

# HECM Originators (FHA & Non-FHA)

## Industry Summary

HECMs endorsed through February 2024

Next Release Date: Week 4 of May

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**Retail Endorsement Growth**

**-15.7 %**

**Wholesale Endorsement Growth**

**3.9 %**

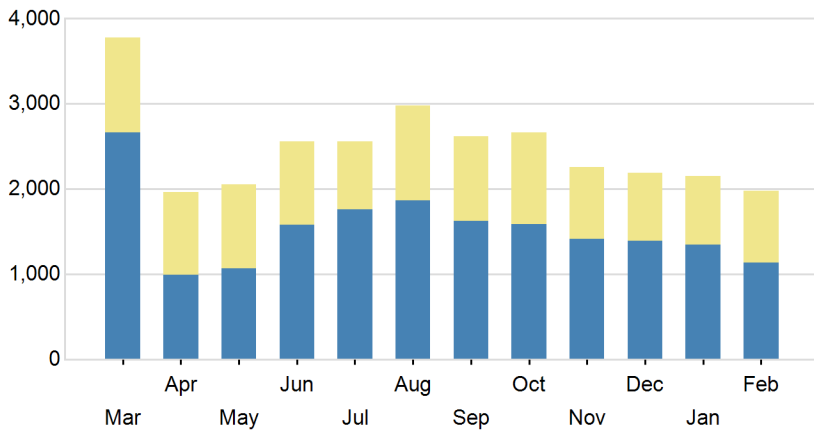
**Total Endorsement Growth**

**-8.3 %**

Figures above reflect change from prior month

## PERFORMANCE

Trailing Twelve Month Endorsements



	Retail		Wholesale		Total	
	Units	Chg %	Units	Chg %	Units	Chg %
Mar	2,665	108.9 %	1,115	23.2 %	3,780	73.3 %
Apr	991	-62.8 %	969	-13.1 %	1,960	-48.1 %
May	1,064	7.4 %	987	1.9 %	2,051	4.6 %
Jun	1,581	48.6 %	980	-0.7 %	2,561	24.9 %
Jul	1,756	11.1 %	805	-17.9 %	2,561	0.0 %
Aug	1,866	6.3 %	1,115	38.5 %	2,981	16.4 %
Sep	1,621	-13.1 %	993	-10.9 %	2,614	-12.3 %
Oct	1,588	-2.0 %	1,071	7.9 %	2,659	1.7 %
Nov	1,411	-11.1 %	845	-21.1 %	2,256	-15.2 %
Dec	1,393	-1.3 %	795	-5.9 %	2,188	-3.0 %
Jan	1,342	-3.7 %	811	2.0 %	2,153	-1.6 %
Feb	1,131	-15.7 %	843	3.9 %	1,974	-8.3 %
Total	18,409		11,329		29,738	

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Top 10 by Retail and Wholesale Volume														
Rank / Company	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total	Mkt Shr
FINANCE OF AMERICA REVER	2,245	306	216	835	998	942	880	825	692	581	682	576	9,778	32.9%
MUTUAL OF OMAHA MORTGAGE	481	498	589	516	558	612	560	614	555	559	530	451	6,523	21.9%
LONGBRIDGE FINANCIAL LLC	344	305	316	331	337	332	348	367	328	342	358	403	4,111	13.8%
LIBERTY REVERSE MORTGAGE	176	160	181	194	166	223	133	155	160	137	104	111	1,900	6.4%
FAIRWAY INDEPENDENT MORT	78	133	133	114	95	148	108	83	111	88	107	82	1,280	4.3%
SOUTH RIVER MORTGAGE LLC	128	153	120	100	73	219	80	71	12	69	4	9	1,038	3.5%
GUILD MORTGAGE COMPANY	10	4	5	20	12	248	136	53	58	73	39	35	693	2.3%
OPEN MORTGAGE LLC	91	113	123	79	56	47	49	57	25	30	16	1	687	2.3%
GOODLIFE HOME LOANS	35	35	54			62	83	139	87	40	50	71	656	2.2%
CHERRY CREEK MORTGAGE CO	79	126	94	127	17					2			445	1.5%
<b>Total</b>	<b>3,667</b>	<b>1,833</b>	<b>1,831</b>	<b>2,316</b>	<b>2,312</b>	<b>2,833</b>	<b>2,377</b>	<b>2,364</b>	<b>2,028</b>	<b>1,921</b>	<b>1,890</b>	<b>1,739</b>	<b>27,111</b>	<b>91.2%</b>

Top 10 Wholesale and Retail Performance Stats														
Company	Rankings			Current Volume			Growth %			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
FINANCE OF AMERICA REVERS	1	2	1	7,106	2,672	9,778	-45.9 %	-67.5 %	-54.2 %	73 %	27 %	23.9 %	23.6 %	32.9 %
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,414	1,109	6,523	7.0 %	58.2 %	13.2 %	83 %	17 %	18.2 %	9.8 %	21.9 %
LONGBRIDGE FINANCIAL LLC	3	1	3	1,395	2,716	4,111	-28.9 %	-51.5 %	-45.7 %	34 %	66 %	4.7 %	24.0 %	13.8 %
LIBERTY REVERSE MORTGAGE	6	3	4	676	1,224	1,900	-65.3 %	-40.7 %	-52.6 %	36 %	64 %	2.3 %	10.8 %	6.4 %
FAIRWAY INDEPENDENT MORTG	4		5	1,280	0	1,280	-51.7 %	NaN	-51.7 %	100 %	0 %	4.3 %		4.3 %
SOUTH RIVER MORTGAGE LLC	5		6	1,038	0	1,038	-22.7 %	NaN	-22.7 %	100 %	0 %	3.5 %		3.5 %
GUILD MORTGAGE COMPANY	7	11	7	428	265	693	300.0 %	>1,000%	547.7 %	62 %	38 %	1.4 %	2.3 %	2.3 %
OPEN MORTGAGE LLC	21	6	8	155	532	687	-52.9 %	-61.5 %	-59.8 %	23 %	77 %	0.5 %	4.7 %	2.3 %
GOODLIFE HOME LOANS	64	5	9	38	633	671	-92.9 %	24.9 %	-35.7 %	6 %	94 %	0.1 %	5.6 %	2.3 %
CHERRY CREEK MORTGAGE CO	22	9	10	149	296	445	-80.1 %	112.9 %	-49.8 %	33 %	67 %	0.5 %	2.6 %	1.5 %
<b>Total</b>				<b>17,679</b>	<b>9,447</b>	<b>27,126</b>	<b>-36.4 %</b>	<b>-49.2 %</b>	<b>-41.6 %</b>	<b>65 %</b>	<b>35 %</b>	<b>59.4 %</b>	<b>83.4 %</b>	<b>91.2 %</b>

Top 5 Retail by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,414	1,109	6,523	353	408	761	83 %	17 %	18.2 %	9.8 %	21.9 %
GUILD MORTGAGE COMPANY	7	11	7	428	265	693	321	265	586	62 %	38 %	1.4 %	2.3 %	2.3 %
ATLANTIC AVENUE MORTGAGE	12		19	215	0	215	214	0	214	100 %	0 %	0.7 %		0.7 %
MOVEMENT MORTGAGE LLC	8		15	265	0	265	212	0	212	100 %	0 %	0.9 %		0.9 %
ALL WESTERN MORTGAGE INC	20		27	157	0	157	153	0	153	100 %	0 %	0.5 %		0.5 %
<b>Total</b>				<b>6,479</b>	<b>1,374</b>	<b>7,853</b>	<b>1,253</b>	<b>673</b>	<b>1,926</b>	<b>83 %</b>	<b>17 %</b>	<b>21.8 %</b>	<b>12.1 %</b>	<b>26.4 %</b>

Top 5 Wholesale by Unit Growth														
Company	Rankings			Current Volume			Unit Growth			Mix		Market Share		
	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Total	Ret	Whls	Ret	Whls	Total
MUTUAL OF OMAHA MORTGAGE	2	4	2	5,414	1,109	6,523	353	408	761	83 %	17 %	18.2 %	9.8 %	21.9 %
GUILD MORTGAGE COMPANY	7	11	7	428	265	693	321	265	586	62 %	38 %	1.4 %	2.3 %	2.3 %
SMARTFI HOME LOANS LLC	998	12	16	1	251	252	-32	224	192	0 %	100 %	0.0 %	2.2 %	0.8 %
CHERRY CREEK MORTGAGE CO	22	9	10	149	296	445	-598	157	-441	33 %	67 %	0.5 %	2.6 %	1.5 %
GOODLIFE HOME LOANS	64	5	9	38	633	671	-498	126	-372	6 %	94 %	0.1 %	5.6 %	2.3 %
<b>Total</b>				<b>6,030</b>	<b>2,554</b>	<b>8,584</b>	<b>-454</b>	<b>1,180</b>	<b>726</b>	<b>70 %</b>	<b>30 %</b>	<b>20.3 %</b>	<b>22.5 %</b>	<b>28.9 %</b>

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Top 10 Wholesale	Active Brokers	% Capture
LONGBRIDGE FINANCIAL LLC	373	41 %
FINANCE OF AMERICA REVERSE LLC	699	37 %
LIBERTY REVERSE MORTGAGE	278	31 %
MUTUAL OF OMAHA MORTGAGE INC	298	22 %
GOODLIFE HOME LOANS	62	33 %
OPEN MORTGAGE LLC	91	27 %
PLAZA HOME MORTGAGE INC	280	51 %
MONEY HOUSE INC	84	17 %
CHERRY CREEK MORTGAGE CO INC	18	26 %
MID AMERICA MORTGAGE INC	76	24 %

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**Top 100 Ranking HECM Volume by Channel - Endorsements Last 12 Months through February 2024**

Rank			Company	Loans			Market Share			Rank			Company	Loans			Market Share		
R	W	T		R	W	Total	Ret	Whls	Total	R	W	T		R	W	T	Ret	Whls	Total
1	2	1	FINANCE OF AMERICA R	7,106	2,672	9,778	23.9 %	23.6 %	32.9 %	203	16	51	SUN WEST MORTGAGE CO	10	64	74	0.0 %	0.6 %	0.2 %
2	4	2	MUTUAL OF OMAHA MORT	5,414	1,109	6,523	18.2 %	9.8 %	21.9 %	42		52	THE REVERSE MORTGAGE	69	0	69	0.2 %	0.0 %	0.2 %
3	1	3	LONGBRIDGE FINANCIAL	1,395	2,716	4,111	4.7 %	24.0 %	13.8 %	43		53	BARRETT FINANCIAL GR	68	0	68	0.2 %	0.0 %	0.2 %
6	3	4	LIBERTY REVERSE MORT	676	1,224	1,900	2.3 %	10.8 %	6.4 %	44		54	SUN AMERICAN MORTGAG	67	0	67	0.2 %	0.0 %	0.2 %
4	5	5	FAIRWAY INDEPENDENT	1,280	0	1,280	4.3 %	0.0 %	4.3 %	45		55	ACADEMY MORTGAGE COR	62	0	62	0.2 %	0.0 %	0.2 %
5	6	6	SOUTH RIVER MORTGAGE	1,038	0	1,038	3.5 %	0.0 %	3.5 %	46		56	PRIMARY RESIDENTIAL	61	0	61	0.2 %	0.0 %	0.2 %
7	11	7	GUILD MORTGAGE COMPA	428	265	693	1.4 %	2.3 %	2.3 %	46		56	PARAMOUNT RESIDENTIA	61	0	61	0.2 %	0.0 %	0.2 %
21	6	8	OPEN MORTGAGE LLC	155	532	687	0.5 %	4.7 %	2.3 %	48		58	PREMIER MORTGAGE RES	59	0	59	0.2 %	0.0 %	0.2 %
64	5	9	GOODLIFE HOME LOANS	38	633	671	0.1 %	5.6 %	2.3 %	48		58	LOANDEPOTCOM	59	0	59	0.2 %	0.0 %	0.2 %
22	9	10	CHERRY CREEK MORTGAG	149	296	445	0.5 %	2.6 %	1.5 %	51		60	AMERICAN FINANCIAL N	55	0	55	0.2 %	0.0 %	0.2 %
470	7	11	PLAZA HOME MORTGAGE	3	438	441	0.0 %	3.9 %	1.5 %	52		61	OPULENCE FUNDING LLC	50	0	50	0.2 %	0.0 %	0.2 %
9	13	12	HIGHTECHLENDING INC	231	204	435	0.8 %	1.8 %	1.5 %	54		62	ATLANTIC COAST MORTG	48	0	48	0.2 %	0.0 %	0.2 %
33	10	13	MID AMERICA MORTGAGE	84	266	350	0.3 %	2.3 %	1.2 %	54		62	NATIONWIDE MORTGAGE	48	0	48	0.2 %	0.0 %	0.2 %
339	8	14	MONEY HOUSE INC	5	309	314	0.0 %	2.7 %	1.1 %	56		64	BAY EQUITY LLC	45	0	45	0.2 %	0.0 %	0.2 %
8	15	15	MOVEMENT MORTGAGE LL	265	0	265	0.9 %	0.0 %	0.9 %	56		64	TREBOR REVERSE LLC	45	0	45	0.2 %	0.0 %	0.2 %
998	12	16	SMARTFI HOME LOANS L	1	251	252	0.0 %	2.2 %	0.8 %	58		66	LEADER ONE FINANCIAL	43	0	43	0.1 %	0.0 %	0.1 %
10	17	17	AMERICAN PACIFIC MOR	228	0	228	0.8 %	0.0 %	0.8 %	59		67	LAKEVIEW LOAN SERVIC	42	0	42	0.1 %	0.0 %	0.1 %
11	18	18	CROSSCOUNTRY MORTGAG	217	0	217	0.7 %	0.0 %	0.7 %	60		68	CORNERSTONE MORTGAGE	41	0	41	0.1 %	0.0 %	0.1 %
12	19	19	ATLANTIC AVENUE MORT	215	0	215	0.7 %	0.0 %	0.7 %	61		69	MORTGAGE SOUTH OF TE	40	0	40	0.1 %	0.0 %	0.1 %
13	20	20	ADVISORS MORTGAGE GR	208	0	208	0.7 %	0.0 %	0.7 %	61		69	NORWICH COMMERCIAL G	40	0	40	0.1 %	0.0 %	0.1 %
13	20	20	C2 FINANCIAL CORPORA	208	0	208	0.7 %	0.0 %	0.7 %	63		71	PACIFIC RESIDENTIAL	39	0	39	0.1 %	0.0 %	0.1 %
15	22	22	ALL REVERSE MORTGAGE	200	0	200	0.7 %	0.0 %	0.7 %	64		72	THRIVE MORTGAGE LLC	38	0	38	0.1 %	0.0 %	0.1 %
16	23	22	CALCON MUTUAL MORTGA	198	2	200	0.7 %	0.0 %	0.7 %	64		72	SENIOR FUNDING ASSOC	38	0	38	0.1 %	0.0 %	0.1 %
17	24	24	ENNKAR INC	183	0	183	0.6 %	0.0 %	0.6 %	64		72	INTERCAP LENDING INC	38	0	38	0.1 %	0.0 %	0.1 %
18	25	25	CALIVER BEACH MORTGA	178	0	178	0.6 %	0.0 %	0.6 %	68		75	E MORTGAGE CAPITAL I	35	0	35	0.1 %	0.0 %	0.1 %
19	26	26	SENIOR LENDING CORPO	177	0	177	0.6 %	0.0 %	0.6 %	69		76	HOMEBRIDGE FINANCIAL	33	0	33	0.1 %	0.0 %	0.1 %
20	27	27	ALL WESTERN MORTGAGE	157	0	157	0.5 %	0.0 %	0.5 %	69		76	AMERICA FIRST FEDERA	33	0	33	0.1 %	0.0 %	0.1 %
23	28	28	GUARANTEED RATE INC	127	0	127	0.4 %	0.0 %	0.4 %	69		76	MASON MCDUFFIE MORTG	33	0	33	0.1 %	0.0 %	0.1 %
104	14	29	MCM HOLDINGS INC	22	93	115	0.1 %	0.8 %	0.4 %	69		76	CARRINGTON MORTGAGE	33	0	33	0.1 %	0.0 %	0.1 %
25	22	30	VIP MORTGAGE INC	99	6	105	0.3 %	0.1 %	0.4 %	73		80	AMERICAS MORTGAGE RE	32	0	32	0.1 %	0.0 %	0.1 %
24	31	31	PREMIER REVERSE MORT	103	0	103	0.3 %	0.0 %	0.3 %	73		80	EDGE HOME FINANCE CO	32	0	32	0.1 %	0.0 %	0.1 %
26	32	32	WATERMARK CAPITAL IN	98	0	98	0.3 %	0.0 %	0.3 %	75		82	ARK-LA-TEX FINANCIAL	31	0	31	0.1 %	0.0 %	0.1 %
48	18	33	TOTAL MEDIA MANAGEME	59	35	94	0.2 %	0.3 %	0.3 %	76		83	NORTHWEST REVERSE MO	30	0	30	0.1 %	0.0 %	0.1 %
126	15	33	TRUST MORTGAGE LENDI	18	76	94	0.1 %	0.7 %	0.3 %	76		83	CARDINAL FINANCIAL C	30	0	30	0.1 %	0.0 %	0.1 %
41	21	35	NATIONWIDE EQUITIES	71	21	92	0.2 %	0.2 %	0.3 %	78		85	MAGNOLIA BANK INC	29	0	29	0.1 %	0.0 %	0.1 %
27	36	36	JET DIRECT FUNDING C	90	0	90	0.3 %	0.0 %	0.3 %	339	20	85	LAND-HOME FINANCIAL	5	24	29	0.0 %	0.2 %	0.1 %
28	37	37	NEW AMERICAN FUNDING	89	0	89	0.3 %	0.0 %	0.3 %	78		85	SECURITYNATIONAL MOR	29	0	29	0.1 %	0.0 %	0.1 %
29	38	38	AMERICAN FINANCIAL M	88	0	88	0.3 %	0.0 %	0.3 %	78		85	CONTOUR MORTGAGE COR	29	0	29	0.1 %	0.0 %	0.1 %
29	38	38	INTEGRITY 1ST MORTGA	88	0	88	0.3 %	0.0 %	0.3 %	78		85	US MORTGAGE CORPORAT	29	0	29	0.1 %	0.0 %	0.1 %
29	38	38	THE FEDERAL SAVINGS	88	0	88	0.3 %	0.0 %	0.3 %	78		85	MORTGAGE & INSURANCE	29	0	29	0.1 %	0.0 %	0.1 %
32	41	41	AMERICAN MORTGAGE &	85	0	85	0.3 %	0.0 %	0.3 %	78		85	THE OCONNELL MARKETI	29	0	29	0.1 %	0.0 %	0.1 %
33	42	42	CMG MORTGAGE INC	84	0	84	0.3 %	0.0 %	0.3 %	84		92	C & E FINANCIAL GROU	28	0	28	0.1 %	0.0 %	0.1 %
35	43	43	FIRST AMERICAN HOME	82	0	82	0.3 %	0.0 %	0.3 %	84		92	UNITED AMERICAN MORT	28	0	28	0.1 %	0.0 %	0.1 %
35	43	43	NEXA MORTGAGE LLC	82	0	82	0.3 %	0.0 %	0.3 %	84		92	WEST CAPITAL LENDING	28	0	28	0.1 %	0.0 %	0.1 %
35	43	43	UNITED PACIFIC MORTG	82	0	82	0.3 %	0.0 %	0.3 %	87		95	REVERSE MORTGAGE EDU	27	0	27	0.1 %	0.0 %	0.1 %
38	46	46	HERITAGE HOME LOANS	81	0	81	0.3 %	0.0 %	0.3 %	87		95	DIRECTORS MORTGAGE I	27	0	27	0.1 %	0.0 %	0.1 %
104	17	46	GMFS LLC	22	59	81	0.1 %	0.5 %	0.3 %	87		95	COMMUNITY FIRST NATI	27	0	27	0.1 %	0.0 %	0.1 %
39	48	48	REVERSE FREEDOM LLC	78	0	78	0.3 %	0.0 %	0.3 %	90		98	EVERETT FINANCIAL	26	0	26	0.1 %	0.0 %	0.1 %
40	49	49	EAST COAST CAPITAL C	77	0	77	0.3 %	0.0 %	0.3 %	90		98	SENIOR MANAGEMENT GR	26	0	26	0.1 %	0.0 %	0.1 %
52	19	50	UNIVERSITY BANK	50	25	75	0.2 %	0.2 %	0.3 %	92		100	ABSOLUTE HOME MORTGA	25	0	25	0.1 %	0.0 %	0.1 %

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34232 Pacific Coast Hwy | Suite A | Dana Point, CA 92691  
(682) 651-5632  
<http://www.rmainsight.net>

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## Top 100 HECM Originators - February 2024 Rankings (Single Month)

Rank		Loans			Growth		Rank		Loans			Growth			
M	Y	Company	Mth	YTD	Avg	Mth	YTD	M	Y	Company	Mth	YTD	Avg	Mth	YTD
1	1	FINANCE OF AMERICA R	384	853	426.5	-18.1 %	-4.2 %	41	68	TJC MORTGAGE INC	5	6	3.0	400.0 %	200.0 %
2	2	MUTUAL OF OMAHA MORT	349	766	383.0	-16.3 %	-0.8 %	41	74	MORTGAGE SOUTH OF TE	5	5	2.5		-44.4 %
3	3	LONGBRIDGE FINANCIAL	131	262	131.0	0.0 %	3.1 %	53	28	VIP MORTGAGE INC	4	15	7.5	-63.6 %	0.0 %
4	4	FAIRWAY INDEPENDENT	82	189	94.5	-23.4 %	-42.2 %	53	44	PREMIER REVERSE MORT	4	10	5.0	-33.3 %	0.0 %
5	5	LIBERTY REVERSE MORT	40	87	43.5	-14.9 %	-43.1 %	53	50	PRIMARY RESIDENTIAL	4	9	4.5	-20.0 %	-18.2 %
6	7	MOVEMENT MORTGAGE LL	31	63	31.5	-3.1 %	687.5 %	53	54	AMERICAN FINANCIAL N	4	8	4.0	0.0 %	-50.0 %
7	6	GUILD MORTGAGE COMPA	30	68	34.0	-21.1 %	655.6 %	53	58	MORTGAGE & INSURANCE	4	7	3.5	33.3 %	16.7 %
8	8	ATLANTIC AVENUE MORT	23	49	24.5	-11.5 %	4,800.0 %	53	68	UNIVERSITY BANK	4	6	3.0	100.0 %	-64.7 %
8	11	SENIOR LENDING CORPO	23	36	18.0	76.9 %	176.9 %	53	74	GOODLIFE HOME LOANS	4	5	2.5	300.0 %	-81.5 %
10	9	CROSSCOUNTRY MORTGAG	22	43	21.5	4.8 %	48.3 %	53	74	CONTOUR MORTGAGE COR	4	5	2.5	300.0 %	-44.4 %
11	12	C2 FINANCIAL CORPORA	21	33	16.5	75.0 %	0.0 %	53	91	NATIONWIDE EQUITIES	4	4	2.0		-20.0 %
12	10	AMERICAN PACIFIC MOR	20	38	19.0	11.1 %	-17.4 %	62	36	WATERMARK CAPITAL IN	3	13	6.5	-70.0 %	160.0 %
13	18	CALIVER BEACH MORTGA	17	24	12.0	142.9 %	118.2 %	62	40	ACADEMY MORTGAGE COR	3	11	5.5	-62.5 %	22.2 %
14	16	GUARANTEED RATE INC	15	27	13.5	25.0 %	125.0 %	62	54	TILA MORTGAGE LLC	3	8	4.0	-40.0 %	
14	21	NEW AMERICAN FUNDING	15	21	10.5	150.0 %	-25.0 %	62	58	THE FEDERAL SAVINGS	3	7	3.5	-25.0 %	-53.3 %
16	14	HIGHTECHLENDING INC	14	30	15.0	-12.5 %	-6.3 %	62	58	E MORTGAGE CAPITAL I	3	7	3.5	-25.0 %	16.7 %
16	19	ALL REVERSE MORTGAGE	14	23	11.5	55.6 %	-34.3 %	62	58	TRUST MORTGAGE LENDI	3	7	3.5	-25.0 %	75.0 %
16	21	EAST COAST CAPITAL C	14	21	10.5	100.0 %	23.5 %	62	58	REVERSE MORTGAGE EDU	3	7	3.5	-25.0 %	250.0 %
19	13	CALCON MUTUAL MORTGA	12	32	16.0	-40.0 %	-13.5 %	62	58	EDGE HOME FINANCE CO	3	7	3.5	-25.0 %	
19	17	ENNKAR INC	12	25	12.5	-7.7 %	-16.7 %	62	68	OPULENCE FUNDING LLC	3	6	3.0	0.0 %	0.0 %
21	15	ALL WESTERN MORTGAGE	11	29	14.5	-38.9 %	2,800.0 %	62	68	SECURITYNATIONAL MOR	3	6	3.0	0.0 %	0.0 %
21	20	FIRST AMERICAN HOME	11	22	11.0	0.0 %	22.2 %	62	68	AMERICAS MORTGAGE RE	3	6	3.0	0.0 %	500.0 %
21	24	CMG MORTGAGE INC	11	17	8.5	83.3 %	240.0 %	62	74	C & E FINANCIAL GROU	3	5	2.5	50.0 %	-28.6 %
21	25	UNITED PACIFIC MORTG	11	16	8.0	120.0 %	77.8 %	62	91	LEADER ONE FINANCIAL	3	4	2.0	200.0 %	-73.3 %
25	28	GMFS LLC	10	15	7.5	100.0 %		62	91	US MORTGAGE CORPORAT	3	4	2.0	200.0 %	33.3 %
25	28	CARRINGTON MORTGAGE	10	15	7.5	100.0 %		62	91	DRAPER AND KRAMER MO	3	4	2.0	200.0 %	300.0 %
27	36	SOUTH RIVER MORTGAGE	9	13	6.5	125.0 %	-86.2 %	62	91	ORION MORTGAGE INC	3	4	2.0	200.0 %	300.0 %
28	25	JET DIRECT FUNDING C	8	16	8.0	0.0 %	-20.0 %	62	91	WILMINGTON SAVINGS F	3	4	2.0	200.0 %	300.0 %
28	32	NEXA MORTGAGE LLC	8	14	7.0	33.3 %	-30.0 %	62	91	THE REVERSE MORTGAGE	3	4	2.0	200.0 %	
28	32	THE REVERSE MORTGAGE	8	14	7.0	33.3 %	100.0 %	62	91	THE MONEY STORE	3	4	2.0	200.0 %	
28	39	T2 FINANCIAL LLC	8	12	6.0	100.0 %	1,100.0 %	62	111	NOVA FINANCIAL & INV	3	3	1.5		-40.0 %
28	44	NORWICH COMMERCIAL G	8	10	5.0	300.0 %	100.0 %	62	111	MORTGAGE 2000 INC	3	3	1.5		200.0 %
33	32	LOANDEPOTCOM	7	14	7.0	0.0 %	600.0 %	62	111	UNITED MORTGAGE CORP	3	3	1.5		
33	36	REVERSE FREEDOM LLC	7	13	6.5	16.7 %	-13.3 %	62	111	CL PARTNERS LLC	3	3	1.5		
33	44	INTEGRITY 1ST MORTGA	7	10	5.0	133.3 %	-47.4 %	85	40	BAY EQUITY LLC	2	11	5.5	-77.8 %	175.0 %
33	54	MOUNTAIN AMERICA CRE	7	8	4.0	600.0 %	166.7 %	85	44	PARAMOUNT RESIDENTIA	2	10	5.0	-75.0 %	100.0 %
37	23	ADVISORS MORTGAGE GR	6	20	10.0	-57.1 %	-50.0 %	85	54	HERITAGE HOME LOANS	2	8	4.0	-66.7 %	-69.2 %
37	25	BARRETT FINANCIAL GR	6	16	8.0	-40.0 %	220.0 %	85	58	HOMESTEAD MORTGAGE L	2	7	3.5	-60.0 %	75.0 %
37	28	AMERICAN FINANCIAL M	6	15	7.5	-33.3 %	0.0 %	85	68	SUCCESS MORTGAGE PAR	2	6	3.0	-50.0 %	0.0 %
37	44	TREBOR REVERSE LLC	6	10	5.0	50.0 %	11.1 %	85	74	MANN MORTGAGE LLC	2	5	2.5	-33.3 %	0.0 %
41	32	INTERCAP LENDING INC	5	14	7.0	-44.4 %	27.3 %	85	74	BIG HORIZON MORTGAGE	2	5	2.5	-33.3 %	66.7 %
41	40	TOTAL MEDIA MANAGEME	5	11	5.5	-16.7 %	-26.7 %	85	74	CARDINAL FINANCIAL C	2	5	2.5	-33.3 %	150.0 %
41	40	AMERICAN MORTGAGE &	5	11	5.5	-16.7 %	120.0 %	85	74	SENIOR MANAGEMENT GR	2	5	2.5	-33.3 %	400.0 %
41	44	ATLANTIC COAST MORTG	5	10	5.0	0.0 %	42.9 %	85	74	XPRT HOME LENDING I	2	5	2.5	-33.3 %	
41	50	THRIVE MORTGAGE LLC	5	9	4.5	25.0 %	-25.0 %	85	74	COMMUNITY FIRST NATI	2	5	2.5	-33.3 %	
41	50	PREMIER MORTGAGE RES	5	9	4.5	25.0 %	-18.2 %	85	74	GUARANTEED RATE AFFI	2	5	2.5	-33.3 %	
41	50	UTAH MORTGAGE LOAN C	5	9	4.5	25.0 %		85	91	SENIOR FUNDING ASSOC	2	4	2.0	0.0 %	-33.3 %
41	58	SUN AMERICAN MORTGAG	5	7	3.5	150.0 %	-36.4 %	85	91	EVERGREEN MONEYSOURC	2	4	2.0	0.0 %	-20.0 %
41	58	NATIONWIDE MORTGAGE	5	7	3.5	150.0 %	75.0 %	85	91	CAPITAL FUNDING	2	4	2.0	0.0 %	100.0 %
41	58	AMERIFUND HOME LOANS	5	7	3.5	150.0 %	600.0 %	85	91	PRIMELENDING A PLAIN	2	4	2.0	0.0 %	

### Column Definitions

M = Company ranking for current month endorsement volume  
 Y = Company ranking for year to date endorsement volume  
 Mth = Current month endorsement volume & growth from prior month  
 YTD = Year to date endorsement volume & growth from prior year to date  
 Avg = Average year to date monthly volume

\*Year to date volume is tiebreaker for rankings shown



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