

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through April 2023

Next Release Date: Week 4 of July

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Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Retail Endorsement Growth

-62.8 %

Wholesale Endorsement Growth

-13.1 %

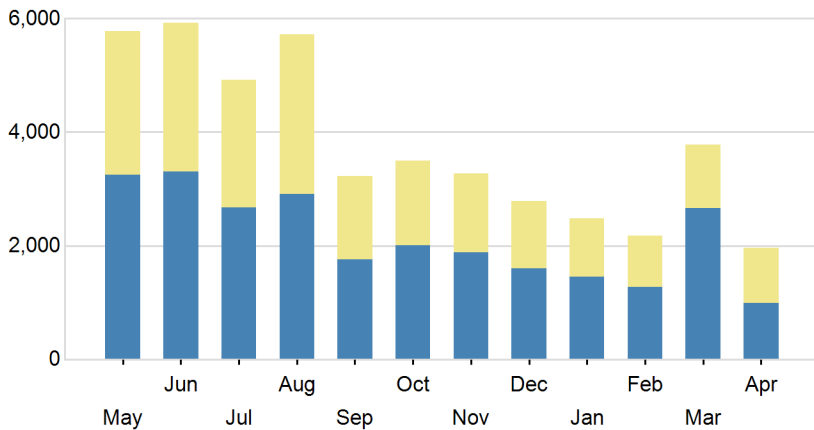
Total Endorsement Growth

-48.1 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
May	3,253	-8.2 %	2,523	-6.9 %	5,776	-7.6 %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Jan	1,454	-9.4 %	1,030	-12.8 %	2,484	-10.8 %
Feb	1,276	-12.2 %	905	-12.1 %	2,181	-12.2 %
Mar	2,665	108.9 %	1,115	23.2 %	3,780	73.3 %
Apr	991	-62.8 %	969	-13.1 %	1,960	-48.1 %
Total	25,773		19,757		45,530	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,631	1,551	1,295	1,259	623	840	720	551	455	480	2,033	32	11,470	25.2%
LONGBRIDGE FINANCIAL LLC	550	725	945	1,447	441	441	450	492	367	410	344	305	6,917	15.2%
FINANCE OF AMERICA REVER	1,119	1,134	847	884	542	445	352	244	306	198	212	274	6,557	14.4%
MUTUAL OF OMAHA MORTGAGE	515	580	423	508	469	485	446	471	430	421	481	498	5,727	12.6%
LIBERTY REVERSE MORTGAGE	430	365	249	332	224	263	321	249	213	159	176	160	3,141	6.9%
REVERSE MORTGAGE FUNDING	614	432	237	313	209	294	287	98	8	1			2,493	5.5%
FAIRWAY INDEPENDENT MORT	271	237	177	293	200	196	200	180	234	93	78	133	2,292	5.0%
OPEN MORTGAGE LLC	183	179	164	162	132	112	102	105	57	60	91	113	1,460	3.2%
SOUTH RIVER MORTGAGE LLC	130	153	136	140	97	81	70	77	41	53	128	153	1,259	2.8%
GOODLIFE HOME LOANS	12	103	138	159	139	96	38	34	59	82	35	35	930	2.0%
Total	5,455	5,459	4,611	5,497	3,076	3,253	2,986	2,501	2,170	1,957	3,578	1,703	42,246	92.8%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	9,852	1,618	11,470	-40.3 %	-39.8 %	-40.2 %	86 %	14 %	21.6 %	8.2 %	25.2 %
LONGBRIDGE FINANCIAL LLC	4	2	2	1,892	5,025	6,917	37.8 %	9.2 %	15.7 %	27 %	73 %	4.2 %	25.4 %	15.2 %
FINANCE OF AMERICA REVERS	6	1	3	1,395	5,162	6,557	-24.0 %	-22.4 %	-22.7 %	21 %	79 %	3.1 %	26.1 %	14.4 %
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,069	658	5,727	33.0 %	-17.2 %	24.3 %	89 %	11 %	11.1 %	3.3 %	12.6 %
LIBERTY REVERSE MORTGAGE	5	3	5	1,486	1,655	3,141	-47.4 %	-36.2 %	-42.0 %	47 %	53 %	3.3 %	8.4 %	6.9 %
REVERSE MORTGAGE FUNDING	8	5	6	1,189	1,304	2,493	-61.3 %	-55.8 %	-58.6 %	48 %	52 %	2.6 %	6.6 %	5.5 %
FAIRWAY INDEPENDENT MORTG	3		7	2,292	0	2,292	13.9 %	NaN	13.9 %	100 %	0 %	5.0 %		5.0 %
OPEN MORTGAGE LLC	17	6	8	312	1,148	1,460	-39.5 %	-36.8 %	-37.4 %	21 %	79 %	0.7 %	5.8 %	3.2 %
SOUTH RIVER MORTGAGE LLC	7		9	1,259	0	1,259	-28.5 %	NaN	-28.5 %	100 %	0 %	2.8 %		2.8 %
GOODLIFE HOME LOANS	14	10	10	422	508	930	-28.1 %	209.8 %	23.8 %	45 %	55 %	0.9 %	2.6 %	2.0 %
Total				25,168	17,078	42,246	-26.6 %	-23.3 %	-25.3 %	60 %	40 %	55.3 %	86.4 %	92.8 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	4	5,069	658	5,727	1,258	-137	1,121	89 %	11 %	11.1 %	3.3 %	12.6 %
LONGBRIDGE FINANCIAL LLC	4	2	2	1,892	5,025	6,917	519	422	941	27 %	73 %	4.2 %	25.4 %	15.2 %
FAIRWAY INDEPENDENT MORTG	3		7	2,292	0	2,292	280	0	280	100 %	0 %	5.0 %		5.0 %
MIDWEST EQUITY MORTGAGE	32		37	135	0	135	108	0	108	100 %	0 %	0.3 %		0.3 %
CALCON MUTUAL MORTGAGE LL	46		52	96	0	96	86	0	86	100 %	0 %	0.2 %		0.2 %
Total				9,484	5,683	15,167	2,251	285	2,536	63 %	37 %	20.8 %	28.8 %	33.3 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
LONGBRIDGE FINANCIAL LLC	4	2	2	1,892	5,025	6,917	519	422	941	27 %	73 %	4.2 %	25.4 %	15.2 %
GOODLIFE HOME LOANS	14	10	10	422	508	930	-165	344	179	45 %	55 %	0.9 %	2.6 %	2.0 %
PLAZA HOME MORTGAGE INC	202	11	19	18	432	450	5	138	143	4 %	96 %	0.0 %	2.2 %	1.0 %
CHERRY CREEK MORTGAGE CO	9	13	11	637	243	880	-18	121	103	72 %	28 %	1.4 %	1.2 %	1.9 %
MID AMERICA MORTGAGE INC	32	9	12	135	512	647	-136	109	-27	21 %	79 %	0.3 %	2.6 %	1.4 %
Total				3,104	6,720	9,824	205	1,134	1,339	32 %	68 %	6.8 %	34.0 %	21.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	809	41 %
LONGBRIDGE FINANCIAL LLC	402	41 %
LIBERTY REVERSE MORTGAGE	322	22 %
AMERICAN ADVISORS GROUP	333	23 %
REVERSE MORTGAGE FUNDING LLC	271	17 %
OPEN MORTGAGE LLC	116	34 %
MUTUAL OF OMAHA MORTGAGE INC	176	19 %
MONEY HOUSE INC	105	18 %
MID AMERICA MORTGAGE INC	102	28 %
GOODLIFE HOME LOANS	24	28 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through April 2023

Rank			Loans			Market Share			Rank			Loans			Market Share				
R	W	T	Company	R	W	Total	Ret	Whls	Total	R	W	T	Company	R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	9,852	1,618	11,470	21.6 %	8.2 %	25.2 %	106	17	51	TRUST MORTGAGE LENDI	37	60	97	0.1 %	0.3 %	0.2 %
4	2	2	LONGBRIDGE FINANCIAL	1,892	5,025	6,917	4.2 %	25.4 %	15.2 %	46		52	CALCON MUTUAL MORTGA	96	0	96	0.2 %	0.0 %	0.2 %
6	1	3	FINANCE OF AMERICA R	1,395	5,162	6,557	3.1 %	26.1 %	14.4 %	124	16	53	SMARTFI HOME LOANS L	31	62	93	0.1 %	0.3 %	0.2 %
2	7	4	MUTUAL OF OMAHA MORT	5,069	658	5,727	11.1 %	3.3 %	12.6 %	72	21	54	NATIONWIDE EQUITIES	61	26	87	0.1 %	0.1 %	0.2 %
5	3	5	LIBERTY REVERSE MORT	1,486	1,655	3,141	3.3 %	8.4 %	6.9 %	48		54	EAST COAST CAPITAL C	87	0	87	0.2 %	0.0 %	0.2 %
8	5	6	REVERSE MORTGAGE FUN	1,189	1,304	2,493	2.6 %	6.6 %	5.5 %	49		56	GUARANTEED RATE INC	84	0	84	0.2 %	0.0 %	0.2 %
3		7	FAIRWAY INDEPENDENT	2,292	0	2,292	5.0 %	0.0 %	5.0 %	50		57	GOLDEN YEARS MORTGAG	82	0	82	0.2 %	0.0 %	0.2 %
17	6	8	OPEN MORTGAGE LLC	312	1,148	1,460	0.7 %	5.8 %	3.2 %	50		57	LEADER ONE FINANCIAL	82	0	82	0.2 %	0.0 %	0.2 %
7		9	SOUTH RIVER MORTGAGE	1,259	0	1,259	2.8 %	0.0 %	2.8 %	53		59	THRIVE MORTGAGE LLC	80	0	80	0.2 %	0.0 %	0.2 %
14	10	10	GOODLIFE HOME LOANS	422	508	930	0.9 %	2.6 %	2.0 %	54		60	BANK OF ENGLAND	79	0	79	0.2 %	0.0 %	0.2 %
9	13	11	CHERRY CREEK MORTGAG	637	243	880	1.4 %	1.2 %	1.9 %	55		61	BAY EQUITY LLC	78	0	78	0.2 %	0.0 %	0.2 %
32	9	12	MID AMERICA MORTGAGE	135	512	647	0.3 %	2.6 %	1.4 %	55		61	ALLIED FIRST BANK SB	78	0	78	0.2 %	0.0 %	0.2 %
10		13	FINANCE OF AMERICA M	623	0	623	1.4 %	0.0 %	1.4 %	57		63	ALPHA MORTGAGE CORPO	76	0	76	0.2 %	0.0 %	0.2 %
11		14	ENNKAR INC	600	0	600	1.3 %	0.0 %	1.3 %	58		64	GENEVA FINANCIAL LLC	73	0	73	0.2 %	0.0 %	0.2 %
19	12	15	HIGHTECHLENDING INC	289	308	597	0.6 %	1.6 %	1.3 %	58		64	HOMETOWN LENDERS LLC	73	0	73	0.2 %	0.0 %	0.2 %
298	8	16	MONEY HOUSE INC	10	554	564	0.0 %	2.8 %	1.2 %	279	17	66	LAND-HOME FINANCIAL	11	60	71	0.0 %	0.3 %	0.2 %
12		17	PREMIUM SECURITY INC	529	0	529	1.2 %	0.0 %	1.2 %	60		67	C & E FINANCIAL GROU	69	0	69	0.2 %	0.0 %	0.2 %
13		18	ALL REVERSE MORTGAGE	465	0	465	1.0 %	0.0 %	1.0 %	60		67	MORTGAGE SOUTH OF TE	69	0	69	0.2 %	0.0 %	0.2 %
202	11	19	PLAZA HOME MORTGAGE	18	432	450	0.0 %	2.2 %	1.0 %	62		69	NUDGE FUNDING LLC	68	0	68	0.1 %	0.0 %	0.1 %
15		20	ADVISORS MORTGAGE GR	390	0	390	0.9 %	0.0 %	0.9 %	63		70	UNITED PACIFIC MORTG	67	0	67	0.1 %	0.0 %	0.1 %
16		21	AMERICAN PACIFIC MOR	327	0	327	0.7 %	0.0 %	0.7 %	63		70	REVERSE MORTGAGE EDU	67	0	67	0.1 %	0.0 %	0.1 %
50	14	22	MCM HOLDINGS INC	82	219	301	0.2 %	1.1 %	0.7 %	65		72	ATLANTIC COAST MORTG	65	0	65	0.1 %	0.0 %	0.1 %
18		23	HERITAGE HOME LOANS	293	0	293	0.6 %	0.0 %	0.6 %	66		73	E MORTGAGE CAPITAL I	64	0	64	0.1 %	0.0 %	0.1 %
20		24	HOMEBRIDGE FINANCIAL	229	0	229	0.5 %	0.0 %	0.5 %	66		73	TREBOR REVERSE LLC	64	0	64	0.1 %	0.0 %	0.1 %
21		25	C2 FINANCIAL CORPORA	217	0	217	0.5 %	0.0 %	0.5 %	128	20	75	MIDWEST LOAN Solutio	30	33	63	0.1 %	0.2 %	0.1 %
22		26	PRIMARY RESIDENTIAL	193	0	193	0.4 %	0.0 %	0.4 %	68		75	KEY CITY LENDING INC	63	0	63	0.1 %	0.0 %	0.1 %
23		27	REVERSE FREEDOM LLC	192	0	192	0.4 %	0.0 %	0.4 %	91	22	75	UNIVERSITY BANK	49	14	63	0.1 %	0.1 %	0.1 %
24	23	28	VIP MORTGAGE INC	185	1	186	0.4 %	0.0 %	0.4 %	69		78	SENIOR FUNDING ASSOC	62	0	62	0.1 %	0.0 %	0.1 %
24		29	SUN AMERICAN MORTGAG	185	0	185	0.4 %	0.0 %	0.4 %	69		78	DIRECTORS MORTGAGE I	62	0	62	0.1 %	0.0 %	0.1 %
26		30	AMERICAN FINANCIAL N	177	0	177	0.4 %	0.0 %	0.4 %	69		78	BARRETT FINANCIAL GR	62	0	62	0.1 %	0.0 %	0.1 %
27		31	AMERICAN FINANCIAL M	171	0	171	0.4 %	0.0 %	0.4 %	72		81	EVERETT FINANCIAL	61	0	61	0.1 %	0.0 %	0.1 %
28		32	FIRST AMERICAN HOME	163	0	163	0.4 %	0.0 %	0.4 %	74		82	SECURITYNATIONAL MOR	60	0	60	0.1 %	0.0 %	0.1 %
29		33	BROKER SOLUTIONS INC	152	0	152	0.3 %	0.0 %	0.3 %	74		82	INNOVATIVE MORTGAGE	60	0	60	0.1 %	0.0 %	0.1 %
30		34	SENIOR LENDING CORPO	147	0	147	0.3 %	0.0 %	0.3 %	74		82	MOVEMENT MORTGAGE LL	60	0	60	0.1 %	0.0 %	0.1 %
47	19	35	TOTAL MEDIA MANAGEME	95	49	144	0.2 %	0.2 %	0.3 %	77		85	TJC MORTGAGE INC	59	0	59	0.1 %	0.0 %	0.1 %
31		36	CROSSCOUNTRY MORTGAG	141	0	141	0.3 %	0.0 %	0.3 %	78		86	DATA MORTGAGE DBA ES	58	0	58	0.1 %	0.0 %	0.1 %
32		37	MIDWEST EQUITY MORTG	135	0	135	0.3 %	0.0 %	0.3 %	78		86	ACCESS REVERSE MORTG	58	0	58	0.1 %	0.0 %	0.1 %
34		38	JET DIRECT FUNDING C	132	0	132	0.3 %	0.0 %	0.3 %	80		88	INTERCAP LENDING INC	56	0	56	0.1 %	0.0 %	0.1 %
35		39	INTEGRITY 1ST MORTGA	129	0	129	0.3 %	0.0 %	0.3 %	80		88	LAKEVIEW LOAN SERVIC	56	0	56	0.1 %	0.0 %	0.1 %
158	15	39	SUN WEST MORTGAGE CO	24	105	129	0.1 %	0.5 %	0.3 %	82		90	JACK TENOLD LLC	55	0	55	0.1 %	0.0 %	0.1 %
36		41	THE FEDERAL SAVINGS	127	0	127	0.3 %	0.0 %	0.3 %	83		91	THE REVERSE MORTGAGE	53	0	53	0.1 %	0.0 %	0.1 %
37		42	PARAMOUNT RESIDENTIA	126	0	126	0.3 %	0.0 %	0.3 %	83		91	INNOVATIVE REAL ESTA	53	0	53	0.1 %	0.0 %	0.1 %
38		43	CALIVER BEACH MORTGA	124	0	124	0.3 %	0.0 %	0.3 %	83		91	KRS CAPITAL PARTNERS	53	0	53	0.1 %	0.0 %	0.1 %
39		44	PREMIER MORTGAGE RES	123	0	123	0.3 %	0.0 %	0.3 %	86		94	AMERIFIRST FINANCIAL	52	0	52	0.1 %	0.0 %	0.1 %
40		45	MAGNOLIA BANK INC	121	0	121	0.3 %	0.0 %	0.3 %	87		95	UNIVERSAL LENDING CO	51	0	51	0.1 %	0.0 %	0.1 %
41		46	ACADEMY MORTGAGE COR	115	0	115	0.3 %	0.0 %	0.3 %	87		95	FSI MORTGAGE LLC	51	0	51	0.1 %	0.0 %	0.1 %
41		46	NEXA MORTGAGE LLC	115	0	115	0.3 %	0.0 %	0.3 %	87		95	FRONTIER LOAN GROUP	51	0	51	0.1 %	0.0 %	0.1 %
41		46	PREMIER REVERSE MORT	115	0	115	0.3 %	0.0 %	0.3 %	90		98	AMERICAN MORTGAGE &	50	0	50	0.1 %	0.0 %	0.1 %
44		49	NORTHWEST REVERSE MO	107	0	107	0.2 %	0.0 %	0.2 %	91		99	OPULENCE FUNDING LLC	49	0	49	0.1 %	0.0 %	0.1 %
45		50	GUILD MORTGAGE COMPA	102	0	102	0.2 %	0.0 %	0.2 %	93		100	CONTOUR MORTGAGE COR	48	0	48	0.1 %	0.0 %	0.1 %

About Reverse Market Insight, Inc.
 Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - April 2023 Rankings (Single Month)

Rank		Company	Loans			Growth		Rank		Company	Loans			Growth	
M	Y		Mth	YTD	Avg	Mth	YTD	M	Y		Mth	YTD	Avg	Mth	YTD
1	2	MUTUAL OF OMAHA MORT	439	1,629	407.3	5.0 %	1.3 %	42	97	FRONTIER LOAN GROUP	5	9	2.3	400.0 %	50.0 %
2	5	SOUTH RIVER MORTGAGE	153	375	93.8	19.5 %	-44.3 %	42	97	UNIVERSAL LENDING CO	5	9	2.3		-76.9 %
3	3	FAIRWAY INDEPENDENT	133	538	134.5	70.5 %	-45.5 %	42	110	NJ LENDERS CORP	5	8	2.0	150.0 %	300.0 %
4	4	LONGBRIDGE FINANCIAL	108	470	117.5	0.0 %	-27.1 %	54	18	HIGHTECHLENDING INC	4	47	11.8	-63.6 %	-82.2 %
5	7	FINANCE OF AMERICA R	63	206	51.5	23.5 %	-72.4 %	54	19	HOMEBRIDGE FINANCIAL	4	42	10.5	-73.3 %	-56.7 %
6	6	LIBERTY REVERSE MORT	49	269	67.3	-26.9 %	-75.0 %	54	23	BROKER SOLUTIONS INC	4	36	9.0	0.0 %	-43.8 %
7	8	CHERRY CREEK MORTGAG	35	152	38.0	0.0 %	-55.2 %	54	38	UNIVERSITY BANK	4	25	6.3	0.0 %	
8	1	AMERICAN ADVISORS GR	24	2,588	647.0	-98.6 %	-57.9 %	54	38	NEXA MORTGAGE LLC	4	25	6.3	300.0 %	-39.0 %
9	26	NATIONWIDE EQUITIES	20	33	8.3	150.0 %	-29.8 %	54	43	GUILD MORTGAGE COMPA	4	23	5.8	-60.0 %	-47.7 %
10	10	OPEN MORTGAGE LLC	19	85	21.3	-36.7 %	-44.1 %	54	43	MAGNOLIA BANK INC	4	23	5.8	-33.3 %	-68.5 %
10	12	ALL REVERSE MORTGAGE	19	76	19.0	-13.6 %	-67.5 %	54	62	PARAMOUNT RESIDENTIA	4	15	3.8	-33.3 %	-84.4 %
10	14	ENNKAR INC	19	66	16.5	11.8 %	-84.4 %	54	62	SUMMIT FUNDING INC	4	15	3.8	-20.0 %	87.5 %
13	9	AMERICAN PACIFIC MOR	18	88	22.0	-25.0 %	-33.8 %	54	71	ABSOLUTE HOME MORTGA	4	13	3.3	-20.0 %	-27.8 %
13	11	ADVISORS MORTGAGE GR	18	78	19.5	-10.0 %	-78.4 %	54	71	EVERETT FINANCIAL	4	13	3.3	100.0 %	-51.9 %
15	13	CALCON MUTUAL MORTGA	15	70	17.5	-16.7 %	1,300.0 %	54	83	HOMETOWN LENDERS LLC	4	11	2.8	100.0 %	-66.7 %
16	15	C2 FINANCIAL CORPORA	14	65	16.3	-22.2 %	-4.4 %	54	92	MORIA DEVELOPMENT IN	4	10	2.5	0.0 %	-61.5 %
17	16	CROSSCOUNTRY MORTGAG	13	51	12.8	44.4 %	59.4 %	54	97	GOLDEN EMPIRE MORTGA	4	9	2.3	33.3 %	-10.0 %
18	43	AMERICAN MORTGAGE &	12	23	5.8	100.0 %	-4.2 %	54	110	KRS CAPITAL PARTNERS	4	8	2.0	300.0 %	-61.9 %
19	17	HERITAGE HOME LOANS	11	48	12.0	0.0 %	-73.5 %	54	110	MOUNTAIN AMERICA CRE	4	8	2.0	300.0 %	33.3 %
19	26	VIP MORTGAGE INC	11	33	8.3	57.1 %	-57.7 %	54	125	DRAPER AND KRAMER MO	4	7	1.8	100.0 %	600.0 %
21	20	SENIOR LENDING CORPO	10	39	9.8	-37.5 %	-45.8 %	71	29	PRIMARY RESIDENTIAL	3	28	7.0	-78.6 %	-79.7 %
21	21	CALIVER BEACH MORTGA	10	37	9.3	-37.5 %	48.0 %	71	36	EAST COAST CAPITAL C	3	26	6.5	-50.0 %	-3.7 %
21	32	THE REVERSE MORTGAGE	10	27	6.8	0.0 %	22.7 %	71	49	LAKEVIEW LOAN SERVIC	3	22	5.5	-40.0 %	
21	43	MOVEMENT MORTGAGE LL	10	23	5.8	100.0 %	109.1 %	71	54	MCM HOLDINGS INC	3	17	4.3	-40.0 %	41.7 %
21	43	SUN AMERICAN MORTGAG	10	23	5.8	400.0 %	-84.0 %	71	54	NORTHWEST REVERSE MO	3	17	4.3	50.0 %	-71.2 %
21	54	ATLANTIC AVENUE MORT	10	17	4.3	66.7 %		71	71	BARRETT FINANCIAL GR	3	13	3.3	-40.0 %	-40.9 %
27	23	JET DIRECT FUNDING C	9	36	9.0	28.6 %	-52.0 %	71	71	NORWICH COMMERCIAL G	3	13	3.3	-40.0 %	-23.5 %
27	54	WATERMARK CAPITAL IN	9	17	4.3	200.0 %		71	78	MASON MCDUFFIE MORTG	3	12	3.0	-25.0 %	1,100.0 %
27	59	ALL WESTERN MORTGAGE	9	16	4.0	50.0 %	433.3 %	71	78	C & E FINANCIAL GROU	3	12	3.0	50.0 %	-50.0 %
30	52	UNITED PACIFIC MORTG	8	19	4.8	300.0 %	-51.3 %	71	78	ATLANTIC COAST MORTG	3	12	3.0	50.0 %	-42.9 %
31	25	INTEGRITY 1ST MORTGA	7	34	8.5	-12.5 %	-60.0 %	71	83	DIRECTORS MORTGAGE I	3	11	2.8	200.0 %	-63.3 %
31	32	AMERICAN FINANCIAL N	7	27	6.8	75.0 %	-50.0 %	71	92	SOUTH FLORIDA HOME L	3	10	2.5	50.0 %	900.0 %
31	43	PREMIER MORTGAGE RES	7	23	5.8	40.0 %	-59.6 %	71	97	FIRST FEDERAL SAVING	3	9	2.3	200.0 %	-50.0 %
31	51	MID AMERICA MORTGAGE	7	20	5.0	75.0 %	-81.8 %	71	110	LOANDEPOTCOM	3	8	2.0	0.0 %	-74.2 %
31	78	THE TURNKEY FOUNDATI	7	12	3.0	133.3 %	-33.3 %	71	110	ARK-LA-TEX FINANCIAL	3	8	2.0	50.0 %	700.0 %
36	21	GOODLIFE HOME LOANS	6	37	9.3	50.0 %	-78.1 %	71	110	APPROVAL FIRST HOME	3	8	2.0		-71.4 %
36	28	TOTAL MEDIA MANAGEME	6	30	7.5	-33.3 %	114.3 %	71	125	VERITAS FUNDING LLC	3	7	1.8	200.0 %	-63.2 %
36	29	PREMIER REVERSE MORT	6	28	7.0	-50.0 %	-24.3 %	71	138	ANSWER HOME LOANS IN	3	6	1.5	200.0 %	-40.0 %
36	29	GUARANTEED RATE INC	6	28	7.0	-40.0 %	-22.2 %	71	159	HOMEGROWN FINANCIAL	3	5	1.3	50.0 %	-50.0 %
36	41	AMERICAN FINANCIAL M	6	24	6.0	100.0 %	-71.8 %	71	159	EDGE HOME FINANCE CO	3	5	1.3	50.0 %	66.7 %
36	53	SECURITYNATIONAL MOR	6	18	4.5	0.0 %	-21.7 %	71	159	LEGACY MORTGAGE	3	5	1.3		-16.7 %
42	32	THE FEDERAL SAVINGS	5	27	6.8	-28.6 %	-47.1 %	71	225	DAS ACQUISITION CO L	3	3	0.8	50.0 %	
42	36	ACADEMY MORTGAGE COR	5	26	6.5	-58.3 %	-54.4 %	71	225	INTERNATIONAL CITY M	3	3	0.8		200.0 %
42	38	REVERSE FREEDOM LLC	5	25	6.3	0.0 %	-78.3 %	94	62	TREBOR REVERSE LLC	2	15	3.8	-50.0 %	-31.8 %
42	41	FIRST AMERICAN HOME	5	24	6.0	400.0 %	-61.3 %	94	66	CONTOUR MORTGAGE COR	2	14	3.5	-33.3 %	250.0 %
42	50	LEADER ONE FINANCIAL	5	21	5.3	400.0 %	-48.8 %	94	66	INTERCAP LENDING INC	2	14	3.5	100.0 %	-51.7 %
42	66	NATIONWIDE MORTGAGE	5	14	3.5	0.0 %	0.0 %	94	71	ALPHA MORTGAGE CORPO	2	13	3.3	-50.0 %	-63.9 %
42	66	SENIOR FUNDING ASSOC	5	14	3.5	66.7 %	-66.7 %	94	71	MORTGAGE SOUTH OF TE	2	13	3.3	0.0 %	-51.9 %
42	83	REVERSE MORTGAGE EDU	5	11	2.8	25.0 %	-60.7 %	94	78	E MORTGAGE CAPITAL I	2	12	3.0	-50.0 %	-42.9 %
42	97	THE OCONNELL MARKETI	5	9	2.3	66.7 %		94	83	THE MARKETING FORCE	2	11	2.8	-60.0 %	22.2 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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