

HECM Lenders (FHA Approved Only)

Industry Overview

HECMs Endorsed through July 2023

Next Release Date: Week 1 of September

Sponsored By:

Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Endorsement Growth Change

9.4 %

Competition Growth

-5.4 %

Active Lender Change

-6

Figures above reflect change from prior month

PERFORMANCE

| Rank/Region | 08/22 | 09/22 | 10/22 | 11/22 | 12/22 | 01/23 | 02/23 | 03/23 | 04/23 | 05/23 | 06/23 | 07/23 | Trend |
|-----------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|
| 1 Pacific/Hawaii | 2,025 | 1,007 | 1,056 | 1,010 | 780 | 646 | 605 | 893 | 567 | 587 | 700 | 738 | ▲ |
| 2 Southeast/Caribbean | 1,045 | 683 | 625 | 622 | 614 | 566 | 488 | 914 | 439 | 475 | 575 | 645 | ▲ |
| 3 Southwest | 494 | 314 | 354 | 338 | 272 | 251 | 225 | 473 | 210 | 189 | 275 | 322 | ▲ |
| 4 Rocky Mountain | 588 | 390 | 403 | 346 | 281 | 257 | 205 | 301 | 187 | 198 | 230 | 220 | ▼ |
| 5 Northwest/Alaska | 654 | 294 | 374 | 361 | 298 | 226 | 192 | 296 | 168 | 174 | 217 | 221 | ▲ |
| 6 Midwest | 289 | 153 | 218 | 179 | 164 | 168 | 133 | 282 | 118 | 128 | 173 | 221 | ▲ |
| 7 Mid-Atlantic | 218 | 139 | 164 | 136 | 142 | 132 | 124 | 252 | 96 | 110 | 132 | 161 | ▲ |
| 8 New York/New Jersey | 180 | 120 | 132 | 116 | 92 | 114 | 84 | 183 | 86 | 69 | 122 | 112 | ▼ |
| 9 New England | 156 | 90 | 123 | 121 | 92 | 81 | 91 | 121 | 67 | 92 | 86 | 105 | ▲ |
| 10 Great Plains | 78 | 45 | 55 | 43 | 51 | 48 | 38 | 74 | 25 | 31 | 51 | 57 | ▲ |
| Total | 5,727 | 3,235 | 3,504 | 3,272 | 2,786 | 2,489 | 2,185 | 3,789 | 1,963 | 2,053 | 2,561 | 2,802 | ▲ |

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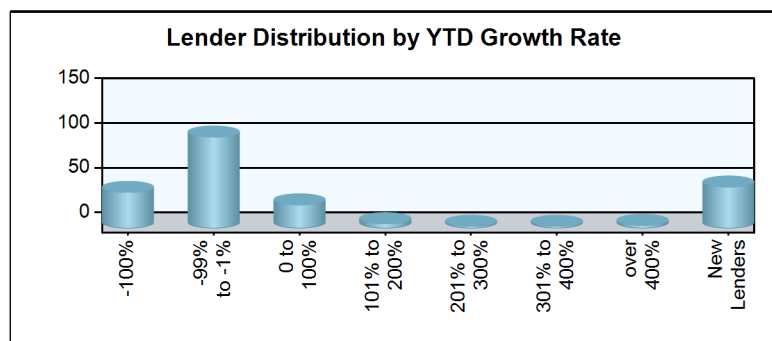
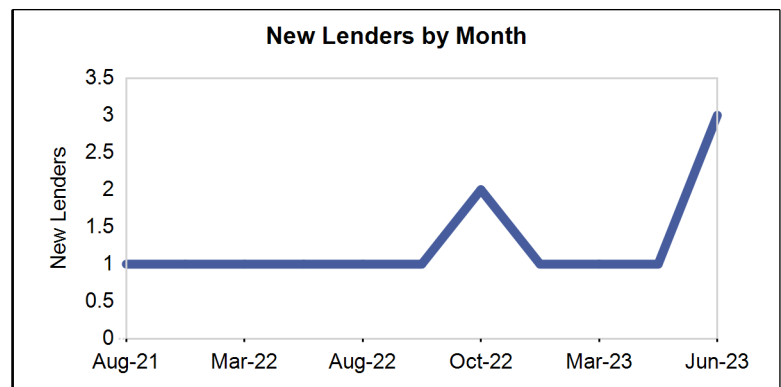
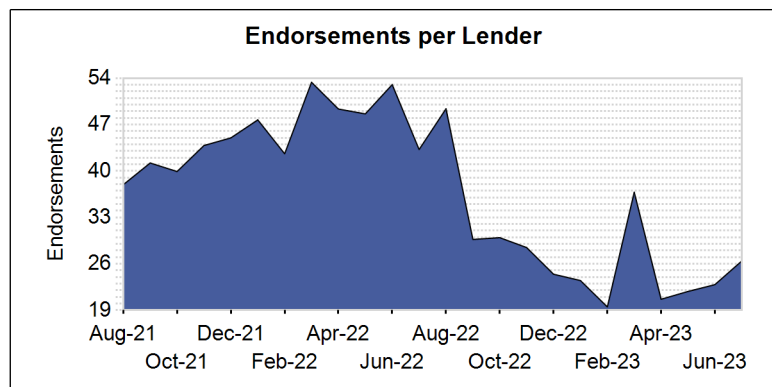
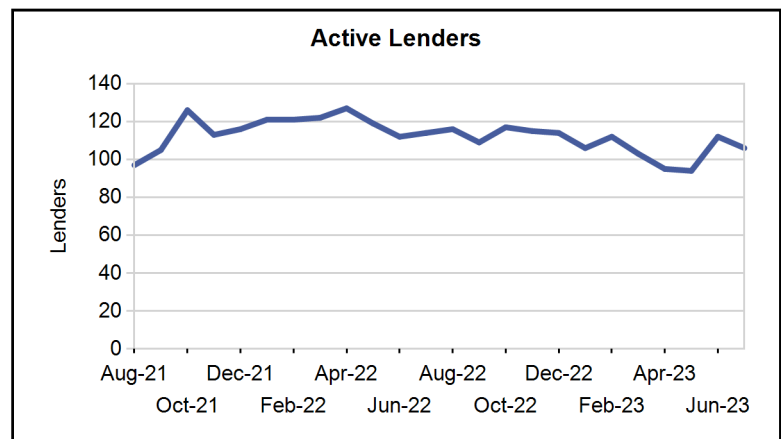
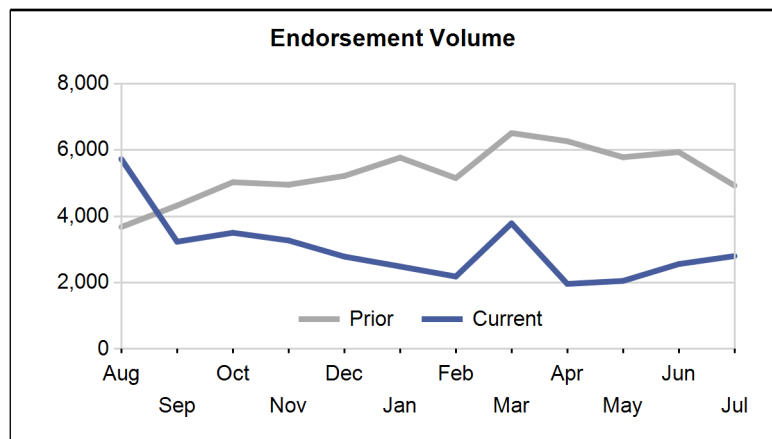
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Competition

Top 10 Lenders

| Rank / Lender | 08/22 | 09/22 | 10/22 | 11/22 | 12/22 | 01/23 | 02/23 | 03/23 | 04/23 | 05/23 | 06/23 | 07/23 | Total | Trend |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|-------|
| 1 AMERICAN ADVISORS GROUP | 1,222 | 609 | 812 | 688 | 526 | 447 | 468 | 1,970 | 29 | | 57 | 351 | 7,179 | ▲ |
| 2 MUTUAL OF OMAHA MORTGAGE INC | 504 | 467 | 479 | 439 | 463 | 428 | 418 | 472 | 488 | 567 | 499 | 599 | 5,823 | ▲ |
| 3 LONGBRIDGE FINANCIAL LLC | 931 | 264 | 285 | 294 | 321 | 244 | 300 | 241 | 225 | 238 | 245 | 285 | 3,873 | ▲ |
| 4 FINANCE OF AMERICA REVERSE LLC | 498 | 277 | 220 | 186 | 118 | 182 | 127 | 144 | 189 | 166 | 695 | 661 | 3,463 | ▼ |
| 5 LIBERTY REVERSE MORTGAGE | 274 | 181 | 205 | 260 | 185 | 157 | 117 | 140 | 125 | 132 | 137 | 134 | 2,047 | ▼ |
| 6 FAIRWAY INDEPENDENT MORTGAGE CORPORATION | 294 | 201 | 196 | 200 | 180 | 234 | 93 | 78 | 133 | 133 | 114 | 110 | 1,966 | ▼ |
| 7 OPEN MORTGAGE LLC | 162 | 132 | 112 | 103 | 106 | 57 | 60 | 90 | 112 | 119 | 76 | 55 | 1,184 | ▼ |
| 8 REVERSE MORTGAGE FUNDING LLC | 297 | 198 | 269 | 263 | 93 | 8 | 1 | | | | | | 1,129 | ▼ |
| 9 CHERRY CREEK MORTGAGE CO INC | 53 | 61 | 70 | 75 | 61 | 64 | 36 | 79 | 126 | 94 | 127 | 23 | 869 | ▼ |
| 10 GOODLIFE HOME LOANS | 136 | 129 | 71 | 31 | 27 | 41 | 59 | 27 | 31 | 47 | 3 | 9 | 611 | ▲ |
| Top 10 SubTotal | 4,371 | 2,519 | 2,719 | 2,539 | 2,080 | 1,862 | 1,679 | 3,241 | 1,458 | 1,496 | 1,953 | 2,227 | 28,144 | ▼ |
| Industry Total | 5,727 | 3,235 | 3,504 | 3,272 | 2,786 | 2,489 | 2,185 | 3,789 | 1,963 | 2,053 | 2,561 | 2,802 | 36,366 | ▲ |



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LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET

rmi FIND OPPORTUNITY FASTER

Market Performance

| Market | YTD Volume 2023 | YTD Volume 2022 | Chg % | Active Lenders 2023 | Active Lenders 2022 | Chg % | Volume / Lender 2023 | Volume / Lender 2022 | Chg % |
|----------------------------|-----------------|-----------------|----------------|---------------------|---------------------|---------------|----------------------|----------------------|----------------|
| Great Plains | | | | | | | | | |
| KANSAS CITY | 99 | 174 | -43.1 % | 12 | 18 | -33.3 % | 3.0 | 3.2 | -4.6 % |
| TOPEKA | 74 | 66 | 12.1 % | 12 | 12 | 0.0 % | 2.4 | 1.6 | 56.5 % |
| ST. LOUIS | 59 | 98 | -39.8 % | 14 | 15 | -6.7 % | 1.9 | 2.4 | -22.7 % |
| DES MOINES | 49 | 50 | -2.0 % | 9 | 10 | -10.0 % | 2.0 | 1.9 | 8.7 % |
| OMAHA | 43 | 81 | -46.9 % | 8 | 11 | -27.3 % | 2.2 | 2.4 | -9.4 % |
| Region Total | 324 | 469 | -30.9 % | 25 | 27 | -7.4 % | 4.7 | 5.1 | -9.0 % |
| Mid-Atlantic | | | | | | | | | |
| PHILADELPHIA | 313 | 401 | -21.9 % | 33 | 37 | -10.8 % | 3.7 | 3.8 | -3.4 % |
| RICHMOND | 279 | 455 | -38.7 % | 26 | 33 | -21.2 % | 3.5 | 4.0 | -13.9 % |
| BALTIMORE | 143 | 228 | -37.3 % | 23 | 26 | -11.5 % | 2.2 | 3.0 | -25.9 % |
| WASH. D.C. | 117 | 266 | -56.0 % | 19 | 29 | -34.5 % | 2.2 | 3.3 | -34.9 % |
| PITTSBURGH | 74 | 109 | -32.1 % | 13 | 15 | -13.3 % | 2.5 | 3.1 | -19.3 % |
| WILMINGTON | 56 | 80 | -30.0 % | 12 | 14 | -14.3 % | 2.1 | 2.0 | 1.8 % |
| CHARLESTON | 25 | 33 | -24.2 % | 7 | 10 | -30.0 % | 2.1 | 1.6 | 29.4 % |
| Region Total | 1,007 | 1,572 | -35.9 % | 56 | 59 | -5.1 % | 6.1 | 7.6 | -19.5 % |
| Midwest | | | | | | | | | |
| INDIANAPOLIS | 196 | 300 | -34.7 % | 19 | 18 | 5.6 % | 3.6 | 4.4 | -18.3 % |
| CHICAGO | 179 | 285 | -37.2 % | 25 | 28 | -10.7 % | 2.8 | 2.8 | -1.1 % |
| COLUMBUS | 165 | 176 | -6.3 % | 12 | 17 | -29.4 % | 4.6 | 4.0 | 16.9 % |
| MINN. ST. PAUL | 160 | 286 | -44.1 % | 17 | 23 | -26.1 % | 2.5 | 3.6 | -30.2 % |
| MILWAUKEE | 111 | 179 | -38.0 % | 16 | 14 | 14.3 % | 2.4 | 3.4 | -29.8 % |
| CLEVELAND | 109 | 160 | -31.9 % | 18 | 21 | -14.3 % | 2.5 | 2.8 | -11.6 % |
| DETROIT | 94 | 181 | -48.1 % | 13 | 18 | -27.8 % | 3.0 | 3.3 | -9.5 % |
| GRAND RAPIDS | 94 | 194 | -51.5 % | 13 | 17 | -23.5 % | 2.5 | 3.7 | -33.9 % |
| CINCINNATI | 56 | 78 | -28.2 % | 12 | 14 | -14.3 % | 2.6 | 2.2 | 15.7 % |
| FLINT | 30 | 27 | 11.1 % | 10 | 7 | 42.9 % | 1.6 | 1.8 | -10.7 % |
| SPRINGFIELD | 29 | 42 | -31.0 % | 5 | 9 | -44.4 % | 1.9 | 2.5 | -22.1 % |
| Region Total | 1,223 | 1,908 | -35.9 % | 46 | 48 | -4.2 % | 8.7 | 10.7 | -18.0 % |
| New England | | | | | | | | | |
| BOSTON | 279 | 404 | -30.9 % | 23 | 22 | 4.5 % | 4.0 | 5.3 | -25.1 % |
| HARTFORD | 157 | 152 | 3.3 % | 18 | 16 | 12.5 % | 3.3 | 2.7 | 23.3 % |
| BANGOR | 73 | 112 | -34.8 % | 8 | 12 | -33.3 % | 2.6 | 2.5 | 7.9 % |
| MANCHESTER | 69 | 110 | -37.3 % | 13 | 12 | 8.3 % | 1.9 | 2.9 | -36.3 % |
| PROVIDENCE | 44 | 63 | -30.2 % | 8 | 12 | -33.3 % | 1.6 | 1.9 | -18.7 % |
| BURLINGTON | 21 | 30 | -30.0 % | 5 | 7 | -28.6 % | 1.4 | 2.3 | -38.9 % |
| Region Total | 643 | 871 | -26.2 % | 36 | 30 | 20.0 % | 6.2 | 7.9 | -21.4 % |
| New York/New Jersey | | | | | | | | | |
| NEW YORK | 291 | 556 | -47.7 % | 25 | 29 | -13.8 % | 3.6 | 4.0 | -10.5 % |
| NEWARK | 217 | 319 | -32.0 % | 31 | 35 | -11.4 % | 2.6 | 3.0 | -14.4 % |
| CAMDEN | 174 | 278 | -37.4 % | 26 | 37 | -29.7 % | 2.5 | 2.8 | -11.5 % |
| ALBANY | 49 | 78 | -37.2 % | 11 | 14 | -21.4 % | 1.6 | 2.2 | -25.6 % |
| BUFFALO | 39 | 43 | -9.3 % | 9 | 9 | 0.0 % | 1.9 | 2.0 | -2.9 % |
| Region Total | 770 | 1,274 | -39.6 % | 46 | 50 | -8.0 % | 4.7 | 6.0 | -22.7 % |
| Northwest/Alaska | | | | | | | | | |
| SEATTLE | 568 | 1,830 | -69.0 % | 52 | 49 | 6.1 % | 3.6 | 8.0 | -55.3 % |
| PORTLAND | 449 | 1,337 | -66.4 % | 45 | 47 | -4.3 % | 3.5 | 7.2 | -51.1 % |
| BOISE | 358 | 1,021 | -64.9 % | 38 | 35 | 8.6 % | 3.3 | 8.3 | -60.5 % |
| SPOKANE | 104 | 312 | -66.7 % | 27 | 31 | -12.9 % | 2.0 | 3.2 | -37.8 % |
| ANCHORAGE | 15 | 12 | 25.0 % | 8 | 4 | 100.0 % | 1.3 | 1.3 | -4.2 % |
| Region Total | 1,494 | 4,512 | -66.9 % | 72 | 65 | 10.8 % | 5.9 | 14.7 | -60.0 % |
| Pacific/Hawaii | | | | | | | | | |
| LOS ANGELES | 933 | 2,555 | -63.5 % | 55 | 57 | -3.5 % | 5.1 | 10.8 | -52.7 % |

| Market | YTD Volume 2023 | YTD Volume 2022 | Chg % | Active Lenders 2023 | Active Lenders 2022 | Chg % | Volume / Lender 2023 | Volume / Lender 2022 | Chg % |
|----------------------------|-----------------|-----------------|----------------|---------------------|---------------------|---------------|----------------------|----------------------|----------------|
| PHOENIX | 900 | 3,082 | -70.8 % | 55 | 52 | 5.8 % | 5.2 | 12.8 | -59.7 % |
| SANTA ANA | 855 | 2,781 | -69.3 % | 52 | 59 | -11.9 % | 4.8 | 11.1 | -56.9 % |
| SAN FRANCISCO | 634 | 1,470 | -56.9 % | 47 | 45 | 4.4 % | 4.5 | 8.5 | -46.6 % |
| SACRAMENTO | 389 | 1,277 | -69.5 % | 36 | 40 | -10.0 % | 3.5 | 7.6 | -54.4 % |
| SAN DIEGO | 319 | 1,069 | -70.2 % | 35 | 46 | -23.9 % | 2.9 | 6.4 | -55.4 % |
| LAS VEGAS | 221 | 835 | -73.5 % | 26 | 37 | -29.7 % | 3.1 | 6.0 | -48.6 % |
| FRESNO | 187 | 435 | -57.0 % | 29 | 36 | -19.4 % | 2.2 | 3.4 | -34.5 % |
| TUCSON | 135 | 299 | -54.8 % | 29 | 26 | 11.5 % | 1.7 | 2.9 | -41.2 % |
| RENO | 102 | 372 | -72.6 % | 16 | 28 | -42.9 % | 1.9 | 3.6 | -46.7 % |
| HONOLULU | 61 | 131 | -53.4 % | 19 | 12 | 58.3 % | 1.4 | 2.8 | -51.1 % |
| Region Total | 4,736 | 14,306 | -66.9 % | 92 | 95 | -3.2 % | 12.5 | 32.7 | -61.8 % |
| Rocky Mountain | | | | | | | | | |
| DENVER | 881 | 2,729 | -67.7 % | 57 | 57 | 0.0 % | 4.9 | 10.5 | -53.5 % |
| SALT LAKE CITY | 572 | 2,212 | -74.1 % | 39 | 45 | -13.3 % | 4.6 | 10.7 | -57.3 % |
| HELENA | 78 | 224 | -65.2 % | 17 | 18 | -5.6 % | 1.8 | 3.7 | -50.8 % |
| CASPER | 31 | 46 | -32.6 % | 10 | 12 | -16.7 % | 1.6 | 1.6 | -3.8 % |
| SIOUX FALLS | 28 | 35 | -20.0 % | 7 | 5 | 40.0 % | 2.1 | 2.0 | 7.3 % |
| FARGO | 8 | 11 | -27.3 % | 5 | 5 | 0.0 % | 1.1 | 1.0 | 10.0 % |
| Region Total | 1,598 | 5,257 | -69.6 % | 80 | 76 | 5.3 % | 6.4 | 15.2 | -57.8 % |
| Southeast/Caribbean | | | | | | | | | |
| MIAMI | 651 | 1,260 | -48.3 % | 51 | 59 | -13.6 % | 4.2 | 6.5 | -34.5 % |
| TAMPA | 571 | 1,047 | -45.5 % | 48 | 48 | 0.0 % | 4.0 | 6.5 | -38.1 % |
| GREENSBORO | 559 | 973 | -42.5 % | 41 | 36 | 13.9 % | 5.1 | 7.4 | -30.6 % |
| ATLANTA | 553 | 767 | -27.9 % | 43 | 36 | 19.4 % | 4.7 | 5.6 | -16.2 % |
| ORLANDO | 471 | 776 | -39.3 % | 45 | 48 | -6.3 % | 3.9 | 4.8 | -18.5 % |
| JACKSONVILLE | 358 | 587 | -39.0 % | 32 | 39 | -17.9 % | 3.7 | 4.2 | -11.6 % |
| COLUMBIA | 292 | 462 | -36.8 % | 24 | 27 | -11.1 % | 4.3 | 4.6 | -5.3 % |
| NASHVILLE | 186 | 318 | -41.5 % | 23 | 28 | -17.9 % | 2.8 | 3.6 | -23.5 % |
| KNOXVILLE | 166 | 312 | -46.8 % | 19 | 23 | -17.4 % | 3.0 | 3.9 | -21.7 % |
| BIRMINGHAM | 111 | 214 | -48.1 % | 14 | 17 | -17.6 % | 2.3 | 3.3 | -30.7 % |
| LOUISVILLE | 94 | 116 | -19.0 % | 15 | 13 | 15.4 % | 3.2 | 3.3 | -3.6 % |
| JACKSON | 46 | 58 | -20.7 % | 9 | 9 | 0.0 % | 1.9 | 2.0 | -3.6 % |
| MEMPHIS | 43 | 57 | -24.6 % | 11 | 10 | 10.0 % | 2.3 | 2.2 | 4.1 % |
| CARIBBEAN | 1 | 6 | -83.3 % | 1 | 1 | 0.0 % | 1.0 | 2.0 | -50.0 % |
| Region Total | 4,102 | 6,953 | -41.0 % | 96 | 87 | 10.3 % | 12.4 | 19.1 | -35.1 % |
| Southwest | | | | | | | | | |
| DALLAS | 414 | 670 | -38.2 % | 39 | 32 | 21.9 % | 3.8 | 4.8 | -22.7 % |
| HOUSTON | 378 | 519 | -27.2 % | 37 | 33 | 12.1 % | 3.5 | 4.4 | -20.9 % |
| SAN ANTONIO | 336 | 736 | -54.3 % | 40 | 35 | 14.3 % | 3.2 | 5.3 | -40.3 % |
| FT. WORTH | 322 | 645 | -50.1 % | 35 | 36 | -2.8 % | 3.2 | 4.8 | -32.9 % |
| ALBUQUERQUE | 102 | 181 | -43.6 % | 18 | 19 | -5.3 % | 2.2 | 2.9 | -25.5 % |
| NEW ORLEANS | 102 | 106 | -3.8 % | 16 | 13 | 23.1 % | 2.2 | 2.3 | -3.6 % |
| LITTLE ROCK | 89 | 118 | -24.6 % | 16 | 14 | 14.3 % | 2.2 | 2.4 | -9.8 % |
| OKLAHOMA CITY | 75 | 73 | 2.7 % | 14 | 11 | 27.3 % | 2.2 | 2.7 | -19.5 % |
| TULSA | 54 | 64 | -15.6 % | 12 | 12 | 0.0 % | 2.1 | 2.2 | -5.0 % |
| LUBBOCK | 51 | 93 | -45.2 % | 13 | 16 | -18.8 % | 1.6 | 2.4 | -32.3 % |
| SHREVEPORT | 22 | 20 | 10.0 % | 7 | 5 | 40.0 % | 1.4 | 2.0 | -31.9 % |
| Region Total | 1,945 | 3,225 | -39.7 % | 73 | 59 | 23.7 % | 8.2 | 13.5 | -39.7 % |
| Grand Total | 17,842 | 40,347 | -55.8 % | 186 | 180 | 3.3 % | 24.5 | 48.3 | -49.2 % |

Analyze your top competitors and leverage the competitive strategies that work for them. Call us for a free, no obligation, Competitive Landscape Report at (682) 651-5632.

Top 100 Lenders - Year to Date

| Rank | Lender | Vol 2023 | Vol 2022 | Chg % | Mkt Share 2023 | Mkt Share 2022 | Chg % | Top State |
|------|--------------------------|----------|----------|---------|----------------|----------------|---------|-----------|
| 1 | MUTUAL OF OMAHA MORTGAGE | 3471 | 3424 | 1 % | 19.5 % | 8.5 % | 129 % | CA |
| 2 | AMERICAN ADVISORS GROUP | 3322 | 11123 | -70 % | 18.6 % | 27.6 % | -32 % | CA |
| 3 | FINANCE OF AMERICA REVER | 2164 | 3824 | -43 % | 12.1 % | 9.5 % | 28 % | CA |
| 4 | LONGBRIDGE FINANCIAL LLC | 1778 | 3185 | -44 % | 10.0 % | 7.9 % | 26 % | CA |
| 5 | LIBERTY REVERSE MORTGAGE | 942 | 2702 | -65 % | 5.3 % | 6.7 % | -21 % | CA |
| 6 | FAIRWAY INDEPENDENT MORT | 895 | 1676 | -47 % | 5.0 % | 4.2 % | 21 % | AZ |
| 7 | OPEN MORTGAGE LLC | 569 | 1387 | -59 % | 3.2 % | 3.4 % | -7 % | CA |
| 8 | CHERRY CREEK MORTGAGE CO | 549 | 643 | -15 % | 3.1 % | 1.6 % | 93 % | CA |
| 9 | MID AMERICA MORTGAGE INC | 288 | 469 | -39 % | 1.6 % | 1.2 % | 39 % | UT |
| 10 | HIGHTECHLENDING INC | 276 | 698 | -60 % | 1.5 % | 1.7 % | -11 % | CA |
| 11 | PLAZA HOME MORTGAGE INC | 241 | 265 | -9 % | 1.4 % | 0.7 % | 106 % | CA |
| 12 | GOODLIFE HOME LOANS | 217 | 454 | -52 % | 1.2 % | 1.1 % | 8 % | CA |
| 13 | MONEY HOUSE INC | 186 | 458 | -59 % | 1.0 % | 1.1 % | -8 % | CA |
| 14 | AMERICAN PACIFIC MORTGAG | 154 | 228 | -32 % | 0.9 % | 0.6 % | 53 % | CA |
| 15 | ADVISORS MORTGAGE GROUP | 143 | 555 | -74 % | 0.8 % | 1.4 % | -42 % | TX |
| 16 | ALL REVERSE MORTGAGE INC | 128 | 409 | -69 % | 0.7 % | 1.0 % | -29 % | CA |
| 17 | SMARTFI HOME LOANS LLC | 125 | 16 | 681 % | 0.7 % | 0.0 % | 1,667 % | CA |
| 18 | CALCON MUTUAL MORTGAGE L | 121 | 4 | 2,925 % | 0.7 % | 0.0 % | 6,741 % | CO |
| 19 | ENNKAR INC | 107 | 34 | 215 % | 0.6 % | 0.1 % | 612 % | CA |
| 20 | MCM HOLDINGS INC | 95 | 206 | -54 % | 0.5 % | 0.5 % | 4 % | FL |
| 21 | TRUST MORTGAGE LENDING C | 68 | 56 | 21 % | 0.4 % | 0.1 % | 175 % | FL |
| 22 | NATIONWIDE EQUITIES CORP | 65 | 117 | -44 % | 0.4 % | 0.3 % | 26 % | CA |
| 23 | MOVEMENT MORTGAGE LLC | 65 | 25 | 160 % | 0.4 % | 0.1 % | 488 % | FL |
| 24 | ALL WESTERN MORTGAGE INC | 64 | 4 | 1,500 % | 0.4 % | 0.0 % | 3,518 % | CA |
| 25 | VIP MORTGAGE INC | 60 | 150 | -60 % | 0.3 % | 0.4 % | -10 % | AZ |
| 26 | CROSSCOUNTRY MORTGAGE | 58 | 48 | 21 % | 0.3 % | 0.1 % | 173 % | CA |
| 27 | UNIVERSITY BANK | 58 | 0 | | 0.3 % | 0.0 % | | CA |
| 28 | THE FEDERAL SAVINGS BANK | 58 | 99 | -41 % | 0.3 % | 0.2 % | 32 % | MA |
| 29 | TOTAL MEDIA MANAGEMENT L | 56 | 48 | 17 % | 0.3 % | 0.1 % | 164 % | FL |
| 30 | HOMEBRIDGE FINANCIAL SER | 56 | 183 | -69 % | 0.3 % | 0.5 % | -31 % | WA |
| 31 | SOUTH RIVER MORTGAGE LLC | 56 | 0 | | 0.3 % | 0.0 % | | TX |
| 32 | SUN WEST MORTGAGE CO INC | 51 | 97 | -47 % | 0.3 % | 0.2 % | 19 % | CA |
| 33 | BROKER SOLUTIONS INC | 50 | 107 | -53 % | 0.3 % | 0.3 % | 6 % | CA |
| 34 | JET DIRECT FUNDING CORP | 48 | 118 | -59 % | 0.3 % | 0.3 % | -8 % | NY |
| 35 | WATERMARK CAPITAL INC | 44 | 0 | | 0.2 % | 0.0 % | | CA |
| 36 | SUN AMERICAN MORTGAGE CO | 41 | 230 | -82 % | 0.2 % | 0.6 % | -60 % | AZ |
| 37 | PRIMARY RESIDENTIAL MORT | 40 | 186 | -78 % | 0.2 % | 0.5 % | -51 % | CA |
| 38 | AMERICAN FINANCIAL NETWO | 40 | 62 | -35 % | 0.2 % | 0.2 % | 46 % | FL |
| 39 | ACADEMY MORTGAGE CORPORA | 40 | 97 | -59 % | 0.2 % | 0.2 % | -7 % | UT |
| 40 | PREMIER MORTGAGE RESOURC | 37 | 98 | -62 % | 0.2 % | 0.2 % | -15 % | ID |
| 41 | EAST COAST CAPITAL CORP | 34 | 31 | 10 % | 0.2 % | 0.1 % | 148 % | NY |
| 42 | MAGNOLIA BANK INC | 31 | 121 | -74 % | 0.2 % | 0.3 % | -42 % | TX |
| 43 | ATLANTIC COAST MORTGAGE | 28 | 42 | -33 % | 0.2 % | 0.1 % | 51 % | VA |
| 44 | PARAMOUNT RESIDENTIAL MO | 28 | 162 | -83 % | 0.2 % | 0.4 % | -61 % | CA |
| 45 | NATIONWIDE MORTGAGE BANK | 26 | 27 | -4 % | 0.1 % | 0.1 % | 118 % | NY |
| 46 | MIDWEST EQUITY MORTGAGE | 25 | 71 | -65 % | 0.1 % | 0.2 % | -20 % | WA |
| 47 | LEADER ONE FINANCIAL COR | 25 | 63 | -60 % | 0.1 % | 0.2 % | -10 % | TX |
| 48 | CONTOUR MORTGAGE CORPORA | 23 | 13 | 77 % | 0.1 % | 0.0 % | 300 % | NY |
| 49 | NORWICH COMMERCIAL GROUP | 22 | 24 | -8 % | 0.1 % | 0.1 % | 107 % | CT |
| 50 | SECURITYNATIONAL MORTGAG | 21 | 36 | -42 % | 0.1 % | 0.1 % | 32 % | UT |

| Rank | Lender | Vol 2023 | Vol 2022 | Chg % | Mkt Share 2023 | Mkt Share 2022 | Chg % | Top State |
|------|--------------------------|----------|----------|--------|----------------|----------------|-------|-----------|
| 51 | GUILD MORTGAGE COMPANY | 20 | 0 | | 0.1 % | 0.0 % | | WA |
| 52 | PACIFIC RESIDENTIAL MORT | 20 | 10 | 100 % | 0.1 % | 0.0 % | 352 % | OR |
| 53 | THRIVE MORTGAGE LLC | 19 | 34 | -44 % | 0.1 % | 0.1 % | 26 % | TN |
| 54 | DIRECTORS MORTGAGE INC | 19 | 57 | -67 % | 0.1 % | 0.1 % | -25 % | OR |
| 55 | BAY EQUITY LLC | 19 | 79 | -76 % | 0.1 % | 0.2 % | -46 % | CA |
| 56 | NOVA FINANCIAL & INVESTM | 19 | 7 | 171 % | 0.1 % | 0.0 % | 514 % | AZ |
| 57 | AMERICAS MORTGAGE RESOUR | 17 | 19 | -11 % | 0.1 % | 0.0 % | 102 % | LA |
| 58 | PREMIUM SECURITY INC | 17 | 723 | -98 % | 0.1 % | 1.8 % | -95 % | WA |
| 59 | BANK OF ENGLAND | 17 | 64 | -73 % | 0.1 % | 0.2 % | -40 % | TN |
| 60 | FAMILY FIRST FUNDING LLC | 16 | 25 | -36 % | 0.1 % | 0.1 % | 45 % | NJ |
| 61 | MORIA DEVELOPMENT INC | 16 | 35 | -54 % | 0.1 % | 0.1 % | 3 % | AZ |
| 62 | SUCCESS MORTGAGE PARTNER | 16 | 20 | -20 % | 0.1 % | 0.0 % | 81 % | TX |
| 63 | ALPHA MORTGAGE CORPORATI | 14 | 64 | -78 % | 0.1 % | 0.2 % | -51 % | NC |
| 64 | LAND-HOME FINANCIAL SERV | 14 | 65 | -78 % | 0.1 % | 0.2 % | -51 % | CA |
| 65 | LOANDEPOTCOM | 13 | 6 | 117 % | 0.1 % | 0.0 % | 390 % | CA |
| 66 | TOWNEBANK | 13 | 17 | -24 % | 0.1 % | 0.0 % | 73 % | VA |
| 67 | HOMETOWN LENDERS LLC | 13 | 49 | -73 % | 0.1 % | 0.1 % | -40 % | WA |
| 68 | CORNERSTONE MORTGAGE COM | 13 | 21 | -38 % | 0.1 % | 0.1 % | 40 % | WA |
| 69 | AMERICAN FINANCING CORP | 13 | 0 | | 0.1 % | 0.0 % | | CO |
| 70 | US MORTGAGE CORPORATION | 12 | 21 | -43 % | 0.1 % | 0.1 % | 29 % | NY |
| 71 | UNIVERSAL LENDING CORPOR | 12 | 59 | -80 % | 0.1 % | 0.1 % | -54 % | CO |
| 72 | CMG MORTGAGE INC | 12 | 3 | 300 % | 0.1 % | 0.0 % | 805 % | CA |
| 73 | FIRST FEDERAL SAVINGS BA | 11 | 21 | -48 % | 0.1 % | 0.1 % | 18 % | ID |
| 74 | AMERIFIRST FINANCIAL INC | 11 | 34 | -68 % | 0.1 % | 0.1 % | -27 % | AZ |
| 75 | FINANCE OF AMERICA MORTG | 11 | 687 | -98 % | 0.1 % | 1.7 % | -96 % | FL |
| 76 | MANN MORTGAGE LLC | 10 | 15 | -33 % | 0.1 % | 0.0 % | 51 % | OR |
| 77 | TJC MORTGAGE INC | 10 | 39 | -74 % | 0.1 % | 0.1 % | -42 % | CA |
| 78 | GUARANTEED RATE INC | 10 | 0 | | 0.1 % | 0.0 % | | NC |
| 79 | NEW FED MORTGAGE CORPORA | 9 | 0 | | 0.1 % | 0.0 % | | SC |
| 80 | EVERGREEN MONEYSOURCE MT | 9 | 8 | 13 % | 0.1 % | 0.0 % | 154 % | WA |
| 81 | MASON MCDUFFIE MORTGAGE | 9 | 0 | | 0.1 % | 0.0 % | | CO |
| 82 | REVERSE MORTGAGE FUNDING | 9 | 3168 | -100 % | 0.1 % | 7.9 % | -99 % | NC |
| 83 | HARTFORD FUNDING LTD | 9 | 10 | -10 % | 0.1 % | 0.0 % | 104 % | NY |
| 84 | AMERICA FIRST FEDERAL CR | 9 | 26 | -65 % | 0.1 % | 0.1 % | -22 % | UT |
| 85 | AMERICAN LIBERTY MORTGAG | 9 | 42 | -79 % | 0.1 % | 0.1 % | -52 % | CO |
| 86 | JAMES B NUTTER AND COMPA | 7 | 3 | 133 % | 0.0 % | 0.0 % | 428 % | KS |
| 87 | MEADOWBROOK FINANCIAL MO | 7 | 22 | -68 % | 0.0 % | 0.1 % | -28 % | NJ |
| 88 | FIRST ALLIANCE HOME MORT | 7 | 10 | -30 % | 0.0 % | 0.0 % | 58 % | OR |
| 89 | AMCAP MORTGAGE LTD | 7 | 16 | -56 % | 0.0 % | 0.0 % | -1 % | TX |
| 90 | WALLICK & VOLK INC | 7 | 11 | -36 % | 0.0 % | 0.0 % | 44 % | AZ |
| 91 | SALEM FIVE MORTGAGE CO L | 7 | 7 | 0 % | 0.0 % | 0.0 % | 126 % | MA |
| 92 | CENTRAL PACIFIC BANK | 6 | 13 | -54 % | 0.0 % | 0.0 % | 4 % | HI |
| 93 | SIMONICH CORPORATION | 6 | 38 | -84 % | 0.0 % | 0.1 % | -64 % | CA |
| 94 | COMMUNITY FIRST NATIONAL | 6 | 0 | | 0.0 % | 0.0 % | | TX |
| 95 | CAMBRIA FINANCIAL GROUP | 6 | 9 | -33 % | 0.0 % | 0.0 % | 51 % | MN |
| 96 | CARROLLTON MORTGAGE CO | 6 | 17 | -65 % | 0.0 % | 0.0 % | -20 % | CA |
| 97 | SECURITY HOME MORTGAGE L | 6 | 19 | -68 % | 0.0 % | 0.0 % | -29 % | UT |
| 98 | MILEND INC | 6 | 21 | -71 % | 0.0 % | 0.1 % | -35 % | GA |
| 99 | ABSOLUTE HOME MORTGAGE C | 6 | 21 | -71 % | 0.0 % | 0.1 % | -35 % | FL |
| 100 | SIERRA PACIFIC MORTGAGE | 5 | 15 | -67 % | 0.0 % | 0.0 % | -25 % | CA |

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