

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through May 2023

Next Release Date: Week 4 of August

Sponsored By:

Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Retail
Endorsement Growth

7.4 %

Wholesale
Endorsement Growth

1.9 %

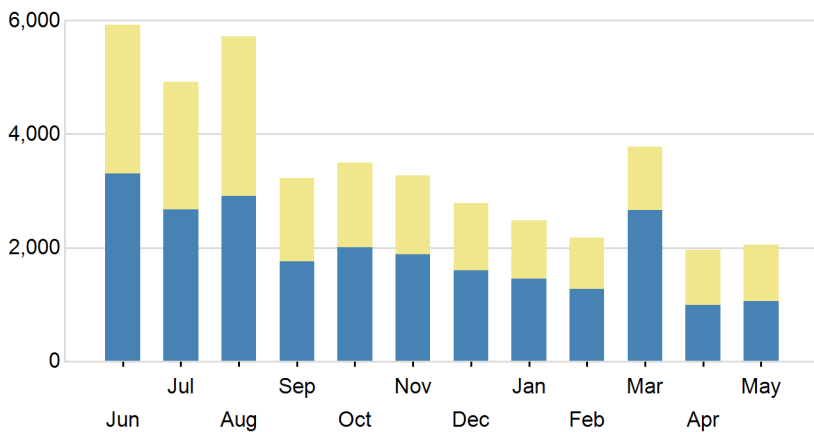
Total
Endorsement Growth

4.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jun	3,304	1.6 %	2,626	4.1 %	5,930	2.7 %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Jan	1,454	-9.4 %	1,030	-12.8 %	2,484	-10.8 %
Feb	1,276	-12.2 %	905	-12.1 %	2,181	-12.2 %
Mar	2,665	108.9 %	1,115	23.2 %	3,780	73.3 %
Apr	991	-62.8 %	969	-13.1 %	1,960	-48.1 %
May	1,064	7.4 %	987	1.9 %	2,051	4.6 %
Total	23,584		18,221		41,805	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,551	1,295	1,259	623	840	720	551	455	480	2,033	32		9,839	23.5%
LONGBRIDGE FINANCIAL LLC	725	945	1,447	441	441	450	492	367	410	344	305	316	6,683	16.0%
MUTUAL OF OMAHA MORTGAGE	580	423	508	469	485	446	471	430	421	481	498	589	5,801	13.9%
FINANCE OF AMERICA REVER	1,134	847	884	542	445	352	244	306	198	212	274	216	5,654	13.5%
LIBERTY REVERSE MORTGAGE	365	249	332	224	263	321	249	213	159	176	160	181	2,892	6.9%
FAIRWAY INDEPENDENT MORT	237	177	293	200	196	200	180	234	93	78	133	133	2,154	5.2%
REVERSE MORTGAGE FUNDING	432	237	313	209	294	287	98	8	1				1,879	4.5%
OPEN MORTGAGE LLC	179	164	162	132	112	102	105	57	60	91	113	123	1,400	3.3%
SOUTH RIVER MORTGAGE LLC	153	136	140	97	81	70	77	41	53	128	153	120	1,249	3.0%
GOODLIFE HOME LOANS	103	138	159	139	96	38	34	59	82	35	35	54	972	2.3%
Total	5,459	4,611	5,497	3,076	3,253	2,986	2,501	2,170	1,957	3,578	1,703	1,732	38,523	92.1%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	8,458	1,381	9,839	-48.7 %	-48.1 %	-48.6 %	86 %	14 %	20.2 %	7.6 %	23.5 %
LONGBRIDGE FINANCIAL LLC	4	1	2	1,862	4,821	6,683	30.6 %	0.2 %	7.1 %	28 %	72 %	4.5 %	26.5 %	16.0 %
MUTUAL OF OMAHA MORTGAGE	2	7	3	5,143	658	5,801	26.9 %	-21.3 %	18.7 %	89 %	11 %	12.3 %	3.6 %	13.9 %
FINANCE OF AMERICA REVERS	7	2	4	1,217	4,437	5,654	-37.6 %	-36.9 %	-37.1 %	22 %	78 %	2.9 %	24.4 %	13.5 %
LIBERTY REVERSE MORTGAGE	5	3	5	1,298	1,594	2,892	-55.2 %	-38.8 %	-47.5 %	45 %	55 %	3.1 %	8.7 %	6.9 %
FAIRWAY INDEPENDENT MORTG	3	6	6	2,154	0	2,154	-0.4 %	NaN	-0.4 %	100 %	0 %	5.2 %		5.2 %
REVERSE MORTGAGE FUNDING	8	6	7	892	987	1,879	-71.8 %	-67.4 %	-69.6 %	47 %	53 %	2.1 %	5.4 %	4.5 %
OPEN MORTGAGE LLC	16	5	8	312	1,088	1,400	-35.4 %	-41.0 %	-39.8 %	22 %	78 %	0.7 %	6.0 %	3.3 %
SOUTH RIVER MORTGAGE LLC	6	9	9	1,249	0	1,249	-29.3 %	NaN	-29.3 %	100 %	0 %	3.0 %		3.0 %
GOODLIFE HOME LOANS	13	8	10	419	553	972	-16.0 %	254.5 %	48.4 %	43 %	57 %	1.0 %	3.0 %	2.3 %
Total				23,004	15,519	38,523	-34.0 %	-32.5 %	-33.4 %	60 %	40 %	55.0 %	85.2 %	92.1 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	3	5,143	658	5,801	1,090	-178	912	89 %	11 %	12.3 %	3.6 %	13.9 %
LONGBRIDGE FINANCIAL LLC	4	1	2	1,862	4,821	6,683	436	8	444	28 %	72 %	4.5 %	26.5 %	16.0 %
CALCON MUTUAL MORTGAGE LL	41		46	114	0	114	103	0	103	100 %	0 %	0.3 %		0.3 %
CROSSCOUNTRY MORTGAGE	30		34	146	0	146	75	0	75	100 %	0 %	0.3 %		0.3 %
MIDWEST EQUITY MORTGAGE	36		41	118	0	118	74	0	74	100 %	0 %	0.3 %		0.3 %
Total				7,383	5,479	12,862	1,778	-170	1,608	57 %	43 %	17.7 %	30.1 %	30.8 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GOODLIFE HOME LOANS	13	8	10	419	553	972	-80	397	317	43 %	57 %	1.0 %	3.0 %	2.3 %
CHERRY CREEK MORTGAGE CO	9	13	11	609	294	903	-66	169	103	67 %	33 %	1.5 %	1.6 %	2.2 %
PLAZA HOME MORTGAGE INC	202	11	17	17	426	443	3	110	113	4 %	96 %	0.0 %	2.3 %	1.1 %
MCM HOLDINGS INC	52	14	22	75	221	296	-18	85	67	25 %	75 %	0.2 %	1.2 %	0.7 %
SMARTFI HOME LOANS LLC	125	16	47	28	85	113	23	85	108	25 %	75 %	0.1 %	0.5 %	0.3 %
Total				1,148	1,579	2,727	-138	846	708	42 %	58 %	2.7 %	8.7 %	6.5 %

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Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	410	42 %
FINANCE OF AMERICA REVERSE LLC	783	38 %
LIBERTY REVERSE MORTGAGE	316	23 %
AMERICAN ADVISORS GROUP	311	22 %
OPEN MORTGAGE LLC	115	35 %
REVERSE MORTGAGE FUNDING LLC	234	15 %
MUTUAL OF OMAHA MORTGAGE INC	194	18 %
GOODLIFE HOME LOANS	32	31 %
MONEY HOUSE INC	104	17 %
MID AMERICA MORTGAGE INC	104	28 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET

rmi FIND OPPORTUNITY FASTER

Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through May 2023

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	8,458	1,381	9,839	20.2%	7.6%	23.5%	44	51	PARAMOUNT RESIDENTIA	98	0	98	0.2%	0.0%	0.2%					
4	1	2	LONGBRIDGE FINANCIAL	1,862	4,821	6,683	4.5%	26.5%	16.0%	45	52	NORTHWEST REVERSE MO	97	0	97	0.2%	0.0%	0.2%					
2	7	3	MUTUAL OF OMAHA MORT	5,143	658	5,801	12.3%	3.6%	13.9%	46	53	GUILD MORTGAGE COMPA	95	0	95	0.2%	0.0%	0.2%					
7	2	4	FINANCE OF AMERICA R	1,217	4,437	5,654	2.9%	24.4%	13.5%	59	20	NATIONWIDE EQUITIES	68	23	91	0.2%	0.1%	0.2%					
5	3	5	LIBERTY REVERSE MORT	1,298	1,594	2,892	3.1%	8.7%	6.9%	47	55	EAST COAST CAPITAL C	88	0	88	0.2%	0.0%	0.2%					
3	6	6	FAIRWAY INDEPENDENT	2,154	0	2,154	5.2%	0.0%	5.2%	49	56	GUARANTEED RATE INC	82	0	82	0.2%	0.0%	0.2%					
8	6	7	REVERSE MORTGAGE FUN	892	987	1,879	2.1%	5.4%	4.5%	50	57	LEADER ONE FINANCIAL	78	0	78	0.2%	0.0%	0.2%					
16	5	8	OPEN MORTGAGE LLC	312	1,088	1,400	0.7%	6.0%	3.3%	50	57	THRIVE MORTGAGE LLC	78	0	78	0.2%	0.0%	0.2%					
6	9	9	SOUTH RIVER MORTGAGE	1,249	0	1,249	3.0%	0.0%	3.0%	52	59	BAY EQUITY LLC	75	0	75	0.2%	0.0%	0.2%					
13	8	10	GOODLIFE HOME LOANS	419	553	972	1.0%	3.0%	2.3%	54	60	MORTGAGE SOUTH OF TE	72	0	72	0.2%	0.0%	0.2%					
9	13	11	CHERRY CREEK MORTGAG	609	294	903	1.5%	1.6%	2.2%	55	61	C & E FINANCIAL GROU	71	0	71	0.2%	0.0%	0.2%					
33	10	12	MID AMERICA MORTGAGE	123	487	610	0.3%	2.7%	1.5%	76	22	UNIVERSITY BANK	55	16	71	0.1%	0.1%	0.2%					
19	12	13	HIGHTECHLENDING INC	243	310	553	0.6%	1.7%	1.3%	56	63	GOLDEN YEARS MORTGAG	70	0	70	0.2%	0.0%	0.2%					
285	9	14	MONEY HOUSE INC	10	529	539	0.0%	2.9%	1.3%	56	63	ALLIED FIRST BANK SB	70	0	70	0.2%	0.0%	0.2%					
10	15	15	ENNKAR INC	499	0	499	1.2%	0.0%	1.2%	56	63	BANK OF ENGLAND	70	0	70	0.2%	0.0%	0.2%					
11	16	16	FINANCE OF AMERICA M	495	0	495	1.2%	0.0%	1.2%	59	66	MOVEMENT MORTGAGE LL	68	0	68	0.2%	0.0%	0.2%					
202	11	17	PLAZA HOME MORTGAGE	17	426	443	0.0%	2.3%	1.1%	61	67	GENEVA FINANCIAL LLC	66	0	66	0.2%	0.0%	0.2%					
12	18	18	ALL REVERSE MORTGAGE	430	0	430	1.0%	0.0%	1.0%	61	67	HOMETOWN LENDERS LLC	66	0	66	0.2%	0.0%	0.2%					
14	19	19	PREMIUM SECURITY INC	403	0	403	1.0%	0.0%	1.0%	63	69	ALPHA MORTGAGE CORPO	65	0	65	0.2%	0.0%	0.2%					
15	20	20	ADVISORS MORTGAGE GR	339	0	339	0.8%	0.0%	0.8%	63	69	ATLANTIC COAST MORTG	65	0	65	0.2%	0.0%	0.2%					
17	21	21	AMERICAN PACIFIC MOR	308	0	308	0.7%	0.0%	0.7%	309	18	LAND-HOME FINANCIAL	9	55	64	0.0%	0.3%	0.2%					
52	14	22	MCM HOLDINGS INC	75	221	296	0.2%	1.2%	0.7%	65	71	E MORTGAGE CAPITAL I	64	0	64	0.2%	0.0%	0.2%					
18	23	23	HERITAGE HOME LOANS	270	0	270	0.6%	0.0%	0.6%	66	73	TREBOR REVERSE LLC	63	0	63	0.2%	0.0%	0.2%					
20	24	24	C2 FINANCIAL CORPORA	221	0	221	0.5%	0.0%	0.5%	67	74	REVERSE MORTGAGE EDU	62	0	62	0.1%	0.0%	0.1%					
21	25	25	HOMEBRIDGE FINANCIAL	216	0	216	0.5%	0.0%	0.5%	67	74	INNOVATIVE MORTGAGE	62	0	62	0.1%	0.0%	0.1%					
22	23	26	VIP MORTGAGE INC	174	1	175	0.4%	0.0%	0.4%	69	76	DIRECTORS MORTGAGE I	61	0	61	0.1%	0.0%	0.1%					
23	27	27	AMERICAN FINANCIAL N	168	0	168	0.4%	0.0%	0.4%	69	76	LAKEVIEW LOAN SERVIC	61	0	61	0.1%	0.0%	0.1%					
24	28	28	PRIMARY RESIDENTIAL	164	0	164	0.4%	0.0%	0.4%	71	78	THE REVERSE MORTGAGE	60	0	60	0.1%	0.0%	0.1%					
24	28	28	AMERICAN FINANCIAL M	164	0	164	0.4%	0.0%	0.4%	71	78	BARRETT FINANCIAL GR	60	0	60	0.1%	0.0%	0.1%					
26	30	30	FIRST AMERICAN HOME	163	0	163	0.4%	0.0%	0.4%	73	80	UNITED PACIFIC MORTG	59	0	59	0.1%	0.0%	0.1%					
27	31	31	SUN AMERICAN MORTGAG	158	0	158	0.4%	0.0%	0.4%	73	80	EVERETT FINANCIAL	59	0	59	0.1%	0.0%	0.1%					
28	32	32	REVERSE FREEDOM LLC	157	0	157	0.4%	0.0%	0.4%	75	82	KEY CITY LENDING INC	56	0	56	0.1%	0.0%	0.1%					
29	33	33	BROKER SOLUTIONS INC	149	0	149	0.4%	0.0%	0.4%	76	83	JACK TENOLD LLC	55	0	55	0.1%	0.0%	0.1%					
30	34	34	CROSSCOUNTRY MORTGAG	146	0	146	0.3%	0.0%	0.3%	76	83	NUDGE FUNDING LLC	55	0	55	0.1%	0.0%	0.1%					
31	35	35	SENIOR LENDING CORPO	138	0	138	0.3%	0.0%	0.3%	79	85	SENIOR FUNDING ASSOC	53	0	53	0.1%	0.0%	0.1%					
47	19	36	TOTAL MEDIA MANAGEME	88	49	137	0.2%	0.3%	0.3%	79	85	DATA MORTGAGE DBA ES	53	0	53	0.1%	0.0%	0.1%					
32	37	37	CALIVER BEACH MORTGA	129	0	129	0.3%	0.0%	0.3%	79	85	SECURITYNATIONAL MOR	53	0	53	0.1%	0.0%	0.1%					
202	15	38	SUN WEST MORTGAGE CO	17	108	125	0.0%	0.6%	0.3%	82	88	ACCESS REVERSE MORTG	52	0	52	0.1%	0.0%	0.1%					
33	39	39	THE FEDERAL SAVINGS	123	0	123	0.3%	0.0%	0.3%	82	88	INNOVATIVE REAL ESTA	52	0	52	0.1%	0.0%	0.1%					
35	40	40	INTEGRITY 1ST MORTGA	119	0	119	0.3%	0.0%	0.3%	82	88	KRS CAPITAL PARTNERS	52	0	52	0.1%	0.0%	0.1%					
36	41	41	JET DIRECT FUNDING C	118	0	118	0.3%	0.0%	0.3%	82	88	TJC MORTGAGE INC	52	0	52	0.1%	0.0%	0.1%					
36	41	41	MIDWEST EQUITY MORTG	118	0	118	0.3%	0.0%	0.3%	82	88	FRONTIER LOAN GROUP	52	0	52	0.1%	0.0%	0.1%					
38	43	43	MAGNOLIA BANK INC	116	0	116	0.3%	0.0%	0.3%	87	93	AMERICAN MORTGAGE &	51	0	51	0.1%	0.0%	0.1%					
38	43	43	NEXA MORTGAGE LLC	116	0	116	0.3%	0.0%	0.3%	88	94	AMERIFIRST FINANCIAL	50	0	50	0.1%	0.0%	0.1%					
40	45	45	PREMIER MORTGAGE RES	115	0	115	0.3%	0.0%	0.3%	89	95	CONTOUR MORTGAGE COR	49	0	49	0.1%	0.0%	0.1%					
41	46	46	CALCON MUTUAL MORTGA	114	0	114	0.3%	0.0%	0.3%	138	20	MIDWEST LOAN SOLUTIO	25	23	48	0.1%	0.1%	0.1%					
42	47	47	PREMIER REVERSE MORT	113	0	113	0.3%	0.0%	0.3%	90	97	FSI MORTGAGE LLC	46	0	46	0.1%	0.0%	0.1%					
125	16	47	SMARTFI HOME LOANS L	28	85	113	0.1%	0.5%	0.3%	91	98	INTERCAP LENDING INC	45	0	45	0.1%	0.0%	0.1%					
102	17	49	TRUST MORTGAGE LENDI	36	74	110	0.1%	0.4%	0.3%	92	99	UNIVERSAL LENDING CO	44	0	44	0.1%	0.0%	0.1%					
43	50	50	ACADEMY MORTGAGE COR	104	0	104	0.2%	0.0%	0.2%	93	100	OPULENCE FUNDING LLC	42	0	42	0.1%	0.0%	0.1%					

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - May 2023 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	2	MUTUAL OF OMAHA MORT	504	2,133	426.6	14.8 %	4.7 %	42	95	UNITED AMERICAN MORT	6	11	2.2	500.0 %	-45.0 %
2	3	FAIRWAY INDEPENDENT	133	671	134.2	0.0 %	-46.7 %	42	154	JAMES B NUTTER AND C	6	6	1.2		100.0 %
3	5	SOUTH RIVER MORTGAGE	120	495	99.0	-21.6 %	-38.4 %	53	35	TOTAL MEDIA MANAGEME	5	35	7.0	-16.7 %	34.6 %
4	4	LONGBRIDGE FINANCIAL	95	565	113.0	-12.0 %	-26.6 %	53	47	MAGNOLIA BANK INC	5	28	5.6	25.0 %	-66.3 %
5	7	FINANCE OF AMERICA R	69	275	55.0	9.5 %	-72.3 %	53	47	GUILD MORTGAGE COMPA	5	28	5.6	25.0 %	-50.0 %
6	6	LIBERTY REVERSE MORT	57	326	65.2	16.3 %	-75.4 %	53	50	LAKEVIEW LOAN SERVIC	5	27	5.4	66.7 %	
7	8	CHERRY CREEK MORTGAG	30	182	36.4	-14.3 %	-54.2 %	53	56	TREBOR REVERSE LLC	5	20	4.0	150.0 %	-28.6 %
8	10	ADVISORS MORTGAGE GR	23	101	20.2	27.8 %	-76.8 %	53	73	OPULENCE FUNDING LLC	5	16	3.2	150.0 %	-64.4 %
9	14	C2 FINANCIAL CORPORA	22	87	17.4	57.1 %	1.2 %	53	154	WATERSTONE MORTGAGE	5	6	1.2		200.0 %
10	13	CALCON MUTUAL MORTGA	19	89	17.8	26.7 %	1,383.3 %	60	27	JET DIRECT FUNDING C	4	40	8.0	-55.6 %	-57.0 %
11	9	OPEN MORTGAGE LLC	17	102	20.4	-10.5 %	-39.6 %	60	59	PARAMOUNT RESIDENTIA	4	19	3.8	0.0 %	-85.2 %
11	12	ALL REVERSE MORTGAGE	17	93	18.6	-10.5 %	-67.5 %	60	59	THRIVE MORTGAGE LLC	4	19	3.8	300.0 %	-20.8 %
13	40	ALL WESTERN MORTGAGE	16	32	6.4	77.8 %	700.0 %	60	65	ALLIED FIRST BANK SB	4	18	3.6		-66.0 %
14	15	ENNKAR INC	15	81	16.2	-21.1 %	-85.0 %	60	73	MASON MCDUFFIE MORTG	4	16	3.2	33.3 %	700.0 %
14	16	CROSSCOUNTRY MORTGAG	15	66	13.2	15.4 %	57.1 %	60	76	BANK OF ENGLAND	4	15	3.0	300.0 %	-69.4 %
14	20	CALIVER BEACH MORTGA	15	52	10.4	50.0 %	48.6 %	60	86	BAY EQUITY LLC	4	13	2.6	300.0 %	-77.6 %
17	22	NATIONWIDE EQUITIES	14	47	9.4	-30.0 %	-13.0 %	60	89	PULTE MORTGAGE LLC	4	12	2.4	100.0 %	-14.3 %
17	26	THE FEDERAL SAVINGS	14	41	8.2	180.0 %	-40.6 %	60	95	ACCESS REVERSE MORTG	4	11	2.2	300.0 %	-76.1 %
19	29	REVERSE FREEDOM LLC	13	38	7.6	160.0 %	-76.7 %	60	109	CMG MORTGAGE INC	4	10	2.0		-28.6 %
19	32	MOVEMENT MORTGAGE LL	13	36	7.2	30.0 %	125.0 %	60	131	J VIRGIL INC	4	8	1.6		-20.0 %
21	18	HOMEBRIDGE FINANCIAL	12	54	10.8	200.0 %	-55.7 %	71	54	PREMIER MORTGAGE RES	3	26	5.2	-57.1 %	-61.8 %
21	23	VIP MORTGAGE INC	12	45	9.0	9.1 %	-55.4 %	71	55	UNITED PACIFIC MORTG	3	22	4.4	-62.5 %	-56.0 %
21	31	NEXA MORTGAGE LLC	12	37	7.4	200.0 %	-28.8 %	71	56	NORTHWEST REVERSE MO	3	20	4.0	0.0 %	-72.2 %
21	45	ATLANTIC AVENUE MORT	12	29	5.8	20.0 %		71	59	INNOVATIVE MORTGAGE	3	19	3.8	200.0 %	46.2 %
25	23	INTEGRITY 1ST MORTGA	11	45	9.0	57.1 %	-57.5 %	71	67	NATIONWIDE MORTGAGE	3	17	3.4	-40.0 %	-15.0 %
25	29	THE REVERSE MORTGAGE	11	38	7.6	10.0 %	46.2 %	71	67	CONTOUR MORTGAGE COR	3	17	3.4	50.0 %	183.3 %
27	11	AMERICAN PACIFIC MOR	10	98	19.6	-44.4 %	-39.5 %	71	86	AMERICAS MORTGAGE RE	3	13	2.6	50.0 %	-7.1 %
27	36	AMERICAN FINANCIAL M	10	34	6.8	66.7 %	-66.7 %	71	89	NOVA FINANCIAL & INV	3	12	2.4	200.0 %	20.0 %
27	50	WATERMARK CAPITAL IN	10	27	5.4	11.1 %		71	95	KRS CAPITAL PARTNERS	3	11	2.2	-25.0 %	-56.0 %
30	21	SENIOR LENDING CORPO	9	48	9.6	-10.0 %	-46.7 %	71	95	ARK-LA-TEX FINANCIAL	3	11	2.2	0.0 %	266.7 %
30	45	MID AMERICA MORTGAGE	9	29	5.8	28.6 %	-77.9 %	71	95	CORNERSTONE MORTGAGE	3	11	2.2	50.0 %	-50.0 %
32	17	HERITAGE HOME LOANS	8	56	11.2	-27.3 %	-73.6 %	71	95	TRUST MORTGAGE LENDI	3	11	2.2	200.0 %	-42.1 %
32	32	PREMIER REVERSE MORT	8	36	7.2	33.3 %	-23.4 %	71	109	APEX MORTGAGE	3	10	2.0	200.0 %	-28.6 %
32	32	GUARANTEED RATE INC	8	36	7.2	33.3 %	-21.7 %	71	109	TOWNEBANK	3	10	2.0	200.0 %	-23.1 %
32	40	FIRST AMERICAN HOME	8	32	6.4	60.0 %	-54.3 %	71	121	NFM INC	3	9	1.8		800.0 %
32	42	AMERICAN MORTGAGE &	8	31	6.2	-33.3 %	0.0 %	71	154	MIDWESTONE BANK	3	6	1.2	200.0 %	-14.3 %
32	56	E MORTGAGE CAPITAL I	8	20	4.0	300.0 %	-31.0 %	71	154	FULCRUM HOME LOANS L	3	6	1.2	200.0 %	100.0 %
38	18	HIGHTECHLENDING INC	7	54	10.8	75.0 %	-83.0 %	71	154	KELLY MORTGAGE INC	3	6	1.2		-92.5 %
38	38	EAST COAST CAPITAL C	7	33	6.6	133.3 %	0.0 %	71	154	KEY HOME LENDING LLC	3	6	1.2		100.0 %
38	44	SUN AMERICAN MORTGAG	7	30	6.0	-30.0 %	-83.1 %	71	226	AAA NORTHEAST BANK	3	4	0.8		-73.3 %
38	59	ATLANTIC COAST MORTG	7	19	3.8	133.3 %	-32.1 %	71	226	MORTGAGE NAVIGATORS	3	4	0.8		-73.3 %
42	25	BROKER SOLUTIONS INC	6	42	8.4	50.0 %	-42.5 %	71	272	1ST FINANCIAL MORTGA	3	3	0.6		
42	36	PRIMARY RESIDENTIAL	6	34	6.8	100.0 %	-80.3 %	93	28	GOODLIFE HOME LOANS	2	39	7.8	-66.7 %	-77.6 %
42	38	AMERICAN FINANCIAL N	6	33	6.6	-14.3 %	-52.2 %	93	47	ACADEMY MORTGAGE COR	2	28	5.6	-60.0 %	-60.0 %
42	42	UNIVERSITY BANK	6	31	6.2	50.0 %		93	67	SUMMIT FUNDING INC	2	17	3.4	-50.0 %	54.5 %
42	50	LEADER ONE FINANCIAL	6	27	5.4	20.0 %	-47.1 %	93	76	NORWICH COMMERCIAL G	2	15	3.0	-33.3 %	-25.0 %
42	59	BARRETT FINANCIAL GR	6	19	3.8	100.0 %	-36.7 %	93	76	PACIFIC RESIDENTIAL	2	15	3.0		150.0 %
42	59	MORTGAGE SOUTH OF TE	6	19	3.8	200.0 %	-36.7 %	93	81	C & E FINANCIAL GROU	2	14	2.8	-33.3 %	-41.7 %
42	67	DIRECTORS MORTGAGE I	6	17	3.4	100.0 %	-54.1 %	93	86	REVERSE MORTGAGE EDU	2	13	2.6	-60.0 %	-62.9 %
42	81	LOANDEPOTCOM	6	14	2.8	100.0 %	-58.8 %	93	89	SOUTH FLORIDA HOME L	2	12	2.4	-33.3 %	1,100.0 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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