

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through October 2023

Next Release Date: Week 4 of January

Sponsored By:

Price Loans **Easily**.
Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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FINN OPPORTUNITY FASTER

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Retail Endorsement Growth

-2.0 %

Wholesale Endorsement Growth

7.9 %

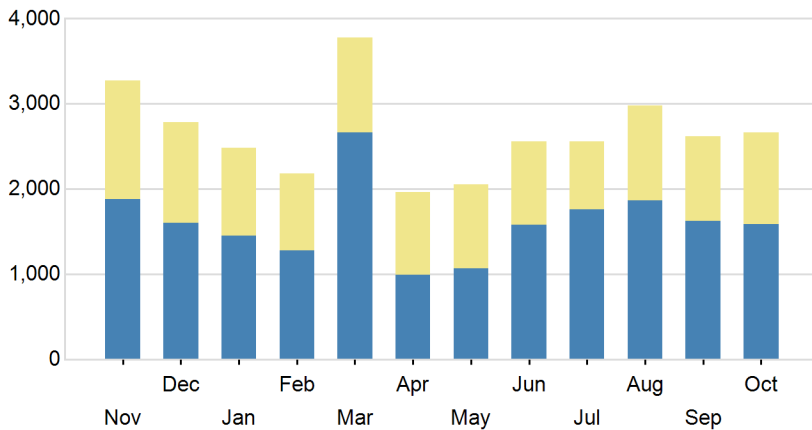
Total Endorsement Growth

1.7 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Nov	1,882	-6.0 %	1,388	-7.3 %	3,270	-6.6 %
Dec	1,604	-14.8 %	1,181	-14.9 %	2,785	-14.8 %
Jan	1,454	-9.4 %	1,030	-12.8 %	2,484	-10.8 %
Feb	1,276	-12.2 %	905	-12.1 %	2,181	-12.2 %
Mar	2,665	108.9 %	1,115	23.2 %	3,780	73.3 %
Apr	991	-62.8 %	969	-13.1 %	1,960	-48.1 %
May	1,064	7.4 %	987	1.9 %	2,051	4.6 %
Jun	1,581	48.6 %	980	-0.7 %	2,561	24.9 %
Jul	1,756	11.1 %	805	-17.9 %	2,561	0.0 %
Aug	1,866	6.3 %	1,115	38.5 %	2,981	16.4 %
Sep	1,621	-13.1 %	993	-10.9 %	2,614	-12.3 %
Oct	1,588	-2.0 %	1,071	7.9 %	2,659	1.7 %
Total	19,348		12,539		31,887	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total	Mkt Shr
FINANCE OF AMERICA REVER	1,072	795	761	678	2,245	306	216	835	998	942	880	825	10,553	33.1%
MUTUAL OF OMAHA MORTGAGE	446	471	430	421	481	498	589	516	558	612	560	614	6,196	19.4%
LONGBRIDGE FINANCIAL LLC	450	492	367	410	344	305	316	331	337	332	348	367	4,399	13.8%
LIBERTY REVERSE MORTGAGE	321	249	213	159	176	160	181	194	166	223	133	155	2,330	7.3%
FAIRWAY INDEPENDENT MORT	200	180	234	93	78	133	133	114	95	148	108	83	1,599	5.0%
SOUTH RIVER MORTGAGE LLC	70	77	41	53	128	153	120	100	73	219	80	71	1,185	3.7%
OPEN MORTGAGE LLC	102	105	57	60	91	113	123	79	56	47	49	57	939	2.9%
CHERRY CREEK MORTGAGE CO	75	61	65	36	79	126	94	127	17				680	2.1%
GOODLIFE HOME LOANS	38	34	59	82	35	35	54			62	83	139	621	1.9%
GUILD MORTGAGE COMPANY	12	9	5	4	10	4	5	20	12	248	136	53	518	1.6%
Total	2,786	2,473	2,232	1,996	3,667	1,833	1,831	2,316	2,312	2,833	2,377	2,364	29,020	91.0%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	1	1	1	7,386	3,167	10,553	-57.0 %	-69.2 %	-61.6 %	70 %	30 %	23.2 %	25.3 %	33.1 %
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,329	867	6,196	8.8 %	4.0 %	8.1 %	86 %	14 %	16.7 %	6.9 %	19.4 %
LONGBRIDGE FINANCIAL LLC	4	2	3	1,421	2,978	4,399	-31.1 %	-54.6 %	-49.0 %	32 %	68 %	4.5 %	23.7 %	13.8 %
LIBERTY REVERSE MORTGAGE	6	3	4	874	1,456	2,330	-65.9 %	-40.2 %	-53.4 %	38 %	62 %	2.7 %	11.6 %	7.3 %
FAIRWAY INDEPENDENT MORTG	3		5	1,599	0	1,599	-41.7 %	NaN	-41.7 %	100 %	0 %	5.0 %		5.0 %
SOUTH RIVER MORTGAGE LLC	5		6	1,185	0	1,185	-32.7 %	NaN	-32.7 %	100 %	0 %	3.7 %		3.7 %
OPEN MORTGAGE LLC	13	5	7	223	716	939	-47.0 %	-60.0 %	-57.5 %	24 %	76 %	0.7 %	5.7 %	2.9 %
CHERRY CREEK MORTGAGE CO	7	10	8	345	335	680	-56.3 %	144.5 %	-26.6 %	51 %	49 %	1.1 %	2.7 %	2.1 %
GOODLIFE HOME LOANS	47	6	9	71	565	636	-87.4 %	57.8 %	-30.9 %	11 %	89 %	0.2 %	4.5 %	2.0 %
GUILD MORTGAGE COMPANY	8	12	10	271	247	518	113.4 %	>1,000%	307.9 %	52 %	48 %	0.8 %	2.0 %	1.6 %
Total				18,704	10,331	29,035	-43.5 %	-53.9 %	-47.7 %	64 %	36 %	58.7 %	82.4 %	91.1 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,329	867	6,196	429	33	462	86 %	14 %	16.7 %	6.9 %	19.4 %
CALCON MUTUAL MORTGAGE LL	16	23	20	199	1	200	187	1	188	100 %	1 %	0.6 %	0.0 %	0.6 %
GUILD MORTGAGE COMPANY	8	12	10	271	247	518	144	247	391	52 %	48 %	0.8 %	2.0 %	1.6 %
MOVEMENT MORTGAGE LLC	19		24	169	0	169	128	0	128	100 %	0 %	0.5 %		0.5 %
ATLANTIC AVENUE MORTGAGE	23		29	120	0	120	120	0	120	100 %	0 %	0.4 %		0.4 %
Total				6,088	1,115	7,203	1,008	281	1,289	85 %	15 %	19.1 %	8.9 %	22.6 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
GUILD MORTGAGE COMPANY	8	12	10	271	247	518	144	247	391	52 %	48 %	0.8 %	2.0 %	1.6 %
GOODLIFE HOME LOANS	47	6	9	71	565	636	-491	207	-284	11 %	89 %	0.2 %	4.5 %	2.0 %
CHERRY CREEK MORTGAGE CO	7	10	8	345	335	680	-444	198	-246	51 %	49 %	1.1 %	2.7 %	2.1 %
SMARTFI HOME LOANS LLC	328	13	20	6	194	200	-21	193	172	3 %	97 %	0.0 %	1.5 %	0.6 %
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,329	867	6,196	429	33	462	86 %	14 %	16.7 %	6.9 %	19.4 %
Total				6,022	2,208	8,230	-383	878	495	73 %	27 %	18.9 %	17.6 %	25.8 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	790	38 %
LONGBRIDGE FINANCIAL LLC	392	39 %
LIBERTY REVERSE MORTGAGE	302	30 %
MUTUAL OF OMAHA MORTGAGE INC	250	18 %
OPEN MORTGAGE LLC	107	30 %
GOODLIFE HOME LOANS	48	33 %
PLAZA HOME MORTGAGE INC	289	54 %
MID AMERICA MORTGAGE INC	106	30 %
MONEY HOUSE INC	89	16 %
CHERRY CREEK MORTGAGE CO INC	25	24 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

SEE IT WORK

HECM NEIGHBORHOOD WIDGET

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through October 2023

Rank			Loans			Market Share			Rank			Loans			Market Share								
R	W	T	Company			R	W	Total	Ret	Whls	Total	R	W	T	Company			R	W	T	Ret	Whls	Total
1	1	1	FINANCE OF AMERICA R	7,386	3,167	10,553	23.2 %	25.3 %	33.1 %	42		51	FINANCE OF AMERICA M	77	0	77	0.2 %	0.0 %	0.2 %				
2	4	2	MUTUAL OF OMAHA MORT	5,329	867	6,196	16.7 %	6.9 %	19.4 %	151	17	52	TRUST MORTGAGE LENDI	16	59	75	0.1 %	0.5 %	0.2 %				
4	2	3	LONGBRIDGE FINANCIAL	1,421	2,978	4,399	4.5 %	23.7 %	13.8 %	44		53	EAST COAST CAPITAL C	74	0	74	0.2 %	0.0 %	0.2 %				
6	3	4	LIBERTY REVERSE MORT	874	1,456	2,330	2.7 %	11.6 %	7.3 %	44		53	AMERICAN MORTGAGE &	74	0	74	0.2 %	0.0 %	0.2 %				
3		5	FAIRWAY INDEPENDENT	1,599	0	1,599	5.0 %	0.0 %	5.0 %	46		55	UNITED PACIFIC MORTG	72	0	72	0.2 %	0.0 %	0.2 %				
5		6	SOUTH RIVER MORTGAGE	1,185	0	1,185	3.7 %	0.0 %	3.7 %	47		56	PREMIER MORTGAGE RES	71	0	71	0.2 %	0.0 %	0.2 %				
13	5	7	OPEN MORTGAGE LLC	223	716	939	0.7 %	5.7 %	2.9 %	47		56	WATERMARK CAPITAL IN	71	0	71	0.2 %	0.0 %	0.2 %				
7	10	8	CHERRY CREEK MORTGAG	345	335	680	1.1 %	2.7 %	2.1 %	52		58	ACADEMY MORTGAGE COR	64	0	64	0.2 %	0.0 %	0.2 %				
47	6	9	GOODLIFE HOME LOANS	71	565	636	0.2 %	4.5 %	2.0 %	52		58	CMG MORTGAGE INC	64	0	64	0.2 %	0.0 %	0.2 %				
8	12	10	GUILD MORTGAGE COMPA	271	247	518	0.8 %	2.0 %	1.6 %	52		58	LAKEVIEW LOAN SERVIC	64	0	64	0.2 %	0.0 %	0.2 %				
24	8	11	MID AMERICA MORTGAGE	116	401	517	0.4 %	3.2 %	1.6 %	55		61	PARAMOUNT RESIDENTIA	60	0	60	0.2 %	0.0 %	0.2 %				
13	11	12	HIGHTECHLENDING INC	223	251	474	0.7 %	2.0 %	1.5 %	55		61	THRIVE MORTGAGE LLC	60	0	60	0.2 %	0.0 %	0.2 %				
259	7	13	PLAZA HOME MORTGAGE	8	420	428	0.0 %	3.3 %	1.3 %	55		61	THE REVERSE MORTGAGE	60	0	60	0.2 %	0.0 %	0.2 %				
15	14	14	REVERSE MORTGAGE FUN	214	180	394	0.7 %	1.4 %	1.2 %	58		64	BARRETT FINANCIAL GR	58	0	58	0.2 %	0.0 %	0.2 %				
440	9	15	MONEY HOUSE INC	4	353	357	0.0 %	2.8 %	1.1 %	59		65	NORTHWEST REVERSE MO	57	0	57	0.2 %	0.0 %	0.2 %				
9		16	AMERICAN PACIFIC MOR	257	0	257	0.8 %	0.0 %	0.8 %	60		66	LEADER ONE FINANCIAL	56	0	56	0.2 %	0.0 %	0.2 %				
10		17	ADVISORS MORTGAGE GR	239	0	239	0.7 %	0.0 %	0.7 %	61		67	TREBOR REVERSE LLC	55	0	55	0.2 %	0.0 %	0.2 %				
10		17	ALL REVERSE MORTGAGE	239	0	239	0.7 %	0.0 %	0.7 %	62		68	MAGNOLIA BANK INC	53	0	53	0.2 %	0.0 %	0.2 %				
12		19	ENNKAR INC	225	0	225	0.7 %	0.0 %	0.7 %	63		69	MIDWEST EQUITY MORTG	51	0	51	0.2 %	0.0 %	0.2 %				
328	13	20	SMARTFI HOME LOANS L	6	194	200	0.0 %	1.5 %	0.6 %	64		70	OPULENCE FUNDING LLC	50	0	50	0.2 %	0.0 %	0.2 %				
16	23	20	CALCON MUTUAL MORTGA	199	1	200	0.6 %	0.0 %	0.6 %	65		71	ATLANTIC COAST MORTG	47	0	47	0.1 %	0.0 %	0.1 %				
16		22	C2 FINANCIAL CORPORA	199	0	199	0.6 %	0.0 %	0.6 %	259	19	72	LAND-HOME FINANCIAL	8	38	46	0.0 %	0.3 %	0.1 %				
18		23	CROSSCOUNTRY MORTGAG	182	0	182	0.6 %	0.0 %	0.6 %	66		72	MORTGAGE SOUTH OF TE	46	0	46	0.1 %	0.0 %	0.1 %				
19		24	MOVEMENT MORTGAGE LL	169	0	169	0.5 %	0.0 %	0.5 %	67		74	E MORTGAGE CAPITAL I	44	0	44	0.1 %	0.0 %	0.1 %				
84	15	25	MCM HOLDINGS INC	31	124	155	0.1 %	1.0 %	0.5 %	68		75	LOANDEPOTCOM	42	0	42	0.1 %	0.0 %	0.1 %				
20		25	CALIVER BEACH MORTGA	155	0	155	0.5 %	0.0 %	0.5 %	68		75	CORNERSTONE MORTGAGE	42	0	42	0.1 %	0.0 %	0.1 %				
21		27	SENIOR LENDING CORPO	129	0	129	0.4 %	0.0 %	0.4 %	70		77	BAY EQUITY LLC	41	0	41	0.1 %	0.0 %	0.1 %				
22		28	HERITAGE HOME LOANS	121	0	121	0.4 %	0.0 %	0.4 %	70		77	SENIOR FUNDING ASSOC	41	0	41	0.1 %	0.0 %	0.1 %				
23		29	ATLANTIC AVENUE MORT	120	0	120	0.4 %	0.0 %	0.4 %	70		77	EVERETT FINANCIAL	41	0	41	0.1 %	0.0 %	0.1 %				
51	18	30	TOTAL MEDIA MANAGEME	68	49	117	0.2 %	0.4 %	0.4 %	73		80	NATIONWIDE MORTGAGE	40	0	40	0.1 %	0.0 %	0.1 %				
25		31	ALL WESTERN MORTGAGE	112	0	112	0.4 %	0.0 %	0.4 %	74		81	SECURITYNATIONAL MOR	39	0	39	0.1 %	0.0 %	0.1 %				
26	22	32	VIP MORTGAGE INC	105	3	108	0.3 %	0.0 %	0.3 %	74		81	CONTOUR MORTGAGE COR	39	0	39	0.1 %	0.0 %	0.1 %				
26		33	GUARANTEED RATE INC	105	0	105	0.3 %	0.0 %	0.3 %	76		83	AMERICA FIRST FEDERA	38	0	38	0.1 %	0.0 %	0.1 %				
28		34	INTEGRITY 1ST MORTGA	103	0	103	0.3 %	0.0 %	0.3 %	77		84	PACIFIC RESIDENTIAL	36	0	36	0.1 %	0.0 %	0.1 %				
28		34	PREMIER REVERSE MORT	103	0	103	0.3 %	0.0 %	0.3 %	78		85	INTERCAP LENDING INC	35	0	35	0.1 %	0.0 %	0.1 %				
30		36	THE FEDERAL SAVINGS	101	0	101	0.3 %	0.0 %	0.3 %	79		86	TJC MORTGAGE INC	33	0	33	0.1 %	0.0 %	0.1 %				
31		37	PREMIUM SECURITY INC	98	0	98	0.3 %	0.0 %	0.3 %	79		86	NORWICH COMMERCIAL G	33	0	33	0.1 %	0.0 %	0.1 %				
31		37	AMERICAN FINANCIAL M	98	0	98	0.3 %	0.0 %	0.3 %	79		86	MASON MCDUFFIE MORTG	33	0	33	0.1 %	0.0 %	0.1 %				
43	21	39	NATIONWIDE EQUITIES	75	21	96	0.2 %	0.2 %	0.3 %	82		89	ALLIED FIRST BANK SB	32	0	32	0.1 %	0.0 %	0.1 %				
33		40	BROKER SOLUTIONS INC	95	0	95	0.3 %	0.0 %	0.3 %	82		89	FRONTIER LOAN GROUP	32	0	32	0.1 %	0.0 %	0.1 %				
34		41	NEXA MORTGAGE LLC	94	0	94	0.3 %	0.0 %	0.3 %	84		91	DIRECTORS MORTGAGE I	31	0	31	0.1 %	0.0 %	0.1 %				
50	20	41	UNIVERSITY BANK	69	25	94	0.2 %	0.2 %	0.3 %	86		92	C & E FINANCIAL GROU	30	0	30	0.1 %	0.0 %	0.1 %				
35		43	JET DIRECT FUNDING C	93	0	93	0.3 %	0.0 %	0.3 %	86		92	NUDGE FUNDING LLC	30	0	30	0.1 %	0.0 %	0.1 %				
36		44	REVERSE FREEDOM LLC	92	0	92	0.3 %	0.0 %	0.3 %	86		92	INNOVATIVE MORTGAGE	30	0	30	0.1 %	0.0 %	0.1 %				
259	16	44	SUN WEST MORTGAGE CO	8	84	92	0.0 %	0.7 %	0.3 %	89		95	REVERSE MORTGAGE EDU	29	0	29	0.1 %	0.0 %	0.1 %				
37		46	PRIMARY RESIDENTIAL	87	0	87	0.3 %	0.0 %	0.3 %	89		95	ZYNG INC DBA ZYNG MO	29	0	29	0.1 %	0.0 %	0.1 %				
37		46	HOMEBRIDGE FINANCIAL	87	0	87	0.3 %	0.0 %	0.3 %	89		95	NOVA FINANCIAL & INV	29	0	29	0.1 %	0.0 %	0.1 %				
39		48	SUN AMERICAN MORTGAG	86	0	86	0.3 %	0.0 %	0.3 %	92		98	BANK OF ENGLAND	28	0	28	0.1 %	0.0 %	0.1 %				
39		48	AMERICAN FINANCIAL N	86	0	86	0.3 %	0.0 %	0.3 %	92		98	HOMETOWN LENDERS LLC	28	0	28	0.1 %	0.0 %	0.1 %				
41		50	FIRST AMERICAN HOME	84	0	84	0.3 %	0.0 %	0.3 %	92		98	ACCESS REVERSE MORTG	28	0	28	0.1 %	0.0 %	0.1 %				

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - October 2023 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	FINANCE OF AMERICA R	571	6,242	624.2	-14.4 %	-56.0 %	48	72	AMERICA FIRST FEDERA	5	29	2.9	-16.7 %	-25.6 %
2	2	MUTUAL OF OMAHA MORT	508	4,494	449.4	15.2 %	6.7 %	48	94	ABSOLUTE HOME MORTGA	5	21	2.1		-32.3 %
3	4	LONGBRIDGE FINANCIAL	105	1,158	115.8	6.1 %	-35.8 %	48	107	SENIOR MANAGEMENT GR	5	19	1.9	150.0 %	-59.6 %
4	3	FAIRWAY INDEPENDENT	83	1,219	121.9	-23.1 %	-48.4 %	48	139	CARDINAL FINANCIAL C	5	14	1.4	66.7 %	1,300.0 %
5	5	SOUTH RIVER MORTGAGE	71	1,038	103.8	-11.3 %	-26.4 %	55	25	VIP MORTGAGE INC	4	87	8.7	-75.0 %	-59.0 %
6	6	LIBERTY REVERSE MORT	64	621	62.1	45.5 %	-69.6 %	55	34	NATIONWIDE EQUITIES	4	72	7.2	33.3 %	0.0 %
7	7	GUILD MORTGAGE COMPA	45	250	25.0	-49.4 %	145.1 %	55	44	GOODLIFE HOME LOANS	4	56	5.6	-33.3 %	-89.6 %
8	20	ATLANTIC AVENUE MORT	43	120	12.0	79.2 %		55	51	ACADEMY MORTGAGE COR	4	50	5.0	0.0 %	-62.1 %
9	13	C2 FINANCIAL CORPORA	42	178	17.8	133.3 %	-10.6 %	55	57	TREBOR REVERSE LLC	4	41	4.1	-20.0 %	-28.1 %
10	17	MOVEMENT MORTGAGE LL	38	160	16.0	5.6 %	310.3 %	55	57	NORTHWEST REVERSE MO	4	41	4.1	33.3 %	-69.2 %
11	10	ADVISORS MORTGAGE GR	25	205	20.5	56.3 %	-67.9 %	55	72	CONTOUR MORTGAGE COR	4	29	2.9		3.6 %
12	18	CROSSCOUNTRY MORTGAG	22	156	15.6	-8.3 %	62.5 %	55	83	GENEVA FINANCIAL LLC	4	24	2.4	100.0 %	-78.6 %
13	12	ALL REVERSE MORTGAGE	21	182	18.2	0.0 %	-67.8 %	55	89	WEST CAPITAL LENDING	4	22	2.2	100.0 %	633.3 %
13	16	ENNKAR INC	21	163	16.3	200.0 %	-81.8 %	55	94	EDGE HOME FINANCE CO	4	21	2.1	33.3 %	162.5 %
15	19	CALIVER BEACH MORTGA	19	136	13.6	72.7 %	46.2 %	55	101	PULTE MORTGAGE LLC	4	20	2.0	300.0 %	-33.3 %
16	28	MID AMERICA MORTGAGE	18	86	8.6	50.0 %	-55.9 %	55	115	APEX MORTGAGE	4	17	1.7	300.0 %	-39.3 %
17	23	GUARANTEED RATE INC	17	90	9.0	54.5 %	16.9 %	55	122	FLORIDAS BEST MORTGA	4	16	1.6	100.0 %	23.1 %
17	31	BROKER SOLUTIONS INC	17	78	7.8	325.0 %	-52.1 %	55	139	ANCHOR FUNDING INC	4	14	1.4	0.0 %	27.3 %
19	11	HIGHTECHLENDING INC	16	199	19.9	-48.4 %	-58.7 %	55	184	PROFESSIONAL MORTGAG	4	10	1.0		-72.2 %
19	13	CALCON MUTUAL MORTGA	16	178	17.8	23.1 %	1,680.0 %	55	200	T2 FINANCIAL LLC	4	9	0.9	300.0 %	80.0 %
19	21	SENIOR LENDING CORPO	16	118	11.8	45.5 %	-30.2 %	55	218	BOXCAR MORTGAGE LLC	4	8	0.8		
22	44	CMG MORTGAGE INC	15	56	5.6	50.0 %	133.3 %	55	241	ADVANTAGEFIRST LENDI	4	7	0.7	33.3 %	
23	30	JET DIRECT FUNDING C	14	82	8.2	133.3 %	-48.8 %	55	364	TRUE MORTGAGE LLC	4	4	0.4		300.0 %
23	33	AMERICAN FINANCIAL M	14	74	7.4	100.0 %	-64.4 %	74	43	AMERICAN FINANCIAL N	3	57	5.7	-40.0 %	-67.4 %
25	15	OPEN MORTGAGE LLC	13	172	17.2	0.0 %	-47.6 %	74	44	THE REVERSE MORTGAGE	3	56	5.6	200.0 %	27.3 %
26	9	AMERICAN PACIFIC MOR	11	207	20.7	-52.2 %	-35.7 %	74	54	PARAMOUNT RESIDENTIA	3	45	4.5	-70.0 %	-76.6 %
26	35	WATERMARK CAPITAL IN	11	71	7.1	10.0 %		74	54	LEADER ONE FINANCIAL	3	45	4.5	0.0 %	-50.5 %
28	29	PREMIER REVERSE MORT	10	83	8.3	-37.5 %	-20.2 %	74	59	ATLANTIC COAST MORTG	3	38	3.8	50.0 %	-41.5 %
28	39	UNITED PACIFIC MORTG	10	63	6.3	25.0 %	-19.2 %	74	62	MORTGAGE SOUTH OF TE	3	36	3.6	-40.0 %	-50.7 %
28	39	EAST COAST CAPITAL C	10	63	6.3	150.0 %	-18.2 %	74	69	BAY EQUITY LLC	3	31	3.1	-40.0 %	-71.8 %
31	37	REVERSE FREEDOM LLC	9	69	6.9	80.0 %	-73.4 %	74	69	MASON MCDUFFIE MORTG	3	31	3.1	-25.0 %	416.7 %
32	24	INTEGRITY 1ST MORTGA	8	88	8.8	33.3 %	-46.7 %	74	89	US MORTGAGE CORPORAT	3	22	2.2	0.0 %	-15.4 %
32	49	PREMIER MORTGAGE RES	8	54	5.4	33.3 %	-61.4 %	74	101	ZYNG INC DBA ZYNG MO	3	20	2.0	50.0 %	-61.5 %
32	56	OPULENCE FUNDING LLC	8	43	4.3	100.0 %	-32.8 %	74	110	MANN MORTGAGE LLC	3	18	1.8	0.0 %	-30.8 %
32	200	CARRINGTON MORTGAGE	8	9	0.9	700.0 %		74	110	TJC MORTGAGE INC	3	18	1.8	200.0 %	-69.5 %
36	25	HERITAGE HOME LOANS	7	87	8.7	-30.0 %	-77.8 %	74	115	MOUNTAIN AMERICA CRE	3	17	1.7		-22.7 %
36	32	NEXA MORTGAGE LLC	7	76	7.6	-46.2 %	-32.7 %	74	129	HOMESIDE FINANCIAL L	3	15	1.5	50.0 %	50.0 %
36	35	AMERICAN MORTGAGE &	7	71	7.1	40.0 %	47.9 %	74	149	FULCRUM HOME LOANS L	3	13	1.3	0.0 %	333.3 %
36	41	SUN AMERICAN MORTGAG	7	60	6.0	-12.5 %	-78.6 %	74	156	719 LENDING INC	3	12	1.2	200.0 %	-72.7 %
36	49	UNIVERSITY BANK	7	54	5.4	250.0 %	500.0 %	74	166	BANK OF UTAH	3	11	1.1	50.0 %	-63.3 %
36	52	BARRETT FINANCIAL GR	7	48	4.8	75.0 %	-21.3 %	74	166	KEY HOME LENDING LLC	3	11	1.1	50.0 %	10.0 %
42	25	THE FEDERAL SAVINGS	6	87	8.7	-33.3 %	-36.5 %	74	184	FIRST COLONY MORTGAG	3	10	1.0	200.0 %	900.0 %
42	38	FIRST AMERICAN HOME	6	66	6.6	-50.0 %	-63.9 %	74	200	HECM SENIOR HOME FIN	3	9	0.9	50.0 %	-71.9 %
42	41	PRIMARY RESIDENTIAL	6	60	6.0	-25.0 %	-78.3 %	74	200	INNOVATIVE MTG SERVI	3	9	0.9	50.0 %	-40.0 %
42	65	SENIOR FUNDING ASSOC	6	35	3.5	200.0 %	-58.3 %	74	218	GOTMORTGAGECOM	3	8	0.8	200.0 %	60.0 %
42	66	CORNERSTONE MORTGAGE	6	33	3.3	100.0 %	-5.7 %	74	305	THE MORTGAGE COMPANY	3	5	0.5		
42	69	INTERCAP LENDING INC	6	31	3.1	100.0 %	-53.7 %	97	22	ALL WESTERN MORTGAGE	2	111	11.1	-87.5 %	2,675.0 %
48	59	THRIVE MORTGAGE LLC	5	38	3.8	66.7 %	-37.7 %	97	44	TOTAL MEDIA MANAGEME	2	56	5.6	-33.3 %	-16.4 %
48	62	LOANDEPOTCOM	5	36	3.6	25.0 %	-29.4 %	97	53	LAKEVIEW LOAN SERVIC	2	46	4.6	-50.0 %	187.5 %
48	62	NATIONWIDE MORTGAGE	5	36	3.6	66.7 %	-12.2 %	97	66	PACIFIC RESIDENTIAL	2	33	3.3	-71.4 %	65.0 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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