

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through June 2023

Next Release Date: Week 4 of September

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Retail Endorsement Growth

48.6 %

Wholesale Endorsement Growth

-0.7 %

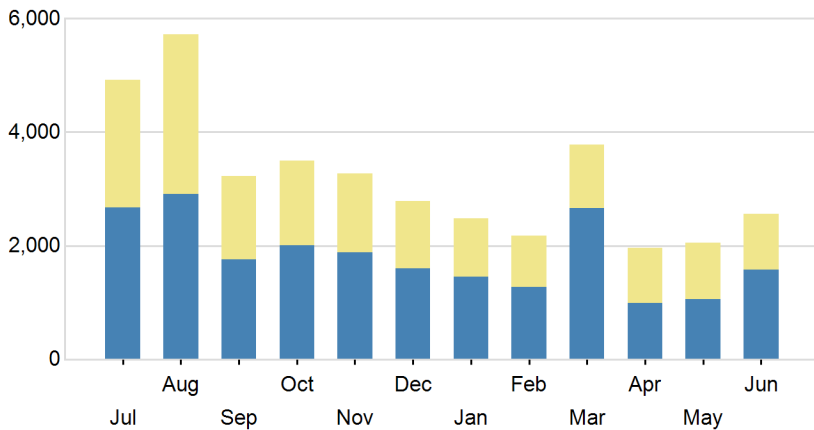
Total Endorsement Growth

24.9 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Jul	2,676	-19.0 %	2,239	-14.7 %	4,915	-17.1 %
Aug	2,912	8.8 %	2,806	25.3 %	5,718	16.3 %
Sep	1,753	-39.8 %	1,478	-47.3 %	3,231	-43.5 %
Oct	2,003	14.3 %	1,497	1.3 %	3,500	8.3 %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Jan	1,454	-9.4 %	1,030	-12.8 %	2,484	-10.8 %
Feb	1,276	-12.2 %	905	-12.1 %	2,181	-12.2 %
Mar	2,665	108.9 %	1,115	23.2 %	3,780	73.3 %
Apr	991	-62.8 %	969	-13.1 %	1,960	-48.1 %
May	1,064	7.4 %	987	1.9 %	2,051	4.6 %
Jun	1,581	48.6 %	980	-0.7 %	2,561	24.9 %
Total	21,861		16,575		38,436	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Total	Mkt Shr
AMERICAN ADVISORS GROUP	1,295	1,259	623	840	720	551	455	480	2,033				8,256	21.5%
LONGBRIDGE FINANCIAL LLC	945	1,447	441	441	450	492	367	410	344	305	316	331	6,289	16.4%
MUTUAL OF OMAHA MORTGAGE	423	508	469	485	446	471	430	421	481	498	589	516	5,737	14.9%
FINANCE OF AMERICA REVER	847	884	542	445	352	244	306	198	212	298	216	822	5,366	14.0%
LIBERTY REVERSE MORTGAGE	249	332	224	263	321	249	213	159	176	160	181	194	2,721	7.1%
FAIRWAY INDEPENDENT MORT	177	293	200	196	200	180	234	93	78	133	133	114	2,031	5.3%
REVERSE MORTGAGE FUNDING	237	313	209	294	287	98	8	1					1,447	3.8%
OPEN MORTGAGE LLC	164	162	132	112	102	105	57	60	91	113	123	79	1,300	3.4%
SOUTH RIVER MORTGAGE LLC	136	140	97	81	70	77	41	53	128	153	120	100	1,196	3.1%
CHERRY CREEK MORTGAGE CO	43	54	61	70	75	61	65	36	79	126	94	127	891	2.3%
Total	4,516	5,392	2,998	3,227	3,023	2,528	2,176	1,911	3,622	1,786	1,772	2,283	35,234	91.7%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
AMERICAN ADVISORS GROUP	1	4	1	7,087	1,190	8,277	-57.2 %	-54.7 %	-56.8 %	86 %	14 %	18.4 %	7.2 %	21.5 %
LONGBRIDGE FINANCIAL LLC	4	1	2	1,796	4,493	6,289	17.3 %	-12.8 %	-5.9 %	29 %	71 %	4.7 %	27.1 %	16.4 %
MUTUAL OF OMAHA MORTGAGE	2	7	3	5,076	661	5,737	18.4 %	-22.2 %	11.7 %	88 %	12 %	13.2 %	4.0 %	14.9 %
FINANCE OF AMERICA REVERS	5	2	4	1,569	3,797	5,366	-25.4 %	-48.7 %	-43.5 %	29 %	71 %	4.1 %	22.9 %	14.0 %
LIBERTY REVERSE MORTGAGE	7	3	5	1,170	1,551	2,721	-59.7 %	-41.0 %	-50.8 %	43 %	57 %	3.0 %	9.4 %	7.1 %
FAIRWAY INDEPENDENT MORTG	3		6	2,031	0	2,031	-11.0 %	NaN	-11.0 %	100 %	0 %	5.3 %		5.3 %
REVERSE MORTGAGE FUNDING	8	6	7	696	751	1,447	-78.1 %	-75.2 %	-76.7 %	48 %	52 %	1.8 %	4.5 %	3.8 %
OPEN MORTGAGE LLC	16	5	8	296	1,004	1,300	-38.1 %	-46.1 %	-44.5 %	23 %	77 %	0.8 %	6.1 %	3.4 %
SOUTH RIVER MORTGAGE LLC	6		9	1,196	0	1,196	-33.4 %	NaN	-33.4 %	100 %	0 %	3.1 %		3.1 %
CHERRY CREEK MORTGAGE CO	9	12	10	531	360	891	-30.3 %	162.8 %	-0.9 %	60 %	40 %	1.4 %	2.2 %	2.3 %
Total				21,448	13,807	35,255	-40.2 %	-41.7 %	-40.8 %	61 %	39 %	55.8 %	83.3 %	91.7 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	7	3	5,076	661	5,737	790	-189	601	88 %	12 %	13.2 %	4.0 %	14.9 %
LONGBRIDGE FINANCIAL LLC	4	1	2	1,796	4,493	6,289	265	-659	-394	29 %	71 %	4.7 %	27.1 %	16.4 %
CALCON MUTUAL MORTGAGE LL	29		33	139	0	139	129	0	129	100 %	0 %	0.4 %		0.4 %
CROSSCOUNTRY MORTGAGE	22		26	158	0	158	87	0	87	100 %	0 %	0.4 %		0.4 %
LAKEVIEW LOAN SERVICING L	55		63	66	0	66	66	0	66	100 %	0 %	0.2 %		0.2 %
Total				7,235	5,154	12,389	1,337	-848	489	58 %	42 %	18.8 %	31.1 %	32.2 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GOODLIFE HOME LOANS	13	8	11	352	521	873	-212	330	118	40 %	60 %	0.9 %	3.1 %	2.3 %
CHERRY CREEK MORTGAGE CO	9	12	10	531	360	891	-231	223	-8	60 %	40 %	1.4 %	2.2 %	2.3 %
SMARTFI HOME LOANS LLC	165	15	37	19	115	134	5	115	120	14 %	86 %	0.0 %	0.7 %	0.3 %
PLAZA HOME MORTGAGE INC	202	11	15	15	420	435	-1	81	80	3 %	97 %	0.0 %	2.5 %	1.1 %
TRUST MORTGAGE LENDING CO	117	17	47	28	73	101	-27	50	23	28 %	72 %	0.1 %	0.4 %	0.3 %
Total				945	1,489	2,434	-466	799	333	39 %	61 %	2.5 %	9.0 %	6.3 %

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Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	407	43 %
FINANCE OF AMERICA REVERSE LLC	761	36 %
LIBERTY REVERSE MORTGAGE	315	25 %
AMERICAN ADVISORS GROUP	287	21 %
OPEN MORTGAGE LLC	113	35 %
REVERSE MORTGAGE FUNDING LLC	204	16 %
MUTUAL OF OMAHA MORTGAGE INC	208	16 %
GOODLIFE HOME LOANS	31	29 %
MID AMERICA MORTGAGE INC	110	29 %
MONEY HOUSE INC	97	16 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through June 2023

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	4	1	AMERICAN ADVISORS GR	7,087	1,190	8,277	18.4%	7.2%	21.5%	43	51	NORTHWEST REVERSE MO	95	0	95	0.2%	0.0%	0.2%					
4	1	2	LONGBRIDGE FINANCIAL	1,796	4,493	6,289	4.7%	27.1%	16.4%	43	51	ACADEMY MORTGAGE COR	95	0	95	0.2%	0.0%	0.2%					
2	7	3	MUTUAL OF OMAHA MORT	5,076	661	5,737	13.2%	4.0%	14.9%	46	53	EAST COAST CAPITAL C	87	0	87	0.2%	0.0%	0.2%					
5	2	4	FINANCE OF AMERICA R	1,569	3,797	5,366	4.1%	22.9%	14.0%	62	20	NATIONWIDE EQUITIES	62	21	83	0.2%	0.1%	0.2%					
7	3	5	LIBERTY REVERSE MORT	1,170	1,551	2,721	3.0%	9.4%	7.1%	47	55	PARAMOUNT RESIDENTIA	81	0	81	0.2%	0.0%	0.2%					
3	6	6	FAIRWAY INDEPENDENT	2,031	0	2,031	5.3%	0.0%	5.3%	47	55	GUARANTEED RATE INC	81	0	81	0.2%	0.0%	0.2%					
8	6	7	REVERSE MORTGAGE FUN	696	751	1,447	1.8%	4.5%	3.8%	49	57	THRIVE MORTGAGE LLC	80	0	80	0.2%	0.0%	0.2%					
16	5	8	OPEN MORTGAGE LLC	296	1,004	1,300	0.8%	6.1%	3.4%	51	58	LEADER ONE FINANCIAL	78	0	78	0.2%	0.0%	0.2%					
6	9	9	SOUTH RIVER MORTGAGE	1,196	0	1,196	3.1%	0.0%	3.1%	51	58	MOVEMENT MORTGAGE LL	78	0	78	0.2%	0.0%	0.2%					
9	12	10	CHERRY CREEK MORTGAG	531	360	891	1.4%	2.2%	2.3%	66	21	UNIVERSITY BANK	58	18	76	0.2%	0.1%	0.2%					
13	8	11	GOODLIFE HOME LOANS	352	521	873	0.9%	3.1%	2.3%	53	61	MORTGAGE SOUTH OF TE	70	0	70	0.2%	0.0%	0.2%					
34	9	12	MID AMERICA MORTGAGE	119	478	597	0.3%	2.9%	1.6%	54	62	BAY EQUITY LLC	68	0	68	0.2%	0.0%	0.2%					
18	13	13	HIGHTECHLENDING INC	237	283	520	0.6%	1.7%	1.4%	55	63	LAKEVIEW LOAN SERVIC	66	0	66	0.2%	0.0%	0.2%					
343	10	14	MONEY HOUSE INC	7	446	453	0.0%	2.7%	1.2%	56	64	HOMETOWN LENDERS LLC	65	0	65	0.2%	0.0%	0.2%					
202	11	15	PLAZA HOME MORTGAGE	15	420	435	0.0%	2.5%	1.1%	56	64	E MORTGAGE CAPITAL I	65	0	65	0.2%	0.0%	0.2%					
10	16	16	ENNKAR INC	400	0	400	1.0%	0.0%	1.0%	58	66	BANK OF ENGLAND	64	0	64	0.2%	0.0%	0.2%					
11	17	17	ALL REVERSE MORTGAGE	391	0	391	1.0%	0.0%	1.0%	58	66	C & E FINANCIAL GROU	64	0	64	0.2%	0.0%	0.2%					
12	18	18	FINANCE OF AMERICA M	374	0	374	1.0%	0.0%	1.0%	58	66	ATLANTIC COAST MORTG	64	0	64	0.2%	0.0%	0.2%					
14	19	19	PREMIUM SECURITY INC	329	0	329	0.9%	0.0%	0.9%	61	69	BARRETT FINANCIAL GR	63	0	63	0.2%	0.0%	0.2%					
15	20	20	AMERICAN PACIFIC MOR	307	0	307	0.8%	0.0%	0.8%	63	70	TREBOR REVERSE LLC	61	0	61	0.2%	0.0%	0.2%					
17	21	21	ADVISORS MORTGAGE GR	290	0	290	0.8%	0.0%	0.8%	64	71	EVERETT FINANCIAL	59	0	59	0.2%	0.0%	0.2%					
19	22	22	HERITAGE HOME LOANS	229	0	229	0.6%	0.0%	0.6%	64	71	INNOVATIVE MORTGAGE	59	0	59	0.2%	0.0%	0.2%					
83	14	23	MCM HOLDINGS INC	46	171	217	0.1%	1.0%	0.6%	66	73	GOLDEN YEARS MORTGAG	58	0	58	0.2%	0.0%	0.2%					
20	24	24	C2 FINANCIAL CORPORA	205	0	205	0.5%	0.0%	0.5%	66	73	UNITED PACIFIC MORTG	58	0	58	0.2%	0.0%	0.2%					
21	25	25	HOMEBRIDGE FINANCIAL	186	0	186	0.5%	0.0%	0.5%	268	19	LAND-HOME FINANCIAL	10	48	58	0.0%	0.3%	0.2%					
22	26	26	CROSSCOUNTRY MORTGAG	158	0	158	0.4%	0.0%	0.4%	69	76	GENEVA FINANCIAL LLC	57	0	57	0.1%	0.0%	0.1%					
23	24	27	VIP MORTGAGE INC	154	1	155	0.4%	0.0%	0.4%	69	76	ALPHA MORTGAGE CORPO	57	0	57	0.1%	0.0%	0.1%					
24	28	28	AMERICAN FINANCIAL N	152	0	152	0.4%	0.0%	0.4%	69	76	THE REVERSE MORTGAGE	57	0	57	0.1%	0.0%	0.1%					
25	29	29	FIRST AMERICAN HOME	143	0	143	0.4%	0.0%	0.4%	72	79	AMERICAN MORTGAGE &	56	0	56	0.1%	0.0%	0.1%					
26	30	30	AMERICAN FINANCIAL M	142	0	142	0.4%	0.0%	0.4%	73	80	ALLIED FIRST BANK SB	54	0	54	0.1%	0.0%	0.1%					
27	31	31	PRIMARY RESIDENTIAL	141	0	141	0.4%	0.0%	0.4%	74	81	SENIOR FUNDING ASSOC	53	0	53	0.1%	0.0%	0.1%					
28	32	32	SUN AMERICAN MORTGAG	140	0	140	0.4%	0.0%	0.4%	74	81	DIRECTORS MORTGAGE I	53	0	53	0.1%	0.0%	0.1%					
29	33	33	BROKER SOLUTIONS INC	139	0	139	0.4%	0.0%	0.4%	76	83	REVERSE MORTGAGE EDU	52	0	52	0.1%	0.0%	0.1%					
29	33	33	CALCON MUTUAL MORTGA	139	0	139	0.4%	0.0%	0.4%	77	84	SECURITYNATIONAL MOR	51	0	51	0.1%	0.0%	0.1%					
31	35	35	REVERSE FREEDOM LLC	136	0	136	0.4%	0.0%	0.4%	78	85	JACK TENOLD LLC	50	0	50	0.1%	0.0%	0.1%					
32	36	36	CALIVER BEACH MORTGA	135	0	135	0.4%	0.0%	0.4%	79	86	ALL WESTERN MORTGAGE	49	0	49	0.1%	0.0%	0.1%					
165	15	37	SMARTFI HOME LOANS L	19	115	134	0.0%	0.7%	0.3%	80	87	CONTOUR MORTGAGE COR	48	0	48	0.1%	0.0%	0.1%					
50	18	38	TOTAL MEDIA MANAGEME	79	51	130	0.2%	0.3%	0.3%	81	88	AMERIFIRST FINANCIAL	47	0	47	0.1%	0.0%	0.1%					
33	39	39	SENIOR LENDING CORPO	126	0	126	0.3%	0.0%	0.3%	81	88	TJC MORTGAGE INC	47	0	47	0.1%	0.0%	0.1%					
35	40	40	THE FEDERAL SAVINGS	118	0	118	0.3%	0.0%	0.3%	83	90	DATA MORTGAGE DBA ES	46	0	46	0.1%	0.0%	0.1%					
36	41	41	PREMIER REVERSE MORT	115	0	115	0.3%	0.0%	0.3%	83	90	NATIONWIDE MORTGAGE	46	0	46	0.1%	0.0%	0.1%					
37	42	42	INTEGRITY 1ST MORTGA	113	0	113	0.3%	0.0%	0.3%	86	92	NUDGE FUNDING LLC	45	0	45	0.1%	0.0%	0.1%					
37	42	42	PREMIER MORTGAGE RES	113	0	113	0.3%	0.0%	0.3%	86	92	KRS CAPITAL PARTNERS	45	0	45	0.1%	0.0%	0.1%					
39	44	44	JET DIRECT FUNDING C	111	0	111	0.3%	0.0%	0.3%	88	94	FSI MORTGAGE LLC	43	0	43	0.1%	0.0%	0.1%					
268	16	44	SUN WEST MORTGAGE CO	10	101	111	0.0%	0.6%	0.3%	88	94	ACCESS REVERSE MORTG	43	0	43	0.1%	0.0%	0.1%					
40	46	46	NEXA MORTGAGE LLC	107	0	107	0.3%	0.0%	0.3%	90	96	UNIVERSAL LENDING CO	42	0	42	0.1%	0.0%	0.1%					
117	17	47	TRUST MORTGAGE LENDI	28	73	101	0.1%	0.4%	0.3%	91	97	KEY CITY LENDING INC	39	0	39	0.1%	0.0%	0.1%					
41	48	48	MAGNOLIA BANK INC	100	0	100	0.3%	0.0%	0.3%	91	97	INTERCAP LENDING INC	39	0	39	0.1%	0.0%	0.1%					
45	23	49	GUILD MORTGAGE COMPA	90	8	98	0.2%	0.0%	0.3%	91	97	FOUNTAIN CITY FUNDIN	39	0	39	0.1%	0.0%	0.1%					
42	50	50	MIDWEST EQUITY MORTG	97	0	97	0.3%	0.0%	0.3%	91	97	SUMMIT FUNDING INC	39	0	39	0.1%	0.0%	0.1%					

About Reverse Market Insight, Inc.
Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - June 2023 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	3	FINANCE OF AMERICA R	613	912	152.0	788.4 %	-28.7 %	44	134	AAA NORTHEAST BANK	5	9	1.5	66.7 %	-43.8 %
2	2	MUTUAL OF OMAHA MORT	429	2,562	427.0	-14.9 %	1.1 %	52	35	NEXA MORTGAGE LLC	4	41	6.8	-66.7 %	-36.9 %
3	5	LONGBRIDGE FINANCIAL	121	686	114.3	27.4 %	-28.3 %	52	40	PRIMARY RESIDENTIAL	4	38	6.3	-33.3 %	-81.0 %
4	4	FAIRWAY INDEPENDENT	114	785	130.8	-14.3 %	-47.5 %	52	59	E MORTGAGE CAPITAL I	4	24	4.0	-50.0 %	-25.0 %
5	6	SOUTH RIVER MORTGAGE	100	595	99.2	-16.7 %	-37.8 %	52	59	TREBOR REVERSE LLC	4	24	4.0	-20.0 %	-29.4 %
6	7	LIBERTY REVERSE MORT	58	384	64.0	1.8 %	-74.6 %	52	66	OPULENCE FUNDING LLC	4	20	3.3	-20.0 %	-62.3 %
7	14	HIGHTECHLENDING INC	51	105	17.5	628.6 %	-71.9 %	52	77	BAY EQUITY LLC	4	17	2.8	0.0 %	-75.4 %
8	8	CHERRY CREEK MORTGAG	44	226	37.7	46.7 %	-56.5 %	52	81	NOVA FINANCIAL & INV	4	16	2.7	33.3 %	60.0 %
9	9	AMERICAN PACIFIC MOR	30	128	21.3	200.0 %	-33.7 %	52	86	HOMETOWN LENDERS LLC	4	15	2.5		-66.7 %
10	12	CALCON MUTUAL MORTGA	25	114	19.0	31.6 %	1,800.0 %	52	90	MORTGAGESHOP LLC	4	14	2.3	300.0 %	-57.6 %
11	10	ADVISORS MORTGAGE GR	22	123	20.5	-4.3 %	-75.7 %	52	97	APPROVAL FIRST HOME	4	13	2.2	300.0 %	-68.3 %
12	18	CALIVER BEACH MORTGA	21	73	12.2	40.0 %	46.0 %	52	107	ARIZONA FEDERAL CRED	4	12	2.0	100.0 %	
13	11	OPEN MORTGAGE LLC	20	122	20.3	17.6 %	-40.5 %	52	124	ANSWER HOME LOANS IN	4	10	1.7		-28.6 %
14	17	CROSSCOUNTRY MORTGAG	16	82	13.7	6.7 %	78.3 %	52	134	DATA MORTGAGE DBA ES	4	9	1.5	100.0 %	-84.7 %
14	25	MOVEMENT MORTGAGE LL	16	52	8.7	23.1 %	136.4 %	52	161	CHURCHILL MORTGAGE C	4	7	1.2		0.0 %
14	28	ALL WESTERN MORTGAGE	16	48	8.0	0.0 %	1,100.0 %	52	217	GUARANTEED RATE AFFI	4	5	0.8		400.0 %
17	13	ALL REVERSE MORTGAGE	15	108	18.0	-11.8 %	-68.2 %	67	20	HERITAGE HOME LOANS	3	59	9.8	-62.5 %	-77.0 %
18	21	INTEGRITY 1ST MORTGA	13	58	9.7	18.2 %	-53.6 %	67	27	NATIONWIDE EQUITIES	3	50	8.3	-78.6 %	-20.6 %
19	16	ENNKAR INC	12	93	15.5	-20.0 %	-85.7 %	67	29	BROKER SOLUTIONS INC	3	45	7.5	-50.0 %	-47.7 %
19	19	SENIOR LENDING CORPO	12	60	10.0	33.3 %	-47.4 %	67	40	TOTAL MEDIA MANAGEME	3	38	6.3	-40.0 %	0.0 %
19	24	THE FEDERAL SAVINGS	12	53	8.8	-14.3 %	-38.4 %	67	44	AMERICAN FINANCIAL M	3	37	6.2	-70.0 %	-70.9 %
19	25	JET DIRECT FUNDING C	12	52	8.7	200.0 %	-53.6 %	67	48	UNIVERSITY BANK	3	34	5.7	-50.0 %	
19	37	GUILD MORTGAGE COMPA	12	40	6.7	140.0 %	-45.2 %	67	63	SECURITYNATIONAL MOR	3	21	3.5		-40.0 %
24	34	AMERICAN MORTGAGE &	11	42	7.0	37.5 %	13.5 %	67	66	CONTOUR MORTGAGE COR	3	20	3.3	0.0 %	100.0 %
25	15	C2 FINANCIAL CORPORA	10	97	16.2	-54.5 %	-13.4 %	67	70	MASON MCDUFFIE MORTG	3	19	3.2	-25.0 %	850.0 %
26	23	VIP MORTGAGE INC	9	54	9.0	-25.0 %	-58.5 %	67	70	MORTGAGE & INSURANCE	3	19	3.2		18.8 %
26	46	PREMIER MORTGAGE RES	9	35	5.8	200.0 %	-55.7 %	67	73	NORWICH COMMERCIAL G	3	18	3.0	50.0 %	-21.7 %
28	32	GUARANTEED RATE INC	8	44	7.3	0.0 %	-20.0 %	67	77	EVERETT FINANCIAL	3	17	2.8	200.0 %	-48.5 %
28	35	AMERICAN FINANCIAL N	8	41	6.8	33.3 %	-55.9 %	67	86	SOUTH FLORIDA HOME L	3	15	2.5	50.0 %	275.0 %
28	40	SUN AMERICAN MORTGAG	8	38	6.3	14.3 %	-81.4 %	67	90	ARK-LA-TEX FINANCIAL	3	14	2.3	0.0 %	180.0 %
28	44	ATLANTIC AVENUE MORT	8	37	6.2	-33.3 %		67	90	THE MORTGAGE FIRM IN	3	14	2.3	50.0 %	16.7 %
28	53	UNITED PACIFIC MORTG	8	30	5.0	166.7 %	-49.2 %	67	97	MOUNTAIN AMERICA CRE	3	13	2.2	50.0 %	8.3 %
33	29	REVERSE FREEDOM LLC	7	45	7.5	-46.2 %	-76.4 %	67	97	REVERSE MORTGAGE ANS	3	13	2.2	200.0 %	-55.2 %
33	29	THE REVERSE MORTGAGE	7	45	7.5	-36.4 %	25.0 %	67	107	AMERICA FIRST FEDERA	3	12	2.0	200.0 %	-45.5 %
33	33	PREMIER REVERSE MORT	7	43	7.2	-12.5 %	-17.3 %	67	116	NUDGE FUNDING LLC	3	11	1.8	200.0 %	-74.4 %
33	37	EAST COAST CAPITAL C	7	40	6.7	0.0 %	-2.4 %	67	124	TJC MORTGAGE INC	3	10	1.7	50.0 %	-73.0 %
33	48	WATERMARK CAPITAL IN	7	34	5.7	-30.0 %		67	124	EDGE HOME FINANCE CO	3	10	1.7	50.0 %	100.0 %
33	59	NATIONWIDE MORTGAGE	7	24	4.0	133.3 %	4.3 %	67	124	FOUNTAIN CITY FUNDIN	3	10	1.7		-74.4 %
39	40	FIRST AMERICAN HOME	6	38	6.3	-25.0 %	-60.4 %	67	134	WATERSTONE MORTGAGE	3	9	1.5	-40.0 %	125.0 %
39	46	MID AMERICA MORTGAGE	6	35	5.8	-33.3 %	-75.2 %	67	134	CENTRAL PACIFIC BANK	3	9	1.5	50.0 %	-35.7 %
39	48	ACADEMY MORTGAGE COR	6	34	5.7	200.0 %	-60.0 %	67	134	WEST CAPITAL LENDING	3	9	1.5	200.0 %	
39	56	BARRETT FINANCIAL GR	6	25	4.2	0.0 %	-24.2 %	67	161	HALLMARK HOME MORTGA	3	7	1.2		16.7 %
39	56	THRIVE MORTGAGE LLC	6	25	4.2	50.0 %	-10.7 %	67	180	COAST 2 COAST FUNDIN	3	6	1.0	200.0 %	100.0 %
44	51	LEADER ONE FINANCIAL	5	32	5.3	-16.7 %	-42.9 %	67	180	WILMINGTON SAVINGS F	3	6	1.0		20.0 %
44	51	LAKEVIEW LOAN SERVIC	5	32	5.3	0.0 %		67	217	NEW CASTLE MORTGAGE	3	5	0.8	200.0 %	-66.7 %
44	56	NORTHWEST REVERSE MO	5	25	4.2	66.7 %	-68.4 %	67	217	ENVOY MORTGAGE LTD	3	5	0.8	200.0 %	66.7 %
44	59	ATLANTIC COAST MORTG	5	24	4.0	-28.6 %	-29.4 %	67	217	GOLDEN BEAR CAPITAL	3	5	0.8	200.0 %	400.0 %
44	66	SENIOR FUNDING ASSOC	5	20	3.3	400.0 %	-64.9 %	67	217	BANK OF UTAH	3	5	0.8		-77.3 %
44	86	CMG MORTGAGE INC	5	15	2.5	25.0 %	7.1 %	67	255	SOVEREIGN LENDING GR	3	4	0.7		-20.0 %
44	86	THE OCONNELL MARKETI	5	15	2.5	400.0 %		67	255	AMRES CORPORATION	3	4	0.7		

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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