	28.6 %	2.4	2.3	1.4 %
LUBBOCK	25	52	-51.9 %	9	12	-25.0 %	1.7	2.2	-24.3 %
SHREVEPORT	12	12	0.0 %	5	2	150.0 %	1.5	2.5	-40.0 %
<b>Region Total</b>	<b>1,159</b>	<b>1,921</b>	<b>-39.7 %</b>	<b>59</b>	<b>50</b>	<b>18.0 %</b>	<b>8.7</b>	<b>13.8</b>	<b>-36.9 %</b>
<b>Grand Total</b>	<b>10,426</b>	<b>23,699</b>	<b>-56.0 %</b>	<b>154</b>	<b>167</b>	<b>-7.8 %</b>	<b>25.1</b>	<b>48.2</b>	<b>-48.0 %</b>

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# Top 100 Lenders - Year to Date

Rank	Lender	Vol 2023	Vol 2022	Chg %	Mkt Share 2023	Mkt Share 2022	Chg %	Top State
1	AMERICAN ADVISORS GROUP	2914	6802	-57 %	27.9 %	28.7 %	-3 %	CA
2	MUTUAL OF OMAHA MORTGAGE	1806	1915	-6 %	17.3 %	8.1 %	114 %	CA
3	LONGBRIDGE FINANCIAL LLC	1010	1756	-42 %	9.7 %	7.4 %	31 %	CA
4	FINANCE OF AMERICA REVER	642	1960	-67 %	6.2 %	8.3 %	-26 %	CA
5	LIBERTY REVERSE MORTGAGE	539	1821	-70 %	5.2 %	7.7 %	-33 %	CA
6	FAIRWAY INDEPENDENT MORT	538	991	-46 %	5.2 %	4.2 %	23 %	AZ
7	OPEN MORTGAGE LLC	319	864	-63 %	3.1 %	3.6 %	-16 %	CA
8	CHERRY CREEK MORTGAGE CO	305	397	-23 %	2.9 %	1.7 %	75 %	CA
9	MID AMERICA MORTGAGE INC	179	277	-35 %	1.7 %	1.2 %	47 %	UT
10	GOODLIFE HOME LOANS	158	230	-31 %	1.5 %	1.0 %	56 %	CA
11	PLAZA HOME MORTGAGE INC	140	141	-1 %	1.3 %	0.6 %	126 %	CA
12	HIGHTECHLENDING INC	118	444	-73 %	1.1 %	1.9 %	-40 %	CA
13	MONEY HOUSE INC	94	221	-57 %	0.9 %	0.9 %	-3 %	CA
14	AMERICAN PACIFIC MORTGAG	88	133	-34 %	0.8 %	0.6 %	50 %	CA
15	ADVISORS MORTGAGE GROUP	78	362	-78 %	0.7 %	1.5 %	-51 %	TX
16	ALL REVERSE MORTGAGE INC	76	234	-68 %	0.7 %	1.0 %	-26 %	CA
17	CALCON MUTUAL MORTGAGE L	69	3	2,200 %	0.7 %	0.0 %	5,128 %	CO
18	MCM HOLDINGS INC	64	56	14 %	0.6 %	0.2 %	160 %	FL
19	SMARTFI HOME LOANS LLC	51	2	2,450 %	0.5 %	0.0 %	5,696 %	CA
20	ENNKAR INC	50	5	900 %	0.5 %	0.0 %	2,173 %	TX
21	CROSSCOUNTRY MORTGAGE	47	30	57 %	0.5 %	0.1 %	256 %	CA
22	HOMEBRIDGE FINANCIAL SER	42	97	-57 %	0.4 %	0.4 %	-2 %	WA
23	TRUST MORTGAGE LENDING C	40	26	54 %	0.4 %	0.1 %	250 %	FL
24	UNIVERSITY BANK	38	0		0.4 %	0.0 %		CA
25	TOTAL MEDIA MANAGEMENT L	37	14	164 %	0.4 %	0.1 %	501 %	FL
26	NATIONWIDE EQUITIES CORP	36	86	-58 %	0.3 %	0.4 %	-5 %	CA
27	BROKER SOLUTIONS INC	36	65	-45 %	0.3 %	0.3 %	26 %	CA
28	VIP MORTGAGE INC	34	78	-56 %	0.3 %	0.3 %	-1 %	AZ
29	JET DIRECT FUNDING CORP	30	72	-58 %	0.3 %	0.3 %	-5 %	NY
30	SUN WEST MORTGAGE CO INC	29	43	-33 %	0.3 %	0.2 %	53 %	CA
31	PRIMARY RESIDENTIAL MORT	28	103	-73 %	0.3 %	0.4 %	-38 %	CA
32	THE FEDERAL SAVINGS BANK	27	51	-47 %	0.3 %	0.2 %	20 %	FL
33	AMERICAN FINANCIAL NETWO	26	25	4 %	0.2 %	0.1 %	136 %	FL
34	ACADEMY MORTGAGE CORPORA	26	57	-54 %	0.2 %	0.2 %	4 %	UT
35	MIDWEST EQUITY MORTGAGE	25	18	39 %	0.2 %	0.1 %	216 %	WA
36	PREMIER MORTGAGE RESOURC	23	56	-59 %	0.2 %	0.2 %	-7 %	ID
37	SUN AMERICAN MORTGAGE CO	23	144	-84 %	0.2 %	0.6 %	-64 %	AZ
38	MOVEMENT MORTGAGE LLC	23	11	109 %	0.2 %	0.0 %	375 %	FL
39	MAGNOLIA BANK INC	23	73	-68 %	0.2 %	0.3 %	-28 %	TX
40	EAST COAST CAPITAL CORP	21	15	40 %	0.2 %	0.1 %	218 %	NY
41	WATERMARK CAPITAL INC	17	0		0.2 %	0.0 %		CA
42	PREMIUM SECURITY INC	17	464	-96 %	0.2 %	2.0 %	-92 %	WA
43	LEADER ONE FINANCIAL COR	15	36	-58 %	0.1 %	0.2 %	-5 %	WA
44	SECURITYNATIONAL MORTGAG	15	22	-32 %	0.1 %	0.1 %	55 %	UT
45	PARAMOUNT RESIDENTIAL MO	15	96	-84 %	0.1 %	0.4 %	-64 %	CA
46	ALL WESTERN MORTGAGE INC	15	3	400 %	0.1 %	0.0 %	1,037 %	FL
47	CONTOUR MORTGAGE CORPORA	14	4	250 %	0.1 %	0.0 %	696 %	NY
48	NATIONWIDE MORTGAGE BANK	14	14	0 %	0.1 %	0.1 %	127 %	NY
49	ALPHA MORTGAGE CORPORATI	13	36	-64 %	0.1 %	0.2 %	-18 %	NC
50	PACIFIC RESIDENTIAL MORT	13	5	160 %	0.1 %	0.0 %	491 %	OR

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LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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Rank	Lender	Vol 2023	Vol 2022	Chg %	Mkt Share 2023	Mkt Share 2022	Chg %	Top State
51	NORWICH COMMERCIAL GROUP	12	17	-29 %	0.1 %	0.1 %	60 %	CT
52	ATLANTIC COAST MORTGAGE	12	21	-43 %	0.1 %	0.1 %	30 %	VA
53	AMERICAN FINANCING CORP	11	0		0.1 %	0.0 %		CO
54	AMERIFIRST FINANCIAL INC	11	25	-56 %	0.1 %	0.1 %	0 %	AZ
55	DIRECTORS MORTGAGE INC	11	30	-63 %	0.1 %	0.1 %	-17 %	OR
56	BANK OF ENGLAND	11	36	-69 %	0.1 %	0.2 %	-31 %	AZ
57	LAND-HOME FINANCIAL SERV	10	41	-76 %	0.1 %	0.2 %	-45 %	CA
58	FAMILY FIRST FUNDING LLC	10	16	-38 %	0.1 %	0.1 %	42 %	NJ
59	THRIVE MORTGAGE LLC	10	18	-44 %	0.1 %	0.1 %	26 %	TX
60	FINANCE OF AMERICA MORTG	10	329	-97 %	0.1 %	1.4 %	-93 %	AZ
61	SUCCESS MORTGAGE PARTNER	10	12	-17 %	0.1 %	0.1 %	89 %	TX
62	MORIA DEVELOPMENT INC	10	25	-60 %	0.1 %	0.1 %	-9 %	AZ
63	AMERICAS MORTGAGE RESOUR	10	10	0 %	0.1 %	0.0 %	127 %	LA
64	NOVA FINANCIAL & INVESTM	9	6	50 %	0.1 %	0.0 %	241 %	AZ
65	BAY EQUITY LLC	9	51	-82 %	0.1 %	0.2 %	-60 %	AZ
66	REVERSE MORTGAGE FUNDING	9	1970	-100 %	0.1 %	8.3 %	-99 %	CA
67	FIRST FEDERAL SAVINGS BA	9	17	-47 %	0.1 %	0.1 %	20 %	ID
68	UNIVERSAL LENDING CORPOR	9	39	-77 %	0.1 %	0.2 %	-48 %	CO
69	HOMETOWN LENDERS LLC	9	26	-65 %	0.1 %	0.1 %	-21 %	WA
70	TOWNEBANK	8	11	-27 %	0.1 %	0.0 %	65 %	VA
71	LOANDEPOTCOM	7	6	17 %	0.1 %	0.0 %	165 %	AZ
72	MANN MORTGAGE LLC	7	10	-30 %	0.1 %	0.0 %	59 %	MT
73	US MORTGAGE CORPORATION	7	11	-36 %	0.1 %	0.0 %	45 %	NY
74	FIRST ALLIANCE HOME MORT	7	8	-13 %	0.1 %	0.0 %	99 %	OR
75	AMCAP MORTGAGE LTD	6	8	-25 %	0.1 %	0.0 %	70 %	TX
76	SALEM FIVE MORTGAGE CO L	6	3	100 %	0.1 %	0.0 %	355 %	MA
77	WALLICK & VOLK INC	6	6	0 %	0.1 %	0.0 %	127 %	AZ
78	HARTFORD FUNDING LTD	6	4	50 %	0.1 %	0.0 %	241 %	NY
79	AMERICAN LIBERTY MORTGAG	6	27	-78 %	0.1 %	0.1 %	-49 %	CO
80	MILEND INC	6	14	-57 %	0.1 %	0.1 %	-3 %	GA
81	MASON MCDUFFIE MORTGAGE	5	0		0.0 %	0.0 %		CO
82	SOUTH RIVER MORTGAGE LLC	5	0		0.0 %	0.0 %		OR
83	MEADOWBROOK FINANCIAL MO	5	12	-58 %	0.0 %	0.1 %	-5 %	NJ
84	EVERGREEN MONEYSOURCE MT	5	6	-17 %	0.0 %	0.0 %	89 %	WA
85	LEGACY MORTGAGE	5	0		0.0 %	0.0 %		NM
86	ABSOLUTE HOME MORTGAGE C	5	13	-62 %	0.0 %	0.1 %	-13 %	FL
87	CORNERSTONE MORTGAGE COM	5	11	-55 %	0.0 %	0.0 %	3 %	WA
88	NEW FED MORTGAGE CORPORA	5	0		0.0 %	0.0 %		SC
89	CAMBRIA FINANCIAL GROUP	4	4	0 %	0.0 %	0.0 %	127 %	MN
90	GOLDEN EMPIRE MORTGAGE I	4	6	-33 %	0.0 %	0.0 %	52 %	CA
91	SIERRA PACIFIC MORTGAGE	4	8	-50 %	0.0 %	0.0 %	14 %	CA
92	AMERICA FIRST FEDERAL CR	4	17	-76 %	0.0 %	0.1 %	-47 %	UT
93	CREDIT UNION MORTGAGE AS	4	4	0 %	0.0 %	0.0 %	127 %	DC
94	AUGUSTA FINANCIAL INC	3	1	200 %	0.0 %	0.0 %	582 %	CA
95	MORTGAGE NETWORK INC	3	5	-40 %	0.0 %	0.0 %	36 %	CT
96	SHAMROCK FINANCIAL CORPO	3	0		0.0 %	0.0 %		MA
97	NJ LENDERS CORP	3	0		0.0 %	0.0 %		FL
98	MOUNTAIN AMERICA CREDIT	3	1	200 %	0.0 %	0.0 %	582 %	ID
99	HOMEOWNERS FINANCIAL GRO	3	5	-40 %	0.0 %	0.0 %	36 %	AZ
100	MORTGAGE INVESTORS GROUP	3	7	-57 %	0.0 %	0.0 %	-3 %	TN

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HECM Lenders (Retail & TPO)

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