

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through March 2023

Next Release Date: Week 4 of June

Sponsored By:

Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Retail
Endorsement Growth

108.9 %

Wholesale
Endorsement Growth

23.2 %

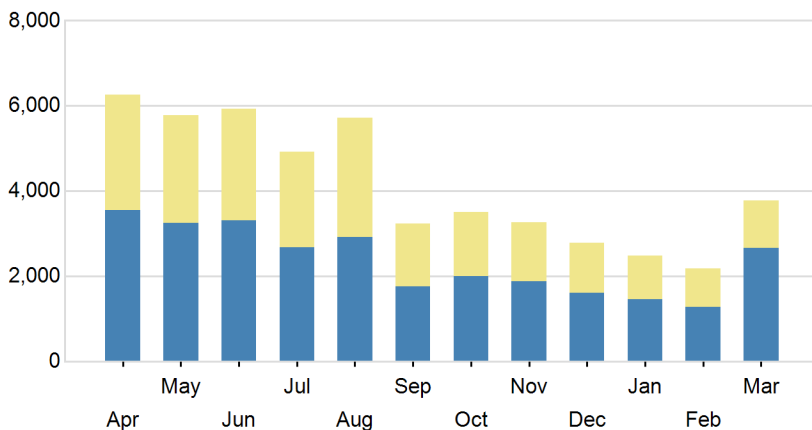
Total
Endorsement Growth

73.3 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Apr	3,543	-5.0 %	2,710	-2.0 %	6,253	-3.7 %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Jan	1,454	-9.4 %	1,030	-12.8 %	2,484	-10.8 %
Feb	1,276	-12.2 %	905	-12.1 %	2,181	-12.2 %
Mar	2,665	108.9 %	1,115	23.2 %	3,780	73.3 %
Total	28,325		21,498		49,823	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,814	1,631	1,551	1,295	1,259	623	840	720	551	455	480	2,033	13,252	26.6%
FINANCE OF AMERICA REVER	1,044	1,119	1,134	847	884	542	445	352	244	306	198	212	7,327	14.7%
LONGBRIDGE FINANCIAL LLC	623	550	725	945	1,447	441	441	450	492	367	410	344	7,235	14.5%
MUTUAL OF OMAHA MORTGAGE	472	515	580	423	508	469	485	446	471	430	421	481	5,701	11.4%
LIBERTY REVERSE MORTGAGE	616	430	365	249	332	224	263	321	249	213	159	176	3,597	7.2%
REVERSE MORTGAGE FUNDING	526	614	432	237	313	209	294	287	98	8	1		3,019	6.1%
FAIRWAY INDEPENDENT MORT	304	271	237	177	293	200	196	200	180	234	93	78	2,463	4.9%
OPEN MORTGAGE LLC	241	183	179	164	162	132	112	102	105	57	60	91	1,588	3.2%
SOUTH RIVER MORTGAGE LLC	185	130	153	136	140	97	81	70	77	41	53	128	1,291	2.6%
GOODLIFE HOME LOANS	48	12	103	138	159	139	96	38	34	59	82	35	943	1.9%
Total	5,873	5,455	5,459	4,611	5,497	3,076	3,253	2,986	2,501	2,170	1,957	3,578	46,416	93.2%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	11,416	1,836	13,252	-29.0 %	-28.6 %	-29.0 %	86 %	14 %	22.9 %	8.5 %	26.6 %
FINANCE OF AMERICA REVERS	6	1	2	1,579	5,748	7,327	-8.3 %	-10.1 %	-9.7 %	22 %	78 %	3.2 %	26.7 %	14.7 %
LONGBRIDGE FINANCIAL LLC	4	2	3	1,907	5,328	7,235	42.6 %	20.5 %	25.6 %	26 %	74 %	3.8 %	24.8 %	14.5 %
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,021	680	5,701	38.6 %	-11.6 %	29.8 %	88 %	12 %	10.1 %	3.2 %	11.4 %
LIBERTY REVERSE MORTGAGE	5	3	5	1,724	1,873	3,597	-36.0 %	-25.4 %	-30.9 %	48 %	52 %	3.5 %	8.7 %	7.2 %
REVERSE MORTGAGE FUNDING	7	5	6	1,423	1,596	3,019	-53.8 %	-44.1 %	-49.1 %	47 %	53 %	2.9 %	7.4 %	6.1 %
FAIRWAY INDEPENDENT MORTG	3		7	2,463	0	2,463	33.4 %	NaN	33.4 %	100 %	0 %	4.9 %		4.9 %
OPEN MORTGAGE LLC	18	6	8	329	1,259	1,588	-37.3 %	-30.4 %	-32.0 %	21 %	79 %	0.7 %	5.9 %	3.2 %
SOUTH RIVER MORTGAGE LLC	8		9	1,291	0	1,291	-25.2 %	NaN	-25.2 %	100 %	0 %	2.6 %		2.6 %
GOODLIFE HOME LOANS	15	10	10	449	494	943	-24.0 %	218.7 %	26.4 %	48 %	52 %	0.9 %	2.3 %	1.9 %
Total				27,602	18,814	46,416	-16.9 %	-12.4 %	-15.2 %	59 %	41 %	55.4 %	87.5 %	93.2 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,021	680	5,701	1,398	-89	1,309	88 %	12 %	10.1 %	3.2 %	11.4 %
FAIRWAY INDEPENDENT MORTG	3		7	2,463	0	2,463	617	0	617	100 %	0 %	4.9 %		4.9 %
LONGBRIDGE FINANCIAL LLC	4	2	3	1,907	5,328	7,235	570	905	1,475	26 %	74 %	3.8 %	24.8 %	14.5 %
MIDWEST EQUITY MORTGAGE	35		38	141	0	141	119	0	119	100 %	0 %	0.3 %		0.3 %
CHERRY CREEK MORTGAGE CO	12	14	11	702	165	867	109	52	161	81 %	19 %	1.4 %	0.8 %	1.7 %
Total				10,234	6,173	16,407	2,813	868	3,681	62 %	38 %	20.5 %	28.7 %	32.9 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	4	2	3	1,907	5,328	7,235	570	905	1,475	26 %	74 %	3.8 %	24.8 %	14.5 %
GOODLIFE HOME LOANS	15	10	10	449	494	943	-142	339	197	48 %	52 %	0.9 %	2.3 %	1.9 %
PLAZA HOME MORTGAGE INC	193	11	19	21	446	467	11	181	192	4 %	96 %	0.0 %	2.1 %	0.9 %
MID AMERICA MORTGAGE INC	32	9	16	147	516	663	-128	134	6	22 %	78 %	0.3 %	2.4 %	1.3 %
MCM HOLDINGS INC	56	13	23	82	221	303	-20	60	40	27 %	73 %	0.2 %	1.0 %	0.6 %
Total				2,606	7,005	9,611	291	1,619	1,910	27 %	73 %	5.2 %	32.6 %	19.3 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	808	41 %
LONGBRIDGE FINANCIAL LLC	401	40 %
LIBERTY REVERSE MORTGAGE	334	23 %
AMERICAN ADVISORS GROUP	354	22 %
REVERSE MORTGAGE FUNDING LLC	291	18 %
OPEN MORTGAGE LLC	115	35 %
MUTUAL OF OMAHA MORTGAGE INC	162	19 %
MONEY HOUSE INC	106	19 %
MID AMERICA MORTGAGE INC	99	26 %
GOODLIFE HOME LOANS	21	30 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through March 2023

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	11,416	1,836	13,252	22.9%	8.5%	26.6%	81	20	51	NATIONWIDE EQUITIES	58	39	97	0.1%	0.2%	0.2%
6	1	2	FINANCE OF AMERICA R	1,579	5,748	7,327	3.2%	26.7%	14.7%	46		51	GOLDEN YEARS MORTGAG	97	0	97	0.2%	0.0%	0.2%
4	2	3	LONGBRIDGE FINANCIAL	1,907	5,328	7,235	3.8%	24.8%	14.5%	47		53	EAST COAST CAPITAL C	94	0	94	0.2%	0.0%	0.2%
2	7	4	MUTUAL OF OMAHA MORT	5,021	680	5,701	10.1%	3.2%	11.4%	47		53	ALLIED FIRST BANK SB	94	0	94	0.2%	0.0%	0.2%
5	3	5	LIBERTY REVERSE MORT	1,724	1,873	3,597	3.5%	8.7%	7.2%	112	17	55	TRUST MORTGAGE LENDI	40	53	93	0.1%	0.2%	0.2%
7	5	6	REVERSE MORTGAGE FUN	1,423	1,596	3,019	2.9%	7.4%	6.1%	49		56	BAY EQUITY LLC	89	0	89	0.2%	0.0%	0.2%
3		7	FAIRWAY INDEPENDENT	2,463	0	2,463	4.9%	0.0%	4.9%	49		56	LEADER ONE FINANCIAL	89	0	89	0.2%	0.0%	0.2%
18	6	8	OPEN MORTGAGE LLC	329	1,259	1,588	0.7%	5.9%	3.2%	49		56	BANK OF ENGLAND	89	0	89	0.2%	0.0%	0.2%
8		9	SOUTH RIVER MORTGAGE	1,291	0	1,291	2.6%	0.0%	2.6%	53		59	THRIVE MORTGAGE LLC	87	0	87	0.2%	0.0%	0.2%
15	10	10	GOODLIFE HOME LOANS	449	494	943	0.9%	2.3%	1.9%	54		60	GUARANTEED RATE INC	84	0	84	0.2%	0.0%	0.2%
12	14	11	CHERRY CREEK MORTGAG	702	165	867	1.4%	0.8%	1.7%	54		60	ALPHA MORTGAGE CORPO	84	0	84	0.2%	0.0%	0.2%
9		12	PREMIUM SECURITY INC	716	0	716	1.4%	0.0%	1.4%	113	19	62	MIDWEST LOAN SOLUTIO	39	42	81	0.1%	0.2%	0.2%
10		13	FINANCE OF AMERICA M	714	0	714	1.4%	0.0%	1.4%	57		62	CALCON MUTUAL MORTGA	81	0	81	0.2%	0.0%	0.2%
11		14	ENNKAR INC	706	0	706	1.4%	0.0%	1.4%	244	16	64	LAND-HOME FINANCIAL	14	66	80	0.0%	0.3%	0.2%
16	12	15	HIGHTECHLENDING INC	354	349	703	0.7%	1.6%	1.4%	58		65	GENEVA FINANCIAL LLC	76	0	76	0.2%	0.0%	0.2%
32	9	16	MID AMERICA MORTGAGE	147	516	663	0.3%	2.4%	1.3%	59		66	KEY CITY LENDING INC	75	0	75	0.2%	0.0%	0.2%
290	8	17	MONEY HOUSE INC	11	586	597	0.0%	2.7%	1.2%	59		66	NUDGE FUNDING LLC	75	0	75	0.2%	0.0%	0.2%
13		18	ALL REVERSE MORTGAGE	485	0	485	1.0%	0.0%	1.0%	61		68	HOMETOWN LENDERS LLC	74	0	74	0.1%	0.0%	0.1%
193	11	19	PLAZA HOME MORTGAGE	21	446	467	0.0%	2.1%	0.9%	61		68	C & E FINANCIAL GROU	74	0	74	0.1%	0.0%	0.1%
14		20	ADVISORS MORTGAGE GR	456	0	456	0.9%	0.0%	0.9%	61		68	MORTGAGE SOUTH OF TE	74	0	74	0.1%	0.0%	0.1%
17		21	AMERICAN PACIFIC MOR	345	0	345	0.7%	0.0%	0.7%	64		71	TJC MORTGAGE INC	73	0	73	0.1%	0.0%	0.1%
19		22	HERITAGE HOME LOANS	323	0	323	0.6%	0.0%	0.6%	65		72	UNITED PACIFIC MORTG	71	0	71	0.1%	0.0%	0.1%
56	13	23	MCM HOLDINGS INC	82	221	303	0.2%	1.0%	0.6%	65		72	REVERSE MORTGAGE EDU	71	0	71	0.1%	0.0%	0.1%
20		24	HOMEBRIDGE FINANCIAL	250	0	250	0.5%	0.0%	0.5%	65		72	TREBOR REVERSE LLC	71	0	71	0.1%	0.0%	0.1%
21		25	REVERSE FREEDOM LLC	222	0	222	0.4%	0.0%	0.4%	135	20	72	SMARTFI HOME LOANS L	32	39	71	0.1%	0.2%	0.1%
22		26	PRIMARY RESIDENTIAL	220	0	220	0.4%	0.0%	0.4%	68		76	SENIOR FUNDING ASSOC	69	0	69	0.1%	0.0%	0.1%
23		27	C2 FINANCIAL CORPORA	216	0	216	0.4%	0.0%	0.4%	69		77	ACCESS REVERSE MORTG	68	0	68	0.1%	0.0%	0.1%
24		28	SUN AMERICAN MORTGAG	212	0	212	0.4%	0.0%	0.4%	69		77	BARRETT FINANCIAL GR	68	0	68	0.1%	0.0%	0.1%
25		29	VIP MORTGAGE INC	197	0	197	0.4%	0.0%	0.4%	71		79	DATA MORTGAGE DBA ES	67	0	67	0.1%	0.0%	0.1%
26		30	AMERICAN FINANCIAL N	181	0	181	0.4%	0.0%	0.4%	71		79	E MORTGAGE CAPITAL I	67	0	67	0.1%	0.0%	0.1%
27		31	AMERICAN FINANCIAL M	179	0	179	0.4%	0.0%	0.4%	73		81	ATLANTIC COAST MORTG	66	0	66	0.1%	0.0%	0.1%
28		32	FIRST AMERICAN HOME	170	0	170	0.3%	0.0%	0.3%	74		82	KELLY MORTGAGE INC	65	0	65	0.1%	0.0%	0.1%
28		32	SENIOR LENDING CORPO	170	0	170	0.3%	0.0%	0.3%	74		82	DIRECTORS MORTGAGE I	65	0	65	0.1%	0.0%	0.1%
30		34	BROKER SOLUTIONS INC	156	0	156	0.3%	0.0%	0.3%	76		84	SECURITYNATIONAL MOR	63	0	63	0.1%	0.0%	0.1%
31		35	PARAMOUNT RESIDENTIA	150	0	150	0.3%	0.0%	0.3%	76		84	EVERETT FINANCIAL	63	0	63	0.1%	0.0%	0.1%
33		36	INTEGRITY 1ST MORTGA	143	0	143	0.3%	0.0%	0.3%	76		84	INNOVATIVE MORTGAGE	63	0	63	0.1%	0.0%	0.1%
34		37	JET DIRECT FUNDING C	142	0	142	0.3%	0.0%	0.3%	79		87	DALE ERNEST TILLMAN	62	0	62	0.1%	0.0%	0.1%
35		38	MIDWEST EQUITY MORTG	141	0	141	0.3%	0.0%	0.3%	79		87	INTERCAP LENDING INC	62	0	62	0.1%	0.0%	0.1%
49	18	39	TOTAL MEDIA MANAGEME	89	47	136	0.2%	0.2%	0.3%	81		89	JACK TENOLD LLC	58	0	58	0.1%	0.0%	0.1%
36		40	THE FEDERAL SAVINGS	135	0	135	0.3%	0.0%	0.3%	83		90	AMERIFIRST FINANCIAL	57	0	57	0.1%	0.0%	0.1%
36		40	CROSSCOUNTRY MORTGAG	135	0	135	0.3%	0.0%	0.3%	83		90	KRS CAPITAL PARTNERS	57	0	57	0.1%	0.0%	0.1%
135	15	42	SUN WEST MORTGAGE CO	32	102	134	0.1%	0.5%	0.3%	101	22	90	UNIVERSITY BANK	45	12	57	0.1%	0.1%	0.1%
38		43	MAGNOLIA BANK INC	131	0	131	0.3%	0.0%	0.3%	85		93	OPULENCE FUNDING LLC	56	0	56	0.1%	0.0%	0.1%
39		44	NORTHWEST REVERSE MO	125	0	125	0.3%	0.0%	0.3%	86		94	UNIVERSAL LENDING CO	55	0	55	0.1%	0.0%	0.1%
39		44	PREMIER REVERSE MORT	125	0	125	0.3%	0.0%	0.3%	86		94	FSI MORTGAGE LLC	55	0	55	0.1%	0.0%	0.1%
41		46	NEXA MORTGAGE LLC	123	0	123	0.2%	0.0%	0.2%	86		94	INNOVATIVE REAL ESTA	55	0	55	0.1%	0.0%	0.1%
42		47	PREMIER MORTGAGE RES	122	0	122	0.2%	0.0%	0.2%	89		97	LAKEVIEW LOAN SERVIC	53	0	53	0.1%	0.0%	0.1%
42		47	CALIVER BEACH MORTGA	122	0	122	0.2%	0.0%	0.2%	90		98	MOVEMENT MORTGAGE LL	52	0	52	0.1%	0.0%	0.1%
44		49	ACADEMY MORTGAGE COR	119	0	119	0.2%	0.0%	0.2%	91		99	RESIDENTIAL HOME FUN	51	0	51	0.1%	0.0%	0.1%
45		50	GUILD MORTGAGE COMPA	111	0	111	0.2%	0.0%	0.2%	92		100	MORTGAGESHOP LLC	50	0	50	0.1%	0.0%	0.1%

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - March 2023 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	AMERICAN ADVISORS GR	1,766	2,564	854.7	347.1 %	-43.7 %	49	46	PREMIER MORTGAGE RES	5	16	5.3	66.7 %	-68.6 %
2	2	MUTUAL OF OMAHA MORT	418	1,190	396.7	11.5 %	-2.2 %	49	50	MCM HOLDINGS INC	5	14	4.7	-37.5 %	55.6 %
3	5	SOUTH RIVER MORTGAGE	128	222	74.0	141.5 %	-54.5 %	49	54	MOVEMENT MORTGAGE LL	5	13	4.3	66.7 %	44.4 %
4	4	LONGBRIDGE FINANCIAL	108	362	120.7	-25.5 %	-30.7 %	49	63	SUMMIT FUNDING INC	5	11	3.7	66.7 %	120.0 %
5	3	FAIRWAY INDEPENDENT	78	405	135.0	-16.1 %	-40.8 %	49	71	NORWICH COMMERCIAL G	5	10	3.3	0.0 %	-9.1 %
6	6	LIBERTY REVERSE MORT	67	220	73.3	0.0 %	-72.2 %	49	71	BARRETT FINANCIAL GR	5	10	3.3	25.0 %	-23.1 %
7	7	FINANCE OF AMERICA R	51	143	47.7	34.2 %	-71.4 %	49	77	THE MARKETING FORCE	5	9	3.0	25.0 %	125.0 %
8	8	CHERRY CREEK MORTGAG	35	117	39.0	20.7 %	-51.0 %	49	77	ABSOLUTE HOME MORTGA	5	9	3.0	400.0 %	-35.7 %
9	10	OPEN MORTGAGE LLC	30	66	22.0	50.0 %	-43.1 %	49	77	NATIONWIDE MORTGAGE	5	9	3.0	400.0 %	12.5 %
10	9	AMERICAN PACIFIC MOR	24	70	23.3	9.1 %	-27.8 %	49	108	MILEND INC	5	6	2.0	400.0 %	-14.3 %
11	12	ALL REVERSE MORTGAGE	22	57	19.0	37.5 %	-70.8 %	49	108	NFM INC	5	6	2.0	400.0 %	500.0 %
12	11	ADVISORS MORTGAGE GR	20	60	20.0	11.1 %	-78.3 %	62	20	BROKER SOLUTIONS INC	4	32	10.7	-77.8 %	-42.9 %
13	13	CALCON MUTUAL MORTGA	18	55	18.3	12.5 %	1,000.0 %	62	21	GOODLIFE HOME LOANS	4	31	10.3	-73.3 %	-77.2 %
13	14	C2 FINANCIAL CORPORA	18	51	17.0	-14.3 %	-7.3 %	62	34	UNIVERSITY BANK	4	21	7.0	-55.6 %	
15	15	ENNKAR INC	17	47	15.7	13.3 %	-84.3 %	62	37	AMERICAN FINANCIAL N	4	20	6.7	-33.3 %	-53.5 %
16	22	SENIOR LENDING CORPO	16	29	9.7	60.0 %	-25.6 %	62	54	MID AMERICA MORTGAGE	4	13	4.3	-33.3 %	-85.7 %
16	23	CALIVER BEACH MORTGA	16	27	9.0	128.6 %	58.8 %	62	54	TREBOR REVERSE LLC	4	13	4.3	-20.0 %	0.0 %
18	17	HOMEBRIDGE FINANCIAL	15	38	12.7	0.0 %	-47.2 %	62	63	ALPHA MORTGAGE CORPO	4	11	3.7	33.3 %	-57.7 %
19	27	PRIMARY RESIDENTIAL	14	25	8.3	133.3 %	-76.9 %	62	71	E MORTGAGE CAPITAL I	4	10	3.3	100.0 %	-37.5 %
20	30	PREMIER REVERSE MORT	12	22	7.3	140.0 %	4.8 %	62	71	SUCCESS MORTGAGE PAR	4	10	3.3	300.0 %	-16.7 %
20	34	ACADEMY MORTGAGE COR	12	21	7.0	200.0 %	-56.3 %	62	77	MASON MCDUFFIE MORTG	4	9	3.0	0.0 %	
22	16	HIGHTECHLENDING INC	11	43	14.3	0.0 %	-77.9 %	62	89	INNOVATIVE HOME LOAN	4	8	2.7	0.0 %	-38.5 %
22	19	HERITAGE HOME LOANS	11	37	12.3	57.1 %	-73.6 %	62	89	BAY EQUITY LLC	4	8	2.7	100.0 %	-79.5 %
22	54	PACIFIC RESIDENTIAL	11	13	4.3	450.0 %	550.0 %	62	89	HOMESIDE FINANCIAL L	4	8	2.7	300.0 %	33.3 %
25	30	GUARANTEED RATE INC	10	22	7.3	25.0 %	-26.7 %	62	99	NUDGE FUNDING LLC	4	7	2.3	100.0 %	-22.2 %
25	39	GUILD MORTGAGE COMPA	10	19	6.3	150.0 %	-38.7 %	62	108	MORIA DEVELOPMENT IN	4	6	2.0	100.0 %	-68.4 %
25	44	THE REVERSE MORTGAGE	10	17	5.7	66.7 %	6.3 %	62	108	REVERSE MORTGAGE EDU	4	6	2.0	100.0 %	-68.4 %
28	17	CROSSCOUNTRY MORTGAG	9	38	12.7	-25.0 %	52.0 %	62	108	CERTIFIED MORTGAGE P	4	6	2.0	100.0 %	500.0 %
28	28	TOTAL MEDIA MANAGEME	9	24	8.0	-18.2 %	71.4 %	62	108	FIRST ALLIANCE HOME	4	6	2.0		0.0 %
28	48	MORTGAGE & INSURANCE	9	15	5.0	80.0 %	114.3 %	62	133	BROOKSTONE MORTGAGE	4	5	1.7	300.0 %	-66.7 %
31	23	INTEGRITY 1ST MORTGA	8	27	9.0	-11.1 %	-57.8 %	62	133	DALE ERNEST TILLMAN	4	5	1.7		-87.5 %
31	23	MIDWEST EQUITY MORTG	8	27	9.0	14.3 %	80.0 %	62	133	WEST RIDGE FINANCIAL	4	5	1.7		-16.7 %
31	54	NATIONWIDE EQUITIES	8	13	4.3	166.7 %	-56.7 %	83	43	AMERICAN FINANCIAL M	3	18	6.0	-50.0 %	-74.6 %
34	23	JET DIRECT FUNDING C	7	27	9.0	16.7 %	-51.8 %	83	60	CONTOUR MORTGAGE COR	3	12	4.0	-25.0 %	300.0 %
34	30	THE FEDERAL SAVINGS	7	22	7.3	-12.5 %	-42.1 %	83	77	GENEVA FINANCIAL LLC	3	9	3.0	-25.0 %	-80.9 %
34	30	VIP MORTGAGE INC	7	22	7.3	16.7 %	-60.0 %	83	77	SENIOR FUNDING ASSOC	3	9	3.0	-25.0 %	-70.0 %
34	89	AMERICAS MORTGAGE RE	7	8	2.7		0.0 %	83	77	OPULENCE FUNDING LLC	3	9	3.0	0.0 %	-62.5 %
38	29	EAST COAST CAPITAL C	6	23	7.7	-40.0 %	35.3 %	83	77	MORTGAGESHOP LLC	3	9	3.0	200.0 %	-40.0 %
38	39	MAGNOLIA BANK INC	6	19	6.3	0.0 %	-67.8 %	83	89	WATERMARK CAPITAL IN	3	8	2.7	-25.0 %	
38	50	ALLIED FIRST BANK SB	6	14	4.7	20.0 %	-44.0 %	83	89	NOVA FINANCIAL & INV	3	8	2.7	50.0 %	0.0 %
38	60	SECURITYNATIONAL MOR	6	12	4.0	200.0 %	-14.3 %	83	89	MANN MORTGAGE LLC	3	8	2.7	200.0 %	0.0 %
38	63	PARAMOUNT RESIDENTIA	6	11	3.7	200.0 %	-83.8 %	83	99	TRUST MORTGAGE LENDI	3	7	2.3		-36.4 %
38	63	AMERICAN MORTGAGE &	6	11	3.7	200.0 %	-38.9 %	83	108	PULTE MORTGAGE LLC	3	6	2.0	0.0 %	-14.3 %
38	77	REVERSE MORTGAGE ANS	6	9	3.0	200.0 %	-30.8 %	83	108	ACCESS REVERSE MORTG	3	6	2.0	50.0 %	-76.0 %
38	89	THE MORTGAGE FIRM IN	6	8	2.7	500.0 %	166.7 %	83	108	US MORTGAGE CORPORAT	3	6	2.0	50.0 %	-25.0 %
38	99	PACIFIC LENDING LLC	6	7	2.3	500.0 %	75.0 %	83	108	BIG HORIZON MORTGAGE	3	6	2.0	50.0 %	0.0 %
38	99	ATLANTIC AVENUE MORT	6	7	2.3	500.0 %		83	108	CORNERSTONE MORTGAGE	3	6	2.0	200.0 %	-50.0 %
38	99	ALL WESTERN MORTGAGE	6	7	2.3		133.3 %	83	108	MAC5 MORTGAGE INC	3	6	2.0	200.0 %	-25.0 %
49	37	REVERSE FREEDOM LLC	5	20	6.7	-54.5 %	-75.0 %	83	108	THE LOAN ARRANGERS L	3	6	2.0	200.0 %	20.0 %
49	39	LAKEVIEW LOAN SERVIC	5	19	6.3	-50.0 %		83	133	LHN FINANCIAL SERVIC	3	5	1.7	50.0 %	-44.4 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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