

HECM Originators (FHA & Non-FHA)

Industry Summary

HECMs endorsed through January 2024

Next Release Date: Week 4 of April

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Qualify Prospects **Instantly**.
Target Marketing **Accurately**.

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Retail Endorsement Growth

-3.7 %

Wholesale Endorsement Growth

2.0 %

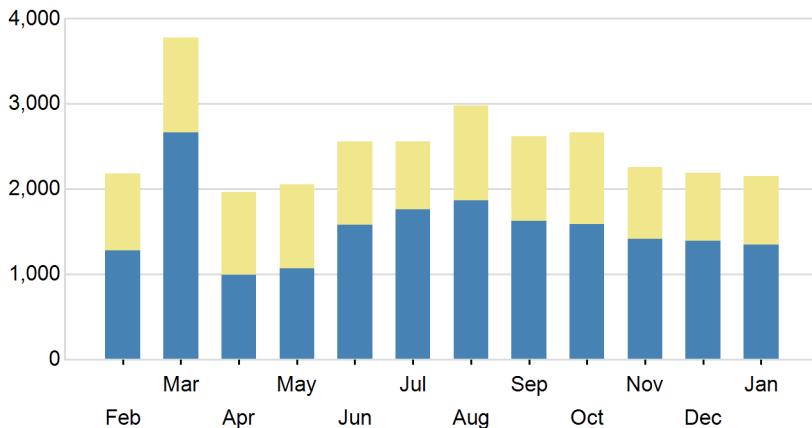
Total Endorsement Growth

-1.6 %

Figures above reflect change from prior month

PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Feb	1,276	-12.2 %	905	-12.1 %	2,181	-12.2 %
Mar	2,665	108.9 %	1,115	23.2 %	3,780	73.3 %
Apr	991	-62.8 %	969	-13.1 %	1,960	-48.1 %
May	1,064	7.4 %	987	1.9 %	2,051	4.6 %
Jun	1,581	48.6 %	980	-0.7 %	2,561	24.9 %
Jul	1,756	11.1 %	805	-17.9 %	2,561	0.0 %
Aug	1,866	6.3 %	1,115	38.5 %	2,981	16.4 %
Sep	1,621	-13.1 %	993	-10.9 %	2,614	-12.3 %
Oct	1,588	-2.0 %	1,071	7.9 %	2,659	1.7 %
Nov	1,411	-11.1 %	845	-21.1 %	2,256	-15.2 %
Dec	1,393	-1.3 %	795	-5.9 %	2,188	-3.0 %
Jan	1,342	-3.7 %	811	2.0 %	2,153	-1.6 %
Total	18,554		11,391		29,945	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Total	Mkt Shr
FINANCE OF AMERICA REVER	678	2,245	306	216	835	998	942	880	825	692	581	682	9,880	33.0%
MUTUAL OF OMAHA MORTGAGE	421	481	498	589	516	558	612	560	614	555	559	530	6,493	21.7%
LONGBRIDGE FINANCIAL LLC	410	344	305	316	331	337	332	348	367	328	342	358	4,118	13.8%
LIBERTY REVERSE MORTGAGE	159	176	160	181	194	166	223	133	155	160	137	104	1,948	6.5%
FAIRWAY INDEPENDENT MORT	93	78	133	133	114	95	148	108	83	111	88	107	1,291	4.3%
SOUTH RIVER MORTGAGE LLC	53	128	153	120	100	73	219	80	71	12	69	4	1,082	3.6%
OPEN MORTGAGE LLC	60	91	113	123	79	56	47	49	57	25	30	16	746	2.5%
GOODLIFE HOME LOANS	82	35	35	54			62	83	139	87	40	50	667	2.2%
GUILD MORTGAGE COMPANY	4	10	4	5	20	12	248	136	53	58	73	39	662	2.2%
CHERRY CREEK MORTGAGE CO	36	79	126	94	127	17					2		481	1.6%
Total	1,996	3,667	1,833	1,831	2,316	2,312	2,833	2,377	2,364	2,028	1,921	1,890	27,368	91.4%

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	1	1	1	7,155	2,725	9,880	-49.5 %	-68.7 %	-56.8 %	72 %	28 %	23.9 %	23.9 %	33.0 %
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,440	1,053	6,493	7.7 %	44.4 %	12.3 %	84 %	16 %	18.2 %	9.2 %	21.7 %
LONGBRIDGE FINANCIAL LLC	3	2	3	1,409	2,709	4,118	-28.9 %	-54.0 %	-47.6 %	34 %	66 %	4.7 %	23.8 %	13.8 %
LIBERTY REVERSE MORTGAGE	6	3	4	703	1,245	1,948	-67.0 %	-42.5 %	-54.7 %	36 %	64 %	2.3 %	10.9 %	6.5 %
FAIRWAY INDEPENDENT MORTG	4		5	1,291	0	1,291	-53.0 %	NaN	-53.0 %	100 %	0 %	4.3 %		4.3 %
SOUTH RIVER MORTGAGE LLC	5		6	1,082	0	1,082	-24.5 %	NaN	-24.5 %	100 %	0 %	3.6 %		3.6 %
OPEN MORTGAGE LLC	19	6	7	174	572	746	-50.4 %	-61.9 %	-59.7 %	23 %	77 %	0.6 %	5.0 %	2.5 %
GOODLIFE HOME LOANS	55	5	8	49	633	682	-91.2 %	40.4 %	-32.3 %	7 %	93 %	0.2 %	5.6 %	2.3 %
GUILD MORTGAGE COMPANY	7	11	9	402	260	662	240.7 %	>1,000%	461.0 %	61 %	39 %	1.3 %	2.3 %	2.2 %
CHERRY CREEK MORTGAGE CO	18	9	10	178	303	481	-76.6 %	113.4 %	-46.7 %	37 %	63 %	0.6 %	2.7 %	1.6 %
Total				17,883	9,500	27,383	-39.0 %	-51.5 %	-44.0 %	65 %	35 %	59.7 %	83.4 %	91.4 %

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,440	1,053	6,493	387	324	711	84 %	16 %	18.2 %	9.2 %	21.7 %
GUILD MORTGAGE COMPANY	7	11	9	402	260	662	284	260	544	61 %	39 %	1.3 %	2.3 %	2.2 %
ATLANTIC AVENUE MORTGAGE	16		23	193	0	193	193	0	193	100 %	0 %	0.6 %		0.6 %
MOVEMENT MORTGAGE LLC	8		16	237	0	237	185	0	185	100 %	0 %	0.8 %		0.8 %
CALCON MUTUAL MORTGAGE LL	14	23	21	202	1	203	151	1	152	100 %	0 %	0.7 %	0.0 %	0.7 %
Total				6,474	1,314	7,788	1,200	585	1,785	83 %	17 %	21.6 %	11.5 %	26.0 %

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,440	1,053	6,493	387	324	711	84 %	16 %	18.2 %	9.2 %	21.7 %
GUILD MORTGAGE COMPANY	7	11	9	402	260	662	284	260	544	61 %	39 %	1.3 %	2.3 %	2.2 %
SMARTFI HOME LOANS LLC	1007	12	15	1	239	240	-32	223	191	0 %	100 %	0.0 %	2.1 %	0.8 %
GOODLIFE HOME LOANS	55	5	8	49	633	682	-508	182	-326	7 %	93 %	0.2 %	5.6 %	2.3 %
CHERRY CREEK MORTGAGE CO	18	9	10	178	303	481	-582	161	-421	37 %	63 %	0.6 %	2.7 %	1.6 %
Total				6,070	2,488	8,558	-451	1,150	699	71 %	29 %	20.3 %	21.8 %	28.6 %

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Top 10 Wholesale	Active Brokers	% Capture
FINANCE OF AMERICA REVERSE LLC	716	37 %
LONGBRIDGE FINANCIAL LLC	381	40 %
LIBERTY REVERSE MORTGAGE	283	31 %
MUTUAL OF OMAHA MORTGAGE INC	288	21 %
GOODLIFE HOME LOANS	58	37 %
OPEN MORTGAGE LLC	100	26 %
PLAZA HOME MORTGAGE INC	276	55 %
MONEY HOUSE INC	86	16 %
CHERRY CREEK MORTGAGE CO INC	18	26 %
MID AMERICA MORTGAGE INC	81	28 %

LET REVERSE MORTGAGE POPULARITY DO THE TALKING

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Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through January 2024

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	1	1	FINANCE OF AMERICA R	7,155	2,725	9,880	23.9 %	23.9 %	33.0 %	42	51	SUN AMERICAN MORTGAG	67	0	67	0.2 %	0.0 %	0.2 %	
2	4	2	MUTUAL OF OMAHA MORT	5,440	1,053	6,493	18.2 %	9.2 %	21.7 %	42	51	THE REVERSE MORTGAGE	67	0	67	0.2 %	0.0 %	0.2 %	
3	2	3	LONGBRIDGE FINANCIAL	1,409	2,709	4,118	4.7 %	23.8 %	13.8 %	44	53	BARRETT FINANCIAL GR	66	0	66	0.2 %	0.0 %	0.2 %	
6	3	4	LIBERTY REVERSE MORT	703	1,245	1,948	2.3 %	10.9 %	6.5 %	46	54	PRIMARY RESIDENTIAL	63	0	63	0.2 %	0.0 %	0.2 %	
4	5	5	FAIRWAY INDEPENDENT	1,291	0	1,291	4.3 %	0.0 %	4.3 %	46	54	ACADEMY MORTGAGE COR	63	0	63	0.2 %	0.0 %	0.2 %	
5	6	6	SOUTH RIVER MORTGAGE	1,082	0	1,082	3.6 %	0.0 %	3.6 %	48	56	PARAMOUNT RESIDENTIA	61	0	61	0.2 %	0.0 %	0.2 %	
19	6	7	OPEN MORTGAGE LLC	174	572	746	0.6 %	5.0 %	2.5 %	49	57	AMERICAN FINANCIAL N	57	0	57	0.2 %	0.0 %	0.2 %	
55	5	8	GOODLIFE HOME LOANS	49	633	682	0.2 %	5.6 %	2.3 %	49	57	PREMIER MORTGAGE RES	57	0	57	0.2 %	0.0 %	0.2 %	
7	11	9	GUILD MORTGAGE COMPA	402	260	662	1.3 %	2.3 %	2.2 %	52	59	LOANDEPOTCOM	53	0	53	0.2 %	0.0 %	0.2 %	
18	9	10	CHERRY CREEK MORTGAG	178	303	481	0.6 %	2.7 %	1.6 %	53	60	LAKEVIEW LOAN SERVIC	52	0	52	0.2 %	0.0 %	0.2 %	
10	13	11	HIGHTECHLENDING INC	228	212	440	0.8 %	1.9 %	1.5 %	182	17	GMFS LLC	12	39	51	0.0 %	0.3 %	0.2 %	
393	7	12	PLAZA HOME MORTGAGE	4	426	430	0.0 %	3.7 %	1.4 %	54	62	OPULENCE FUNDING LLC	50	0	50	0.2 %	0.0 %	0.2 %	
29	10	13	MID AMERICA MORTGAGE	90	302	392	0.3 %	2.7 %	1.3 %	56	63	HOMEBRIDGE FINANCIAL	48	0	48	0.2 %	0.0 %	0.2 %	
345	8	14	MONEY HOUSE INC	5	310	315	0.0 %	2.7 %	1.1 %	57	64	BAY EQUITY LLC	45	0	45	0.2 %	0.0 %	0.2 %	
1007	12	15	SMARTFI HOME LOANS L	1	239	240	0.0 %	2.1 %	0.8 %	57	64	ATLANTIC COAST MORTG	45	0	45	0.2 %	0.0 %	0.2 %	
8	16	16	MOVEMENT MORTGAGE LL	237	0	237	0.8 %	0.0 %	0.8 %	59	66	LEADER ONE FINANCIAL	44	0	44	0.1 %	0.0 %	0.1 %	
9	17	17	AMERICAN PACIFIC MOR	230	0	230	0.8 %	0.0 %	0.8 %	59	66	TREBOR REVERSE LLC	44	0	44	0.1 %	0.0 %	0.1 %	
11	18	18	ADVISORS MORTGAGE GR	220	0	220	0.7 %	0.0 %	0.7 %	59	66	NATIONWIDE MORTGAGE	44	0	44	0.1 %	0.0 %	0.1 %	
12	19	19	C2 FINANCIAL CORPORA	208	0	208	0.7 %	0.0 %	0.7 %	62	69	CORNERSTONE MORTGAGE	41	0	41	0.1 %	0.0 %	0.1 %	
13	20	20	CROSSCOUNTRY MORTGAG	207	0	207	0.7 %	0.0 %	0.7 %	63	70	SENIOR FUNDING ASSOC	40	0	40	0.1 %	0.0 %	0.1 %	
14	23	21	CALCON MUTUAL MORTGA	202	1	203	0.7 %	0.0 %	0.7 %	64	71	MORTGAGE SOUTH OF TE	39	0	39	0.1 %	0.0 %	0.1 %	
14	22	22	ALL REVERSE MORTGAGE	202	0	202	0.7 %	0.0 %	0.7 %	64	71	PACIFIC RESIDENTIAL	39	0	39	0.1 %	0.0 %	0.1 %	
16	23	23	ATLANTIC AVENUE MORT	193	0	193	0.6 %	0.0 %	0.6 %	66	73	INTERCAP LENDING INC	38	0	38	0.1 %	0.0 %	0.1 %	
17	24	24	ENNKAR INC	186	0	186	0.6 %	0.0 %	0.6 %	67	74	THRIVE MORTGAGE LLC	37	0	37	0.1 %	0.0 %	0.1 %	
20	25	25	CALIVER BEACH MORTGA	168	0	168	0.6 %	0.0 %	0.6 %	67	74	NORWICH COMMERCIAL G	37	0	37	0.1 %	0.0 %	0.1 %	
21	26	26	SENIOR LENDING CORPO	164	0	164	0.5 %	0.0 %	0.5 %	69	76	MASON MCDUFFIE MORTG	36	0	36	0.1 %	0.0 %	0.1 %	
22	27	27	ALL WESTERN MORTGAGE	146	0	146	0.5 %	0.0 %	0.5 %	70	77	NORTHWEST REVERSE MO	34	0	34	0.1 %	0.0 %	0.1 %	
79	14	28	MCM HOLDINGS INC	29	100	129	0.1 %	0.9 %	0.4 %	70	77	E MORTGAGE CAPITAL I	34	0	34	0.1 %	0.0 %	0.1 %	
23	29	29	GUARANTEED RATE INC	120	0	120	0.4 %	0.0 %	0.4 %	72	79	MAGNOLIA BANK INC	33	0	33	0.1 %	0.0 %	0.1 %	
25	22	30	VIP MORTGAGE INC	101	6	107	0.3 %	0.1 %	0.4 %	242	20	LAND-HOME FINANCIAL	8	24	32	0.0 %	0.2 %	0.1 %	
24	31	31	PREMIER REVERSE MORT	104	0	104	0.3 %	0.0 %	0.3 %	73	80	AMERICA FIRST FEDERA	32	0	32	0.1 %	0.0 %	0.1 %	
45	18	32	TOTAL MEDIA MANAGEME	65	37	102	0.2 %	0.3 %	0.3 %	73	80	ARK-LA-TEX FINANCIAL	32	0	32	0.1 %	0.0 %	0.1 %	
26	33	33	WATERMARK CAPITAL IN	99	0	99	0.3 %	0.0 %	0.3 %	75	83	C & E FINANCIAL GROU	30	0	30	0.1 %	0.0 %	0.1 %	
27	34	34	THE FEDERAL SAVINGS	93	0	93	0.3 %	0.0 %	0.3 %	75	83	DIRECTORS MORTGAGE I	30	0	30	0.1 %	0.0 %	0.1 %	
28	35	35	BROKER SOLUTIONS INC	92	0	92	0.3 %	0.0 %	0.3 %	75	83	MORTGAGE & INSURANCE	30	0	30	0.1 %	0.0 %	0.1 %	
29	36	36	INTEGRITY 1ST MORTGA	90	0	90	0.3 %	0.0 %	0.3 %	75	83	CARDINAL FINANCIAL C	30	0	30	0.1 %	0.0 %	0.1 %	
41	21	37	NATIONWIDE EQUITIES	70	19	89	0.2 %	0.2 %	0.3 %	79	87	CONTOUR MORTGAGE COR	29	0	29	0.1 %	0.0 %	0.1 %	
31	38	38	AMERICAN FINANCIAL M	88	0	88	0.3 %	0.0 %	0.3 %	79	87	AMERICAS MORTGAGE RE	29	0	29	0.1 %	0.0 %	0.1 %	
31	38	38	JET DIRECT FUNDING C	88	0	88	0.3 %	0.0 %	0.3 %	79	87	EDGE HOME FINANCE CO	29	0	29	0.1 %	0.0 %	0.1 %	
147	15	38	TRUST MORTGAGE LENDI	15	73	88	0.1 %	0.6 %	0.3 %	83	90	SECURITYNATIONAL MOR	28	0	28	0.1 %	0.0 %	0.1 %	
33	41	41	HERITAGE HOME LOANS	86	0	86	0.3 %	0.0 %	0.3 %	83	90	US MORTGAGE CORPORAT	28	0	28	0.1 %	0.0 %	0.1 %	
51	19	42	UNIVERSITY BANK	55	28	83	0.2 %	0.2 %	0.3 %	83	90	THE OCONNELL MARKETI	28	0	28	0.1 %	0.0 %	0.1 %	
34	43	43	REVERSE FREEDOM LLC	82	0	82	0.3 %	0.0 %	0.3 %	86	93	ALLIED FIRST BANK SB	27	0	27	0.1 %	0.0 %	0.1 %	
34	43	43	AMERICAN MORTGAGE &	82	0	82	0.3 %	0.0 %	0.3 %	86	93	GENEVA FINANCIAL LLC	27	0	27	0.1 %	0.0 %	0.1 %	
36	45	45	NEXA MORTGAGE LLC	81	0	81	0.3 %	0.0 %	0.3 %	86	93	EVERETT FINANCIAL	27	0	27	0.1 %	0.0 %	0.1 %	
37	46	46	FIRST AMERICAN HOME	77	0	77	0.3 %	0.0 %	0.3 %	86	93	UNITED AMERICAN MORT	27	0	27	0.1 %	0.0 %	0.1 %	
220	16	47	SUN WEST MORTGAGE CO	9	67	76	0.0 %	0.6 %	0.3 %	86	93	WEST CAPITAL LENDING	27	0	27	0.1 %	0.0 %	0.1 %	
38	48	48	UNITED PACIFIC MORTG	75	0	75	0.3 %	0.0 %	0.3 %	91	98	REVERSE MORTGAGE EDU	26	0	26	0.1 %	0.0 %	0.1 %	
38	48	48	CMG MORTGAGE INC	75	0	75	0.3 %	0.0 %	0.3 %	91	98	FRONTIER LOAN GROUP	26	0	26	0.1 %	0.0 %	0.1 %	
40	50	50	EAST COAST CAPITAL C	73	0	73	0.2 %	0.0 %	0.2 %	91	98	ABSOLUTE HOME MORTGA	26	0	26	0.1 %	0.0 %	0.1 %	

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Reverse Market Insight (RMI) is the premier provider of market intelligence and strategic advisory solutions in the reverse mortgage marketplace.

RMI is proud to serve 8 of the top 10 reverse mortgage lenders as clients and is the exclusive strategic partner of the National Reverse Mortgage Lenders Association (NRMLA) for market intelligence.

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Top 100 HECM Originators - January 2024 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	FINANCE OF AMERICA R	469	469	469.0		2.6 %	51	51	SOUTH RIVER MORTGAGE	4	4	4.0		-90.2 %
2	2	MUTUAL OF OMAHA MORT	417	417	417.0		5.0 %	51	51	OPEN MORTGAGE LLC	4	4	4.0		-75.0 %
3	3	LONGBRIDGE FINANCIAL	131	131	131.0		20.2 %	51	51	AMERICAN FINANCIAL N	4	4	4.0		-60.0 %
4	4	FAIRWAY INDEPENDENT	107	107	107.0		-54.3 %	51	51	PREMIER MORTGAGE RES	4	4	4.0		-50.0 %
5	5	LIBERTY REVERSE MORT	47	47	47.0		-45.3 %	51	51	THRIVE MORTGAGE LLC	4	4	4.0		-50.0 %
6	6	GUILD MORTGAGE COMPA	38	38	38.0		660.0 %	51	51	THE FEDERAL SAVINGS	4	4	4.0		-42.9 %
7	7	MOVEMENT MORTGAGE LL	32	32	32.0		540.0 %	51	51	SUCCESS MORTGAGE PAR	4	4	4.0		-20.0 %
8	8	ATLANTIC AVENUE MORT	26	26	26.0			51	51	E MORTGAGE CAPITAL I	4	4	4.0		0.0 %
9	9	CROSSCOUNTRY MORTGAG	21	21	21.0		23.5 %	51	51	TRUST MORTGAGE LENDI	4	4	4.0		0.0 %
10	10	CALCON MUTUAL MORTGA	20	20	20.0		-4.8 %	51	51	LAKEVIEW LOAN SERVIC	4	4	4.0		0.0 %
11	11	AMERICAN PACIFIC MOR	18	18	18.0		-25.0 %	51	51	TREBOR REVERSE LLC	4	4	4.0		0.0 %
11	11	ALL WESTERN MORTGAGE	18	18	18.0		1,700.0 %	51	51	DIRECTORS MORTGAGE I	4	4	4.0		33.3 %
13	13	HIGHTECHLENDING INC	16	16	16.0		-23.8 %	51	51	GENEVA FINANCIAL LLC	4	4	4.0		100.0 %
14	14	ADVISORS MORTGAGE GR	14	14	14.0		-36.4 %	51	51	T2 FINANCIAL LLC	4	4	4.0		300.0 %
15	15	ENNKAR INC	13	13	13.0		-13.3 %	51	51	MONTICELLO REVERSE M	4	4	4.0		300.0 %
15	15	SENIOR LENDING CORPO	13	13	13.0		333.3 %	51	51	UTAH MORTGAGE LOAN C	4	4	4.0		
17	17	C2 FINANCIAL CORPORA	12	12	12.0		0.0 %	51	51	REVERSE MORTGAGE EDU	4	4	4.0		
17	17	GUARANTEED RATE INC	12	12	12.0		200.0 %	51	51	EDGE HOME FINANCE CO	4	4	4.0		
19	19	FIRST AMERICAN HOME	11	11	11.0		-8.3 %	69	69	INTEGRITY 1ST MORTGA	3	3	3.0		-70.0 %
19	19	VIP MORTGAGE INC	11	11	11.0		22.2 %	69	69	SECURITYNATIONAL MOR	3	3	3.0		-25.0 %
21	21	WATERMARK CAPITAL IN	10	10	10.0		900.0 %	69	69	MANN MORTGAGE LLC	3	3	3.0		-25.0 %
21	21	BARRETT FINANCIAL GR	10	10	10.0		900.0 %	69	69	OPULENCE FUNDING LLC	3	3	3.0		0.0 %
23	23	ALL REVERSE MORTGAGE	9	9	9.0		-52.6 %	69	69	ABSOLUTE HOME MORTGA	3	3	3.0		0.0 %
23	23	AMERICAN FINANCIAL M	9	9	9.0		0.0 %	69	69	HOMESIDE FINANCIAL L	3	3	3.0		0.0 %
23	23	INTERCAP LENDING INC	9	9	9.0		50.0 %	69	69	FOUNTAIN CITY FUNDIN	3	3	3.0		50.0 %
23	23	BAY EQUITY LLC	9	9	9.0		350.0 %	69	69	AMERICAS MORTGAGE RE	3	3	3.0		200.0 %
27	27	JET DIRECT FUNDING C	8	8	8.0		-42.9 %	69	69	THE OCONNELL MARKETI	3	3	3.0		200.0 %
27	27	ACADEMY MORTGAGE COR	8	8	8.0		60.0 %	69	69	WASHINGTON TRUST MOR	3	3	3.0		200.0 %
27	27	PARAMOUNT RESIDENTIA	8	8	8.0		166.7 %	69	69	SENIOR MANAGEMENT GR	3	3	3.0		200.0 %
30	30	EAST COAST CAPITAL C	7	7	7.0		0.0 %	69	69	REVERSE MORTGAGE ANS	3	3	3.0		200.0 %
30	30	CALIVER BEACH MORTGA	7	7	7.0		75.0 %	69	69	MORTGAGE & INSURANCE	3	3	3.0		200.0 %
30	30	LOANDEPOTCOM	7	7	7.0		600.0 %	69	69	BIG HORIZON MORTGAGE	3	3	3.0		200.0 %
33	33	HERITAGE HOME LOANS	6	6	6.0		-68.4 %	69	69	NATIONWIDE LOANS INC	3	3	3.0		
33	33	NEXA MORTGAGE LLC	6	6	6.0		-53.8 %	69	69	FSI MORTGAGE LLC	3	3	3.0		
33	33	BROKER SOLUTIONS INC	6	6	6.0		-40.0 %	69	69	GUARANTEED RATE AFFI	3	3	3.0		
33	33	PREMIER REVERSE MORT	6	6	6.0		20.0 %	69	69	THE REVERSE MORTGAGE	3	3	3.0		
33	33	TOTAL MEDIA MANAGEME	6	6	6.0		50.0 %	69	69	COMMUNITY FIRST NATI	3	3	3.0		
33	33	REVERSE FREEDOM LLC	6	6	6.0		50.0 %	69	69	XPERT HOME LENDING I	3	3	3.0		
33	33	CMG MORTGAGE INC	6	6	6.0		100.0 %	69	69	TRA INVESTMENT INC	3	3	3.0		
33	33	AMERICAN MORTGAGE &	6	6	6.0		100.0 %	69	69	CARDINAL FINANCIAL C	3	3	3.0		
33	33	THE REVERSE MORTGAGE	6	6	6.0		500.0 %	69	69	HOMESTEAD FUNDING CO	3	3	3.0		
42	42	ATLANTIC COAST MORTG	5	5	5.0		0.0 %	92	92	UNIVERSITY BANK	2	2	2.0		-75.0 %
42	42	UNITED PACIFIC MORTG	5	5	5.0		0.0 %	92	92	SUN AMERICAN MORTGAG	2	2	2.0		-66.7 %
42	42	PRIMARY RESIDENTIAL	5	5	5.0		0.0 %	92	92	ARIZONA FEDERAL CRED	2	2	2.0		-50.0 %
42	42	ARK-LA-TEX FINANCIAL	5	5	5.0		150.0 %	92	92	EVERGREEN MONEYSOURC	2	2	2.0		-50.0 %
42	42	HOMESTEAD MORTGAGE L	5	5	5.0		150.0 %	92	92	GREAT FLORIDA LENDIN	2	2	2.0		-33.3 %
42	42	TILA MORTGAGE LLC	5	5	5.0			92	92	NATIONWIDE MORTGAGE	2	2	2.0		-33.3 %
42	42	CARRINGTON MORTGAGE	5	5	5.0			92	92	AMERICAN LIBERTY MOR	2	2	2.0		0.0 %
42	42	SLADE MORTGAGE GROUP	5	5	5.0			92	92	SIMONICH CORPORATION	2	2	2.0		0.0 %
42	42	GMFS LLC	5	5	5.0			92	92	SENIOR FUNDING ASSOC	2	2	2.0		0.0 %

Column Definitions

M = Company ranking for current month endorsement volume
 Y = Company ranking for year to date endorsement volume
 Mth = Current month endorsement volume & growth from prior month
 YTD = Year to date endorsement volume & growth from prior year to date
 Avg = Average year to date monthly volume

*Year to date volume is tiebreaker for rankings shown



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